# **School Info**

#### We agree to release the institution's data to the conference: Yes

#### Institutional Contacts:

Primary Contact Jeff Pritsker Person: Phone: 4089241462 CEO: Dr. Mary Papazian University CFO: Charlie Fass Audit Firm: James Moore & Co. Title: Associate Athletics Director -Finance Email: jeff.pritsker@sjsu.edu CEO Email: mary.papazian@sjsu.edu University CFO Email: charlie.fass@sjsu.edu AUP Report Issuance 01/15/2021 Date:

Classification & Conference:

### NCAA Primary Division: I-FBS

Athletic Conference: Mountain West Conference

## Sports Sponsorship:

Sport	Men's Teams Only	Women's Teams Only	<b>Mixed Teams</b>
Acrobatics and Tumbling			
Baseball	Х		
Basketball	Х	Х	
Beach Volleyball		Х	
Bowling			
Cross Country	Х	Х	
Equestrian			
Fencing			
Field Hockey			
Football	Х		
Golf	Х	Х	
Gymnastics		Х	
Ice Hockey			
Lacrosse			
Rifle			
Rowing			

### Reporting Institution: San Jose State University

Sport	Men's Teams Only	Women's Teams Only	<b>Mixed Teams</b>
Rugby			
Skiing			
Soccer	Х	Х	
Softball		Х	
Stunt			
Swimming and Diving		Х	
Tennis		Х	
Track, Indoor	Х	Х	
Track, Outdoor	Х	Х	
Triathlon			
Volleyball		Х	
Water Polo	Х	Х	
Wrestling			
Others			
Totals	9	13	0

ID	Item	Amount Definition
	enues	
1	Ticket Sales	\$975,649 Input revenue received for sales of admissions to athletic events. This may include:
		• Public and faculty sales.
		• Student sales
		• Shipping and Handling fees.
		Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).
2	Direct State or Other Government Support	\$0 Input state, municipal, federal and other appropriations made in support of athletics.
		This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.
		This amount also includes state funded employee benefits. Corresponding expenses should be reported in Categories 22 and 24.
		Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).
3	Student Fees	\$9,656,033 Input student fees assessed and restricted for support of intercollegiate athletics.
4	Direct Institutional Support	\$13,537,548 Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:
		• Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers)
		<ul> <li>Federal work study support for student workers employed by athletics.</li> </ul>
		<ul> <li>Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.</li> </ul>

# Revenue/Expense Summary

ID	Item	Amount	Definition
5	Less - Transfers to Institution	\$0	If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.
6	Indirect Institutional Support	\$1,066,709	Input value of costs covered and services provided by the institution to athletics but <u>not charged</u> to athletics including:
			<ul> <li>Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT.</li> <li>Facilities maintenance.</li> <li>Security.</li> <li>Risk Management.</li> <li>Utilities.</li> <li>Do not include depreciation.</li> <li>Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.</li> </ul>
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$0	Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but <u>not charged</u> to athletics.
			Do not report depreciation.
			Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.
7	Guarantees	\$3,628,000	Input revenue received from participation in away games. This includes payments received due to game cancellations.

ID	Item	Amount	Definition
8	Contributions		out contributions <b>provided</b> <u>and</u> <b>used by athletics</b> in the porting year including:
		1	Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.
		(	Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
		• ,	Amounts received above face value for tickets.
		Co	ntributions shall include cash and marketable securities.
		Do	not report:
		• ]	Pledges until funds are provided to athletics for use.
		• (	Contributions to be used in other reporting years.
9	In-Kind	-	but market value of in-kind contributions in the reporting year luding:
		• ]	Dealer provided automobiles.
			Equipment.
		• ;	Services.
		• ]	Nutritional product.
			in-kind contributions that are made as a result of a licensing or onsorship agreement should be reported in Category 15.
		Ple	ease offset in-kind values in the appropriate expense category.

ID	Item	Amount	Definition
10	Compensation and Benefits provided by a third party	\$0	Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:
			• Car stipend.
			• Country club membership.
			• Allowances for clothing, housing, entertainment.
			• Speaking fees.
			Camps compensation.
			Media income.
			• Shoe and apparel income.
			The total of this category should equal expense Categories 23 and 25 combined.
11	Media Rights	\$1,133,763	Input <b><u>all</u></b> revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.
			Consult with your conference offices if you do not have the media rights distribution amount available.
12	NCAA Distributions	\$1,086,406	Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship.
			In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.
13	Conference Distributions (Non Media and Non Bowl)	\$1,646,013	Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).
			Note: Conference distributions of revenue generated by a post- season bowl to conference members should be recorded in Category 13A. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.
13A	Conference Distributions of Bowl Generated Revenue	\$0	Input conference distributions of revenue generated by a post- season bowl to conference members. (Football Only)
			Note: Distributions for reimbursement of post-season bowl expenses should be included in Category 19. Portions of distribution relating to media rights are reported in Category 11, NCAA distributions are reported in Category 12 and all other conference distributions are reported in Category 13.

ID	Item	Amount	Definition
14	Program, Novelty, Parking and Concession	\$400,859	Input revenues from:
	Sales		Game Programs.
			• Novelties.
			• Food and Concessions.
			• Parking.
			Advertising should be included in Category 15.
15	Royalties, Licensing, Advertisement and	\$22,500	Input revenues from:
	Sponsorships		• Sponsorships.
			• Licensing Agreements.
			• Advertisement.
			• Royalties.
			• In-kind products and services as part of sponsorship agreement.
			An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.
16	Sports Camp Revenues	\$0	Input amounts received by the athletics department for sports camps and clinics.
17	Athletics Restricted Endowment and Investments Income	\$0	Please report <u>spending policy distributions</u> from athletics restricted endowments and <u>investment income used for athletics operations in</u> <u>the reporting year</u> .
			This category includes only restricted investment and endowment income <b>used</b> for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ""Direct Institutional Support"" and should be reported in Category 4.
			Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.
18	Other Operating Revenue	\$16,394	Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.
			If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.

ID	Item	Amount	Definition
19	Bowl Revenues	\$0	Input all amounts received related to participation in a post-season bowl game, including (Football Only):
			• Expense reimbursements.
			• Ticket sales.
	Total Operating Revenues	\$34,712,549	Total of Categories 1-19.
Expe	enses		
20	Athletic Student Aid	\$7,719,169	Input the total dollar amount of athletic student-aid for the reporting year including:
			• Summer school.
			• Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
			• Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).
			• Other expenses related to attendance.
			Note: Division I Grants-in-aid <u>equivalencies</u> are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). <u>Other</u> <u>expenses related to attendance</u> (also known as cost of attendance) should not be included in the grants-in-aid revenue distribution <u>equivalencies</u> . Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.
			Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non- zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).
			Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.
			Note: This information can be managed within the NCAA's Compliance Assistance (CA) software. The equivalencies entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

ID	Item	Amount	Definition
21	Guarantees	\$940,759	Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses. This includes payments made due to game cancellations.
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	\$9,437,978	Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms, as well as non-taxable benefits, inclusive of:
			• Gross wages and bonuses.
			• Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement/ exemptions and earned deferred compensation, including those funded by the state.
			Place any severance payments in Category 26.
			Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.
	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$0	Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2, as well as any non-taxable benefits, including:
			• Car stipend.
			• Country club membership.
			• Allowances for clothing, housing, entertainment.
			• Speaking fees.
			Camps compensation.
			• Media income.
			• Shoe and apparel income.
			Expense Category 23 and 25 should equal Category 10.
			Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

ID	Item	Amount	Definition
24	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by	lministrative ompensation, Benefits	Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms, as well as any non-taxable benefits, inclusive of:
	the University and Related Entities		<ul> <li>Gross wages and bonuses.</li> <li>Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement/ exemptions and earned deferred compensation, including those funded by the state.</li> </ul>
			Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.
25	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by	dministrative ompensation, Benefits d Bonuses paid by	Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2, as well as non-taxable benefits, including:
	Third Party		• Car stipend.
			Country club membership.
			• Allowances for clothing, housing, entertainment.
			• Speaking fees.
			<ul><li>Camps compensation.</li><li>Media income.</li></ul>
			<ul><li>Shoe and apparel income.</li></ul>
			Expense Category 23 and 25 should equal Category 10.
26	Severance Payments	\$0	Input severance payments and applicable benefits recognized for past coaching and administrative personnel.
27	Recruiting	\$435,603	Input transportation, lodging and meals for prospective student- athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

ID	Item	Amount	Definition
28	Team Travel	\$2,674,186	Input air and ground travel, lodging, meals and incidentals (including housing costs incurred during school break period) for competition related to preseason, regular season and non-bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation. Note: Expenses related to post-season bowls should be included in Category 41.
29	Sports Equipment, Uniforms and Supplies	\$837,872	Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of in-kind equipment provided. Note: Expenses related to post-season bowls should be included in
30	Game Expenses	\$1,145,039	Category 41. Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.
			Note: Expenses related to post-season bowls should be included in Category 41.
31	Fund Raising, Marketing and Promotion	\$477,139	Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.
32	Sports Camp Expenses	\$0	Input all expenses paid by the athletics department, including non- athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.
33	Spirit Groups	\$0	Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.
			Note: Expenses related to post-season bowls should be included in Category 41.

ID	Item	Amount	Definition
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$299,307	Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).
			Do not report depreciation.
			Note: If the institution is paying for <u>all</u> debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.
35	Direct Overhead and Administrative Expenses	\$274	Input overhead and administrative expenses <u>paid by or charged</u> <u>directly to athletics</u> including:
	1		• Administrative/Overhead fees charged by the institution to athletics.
			Facilities maintenance.
			• Security.
			Risk Management.
			• Utilities.
			• Equipment Repair.
			• Telephone.
			Other Administrative Expenses.
36	Indirect Institutional Support	\$1,066,709	Input overhead and administrative expenses <b><u>NOT</u></b> paid by or <u>charged directly to athletics</u> including:
			• Administrative/Overhead fees <u>not charged</u> by the institution to athletics.
			• Facilities maintenance.
			• Security.
			• Risk Management.
			• Utilities.
			• Equipment Repair.
			<ul> <li>Telephone.</li> <li>Other A desinistrative European</li> </ul>
			Other Administrative Expenses.
			Do not report depreciation.
			Note: This category should equal Category 6.

ID	Item	Amount	Definition
37	Medical Expenses and Insurance	\$156,739	Input medical expenses and medical insurance premiums for student-athletes.
38	Memberships and Dues	\$50,055	Input memberships, conference and association dues.
39	Student-Athlete Meals (non-travel)	\$275,848	Include meal allowance and food/snacks provided to student- athletes.
			Note: Meals provided during team travel should be reported in Category 28.
40	Other Operating Expenses	\$1,115,294	Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:
			• Non-team travel (conferences, etc.).
			• Team banquets and awards.
			If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.
41	Bowl Expenses	\$0	Input all expenditures related to participation in a post-season bowl game, including (Football only):
			• Team travel, lodging and meal expenses.
			Bonuses related to bowl participation.
			• Spirit groups.
			• Uniforms.
			Note: All post-season bowl related coaching compensation/bonuses should be reported in Category 41A, Bowl Expenses – Coaching Compensation/Bonuses.
41A	Bowl Expenses - Coaching Compensation/Bonuses	\$0	Input all coaching bonuses related to participation in a post-season bowl game (Football only).
	compensation/ bonuses		Note: All other post-season bowl related expenses should be reported in Category 41, Bowl Expenses.
	Total Operating Expenses	\$33,650,949	Total of Categories 20-41A.

## **Revenue/Expense Details**

1 Ticket \$975,649 Input revenue received for sales of admissions to athletic events. This may include: Sales

- Public and faculty sales.
- Student sales
- Shipping and Handling fees.

Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).

<b>Revenues by Source</b>	Men's Teams Only W Ticket Sales	Vomen's Teams Only No Ticket Sales	ot Allocated by Gender Ticket Sales
Baseball	6,567		
Basketball	73,468	9,962	
Beach Volleyball			
Football	803,751		
Golf			
Gymnastics		2,136	
Soccer	5,420	6,974	
Softball		7,854	
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball		4,340	
Water Polo	4,787	1,660	
Others			
Subtotal All Teams	893,993	32,926	0
Revenue Not Related to Specific Teams		48,730	
Total Revenue	893,993	81,656	0

2 Direct State or Other \$0 Input state, municipal, federal and other appropriations made in support of athletics.

This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.

This amount also includes state funded employee benefits. Corresponding expenses should be reported in Categories 22 and 24.

Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).

Revenues by Source	Men's Teams Only Direct State or Other Government Support	Women's Teams Only Direct State or Other Government Support	Not Allocated by Gender Direct State or Other Government Support
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X- Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0	(	0 0
Revenue Not Related to Specific Teams			
Total Revenue	0	(	0 0

3 Student Fees \$9,656,033 Input student fees assessed and restricted for support of intercollegiate athletics.

	Men's Teams Only Women's Teams Only Not Allocated by Gend			
<b>Revenues by Source</b>	<b>Student Fees</b>	Student Fees	<b>Student Fees</b>	
Baseball				
Basketball				
Beach Volleyball				
Football				
Golf				
Gymnastics				
Soccer				
Softball				
Swimming and Diving				
Tennis				
Track and Field, X-Country				
Volleyball				
Water Polo				
Others				
Subtotal All Teams	0	(	0 0	
Revenue Not Related to Specific Teams			9,656,033	
Total Revenue	0	(	9,656,033	

4	Direct	\$13,537,548 Input direct funds provided by the institution to athletics for the operations of
	Institutional	intercollegiate athletics including:
	Support	
		• Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers)
		• Federal work study support for student workers employed by athletics.
		• Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
<b>Revenues by Source</b>	Direct Institutional Support	Direct Institutional Support	Direct Institutional Support
Baseball	374,305		
Basketball	986,977	441,527	
Beach Volleyball			
Football	2,348,920		
Golf	200,550	205,514	
Gymnastics		2,520	
Soccer	215,280	385,173	
Softball		275,457	
Swimming and Diving		304,990	
Tennis		208,985	
Track and Field, X-Country	92,617	322,260	
Volleyball		178,560	
Water Polo	41,014	195,798	
Others			
Subtotal All Teams	4,259,663	2,520,784	0
Revenue Not Related to Specific Teams			6,757,101
Total Revenue	4,259,663	2,520,784	6,757,101

5 Less - \$0 If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.

<b>Revenues by Source</b>	Men's Teams Only Less - Transfers to Institution	Women's Teams Only Less - Transfers to Institution	Not Allocated by Gender Less - Transfers to Institution
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	(	) (	0 0
Revenue Not Related to Specific Teams			
Total Revenue	(	) (	0 0

6 Indirect	\$1,066,709 Input value of costs covered and services provided by the institution to
Institutional	athletics but not charged to athletics including:
Support	
	• Administrative services provided by the university to athletics but not
	charged such as HR, Accounting and IT.
	• Facilities maintenance.
	• Security.
	Risk Management.
	• Utilities.
	Do not include depreciation.
	Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.

<b>Revenues by Source</b>	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0	(	0 0
Revenue Not Related to Specific Teams			1,066,709
Total Revenue	0	(	1,066,709

6A	Indirect Institutional	\$0	Input debt service payments (principal and interest, including internal loan
	Support - Athletic Facilities		programs), leases and rental fees for athletics facilities for the reporting
	Debt Service, Lease and		year provided by the institution to athletics but <u>not charged</u> to athletics.
	Rental Fees		
			Do not report depreciation.
			Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal
			Category 34. If athletics or other entities are also paying these expenses or
			the institution is charging directly to athletics, this category will not equal
			Category 34.

Revenues by Source	Men's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Women's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Not Allocated by Gender Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			0
Total Revenue	0	0	0
NCAA Membersh	ip Financial Reporting System		Page 20 of 80

7 Guarantees \$3,628,000 Input revenue received from participation in away games. This includes payments received due to game cancellations.

<b>Revenues by Source</b>	Men's Teams Only W Guarantees	omen's Teams Only No Guarantees	t Allocated by Gender Guarantees
Baseball			
Basketball	90,000	20,000	
Beach Volleyball		3,000	
Football	3,500,000		
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country		15,000	
Volleyball			
Water Polo			
Others			
Subtotal All Teams	3,590,000	38,000	0
Revenue Not Related to Specific Teams			
Total Revenue	3,590,000	38,000	0

8 Contributions \$1,542,675 Input contributions **provided** and used by athletics in the reporting year including:

- Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.
- Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
- Amounts received above face value for tickets.

Contributions shall include cash and marketable securities.

Do not report:

- Pledges until funds are provided to athletics for use.
- Contributions to be used in other reporting years.

<b>Revenues by Source</b>	Men's Teams Only V Contributions	Vomen's Teams Only No Contributions	ot Allocated by Gender Contributions
Baseball	6,840		
Basketball	150,024	23,864	
Beach Volleyball			
Football	982,045		
Golf	20,064	14,364	
Gymnastics		11,482	
Soccer	9,120	17,784	
Softball		6,840	
Swimming and Diving		14,934	
Tennis		8,550	
Track and Field, X-Country	1,881	9,063	
Volleyball		19,380	
Water Polo	10,373	6,612	
Others			
Subtotal All Teams	1,180,347	132,873	0
Revenue Not Related to Specific Teams			229,455
Total Revenue	1,180,347	132,873	229,455

#### **Reporting Institution:** San Jose State University

9 In-Kind \$0 Input market value of in-kind contributions in the reporting year including:

- Dealer provided automobiles.
- Equipment.
- Services.
- Nutritional product.

All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.

Please offset in-kind values in the appropriate expense category.

Devenues by Source	•	Women's Teams On In-Kind	ly Not Allocated by Gend In-Kind	ler
Revenues by Source	In-Kind	III-Kinu	111-K1110	
Basketball				
Beach Volleyball				
Football				
Golf				
Gymnastics				
Soccer				
Softball				
Swimming and Diving				
Tennis				
Track and Field, X-Country				
Volleyball				
Water Polo				
Others				
Subtotal All Teams	0		0	0
Revenue Not Related to Specific Teams				
Total Revenue	0		0	0

- 10 Compensation and Benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:
  - Car stipend.
  - Country club membership.
  - Allowances for clothing, housing, entertainment.
  - Speaking fees.
  - Camps compensation.
  - Media income.
  - Shoe and apparel income.

The total of this category should equal expense Categories 23 and 25 combined.

Men's Teams Only Revenues by Source Compensation and Bene provided by a third par	Women's Teams Only fits Compensation and Benefits ty provided by a third party	-
Baseball		
Basketball		
Beach Volleyball		
Football		
Golf		
Gymnastics		
Soccer		
Softball		
Swimming and Diving		
Tennis		
Track and Field, X- Country		
Volleyball		
Water Polo		
Others		
Subtotal All Teams	0 (	) 0
Revenue Not Related to Specific Teams		
Total Revenue	0 (	) 0
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11 Media<br/>Rights\$1,133,763 Input <u>all</u> revenue received for radio, television, internet, digital and e-commerce<br/>rights, including the portion of conference distributions related to media rights - if<br/>applicable.

Consult with your conference offices if you do not have the media rights distribution amount available.

	•	•	ot Allocated by Gender
Revenues by Source	Media Rights	Media Rights	Media Rights
Baseball			
Basketball			
Beach Volleyball			
Football	1,133,763		
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	1,133,763	0	0
Revenue Not Related to Specific Teams			
Total Revenue	1,133,763	0	0

 12
 NCAA
 \$1,086,406
 Input revenues received from all NCAA distributions including NCAA

 Distributio
 championships reimbursements and payments received from the NCAA for hosting a championship.

 In some cases, NCAA distributions may be provided by the conference office.

 Consult with the conference office for the amount if you do not have it available and include in this category.

<b>Revenues by Source</b>	Men's Teams Only Women's Teams Only NCAA Distributions NCAA Distributions	Not Allocated by Gender NCAA Distributions
Baseball		
Basketball	232,067	
Beach Volleyball		
Football		
Golf		
Gymnastics		
Soccer		
Softball		
Swimming and Diving		
Tennis		
Track and Field, X-Country		
Volleyball		
Water Polo		
Others		
Subtotal All Teams	232,067 0	0
Revenue Not Related to Specific Teams	3	854,339
Total Revenue	232,067 0	854,339

13	Conference	\$1,646,013	Input all revenues received by conference distribution, excluding
	Distributions (Non		portions of distribution relating to media rights (reported in Category
	Media and Non Bowl)		11) or NCAA distributions (reported in Category 12).
			Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in Category 13A. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.

Revenues by Source	Men's Teams Only Conference Distributions (Non Media and Non Bowl)	Women's Teams Only Conference Distributions (Non Media and Non Bowl)	Not Allocated by Gender Conference Distributions (Non Media and Non Bowl)
Baseball			
Basketball	66,017	28,575	
Beach Volleyball			
Football	1,551,421		
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X- Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	1,617,438	28,575	0
Revenue Not Related to Specific Teams			
Total Revenue	1,617,438	28,575	0

 13A Conference
 Distributions of Bowl Generated Revenue
 \$0 Input conference distributions of revenue generated by a post-season bowl to conference members. (Football Only)
 Note: Distributions for reimbursement of post-season bowl expenses should be included in Category 19. Portions of distribution relating to media rights are

included in Category 19. Portions of distribution relating to media rights are reported in Category 11, NCAA distributions are reported in Category 12 and all other conference distributions are reported in Category 13.

Revenues by Source	Men's Teams Only Conference Distributions of Bowl Generated Revenue	Women's Teams Only Conference Distributions of Bowl Generated Revenue	
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X- Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

14 Program, Novelty, Parking and Concession Sales \$400,859 Input revenues from:

- Game Programs.
- Novelties.
- Food and Concessions.
- Parking.

Advertising should be included in Category 15.

Revenues by Source	Men's Teams Only Program, Novelty, Parking 1 and Concession Sales	Women's Teams Only Program, Novelty, Parking and Concession Sales	Not Allocated by Gender Program, Novelty, Parking and Concession Sales
Baseball			
Basketball	3,240		
Beach Volleyball			
Football	147,088		
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X- Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	150,328	0	0
Revenue Not Related to Specific Teams			250,531
Total Revenue	150,328	0	250,531

15	Royalties, Licensing,	\$22,500	Input revenues from:
	Advertisement and		
	Sponsorships		• Sponsorships.
			• Licensing Agreements.

- Advertisement.
- Royalties.
- In-kind products and services as part of sponsorship agreement.

An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.

Revenues by Source	Men's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Women's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Not Allocated by Gender Royalties, Licensing, Advertisement and Sponsorships
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X- Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0	(	) 0
Revenue Not Related to Specific Teams			22,500
Total Revenue	0	(	) 22,500

16 Sports Camp Revenues \$0 Input amounts received by the athletics department for sports camps and clinics.

<b>Revenues by Source</b>	Men's Teams Only Sports Camp Revenues	Women's Teams Only Sports Camp Revenues	Not Allocated by Gender Sports Camp Revenues
Baseball		iter enaces	
Basketball			
Beach Volleyball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	(	) 0	0
Revenue Not Related to Specific Teams			
Total Revenue	(	) 0	0

Athletics Restricted Endowment and Investments Income
 \$0 Please report <u>spending policy distributions</u> from athletics restricted endowments and <u>investment income used for athletics operations in the reporting year</u>.
 This category includes only restricted investment and endowment income <u>used</u> for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ""Direct Institutional Support"" and should be reported in Category 4.
 Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.

Revenues by Source	Men's Teams Only Athletics Restricted Endowment and Investments Income	Women's Teams Only Athletics Restricted Endowment and Investments Income	Not Allocated by Gende Athletics Restricted Endowment and Investments Income	r
Baseball				
Basketball				
Beach Volleyball				
Football				
Golf				
Gymnastics				
Soccer				
Softball				
Swimming and Diving				
Tennis				
Track and Field, X- Country				
Volleyball				
Water Polo				
Others				
Subtotal All Teams	0	) (	0	0
Revenue Not Related to Specific Teams				
Total Revenue	0	) (	0	0

18 Other Operating<br/>Revenue\$16,394 Input any operating revenues received by athletics in the report year which<br/>cannot be classified into one of the stated categories.

If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
<b>Revenues by Source</b>	Other Operating Revenue	Other Operating Revenue	Other Operating Revenue
Baseball	31		
Basketball	1,487	94	
Beach Volleyball			
Football	6,338		
Golf			
Gymnastics		2,227	
Soccer		5	
Softball		369	
Swimming and Diving			
Tennis		525	
Track and Field, X-Country			
Volleyball		1	
Water Polo			
Others			
Subtotal All Teams	7,856	3,221	0
Revenue Not Related to Specific Teams			5,317
Total Revenue	7,856	3,221	5,317

#### Reporting Institution: San Jose State University

19Bowl<br/>Revenues\$0 Input all amounts received related to participation in a post-season bowl game, including<br/>(Football Only):

- Expense reimbursements.
- Ticket sales.

<b>Revenues by Source</b>	Men's Teams Only V Bowl Revenues	Vomen's Teams Only Bowl Revenues	Not Allocated by Gender Bowl Revenues
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

Total Operating Revenues

\$34,712,549 Total of Categories 1-19.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
<b>Revenues by Source</b>	Total Operating Revenues	Total Operating Revenues	Total Operating Revenues
Baseball	387,743		
Basketball	1,603,280	524,022	
Beach Volleyball		3,000	
Football	10,473,326		
Golf	220,614	219,878	
Gymnastics		18,365	
Soccer	229,820	409,936	
Softball		290,520	
Swimming and Diving		319,924	
Tennis		218,060	
Track and Field, X-Country	94,498	346,323	
Volleyball		202,281	
Water Polo	56,174	204,070	
Others			
Subtotal All Teams	13,065,455	2,756,379	0
Revenue Not Related to Specific Teams		48,730	18,841,985
Total Revenue	13,065,455	2,805,109	18,841,985

20	Student	Total Dollar Amount		Input the total dollar amount of athletic student-aid for the reporting year including:
	Aid			• Summer school.
				• Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
				• Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).
				• Other expenses related to attendance.
				Note: Division I Grants-in-aid <u>equivalencies</u> are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). <u>Other</u> <u>expenses related to attendance</u> (also known as cost of attendance) <u>should not be included in the grants-in-aid revenue distribution</u> <u>equivalencies</u> . Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.
				Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non- zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).
				Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.
				Note: This information can be managed within the NCAA's Compliance Assistance (CA) software. The equivalencies entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.
		Total Equivalencies Awarded	234.84	
		Total Students Receiving Aid	368	

Male Athlete Scholarships

#### Reporting Institution: San Jose State University

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2019-2020 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Baseball	11.97		11.97	29	274,273
Basketball	12.5		12.5	13	469,270
Football	75.98	1.84	77.82	95	2,578,104
Golf	4.44		4.44	9	138,380
Soccer	9.36		9.36	23	258,626
Track and Field, X-Country	5.5		5.5	17	49,793
Water Polo	4.26		4.26	13	149,733
Expenses Not Related to Specific Teams					
Totals	124.01	1.84	125.85	199	3,918,179

# Female Athlete Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2019-2020 (A+B)	Number of Students Receiving Athletic Aid	Fotal Dollar Amount
Basketball	12.5	0.58	13.08	15	522,318
Beach Volleyball					
Golf	4.44	0.31	4.75	8	186,193
Gymnastics	10.23		10.23	12	370,513
Soccer	15.42	0.35	15.77	28	432,975
Softball	12.47		12.47	24	340,031
Swimming and Diving	13.47		13.47	23	413,785
Tennis	6.71		6.71	8	248,911
Track and Field, X-Country	12.94		12.94	22	475,224
Volleyball	11.69		11.69	12	427,916
Water Polo	7.88		7.88	17	262,214
Expenses Not					

Expenses Not Related to

Specific Teams

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Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2019-2020 (A+B)	Number of Students Receiving Athletic Aid	Fotal Dollar Amount
Totals	107.75 No	1.24 t Allocated by Ge	108.99 ender Scholarships		3,680,080
Sport	<b>Athletic Aid</b>	Exhausted	<b>Total Equivalencies</b>		Total
	Equivalency (A)	Eligibility or Medical Equivalency (B)	Awarded in 2019-2020 (A+B)	Students Receiving Athletic Aid	Dollar Amount
Expenses Not Related to Specific Teams	Equivalency (A)	Medical		0	

21 Guarantees \$940,759 Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses. This includes payments made due to game cancellations.

	•	•	ot Allocated by Gender
Expenses by Object of Expenditure	Guarantees	Guarantees	Guarantees
Baseball	5,000		
Basketball	255,000	5,000	
Beach Volleyball			
Football	675,109		
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo		650	
Others			
Subtotal All Teams	935,109	5,650	0
Expenses Not Related to Specific Teams			
Total Expenses	935,109	5,650	0

22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	\$9,437,978 Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms, as well as non-taxable benefits, inclusive of:
		• Gross wages and bonuses.
		• Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement/ exemptions and earned deferred compensation, including those funded by the state.
		Place any severance payments in Category 26.
		Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$0 Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2, as well as any non-taxable benefits, including:
		• Car stipend.
		• Country club membership.
		-

- Allowances for clothing, housing, entertainment.
- Speaking fees.
- Camps compensation.
- Media income.
- Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

### Men's Teams Coaching Expenses

	<b>Men's Teams Head Coaches</b>				<b>Men's Teams Assistant Coaches</b>			
Sport	NumbeFT r of Positio ns	E Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Numbe FTE r of Positio ns	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party		
Baseball	1	1 271,318		2 2	2 188,282			
Basketball	1	1 550,403		3 3	3 490,741			

#### Reporting Institution: San Jose State University

Men's Teams Head Coaches Men's Teams Ass					s Teams Assistant (	Coaches		
Sport	Numbel r of Positio ns		Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Numbe r of Positio ns	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Football	1	1	961,797		10	10	2,734,482	
Golf	1	1	168,432				0	
Soccer	1	1	190,648		2	0.84	82,181	
Track and Field, X- Country	1	1	86,173		3	3	10,206	
Water Polo	1	1	141,943		1	1	128,865	
Subtotal All Teams	7	7	2,370,714	(	) 21	19.84	3,634,757	0
Expenses Not Related to Specific Teams								
Total Expenses			2,370,714	(	)		3,634,757	0

# Women's Teams Coaching Expenses

Sport	W Numbe F r of Positio ns	TE	en's Teams Head Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching	W Numbe r of Positio ns	FTE	's Teams Assistant Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	t Coaches Coaching Salaries, Benefits and Bonuses paid by a Third Party
Basketball	1	1	324,212		3	3	407,295	
Beach Volleyball			0					
Golf	1	1	137,401		1	0.5	73,261	
Gymnastics	1	1	175,144		2	2	187,733	
Soccer	1	1	194,996		2	1	204,360	
Softball	1	1	181,653		2	2	185,173	
Swimming and Diving	1	1	134,705		2	1.6	138,543	

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#### Reporting Institution: San Jose State University

Sport	V Numbe I r of Positio ns	TE	en's Teams Head Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching	Numb r of Positio ns	e F	ГЕ	's Teams Assistant Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	t Coaches Coaching Salaries, Benefits and Bonuses paid by a Third Party
Tennis	1	1	145,915		1	1 0	0.57	69,760	
Track and Field, X- Country	1	1	86,173			3	3	239,660	
Volleyball	1	1	205,780		1	l	1	206,920	
Water Polo	1	1	119,406		1	L	1	14,417	
Subtotal All Teams	10	10	1,705,385	(	) 18	3 15	5.67	1,727,122	0
Expenses Not Related to Specific Teams									
Total Expenses			1,705,385	(	)			1,727,122	0

24	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the	\$7,018,978	Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms, as well as any non-taxable benefits, inclusive of:
	University and Related		• Gross wages and bonuses.
	Entities		• Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement/exemptions and earned deferred compensation, including those funded by the state.
			Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.
25	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by	\$0	Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2, as well as non- taxable benefits, including:
	Third Party		• Car stipend.
			• Country club membership.
			• Allowances for clothing, housing, entertainment.
			• Speaking fees.
			Camps compensation.

- Media income.
- Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

Object of	-	Support Staff/ Administrative	Support Staff/ Administrative Compensation, Benefits and Bonuses paid	Administrative Compensation, Benefits and Bonuses paid by Third Party	Administrative Compensation, Benefits and Bonuses paid	Support Staff/ Administrative
Baseball	15,191	0				
Basketball	89,856	0	105,037	0		
Beach Volleyball				0		
Football	579,119	0				
Golf	50,983	0	8,016	0		
Gymnastics				0		
Soccer	1,920	0	29,780	0		
Softball			15,600	0		
Swimming and Diving				0		
Tennis				0		
Track and Field, X- Country		0		0		
Volleyball			14,189	0		
Water Polo		0	49,447	0		
Others						
Subtotal All Teams	737,069	0	222,069	0	0	0
Expenses Not Related to Specific Teams	0	0	0	0	6,059,840	0
Total Expenses	737,069	0	222,069	0	6,059,840	0

26 Severance<br/>Payments\$0 Input severance payments and applicable benefits recognized for past coaching and<br/>administrative personnel.

Expenses by Object of Expenditure	Men's Teams Only Women's Teams Only Severance Payments Severance Payments	÷
Baseball		
Basketball		
Beach Volleyball		
Football		
Golf		
Gymnastics		
Soccer		
Softball		
Swimming and Diving		
Tennis		
Track and Field, X-Country		
Volleyball		
Water Polo		
Others		
Subtotal All Teams	0 0	0
Expenses Not Related to Specific Teams		
Total Expenses	0 0	0

27 Recruiting \$435,603 Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

Ermanaas by Object of Erman diture	•	•	ot Allocated by Gender
<b>Expenses by Object of Expenditure</b> Baseball	Recruiting 28,288	Recruiting	Recruiting
		10.407	
Basketball	61,828	40,406	
Beach Volleyball		188	
Football	186,531		
Golf	1,427	6,141	
Gymnastics		9,361	
Soccer	8,933	24,242	
Softball		22,831	
Swimming and Diving		14,124	
Tennis		3,664	
Track and Field, X-Country	1,924	3,583	
Volleyball		18,066	
Water Polo	2,311	1,663	
Others			
Subtotal All Teams	291,242	144,269	0
Expenses Not Related to Specific Teams			92
Total Expenses	291,242	144,269	92

28 Team \$2,674,186 Input air and ground travel, lodging, meals and incidentals (including housing costs incurred during school break period) for competition related to preseason, regular season and non-bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation.

Expenses by Object of Expenditure	Men's Teams Only V Team Travel	Vomen's Teams Only N Team Travel	Not Allocated by Gender Team Travel
Baseball	50,983		
Basketball	251,351	195,207	
Beach Volleyball			
Football	1,115,651		
Golf	62,495	62,633	
Gymnastics		49,350	
Soccer	105,392	148,507	
Softball		79,973	
Swimming and Diving		163,720	
Tennis		39,430	
Track and Field, X-Country	42,196	69,859	
Volleyball		106,569	
Water Polo	69,954	31,454	
Others			
Subtotal All Teams	1,698,022	946,702	0
Expenses Not Related to Specific Teams	5		29,462
Total Expenses	1,698,022	946,702	29,462

29 Sports Equipment, Uniforms and Supplies \$837,872 Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of in-kind equipment provided.

Expenses by Object of Expenditure	Men's Teams Only Sports Equipment, Uniforms and Supplies	Women's Teams Only Sports Equipment, Uniforms and Supplies	Not Allocated by Gender Sports Equipment, Uniforms and Supplies
Baseball	95,126		
Basketball	43,307	33,770	
Beach Volleyball		5,021	
Football	198,822		
Golf	31,719	20,089	
Gymnastics		27,527	
Soccer	11,956	27,079	
Softball		29,391	
Swimming and Diving		30,781	
Tennis		19,586	
Track and Field, X- Country	1,233	37,236	
Volleyball		22,316	
Water Polo	19,613	21,055	
Others			
Subtotal All Teams	401,776	273,851	0
Expenses Not Related to Specific Teams			162,245
Total Expenses	401,776	273,851	162,245

30 Game \$1,145,039 Input game-day expenses other than travel which are necessary for intercollegiate Expense athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.

Expenses by Object of Expenditure	Men's Teams Only V Game Expenses	Women's Teams Only N Game Expenses	ot Allocated by Gender Game Expenses
Baseball	500		
Basketball	229,815	25,871	
Beach Volleyball		47	
Football	732,497		
Golf		2,790	
Gymnastics		14,359	
Soccer	2,632	13,801	
Softball		19,998	
Swimming and Diving		5,030	
Tennis		4,221	
Track and Field, X-Country			
Volleyball		22,073	
Water Polo	5,785	16,468	
Others			
Subtotal All Teams	971,229	124,658	0
Expenses Not Related to Specific Teams			49,152
Total Expenses	971,229	124,658	49,152

31 Fund Raising, Marketing \$477,139 Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.

Expenses by Object of Expenditure	Men's Teams Only Fund Raising, Marketing and Promotion	Women's Teams Only Fund Raising, Marketing and Promotion	Not Allocated by Gender Fund Raising, Marketing and Promotion
Baseball			
Basketball	4,020		
Beach Volleyball			
Football	78,071		
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X- Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	82,091	0	0
Expenses Not Related to Specific Teams			395,048
Total Expenses	82,091	0	395,048

32 Sports<br/>Camp<br/>Expenses\$0 Input all expenses paid by the athletics department, including non-athletics personnel<br/>salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries<br/>and benefits should be reported in Categories 22-25.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Sports Camp Expenses	Sports Camp Expenses	Sports Camp Expenses
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	(	) 0	0
Expenses Not Related to Specific Teams			
Total Expenses	(	) 0	0

33 Spirit Groups \$0 Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.

	Men's Teams Only Women's Teams Only Not Allocated by Gender			
<b>Expenses by Object of Expenditure</b>	Spirit Groups	Spirit Groups	Spirit Groups	
Baseball				
Basketball				
Beach Volleyball				
Football				
Golf				
Gymnastics				
Soccer				
Softball				
Swimming and Diving				
Tennis				
Track and Field, X-Country				
Volleyball				
Water Polo				
Others				
Subtotal All Teams	0	0	0	
Expenses Not Related to Specific Teams				
Total Expenses	0	0	0	

-	Athletic Facilities Debt Service, Leases and Rental Fee	Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).
		Do not report depreciation.
		Note: If the institution is paying for <u>all</u> debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.

Expenses by Object of Expenditure		Women's Teams Only Athletic Facilities Debt Service, Leases and Rental Fee	Not Allocated by Gender Athletic Facilities Debt Service, Leases and Rental Fee
Baseball	35,360		
Basketball	117,682	91,646	
Beach Volleyball			
Football	4,253		
Golf			
Gymnastics		20,265	
Soccer			
Softball			
Swimming and Diving		9,715	
Tennis			
Track and Field, X- Country			
Volleyball			
Water Polo	9,715	9,715	
Others			
Subtotal All Teams	167,010	131,341	0
Expenses Not Related to Specific Teams			956
Total Expenses	167,010	131,341	956

- 35 Direct Overhead and<br/>Administrative Expenses\$274 Input overhead and administrative expenses paid by or charged<br/>directly to athletics including:
  - Administrative/Overhead fees charged by the institution to athletics.
  - Facilities maintenance.
  - Security.
  - Risk Management.
  - Utilities.
  - Equipment Repair.
  - Telephone.
  - Other Administrative Expenses.

Expenses by Object of Expenditure	Men's Teams Only Direct Overhead and Administrative Expenses	Women's Teams Only Direct Overhead and Administrative Expenses	Not Allocated by Gender Direct Overhead and Administrative Expenses
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X- Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			274
Total Expenses	0	0	274

# Reporting Institution: San Jose State University

36	Indirect Institutional Support	\$1,066,709 Input overhead and administrative expenses <b>NOT</b> paid by or charged <u>directly to athletics</u> including:
		• Administrative/Overhead fees <u>not charged</u> by the institution to athletics.
		• Facilities maintenance.
		• Security.
		Risk Management.
		• Utilities.
		• Equipment Repair.
		• Telephone.
		Other Administrative Expenses.
		Do not report depreciation.
		Note: This category should equal Category 6.

	Men's Teams Only ndirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0	(	0 0
Expenses Not Related to Specific Teams			1,066,709
Total Expenses	0	(	1,066,709
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37 Medical Expenses and Insurance \$156,739 Input medical expenses and medical insurance premiums for student-athletes.

Expenses by Object of Expenditure	Men's Teams Only Medical Expenses and Insurance	Women's Teams Only Medical Expenses and Insurance	Not Allocated by Gender Medical Expenses and Insurance
Baseball			
Basketball			
Beach Volleyball			
Football	7,479		
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	7,479	(	) 0
Expenses Not Related to Specific Teams			149,260
Total Expenses	7,479	(	) 149,260

38 Memberships and Dues

\$50,055 Input memberships, conference and association dues.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Memberships and Dues	Memberships and Dues	Memberships and Dues
Baseball	155		
Basketball	2,500	1,420	
Beach Volleyball		500	
Football	6,028		
Golf	1,750	801	
Gymnastics		560	
Soccer	990	1,239	
Softball			
Swimming and Diving		1,351	
Tennis		710	
Track and Field, X-Country		800	
Volleyball		829	
Water Polo	6,000		
Others			
Subtotal All Teams	17,423	8,210	0
Expenses Not Related to Specific Teams			24,422
Total Expenses	17,423	8,210	24,422

39 Student-Athlete Meals (non-travel)

\$275,848 Include meal allowance and food/snacks provided to studentathletes.

Note: Meals provided during team travel should be reported in Category 28.

Expenses by Object of Expenditure	Men's Teams Only Student-Athlete Meals (non-travel)	Women's Teams Only Student-Athlete Meals (non-travel)	Not Allocated by Gender Student-Athlete Meals (non-travel)
Baseball	6,182		
Basketball	10,291	7,526	
Beach Volleyball		197	
Football	212,895		
Golf	6,944	930	
Gymnastics		1,583	
Soccer	1,990	7,412	
Softball		5,944	
Swimming and Diving		3,940	
Tennis		778	
Track and Field, X- Country	248	223	
Volleyball		3,029	
Water Polo	3,732	1,597	
Others			
Subtotal All Teams	242,282	33,159	0
Expenses Not Related to Specific Teams			407
Total Expenses	242,282	33,159	407

40	Other Operating	\$1,115,294 Input any operating expenses paid by athletics in the report year which
	Expenses	cannot be classified into one of the stated categories, including:
		• Non-team travel (conferences, etc.).
		• Team banquets and awards.

If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Other Operating Expenses	Other Operating Expenses	Other Operating Expenses
Baseball	19,062		
Basketball	22,305	38,935	
Beach Volleyball			
Football	216,422		
Golf	8,241	5,083	
Gymnastics		7,901	
Soccer	89	304	
Softball		3,276	
Swimming and Diving		5,242	
Tennis		410	
Track and Field, X-Country	1,391	1,978	
Volleyball		7,636	
Water Polo	5,960	2,498	
Others			
Subtotal All Teams	273,470	73,263	0
Expenses Not Related to Specific Teams			768,561
Total Expenses	273,470	73,263	768,561

#### Reporting Institution: San Jose State University

41 Bowl \$0 Input all expenditures related to participation in a post-season bowl game, including (Football only):

- Team travel, lodging and meal expenses.
- Bonuses related to bowl participation.
- Spirit groups.
- Uniforms.

Note: All post-season bowl related coaching compensation/bonuses should be reported in Category 41A, Bowl Expenses – Coaching Compensation/Bonuses.

	Men's Teams Only Women's Teams Only Not Allocated by Gende					
Expenses by Object of Expenditure	<b>Bowl Expenses</b>	<b>Bowl Expenses</b>	<b>Bowl Expenses</b>			
Baseball						
Basketball						
Beach Volleyball						
Football						
Golf						
Gymnastics						
Soccer						
Softball						
Swimming and Diving						
Tennis						
Track and Field, X-Country						
Volleyball						
Water Polo						
Others						
Subtotal All Teams	0	0	(			
Expenses Not Related to Specific Teams						
Total Expenses	0	0	) (			

41A Bowl Expenses - Coaching<br/>Compensation/Bonuses\$0 Input all coaching bonuses related to participation in a post-<br/>season bowl game (Football only).

Note: All other post-season bowl related expenses should be reported in Category 41, Bowl Expenses.

Expenses by Object of Expenditure	Men's Teams Only Bowl Expenses - Coaching Compensation/Bonuses	Women's Teams Only Bowl Expenses - Coaching Compensation/Bonuses	Not Allocated by Gender Bowl Expenses - Coaching Compensation/Bonuses
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X- Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

Total Operating Expenses

\$33,650,949 Total of Categories 20-41A.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Total Operating Expenses	Total Operating Expenses	Total Operating Expenses
Baseball	989,720		
Basketball	2,598,369	1,798,643	
Beach Volleyball		5,953	
Football	10,287,260		
Golf	470,371	503,338	
Gymnastics		864,296	
Soccer	665,357	1,084,695	
Softball		883,870	
Swimming and Diving		920,936	
Tennis		533,385	
Track and Field, X-Country	193,164	914,736	
Volleyball		1,035,323	
Water Polo	543,611	530,584	
Others			
Subtotal All Teams	15,747,852	9,075,759	0
Expenses Not Related to Specific Teams	0	0	8,827,338
Total Expenses	15,747,852	9,075,759	8,827,338

# **Athletics Participation**

Table 438 Table 1 - - - Athletics Participation. A participant is a student-athlete who, as of the day of a varsity team's first scheduled contest in the traditional season: (a) is listed as a team member; (b) practices with the varsity team and receives coaching from one or more varsity coaches; or (c) receives athletically-related student aid.

Any student who satisfies one or more of the criteria above is a participant, including a student on a team the institution designates or defines as junior varsity, freshman, or novice, or a student who does not play in a scheduled contest, whether for medical reasons or to preserve eligibility (i.e., a redshirt).

Student-athletes who participate in more than one sport should be counted in each sport. The Coed Teams column is marked based on the content of the sports sponsored table (Mixed Sports) in the School Info page. Male practice players are NOT to be included as participants in this table.

	1	Number of	f Participants	Number of Participants Participating on a Second Team		Number of Participants Participating on a Third Team	
Sport	Coed Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams
Baseball		29					
Basketball		13	15				
Beach Volleyball			5				
Cross Country		10	10	10	10	10	10
Football		100					
Golf		9	8				
Gymnastics			12				
Soccer		23	29				
Softball			24				
Swimming and Diving			23				
Tennis			8				
Track, Indoor		17	22	17	22	10	10
Track, Outdoor		17	22	17	22	10	10
Volleyball			12				
Water Polo		13	17				
Others							
Total Participants		231	207	44	54	30	30
Participant Proportion		52.7%	47.3%				

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	I	Number of Participants Number of Participan Participating on a Second Team					Number of Participants Participating on a Third Team	
Sport	Coed Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams	
Unduplicated Count of Participants		204	175					

# Head Coaching Assignments - Men's Teams

Table 2A

8 Table 2A - - - Head Coaches Assignments Men's Teams

	Head Coaches of Men's Teams Male Coaches - Head Count Female Coac					ches - Head	Count	
Sport			•	Part Time University Employee or Volunteer	Coaching	Coaching	University	Part Time University Employee or Volunteer
Baseball	1		1					
Basketball	1		1					
Football	1		1					
Golf	1		1					
Soccer	1		1					
Track and Field, X- Country		1	1			1	1	
Water Polo	1		1					
Others								
Coaching Position Totals	6	1	7	0	0	1	1	0

# Head Coaching Assignments - Women's Teams

Table 2B

12 Table 2B - - - Head Coaches Assignments Women's Teams

	Head Coaches of Women's Teams							
Sport	Full Time	Part Time	nes - Head C Full Time University Employee	Part Time	Full Time Coaching	Part Time	University	Count Part Time University Employee or Volunteer
Basketball					1		1	
Beach Volleyball		1	1					
Golf					1		1	
Gymnastics					1		1	
Soccer					1		1	
Softball	1		1					
Swimming and Diving	1		1					
Tennis	1		1					
Track and Field, X- Country		1	1			1	1	
Volleyball					1		1	
Water Polo					1		1	
Others								
Coaching Position Totals	3	2	5	0	6	1	7	0

# **Assistant Coaching Assignments - Men's Teams**

Table 3A

19 Table 3A - - - Assistant Coaches Assignments Men's Teams

	ľ	Male Coach	Ass nes - Head C		hes of Men's Teams Female Coaches - Head Count			Count
Sport			University	Part Time University Employee or Volunteer	Coaching	Coaching	University	Part Time University Employee or Volunteer
Baseball	2		2					
Basketball	3		3					
Football	10		10					
Golf								
Soccer	1	1	1	1				
Track and Field, X- Country		1	1					
Water Polo	1		1					
Others								
Coaching Position Totals	17	2	18	1	0	0	0	0

# **Assistant Coaching Assignments - Women's Teams**

Table 3B

18 Table 3B - - - Assistant Coaches Assignments Women's Teams

				stant Coaches				
Sport	Full Time	Part Time	nes - Head C Full Time University Employee	Part Time	Full Time Coaching	Part Time	University	Count Part Time University Employee or Volunteer
Basketball					3		3	
Beach Volleyball								
Golf						1		1
Gymnastics	2		2					
Soccer					2	1	2	1
Softball	1		1		1		1	
Swimming and Diving					1	1	1	1
Tennis						1		1
Track and Field, X- Country		1		1				
Volleyball	2		2					
Water Polo						1		1
Others								
Coaching Position Totals	5	1	5	1	7	5	7	5

### **Other Reporting Items**

#### AUP Data Categories:

50 - Excess Transfers to Institution: \$0
51 - Conference Realignment Expenses: \$0
52 - Total Athletics Related Debt: \$0
53 - Total Institutional Debt: \$512,099,560
54 - Athletics Dedicated Endowments: \$5,902,817
55 - Institutional Endowments: \$148,747,339
56 - Athletics Related Capital Expenditures: \$1,387,672

Other Data Categories:

Institutional Expenses: \$592,825,266 Athletically-Related Facilities Annual Debt Service: \$0 Institution's Annual Debt Service: \$34,723,165 Institution's Education and General Expenses: \$457,484,108 Average Cost of Full Grant-in-Aid - In-State: \$25,258 Average Cost of Full Grant-in-Aid - Out-of-State: \$37,138 Average Cost of Attendance - In-State: \$29,148 Average Cost of Attendance - Out-of-State: \$41,028 Expenses Dedicated to Compliance: \$480,326 Name of Compliance Software Used: ARMS Compliance FTEs: 4

# **Revenue Distribution - Sports Sponsored**

#### Distribution Year: 2021 Academic Year of Sport Sponsorship Information: 2019-20

Men's Sports	Women's Sports	<b>Mixed Sports</b>
x Baseball	x Softball	
x Football	<b>x</b> Women's Basketball	
x Men's Basketball	<b>x</b> Women's Beach Volleyball	
x Men's Cross Country	x Women's Cross Country	
x Men's Golf	<b>x</b> Women's Golf	
x Men's Soccer	x Women's Gymnastics	
<b>x</b> Men's Track, Indoor	x Women's Soccer	
x Men's Track, Outdoor	<b>x</b> Women's Swimming and Diving	
x Men's Water Polo	<b>x</b> Women's Tennis	
	<b>x</b> Women's Track, Indoor	
	x Women's Track, Outdoor	
	<b>x</b> Women's Volleyball	
	<b>x</b> Women's Water Polo	
Total Men's Sports Sponsored: 9	Total Women's Sports Sponsored: 13	Total Mixed Sports Sponsored:
Current Year's Submission of Sports Sponsored: 22	Previous Year's Submission of Sports Sponsored: 22	Variance: 0

## **Revenue Distribution - Grants-in-Aid**

#### Distribution Year: 2021 Academic Year of Grant-in-Aid Information: 2019-20

#### Men's Team Sports

Men's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded (A+B)	Total Revenue Distribution Equivalencies Awarded
Baseball	11.97	0	11.97	11.7
Basketball	12.5	0	12.5	12.5
Football	75.98	1.84	77.82	77.82
Golf	4.44	0	4.44	4.44
Soccer	9.36	0	9.36	9.36
Track and Field, X- Country	5.5	0	5.5	5.5
Water Polo	4.26	0	4.26	4.26
Total Men's	124.01	1.84	125.85	125.58

#### Women's Team Sports

Women's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded (A+B)	Total Revenue Distribution Equivalencies Awarded
Basketball	12.5	0.58	13.08	13.08
Golf	4.44	0.31	4.75	4.75
Gymnastics	10.23	0	10.23	10.23
Soccer	15.42	0.35	15.77	14.35
Softball	12.47	0	12.47	12
Swimming and Diving	13.47	0	13.47	13.47
Tennis	6.71	0	6.71	6.71
Track and Field, X- Country	12.94	0	12.94	12.94
Volleyball	11.69	0	11.69	11.69
Water Polo	7.88	0	7.88	7.88
Total Women's	107.75	1.24	108.99	107.10

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# Mixed Team Sports

Mixed Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencie Awarded (A+B)	s Total Revenue Distribution Equivalencies Awarded
Total Mixed	0	0	0	0
Prior Yea	r Total Rev Dist	Current Yea	r Total Rev Dist	Variance Between Prior and

<b>Equivalencies (Total Reported)</b>	Equivalencies (Total Reported)	<b>Current Year</b>
238.27 (243.06)	232.68 (234.84)	-5.59 (-2.35%)

## **Revenue Distribution - Pell Grants**

#### Distribution Year: 2021 Academic Year of Pell Grant Information: 2019-20

# Men's Team Sports

Sport	2019-20 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Baseball	6	15	-9	26,970
Basketball	4	3	1	24,780
Football	25	31	-6	111,798
Golf	0	0	0	0
Soccer	7	9	-2	32,665
Track and Field, X- Country	5	6	-1	25,128
Water Polo	0	3	-3	0
Men's Total	47	67	-20	221,341

# Women's Team Sports

Sport	2019-20 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Basketball	7	6	1	31,565
Beach Volleyball	0	1	-1	0
Golf	0	1	-1	0
Gymnastics	3	2	1	12,276
Soccer	7	9	-2	31,975
Softball	8	7	1	37,010
Swimming and Diving	2	1	1	7,040
Tennis	0	0	0	0
Track and Field, X- Country	9	18	-9	46,931
Volleyball	0	2	-2	0
Water Polo	0	6	-6	0
Women's Total	36	53	-17	166,797

### Mixed Team Sports

Spor	t 2019-20 Pell	Prior Year Pell	Variance	Total Dollar Amount for SAs on Pell
	Grants	Grants	Totals	Grants
Mixed Total	0		0	0
	2019-20 Pell	Prior Year Pell	Variance	Total Dollar Amount for SAs on Pell
	Grants	Grants	Totals	Grants
Total	83	120	-37	\$388,138

**Variance explanation:** The Pell Grant reduction is due to a combination of those who don't qualify due to their EFC's being over 5711 and because we had less people fill out the FAFSA.

## Comments

**Comments:** 

### **Miscellaneous Information**

Note: These values are calculated from data entered earlier in the system.

Athletically Related Student Aid Input the total dollar amount of athletic student-aid for the reporting year including:

- Summer school.
  - Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
  - Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).
  - Other expenses related to attendance.

Note: Division I Grants-in-aid <u>equivalencies</u> are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). <u>Other expenses related to attendance</u> (also known as cost of attendance) <u>should not</u> <u>be included in the grants-in-aid revenue distribution equivalencies</u>. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non- zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

Note: This information can be managed within the NCAA's Compliance Assistance (CA) software. The equivalencies entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

Men's Teams	\$3,918,179
Women's Teams	\$3,680,080
Total Amount	\$7,598,259

Recruiting Input transportation, lodging and meals for prospective student-athletes and institutional Expenditures personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

	Men's Teams	\$291,242
	Women's Teams	\$144,269
whin Einer	aial Danastina System	

Total Amount

\$435,511

Head Coaches Input compensation, bonuses and benefits paid to all coaches reportable on the university or salaries related entities W-2 and 1099 forms, as well as non-taxable benefits, inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement/exemptions and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Average Salaries of Head Coaches	Dollars per F FTE	TE's	Dollars per Position	Number of Positions
Men's Teams	\$338,673	7	\$338,673	7
Women's Teams	\$170,539	10	\$170,539	10

Assistant Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms, as well as non-taxable benefits, inclusive of: Salaries

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement/exemptions and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Average Salaries of Assistant Coaches	Dollars per FTE's FTE	Dollars per Position	Number of Positions
Men's Teams	\$183,203 19.84	\$173,084	21
Women's Teams	\$110,218 15.67	\$95,951	18

			fiscal yea	ar ended 2	2020		
ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
Reve	enues						
1	Ticket Sales	\$803,751	\$73,468	\$9,962	\$39,738	\$48,730	\$975,649
2	Direct State or Other Government Support	\$0	\$0	\$0	\$0	\$0	\$0
3	Student Fees	\$0	\$0	\$0	\$0	\$9,656,033	\$9,656,033
4	Direct Institutional Support	\$2,348,920	\$986,977	\$441,527	\$3,003,023	\$6,757,101	\$13,537,548
5	Less - Transfers to Institution	\$0	\$0	\$0	\$0	\$0	\$0
6	Indirect Institutional Support	\$0	\$0	\$0	\$0	\$1,066,709	\$1,066,709
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$0	\$0	\$0	\$0	\$0	\$0
7	Guarantees	\$3,500,000	\$90,000	\$20,000	\$18,000	\$0	\$3,628,000
8	Contributions	\$982,045	\$150,024	\$23,864	\$157,287	\$229,455	\$1,542,675
9	In-Kind	\$0	\$0	\$0	\$0	\$0	\$0
10	Compensation and Benefits provided by a third party	\$0	\$0	\$0	\$0	\$0	\$0
11	Media Rights	\$1,133,763	\$0	\$0	\$0	\$0	\$1,133,763
12	NCAA Distributions	\$0	\$232,067	\$0	\$0	\$854,339	\$1,086,406
13	Conference Distributions (Non Media and Non Bowl)	\$1,551,421	\$66,017	\$28,575	\$0	\$0	\$1,646,013
13A	Conference Distributions of Bowl Generated Revenue	\$0	\$0	\$0	\$0	\$0	\$0
14	Program, Novelty, Parking and Concession Sales	\$147,088	\$3,240	\$0	\$0	\$250,531	\$400,859
15	Royalties, Licensing, Advertisement and Sponsorships	\$0	\$0	\$0	\$0	\$22,500	\$22,500

#### Reporting Institution: San Jose State University

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
16	Sports Camp Revenues	\$0	\$0	\$0	\$0	\$0	\$0
17	Athletics Restricted Endowment and Investments Income	\$0	\$0	\$0	\$0	\$0	\$0
18	Other Operating Revenue	\$6,338	\$1,487	\$94	\$3,158	\$5,317	\$16,394
19	Bowl Revenues	\$0	\$0	\$0	\$0	\$0	\$0
	Total Operating Revenues	\$10,473,326	\$1,603,280	\$524,022	\$3,221,206	\$18,890,715	\$34,712,549
Expe	enses						
20	Athletic Student Aid	\$2,578,104	\$469,270	\$522,318	\$4,028,567	\$120,910	\$7,719,169
21	Guarantees	\$675,109	\$255,000	\$5,000	\$5,650	\$0	\$940,759
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities		\$1,041,144	\$731,507	\$3,969,048	\$0	\$9,437,978
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$0	\$0	\$0	\$0	\$0	\$0
24	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	\$579,119	\$89,856	\$105,037	\$185,126	\$6,059,840	\$7,018,978
25	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	\$0	\$0	\$0	\$0	\$0	\$0
26	Severance Payments	\$0	\$0	\$0	\$0	\$0	\$0
27	Recruiting	\$186,531	\$61,828	\$40,406	\$146,746	\$92	\$435,603
28	Team Travel	\$1,115,651	\$251,351	\$195,207	\$1,082,515	\$29,462	\$2,674,186
29	Sports Equipment, Uniforms and Supplies	\$198,822	\$43,307	\$33,770	\$399,728	\$162,245	\$837,872
30	Game Expenses	\$732,497	\$229,815	\$25,871	\$107,704	\$49,152	\$1,145,039
31	Fund Raising, Marketing and Promotion	\$78,071	\$4,020	\$0	\$0	\$395,048	\$477,139
32	Sports Camp Expenses	\$0	\$0	\$0	\$0	\$0	\$0

NCAA Membership Financial Reporting System

#### Reporting Institution: San Jose State University

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
33	Spirit Groups	\$0	\$0	\$0	\$0	\$0	\$0
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$4,253	\$117,682	\$91,646	\$84,770	\$956	\$299,307
35	Direct Overhead and Administrative Expenses	\$0	\$0	\$0	\$0	\$274	\$274
36	Indirect Institutional Support	\$0	\$0	\$0	\$0	\$1,066,709	\$1,066,709
37	Medical Expenses and Insurance	\$7,479	\$0	\$0	\$0	\$149,260	\$156,739
38	Memberships and Dues	\$6,028	\$2,500	\$1,420	\$15,685	\$24,422	\$50,055
39	Student-Athlete Meals (non-travel)	\$212,895	\$10,291	\$7,526	\$44,729	\$407	\$275,848
40	Other Operating Expenses	\$216,422	\$22,305	\$38,935	\$69,071	\$768,561	\$1,115,294
41	Bowl Expenses	\$0	\$0	\$0	\$0	\$0	\$0
41A	Bowl Expenses - Coaching Compensation/ Bonuses	\$0	\$0	\$0	\$0	\$0	\$0
	Total Operating Expenses	\$10,287,260	\$2,598,369	\$1,798,643	\$10,139,339	\$8,827,338	\$33,650,949
	Excess (Deficiencies) of Revenues Over (Under) Expenses	\$186,066	-\$995,089	-\$1,274,621	-\$6,918,133	\$10,063,377	\$1,061,600