#### **School Info**

We agree to release the institution's data to the conference: Yes

#### **Institutional Contacts:**

Primary Contact Stacy Martin Title: Associate Athletic Director for Business and

**Person:** Finance

**Phone:** 4089241730 **Email:** stacy.martin@sjsu.edu

**CEO**: Mr. Don **CEO** Email: kassing@sjsu.edu

Kassing

University CFO: Rose Lee University CFO Email: rose.lee@sjsu.edu

**Audit Firm:** KPMG **AUP Report Issuance Date:** 

#### **Current Classification:**

**NCAA Primary Division:** I-A

### Undergraduates by Gender:

	Number	Percent
Male Undergraduates:	12,275	54.0%
Female Undergraduates:	10,457	46.0%
<b>Total Undergraduates:</b>	22,732	

### Sports Sponsorship:

Sport	<b>Men's Teams Only</b>	Women's Teams Only	Mixed Teams
Acrobatics and Tumbling			
Baseball	X		
Basketball	X	X	
Beach Volleyball			
Bowling			
Cross Country	X	X	
Equestrian			
Fencing			
Field Hockey			
Football	X		

Sport	Men's Teams Only	Women's Teams Only	<b>Mixed Teams</b>
Golf	X	X	
Gymnastics		X	
Ice Hockey			
Lacrosse			
Rifle			
Rowing			
Rugby			
Skiing			
Soccer	X	X	
Softball		X	
Stunt			
Swimming and Diving		X	
Tennis		X	
Track, Indoor			
Track, Outdoor			
Triathlon			
Volleyball		X	
Water Polo		X	
Wrestling			
Others			
Totals	6	10	0

## **Revenue/Expense Summary**

Revenue/Expense Summary			•			
ID		Amount	Definition			
Re	Revenues					
1	Ticket Sales.	\$512,124	Include revenue received for sales of admissions to athletics events. Include ticket sales to the public, faculty and students, and money received for shipping and handling of tickets. Do not include ticket sales for conference and national tournaments that are pass-through transactions. Report amounts in excess of a ticket's face value paid by ticket purchasers (for example, to obtain preferential seating) in Category 4 (Contributions).			
2	Student Fees	\$4,509,856	Include student fees assessed and restricted for support of intercollegiate athletics.			
3	Guarantees.	\$547,000	Include revenue received from participation in away games.			
4	Contributions.	\$2,098,031	Include amounts received directly from individuals, corporations, associations, foundations, clubs or other organizations that are designated, restricted or unrestricted by the donor for the operation of the athletics program. Report amounts paid in excess of a ticket's value. Contributions shall include cash, marketable securities and in-kind contributions. In-kind contributions may include dealer-provided automobiles (market value of the use of a car), apparel and soft-drink products for use by staff and teams. Do not report pledges until funds are allocated. Report gifts and merchandise from corporate sponsorship agreements in Category 12 (Royalties, Licensing, Advertisement and Sponsorship).			
5	Compensation and Benefits Provided by a Third Party.	\$0	Include all amounts provided by a third party and contractually guaranteed by the institution, but not included on the institution?s W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, and shoe and apparel income). This should equal Expense Categories 20 and 22 combined.			
6	Direct State or Other Government Support.	\$0	Include state, municipal, federal and other government appropriations made in support of the operations of intercollegiate athletics. This amount includes funding specifically earmarked to the athletics department by government agencies for which the institution has no discretion to reallocate. Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (item 7).			
7	Direct Institutional Support.	\$9,068,486	Include value of institutional resources for the current operations of intercollegiate athletics, as well as all unrestricted funds allocated to the athletics department by the university (e.g., state funds, tuition, tuition waivers and transfers). Also include Federal Work Study support for student workers employed by athletics.			

ID	Item	Amount	Definition
8	Indirect Facilities and Administrative Support.	\$412,268	Include value of facilities and services provided by the institution not charged to athletics. This support may include an allocation for institutional administrative cost, facilities and maintenance, grounds and field maintenance, security, risk management, utilities, depreciation and debt service. If your institution does not currently track indirect institutional support, consult your business office for a reasonable allocation. If counted here, include offsetting expenditure equal in value in Expense Category 32 (Indirect Facilities and Administrative Support).
9	NCAA/Conference Distributions including all tournament revenues.	\$1,117,964	Include revenue received from participation in bowl games, tournaments and all NCAA distributions. This category includes amounts received for direct participation or through a sharing arrangement with an athletics conference, including shares of conference television agreements. If known by sport, report as such. Include any payments received from the NCAA for hosting a championship (permissible to include in Revenue Not Related to Specific Teams).
10	Broadcast, Television, Radio, and Internet Rights.	\$0	Include institutional revenue received directly for radio and television broadcasts, Internet and e-commerce rights received through institution-negotiated contracts.
11	Program Sales, \$42,911 I Concessions, a Novelty Sales, and i		Include revenue of game programs, novelties, food or other concessions, and parking revenues. Revenue from sales of game program advertising is to be included in Revenue Category 12 (Royalties, Licensing, Advertisements and Sponsorships).
12	Royalties, Licensing, Advertisements and Sponsorships.	\$294,148	Include all revenue from corporate sponsorships, licensing, sales of advertisements, trademarks and royalties. An allocation will be necessary to distinguish revenues generated by athletics versus the university if payments are combined. Include the value of in-kind products and services provided as part of the sponsorship (e.g., equipment, apparel, soft drinks, water and isotonic products).
13	Sports Camp Revenues.	\$17,845	Include amounts received by the athletics department for sports-camps and clinics.
14	Endowment and Investment Income.	\$171,795	Include endowment spending policy distribution and other investment income in support of the athletics department. These categories include only restricted investment and endowment income for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ?Direct Institutional Support.?
15	Other.	\$16,105	Less than 5% of total revenues may appear on this line. If the number is greater than 5%, please reclassify adequate revenue to the appropriate category(ies) above to bring the category to less than 5% of the total revenue.
16	Subtotal Operating Revenue.	\$18,808,533	Add Columns 1-15.

1	D	Item	Amount	Definition
1		Athletic Student Aid.	\$3,299,244	Include the total amount of athletically related student aid awarded, including summer school and tuition discounts and waivers (including aid given to student-athletes who have exhausted their eligibility or who are inactive due to medical reasons). Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. If you supply dollar amounts in any of the rows (including the "Expenses Not Related to Specific Teams"), you must provide non-zero entries for the Equivalencies and Number of Students.
1	18	Guarantees.	\$110,500	Include amounts paid to visiting participating institutions.
		Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	\$3,687,949	Include gross salaries, bonuses and benefits provided to head and assistant coaches, which includes all gross wages, benefits and bonuses attributable to coaching that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Place any payment made to previous coaches to satisfy a contractual agreement for coaching in Category 23 (Severance Payments).
2		Coaching Other Compensation and Benefits Paid by a Third Party.	\$0	Include all compensation paid to the coaching staff by a third party and contractually guaranteed by the institution, but not included on the institution?s W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). Expense Categories 20 and 22 combined should equal Revenue Category 5 (Compensation and Benefits Provided by a Third Party).
2		Support Staff/ Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities.	\$3,320,700	Include gross salaries, bonuses and benefits paid to administrative staff (i.e., football secretary, sport-specific trainer) that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men?s athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men?s and women?s teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.

ID	Item	Amount	Definition
22	Support Staff/ Administrative Other Compensation and Benefits Paid by a Third Party.	\$0	Include all compensation paid to the support staff by a third party and contractually guaranteed by the institution, but not included on the institution?s W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). Expense Categories 20 and 22 combined should equal Revenue Category 5 (Compensation and Benefits Provided by a Third Party).
23	Severance Payments.	\$0	Include severance payments and applicable benefits recognized for past coaching and administrative personnel.
24	Recruiting.	\$196,168	Include transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution?s own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.
25	Team Travel	\$2,055,663	Include air and ground travel, lodging, meals and incidentals for competition related to preseason, regular season and postseason.  Amounts incurred for food and lodging for housing the team before a home game also should be included. Include value of use of the institution?s own vehicles or airplanes as well as in-kind value of donor-provided transportation.
26	Equipment, Uniforms and Supplies.	\$861,337	Include items that are provided to the teams only. Equipment amounts are those expended from current or operating funds.
27	Game Expenses.	\$563,147	Include game-day expenses other than travel that are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance and such.
28	Fund Raising, Marketing and Promotion.	\$241,592	Include costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.
29	Sports Camp Expenses.	\$17,845	Include all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 19, 20, 21 or 22.
30	Direct Facilities, Maintenance, and Rental.	\$999,158	Include direct facilities costs charged to intercollegiate athletics, including building and grounds maintenance, utilities, rental fees, operating leases, equipment repair and maintenance, and debt service.
31	Spirit Groups	\$125,000	Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.

ID	Item	Amount	Definition
32 Indirect Facilities and Administrative Support.		\$412,268	Include value of facilities and services provided by the institution not charged to athletics. This support may include an allocation for institutional administrative cost, facilities and maintenance, grounds and field maintenance, security, risk management, utilities, depreciation and debt service. If your institution does not currently track indirect institutional support, consult your business office for a reasonable allocation. If counted here, include offsetting amount equal in value in Revenue in Category 8 (Indirect Facilities and Administrative Support).
33	Medical Expenses and Medical Insurance	\$45,658	Include medical expenses and medical insurance premiums for student-athletes.
34	Memberships and Dues.	\$422,835	Include memberships, conference and association dues.
35	Other Operating Expenses.	\$672,287	Other operating expenses include printing and duplicating, subscriptions, business insurance, telephone, postage, operating and equipment leases, non-team travel and any other operating expense not reported elsewhere. Do not include indirect administration overhead provided by the university (use Category 32) or salaries and benefits (use Categories 19 or 21). Attempt to allocate all expenses to Categories 17 through 34 before using this category. As a guide, please limit this category to 10% of total operating expenses. If the number is greater than 10%, please provide the top three categories and amounts in the comments section below.
36	Total Operating Expenses.	\$17,031,351	Add Columns 17-35

### **Revenue/Expense Details**

1 Ticket \$512,124 Include revenue received for sales of admissions to athletics events. Include ticket sales to Sales.

Sales. Do not include ticket sales for conference and national tournaments that are pass-through transactions. Report amounts in excess of a ticket's face value paid by ticket purchasers (for example, to obtain preferential seating) in Category 4 (Contributions).

Revenues by Source	Men's Teams Only V Ticket Sales.	Vomen's Teams Only N Ticket Sales.	ot Allocated by Gender Ticket Sales.
Baseball	15,807		
Basketball	73,210	12,411	
Football	374,646		
Golf	0	0	
Gymnastics		2,652	
Soccer	6,366	3,010	
Softball		1,570	
Swimming and Diving		0	
Tennis		0	
Track and Field, X-Country	0	0	
Volleyball		3,546	
Water Polo		0	
Others			
Subtotal All Teams	470,029	23,189	0
Revenue Not Related to Specific Teams			18,906
Total Revenue	470,029	23,189	18,906

2 Student Fees \$4,509,856 Include student fees assessed and restricted for support of intercollegiate athletics.

	Men's Teams Only	Women's Teams Onl	y Not Allocated by Gender
<b>Revenues by Source</b>	<b>Student Fees</b>	<b>Student Fees</b>	<b>Student Fees</b>
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0		0 0
Revenue Not Related to Specific Teams	S		4,509,856
Total Revenue	0		0 4,509,856

3 Guarantees.

\$547,000 Include revenue received from participation in away games.

Revenues by Source	Men's Teams Only V Guarantees.	Vomen's Teams Only N Guarantees.	ot Allocated by Gende Guarantees.
Baseball	0		
Basketball	80,000	15,000	
Football	450,000		
Golf	0	0	
Gymnastics		0	
Soccer	0	0	
Softball		0	
Swimming and Diving		0	
Tennis		0	
Track and Field, X-Country	0	0	
Volleyball		2,000	
Water Polo		0	
Others			
Subtotal All Teams	530,000	17,000	0
Revenue Not Related to Specific Teams			
Total Revenue	530,000	17,000	0

4 Contributions. \$2,098,031 Include amounts received directly from individuals, corporations, associations, foundations, clubs or other organizations that are designated, restricted or unrestricted by the donor for the operation of the athletics program. Report amounts paid in excess of a ticket's value. Contributions shall include cash, marketable securities and in-kind contributions. In-kind contributions may include dealer-provided automobiles (market value of the use of a car), apparel and soft-drink products for use by staff and teams. Do not report pledges until funds are allocated. Report gifts and merchandise from corporate sponsorship agreements in Category 12 (Royalties, Licensing, Advertisement and Sponsorship).

Revenues by Source	Men's Teams Only V Contributions.	Women's Teams Only N Contributions.	ot Allocated by Gender Contributions.
Baseball	100,997		
Basketball	3,900	5,226	
Football	95,669		
Golf	25,073	0	
Gymnastics		15,519	
Soccer	33,719	4,500	
Softball		9,909	
Swimming and Diving		1,125	
Tennis		4,214	
Track and Field, X-Country	0	1,377	
Volleyball		18,839	
Water Polo		0	
Others			
Subtotal All Teams	259,358	60,709	0
Revenue Not Related to Specific Teams			1,777,964
Total Revenue	259,358	60,709	1,777,964

- 5 Compensation and Benefits Provided by a Third Party.
- \$0 Include all amounts provided by a third party and contractually guaranteed by the institution, but not included on the institution?s W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, and shoe and apparel income). This should equal Expense Categories 20 and 22 combined.

Revenues by Source	_	_	Not Allocated by Gender s Compensation and Benefits. Provided by a Third Party.
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0	(	0
Revenue Not Related to Specific Teams			
Total Revenue	0	(	0

- 6 Direct State or Other Government Support.
- \$0 Include state, municipal, federal and other government appropriations made in support of the operations of intercollegiate athletics. This amount includes funding specifically earmarked to the athletics department by government agencies for which the institution has no discretion to reallocate. Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (item 7).

Revenues by Source	Men's Teams Only Direct State or Other Government Support.	Women's Teams Only Direct State or Other Government Support.	Not Allocated by Gender Direct State or Other Government Support.
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0	(	0
Revenue Not Related to Specific Teams			
Total Revenue	0	(	0

7 Direct Institutional Support.

\$9,068,486 Include value of institutional resources for the current operations of intercollegiate athletics, as well as all unrestricted funds allocated to the athletics department by the university (e.g., state funds, tuition, tuition waivers and transfers). Also include Federal Work Study support for student workers employed by athletics.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Direct Institutional Support.	Direct Institutional Support.	Direct Institutional Support.
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	(	0	0
Revenue Not Related to Specific Teams			9,068,486
Total Revenue	(	0	9,068,486

8 Indirect
Facilities and
Administrative
Support.

\$412,268 Include value of facilities and services provided by the institution not charged to athletics. This support may include an allocation for institutional administrative cost, facilities and maintenance, grounds and field maintenance, security, risk management, utilities, depreciation and debt service. If your institution does not currently track indirect institutional support, consult your business office for a reasonable allocation. If counted here, include offsetting expenditure equal in value in Expense Category 32 (Indirect Facilities and Administrative Support).

Revenues by Source	Men's Teams Only Indirect Facilities and Administrative Support.	Women's Teams Only Indirect Facilities and Administrative Support.	Not Allocated by Gender Indirect Facilities and Administrative Support.
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			412,268
Total Revenue	0	0	412,268

Distributions including all tournament revenues.

9 NCAA/Conference \$1,117,964 Include revenue received from participation in bowl games, tournaments and all NCAA distributions. This category includes amounts received for direct participation or through a sharing arrangement with an athletics conference, including shares of conference television agreements. If known by sport, report as such. Include any payments received from the NCAA for hosting a championship (permissible to include in Revenue Not Related to Specific Teams).

Revenues by Source	Men's Teams Only NCAA/Conference Distributions including all tournament revenues.	Women's Teams Only NCAA/Conference Distributions including all tournament revenues.	Not Allocated by Gender NCAA/Conference Distributions including all tournament revenues.
Baseball	0		
Basketball	0	0	
Football	0		
Golf	0	0	
Gymnastics		0	
Soccer	0	0	
Softball		0	
Swimming and Diving		0	
Tennis		0	
Track and Field, X-Country	0	0	
Volleyball		0	
Water Polo		0	
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			1,117,964
Total Revenue	0	0	1,117,964

- 10 Broadcast, Television, Radio, and Internet Rights.
- \$0 Include institutional revenue received directly for radio and television broadcasts, Internet and e-commerce rights received through institution-negotiated contracts.

Revenues by Source	Men's Teams Only Broadcast, Television, Radio, and Internet Rights.I	Women's Teams Only Broadcast, Television, Radio, and Internet Rights	Not Allocated by Gender Broadcast, Television, Radio, and Internet Rights.
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0	C	0
Revenue Not Related to Specific Teams			
Total Revenue	0	C	0

Program Sales, Concessions, Novelty Sales, and Parking. \$42,911 Include revenue of game programs, novelties, food or other concessions, and parking revenues. Revenue from sales of game program advertising is to be included in Revenue Category 12 (Royalties, Licensing, Advertisements and Sponsorships).

Revenues by Source	Men's Teams Only Program Sales, Concessions, Novelty Sales, and Parking.	Women's Teams Only Program Sales, Concessions, Novelty Sales, and Parking.	Not Allocated by Gender Program Sales, Concessions, Novelty Sales, and Parking.
Baseball	110		
Basketball	2,125	45	
Football	23,966		
Golf	0	0	
Gymnastics		45	
Soccer	35	25	
Softball		70	
Swimming and Diving		0	
Tennis		0	
Track and Field, X-Country	0	0	
Volleyball		5	
Water Polo		0	
Others			
Subtotal All Teams	26,236	190	0
Revenue Not Related to Specific Teams			16,485
Total Revenue	26,236	190	16,485

12 Royalties, Licensing, Advertisements and Sponsorships.

\$294,148 Include all revenue from corporate sponsorships, licensing, sales of advertisements, trademarks and royalties. An allocation will be necessary to distinguish revenues generated by athletics versus the university if payments are combined. Include the value of in-kind products and services provided as part of the sponsorship (e.g., equipment, apparel, soft drinks, water and isotonic products).

Revenues by Source	Men's Teams Only Royalties, Licensing, Advertisements and Sponsorships.	Women's Teams Only Royalties, Licensing, Advertisements and Sponsorships.	Not Allocated by Gender Royalties, Licensing, Advertisements and Sponsorships.
Baseball	0		
Basketball	31,012	10,337	
Football	155,061		
Golf	0	0	
Gymnastics		0	
Soccer	0	0	
Softball		0	
Swimming and Diving		0	
Tennis		0	
Track and Field, X-Country	0	0	
Volleyball		0	
Water Polo		0	
Others			
Subtotal All Teams	186,073	10,337	0
Revenue Not Related to Specific Teams			97,738
Total Revenue	186,073	10,337	97,738

13 Sports Camp Revenues.

\$17,845 Include amounts received by the athletics department for sports-camps and clinics.

	M I TO O I	W 1 T 0 1	NT 4 A 11
	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Sports Camp Revenues.	Sports Camp Revenues.	Sports Camp Revenues.
Baseball	6,081		
Basketball	7,215	1,990	)
Football	959		
Golf	0	(	)
Gymnastics		(	)
Soccer	0	(	)
Softball		(	)
Swimming and Diving		(	)
Tennis		(	)
Track and Field, X-Country	0	(	)
Volleyball		1,600	)
Water Polo		(	)
Others			
Subtotal All Teams	14,255	3,590	0
Revenue Not Related to Specific Teams			
Total Revenue	14,255	3,590	0

Investment Income.

14 Endowment and \$171,795 Include endowment spending policy distribution and other investment income in support of the athletics department. These categories include only restricted investment and endowment income for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ?Direct Institutional Support.?

Revenues by Source	Men's Teams Only Endowment and Investment Income.	Women's Teams Only Endowment and Investment Income.	Not Allocated by Gender Endowment and Investment Income.
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0	(	0
Revenue Not Related to Specific Teams			171,795
Total Revenue	0	(	171,795

Other. \$16,105 Less than 5% of total revenues may appear on this line. If the number is greater than 5%, please reclassify adequate revenue to the appropriate category(ies) above to bring the category to less than 5% of the total revenue.

Revenues by Source	Men's Teams Only Won Other.	nen's Teams Only Not A	Allocated by Gender Other.
Baseball	120	ouici.	Other.
Basketball	673		
Football	3,974		
Golf			
Gymnastics		3	
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball		9	
Water Polo			
Others			
Subtotal All Teams	4,767	12	0
Revenue Not Related to Specific Teams			11,326
Total Revenue	4,767	12	11,326

Subtotal Operating Revenue.

\$18,808,533 Add Columns 1-15.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Subtotal Operating Revenue.	Subtotal Operating Revenue.	Subtotal Operating Revenue.
Baseball	123,115		
Basketball	198,135	45,009	
Football	1,104,275		
Golf	25,073	0	
Gymnastics		18,219	
Soccer	40,120	7,535	
Softball		11,549	
Swimming and Diving		1,125	
Tennis		4,214	
Track and Field, X-Country	0	1,377	
Volleyball		25,999	
Water Polo		0	
Others			
Subtotal All Teams	1,490,718	115,027	0
Revenue Not Related to Specific Teams			17,202,788
Total Revenue	1,490,718	115,027	17,202,788

17	Athletic Student Aid.	Total Dollar Amount	\$3,299,244	Include the total amount of athletically related student aid awarded, including summer school and tuition discounts and waivers (including aid given to student-athletes who have exhausted their eligibility or who are inactive due to medical reasons). Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. If you supply dollar amounts in any of the rows (including the "Expenses Not Related to Specific Teams"), you must provide non-zero entries for the Equivalencies and Number of Students.
		Total Equivalencies Awarded	251.42	
		Total Students Receiving Aid	363	

### Male Athlete Scholarships

Sport	Equivalencies Awarded in 2005-2006	Number of Students Receiving Athletic Aid	Total Dollar Amount
Baseball	11.6	32	157,555
Basketball	14	14	184,350
Football	84	84	978,960
Golf	2.59	9	39,807
Soccer	9.74	20	133,354
Track and Field, X-Country	1.74	7	22,938
Expenses Not Related to Specific Teams			
Totals	123.67	166	1,516,964

## Female Athlete Scholarships

Sport	Equivalencies Awarded in 2005-2006	Number of Students Receiving Athletic Aid	Total Dollar Amount
Basketball	15	15	208,776
Golf	4.97	7	61,700
Gymnastics	12	12	150,616
Soccer	10.59	29	127,370
Softball	11	17	128,967
Swimming and Diving	12.62	24	169,642

Sport	Equivalencies Awarded in 2005-2006	Number of Students Receiving Athletic Aid	Total Dollar Amount
Tennis	6	6	80,419
Track and Field, X-Country	5.99	12	84,704
Volleyball	12	12	157,980
Water Polo	7.58	16	98,588
Expenses Not Related to Specific Teams			
Totals	97.75	150	1,268,762

## Not Allocated by Gender Scholarships

Sport	Equivalencies Awarded in 2005-2006	Number of Students Receiving Athletic Aid	Total Dollar Amount
Expenses Not Related to Specific Teams	30	47	513,518
Totals	30	47	513,518

18 Guarantees.

\$110,500 Include amounts paid to visiting participating institutions.

Expenses by Object of Expenditure	Men's Teams Only W Guarantees.	Vomen's Teams Only No Guarantees.	ot Allocated by Gender Guarantees.
Baseball	6,000		
Basketball	3,000	1,500	
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	9,000	1,500	0
Expenses Not Related to Specific Teams	S		100,000
Total Expenses	9,000	1,500	100,000

19 Coaching Salaries, \$3,687,949 Include gross salaries, bonuses and benefits provided to head and assistant coaches, which includes all gross wages, benefits and bonuses attributable to coaching that would be reportable on university and related entities (e.g., the University and Related Entities.

Related Entities.

Coaches, which includes all gross wages, benefits and bonuses attributable to coaching that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Place any payment made to previous coaches to satisfy a contractual agreement for coaching in Category 23

(Severance Payments).

- 20 Coaching Other Compensation and Benefits Paid by a Third Party.
- \$0 Include all compensation paid to the coaching staff by a third party and contractually guaranteed by the institution, but not included on the institution?s W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). Expense Categories 20 and 22 combined should equal Revenue Category 5 (Compensation and Benefits Provided by a Third Party).

#### Men's Teams Coaching Expenses

		Mer	n's Teams Head		<b>Men's Teams Assistant Coaches</b>			
Sport	Numbel r of Positio ns		Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	Coaching Other Compensation and Benefits Paid by a Third Party.	r of Positio		Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	Coaching Other Compensation and Benefits Paid by a Third Party.
Baseball	1	1	142,120		2	2	142,478	
Basketball	1	1	186,924		3	2.5	196,131	
Football	1	1	381,742		9	9	1,055,031	
Golf	1	1	108,127				0	
Soccer	1	1	97,278		1	0.5	16,725	
Track and Field, X- Country	1	0.5	21,267				0	
Subtotal All Teams	6	5.5	937,458	C	) 15	14.0	1,410,365	0

	Me	en's Teams Head (	<b>Men's Teams Assistant Coaches</b>			
Sport	<b>Numbe FTE</b>	Coaching	<b>Coaching Other</b>	Numbe FTE	Coaching	<b>Coaching Other</b>
	r of	Salaries,	Compensation	r of	Salaries,	Compensation
	Positio	Benefits, and	and Benefits	Positio	Benefits, and	and Benefits
	ns	<b>Bonuses Paid by</b>	Paid by a Third	ns	<b>Bonuses Paid by</b>	Paid by a Third
		the University	Party.		the University	Party.
		and Related			and Related	
		Entities.			Entities.	
Expenses						
Not Related						
to Specific						
Teams						
Total		937,458	0		1,410,365	0
Expenses		,			, ,	

# Women's Teams Coaching Expenses

Sport	Numbel r of Positio ns		nen's Teams Head Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	Coaching Other Compensation and Benefits	Number of Positio		n's Teams Assista Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	Coaching Other Compensation and Benefits
Basketball	1	1	183,998		3	2	131,674	
Golf	1	1	76,267		1	0.6	29,996	
Gymnastics	1	1	77,574		2	1.2	72,400	
Soccer	1	1	62,225		1	0.5	11,281	
Softball	1	1	80,057		1	1	62,625	
Swimming and Diving	1	1	76,869		2	1	36,007	
Tennis	1	1	66,323		1	0.5	14,630	
Track and Field, X-Country	1	0.5	14,910		2	1	16,298	
Volleyball	1	1	124,063		2	1.5	101,404	
Water Polo	1	1	58,875		1	0.6	42,650	
Subtotal All Teams	10	9.5	821,161	0	16	9.9	518,965	0

	Wom	en's Teams Head	<b>Women's Teams Assistant Coaches</b>			
Sport	<b>NumbeFTE</b>	Coaching	<b>Coaching Other</b>	NumbeFTE	Coaching	<b>Coaching Other</b>
	r of	Salaries,	Compensation	r of	Salaries,	Compensation
	Positio	Benefits, and	and Benefits	Positio	Benefits, and	and Benefits
	ns	<b>Bonuses Paid by</b>	Paid by a Third	ns	<b>Bonuses Paid by</b>	Paid by a Third
		the University	Party.		the University	Party.
		and Related			and Related	
		Entities.			Entities.	
Expenses						
Not Related						
to Specific						
Teams						
Total		821,161	0		518,965	0
Expenses						

- 21 Support Staff/ Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities.
- \$3,320,700 Include gross salaries, bonuses and benefits paid to administrative staff (i.e., football secretary, sport-specific trainer) that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men?s athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men?s and women?s teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.
- 22 Support Staff/ Administrative Other Compensation and Benefits Paid by a Third Party.
- \$0 Include all compensation paid to the support staff by a third party and contractually guaranteed by the institution, but not included on the institution?s W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). Expense Categories 20 and 22 combined should equal Revenue Category 5 (Compensation and Benefits Provided by a Third Party).

	Support Staff/ Administrative	Administrative Other Compensation and Benefits	Support Staff/ Administrative Salaries, Benefits and Bonuses Paid	Administrative Other Compensation and Benefits	<b>Support Staff/</b>	Support Staff/ Administrative Other Compensation and Benefits
	by the University and Related Entities.	Paid by a Third Party.	by the University and Related Entities.	Paid by a Third Party.	by the University and Related Entities.	Paid by a Third Party.
Baseball	10,333					
Basketball	21,459		29,548			
Football	245,536					
Golf						
Gymnastics						
Soccer	74		58			
Softball						
Swimming and Diving						

_	Support Staff/ Administrative	Administrative Other Compensation and Benefits Paid by a	Support Staff/ Administrative Salaries, Benefits and Bonuses Paid by the	Administrative Other Compensation and Benefits Paid by a	Administrative Salaries,	Support Staff/ Administrative Other Compensation and Benefits Paid by a
Tennis						
Track and Field, X-Country						
Volleyball						
Water Polo						
Others						
Subtotal All Teams	277,402	0	29,606	0	0	0
Expenses Not Related to Specific Teams					3,013,692	
Total Expenses	277,402	0	29,606	0	3,013,692	0

23 Severance Payments.

\$0 Include severance payments and applicable benefits recognized for past coaching and administrative personnel.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
<b>Expenses by Object of Expenditure</b>	Severance Payments.	Severance Payments.	<b>Severance Payments.</b>
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	(	0	0
Expenses Not Related to Specific Teams			
Total Expenses	(	0	0

24 Recruiting. \$196,168 Include transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution?s own vehicles or airplanes as well as inkind value of loaned or contributed transportation.

Expenses by Object of Expenditure	Men's Teams Only Necruiting.	Women's Teams Only N Recruiting.	Not Allocated by Gender Recruiting.
Baseball	7,969		
Basketball	41,266	23,527	
Football	90,049		
Golf	1,555	1,750	
Gymnastics		2,938	
Soccer	13,918	285	
Softball		3,986	
Swimming and Diving		954	
Tennis		641	
Track and Field, X-Country	489	854	
Volleyball		5,622	
Water Polo		365	
Others			
Subtotal All Teams	155,246	40,922	0
Expenses Not Related to Specific Teams	}		
Total Expenses	155,246	40,922	0

Trave preseason, regular season and postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Include value of use of the institution?s own vehicles or airplanes as well as in-kind value of donor-provided transportation.

E	•		ot Allocated by Gender
Expenses by Object of Expenditure	Team Travel	Team Travel	Team Travel
Baseball	116,410		
Basketball	149,982	131,624	
Football	1,087,397		
Golf	47,481	37,143	
Gymnastics		40,442	
Soccer	48,258	54,094	
Softball		94,791	
Swimming and Diving		51,734	
Tennis		25,818	
Track and Field, X-Country	9,636	27,474	
Volleyball		77,647	
Water Polo		55,732	
Others			
Subtotal All Teams	1,459,164	596,499	0
Expenses Not Related to Specific Teams	S		
Total Expenses	1,459,164	596,499	0

26 Equipment, Uniforms and Supplies.

\$861,337 Include items that are provided to the teams only. Equipment amounts are those expended from current or operating funds.

Expenses by Object of Expenditure	Men's Teams Only Equipment, Uniforms and Supplies.	Women's Teams Only Equipment, Uniforms and Supplies.	Not Allocated by Gender Equipment, Uniforms and Supplies.
Baseball	30,024		
Basketball	33,486	28,326	
Football	246,905		
Golf	18,113	10,330	
Gymnastics		36,133	
Soccer	20,451	13,385	
Softball		10,689	
Swimming and Diving		7,759	
Tennis		6,030	
Track and Field, X-Country	0	4,763	
Volleyball		20,503	
Water Polo		9,516	
Others			
Subtotal All Teams	348,979	147,434	0
Expenses Not Related to Specific Teams			364,924
Total Expenses	348,979	147,434	364,924

27 Game \$563,147 Include game-day expenses other than travel that are necessary for intercollegiate Expenses. athletics competition, including officials, security, event staff, ambulance and such.

Expenses by Object of Expenditure	Men's Teams Only Game Expenses.	Women's Teams Only N Game Expenses.	ot Allocated by Gender Game Expenses.
Baseball	42,648		
Basketball	65,032	54,502	
Football	139,399		
Golf	209	3,700	
Gymnastics		7,371	
Soccer	11,555	10,248	
Softball		5,053	
Swimming and Diving		1,160	
Tennis		1,220	
Track and Field, X-Country			
Volleyball		10,384	
Water Polo		6,436	
Others			
Subtotal All Teams	258,843	100,074	0
Expenses Not Related to Specific Teams	3		204,230
Total Expenses	258,843	100,074	204,230

Fund Raising, Marketing \$241,592 Include costs associated with fund raising, marketing and promotion and Promotion. for media guides, brochures, recruiting publications and such.

Expenses by Object of Expenditure	Men's Teams Only Fund Raising, Marketing and Promotion.	Women's Teams Only Fund Raising, Marketing and Promotion.	Not Allocated by Gender Fund Raising, Marketing and Promotion.
Baseball	135		
Basketball		135	
Football	790		
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving		270	
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	925	405	0
Expenses Not Related to Specific Teams			240,262
Total Expenses	925	405	240,262

29 Sports \$17,845 Include all expenses paid by the athletics department, including non-athletics Camp personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 19, 20, 21 or 22.

	·	Women's Teams Only	Gender
<b>Expenses by Object of Expenditure</b>	Sports Camp Expenses.	Sports Camp Expenses.	<b>Sports Camp Expenses.</b>
Baseball	6,081		
Basketball	7,215	1,990	)
Football	959		
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball		1,600	)
Water Polo			
Others			
Subtotal All Teams	14,255	3,590	0
Expenses Not Related to Specific Teams			
Total Expenses	14,255	3,590	0

30 Direct Facilities, Maintenance, and Rental. \$999,158 Include direct facilities costs charged to intercollegiate athletics, including building and grounds maintenance, utilities, rental fees, operating leases, equipment repair and maintenance, and debt service.

Expenses by Object of Expenditure	Men's Teams Only Direct Facilities, Maintenance, and Rental.	Women's Teams Only Direct Facilities, Maintenance, and Rental.	Not Allocated by Gender Direct Facilities, Maintenance, and Rental.
Baseball	2,104		
Basketball	93,007	85,971	
Football	242,238		
Golf			
Gymnastics		1,500	
Soccer	7,941	9,488	
Softball		5,711	
Swimming and Diving		25,919	
Tennis		2,000	
Track and Field, X-Country			
Volleyball			
Water Polo		27,242	
Others			
Subtotal All Teams	345,290	157,831	0
Expenses Not Related to Specific Teams			496,037
Total Expenses	345,290	157,831	496,037

31 Spirit Groups \$125,000 Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.

E	•	Not Allocated by Gender		
<b>Expenses by Object of Expenditure</b> Baseball	Spirit Groups	Spirit Groups	Spirit Groups	
Basketball				
Football				
Golf				
Gymnastics				
Soccer				
Softball				
Swimming and Diving				
Tennis				
Track and Field, X-Country				
Volleyball				
Water Polo				
Others				
Subtotal All Teams	0		0 0	
Expenses Not Related to Specific Teams	3		125,000	
Total Expenses	0	(	0 125,000	

32 Indirect
Facilities and
Administrative
Support.

\$412,268 Include value of facilities and services provided by the institution not charged to athletics. This support may include an allocation for institutional administrative cost, facilities and maintenance, grounds and field maintenance, security, risk management, utilities, depreciation and debt service. If your institution does not currently track indirect institutional support, consult your business office for a reasonable allocation. If counted here, include offsetting amount equal in value in Revenue in Category 8 (Indirect Facilities and Administrative Support).

Expenses by Object of Expenditure	Men's Teams Only Indirect Facilities and Administrative Support.	Women's Teams Only Indirect Facilities and Administrative Support.	Not Allocated by Gender Indirect Facilities and Administrative Support.
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			412,268
Total Expenses	0	0	412,268

33 Medical Expenses and Medical Insurance

\$45,658 Include medical expenses and medical insurance premiums for student-athletes.

Expenses by Object of Expenditure	Men's Teams Only Medical Expenses and Medical Insurance	Women's Teams Only Medical Expenses and Medical Insurance	Not Allocated by Gender Medical Expenses and Medical Insurance
Baseball			
Basketball			
Football	4,931		
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	4,931	0	0
Expenses Not Related to Specific Teams			40,727
Total Expenses	4,931	C	40,727

Memberships and Dues.

\$422,835 Include memberships, conference and association dues.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender	
<b>Expenses by Object of Expenditure</b>	Memberships and Dues.	Memberships and Dues.	Memberships and Dues.	
Baseball	102			
Basketball	2,595	145		
Football				
Golf				
Gymnastics		230		
Soccer				
Softball				
Swimming and Diving				
Tennis		330		
Track and Field, X-Country				
Volleyball		310		
Water Polo				
Others				
Subtotal All Teams	2,697	1,015	0	
Expenses Not Related to Specific Teams			419,123	
Total Expenses	2,697	1,015	419,123	

35 Other Operating Expenses.

\$672,287 Other operating expenses include printing and duplicating, subscriptions, business insurance, telephone, postage, operating and equipment leases, non-team travel and any other operating expense not reported elsewhere. Do not include indirect administration overhead provided by the university (use Category 32) or salaries and benefits (use Categories 19 or 21). Attempt to allocate all expenses to Categories 17 through 34 before using this category. As a guide, please limit this category to 10% of total operating expenses. If the number is greater than 10%, please provide the top three categories and amounts in the comments section below.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Other Operating Expenses.	Other Operating Expenses.	Other Operating Expenses.
Baseball	5,044		
Basketball	25,461	10,955	
Football	82,741		
Golf	5,125	1,551	
Gymnastics		1,455	
Soccer	2,560	2,259	
Softball		826	
Swimming and Diving		737	
Tennis		357	
Track and Field, X-Country	22	570	
Volleyball		4,146	
Water Polo		1,282	
Others			
Subtotal All Teams	120,953	24,138	0
Expenses Not Related to Specific Teams			527,196
Total Expenses	120,953	24,138	527,196

Total Operating Expenses.

\$17,031,351 Add Columns 17-35

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Total Operating Expenses.	Total Operating Expenses.	Total Operating Expenses.
Baseball	669,003		
Basketball	1,009,908	892,671	
Football	4,556,678		
Golf	220,417	222,437	
Gymnastics		390,659	
Soccer	352,114	290,693	
Softball		392,705	
Swimming and Diving		371,051	
Tennis		197,768	
Track and Field, X-Country	54,352	149,573	
Volleyball		503,659	
Water Polo		300,686	
Others			
Subtotal All Teams	6,862,472	3,711,902	0
Expenses Not Related to Specific Teams			6,456,977
Total Expenses	6,862,472	3,711,902	6,456,977

### **Athletics Participation**

Table 368 Table 1 - - - Athletics Participation. A participant is a student-athlete who, as of the day of a varsity team's first scheduled contest in the traditional season: (a) is listed as a team member; (b) practices with the varsity team and receives coaching from one or more varsity coaches; or (c) receives athletically-related student aid.

Any student who satisfies one or more of the criteria above is a participant, including a student on a team the institution designates or defines as junior varsity, freshman, or novice, or a student who does not play in a scheduled contest, whether for medical reasons or to preserve eligibility (i.e., a redshirt).

Student-athletes who participate in more than one sport should be counted in each sport. The Coed Teams column is marked based on the content of the sports sponsored table (Mixed Sports) in the School Info page. Male practice players are NOT to be included as participants in this table.

	]	Number o	mber of Participants Number of Par Participating Second Te			ting on a Partici	
Sport	Coed Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams
Baseball		37					
Basketball		17	16				
Cross Country		7	17				
Football		97					
Golf		7	8				
Gymnastics			20				
Soccer		27	23				
Softball			19				
Swimming and Diving			18				
Tennis			10				
Volleyball			13				
Water Polo			32				
Others							
Total Participants		192	176	0	0	0	0
Participant Proportion		52.2%	47.8%				
Unduplicated Count of Participants		192	176				

# **Head Coaching Assignments - Men's Teams**

Table 2A

6 Table 2A - - - Head Coaches Assignments Men's Teams

	Head Coaches of Men's Teams							
	N	Iale Coach	nes - Head C	count	F	emale Coac	ches - Head	Count
Sport			University	Part Time University Employee or Volunteer	Coaching	Coaching	University	Part Time University Employee or Volunteer
Baseball	1		1					
Basketball	1		1					
Football	1		1					
Golf	1		1					
Soccer	1		1					
Track and Field, X-Country		1		1				
Others								
Coaching Position Totals	5	1	5	1	0	0	0	0

# **Head Coaching Assignments - Women's Teams**

Table 2B

10 Table 2B - - - Head Coaches Assignments Women's Teams

	Head Coaches of Women's Teams  Male Coaches - Head Count Female Coaches - Head Count						<b>G</b> 4	
Sport	Full Time l	Part Time	Full Time University	Part Time	Full Time Coaching	Part Time	Full Time University	Part Time University Employee or Volunteer
Basketball					1		1	
Golf	1		1					
Gymnastics	1		1					
Soccer	1		1					
Softball					1		1	
Swimming and Diving	1		1					
Tennis					1		1	
Track and Field, X-Country		1		1				
Volleyball	1		1					
Water Polo	1		1					
Others								
Coaching Position Totals	6	1	6	1	3	0	3	0

# **Assistant Coaching Assignments - Men's Teams**

Table 3A

15 Table 3A - - - Assistant Coaches Assignments Men's Teams

	Assistant Coaches of Men's Teams							
	N	Male Coach	nes - Head C	Count	unt Female Coaches - Head Coun			Count
Sport			University	Part Time University Employee or Volunteer	Coaching			•
Baseball	2		2					
Basketball	2	1	2	1				
Football	9		9					
Golf								
Soccer		1		1				
Track and Field, X-Country								
Others								
Coaching Position Totals	13	2	13	2	0	0	0	0

# **Assistant Coaching Assignments - Women's Teams**

Table 3B

16 Table 3B - - - Assistant Coaches Assignments Women's Teams

	Assistant Coaches Male Coaches - Head Count			of Women's Teams Female Coaches - Head Count				
Sport	Full Time	Part Time	Full Time University	Part Time	Full Time Coaching	Part Time	Full Time University	Part Time University Employee or Volunteer
Basketball		2		2	1		1	
Golf						1		1
Gymnastics						2		2
Soccer		1		1				
Softball					1		1	
Swimming and Diving						2		2
Tennis		1		1				
Track and Field, X-Country		1		1		1		1
Volleyball	1		1			1		1
Water Polo						1		1
Others								
Coaching Position Totals	1	5	1	5	2	8	2	8

### **Other Reporting Items**

## Other Data Categories:

**Revenues:** \$151,877,059

**Institutional Expenses:** \$305,566,343

**Institution's Education and General Expenses:** 

Average Cost of Full Grant-in-Aid - In-State: \$13,542

Average Cost of Full Grant-in-Aid - Out-of-State: \$24,190

**Average Cost of Attendance - In-State:** \$18,850

**Average Cost of Attendance - Out-of-State: \$25,618** 

Reporting Institution: San Jose State University	Reporting Year (FY): 2006		
Comments			
Comments:			

### **Operating Expenses**

Note: These values are calculated from data entered earlier in the system.

Table 4 - Operating Expenses

\$2,910,993 All expenses an institution incurs attributable to home, away, and neutral-site intercollegiate athletic contests (commonly known as ``game-day expenses"), for (A) Lodging, meals, transportation, uniforms, and equipment for coaches, team members, support staff (including, but not limited to team managers and trainers), and others; and (B) Officials. This is calculated from data entered earlier in the system.

	Operating Expenses		Per Capita Expenses		
Sport	Men's Teams	Women's Teams	Men's Teams	Women's Teams	
Baseball	189,082		5,110		
Basketball	248,500	214,452	14,618	13,403	
Football	1,473,701		15,193		
Golf	65,803	51,173	9,400	6,397	
Gymnastics		83,946		4,197	
Soccer	80,264	77,727	2,973	3,379	
Softball		110,533		5,818	
Swimming and Diving		60,653		3,370	
Tennis		33,068		3,307	
Track and Field, X-Country	9,636	32,237	1,377	1,896	
Volleyball		108,534		8,349	
Others					
Water Polo		71,684		2,240	
Total Operating Expense	2,066,986	844,007	10,766	4,795	
Percent of Total	71.0%	29.0%			

### **Revenues by Sport**

Note: These values are calculated from data entered earlier in the system.

Table 7 \$0 You must also include revenues attributable to intercollegiate athletic activities. This means revenues from appearance guarantees and options, an athletic conference, tournament or bowl games, concessions, contributions from alumni and others, institutional support, program ues. advertising and sales, radio and television, royalties, signage and other sponsorships, sports camps, State or other government support, student activity fees, ticket and luxury box sales, and any other revenues attributable to intercollegiate athletic activities. This is calculated from data entered earlier in the system.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender	Total
Revenues Attributable to Specific Teams	Table 7 Revenues.	Table 7 Revenues.	Table 7 Revenues.	Table 7 Revenues.
Baseball				0
Basketball				0
Football				0
Golf				0
Gymnastics				0
Soccer				0
Softball				0
Swimming and Diving				0
Tennis				0
Track and Field, X-Country				0
Volleyball				0
Water Polo				0
Others				0
Total Revenue excluding football and basketball	C	0	0	0
Total Revenue	0	0	0	0
Revenue Not Related to Specific Teams				0
Grand Total Revenue	0	0	0	0

### **Expenses by Sport**

Note: These values are calculated from data entered earlier in the system.

Table 8 \$0 Expenses attributable to intercollegiate athletic activities. These include appearance guarantees and options, athletically related student aid, contract services, equipment, fundraising activities, expens operating expenses i.e.(game-day expenses), promotional activities, recruiting expenses, salaries and benefits, supplies, travel, and any other expenses attributable to intercollegiate athletic activities. This is calculated from data entered earlier in the system.

activities. This is calculate		Women's Teams	Not Allocated by	Total
	Only	Only	Gender	10141
<b>Expenses Attributable to Specific</b>	<b>Table 8</b>	<b>Table 8</b>	Table 8 Expenses.	<b>Table 8</b>
Teams	Expenses.	Expenses.	-	Expenses.
Baseball				0
Basketball				0
Football				0
Golf				0
Gymnastics				0
Soccer				0
Softball				0
Swimming and Diving				0
Tennis				0
Track and Field, X-Country				0
Volleyball				0
Water Polo				0
Others				0
Total Expenses excluding football and basketball	0	0	0	0
Total Expenses	0	0	0	0
Expenses Not Related to Specific Teams				0
Grand Total Expenses	0	0	0	0

### **Miscellaneous Information**

Note: These values are calculated from data entered earlier in the system.

Athletically Related Student Aid Include the total amount of athletically related student aid awarded, including summer school and tuition discounts and waivers (including aid given to student-athletes who have exhausted their eligibility or who are inactive due to medical reasons). Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. If you supply dollar amounts in any of the rows (including the "Expenses Not Related to Specific Teams"), you must provide non-zero entries for the Equivalencies and Number of Students.

Men's Teams	\$1,516,964
Women's Teams	\$1,268,762
Total Amount	\$2,785,726

Recruiting Expenditures

Include transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution?s own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

Men's Teams	\$155,246
Women's Teams	\$40,922
Total Amount	\$196,168

Head Coaches Salaries Include gross salaries, bonuses and benefits provided to head and assistant coaches, which includes all gross wages, benefits and bonuses attributable to coaching that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Place any payment made to previous coaches to satisfy a contractual agreement for coaching in Category 23 (Severance Payments).

Average Salaries of Head Coaches	Dollars per F FTE	TE's	Dollars per Position	Number of Positions
Men's Teams	\$170,447	5.5	\$156,243	6
Women's Teams	\$86,438	9.5	\$82,116	10

Assistant Coaches Salaries Include gross salaries, bonuses and benefits provided to head and assistant coaches, which includes all gross wages, benefits and bonuses attributable to coaching that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Place any payment made to previous coaches to satisfy a contractual agreement for coaching in Category 23 (Severance Payments).

Average Salaries of Assistant Coaches	Dollars per F FTE	TE's	Dollars per Position	Number of Positions
Men's Teams	\$100,740	14	\$94,024	15
Women's Teams	\$52,421	9.9	\$32,435	16

# Statement of Revenues and Expenses For the fiscal year ended 2006

		For the fiscal year ended 2006						
ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total	
Re	venues							
1	Ticket Sales.	\$374,646	\$73,210	\$12,411	\$32,951	\$18,906	\$512,124	
2	Student Fees	\$0	\$0	\$0	\$0	\$4,509,856	\$4,509,856	
3	Guarantees.	\$450,000	\$80,000	\$15,000	\$2,000	\$0	\$547,000	
4	Contributions.	\$95,669	\$3,900	\$5,226	\$215,272	\$1,777,964	\$2,098,031	
5	Compensation and Benefits Provided by a Third Party.	\$0	\$0	\$0	\$0	\$0	\$0	
6	Direct State or Other Government Support.	\$0	\$0	\$0	\$0	\$0	\$0	
7	Direct Institutional Support.	\$0	\$0	\$0	\$0	\$9,068,486	\$9,068,486	
8	Indirect Facilities and Administrative Support.	\$0	\$0	\$0	\$0	\$412,268	\$412,268	
9	NCAA/Conference Distributions including all tournament revenues.	\$0	\$0	\$0	\$0	\$1,117,964	\$1,117,964	
10	Broadcast, Television, Radio, and Internet Rights.	\$0	\$0	\$0	\$0	\$0	\$0	
11	Program Sales, Concessions, Novelty Sales, and Parking.	\$23,966	\$2,125	\$45	\$290	\$16,485	\$42,911	
12	Royalties, Licensing, Advertisements and Sponsorships.	\$155,061	\$31,012	\$10,337	\$0	\$97,738	\$294,148	
13	Sports Camp Revenues.	\$959	\$7,215	\$1,990	\$7,681	\$0	\$17,845	
14	Endowment and Investment Income.	\$0	\$0	\$0	\$0	\$171,795	\$171,795	
15	Other.	\$3,974	\$673	\$0	\$132	\$11,326	\$16,105	
16	Subtotal Operating Revenue.	\$1,104,275	\$198,135	\$45,009	\$258,326	\$17,202,788	\$18,808,533	
Ex	penses							
17	Athletic Student Aid.	\$978,960	\$184,350	\$208,776	\$1,413,640	\$513,518	\$3,299,244	
18	Guarantees.	\$0	\$3,000	\$1,500	\$6,000	\$100,000	\$110,500	
19	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	\$1,436,773	\$383,055	\$315,672	\$1,552,449	\$0	\$3,687,949	

ID	Item	Football	Men's Basketball	Women's Basketball		Non-Program Specific	Total
20	Coaching Other Compensation and Benefits Paid by a Third Party.	\$0	\$0	\$0	\$0	\$0	\$0
21	Support Staff/Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities.	\$245,536	\$21,459	\$29,548	\$10,465	\$3,013,692	\$3,320,700
22	Support Staff/Administrative Other Compensation and Benefits Paid by a Third Party.	\$0	\$0	\$0	\$0	\$0	\$0
23	Severance Payments.	\$0	\$0	\$0	\$0	\$0	\$0
24	Recruiting.	\$90,049	\$41,266	\$23,527	\$41,326	\$0	\$196,168
25	Team Travel	\$1,087,397	\$149,982	\$131,624	\$686,660	\$0	\$2,055,663
26	Equipment, Uniforms and Supplies.	\$246,905	\$33,486	\$28,326	\$187,696	\$364,924	\$861,337
27	Game Expenses.	\$139,399	\$65,032	\$54,502	\$99,984	\$204,230	\$563,147
28	Fund Raising, Marketing and Promotion.	\$790	\$0	\$135	\$405	\$240,262	\$241,592
29	Sports Camp Expenses.	\$959	\$7,215	\$1,990	\$7,681	\$0	\$17,845
30	Direct Facilities, Maintenance, and Rental.	\$242,238	\$93,007	\$85,971	\$81,905	\$496,037	\$999,158
31	Spirit Groups	\$0	\$0	\$0	\$0	\$125,000	\$125,000
32	Indirect Facilities and Administrative Support.	\$0	\$0	\$0	\$0	\$412,268	\$412,268
33	Medical Expenses and Medical Insurance	\$4,931	\$0	\$0	\$0	\$40,727	\$45,658
34	Memberships and Dues.	\$0	\$2,595	\$145	\$972	\$419,123	\$422,835
35	Other Operating Expenses.	\$82,741	\$25,461	\$10,955	\$25,934	\$527,196	\$672,287
36	Total Operating Expenses.	\$4,556,678	\$1,009,908	\$892,671	\$4,115,117	\$6,456,977	\$17,031,351
	Excess (Deficiencies) of Revenues Over (Under) Expenses	-\$3,452,403	-\$811,773	-\$847,662	-\$3,856,791	\$10,745,811	\$1,777,182

### **Capital Expenditure Survey**

- 1. Does your institution utilize an athletic facility that is not under the direct control of the university (e.g. municipal facility, professional facility)?
  - **x** Yes. Go to question 2.
    - No. Go to question 3.
- 2. If the facility(s) is not under the control of the university, check one or more of the following boxes:

Football Stadium?

Basketball Facility?

**x** Other

- 3. Current year additions: Additions to facilities during the current reporting period.
  - a. Football Athletics Facilities
  - b. Basketball Athletics Facilities

c. Other Athletics Facilities

\$464,211

d. Total Athletics Facilities (a+b+c)

\$464,211

e. Other Institutional Facilities

- \$224,853,690
- 4. Current year deletions: Deletions of facilities during the current reporting period.
  - a. Football Athletics Facilities
  - b. Basketball Athletics Facilities
  - c. Other Athletics Facilities
  - d. Total Athletics Facilities (a+b+c)

\$0

e. Other Institutional Facilities

\$0

5. Total book value of athletically-related and university plant and equipment net of depreciation.

Athletically-Related Property Plant and Equipment balance.

\$3,953,739

Institution's Total Property Plant and Equipment balance.\*

\$441,753,240

6. Total annual debt service on athletic and university facilities.

Athletically-Related Facilities Annual Debt Service

\$265,602,843

7. Total debt outstanding on athletic and university facilities.

Institution's Annual Debt Service\*

Athletically-Related Outstanding Debt Balance

\$0

Institution's Total Outstanding Debt Balance\*

\$0

\$0

### Surplus/Deficit Allocation and Additional Athletics Financial Information

8. Total Athletics Revenues/Expenses (fields a. - c. are pre-populated based upon data already captured in Rev/ Exp category reporting)

a. Total Athletics Revenues	\$18,808,533
b. Total Athletics Expenses	\$0
c. Surplus(Deficit)	\$18,808,533

### How is the deficit funded or surplus allocated? (Enter amount where applicable)

- d. Athletic Reserve (enter negative "-" if deficit indicated in 1.c above)
- e. Auxillary Reserve (enter negative "-" if deficit indicated in 1.c above)
- f. Institutional Reserve (enter negative "-" if deficit indicated in 1.c above)

\$1,777,182

g. Other (enter negative "-" if deficit indicated in 1.c above)

Comment: The surplus was used to reimburse the University for athletic debt from prior years.

Questions 9-14 apply only to DI schools. For FY2009 reporting, this was voluntary. Beginning with FY2010 reporting, questions 9 through 11 will be required as stipulated by the referenced by-laws:

# 9. 3.2.4.16 (d) Value of endowments at fiscal year-end that are dedicated to the sole support of athletics:

# 10. 3.2.4.16 (e) If applicable, value of all pledges at fiscal year-end that solely support athletics:

# 11. 3.2.4.16 (f) The athletics department fiscal year-end unrestricted fund balance:

Additional Financial Information (voluntary submission if applicable)

### 12. Direct support athletics provides back to the university/academics:

**Purpose of the direct support:** The surplus was used to reimburse the University for athletic debt from prior years.

13. Indirect support athletics provides back to the university/academics):

Parking

Concessions

Licensing/Royalties

**Tuition** 

Pouring rights

Other \*Please specify (Max. 50 Chars.)

**Other Comment:** 

Total (calculated from entries above)

\$0

#### **Indirect Facilities and Administrative Support**

\* the following questions pertain to the Financial Reporting System's category #32 - Indirect Facilities and Administrative Support.

14a. What indirect cost allocation methodology was used in determining your indirect facilities and administrative support?

Federal Indirect Cost Methodology

Square footage/space

Headcount

Salaries

Percent of budget

Other \*Please specify (Max. 50 Chars.)

### **Other Comment:**

14b. Other than the Agreed Upon Procedures Report, for what other purposes has the indirect cost methodology been used?