## School Info

We agree to release the institution's data to the conference: Yes
Institutional Contacts:

Primary Contact Matt Witty
Person:
Phone: 4089241312
CEO: Dr. Mohammad H. Qayoumi
University CFO: Shawn Bibb
Audit Firm: KPMG

Title: Associate Athletics Director for Business

Email: matt.witty@sjsu.edu
CEO Email: sjsupres@sjsu.edu

University CFO Email: shawn.bibb@sjsu.edu
AUP Report Issuance
Date:

Current Classification:

NCAA Primary Division: I-A
Undergraduates by Gender:

|  | Number | Percent |
| ---: | ---: | ---: |
| Male Undergraduates: | 12,465 | $50.5 \%$ |
| Female Undergraduates: | 12,216 | $49.5 \%$ |
| Total Undergraduates: | 24,681 |  |

Sports Sponsorship:

| Sport | Men's Teams Only | Women's Teams Only | Mixed Teams |
| :--- | :---: | :---: | :---: |
| Acrobatics and Tumbling |  |  |  |
| Baseball | x | x |  |
| Basketball | x |  |  |
| Beach Volleyball |  | x |  |
| Bowling | x |  |  |
| Cross Country |  |  |  |
| Equestrian |  |  |  |
| Fencing | x |  |  |
| Field Hockey |  |  |  |
| Football |  |  |  |


| Sport | Men's Teams Only | Women's Teams Only | Mixed Teams |
| :---: | :---: | :---: | :---: |
| Golf | X | X |  |
| Gymnastics |  | X |  |
| Ice Hockey |  |  |  |
| Lacrosse |  |  |  |
| Rifle |  |  |  |
| Rowing |  |  |  |
| Rugby |  |  |  |
| Skiing |  |  |  |
| Soccer | x | x |  |
| Softball |  | x |  |
| Stunt |  |  |  |
| Swimming and Diving |  | x |  |
| Tennis |  | x |  |
| Track, Indoor |  |  |  |
| Track, Outdoor |  |  |  |
| Triathlon |  |  |  |
| Volleyball |  | x |  |
| Water Polo |  | x |  |
| Wrestling |  |  |  |
| Others |  |  |  |
| Totals | 6 | 10 | 0 |

## Revenue/Expense Summary

ID Item Amount Definition

Revenues
1 Ticket Sales.
\$685,972 Include revenue received for sales of admissions to athletics events. Include ticket sales to the public, faculty and students, and money received for shipping and handling of tickets. Do not include ticket sales for conference and national tournaments that are pass-through transactions. Report amounts in excess of a ticket's face value paid by ticket purchasers (for example, to obtain preferential seating) in Category 4 (Contributions).

2 Student Fees
$\$ 5,689,727$ Include student fees assessed and restricted for support of intercollegiate athletics.

3 Guarantees.
\$941,000 Include revenue received from participation in away games.
4 Contributions. $\$ 2,761,047$ Include amounts received directly from individuals, corporations, associations, foundations, clubs or other organizations that are designated, restricted or unrestricted by the donor for the operation of the athletics program. Report amounts paid in excess of a ticket's value. Contributions shall include cash, marketable securities and in-kind contributions. In-kind contributions may include dealer-provided automobiles (market value of the use of a car), apparel and soft-drink products for use by staff and teams. Do not report pledges until funds are allocated. Report gifts and merchandise from corporate sponsorship agreements in Category 12 (Royalties, Licensing, Advertisement and Sponsorship).

5 Compensation and Benefits Provided by a Third Party.

6 Direct State or Other Government Support.
\$0 Include all amounts provided by a third party and contractually guaranteed by the institution, but not included on the institution?s W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, and shoe and apparel income). This should equal Expense Categories 20 and 22 combined.
\$0 Include state, municipal, federal and other government appropriations made in support of the operations of intercollegiate athletics. This amount includes funding specifically earmarked to the athletics department by government agencies for which the institution has no discretion to reallocate. Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (item 7).

ID
7 Direct Institutional Support.

## Definition

$\$ 9,566,945$ Include value of institutional resources for the current operations of intercollegiate athletics, as well as all unrestricted funds allocated to the athletics department by the university (e.g., state funds, tuition, tuition waivers and transfers). Also include Federal Work Study support for student workers employed by athletics. Report actual amounts and do not net with Transfers to Institution (category 37).

8 Indirect Facilities and Administrative Support.
$\$ 651,172$ Include value of facilities and services provided by the institution not charged to athletics. This support may include an allocation for institutional administrative cost, facilities and maintenance, grounds and field maintenance, security, risk management, utilities, depreciation and debt service. If your institution does not currently track indirect institutional support, consult your business office for a reasonable allocation. If counted here, include offsetting expenditure equal in value in Expense Category 32 (Indirect Facilities and Administrative Support).
9 NCAA/Conference Distributions including all tournament revenues.
$\$ 1,667,437$ Include revenue received from participation in bowl games, tournaments and all NCAA distributions. This category includes amounts received for direct participation or through a sharing arrangement with an athletics conference, including shares of conference television agreements. If known by sport, report as such. Include any payments received from the NCAA for hosting a championship (permissible to include in Revenue Not Related to Specific Teams).

10 Broadcast, Television, Radio, and Internet Rights.
11 Program Sales, Concessions, Novelty Sales, and Parking.
\$3,397 Include institutional revenue received directly for radio and television broadcasts, Internet and e-commerce rights received through institutionnegotiated contracts.
\$270,034 Include revenue of game programs, novelties, food or other concessions, and parking revenues. Revenue from sales of game program advertising is to be included in Revenue Category 12 (Royalties, Licensing, Advertisements and Sponsorships).

12 Royalties,
\$233,155 Include all revenue from corporate sponsorships, licensing, sales of advertisements, trademarks and royalties. An allocation will be necessary to distinguish revenues generated by athletics versus the university if payments are combined. Include the value of in-kind products and services provided as part of the sponsorship (e.g., equipment, apparel, soft drinks, water and isotonic products).

13 Sports Camp Revenues.

14 Endowment and Investment Income.
$\$ 10,000$ Include amounts received by the athletics department for sports-camps and clinics.
\$73,557 Include endowment spending policy distribution and other investment income in support of the athletics department. These categories include only restricted investment and endowment income for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ?Direct Institutional Support.?

## Definition

15 Other Operating $\$ 1,365,342$ Less than $5 \%$ of total revenues may appear on this line. If the number is Revenue. greater than $5 \%$, please reclassify adequate revenue to the appropriate category(ies) above to bring the category to less than $5 \%$ of the total operating revenue.
16 Total Operating $\quad \$ 23,918,785$ Add Categories 1-15.
Revenue.

## Expenses

17 Athletic Student Aid.
\$4,881,712 Include the total amount of athletically related student aid awarded, including summer school and tuition discounts and waivers (including aid given to student-athletes who have exhausted their eligibility or who are inactive due to medical reasons). Athletics aid awarded to nonathletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required) for at least one sport.

18 Guarantees.
19 Coaching Salaries,
Benefits, and
Bonuses Paid by the
University and
Related Entities.
\$169,552 Include amounts paid to visiting participating institutions.
$\$ 4,940,125$ Include gross salaries, bonuses and benefits provided to head and assistant coaches, which includes all gross wages, benefits and bonuses attributable to coaching that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Place any payment made to previous coaches to satisfy a contractual agreement for coaching in Category 23 (Severance Payments).
\$0 Include all compensation paid to the coaching staff by a third party and contractually guaranteed by the institution, but not included on the institution?s W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). Expense Categories 20 and 22 combined should equal Revenue Category 5 (Compensation and Benefits Provided by a Third Party).
ID Item Amount Definition

21 Support Staff/
Administrative
Salaries, Benefits
and Bonuses Paid
by the University
and Related
Entities.

Amount
Definition
\$4,082,550 Include gross salaries, bonuses and benefits paid to administrative staff (i.e., football secretary, sport-specific trainer) that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Staff members responsible for the genderspecific athletics department, but not a specific sport (i.e., director of men?s athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men?s and women?s teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.

22 Support Staff/
Administrative
Other
Compensation and
Benefits Paid by a
Third Party.
\$0 Include all compensation paid to the support staff by a third party and contractually guaranteed by the institution, but not included on the institution?s W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). Expense Categories 20 and 22 combined
should equal Revenue Category 5 (Compensation and Benefits Provided by a Third Party).
\$0 Include severance payments and applicable benefits recognized for past coaching and administrative personnel.
\$417,349 Include transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution?s own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.
25 Team Travel \$2,008,414 Include air and ground travel, lodging, meals and incidentals for competition related to preseason, regular season and postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Include value of use of the institution?s own vehicles or airplanes as well as in-kind value of donorprovided transportation.

26 Equipment, Uniforms and Supplies.
$\$ 793,552$ Include items that are provided to the teams only. Equipment amounts are those expended from current or operating funds.

27 Game Expenses.
\$861,351 Include game-day expenses other than travel that are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance and such.

Amount

## Definition

28 Fund Raising,
Marketing and
Promotion.
\$630,411 Include costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.

29 Sports Camp
\$5,473 Include all expenses paid by the athletics department, including nonExpenses. athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 19, 20, 21 or 22.

30 Direct Facilities, \$1,710,430 Include direct facilities costs charged to intercollegiate athletics, Maintenance, and Rental. including building and grounds maintenance, utilities, rental fees, operating leases, equipment repair and maintenance, and debt service.
31 Spirit Groups $\$ 375,000$ Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.
32 Indirect Facilities and Administrative Support.
$\$ 651,172$ Include value of facilities and services provided by the institution not charged to athletics. This support may include an allocation for institutional administrative cost, facilities and maintenance, grounds and field maintenance, security, risk management, utilities, depreciation and debt service. If your institution does not currently track indirect institutional support, consult your business office for a reasonable allocation. If counted here, include offsetting amount equal in value in Revenue in Category 8 (Indirect Facilities and Administrative Support).
33 Medical Expenses and Medical Insurance
34 Memberships and Dues.

35 Other Operating
Expenses.
\$941,746 Include memberships, conference and association dues.
\$389,840 Include medical expenses and medical insurance premiums for studentathletes.
\$646,489 Other operating expenses include printing and duplicating, subscriptions, business insurance, telephone, postage, operating and equipment leases, non-team travel and any other operating expense not reported elsewhere. Do not include indirect administration overhead provided by the university (use Category 32) or salaries and benefits (use Categories 19 or 21). Attempt to allocate all expenses to Categories 17 through 34 before using this category. As a guide, please limit this category to $10 \%$ of total operating expenses. If the number is greater than $10 \%$, please provide the top three categories and amounts in the comments section below.

36 Total Operating $\$ 23,505,166$ Add Categories 17-35.
Expenses.

37 Transfers to Institution
\$0 Include, if applicable, the amount of athletic-generated revenues or athletic reserves that are contributed back to your institution for other institutional initiatives outside of athletics. Amount reported should not be deducted from Direct Institutional Support (category 7) allocated to athletics by your institution.
NCAA Membership Financial Reporting System
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| ID $\quad$ Item | Amount | Definition |
| :--- | :---: | :---: |
| 38 | Total Expenses | $\$ 23,505,166$ Add Categories 36-37. |

## Revenue/Expense Details

1 Ticket $\$ 685,972$ Include revenue received for sales of admissions to athletics events. Include ticket sales to Sales. the public, faculty and students, and money received for shipping and handling of tickets. Do not include ticket sales for conference and national tournaments that are pass-through transactions. Report amounts in excess of a ticket's face value paid by ticket purchasers (for example, to obtain preferential seating) in Category 4 (Contributions).

| Revenues by Source | Men's Teams Only Women's Teams Only Not Allocated by Gender |  |  |
| :---: | :---: | :---: | :---: |
| Baseball | 16,754 |  |  |
| Basketball | 58,066 | 7,528 |  |
| Football | 576,201 |  |  |
| Golf |  |  |  |
| Gymnastics |  | 3,752 |  |
| Soccer | 4,673 | 8,449 |  |
| Softball |  | 2,596 |  |
| Swimming and Diving |  |  |  |
| Tennis |  |  |  |
| Track and Field, X-Country |  |  |  |
| Volleyball |  | 3,653 |  |
| Water Polo |  | 245 |  |
| Others |  |  |  |
| Subtotal All Teams | 655,694 | 26,223 | 0 |
| Revenue Not Related to Specific Teams |  |  | 4,055 |
| Total Revenue | 655,694 | 26,223 | 4,055 |

2 Student Fees \$5,689,727 Include student fees assessed and restricted for support of intercollegiate athletics.

| Revenues by Source | Men's Teams Only Women's Teams Only Not Allocated by Gender |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Baseball |  |  |  |  |  |
| Basketball |  |  |  |  |  |
| Football |  |  |  |  |  |
| Golf |  |  |  |  |  |
| Gymnastics |  |  |  |  |  |
| Soccer |  |  |  |  |  |
| Softball |  |  |  |  |  |
| Swimming and Diving |  |  |  |  |  |
| Tennis |  |  |  |  |  |
| Track and Field, X-Country |  |  |  |  |  |
| Volleyball |  |  |  |  |  |
| Water Polo |  |  |  |  |  |
| Others |  |  |  |  |  |
| Subtotal All Teams |  | 0 | 0 |  | 0 |
| Revenue Not Related to Specific Teams |  |  |  | 5,68 |  |
| Total Revenue |  | 0 | 0 | 5,68 | 727 |

3 Guarantees. $\$ 941,000$ Include revenue received from participation in away games.

| Revenues by Source | Men's Teams Only Women's Teams Only Not Allocated by Gender |  |  |
| :---: | :---: | :---: | :---: |
| Baseball | 5,000 |  |  |
| Basketball | 105,000 |  |  |
| Football | 825,000 |  |  |
| Golf |  |  |  |
| Gymnastics |  |  |  |
| Soccer |  |  |  |
| Softball |  |  |  |
| Swimming and Diving |  |  |  |
| Tennis |  |  |  |
| Track and Field, X-Country |  |  |  |
| Volleyball |  | 2,500 |  |
| Water Polo |  | 3,500 |  |
| Others |  |  |  |
| Subtotal All Teams | 935,000 | 6,000 | 0 |
| Revenue Not Related to Specific |  |  |  |
| Total Revenue | 935,000 | 6,000 | 0 |

4 Contributions. $\$ 2,761,047$ Include amounts received directly from individuals, corporations, associations, foundations, clubs or other organizations that are designated, restricted or unrestricted by the donor for the operation of the athletics program. Report amounts paid in excess of a ticket's value. Contributions shall include cash, marketable securities and in-kind contributions. In-kind contributions may include dealer-provided automobiles (market value of the use of a car), apparel and soft-drink products for use by staff and teams. Do not report pledges until funds are allocated. Report gifts and merchandise from corporate sponsorship agreements in Category 12 (Royalties, Licensing, Advertisement and Sponsorship).

|  | Revenues by Source | Men's Teams Only Women's Teams Only Not Allocated by Gender <br> Contributions. |
| :--- | ---: | ---: | ---: | ---: |
| Contributions. | Contributions. |  |

5 Compensation and $\$ 0$ Include all amounts provided by a third party and contractually guaranteed by the

Benefits Provided by a Third Party. institution, but not included on the institution?s W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, and shoe and apparel income). This should equal Expense Categories 20 and 22 combined.

Men's Teams Only Women's Teams Only Not Allocated by Gender Revenues by Source Compensation and Benefits Compensation and Benefits Compensation and Benefits Provided by a Third Party. Provided by a Third Party. Provided by a Third Party.
Baseball
Basketball
Football
Golf
Gymnastics
Soccer
Softball
Swimming and
Diving
Tennis
Track and Field, X-
Country
Volleyball
Water Polo
Others
Subtotal All Teams $0 \quad 0$

Revenue Not Related
to Specific Teams
Total Revenue $0 \quad 0 \quad 0$

| 6 Direct State or | $\$ 0$ Include state, municipal, federal and other government appropriations made in support <br> of the operations of intercollegiate athletics. This amount includes funding specifically |
| :--- | :--- |
| Other |  |
| Government | earmarked to the athletics department by government agencies for which the institution <br> has no discretion to reallocate. Any state or other government support appropriated to <br> the university, for which the university determines the dollar allocation to the athletics <br> department shall be reported in Direct Institutional Support (item 7). |


|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :--- | :---: | :---: | :---: |
| Revenues by Source | Direct State or Other <br> Government Support. | Direct State or Other <br> Government Support. | Direct State or Other <br> Government Support. |
|  |  |  |  |

Baseball
Basketball
Football
Golf
Gymnastics
Soccer
Softball
Swimming and Diving
Tennis
Track and Field, X-
Country
Volleyball
Water Polo
Others
Subtotal All Teams $0 \quad 0$

Revenue Not Related to
Specific Teams
Total Revenue $0 \quad 0 \quad 0$
7 Direct $\quad \$ 9,566,945$ Include value of institutional resources for the current operations of
Institutional
intercollegiate athletics, as well as all unrestricted funds allocated to the
Support.

| athletics department by the university (e.g., state funds, tuition, tuition waivers |
| :--- |
| and transfers). Also include Federal Work Study support for student workers |
| employed by athletics. Report actual amounts and do not net with Transfers to |

Institution (category 37).

|  | Men's Teams Only | Women's Teams Only | Not Allocated by |
| :---: | :---: | :---: | :---: |
| Gender |  |  |  |
| Revenues by Source | Direct Institutional | Direct Institutional | Direct Institutional |
|  | Support. | Support. | Support. |

Baseball
Basketball
Football
Golf
Gymnastics

## Soccer

Softball
Swimming and Diving
Tennis
Track and Field, X-Country
Volleyball
Water Polo
Others

| Subtotal All Teams | 0 | 0 | 0 |
| :--- | :---: | :---: | ---: |
| Revenue Not Related to |  |  | $9,566,945$ |
| Specific Teams | 0 | 0 | $9,566,945$ |

8 Indirect $\$ 651,172$ Include value of facilities and services provided by the institution not charged to

Facilities and Administrative
Support. athletics. This support may include an allocation for institutional administrative cost, facilities and maintenance, grounds and field maintenance, security, risk management, utilities, depreciation and debt service. If your institution does not currently track indirect institutional support, consult your business office for a reasonable allocation. If counted here, include offsetting expenditure equal in value in Expense Category 32 (Indirect Facilities and Administrative Support).

## Men's Teams Only Women's Teams Only Not Allocated by Gender

Indirect Facilities and Indirect Facilities and Administrative Support. Administrative Support. Administrative Support.

## Baseball

Basketball
Football
Golf
Gymnastics

## Soccer

Softball
Swimming and Diving
Tennis
Track and Field, X-
Country
Volleyball
Water Polo
Others
Subtotal All Teams 000

Revenue Not Related to 651,172
Specific Teams

| Total Revenue | 0 | 0 | 651,172 |
| :--- | :--- | :--- | :--- |

9 NCAA/Conference \$1,667,437 Include revenue received from participation in bowl games, tournaments

Distributions including all tournament revenues. and all NCAA distributions. This category includes amounts received for direct participation or through a sharing arrangement with an athletics conference, including shares of conference television agreements. If known by sport, report as such. Include any payments received from the NCAA for hosting a championship (permissible to include in Revenue Not Related to Specific Teams).

| Revenues by Source | Men's Teams Only NCAA/Conference Distributions including all tournament revenues. | Women's Teams Only NCAA/Conference Distributions including all tournament revenues. | Not Allocated by Gender NCAA/Conference <br> Distributions including all tournament revenues. |
| :---: | :---: | :---: | :---: |
| Baseball |  |  |  |
| Basketball |  |  |  |
| Football |  |  |  |
| Golf |  |  |  |
| Gymnastics |  |  |  |
| Soccer |  |  |  |
| Softball |  |  |  |
| Swimming and Diving |  | 960 |  |
| Tennis |  |  |  |
| Track and Field, XCountry |  |  |  |
| Volleyball |  |  |  |
| Water Polo |  |  |  |
| Others |  |  |  |
| Subtotal All Teams | 0 | 960 | 0 |
| Revenue Not |  |  | 1,666,477 |
| Related to Specific <br> Teams |  |  |  |
|  |  |  |  |
| Total Revenue | 0 | 960 | 1,666,477 |

10 Broadcast, Television, \$3,397 Include institutional revenue received directly for radio and television Radio, and Internet Rights. broadcasts, Internet and e-commerce rights received through institutionnegotiated contracts.

| Revenues by Source | Men's Teams Only <br> Broadcast, Television, <br> Radio, and Internet Rights. Radio, and Internet Rights. Radio, and Internet Rights. |  |
| :--- | :--- | :---: |
| Baseball |  | Women's Teams Only <br> Broadcast, Television, |
| Not Allocated by Gender <br> Broadcast, Television, |  |  |
| Basketball |  |  |
| Football |  |  |
| Golf |  |  |
| Gymnastics |  |  |

Soccer
Softball
Swimming and Diving
Tennis
Track and Field, X-
Country
Volleyball
Water Polo
Others
Subtotal All Teams $0 \quad 0 \quad 0$

Revenue Not Related 3,397
to Specific Teams
$\begin{array}{llll}\text { Total Revenue } & 0 & 0 & 3,397\end{array}$

11 | Program Sales, |
| :--- |
| Concessions, Novelty |

| $\$ 270,034$ Include revenue of game programs, novelties, food or other concessions, |
| :--- |
| and parking revenues. Revenue from sales of game program advertising |

is to be included in Revenue Category 12 (Royalties, Licensing,
Advertisements and Sponsorships).

| Revenues by Source | Men's Teams Only Program Sales, Concessions, Novelty Sales, and Parking. | Women's Teams Only Program Sales, Concessions, Novelty Sales, and Parking. | Not Allocated by Gender Program Sales, Concessions, Novelty Sales, and Parking. |
| :---: | :---: | :---: | :---: |
| Baseball |  |  |  |
| Basketball |  |  |  |
| Football | 200,085 |  |  |
| Golf |  |  |  |
| Gymnastics |  |  |  |
| Soccer | 593 | 992 |  |
| Softball |  |  |  |
| Swimming and Diving |  |  |  |
| Tennis |  |  |  |
| Track and Field, XCountry |  |  |  |
| Volleyball |  |  |  |
| Water Polo |  |  |  |
| Others |  |  |  |
| Subtotal All Teams | 200,678 | 992 | 0 |
| Revenue Not Related to Specific Teams |  |  | 68,364 |
| Total Revenue | 200,678 | 992 | 68,364 |

12 Royalties, $\quad \$ 233,155$ Include all revenue from corporate sponsorships, licensing, sales of

Licensing, Advertisements and Sponsorships. advertisements, trademarks and royalties. An allocation will be necessary to distinguish revenues generated by athletics versus the university if payments are combined. Include the value of in-kind products and services provided as part of the sponsorship (e.g., equipment, apparel, soft drinks, water and isotonic products).

|  | Men's Teams Only |  |  |
| :---: | :---: | :---: | :---: |
| Revenues by Source | Women's Teams Only <br> Royalties, Licensing, <br> Advertisements and | Not Allocated by Gender <br> Advertisements and | Royalties, Licensing, <br> Advertisements and |
|  | Sponsorships. | Sponsorships. | Sponsorships. |

## Baseball

Basketball
Football
Golf
Gymnastics

## Soccer

Softball
Swimming and
Diving
Tennis
Track and Field, X-
Country
Volleyball
Water Polo
Others

| Subtotal All Teams | 0 | 0 | 0 |
| :--- | :---: | :---: | ---: |
| Revenue Not Related <br> to Specific Teams |  |  | 233,155 |
| Total Revenue | 0 | 0 | 233,155 |

13 Sports Camp Revenues.
\$10,000 Include amounts received by the athletics department for sports-camps and clinics.

| Men's Teams Only | Women's Teams Only | Not Allocated by <br> Gender |
| :---: | :---: | :---: |
| Sports Camp | Sports Camp | Sports Camp Revenues. |
| Revenues. | Revenues. |  |

Baseball
Basketball
Football
10,000
Golf
Gymnastics
Soccer
Softball
Swimming and Diving
Tennis
Track and Field, X-Country
Volleyball
Water Polo
Others

| Subtotal All Teams | 10,000 | 0 | 0 |
| :--- | :--- | :--- | :--- |

Revenue Not Related to Specific
Teams
Total Revenue $10,000 \quad 0$

14 Endowment and $\$ 73,557$ Include endowment spending policy distribution and other investment income in

Investment Income.
support of the athletics department. These categories include only restricted investment and endowment income for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ? Direct Institutional Support.?

| Revenues by Source | Men's Teams Only Endowment and Investment Income. | Women's Teams Only Endowment and Investment Income. | Not Allocated by Gender Endowment and Investment Income. |
| :---: | :---: | :---: | :---: |
| Baseball | 5,182 |  |  |
| Basketball |  | 2,055 |  |
| Football | 17,282 |  |  |
| Golf | 6,463 | 11,505 |  |
| Gymnastics |  |  |  |
| Soccer | 1,505 | 1,505 |  |
| Softball |  |  |  |
| Swimming and Diving |  |  |  |
| Tennis |  |  |  |
| Track and Field, XCountry | 1,515 |  |  |
| Volleyball |  |  |  |
| Water Polo |  |  |  |
| Others |  |  |  |
| Subtotal All Teams | 31,947 | 15,065 | 0 |
| Revenue Not Related to Specific Teams |  |  | 26,545 |
| Total Revenue | 31,947 | 15,065 | 26,545 |

15 Other
Operating
Revenue.
$\$ 1,365,342$ Less than $5 \%$ of total revenues may appear on this line. If the number is greater than $5 \%$, please reclassify adequate revenue to the appropriate category(ies) above to bring the category to less than $5 \%$ of the total operating revenue.

| Revenues by Source | Men's Teams Only <br> Other Operating Revenue. | Women's Teams Only <br> Other Operating Revenue. | Not Allocated by Gender Other Operating Revenue. |
| :---: | :---: | :---: | :---: |
| Baseball | 76,371 |  |  |
| Basketball | 3,175 | 2,547 |  |
| Football | 10,371 |  |  |
| Golf | 9,170 | 11,401 |  |
| Gymnastics |  | 9,811 |  |
| Soccer | 42,666 | 2,915 |  |
| Softball |  |  |  |
| Swimming and Diving |  | 4,681 |  |
| Tennis |  | 675 |  |
| Track and Field, X-Country |  |  |  |
| Volleyball |  | 310 |  |
| Water Polo |  | 485 |  |
| Others |  |  |  |
| Subtotal All Teams | 141,753 | 32,825 | 0 |
| Revenue Not Related to Specific Teams |  |  | 1,190,764 |
| Total Revenue | 141,753 | 32,825 | 1,190,764 |


| Revenues by Source | Men's Teams Only <br> Total Operating Revenue. | Women's Teams Only <br> Total Operating Revenue. | Not Allocated by Gender <br> Total Operating Revenue. |
| :---: | :---: | :---: | :---: |
| Baseball | 178,914 |  |  |
| Basketball | 170,937 | 16,089 |  |
| Football | 1,998,315 |  |  |
| Golf | 116,983 | 78,144 |  |
| Gymnastics |  | 37,056 |  |
| Soccer | 69,296 | 20,496 |  |
| Softball |  | 5,391 |  |
| Swimming and Diving |  | 35,976 |  |
| Tennis |  | 19,035 |  |
| Track and Field, X-Country | 2,025 | 1,190 |  |
| Volleyball |  | 12,593 |  |
| Water Polo |  | 14,505 |  |
| Others |  |  |  |
| Subtotal All Teams | 2,536,470 | 240,475 | 0 |
| Revenue Not Related to Specific |  |  | 21,141,840 |
| Teams |  |  |  |
| Total Revenue | 2,536,470 | 240,475 | 21,141,840 |

17 Athletic Total Dollar Student Amount Aid.

\$4,881,712 Include the total amount of athletically related student aid awarded, including summer school and tuition discounts and waivers (including aid given to student-athletes who have exhausted their eligibility or who are inactive due to medical reasons). Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required) for at least one sport.

Total
228.83

Equivalencies Awarded
Total Students
350
Receiving Aid

Male Athlete Scholarships

|  | Sport | Equivalencies Awarded in <br> 2011-2012 | Number of Students Receiving <br> Athletic Aid | Total Dollar <br> Amount |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Baseball | 10.67 | 26 | 188,205 |  |
| Basketball | 11.55 | 13 | 278,660 |  |
| Football | 80.51 | 92 | $1,846,846$ |  |
| Golf | 3.75 | 9 | 61,751 |  |
| Soccer | 8.29 | 15 | 158,812 |  |
| Track and Field, X-Country | 2.28 | 6 | 33,453 |  |
| Expenses Not Related to |  |  |  |  |
| Specific Teams |  | 161 | $2,567,727$ |  |

Female Athlete Scholarships

|  | Sport | Equivalencies Awarded in <br> 2011-2012 | Number of Students Receiving <br> Athletic Aid | Total Dollar <br> Amount |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Basketball | 14.52 |  | 15 | 371,494 |
| Golf | 4.98 | 8 | 114,029 |  |
| Gymnastics | 11.5 | 12 | 238,236 |  |
| Soccer | 12.85 | 26 | 247,360 |  |
| Softball | 11.99 | 25 | 233,590 |  |
| Swimming and Diving | 13.99 | 28 | 264,732 |  |


|  | Sport | Equivalencies Awarded in <br> $\mathbf{2 0 1 1 - 2 0 1 2}$ | Number of Students Receiving <br> Athletic Aid | Total Dollar <br> Amount |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Tennis | 7.29 | 8 | 179,425 |  |
| Track and Field, X-Country | 5.9 | 16 | 108,767 |  |
| Volleyball | 11.4 | 12 | 269,392 |  |
| Water Polo | 8 | 19 | 169,151 |  |
| Expenses Not Related to |  |  |  |  |
| Specific Teams | 102.42 | 169 | $2,196,176$ |  |
| Totals |  |  |  |  |

Not Allocated by Gender Scholarships

|  | Sport | Equivalencies Awarded in <br> 2011-2012 | Number of Students Receiving <br> Athletic Aid | Total Dollar <br> Amount |  |
| :--- | :---: | ---: | ---: | ---: | ---: | ---: |
| Expenses Not Related to | 9.36 | 20 | 117,809 |  |  |
| Specific Teams |  | 9.36 | 20 | 117,809 |  |
| Totals |  |  |  |  |  |

18 Guarantees. $\$ 169,552$ Include amounts paid to visiting participating institutions.

| Expenses by Object of Expenditure | Men's Teams Only Women's Teams Only Not Allocated by Gender Guarantees. <br> Guarantees. <br> Guarantees. |  |  |
| :---: | :---: | :---: | :---: |
| Baseball | 5,000 |  |  |
| Basketball | 6,000 | 3,526 |  |
| Football | 150,000 |  |  |
| Golf |  |  |  |
| Gymnastics |  |  |  |
| Soccer | 3,468 |  |  |
| Softball | 660 |  |  |
| Swimming and Diving |  |  |  |
| Tennis |  |  |  |
| Track and Field, X-Country |  |  |  |
| Volleyball | 898 |  |  |
| Water Polo |  |  |  |
| Others |  |  |  |
| Subtotal All Teams | 164,468 | 5,084 | 0 |
| Expenses Not Related to Specific Teams |  |  |  |
| Total Expenses | 164,468 | 5,084 | 0 |

19 Coaching Salaries, $\$ 4,940,125$ Include gross salaries, bonuses and benefits provided to head and assistant

Benefits, and
Bonuses Paid by the University and Related Entities.

20 Coaching Other Compensation and Benefits Paid by a Third Party.
coaches, which includes all gross wages, benefits and bonuses attributable to coaching that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Place any payment made to previous coaches to satisfy a contractual agreement for coaching in Category 23 (Severance Payments).
\$0 Include all compensation paid to the coaching staff by a third party and contractually guaranteed by the institution, but not included on the institution?s W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). Expense Categories 20 and 22 combined should equal Revenue Category 5 (Compensation and Benefits Provided by a Third Party).

Men's Teams Coaching Expenses

| Sport | Men's Teams Head Coaches |  |  | eams Assistant Coaches |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | ```Numbe FTE \(r\) of Positio ns``` | Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities. | Coaching Other Numbe Compensation $r$ of and Benefits Positio Paid by a Third ns Party. |  | Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities. | Coaching Other Compensation and Benefits Paid by a Third Party. |
| Baseball | 1 | 172,862 | 3 | 2 | 192,831 |  |
| Basketball | 1 | 284,112 | 3 | 3 | 250,280 |  |
| Football | 1 | 504,494 | 9 | 9 | 1,289,065 |  |
| Golf | 1 | 132,087 | 1 | 0 |  |  |
| Soccer | 1 | 119,638 | 3 | 0.71 | 55,301 |  |
| Track and Field, XCountry | 0.2 | 17,641 | 3 |  | 12,76 |  |
| Subtotal All Teams | 65.2 | 1,230,834 | 22 | 15.09 | 1,800,241 | 0 |

Men's Teams Head Coaches
Men's Teams Assistant Coaches
Sport NumbeFTE Coaching Coaching Other Numbe FTE Coaching Coaching Other $r$ of Salaries, Compensation $r$ of Salaries, Compensation

Positio Benefits, and and Benefits Positio ns Bonuses Paid by Paid by a Third ns the University Party. and Related Entities.

Benefits, and and Benefits Bonuses Paid by Paid by a Third the University Party. and Related Entities.

Expenses
Not Related
to Specific
Teams
Total $1,230,834 \quad 0 \quad 1,800,241 \quad 0$

Expenses
Women's Teams Coaching Expenses

| Sport | Women's Teams Head Coaches |  |  | Women's Teams Assistant Coaches |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Numbe FTE $r$ of Positio ns | Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities. | Coaching Other Compensation and Benefits <br> Paid by a Third Party. | $\begin{aligned} & \text { r Numbe FTE } \\ & \text { r of } \\ & \text { Positio } \\ & d \quad n s \end{aligned}$ | Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities. | Coaching Other Compensation and Benefits Paid by a Third Party. |
| Basketball | 11 | 302,262 |  | 32.65 | 270,482 |  |
| Golf | 11 | 106,590 |  | 10.52 | 31,015 |  |
| Gymnastics | 11 | 116,861 |  | 31.23 | 83,930 |  |
| Soccer | 11 | 109,578 |  | 31.11 | 95,900 |  |
| Softball | 11 | 88,540 |  | 30.68 | 59,144 |  |
| Swimming and Diving | 11 | 102,085 |  | 30.76 | 38,618 |  |
| Tennis | 11 | 102,015 |  | 20.29 | 10,265 |  |
| Track and Field, XCountry | 10.52 | 35,626 |  | 20.17 | 16,008 |  |
| Volleyball | 11 | 124,266 |  | 31.24 | 77,648 |  |
| Water Polo | 11 | 78,839 |  | 20.76 | 59,378 |  |
| Subtotal All | 109.52 | 1,166,662 | 0 | 259.41 | 742,388 | 0 |



Expenses
Not Related
to Specific
Teams
Total $1,166,662 \quad 0 \quad 742,388 \quad 0$

Expenses

21 Support Staff/
Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities.

22 Support Staff/
Administrative
Other
Compensation and Benefits Paid by a Third Party.
\$4,082,550 Include gross salaries, bonuses and benefits paid to administrative staff (i.e., football secretary, sport-specific trainer) that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men?s athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men?s and women?s teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.
\$0 Include all compensation paid to the support staff by a third party and contractually guaranteed by the institution, but not included on the institution?s W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). Expense Categories 20 and 22 combined should equal Revenue Category 5 (Compensation and Benefits Provided by a Third Party).

|  | Men's Teams Only | Women's Teams Only |  | Not Allocated by Gender |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Expenses by | Support Staff// Support Staff/ | Support Staff// | Support Staff/ | Support Staff// Support Staff/ |


| Baseball | 13,190 |  |
| :--- | ---: | ---: |
| Basketball | 37,207 |  |
| Football | 160,182 |  |
| Golf |  | 638 |
| Gymnastics |  |  |

Soccer
Softball
Swimming
and Diving

|  |  | ams Only |  | ams 0 | ca | by Gend |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Expenses by Object of Expenditure | Support Staff/ Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities. | Support Staff/ Administrative <br> Other <br> Compensation and Benefits Paid by a Third Party. | Support Staff/ Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities. | Support Staff/ <br> Administrative <br> Other <br> Compensation and Benefits Paid by a Third Party. | Support Staff/ Administrative Salaries, <br> Benefits and Bonuses Paid by the <br> University and Related Entities. | Support Staff/ Administrative Other Compensation and Benefits Paid by a Third Party. |
| Tennis |  |  | 570 |  |  |  |
| Track and Field, XCountry |  |  |  |  |  |  |
| Volleyball |  |  |  |  |  |  |
| Water Polo |  |  |  |  |  |  |
| Others |  |  |  |  |  |  |
| Subtotal All Teams | 210,579 | 0 | 1,208 | 0 | 0 | 0 |
| Expenses <br> Not Related to Specific Teams |  |  |  |  | 3,870,763 |  |
| Total <br> Expenses | 210,579 | 0 | 1,208 | 0 | 3,870,763 | 0 |

23 Severance $\$ 0$ Include severance payments and applicable benefits recognized for past coaching and Payments. administrative personnel.

| Expenses by Object of Expenditure | Men's Teams Only <br> Severance <br> Payments. | Women's Teams Only Severance Payments. | Not Allocated by Gender Severance Payments. |
| :---: | :---: | :---: | :---: |
| Baseball |  |  |  |
| Basketball |  |  |  |
| Football |  |  |  |
| Golf |  |  |  |
| Gymnastics |  |  |  |
| Soccer |  |  |  |
| Softball |  |  |  |
| Swimming and Diving |  |  |  |
| Tennis |  |  |  |
| Track and Field, X-Country |  |  |  |
| Volleyball |  |  |  |
| Water Polo |  |  |  |
| Others |  |  |  |
| Subtotal All Teams | 0 | 0 | 0 |
| Expenses Not Related to Specific Teams |  |  |  |
| Total Expenses | 0 | 0 | 0 |

24 Recruiting. \$417,349 Include transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution?s own vehicles or airplanes as well as inkind value of loaned or contributed transportation.

| Expenses by Object of Expenditure | Men's Teams Only Recruiting. | nen's Teams Only Recruiting. | located by Gender Recruiting. |
| :---: | :---: | :---: | :---: |
| Baseball | 11,986 |  |  |
| Basketball | 52,678 | 49,922 |  |
| Football | 215,593 |  |  |
| Golf | 2,350 | 1,506 |  |
| Gymnastics |  | 4,089 |  |
| Soccer | 9,011 | 11,102 |  |
| Softball |  | 10,792 |  |
| Swimming and Diving |  | 6,450 |  |
| Tennis |  | 4,398 |  |
| Track and Field, X-Country | 465 | 1,362 |  |
| Volleyball |  | 12,007 |  |
| Water Polo |  | 4,543 |  |
| Others |  |  |  |
| Subtotal All Teams | 292,083 | 106,171 | 0 |
| Expenses Not Related to Specific Teams |  |  | 19,095 |
| Total Expenses | 292,083 | 106,171 | 19,095 |

25 Team \$2,008,414 Include air and ground travel, lodging, meals and incidentals for competition related to

Trave 1 preseason, regular season and postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Include value of use of the institution?s own vehicles or airplanes as well as in-kind value of donor-provided transportation.

| Expenses by Object of Expenditure | Men's Teams Only Women's Teams Only Not Allocated by Gender |  |  |
| :---: | :---: | :---: | :---: |
|  |  | Team Travel |  |
| Baseball | 75,876 |  |  |
| Basketball | 252,267 | 146,131 |  |
| Football | 740,188 |  |  |
| Golf | 52,249 | 50,966 |  |
| Gymnastics |  | 76,928 |  |
| Soccer | 72,538 | 67,334 |  |
| Softball |  | 126,503 |  |
| Swimming and Diving |  | 98,891 |  |
| Tennis |  | 31,337 |  |
| Track and Field, X-Country | 12,572 | 29,425 |  |
| Volleyball |  | 91,170 |  |
| Water Polo |  | 70,537 |  |
| Others |  |  |  |
| Subtotal All Teams | 1,205,690 | 789,222 | 0 |
| Expenses Not Related to Specific Teams |  |  | 13,502 |
| Total Expenses | 1,205,690 | 789,222 | 13,502 |

26 Equipment, Uniforms and Supplies.
\$793,552 Include items that are provided to the teams only. Equipment amounts are those expended from current or operating funds.

| Expenses by Object of Expenditure | Men's Teams Only Equipment, Uniforms and Supplies. | Women's Teams Only Equipment, Uniforms and Supplies. | Not Allocated by Gender Equipment, Uniforms and Supplies. |
| :---: | :---: | :---: | :---: |
| Baseball | 35,675 |  |  |
| Basketball | 18,813 | 28,918 |  |
| Football | 179,391 |  |  |
| Golf | 41,680 | 17,441 |  |
| Gymnastics |  | 24,685 |  |
| Soccer | 15,224 | 19,560 |  |
| Softball |  | 15,554 |  |
| Swimming and Diving |  | 33,383 |  |
| Tennis |  | 33,323 |  |
| Track and Field, X-Country | 5,411 | 12,431 |  |
| Volleyball |  | 13,414 |  |
| Water Polo |  | 16,150 |  |
| Others |  |  |  |
| Subtotal All Teams | 296,194 | 214,859 | 0 |
| Expenses Not Related to Specific Teams |  |  | 282,499 |
| Total Expenses | 296,194 | 214,859 | 282,499 |

27 Game $\quad \$ 861,351$ Include game-day expenses other than travel that are necessary for intercollegiate Expenses. athletics competition, including officials, security, event staff, ambulance and such.

| Expenses by Object of Expenditure | Men's Teams Only Game Expenses. | Women's Teams On Game Expenses. | Allocated by Gender Game Expenses. |
| :---: | :---: | :---: | :---: |
| Baseball | 35,211 |  |  |
| Basketball | 101,866 | 61,252 |  |
| Football | 434,104 |  |  |
| Golf | 66,353 | 12,069 |  |
| Gymnastics |  | 12,897 |  |
| Soccer | 11,519 | 10,830 |  |
| Softball |  | 19,161 |  |
| Swimming and Diving |  | 3,200 |  |
| Tennis |  | 955 |  |
| Track and Field, X-Country |  |  |  |
| Volleyball |  | 13,363 |  |
| Water Polo |  | 11,203 |  |
| Others |  |  |  |
| Subtotal All Teams | 649,053 | 144,930 | 0 |
| Expenses Not Related to Specific Teams |  |  | 67,368 |
| Total Expenses | 649,053 | 144,930 | 67,368 |

28 Fund Raising, Marketing \$630,411 Include costs associated with fund raising, marketing and promotion and Promotion. for media guides, brochures, recruiting publications and such.

| Expenses by Object of Expenditure | Men's Teams Only Fund Raising, Marketing and Promotion. | Women's Teams Only Fund Raising, Marketing and Promotion. | Not Allocated by Gender Fund Raising, Marketing and Promotion. |
| :---: | :---: | :---: | :---: |
| Baseball | 20,824 |  |  |
| Basketball | 3,240 | 4,336 |  |
| Football | 16,054 |  |  |
| Golf | 14,018 | 6,443 |  |
| Gymnastics |  | 5,652 |  |
| Soccer | 36,236 | 1,290 |  |
| Softball |  | 400 |  |
| Swimming and Diving |  | 4,928 |  |
| Tennis |  | 2,716 |  |
| Track and Field, XCountry | 441 | 1,091 |  |
| Volleyball |  | 4,045 |  |
| Water Polo |  | 2,042 |  |
| Others |  |  |  |
| Subtotal All Teams | 90,813 | 32,943 | 0 |
| Expenses Not Related to Specific Teams |  |  | 506,655 |
| Total Expenses | 90,813 | 32,943 | 506,655 |

29 Sports $\quad \$ 5,473$ Include all expenses paid by the athletics department, including non-athletics
Camp personnel salaries and benefits, from hosting sports camps and clinics. Athletics
Expenses. personnel salaries and benefits should be reported in Categories 19, 20, 21 or 22.

|  | Men's Teams Only | Women's Teams Only | Not Allocated by <br> Gender |
| :---: | :---: | :---: | :---: |
| Expenses by Object of Expenditure | Sports Camp <br> Expenses. | Sports Camp <br> Expenses. | Sports Camp Expenses. |


| Baseball |  |  |
| :--- | :---: | :---: |
| Basketball | 5,473 |  |
| Football |  |  |
| Golf |  |  |
| Gymnastics |  |  |
| Soccer |  |  |
| Softball |  |  |
| Swimming and Diving | 5,473 | 0 |
| Tennis |  | 0 |
| Track and Field, X-Country | 5,473 | 0 |
| Volleyball |  |  |
| Water Polo |  |  |
| Others |  |  |
| Subtotal All Teams |  |  |
| Expenses Not Related to Specific |  |  |
| Teams |  |  |
| Total Expenses |  |  |

30 Direct Facilities, Maintenance, and Rental.
\$1,710,430 Include direct facilities costs charged to intercollegiate athletics, including building and grounds maintenance, utilities, rental fees, operating leases, equipment repair and maintenance, and debt service.

| Expenses by Object of Expenditure | Men's Teams Only Direct Facilities, <br> Maintenance, and Rental. | Women's Teams Only Direct Facilities, <br> Maintenance, and Rental. | Not Allocated by Gender Direct Facilities, Maintenance, and Rental. |
| :---: | :---: | :---: | :---: |
| Baseball | 35,087 |  |  |
| Basketball | 135,643 | 140,838 |  |
| Football | 30,542 |  |  |
| Golf | 5,908 | 3,548 |  |
| Gymnastics |  |  |  |
| Soccer | 1,606 | 794 |  |
| Softball |  | 3,015 |  |
| Swimming and Diving |  | 37,353 |  |
| Tennis |  |  |  |
| Track and Field, XCountry |  |  |  |
| Volleyball |  |  |  |
| Water Polo |  | 45,775 |  |
| Others |  |  |  |
| Subtotal All Teams | 208,786 | 231,323 | 0 |
| Expenses Not Related to Specific Teams |  |  | 1,270,321 |
| Total Expenses | 208,786 | 231,323 | 1,270,321 |

31 | Spirit |
| :--- |
| Groups |$\quad \$ 375,000$ Include support for spirit groups including bands, cheerleaders, mascots, dancers,

etc.

|  | Men's Teams Only Women's Teams Only Not Allocated by Gender |  |  |
| :---: | :---: | :---: | :---: |
| Expenses by Object of Expenditure | Spirit Groups | Spirit Groups | Spirit Groups |

Baseball
Basketball
Football
Golf
Gymnastics
Soccer
Softball
Swimming and Diving
Tennis
Track and Field, X-Country
Volleyball
Water Polo
Others

| Subtotal All Teams | 0 | 0 | 0 |
| :--- | :---: | :---: | :---: |
| Expenses Not Related to Specific Teams |  |  | 375,000 |
| Total Expenses | 0 | 0 | 375,000 |

32 Indirect Facilities and Administrative Support.
$\$ 651,172$ Include value of facilities and services provided by the institution not charged to athletics. This support may include an allocation for institutional administrative cost, facilities and maintenance, grounds and field maintenance, security, risk management, utilities, depreciation and debt service. If your institution does not currently track indirect institutional support, consult your business office for a reasonable allocation. If counted here, include offsetting amount equal in value in Revenue in Category 8 (Indirect Facilities and Administrative Support).

| Expenses by Object of | Men's Teams Only <br> Indirect Facilities and <br> Expenditure | Women's Teams Only <br> Indirect Facilities and <br> Administrative Support. | Not Allocated by Gender <br> Indirect Facilities and |
| :--- | :---: | :---: | :---: |
| Baseball |  |  |  |
| Basketball |  |  |  |
| Football |  |  |  |
| Golf |  |  |  |
| Gymnastics |  |  |  |

Soccer
Softball
Swimming and Diving
Tennis
Track and Field, X-
Country
Volleyball
Water Polo
Others

| Subtotal All Teams | 0 | 0 | 0 |
| :--- | :---: | :---: | ---: |
| Expenses Not Related <br> to Specific Teams |  |  | 651,172 |
| Total Expenses | 0 | 0 | 651,172 |

33 Medical Expenses and Medical $\$ 389,840$ Include medical expenses and medical insurance premiums for Insurance student-athletes.

| Expenses by Object of Expenditure | Men's Teams Only Medical Expenses and Medical Insurance | Women's Teams Only Medical Expenses and Medical Insurance | Not Allocated by Gender Medical Expenses and Medical Insurance |
| :---: | :---: | :---: | :---: |
| Baseball |  |  |  |
| Basketball | 739 | 906 |  |
| Football | 10,932 |  |  |
| Golf | 975 | 7,904 |  |
| Gymnastics |  | 975 |  |
| Soccer | 975 |  |  |
| Softball |  | 975 |  |
| Swimming and Diving |  |  |  |
| Tennis |  | 1,538 |  |
| Track and Field, XCountry |  | 975 |  |
| Volleyball |  |  |  |
| Water Polo |  | 1,950 |  |
| Others |  |  |  |
| Subtotal All Teams | 13,621 | 15,223 | 0 |
| Expenses Not Related to Specific Teams |  |  | 360,996 |
| Total Expenses | 13,621 | 15,223 | 360,996 |

34 Memberships and Dues. \$941,746 Include memberships, conference and association dues.

| Expenses by Object of Expenditure | Men's Teams Only <br> Memberships and Dues. | Women's Teams Only <br> Memberships and Dues. | Not Allocated by Gender Memberships and Dues. |
| :---: | :---: | :---: | :---: |
| Baseball | 118 |  |  |
| Basketball |  | 640 |  |
| Football |  |  |  |
| Golf | 850 |  |  |
| Gymnastics |  | 295 |  |
| Soccer | 460 | 460 |  |
| Softball |  |  |  |
| Swimming and Diving |  | 150 |  |
| Tennis |  | 510 |  |
| Track and Field, X-Country |  |  |  |
| Volleyball |  | 470 |  |
| Water Polo |  |  |  |
| Others |  |  |  |
| Subtotal All Teams | 1,428 | 2,525 | 0 |
| Expenses Not Related to Specific Teams |  |  | 937,793 |
| Total Expenses | 1,428 | 2,525 | 937,793 |

35 Other \begin{tabular}{rl}

Operating \& | \$646,489 Other operating expenses include printing and duplicating, subscriptions, business |
| :--- |
| insurance, telephone, postage, operating and equipment leases, non-team travel and |
| any other operating expense not reported elsewhere. Do not include indirect | <br>

administration overhead provided by the university (use Category 32) or salaries and <br>
benefits (use Categories 19 or 21). Attempt to allocate all expenses to Categories 17 <br>
through 34 before using this category. As a guide, please limit this category to $10 \%$ <br>
of total operating expenses. If the number is greater than $10 \%$, please provide the <br>
top three categories and amounts in the comments section below.
\end{tabular}

| Expenses by Object of Expenditure | Men's Teams Only <br> Other Operating Expenses. | Women's Teams Only <br> Other Operating Expenses. | Not Allocated by Gender Other Operating Expenses. |
| :---: | :---: | :---: | :---: |
| Baseball | 6,607 |  |  |
| Basketball | 19,842 | 16,039 |  |
| Football | 188,123 |  |  |
| Golf | 13,526 | 4,336 |  |
| Gymnastics |  | 3,005 |  |
| Soccer | 14,606 | 15,703 |  |
| Softball |  | 3,676 |  |
| Swimming and Diving |  | 4,095 |  |
| Tennis |  | 16,290 |  |
| Track and Field, X-Country | 1,022 | 2,578 |  |
| Volleyball |  | 10,481 |  |
| Water Polo |  | 1,720 |  |
| Others |  |  |  |
| Subtotal All Teams | 243,726 | 77,923 | 0 |
| Expenses Not Related to Specific Teams |  |  | 324,840 |
| Total Expenses | 243,726 | 77,923 | 324,840 |


| Expenses by Object of Expenditure | Men's Teams Only <br> Total Operating Expenses. | Women's Teams Only <br> Total Operating Expenses. | Not Allocated by Gender <br> Total Operating Expenses. |
| :---: | :---: | :---: | :---: |
| Baseball | 793,472 |  |  |
| Basketball | 1,441,347 | 1,396,746 |  |
| Football | 5,770,987 |  |  |
| Golf | 391,747 | 355,847 |  |
| Gymnastics |  | 568,191 |  |
| Soccer | 499,394 | 579,911 |  |
| Softball |  | 562,010 |  |
| Swimming and Diving |  | 593,885 |  |
| Tennis |  | 383,342 |  |
| Track and Field, X-Country | 83,769 | 208,263 |  |
| Volleyball |  | 617,154 |  |
| Water Polo |  | 461,288 |  |
| Others |  |  |  |
| Subtotal All Teams | 8,980,716 | 5,726,637 | 0 |
| Expenses Not Related to Specific Teams |  |  | 8,797,813 |
| Total Expenses | 8,980,716 | 5,726,637 | 8,797,813 |

37 Transfers to $\$ 0$ Include, if applicable, the amount of athletic-generated revenues or athletic reserves that Institution are contributed back to your institution for other institutional initiatives outside of athletics. Amount reported should not be deducted from Direct Institutional Support (category 7) allocated to athletics by your institution.

| Expenses by Object of Expenditure | Men's Teams Only <br> Transfers to Institution | Women's Teams Only <br> Transfers to Institution | Not Allocated by Gender Transfers to Institution |
| :---: | :---: | :---: | :---: |
| Baseball |  |  |  |
| Basketball |  |  |  |
| Football |  |  |  |
| Golf |  |  |  |
| Gymnastics |  |  |  |
| Soccer |  |  |  |
| Softball |  |  |  |
| Swimming and Diving |  |  |  |
| Tennis |  |  |  |
| Track and Field, X-Country |  |  |  |
| Volleyball |  |  |  |
| Water Polo |  |  |  |
| Others |  |  |  |
| Subtotal All Teams | 0 | 0 | 0 |
| Expenses Not Related to Specific Teams |  |  |  |
| Total Expenses | 0 | 0 | 0 |


| Expenses by Object of Expenditure | Men's Teams Only Women's Teams Only Not Allocated by Gender <br> Total Expenses <br> Total Expenses | Total Expenses |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Baseball | 793,472 |  |  |  |
| Basketball | $1,441,347$ | $1,396,746$ |  |  |
| Football | $5,770,987$ |  |  |  |
| Golf | 391,747 | 355,847 |  |  |
| Gymnastics |  | 568,191 |  |  |
| Soccer | 499,394 | 579,911 |  |  |
| Softball |  | 562,010 |  |  |
| Swimming and Diving |  | 593,885 |  |  |
| Tennis |  | 383,342 |  |  |
| Track and Field, X-Country |  | 208,263 |  |  |
| Volleyball |  | 617,154 |  |  |
| Water Polo |  | 461,288 |  |  |
| Others | $8,980,716$ | $5,726,637$ | 0 |  |
| Subtotal All Teams | 0 | 0 | $8,797,813$ |  |
| Expenses Not Related to Specific Teams | $8,980,716$ | $5,726,637$ | $8,797,813$ |  |
| Total Expenses |  |  |  |  |

## Athletics Participation

Table 427 Table 1-- - Athletics Participation. A participant is a student-athlete who, as of the day of a varsity 1 team's first scheduled contest in the traditional season: (a) is listed as a team member; (b) practices with the varsity team and receives coaching from one or more varsity coaches; or (c) receives athletically-related student aid.

Any student who satisfies one or more of the criteria above is a participant, including a student on a team the institution designates or defines as junior varsity, freshman, or novice, or a student who does not play in a scheduled contest, whether for medical reasons or to preserve eligibility (i.e., a redshirt).

Student-athletes who participate in more than one sport should be counted in each sport. The Coed Teams column is marked based on the content of the sports sponsored table (Mixed Sports) in the School Info page. Male practice players are NOT to be included as participants in this table.

| Sport |  | mber | Participant | Number Partic Sec | Participants ting on a Team | Number Partic Thi | Participants ting on a Team |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Coed <br> Teams | Men's <br> Teams | Women's Teams | Men's <br> Teams | Women's Teams | Men's <br> Teams | Women's Teams |
| Baseball |  | 37 |  | 0 |  | 0 |  |
| Basketball |  | 16 | 16 | 0 | 0 | 0 | 0 |
| Cross Country |  | 10 | 20 | 0 | 0 | 0 | 0 |
| Football |  | 109 |  | 0 |  | 0 |  |
| Golf |  | 13 | 11 | 0 | 0 | 0 | 0 |
| Gymnastics |  |  | 22 |  | 0 |  | 0 |
| Soccer |  | 25 | 30 | 0 | 0 | 0 | 0 |
| Softball |  |  | 31 |  | 0 |  | 0 |
| Swimming and Diving |  |  | 33 |  | 0 |  | 0 |
| Tennis |  |  | 13 |  | 0 |  | 0 |
| Volleyball |  |  | 15 |  | 0 |  | 0 |
| Water Polo |  |  | 26 |  | 0 |  | 0 |
| Others |  |  |  |  |  |  |  |
| Total Participants |  | 210 | 217 | 0 | 0 | 0 | 0 |
| Participant Proportion |  | 49.2\% | 50.8\% |  |  |  |  |
| Unduplicated Count of Participants |  | 210 | 217 |  |  |  |  |

# Head Coaching Assignments - Men's Teams 

Table 2A
6 Table 2A -- Head Coaches Assignments Men's Teams

| Sport | Head Coaches of Men's Teams |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Male Coaches - Head Count |  |  |  | Female Coaches - Head Count |  |  |  |
|  | Full Time Coaching Duties | Part Time Coaching Duties | Full Time University Employee | Part Time University Employee or Volunteer | Full Time Coaching Duties | Part Time Coaching Duties | Full Time University Employee | Part Time University Employee or Volunteer |
| Baseball | 1 |  | 1 |  |  |  |  |  |
| Basketball | 1 |  | 1 |  |  |  |  |  |
| Football | 1 |  | 1 |  |  |  |  |  |
| Golf | 1 |  | 1 |  |  |  |  |  |
| Soccer | 1 |  | 1 |  |  |  |  |  |
| Track and Field, XCountry |  | 1 |  | 1 |  |  |  |  |
| Others |  |  |  |  |  |  |  |  |
| Coaching <br> Position <br> Totals | 5 | 1 | 5 | 1 | 0 | 0 | 0 | 0 |

# Head Coaching Assignments - Women's Teams 

Table 2B
10 Table 2B - - Head Coaches Assignments Women's Teams

| Sport | Head Coaches of Women's Teams |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Male Coaches - Head Count |  |  |  | Female Coaches - Head Count |  |  |  |
|  | Full Tim Coaching Duties |  | Full Time <br> University <br> Employee | Part Time University Employee or Volunteer | Full Tim Coaching Duties | Part Time Coaching Duties | Full Time <br> University <br> Employee | Part Time University Employee or Volunteer |
| Basketball | 1 |  | 1 |  |  |  |  |  |
| Golf | 1 |  | 1 |  |  |  |  |  |
| Gymnastics | 1 |  | 1 |  |  |  |  |  |
| Soccer | 1 |  | 1 |  |  |  |  |  |
| Softball | 1 |  | 1 |  |  |  |  |  |
| Swimming and Diving | 1 |  | 1 |  |  |  |  |  |
| Tennis | 1 |  | 1 |  |  |  |  |  |
| Track and Field, XCountry |  | 1 |  | 1 |  |  |  |  |
| Volleyball | 1 |  | 1 |  |  |  |  |  |
| Water Polo | 1 |  | 1 |  |  |  |  |  |
| Others |  |  |  |  |  |  |  |  |
| Coaching <br> Position <br> Totals | 9 | 1 | 9 | 1 | 0 | 0 | 0 | 0 |

# Assistant Coaching Assignments - Men's Teams 

Table 3A

21 Table 3A - - Assistant Coaches Assignments Men's Teams

| Sport | Assistant Coaches of Men's Teams |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Male Coaches - Head Count |  |  |  | Female Coaches - Head Count |  |  |  |
|  | Full Time Coaching Duties | Part Time Coaching Duties | Full Time University Employee | Part Time University Employee or Volunteer | Full Time Coaching Duties | Part Time Coaching Duties | Full Time University Employee | Part Time University Employee or Volunteer |
| Baseball | 2 | 1 | 2 | 1 |  |  |  |  |
| Basketball | 3 |  | 3 |  |  |  |  |  |
| Football | 9 |  | 9 |  |  |  |  |  |
| Golf |  | 1 |  | 1 |  |  |  |  |
| Soccer |  | 3 |  | 3 |  |  |  |  |
| Track and Field, XCountry |  | 2 |  | 2 |  | 0 |  | 0 |
| Others |  |  |  |  |  |  |  |  |
| Coaching <br> Position <br> Totals | 14 | 7 | 14 | 7 | 0 | 0 | 0 | 0 |

# Assistant Coaching Assignments - Women's Teams 

Table 3B
25 Table 3B - - Assistant Coaches Assignments Women's Teams


# Other Reporting Items 

Other Data Categories:
Revenues: \$393,872,041
Institutional Expenses: \$396,713,072
Institution's Education and General Expenses: \$304,941,156
Average Cost of Full Grant-in-Aid - In-State: $\$ 17,511$
Average Cost of Full Grant-in-Aid - Out-of-State: \$28,671
Average Cost of Attendance - In-State: \$23,846
Average Cost of Attendance - Out-of-State: $\$ 35,006$

## Comments

Comments:

## Operating Expenses

Note: These values are calculated from data entered earlier in the system.
Table 4 - $\quad \$ 3,299,948$ All expenses an institution incurs attributable to home, away, and neutral-site

Operating Expenses intercollegiate athletic contests (commonly known as "game-day expenses"), for (A) Lodging, meals, transportation, uniforms, and equipment for coaches, team members, support staff (including, but not limited to team managers and trainers), and others; and (B) Officials. This is calculated from data entered earlier in the system.

| Sport | Operating Expenses |  | Per Capita Expenses |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Men's Teams | Women's Teams | Men's Teams | Women's Teams |
| Baseball | 146,762 |  | 3,967 |  |
| Basketball | 372,946 | 236,301 | 23,309 | 14,769 |
| Football | 1,353,683 |  | 12,419 |  |
| Golf | 160,282 | 80,476 | 12,329 | 7,316 |
| Gymnastics |  | 114,510 |  | 5,205 |
| Soccer | 99,281 | 97,724 | 3,971 | 3,257 |
| Softball |  | 161,218 |  | 5,201 |
| Swimming and Diving |  | 135,474 |  | 4,105 |
| Tennis |  | 65,615 |  | 5,047 |
| Track and Field, X-Country | 17,983 | 41,856 | 1,798 | 2,093 |
| Volleyball |  | 117,947 |  | 7,863 |
| Others |  |  |  |  |
| Water Polo |  | 97,890 |  | 3,765 |
| Total Operating Expense | 2,150,937 | 1,149,011 | 10,243 | 5,295 |
| Percent of Total | 65.2\% | 34.8\% |  |  |

## Revenues by Sport

Note: These values are calculated from data entered earlier in the system.

Table 7 \$0 You must also include revenues attributable to intercollegiate athletic activities. This means -- revenues from appearance guarantees and options, an athletic conference, tournament or bowl
Reven games, concessions, contributions from alumni and others, institutional support, program ues. advertising and sales, radio and television, royalties, signage and other sponsorships, sports camps, State or other government support, student activity fees, ticket and luxury box sales, and any other revenues attributable to intercollegiate athletic activities. This is calculated from data entered earlier in the system.

| Revenues Attributable to Specific Teams | Men's Teams Only <br> Table 7 -- <br> Revenues. | Women's Teams Only <br> Table 7 -Revenues. | Not Allocated by Gender <br> Table 7 -- Revenues. | Total <br> Table 7 -- <br> Revenues. |
| :---: | :---: | :---: | :---: | :---: |
| Baseball |  |  |  | 0 |
| Basketball |  |  |  | 0 |
| Football |  |  |  | 0 |
| Golf |  |  |  | 0 |
| Gymnastics |  |  |  | 0 |
| Soccer |  |  |  | 0 |
| Softball |  |  |  | 0 |
| Swimming and Diving |  |  |  | 0 |
| Tennis |  |  |  | 0 |
| Track and Field, X-Country |  |  |  | 0 |
| Volleyball |  |  |  | 0 |
| Water Polo |  |  |  | 0 |
| Others |  |  |  | 0 |
| Total Revenue excluding football and basketball | 0 | 0 | 0 | 0 |
| Total Revenue | 0 | 0 | 0 | 0 |
| Revenue Not Related to Specific Teams |  |  |  | 0 |
| Grand Total Revenue | 0 | 0 | 0 | 0 |

## Expenses by Sport

Note: These values are calculated from data entered earlier in the system.

Table 8 \$0 Expenses attributable to intercollegiate athletic activities. These include appearance guarantees and

| options, athletically related student aid, contract services, equipment, fundraising activities, operating expenses i.e.(game-day expenses), promotional activities, recruiting expenses, salaries and benefits, supplies, travel, and any other expenses attributable to intercollegiate athletic activities. This is calculated from data entered earlier in the system. |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender | Tot |
| ttributab Teams | Table 8 -- <br> Expenses | Table 8 -- <br> Expenses. | Table 8 -- Expens | Tal |

Baseball 0

Basketball 0
Football 0
Golf 0
Gymnastics 0
Soccer 0
Softball 0
Swimming and Diving 0
Tennis 0
Track and Field, X-Country 0
Volleyball 0
Water Polo 0

Others 0

and basketball

Total Expenses | 0 | 0 | 0 | 0 |
| :--- | :--- | :--- | :--- |

Expenses Not Related to Specific 0
Teams

| Grand Total Expenses | 0 | 0 | 0 | 0 |
| :--- | :--- | :--- | :--- | :--- |

## Miscellaneous Information

Note: These values are calculated from data entered earlier in the system.
Athletically Include the total amount of athletically related student aid awarded, including summer school

Related
Student Aid and tuition discounts and waivers (including aid given to student-athletes who have exhausted their eligibility or who are inactive due to medical reasons). Athletics aid awarded to nonathletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required) for at least one sport.

| Men's Teams | $\$ 2,567,727$ |
| :--- | :--- |
| Women's Teams | $\$ 2,196,176$ |
| Total Amount | $\$ 4,763,903$ |

Recruiting Include transportation, lodging and meals for prospective student-athletes and institutional Expenditures personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution?s own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

| Men's Teams | $\$ 292,083$ |
| :--- | :--- |
| Women's Teams | $\$ 106,171$ |
| Total Amount | $\$ 398,254$ |

Head Include gross salaries, bonuses and benefits provided to head and assistant coaches, which includes Coaches
Salaries all gross wages, benefits and bonuses attributable to coaching that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Place any payment made to previous coaches to satisfy a contractual agreement for coaching in Category 23 (Severance Payments).

| Average Salaries of Head Coaches | Dollars per FTE | FTE's | Dollars per Position | Number of Positions |
| :---: | :---: | :---: | :---: | :---: |
| Men's Teams | \$236,699 | 5.2 | \$205,139 | 6 |
| Women's Teams | \$122,549 | 9.52 | \$116,666 | 10 |

Assistant Coaches
Salaries

Include gross salaries, bonuses and benefits provided to head and assistant coaches, which includes all gross wages, benefits and bonuses attributable to coaching that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Place any payment made to previous coaches to satisfy a contractual agreement for coaching in Category 23 (Severance Payments).
Average Salaries of Assistant Dollars per FTE's Dollars per Number of

| Coaches | FTE | Position | Positions |  |
| :--- | :--- | ---: | ---: | ---: |
| Men's Teams | $\$ 119,300$ | 15.09 | $\$ 81,829$ | 22 |
| Women's Teams | $\$ 78,894$ | 9.41 | $\$ 29,696$ | 25 |

## Statement of Revenues and Expenses For the fiscal year ended 2012

| ID | Item | Football | Men's <br> Basketball | Women's Basketball | Other Sports | Non-Program Specific | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues |  |  |  |  |  |  |  |
| 1 | Ticket Sales. | \$576,201 | \$58,066 | \$7,528 | \$40,122 | \$4,055 | \$685,972 |
| 2 | Student Fees | \$0 | \$0 | \$0 | \$0 | \$5,689,727 | \$5,689,727 |
| 3 | Guarantees. | \$825,000 | \$105,000 | \$0 | \$11,000 | \$0 | \$941,000 |
| 4 | Contributions. | \$359,376 | \$4,696 | \$3,959 | \$351,777 | \$2,041,239 | \$2,761,047 |
| 5 | Compensation and Benefits Provided by a Third Party. | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 6 | Direct State or Other Government Support. | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 7 | Direct Institutional Support. | \$0 | \$0 | \$0 | \$0 | \$9,566,945 | \$9,566,945 |
| 8 | Indirect Facilities and Administrative Support. | \$0 | \$0 | \$0 | \$0 | \$651,172 | \$651,172 |
| 9 | NCAA/Conference Distributions including all tournament revenues. | \$0 | \$0 | \$0 | \$960 | \$1,666,477 | \$1,667,437 |
|  | Broadcast, Television, Radio, and Internet Rights. | \$0 | \$0 | \$0 | \$0 | \$3,397 | \$3,397 |
| 11 | Program Sales, Concessions, Novelty Sales, and Parking. | \$200,085 | \$0 | \$0 | \$1,585 | \$68,364 | \$270,034 |
| 12 | Royalties, Licensing, Advertisements and Sponsorships. | \$0 | \$0 | \$0 | \$0 | \$233,155 | \$233,155 |
| 13 | 3 Sports Camp Revenues. | \$10,000 | \$0 | \$0 | \$0 | \$0 | \$10,000 |
| 14 | Endowment and Investment Income. | \$17,282 | \$0 | \$2,055 | \$27,675 | \$26,545 | \$73,557 |
| 15 | Other Operating Revenue. | \$10,371 | \$3,175 | \$2,547 | \$158,485 | \$1,190,764 | \$1,365,342 |
| 16 | Total Operating Revenue. | \$1,998,315 | \$170,937 | \$16,089 | \$591,604 | \$21,141,840 | \$23,918,785 |
| Expenses |  |  |  |  |  |  |  |
| 17 | 7 Athletic Student Aid. | \$1,846,846 | \$278,660 | \$371,494 | \$2,266,903 | \$117,809 | \$4,881,712 |
| 18 | 8 Guarantees. | \$150,000 | \$6,000 | \$3,526 | \$10,026 | \$0 | \$169,552 |
| 19 | Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities. | \$1,793,559 | \$534,392 | \$572,744 | \$2,039,430 | \$0 | \$4,940,125 |


| ID | Football | Men's <br> Basketball | Women's <br> Basketball | Other <br> Sports | Non-Program <br> Specific | Total |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 20 Coaching Other |  |  |  |  |  |  |
| Compensation and Benefits |  |  |  |  |  |  |
| Paid by a Third Party. |  |  |  |  |  |  |

## Capital Expenditure Survey

1. Does your institution utilize an athletic facility that is not under the direct control of the university (e.g. municipal facility, professional facility)?
$\mathbf{x}$ Yes. Go to question 2.
No. Go to question 3.
2. If the facility(s) is not under the control of the university, check one or more of the following boxes:

Football Stadium?
Basketball Facility?
x Other
3. Current year additions: Additions to facilities during the current reporting period.
a. Football Athletics Facilities
\$195,570
b. Basketball Athletics Facilities
c. Other Athletics Facilities
d. Total Athletics Facilities $(a+b+c)$
\$195,570
e. Other Institutional Facilities
4. Current year deletions: Deletions of facilities during the current reporting period.
a. Football Athletics Facilities
b. Basketball Athletics Facilities
c. Other Athletics Facilities
d. Total Athletics Facilities $(a+b+c)$
e. Other Institutional Facilities
5. Total book value of athletically-related and university plant and equipment net of depreciation.

Athletically-Related Property Plant and Equipment balance.
\$4,802,082
Institution's Total Property Plant and Equipment balance.*
\$381,454,894
6. Total annual debt service on athletic and university facilities.

Athletically-Related Facilities Annual Debt Service
Institution's Annual Debt Service*
\$120,675,158
7. Total debt outstanding on athletic and university facilities.

Athletically-Related Outstanding Debt Balance
Institution's Total Outstanding Debt Balance*
\$311,620,864

## Surplus/Deficit Allocation and Additional Athletics Financial Information

8. Total Athletics Revenues/Expenses (fields a. - c. are pre-populated based upon data already captured in Rev/ Exp category reporting)

| a. Total Athletics Revenues | $\$ 23,918,785$ |
| :--- | ---: |
| b. Total Athletics Expenses | $\$ 23,505,166$ |
| c. Surplus(Deficit) | $\$ 413,619$ |

How is the deficit funded or surplus allocated? (Enter amount where applicable)
d. Athletic Reserve (enter negative "-" if deficit indicated in 1.c
\$12,218 above)
e. Auxillary Reserve (enter negative "-" if deficit indicated in 1.c
\$401,401 above)
f. Institutional Reserve (enter negative "-" if deficit indicated in 1.c above)
g. Other (enter negative "-" if deficit indicated in 1.c above)

Comment:
Questions 9-13 apply only to DI schools. For FY2009 reporting, this was voluntary. Beginning with FY2010 reporting, questions 9 through 11 will be required as stipulated by the referenced by-laws:
9. 3.2.4.16 (d) Value of endowments at fiscal year-end that are dedicated to the
\$3,305,838 sole support of athletics:

## 10. 3.2.4.16 (e) If applicable, value of all pledges at fiscal year-end that solely support athletics:

11. 3.2.4.16 (f) The athletics department fiscal year-end unrestricted fund balance:

Additional Financial Information (voluntary submission if applicable)
12. Direct support athletics provides back to the university/academics:

Purpose of the direct support:
13. Indirect support athletics provides back to the university/academics):

Parking
Concessions
Licensing/Royalties
Tuition
Pouring rights
Other *Please specify (Max. 50 Chars.)
Other Comment:
Total (calculated from entries above)
Indirect Facilities and Administrative Support

* the following questions pertain to the Financial Reporting System's category \#32 - Indirect Facilities and Administrative Support.

13a. What indirect cost allocation methodology was used in determining your indirect facilities and administrative support?

Federal Indirect Cost Methodology
Square footage/space
NCAA Membership Financial Reporting System

Headcount<br>Salaries<br>Percent of budget<br>Other *Please specify (Max. 50 Chars.)<br>Other Comment:

13b. Other than the Agreed Upon Procedures Report, for what other purposes has the indirect cost methodology been used?

