## **School Info**

We agree to release the institution's data to the conference: Yes

Institutional Contacts:

Primary Contact Person: Matt Witty Phone: 4089241312 CEO: Mr. Don Kassing University CFO: Rose Lee Audit Firm: KPMG Title: Associate Athletic Director Email: matt.witty@sjsu.edu CEO Email: sjsupres@sjsu.edu University CFO Email: rose.lee@sjsu.edu AUP Report Issuance Date:

Current Classification:

NCAA Primary Division: I-A

Undergraduates by Gender:

	Number	Percent
Male Undergraduates:	11,661	48.0%
Female Undergraduates:	12,612	52.0%
Total Undergraduates:	24,273	

## Sports Sponsorship:

Sport	Men's Teams Only	Women's Teams Only	<b>Mixed Teams</b>
Acrobatics and Tumbling			
Baseball	Х		
Basketball	Х	Х	
Beach Volleyball			
Bowling			
Cross Country	Х	Х	
Equestrian			
Fencing			
Field Hockey			
Football	Х		
Golf	Х	Х	
Gymnastics		Х	

Sport	Men's Teams Only	Women's Teams Only	<b>Mixed Teams</b>
Ice Hockey			
Lacrosse			
Rifle			
Rowing			
Rugby			
Skiing			
Soccer	Х	Х	
Softball		Х	
Stunt			
Swimming and Diving		Х	
Tennis		Х	
Track, Indoor			
Track, Outdoor			
Triathlon			
Volleyball		Х	
Water Polo		Х	
Wrestling			
Others			
Totals	6	10	0

	Revenue/Expense Summary				
	D Item	Amount	Definition		
1	Revenues Ticket Sales.	\$935,884	Include revenue received for sales of admissions to athletics events. Include ticket sales to the public, faculty and students, and money received for shipping and handling of tickets. Do not include ticket sales for conference and national tournaments that are pass-through transactions. Report amounts in excess of a ticket's face value paid by ticket purchasers (for example, to obtain preferential seating) in Category 4 (Contributions).		
2	Student Fees	\$4,683,122	Include student fees assessed and restricted for support of intercollegiate athletics.		
(1)	Guarantees.	\$869,665	Include revenue received from participation in away games.		
4	Contributions.	\$4,963,187	Include amounts received directly from individuals, corporations, associations, foundations, clubs or other organizations that are designated, restricted or unrestricted by the donor for the operation of the athletics program. Report amounts paid in excess of a ticket's value. Contributions shall include cash, marketable securities and in-kind contributions. In-kind contributions may include dealer-provided automobiles (market value of the use of a car), apparel and soft-drink products for use by staff and teams. Do not report pledges until funds are allocated. Report gifts and merchandise from corporate sponsorship agreements in Category 12 (Royalties, Licensing, Advertisement and Sponsorship).		
5	Compensation and Benefits Provided by a Third Party.	\$0	Include all amounts provided by a third party and contractually guaranteed by the institution, but not included on the institution?s W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, and shoe and apparel income). This should equal Expense Categories 20 and 22 combined.		
e	Direct State or Other Government Support.	\$0	Include state, municipal, federal and other government appropriations made in support of the operations of intercollegiate athletics. This amount includes funding specifically earmarked to the athletics department by government agencies for which the institution has no discretion to reallocate. Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (item 7).		
7	Direct Institutional Support.	\$5,921,882	Include value of institutional resources for the current operations of intercollegiate athletics, as well as all unrestricted funds allocated to the athletics department by the university (e.g., state funds, tuition, tuition waivers and transfers). Also include Federal Work Study support for student workers employed by athletics.		

ID	Item	Amount	Definition
8	Indirect Facilities and Administrative Support.	\$576,902	Include value of facilities and services provided by the institution not charged to athletics. This support may include an allocation for institutional administrative cost, facilities and maintenance, grounds and field maintenance, security, risk management, utilities, depreciation and debt service. If your institution does not currently track indirect institutional support, consult your business office for a reasonable allocation. If counted here, include offsetting expenditure equal in value in Expense Category 32 (Indirect Facilities and Administrative Support).
9	NCAA/Conference Distributions including all tournament revenues.	\$1,615,171	Include revenue received from participation in bowl games, tournaments and all NCAA distributions. This category includes amounts received for direct participation or through a sharing arrangement with an athletics conference, including shares of conference television agreements. If known by sport, report as such. Include any payments received from the NCAA for hosting a championship (permissible to include in Revenue Not Related to Specific Teams).
10	Broadcast, Television, Radio, and Internet Rights.	\$4,844	Include institutional revenue received directly for radio and television broadcasts, Internet and e-commerce rights received through institution- negotiated contracts.
11	Program Sales, Concessions, Novelty Sales, and Parking.	\$260,943	Include revenue of game programs, novelties, food or other concessions, and parking revenues. Revenue from sales of game program advertising is to be included in Revenue Category 12 (Royalties, Licensing, Advertisements and Sponsorships).
12	Royalties, Licensing, Advertisements and Sponsorships.	\$255,628	Include all revenue from corporate sponsorships, licensing, sales of advertisements, trademarks and royalties. An allocation will be necessary to distinguish revenues generated by athletics versus the university if payments are combined. Include the value of in-kind products and services provided as part of the sponsorship (e.g., equipment, apparel, soft drinks, water and isotonic products).
13	Sports Camp Revenues.	\$4,687	Include amounts received by the athletics department for sports-camps and clinics.
14	Endowment and Investment Income.	\$56,425	Include endowment spending policy distribution and other investment income in support of the athletics department. These categories include only restricted investment and endowment income for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as "Direct Institutional Support".
15	Other.	\$184,719	As a guide, please limit this to no more than 5% of total revenues and attempt to reclassify amounts greater than 5% to the appropriate category (ies) above to bring the category to less than 5% of the total revenue. If the number is greater than 5%, please provide the top three categories and amounts in the comments section below.
16	Subtotal Operating	\$20,333,059	Add Columns 1-15.

Revenue.

NCAA Membership Financial Reporting System

#### Reporting Institution: San Jose State University

ID	Item	Amount	Definition			
Ex	Expenses					
17	Athletic Student Aid.	\$3,497,498	Include the total amount of athletically related student aid awarded, including summer school and tuition discounts and waivers (including aid given to student-athletes who have exhausted their eligibility or who are inactive due to medical reasons). Athletics aid awarded to non- athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required) for at least one sport.			
18	Guarantees.	\$331,000	Include amounts paid to visiting participating institutions.			
19	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	\$4,327,702	Include gross salaries, bonuses and benefits provided to head and assistant coaches, which includes all gross wages, benefits and bonuses attributable to coaching that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Place any payment made to previous coaches to satisfy a contractual agreement for coaching in Category 23 (Severance Payments).			
20	Coaching Other Compensation and Benefits Paid by a Third Party.	\$0	Include all compensation paid to the coaching staff by a third party and contractually guaranteed by the institution, but not included on the institution?s W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). Expense Categories 20 and 22 combined should equal Revenue Category 5 (Compensation and Benefits Provided by a Third Party).			

ID	Item	Amount	Definition
21	Support Staff/ Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities.	\$3,233,611	Include gross salaries, bonuses and benefits paid to administrative staff (i.e., football secretary, sport-specific trainer) that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Staff members responsible for the gender- specific athletics department, but not a specific sport (i.e., director of men?s athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men?s and women?s teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.
22	Support Staff/ Administrative Other Compensation and Benefits Paid by a Third Party.	\$0	Include all compensation paid to the support staff by a third party and contractually guaranteed by the institution, but not included on the institution?s W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). Expense Categories 20 and 22 combined should equal Revenue Category 5 (Compensation and Benefits Provided by a Third Party).
23	Severance Payments.	\$199,045	Include severance payments and applicable benefits recognized for past coaching and administrative personnel.
24	Recruiting.	\$253,925	Include transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution?s own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.
25	Team Travel	\$1,575,633	Include air and ground travel, lodging, meals and incidentals for competition related to preseason, regular season and postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Include value of use of the institution?s own vehicles or airplanes as well as in-kind value of donor- provided transportation.
26	Equipment, Uniforms and Supplies.	\$450,381	Include items that are provided to the teams only. Equipment amounts are those expended from current or operating funds.
27	Game Expenses.	\$774,591	Include game-day expenses other than travel that are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance and such.

ID	Item	Amount	Definition
28	Fund Raising, Marketing and Promotion.	\$2,892,521	Include costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.
29	Sports Camp Expenses.	\$1,879	Include all expenses paid by the athletics department, including non- athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 19, 20, 21 or 22.
30	Direct Facilities, Maintenance, and Rental.	\$442,030	Include direct facilities costs charged to intercollegiate athletics, including building and grounds maintenance, utilities, rental fees, operating leases, equipment repair and maintenance, and debt service.
31	Spirit Groups	\$250,000	Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.
32	Indirect Facilities and Administrative Support.	\$576,902	Include value of facilities and services provided by the institution not charged to athletics. This support may include an allocation for institutional administrative cost, facilities and maintenance, grounds and field maintenance, security, risk management, utilities, depreciation and debt service. If your institution does not currently track indirect institutional support, consult your business office for a reasonable allocation. If counted here, include offsetting amount equal in value in Revenue in Category 8 (Indirect Facilities and Administrative Support).
33	Medical Expenses and Medical Insurance	\$224,667	Include medical expenses and medical insurance premiums for student- athletes.
34	Memberships and Dues.	\$444,467	Include memberships, conference and association dues.
35	Other Operating Expenses.	\$1,309,855	Other operating expenses include printing and duplicating, subscriptions, business insurance, telephone, postage, operating and equipment leases, non-team travel and any other operating expense not reported elsewhere. Do not include indirect administration overhead provided by the university (use Category 32) or salaries and benefits (use Categories 19 or 21). Attempt to allocate all expenses to Categories 17 through 34 before using this category. As a guide, please limit this category to 10% of total operating expenses. If the number is greater than 10%, please provide the top three categories and amounts in the comments section below.
36	Total Operating Expenses.	\$20,785,707	Add Columns 17-35

## **Revenue/Expense Details**

1 Ticket \$935,884 Include revenue received for sales of admissions to athletics events. Include ticket sales to the public, faculty and students, and money received for shipping and handling of tickets. Do not include ticket sales for conference and national tournaments that are pass-through transactions. Report amounts in excess of a ticket's face value paid by ticket purchasers (for example, to obtain preferential seating) in Category 4 (Contributions).

<b>Revenues by Source</b>	Men's Teams Only V Ticket Sales.	Vomen's Teams Only N Ticket Sales.	Not Allocated by Gender Ticket Sales.
Baseball	14,383		
Basketball	77,984	8,630	
Football	808,178		
Golf	0	0	
Gymnastics		3,641	
Soccer	5,512	7,530	
Softball		3,369	
Swimming and Diving		0	
Tennis		0	
Track and Field, X-Country	0	0	
Volleyball		2,658	
Water Polo		0	
Others			
Subtotal All Teams	906,057	25,828	0
Revenue Not Related to Specific Teams			3,999
Total Revenue	906,057	25,828	3,999

2 Student Fees \$4,683,122 Include student fees assessed and restricted for support of intercollegiate athletics.

	-		y Not Allocated by Gender
Revenues by Source	Student Fees	<b>Student Fees</b>	Student Fees
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0		0 0
Revenue Not Related to Specific Teams			4,683,122
Total Revenue	0	(	0 4,683,122

3 Guarantees.

\$869,665 Include revenue received from participation in away games.

	Men's Teams Only W	/omen's Teams Only N	ot Allocated by Gender
<b>Revenues by Source</b>	Guarantees.	Guarantees.	Guarantees.
Baseball			
Basketball	75,000	15,000	
Football	771,165		
Golf			
Gymnastics			
Soccer	6,000		
Softball		1,500	
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball		1,000	
Water Polo			
Others			
Subtotal All Teams	852,165	17,500	0
Revenue Not Related to Specific Teams			
Total Revenue	852,165	17,500	0

4 Contributions. \$4,963,187 Include amounts received directly from individuals, corporations, associations, foundations, clubs or other organizations that are designated, restricted or unrestricted by the donor for the operation of the athletics program. Report amounts paid in excess of a ticket's value. Contributions shall include cash, marketable securities and in-kind contributions. In-kind contributions may include dealer-provided automobiles (market value of the use of a car), apparel and soft-drink products for use by staff and teams. Do not report pledges until funds are allocated. Report gifts and merchandise from corporate sponsorship agreements in Category 12 (Royalties, Licensing, Advertisement and Sponsorship).

<b>Revenues by Source</b>	Men's Teams Only V Contributions.	Vomen's Teams Only No Contributions.	ot Allocated by Gender Contributions.
Baseball	69,798		
Basketball	13,490	2,786	
Football	78,924		
Golf	12,720	50	
Gymnastics		5,000	
Soccer	12,982		
Softball		4,414	
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball		1,000	
Water Polo		392	
Others			
Subtotal All Teams	187,914	13,642	0
Revenue Not Related to Specific Teams			4,761,631
Total Revenue	187,914	13,642	4,761,631

5 Compensation and Benefits Provided by a Third Party.
 5 Include all amounts provided by a third party and contractually guaranteed by the institution, but not included on the institution?s W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, and shoe and apparel income). This should equal Expense Categories 20 and 22 combined.

Revenues by Source	Men's Teams Only Compensation and Benefits Provided by a Third Party.	Women's Teams Only Compensation and Benefits Provided by a Third Party.	<b>Compensation and Benefit</b>
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X- Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0	0	
Revenue Not Related to Specific Teams			
Total Revenue	0	0	

6 Direct State or Other
 80 Include state, municipal, federal and other government appropriations made in support of the operations of intercollegiate athletics. This amount includes funding specifically earmarked to the athletics department by government agencies for which the institution has no discretion to reallocate. Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (item 7).

<b>Revenues by Source</b>	Men's Teams Only Direct State or Other Government Support.	Women's Teams Only Direct State or Other Government Support.	Not Allocated by Gender Direct State or Other Government Support.
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X- Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0	(	) 0
Revenue Not Related to Specific Teams			
Total Revenue	0	(	) 0

7 Direct \$5,921,882 Include value of institutional resources for the current operations of intercollegiate athletics, as well as all unrestricted funds allocated to the athletics department by the university (e.g., state funds, tuition, tuition waivers and transfers). Also include Federal Work Study support for student workers employed by athletics.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
<b>Revenues by Source</b>	Direct Institutional Support.	Direct Institutional Support.	Direct Institutional Support.
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	(	) 0	0
Revenue Not Related to Specific Teams			5,921,882
Total Revenue	(	) 0	5,921,882

 8 Indirect Facilities and Administrative Support.
 8 Indirect Facilities and Administrative Support.
 9 Include value of facilities and services provided by the institution not charged to athletics. This support may include an allocation for institutional administrative cost, facilities and maintenance, grounds and field maintenance, security, risk management, utilities, depreciation and debt service. If your institution does not currently track indirect institutional support, consult your business office for a reasonable allocation. If counted here, include offsetting expenditure equal in value in Expense Category 32 (Indirect Facilities and Administrative Support).

Revenues by Source	Men's Teams Only Indirect Facilities and Administrative Support.	Women's Teams Only Indirect Facilities and Administrative Support.	Not Allocated by Gender Indirect Facilities and Administrative Support.
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X- Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			576,902
Total Revenue	0	0	576,902

9	NCAA/Conference	\$1,615,171 Include revenue received from participation in bowl games, tournaments
	Distributions	and all NCAA distributions. This category includes amounts received for
	including all	direct participation or through a sharing arrangement with an athletics
	tournament	conference, including shares of conference television agreements. If known
	revenues.	by sport, report as such. Include any payments received from the NCAA for
		hosting a championship (permissible to include in Revenue Not Related to
		Specific Teams).

Revenues by Source	Men's Teams Only NCAA/Conference Distributions including all tournament revenues.	Women's Teams Only NCAA/Conference Distributions including all tournament revenues.	Not Allocated by Gender NCAA/Conference Distributions including all tournament revenues.
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X- Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			1,615,171
Total Revenue	0	0	1,615,171

#### Reporting Institution: San Jose State University

10 Broadcast, Television, Radio, and Internet Rights. \$4,844 Include institutional revenue received directly for radio and television broadcasts, Internet and e-commerce rights received through institutionnegotiated contracts.

Revenues by Source	Men's Teams Only Broadcast, Television, Radio, and Internet Rights.	Women's Teams Only Broadcast, Television, Radio, and Internet Rights	Not Allocated by Gender Broadcast, Television, .Radio, and Internet Rights.
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X- Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0	С	) 0
Revenue Not Related to Specific Teams			4,844
Total Revenue	0	С	4,844

11Program Sales,<br/>Concessions, Novelty<br/>Sales, and Parking.\$260,943Include revenue of game programs, novelties, food or other concessions,<br/>and parking revenues. Revenue from sales of game program advertising<br/>is to be included in Revenue Category 12 (Royalties, Licensing,<br/>Advertisements and Sponsorships).

Revenues by Source		Women's Teams Only Program Sales, Concessions, Novelty Sales, and Parking.	Not Allocated by Gender Program Sales, Concessions, Novelty Sales, and Parking.
Baseball	150		
Basketball	200	20	
Football	241,024		
Golf			
Gymnastics			
Soccer	800	2,510	
Softball			
Swimming and Diving			
Tennis			
Track and Field, X- Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	242,174	2,530	0
Revenue Not Related to Specific Teams			16,239
Total Revenue	242,174	2,530	16,239

12 Royalties, \$255,628 Include all revenue from corporate sponsorships, licensing, sales of Licensing, Advertisements and Sponsorships. \$255,628 Include all revenue from corporate sponsorships, licensing, sales of advertisements, trademarks and royalties. An allocation will be necessary to distinguish revenues generated by athletics versus the university if payments are combined. Include the value of in-kind products and services provided as part of the sponsorship (e.g., equipment, apparel, soft drinks, water and isotonic products).

Revenues by Source	Men's Teams Only Royalties, Licensing, Advertisements and Sponsorships.	Women's Teams Only Royalties, Licensing, Advertisements and Sponsorships.	Not Allocated by Gender Royalties, Licensing, Advertisements and Sponsorships.
Baseball			
Basketball	26,250	8,750	
Football	131,250		
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X- Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	157,500	8,750	0
Revenue Not Related to Specific Teams			89,378
Total Revenue	157,500	8,750	89,378

13 Sports Camp<br/>Revenues.\$4,687 Include amounts received by the athletics department for sports-camps and<br/>clinics.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
<b>Revenues by Source</b>	Sports Camp Revenues.	Sports Camp Revenues.	Sports Camp Revenues.
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	(	) (	) 0
Revenue Not Related to Specific Teams			4,687
Total Revenue	(	) (	4,687

14 Endowment and \$56,425 Include endowment spending policy distribution and other investment income in support of the athletics department. These categories include only restricted investment and endowment income for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as "Direct Institutional Support".

Revenues by Source	Men's Teams Only Endowment and Investment Income.	Women's Teams Only Endowment and Investment Income.	Not Allocated by Gender Endowment and Investment Income.
Baseball	4,792		
Basketball		1,624	
Football	10,618		
Golf	1,257	5,951	
Gymnastics			
Soccer	705	705	
Softball			
Swimming and Diving			
Tennis			
Track and Field, X- Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	17,372	8,280	0
Revenue Not Related to Specific Teams			30,773
Total Revenue	17,372	8,280	30,773

15 Other. \$184,719 As a guide, please limit this to no more than 5% of total revenues and attempt to reclassify amounts greater than 5% to the appropriate category(ies) above to bring the category to less than 5% of the total revenue. If the number is greater than 5%, please provide the top three categories and amounts in the comments section below.

<b>Revenues by Source</b>	Men's Teams Only V Other.	Women's Teams Only Other.	v Not Allocated by Gender Other.
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0	C	0
Revenue Not Related to Specific Teams	5		184,719
Total Revenue	0	0	184,719

## Subtotal Operating Revenue.

16

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$20,333,059 Add Columns 1-15.
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	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
<b>Revenues by Source</b>	Subtotal Operating Revenue.	Subtotal Operating Revenue.	Subtotal Operating Revenue.
Baseball	89,123		
Basketball	192,924	36,810	
Football	2,041,159		
Golf	13,977	6,001	
Gymnastics		8,641	
Soccer	25,999	10,745	
Softball		9,283	
Swimming and Diving		0	
Tennis		0	
Track and Field, X-Country	0	0	
Volleyball		4,658	
Water Polo		392	
Others			
Subtotal All Teams	2,363,182	76,530	0
Revenue Not Related to Specific Teams			17,893,347
Total Revenue	2,363,182	76,530	17,893,347

17	Athletic	Total Dollar	\$3,497,498	Include the total amount of athletically related student aid awarded,
	Student	Amount		including summer school and tuition discounts and waivers
	Aid.			(including aid given to student-athletes who have exhausted their
				eligibility or who are inactive due to medical reasons). Athletics aid
				awarded to non-athletes (student-managers, graduate assistants,
				trainers) should be reported as Expenses Not Related to Specific
				Teams. It is permissible to report only dollars in the Expenses
				Not Related to Specific Teams row as long as you have reported
				non-zero entries for Equivalencies, Number of Students, and
				Dollars (all 3 required) for at least one sport.
		Total	204.32	
		Equivalencies		
		Awarded		

Total Students307Receiving Aid

## Male Athlete Scholarships

Sport	Equivalencies Awarded in 2009-2010	Number of Students Receiving Athletic Aid	Total Dollar Amount
Baseball	10.62	26	168,347
Basketball	11	11	188,881
Football	71	80	1,311,140
Golf	3.77	9	58,328
Soccer	8.55	17	135,056
Track and Field, X-Country	3.49	7	49,502
Expenses Not Related to Specific Teams			
Totals	108.43	150	1,911,254

## Female Athlete Scholarships

Sport	Equivalencies Awarded in 2009-2010	Number of Students Receiving Athletic Aid	Total Dollar Amount
Basketball	13.5	14	211,736
Golf	5.02	8	81,418
Gymnastics	11.22	12	181,456
Soccer	10.44	23	155,103
Softball	11.76	23	178,715
Swimming and Diving	7.61	22	181,897

NCAA Membership Financial Reporting System

#### Reporting Institution: San Jose State University

Sport	Equivalencies Awarded in 2009-2010	Number of Students Receiving Athletic Aid	Total Dollar Amount
Tennis	7.5	8	111,205
Track and Field, X-Country	4.92	16	75,449
Volleyball	11.5	12	192,462
Water Polo	12.42	19	128,988
Expenses Not Related to Specific Teams			
Totals	95.89	157	1,498,429

# Not Allocated by Gender Scholarships

Sport	Equivalencies Awarded in 2009-2010	Number of Students Receiving Athletic Aid	Total Dollar Amount
Expenses Not Related to Specific Teams			87,815
Totals	0	0	87,815

18Guarantees.\$331,000 Include amounts paid to visiting participating institutions.

	Men's Teams Only W	Vomen's Teams Only	y Not Allocated by Gender
<b>Expenses by Object of Expenditure</b>	Guarantees.	Guarantees.	Guarantees.
Baseball	3,500		
Basketball	2,500		
Football	325,000		
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	331,000	(	0 0
Expenses Not Related to Specific Teams			
Total Expenses	331,000	(	0 0

20 Coaching Other
 20 Example 1
 20 Coaching Other
 20 Example 2
 21 Example 2
 22 Example 2
 23 Example 2
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 21 Example 2
 21 Example 2

### Men's Teams Coaching Expenses

Sport	Men's Teams Head Coaches Sport NumbeFTE Coaching Coaching Other Nu						en's Teams Assistant Coaches FE Coaching Coaching Othe	
	r of Positio ns		Salaries, Benefits, and Bonuses Paid by the University and Related Entities.		Positio		Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	Compensation and Benefits Paid by a Third Party.
Baseball	1	1	174,394		3	2	160,770	
Basketball	1	1	207,403		3	3	222,552	
Football	1	1	577,602		9	9	1,277,143	
Golf	1	1	110,607		1	0.5	5,999	
Soccer	1	1	105,737		3	0.5	49,367	
Track and Field, X- Country	1	0.5	20,000		0			
Subtotal All Teams	6	5.5	1,195,743	С	) 19	15.0	1,715,831	0

Sport	Numbe F r of Positio ns	TE B	Salaries, Benefits, and	Coaches Coaching Other Compensation and Benefits Paid by a Third Party.	Numbe r of Positio	FTE	s Teams Assistant Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	Coaching Other Compensation and Benefits
Expenses Not Related to Specific Teams								
Total Expenses			1,195,743	0			1,715,831	0
			Women's	Teams Coach	ing Exp	oense	S	
Sport	Numbel r of Positio ns	FTE	en's Teams Head Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	l Coaches Coaching Other Compensation and Benefits Paid by a Third Party.	r Numbe r of Positio	FTE	n's Teams Assista Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	Coaching Other Compensation and Benefits
Basketball	1	1	177,434		3	2.54	170,891	
Golf	1	1	85,826	i	1	0.52	27,902	
Gymnastics	1	1	92,839		2	1.23	71,684	
Soccer	1	1	78,869		3	0.61	49,445	
Softball	1	1	79,373		3	0.68	39,093	
Swimming and Diving	1	1	73,192		2	0.76	38,601	
Tennis	1	1	82,819		1	0.29	11,053	
Track and Field, X- Country	1	0.5	20,000		2	0.55	18,276	
Volleyball	1	1	108,802		3	1	69,808	
Water Polo	1	1	70,150	)	2	0.76	50,071	
Subtotal All Teams	10	9.5	869,304	. (	) 22	8.94	546,824	0

Sport	NumbeFTE r of Positio	Salaries, Benefits, and	d Coaches Coaching Other Compensation and Benefits Paid by a Third Party.	Numbe FTE r of Positio	n's Teams Assista Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	Coaching Other Compensation and Benefits
Expenses Not Related to Specific Teams Total		869,304	- 0		546,824	0

211	Support Staff/ Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities.	\$3,233,611 Include gross salaries, bonuses and benefits paid to administrative staff (i.e., football secretary, sport-specific trainer) that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men?s athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men?s and women?s teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.
22	Support Staff/ Administrative Other Compensation and Benefits Paid by a Third Party.	\$0 Include all compensation paid to the support staff by a third party and contractually guaranteed by the institution, but not included on the institution?s W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). Expense Categories 20 and 22 combined should equal Revenue Category 5 (Compensation and Benefits Provided by a Third Party).

Men's Teams Only Women's Teams Only Not Allocated by Gender Expenses by Support Staff/ Support Staff/ Support Staff/ Support Staff/ Support Staff/ Support Staff/ **Object of Administrative Administrative Administrative Administrative Administrative** Expenditure Salaries, Other Salaries, Other Salaries, Other Benefits and Compensation Benefits and Compensation Benefits and Compensation and Benefits **Bonuses Paid** and Benefits and Benefits **Bonuses Paid Bonuses Paid** by the Paid by a by the Paid by a Paid by a by the University and Third Party. University and Third Party. University and Third Party. Related Related Related **Entities. Entities. Entities. Baseball** 4,820 Basketball 9,965 29,327

Golf Gymnastics

Soccer

Football

Softball

Swimming and Diving

NCAA Membership Financial Reporting System

119,166

	Support Staff/ Administrative	Administrative Other Compensation and Benefits Paid by a	Support Staff/ Administrative Salaries, Benefits and Bonuses Paid by the	Administrative Other Compensation and Benefits Paid by a	Not Allocate Support Staff/ Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities.	Support Staff/ Administrative Other Compensation and Benefits Paid by a
Tennis						
Track and Field, X- Country						
Volleyball						
Water Polo						
Others						
Subtotal All Teams	133,951	0	29,327	0	0	0
Expenses Not Related to Specific Teams					3,070,333	
Total Expenses	133,951	0	29,327	0	3,070,333	0

23 Severance \$199,045 Include severance payments and applicable benefits recognized for past coaching and administrative personnel.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Severance Payments.	•	Severance Payments.
Baseball			
Basketball			
Football	199,045	i	
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	199,045	<b>0</b>	0
Expenses Not Related to Specific Teams			
Total Expenses	199,045	б О	0

24 Recruiting. \$253,925 Include transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution?s own vehicles or airplanes as well as inkind value of loaned or contributed transportation.

Expenses by Object of Expenditure	Men's Teams Only Recruiting.	Women's Teams Only N Recruiting.	Not Allocated by Gender Recruiting.
Baseball	640	Acci utilig.	Acci unting.
Basketball	26,085	34,342	
Football	129,819		
Golf	1,932	1,685	
Gymnastics		4,235	
Soccer	9,055	9,610	
Softball		7,487	
Swimming and Diving		2,463	
Tennis		2,237	
Track and Field, X-Country	447	570	
Volleyball		3,700	
Water Polo		1,701	
Others			
Subtotal All Teams	167,978	68,030	0
Expenses Not Related to Specific Teams			17,917
Total Expenses	167,978	68,030	17,917

25 Team \$1,575,633 Include air and ground travel, lodging, meals and incidentals for competition related to Trave preseason, regular season and postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Include value of use of the institution?s own vehicles or airplanes as well as in-kind value of donor-provided transportation.

	•	•	Not Allocated by Gender
Expenses by Object of Expenditure	<b>Team Travel</b>	Team Travel	Team Travel
Baseball	106,095		
Basketball	165,052	125,615	
Football	524,118		
Golf	51,670	35,569	
Gymnastics		40,583	
Soccer	73,351	78,035	
Softball		101,836	
Swimming and Diving		63,068	
Tennis		28,444	
Track and Field, X-Country	12,286	19,798	
Volleyball		81,752	
Water Polo		55,419	
Others			
Subtotal All Teams	932,572	630,119	0
Expenses Not Related to Specific Teams			12,942
Total Expenses	932,572	630,119	12,942

26 Equipment, Uniforms<br/>and Supplies.\$450,381 Include items that are provided to the teams only. Equipment amounts<br/>are those expended from current or operating funds.

Expenses by Object of Expenditure	Men's Teams Only Equipment, Uniforms and Supplies.	Women's Teams Only Equipment, Uniforms and Supplies.	Not Allocated by Gender Equipment, Uniforms and Supplies.
Baseball	13,323		
Basketball	10,728	15,462	
Football	177,248		
Golf	7,399	9,504	
Gymnastics		18,484	
Soccer	14,005	15,612	
Softball		9,754	
Swimming and Diving		11,731	
Tennis		6,127	
Track and Field, X-Country	3,637	9,690	
Volleyball		14,084	
Water Polo		9,839	
Others			
Subtotal All Teams	226,340	120,287	0
Expenses Not Related to Specific Teams			103,754
Total Expenses	226,340	120,287	103,754

27 Game \$774,591 Include game-day expenses other than travel that are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance and such.

Expenses by Object of Expenditure	Men's Teams Only Game Expenses.	Vomen's Teams Only N Game Expenses.	ot Allocated by Gender Game Expenses.
Baseball	26,341		
Basketball	85,692	55,455	
Football	445,113		
Golf			
Gymnastics		10,551	
Soccer	10,802	9,246	
Softball		10,959	
Swimming and Diving		3,390	
Tennis		2,298	
Track and Field, X-Country			
Volleyball		11,954	
Water Polo		4,581	
Others			
Subtotal All Teams	567,948	108,434	0
Expenses Not Related to Specific Teams	5		98,209
Total Expenses	567,948	108,434	98,209

28 Fund Raising, Marketing \$2,892,521 Include costs associated with fund raising, marketing and promotion and Promotion. for media guides, brochures, recruiting publications and such.

Expenses by Object of Expenditure	Men's Teams Only Fund Raising, Marketing and Promotion.	Women's Teams Only Fund Raising, Marketing and Promotion.	Not Allocated by Gender Fund Raising, Marketing and Promotion.
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X- Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			2,892,521
Total Expenses	0	0	2,892,521

29Sports\$1,879Include all expenses paid by the athletics department, including non-athletics<br/>personnel salaries and benefits, from hosting sports camps and clinics. Athletics<br/>personnel salaries and benefits should be reported in Categories 19, 20, 21 or 22.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender	
Expenses by Object of Expenditure	e Sports Camp Expenses.	Sports Camp Expenses.	Sports Camp Expenses.	
Baseball				
Basketball				
Football				
Golf				
Gymnastics				
Soccer				
Softball				
Swimming and Diving				
Tennis				
Track and Field, X-Country				
Volleyball				
Water Polo				
Others				
Subtotal All Teams	(	0 0	) 0	
Expenses Not Related to Specific Teams			1,879	
Total Expenses	(	0 0	) 1,879	

30 Direct Facilities,<br/>Maintenance, and<br/>Rental.\$442,030 Include direct facilities costs charged to intercollegiate athletics, including<br/>building and grounds maintenance, utilities, rental fees, operating leases,<br/>equipment repair and maintenance, and debt service.

Expenses by Object of Expenditure	Men's Teams Only Direct Facilities, Maintenance, and Rental.	Women's Teams Only Direct Facilities, Maintenance, and Rental.	Not Allocated by Gender Direct Facilities, Maintenance, and Rental.
Baseball	14,661		
Basketball	109,668	98,990	
Football	31,302		
Golf	3,400	1,500	
Gymnastics			
Soccer	3,877	4,981	
Softball		8,103	
Swimming and Diving		33,011	
Tennis			
Track and Field, X- Country			
Volleyball			
Water Polo		29,809	
Others			
Subtotal All Teams	162,908	176,394	0
Expenses Not Related to Specific Teams			102,728
Total Expenses	162,908	176,394	102,728

31 Spirit<br/>Groups\$250,000 Include support for spirit groups including bands, cheerleaders, mascots, dancers,<br/>etc.

Expenses by Object of Expenditure	Men's Teams Only V Spirit Groups	Vomen's Teams Onl Spirit Groups	y Not Allocated by Gender Spirit Groups
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0		0 0
Expenses Not Related to Specific Teams	5		250,000
Total Expenses	0	(	250,000

32 Indirect \$576,902 Include value of facilities and services provided by the institution not charged to Facilities and Administrative Support. \$576,902 Include value of facilities and services provided by the institutional administrative cost, facilities and maintenance, grounds and field maintenance, security, risk management, utilities, depreciation and debt service. If your institution does not currently track indirect institutional support, consult your business office for a reasonable allocation. If counted here, include offsetting amount equal in value in Revenue in Category 8 (Indirect Facilities and Administrative Support).

Expenses by Object of Expenditure	Men's Teams Only Indirect Facilities and Administrative Support.	Women's Teams Only Indirect Facilities and Administrative Support.	Not Allocated by Gender Indirect Facilities and Administrative Support.
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X- Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			576,902
Total Expenses	0	0	576,902

### Reporting Institution: San Jose State University

33 Medical Expenses and Medical<br/>Insurance\$224,667 Include medical expenses and medical insurance premiums for<br/>student-athletes.

Expenses by Object of Expenditure	Men's Teams Only Medical Expenses and Medical Insurance	Women's Teams Only Medical Expenses and Medical Insurance	Not Allocated by Gender Medical Expenses and Medical Insurance
Baseball			
Basketball			
Football	6,607		
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X- Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	6,607	С	) 0
Expenses Not Related to Specific Teams			218,060
Total Expenses	6,607	С	218,060

34 Memberships and Dues.

\$444,467 Include memberships, conference and association dues.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Memberships and Dues.	Memberships and Dues.	Memberships and Dues.
Baseball	120	)	
Basketball			
Football			
Golf		225	
Gymnastics		295	
Soccer	470	) 470	
Softball			
Swimming and Diving		150	
Tennis		400	
Track and Field, X-Country			
Volleyball		335	
Water Polo			
Others			
Subtotal All Teams	590	) 1,875	0
Expenses Not Related to Specific Teams			442,002
Total Expenses	590	) 1,875	442,002

35 Other 0perating expenses include printing and duplicating, subscriptions, business insurance, telephone, postage, operating and equipment leases, non-team travel and any other operating expense not reported elsewhere. Do not include indirect administration overhead provided by the university (use Category 32) or salaries and benefits (use Categories 19 or 21). Attempt to allocate all expenses to Categories 17 through 34 before using this category. As a guide, please limit this category to 10% of total operating expenses. If the number is greater than 10%, please provide the top three categories and amounts in the comments section below.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Other Operating Expenses.	Other Operating Expenses.	Other Operating Expenses.
Baseball	3,624		
Basketball	17,503	10,329	
Football	135,464		
Golf	2,406	1,721	
Gymnastics		1,160	
Soccer	8,124	10,338	
Softball		2,423	
Swimming and Diving		1,004	
Tennis		194	
Track and Field, X-Country	337	1,212	
Volleyball		12,815	
Water Polo		842	
Others			
Subtotal All Teams	167,458	42,038	0
Expenses Not Related to Specific Teams			1,100,359
Total Expenses	167,458	42,038	1,100,359

36

Total Operating Expenses.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Total Operating Expenses.	Total Operating Expenses.	Total Operating Expenses.
Baseball	676,635		
Basketball	1,046,029	929,581	
Football	5,258,767		
Golf	241,741	245,350	
Gymnastics		421,287	
Soccer	409,844	411,709	
Softball		437,743	
Swimming and Diving		408,507	
Tennis		244,777	
Track and Field, X-Country	86,209	144,995	
Volleyball		495,712	
Water Polo		351,400	
Others			
Subtotal All Teams	7,719,225	4,091,061	0
Expenses Not Related to Specific Teams			8,975,421
Total Expenses	7,719,225	4,091,061	8,975,421

# **Athletics Participation**

Table 439 Table 1 - - Athletics Participation. A participant is a student-athlete who, as of the day of a varsity1team's first scheduled contest: (a) is listed as a team member; (b) practices with the varsity team and<br/>receives coaching from one or more varsity coaches; or (c) receives athletically-related student aid.

Any student who satisfies one or more of the criteria above is a participant, including a student on a team the institution designates or defines as junior varsity, freshman, or novice, or a student who does not play in a scheduled contest, whether for medical reasons or to preserve eligibility (i.e., a redshirt).

Student-athletes who participate in more than one sport should be counted in each sport. The Coed Teams column is marked based on the content of the sports sponsored table (Mixed Sports) in the School Info page. Male practice players are NOT to be included on the NCAA form as participants in this table, but are now required by the federal EADA.

	I	Number of	f Participants		f Participants		-
				Participating on a Second Team		Participating on a Third Team	
Sport	Coed Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams
Baseball		40					
Basketball		14	16				
Cross Country		13	25				
Football		106					
Golf		14	10				
Gymnastics			19				
Soccer		29	27				
Softball			31				
Swimming and Diving			35		11		
Tennis			15				
Volleyball			16				
Water Polo			29				
Others							
Total Participants		216	223	0	11	0	0
Participant Proportion		49.2%	50.8%				
Unduplicated Count of Participants		216	218				

# Head Coaching Assignments - Men's Teams

Table 2A

6 Table 2A - - - Head Coaches Assignments Men's Teams

	Head Coaches of Men's Teams Male Coaches - Head Count Female Coaches - Head Count						Count	
Sport	Full Time	Part Time	Full Time University	Part Time University Employee or Volunteer	Full Time Coaching	Part Time	Full Time	Part Time University
Baseball	1		1					
Basketball	1		1					
Football	1		1					
Golf	1		1					
Soccer	1		1					
Track and Field, X- Country		1		1				
Others								
Coaching Position Totals	5	1	5	1	0	0	0	0

# Head Coaching Assignments - Women's Teams

Table 2B

10 Table 2B - - - Head Coaches Assignments Women's Teams

	Head Coaches of Women's Teams							
Sport	Full Time	Part Time	University	ount Part Time University Employee or Volunteer	Full Time Coaching	Part Time Coaching	University	Part Time
Basketball					1		1	
Golf	1		1					
Gymnastics	1		1					
Soccer	1		1					
Softball	1		1					
Swimming and Diving	1		1					
Tennis					1		1	
Track and Field, X- Country		1		1				
Volleyball	1		1					
Water Polo	1		1					
Others								
Coaching Position Totals	7	1	7	1	2	0	2	0

# **Assistant Coaching Assignments - Men's Teams**

Table 3A

19 Table 3A - - - Assistant Coaches Assignments Men's Teams

	Assistant Coaches of Men Male Coaches - Head Count					n's Teams Female Coaches - Head Count		
Sport			Full Time University Employee	Part Time University Employee or Volunteer	Coaching	Coaching		•
Baseball	2	1	2	1				
Basketball	3		3					
Football	9		9					
Golf		1		1				
Soccer		3		3				
Track and Field, X- Country								
Others								
Coaching Position Totals	14	5	14	5	0	0	0	0

# **Assistant Coaching Assignments - Women's Teams**

Table 3B

22 Table 3B - - - Assistant Coaches Assignments Women's Teams

Sport	Full Time	Part Time	nes - Head C Full Time	stant Coaches count Part Time University	Fe Full Time	emale Coac Part Time		Part Time
	Duties	Duties	•	Employee or Volunteer	-	-	•	Employee or Volunteer
Basketball	1		1		1	1	1	1
Golf						1		1
Gymnastics					1	1	1	1
Soccer		3		3				
Softball		2		2		1		1
Swimming and Diving		2		2				
Tennis		1		1				
Track and Field, X- Country		1		1		1		1
Volleyball		1		1	1	1	1	1
Water Polo		2		2				
Others								
Coaching Position Totals	1	12	1	12	3	6	3	6

### **Other Reporting Items**

Other Data Categories:

**Revenues:** \$393,108,037

Institutional Expenses: \$348,568,909

Institution's Education and General Expenses: \$268,841,299 Average Cost of Full Grant-in-Aid - In-State: \$14,933 Average Cost of Full Grant-in-Aid - Out-of-State: \$26,093 Average Cost of Attendance - In-State: \$21,775 Average Cost of Attendance - Out-of-State: \$32,935

## Comments

**Comments:** 

## **Operating Expenses**

#### Note: These values are calculated from data entered earlier in the system.

Table 4 -\$2,585,700 All expenses an institution incurs attributable to home, away, and neutral-siteOperatingintercollegiate athletic contests (commonly known as ``game-day expenses"), forExpenses(A) Lodging, meals, transportation, uniforms, and equipment for coaches, teammembers, support staff (including, but not limited to team managers and trainers),<br/>and others; and (B) Officials. This is calculated from data entered earlier in the<br/>system.

	<b>Operating Expenses</b>			a Expenses
Sport	Men's Teams	Women's Teams	Men's Teams	Women's Teams
Baseball	145,759		3,644	
Basketball	261,472	196,532	18,677	12,283
Football	1,146,479		10,816	
Golf	59,069	45,073	4,219	4,507
Gymnastics		69,618		3,664
Soccer	98,158	102,893	3,385	3,811
Softball		122,549		3,953
Swimming and Diving		78,189		2,234
Tennis		36,869		2,458
Track and Field, X-Country	15,923	29,488	1,225	1,180
Volleyball		107,790		6,737
Others				
Water Polo		69,839		2,408
Total Operating Expense	1,726,860	858,840	7,995	3,851
Percent of Total	66.8%	33.2%		

### **Revenues by Sport**

#### Note: These values are calculated from data entered earlier in the system.

Table 7 \$0You must also include revenues attributable to intercollegiate athletic activities. This means--revenues from appearance guarantees and options, an athletic conference, tournament or bowlRevengames, concessions, contributions from alumni and others, institutional support, programues.advertising and sales, radio and television, royalties, signage and other sponsorships, sports camps,<br/>State or other government support, student activity fees, ticket and luxury box sales, and any other<br/>revenues attributable to intercollegiate athletic activities. This is calculated from data entered earlier<br/>in the system.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender	Total
Revenues Attributable to Specific Teams	Table 7 Revenues.	Table 7 Revenues.	Table 7 Revenues.	Table 7 Revenues.
Baseball				0
Basketball				0
Football				0
Golf				0
Gymnastics				0
Soccer				0
Softball				0
Swimming and Diving				0
Tennis				0
Track and Field, X-Country				0
Volleyball				0
Water Polo				0
Others				0
Total Revenue excluding football and basketball	0	0	0	0
Total Revenue	0	0	0	0
Revenue Not Related to Specific Teams				0
Grand Total Revenue	0	0	0	0

## **Expenses by Sport**

#### Note: These values are calculated from data entered earlier in the system.

Table 8\$0 Expenses attributable to intercollegiate athletic activities. These include appearance guarantees and<br/>options, athletically related student aid, contract services, equipment, fundraising activities,<br/>operating expenses i.e.(game-day expenses), promotional activities, recruiting expenses, salaries<br/>and benefits, supplies, travel, and any other expenses attributable to intercollegiate athletic<br/>activities. This is calculated from data entered earlier in the system.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender	Total
Expenses Attributable to Specific Teams	Table 8 Expenses.	Table 8 Expenses.	Table 8 Expenses.	Table 8 Expenses.
Baseball				0
Basketball				0
Football				0
Golf				0
Gymnastics				0
Soccer				0
Softball				0
Swimming and Diving				0
Tennis				0
Track and Field, X-Country				0
Volleyball				0
Water Polo				0
Others				0
Total Expenses excluding football and basketball	0	0	0	0
Total Expenses	0	0	0	0
Expenses Not Related to Specific Teams				0
Grand Total Expenses	0	0	0	0

### **Miscellaneous Information**

#### Note: These values are calculated from data entered earlier in the system.

Athletically Include the total amount of athletically related student aid awarded, including summer school and tuition discounts and waivers (including aid given to student-athletes who have exhausted their eligibility or who are inactive due to medical reasons). Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required) for at least one sport.

Men's Teams	\$1,911,254
Women's Teams	\$1,498,429
Total Amount	\$3,409,683

Recruiting Include transportation, lodging and meals for prospective student-athletes and institutional Expenditures personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution?s own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

Men's Teams	\$167,978
Women's Teams	\$68,030
Total Amount	\$236,008

Head Coaches Salaries

Include gross salaries, bonuses and benefits provided to head and assistant coaches, which includes all gross wages, benefits and bonuses attributable to coaching that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Place any payment made to previous coaches to satisfy a contractual agreement for coaching in Category 23 (Severance Payments).

Average Salaries of Head Coaches	Dollars per 1 FTE	FTE's	Dollars per Position	Number of Positions
Men's Teams	\$217,408	5.5	\$199,291	6
Women's Teams	\$91,506	9.5	\$86,930	10

Assistant Include gross salaries, bonuses and benefits provided to head and assistant coaches, which includes all gross wages, benefits and bonuses attributable to coaching that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Place any payment made to previous coaches to satisfy a contractual agreement for coaching in Category 23 (Severance Payments).

Average Salaries of Assistant Coaches	Dollars per 1 FTE	FTE's	Dollars per Position	Number of Positions
Men's Teams	\$114,389	15	\$90,307	<b>FOSITIONS</b> 19
Women's Teams	\$61,166	8.94	\$24,856	22

Statement of Revenues and Expenses For the fiscal year ended 2010							
ID	Item	Football	Men's Basketball I	Women's	Other	Non-Program Specific	Total
Re	venues						
1	Ticket Sales.	\$808,178	\$77,984	\$8,630	\$37,093	\$3,999	\$935,884
2	Student Fees	\$0	\$0	\$0	\$0	\$4,683,122	\$4,683,122
3	Guarantees.	\$771,165	\$75,000	\$15,000	\$8,500	\$0	\$869,665
4	Contributions.	\$78,924	\$13,490	\$2,786	\$106,356	\$4,761,631	\$4,963,187
5	Compensation and Benefits Provided by a Third Party.	\$0	\$0	\$0	\$0	\$0	\$0
6	Direct State or Other Government Support.	\$0	\$0	\$0	\$0	\$0	\$0
7	Direct Institutional Support.	\$0	\$0	\$0	\$0	\$5,921,882	\$5,921,882
8	Indirect Facilities and Administrative Support.	\$0	\$0	\$0	\$0	\$576,902	\$576,902
9	NCAA/Conference Distributions including all tournament revenues.	\$0	\$0	\$0	\$0	\$1,615,171	\$1,615,171
10	Broadcast, Television, Radio, and Internet Rights.	\$0	\$0	\$0	\$0	\$4,844	\$4,844
11	Program Sales, Concessions, Novelty Sales, and Parking.	\$241,024	\$200	\$20	\$3,460	\$16,239	\$260,943
12	Royalties, Licensing, Advertisements and Sponsorships.	\$131,250	\$26,250	\$8,750	\$0	\$89,378	\$255,628
13	Sports Camp Revenues.	\$0	\$0	\$0	\$0	\$4,687	\$4,687
14	Endowment and Investment Income.	\$10,618	\$0	\$1,624	\$13,410	\$30,773	\$56,425
15	Other.	\$0	\$0	\$0	\$0	\$184,719	\$184,719
16	Subtotal Operating Revenue.	\$2,041,159	\$192,924	\$36,810	\$168,819	\$17,893,347	\$20,333,059
Ex	penses						
17	Athletic Student Aid.	\$1,311,140	\$188,881	\$211,736	\$1,697,926	\$87,815	\$3,497,498
18	Guarantees.	\$325,000	\$2,500	\$0	\$3,500	\$0	\$331,000
19	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	\$1,854,745	\$429,955	\$348,325	\$1,694,677	\$0	\$4,327,702

### Reporting Institution: San Jose State University

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	<b>Total</b>
20	Coaching Other Compensation and Benefits Paid by a Third Party.	\$0	\$0	\$0	\$0	\$0	\$0
21	Support Staff/Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities.	\$119,166	\$9,965	\$29,327	\$4,820	\$3,070,333	\$3,233,611
22	Support Staff/Administrative Other Compensation and Benefits Paid by a Third Party.	\$0	\$0	\$0	\$0	\$0	\$0
23	Severance Payments.	\$199,045	\$0	\$0	\$0	\$0	\$199,045
24	Recruiting.	\$129,819	\$26,085	\$34,342	\$45,762	\$17,917	\$253,925
25	Team Travel	\$524,118	\$165,052	\$125,615	\$747,906	\$12,942	\$1,575,633
26	Equipment, Uniforms and Supplies.	\$177,248	\$10,728	\$15,462	\$143,189	\$103,754	\$450,381
27	Game Expenses.	\$445,113	\$85,692	\$55,455	\$90,122	\$98,209	\$774,591
28	Fund Raising, Marketing and Promotion.	\$0	\$0	\$0	\$0	\$2,892,521	\$2,892,521
29	Sports Camp Expenses.	\$0	\$0	\$0	\$0	\$1,879	\$1,879
30	Direct Facilities, Maintenance, and Rental.	\$31,302	\$109,668	\$98,990	\$99,342	\$102,728	\$442,030
31	Spirit Groups	\$0	\$0	\$0	\$0	\$250,000	\$250,000
32	Indirect Facilities and Administrative Support.	\$0	\$0	\$0	\$0	\$576,902	\$576,902
33	Medical Expenses and Medical Insurance	\$6,607	\$0	\$0	\$0	\$218,060	\$224,667
34	Memberships and Dues.	\$0	\$0	\$0	\$2,465	\$442,002	\$444,467
35	Other Operating Expenses.	\$135,464	\$17,503	\$10,329	\$46,200	\$1,100,359	\$1,309,855
36	Total Operating Expenses.	\$5,258,767	\$1,046,029	\$929,581	\$4,575,909	\$8,975,421	\$20,785,707
	Excess (Deficiencies) of Revenues Over (Under) Expenses	-\$3,217,608	-\$853,105	-\$892,771	-\$4,407,090	\$8,917,926	-\$452,648

## **Capital Expenditure Survey**

1. Does your institution utilize an athletic facility that is not under the direct control of the university (e.g. municipal facility, professional facility)?

**x** Yes. Go to question 2.

No. Go to question 3.

2. If the facility(s) is not under the control of the university, check one or more of the following boxes:

Football Stadium?

Basketball Facility?

**x** Other

3. Current year additions: Additions to facilities during the current reporting period.

a. Football Athletics Facilities	\$1,706,491
b. Basketball Athletics Facilities	\$0
c. Other Athletics Facilities	\$0
d. Total Athletics Facilities (a+b+c)	\$1,706,491
e. Other Institutional Facilities	\$241,268
4. Current year deletions: Deletions of facilities during the current reporting period.	
a. Football Athletics Facilities	\$0
b. Basketball Athletics Facilities	\$0
c. Other Athletics Facilities	\$0
d. Total Athletics Facilities (a+b+c)	\$0
e. Other Institutional Facilities	\$0
5. Total book value of athletically-related and university plant and equipment net of depre	ciation.
Athletically-Related Property Plant and Equipment balance.	\$5,159,583
Institution's Total Property Plant and Equipment balance.*	\$382,976,499
6. Total annual debt service on athletic and university facilities.	
Athletically-Related Facilities Annual Debt Service	\$0
Institution's Annual Debt Service*	\$15,228,030
7. Total debt outstanding on athletic and university facilities.	
Athletically-Related Outstanding Debt Balance	\$0
Institution's Total Outstanding Debt Balance*	\$252,652,383
Surplus/Deficit Allocation and Additional Athletics Financial Inform	ation
8. Total Athletics Revenues/Expenses (fields a c. are pre-populated based upon data alre Exp category reporting)	eady captured in Rev/
a Total Athlatics Payanuas	\$20,333,050

a. Total Athletics Revenues	\$20,333,059
b. Total Athletics Expenses	\$0
c. Surplus(Deficit)	\$20,333,059

NCAA Membership Financial Reporting System

How is the deficit funded or surplus allocated? (Enter amount where applicable)		
	d. Athletic Reserve (enter negative "-" if deficit indicated in 1.c above)	-\$452,648
	e. Auxillary Reserve (enter negative "-" if deficit indicated in 1.c above)	\$0
	f. Institutional Reserve (enter negative "-" if deficit indicated in 1.c above)	\$0
	g. Other (enter negative "-" if deficit indicated in 1.c above)	\$0
	Comment:	
Questions 9-14 apply only to DI schools. For FY2009 reporting, this was voluntary. Beginning with FY2010 reporting, questions 9 through 11 will be required as stipulated by the referenced by-laws:		
	) Value of endowments at fiscal year-end that are dedicated to ort of athletics:	\$2,245,020
10. 3.2.4.16 (o support athle	e) If applicable, value of all pledges at fiscal year-end that solely etics:	\$1,043,533
11. 3.2.4.16 ( balance:	f) The athletics department fiscal year-end unrestricted fund	\$1,225,756
Additional Fin	nancial Information (voluntary submission if applicable)	
12. Direct suj	pport athletics provides back to the university/academics:	
	Purpose of the direct support:	
13. Indirect support athletics provides back to the university/academics):		
	Parking	
	Concessions	
	Licensing/Royalties	
	Tuition	
	Pouring rights	
	Other *Please specify (Max. 50 Chars.) Other Comment:	
	Total (calculated from entries above)	\$0
Indirect Facilities and Administrative Support * the following questions pertain to the Financial Reporting System's category #32 - Indirect Facilities and Administrative Support.		
14a. What indirect cost allocation methodology was used in determining your indirect facilities and administrative support?		
	Federal Indirect Cost Methodology	
	Course fo sto so /second	

Square footage/space

NCAA Membership Financial Reporting System

Headcount Salaries Percent of budget Other \*Please specify (Max. 50 Chars.) Other Comment:

14b. Other than the Agreed Upon Procedures Report, for what other purposes has the indirect cost methodology been used?