## School Info

We agree to release the institution's data to the conference: Yes
Institutional Contacts:

Primary Contact Jeff Pritsker
Person:
Phone: 4089241462
CEO: Dr. Mary Papazian
University CFO: Charlie Fass

Audit Firm: James Moore and Company

Title: Assistant Athletics Director - Business Operations
Email: jeff.pritsker@sjsu.edu
CEO Email: mary.papazian@sjsu.edu
University CFO charlie.faas@sjsu.edu Email:

AUP Report Issuance 01/31/2019
Date:

Classification \& Conference:

NCAA Primary Division: I-FBS
Athletic Conference: Mountain West Conference
Undergraduates by Gender:

|  | Number | Percent |
| ---: | ---: | ---: |
| Male Undergraduates: | 11,929 | $51.7 \%$ |
| Female Undergraduates: | 11,163 | $48.3 \%$ |
| Total Undergraduates: | 23,092 |  |

Sports Sponsorship:

| Sport | Men's Teams Only | Women's Teams Only | Mixed Teams |
| :--- | :---: | :---: | :---: |
| Acrobatics and Tumbling |  |  |  |
| Baseball | x | x |  |
| Basketball | x | x |  |
| Beach Volleyball |  |  |  |
| Bowling | x | x |  |
| Cross Country |  |  | Page 1 of 79 |


| Sport | Men's Teams Only | Women's Teams Only | Mixed Teams |
| :---: | :---: | :---: | :---: |
| Football | x |  |  |
| Golf | x | x |  |
| Gymnastics |  | x |  |
| Ice Hockey |  |  |  |
| Lacrosse |  |  |  |
| Rifle |  |  |  |
| Rowing |  |  |  |
| Rugby |  |  |  |
| Skiing |  |  |  |
| Soccer | x | x |  |
| Softball |  | X |  |
| Stunt |  |  |  |
| Swimming and Diving |  | x |  |
| Tennis |  | x |  |
| Track, Indoor |  | x |  |
| Track, Outdoor | x | x |  |
| Triathlon |  |  |  |
| Volleyball |  | x |  |
| Water Polo | x | x |  |
| Wrestling |  |  |  |
| Others |  |  |  |
| Totals | 8 | 13 | 0 |


| Revenue/Expense Summary |  |  |  |
| :---: | :---: | :---: | :---: |
| ID | Item | Amount | Definition |
| Revenues |  |  |  |
| 1 | Ticket Sales | $\$ 775,28$ | 0 Input revenue received for sales of admissions to athletic events. This may include: <br> - Public and faculty sales. <br> - Student sales <br> - Shipping and Handling fees. <br> Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions). |
| 2 | Direct State or Other Government Support |  | Input state, municipal, federal and other appropriations made in support of athletics. <br> This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate. <br> This amount also includes state funded employee benefits. Corresponding expenses should be reported in Categories 22 and 24. <br> Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4). |
| 3 | Student Fees | $\$ 8,766,1$ | 6 Input student fees assessed and restricted for support of intercollegiate athletics. |
| 4 | Direct Institutional Support | $\$ 11,989$ | 5 Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including: <br> - Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers) <br> - Federal work study support for student workers employed by athletics. <br> - Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17. | 17.

ID
5
Less - Transfers to Institution

## Definition

\$0 If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 excess transfers to institution.

6 Indirect Institutional Support
$\$ 1,028,960$ Input value of costs covered and services provided by the institution to athletics but not charged to athletics including:

- Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.

Do not include depreciation.
Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.

6A
Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees
\$0 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but not charged to athletics.

Do not report depreciation.
Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.
7 Guarantees \$1,688,700 Input revenue received from participation in away games.


| ID | Item | Amount | Definition |
| :---: | :---: | :---: | :---: |
| 10 | Compensation and Benefits provided by a third party |  | Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include: <br> - Car stipend. <br> - Country club membership. <br> - Allowances for clothing, housing, entertainment. <br> - Speaking fees. <br> - Camps compensation. <br> - Media income. <br> - Shoe and apparel income. <br> The total of this category should equal expense Categories 23 and 25 combined. |
| 11 | Media Rights | $\$ 1,108,5$ | Input all revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable. <br> Consult with your conference offices if you do not have the media rights distribution amount available. |
| 12 | NCAA Distributions | $\$ 3,332,11$ | 2 Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship. <br> In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category. |
| 13 | Conference <br> Distributions (Non <br> Media and Non Bowl) | $\$ 1,578,016$ | 6 Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12). <br> Note: Conference distributions of revenue generated by a postseason bowl to conference members should be recorded in this category. Distributions for reimbursement of post-season bowl expenses should be included in Category 19. |


| ID | Item | Amount | Definition |
| :---: | :---: | :---: | :---: |
| 14 | Program, Novelty, Parking and Concession Sales | \$151,600 | Input revenues from: <br> - Game Programs. <br> - Novelties. <br> - Food and Concessions. <br> - Parking. <br> Advertising should be included in Category 15. |
| 15 | Royalties, Licensing, Advertisement and Sponsorships | \$1,174,708 | Input revenues from: <br> - Sponsorships. <br> - Licensing Agreements. <br> - Advertisement. <br> - Royalties. <br> - In-kind products and services as part of sponsorship agreement. <br> An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined. |
| 16 | Sports Camp Revenues | $\$ 16,249$ | Input amounts received by the athletics department for sports camps and clinics. |
| 17 | Athletics Restricted Endowment and Investments Income |  | Please report spending policy distributions from athletics restricted endowments and investment income used for athletics operations in the reporting year. <br> This category includes only restricted investment and endowment income used for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ""Direct Institutional Support"" and should be reported in Category 4. <br> Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year. |
| 18 | Other Operating <br> Revenue | $\$ 122,666$ | Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories. <br> If the figure is greater than $10 \%$ of total revenues, please report the top three activities included in this category in the comments section. |

ID Item Amount Definition

19 Bowl Revenues

Total Operating
Revenues
\$0 Input all amounts received related to participation in a post-season bowl game, including:

- Expense reimbursements.
- Ticket sales.
\$34,159,197 Total of Categories 1-19.

Expenses
20 Athletic Student Aid
$\$ 8,108,637$ Input the total amount of athletic student-aid for the reporting year
including:

- Summer school.
- Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
- Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).

Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non- zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

| ID | Item | Amount | Definition |
| :---: | :---: | :---: | :---: |
| 21 | Guarantees | $\$ 815,$ | Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses. |
| 22 | Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities | $\$ 7,910,8$ | Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of: <br> - Gross wages and bonuses. <br> - Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state. <br> Place any severance payments in Category 26. <br> Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A. |
| 23 | Coaching Salaries, Benefits and Bonuses paid by a Third Party |  | Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including: <br> - Car stipend. <br> - Country club membership. <br> - Allowances for clothing, housing, entertainment. <br> - Speaking fees. <br> - Camps compensation. <br> - Media income. <br> - Shoe and apparel income. <br> Expense Category 23 and 25 should equal Category 10. <br> Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A. |

ID
Support Staff/
Administrative
Compensation,
Benefits and Bonuses
paid by the University
and Related Entities

Support Staff/
Administrative
Compensation, Benefits and Bonuses
paid by Third Party

Severance Payments

Recruiting
Item Amount

## Definition

$\$ 5,341,355$ Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.
\$0 Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:

- Car stipend.
- Country club membership.
- Allowances for clothing, housing, entertainment.
- Speaking fees.
- Camps compensation.
- Media income.
- Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.
\$467,615 Input severance payments and applicable benefits recognized for past coaching and administrative personnel.
\$409,818 Input transportation, lodging and meals for prospective student- athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

| ID | Item | Amount | Definition |
| :---: | :---: | :---: | :---: |
| 28 | Team Travel | $\$ 2,879,773$ | Input air and ground travel, lodging, meals and incidentals (including housing costs incurred during school break period) for competition related to preseason, regular season and non-bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation. <br> Note: Expenses related to post-season bowls should be included in Category 41. |
| 29 | Sports Equipment, Uniforms and Supplies | $\$ 1,416,581$ | Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of in-kind equipment provided. <br> Note: Expenses related to post-season bowls should be included in Category 41. |
| 30 | Game Expenses | $\$ 1,191,078$ | Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament. <br> Note: Expenses related to post-season bowls should be included in Category 41. |
| 31 | Fund Raising, Marketing and Promotion | $\$ 442,115$ | Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such. |
| 32 | Sports Camp Expenses |  | Input all expenses paid by the athletics department, including nonathletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25. |
| 33 | Spirit Groups | $\$ 21,462$ | Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc. <br> Note: Expenses related to post-season bowls should be included in Category 41. |

ID
Athletic Facilities Debt Service, Leases and Rental Fee

35 Direct Overhead and
Administrative
Expenses

## Amount

## Definition

\$448,101 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).

Do not report depreciation.
Note: If the institution is paying for all debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.
\$0 Input overhead and administrative expenses paid by or charged directly to athletics including:

- Administrative/Overhead fees charged by the institution to athletics.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.
- Equipment Repair.
- Telephone.
- Other Administrative Expenses.

Indirect Institutional $\$ 1,028,960$ Input overhead and administrative expenses NOT paid by or charged directly to athletics including:

- Administrative/Overhead fees not charged by the institution to athletics.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.
- Equipment Repair.
- Telephone.
- Other Administrative Expenses.

Do not report depreciation.
Note: This category should equal Category 6.

| ID | Item | Amount | Definition |
| :---: | :---: | :---: | :---: |
| 37 | Medical Expenses and Insurance | $\$ 529,$ | Input medical expenses and medical insurance premiums for student-athletes. |
| 38 | Memberships and Dues | \$516, | Input memberships, conference and association dues. |
| 39 | Student-Athlete Meals (non-travel) | $\$ 66,8$ | Include meal allowance and food/snacks provided to studentathletes. <br> Note: Meals provided during team travel should be reported in Category 28. |
| 40 | Other Operating Expenses | $\$ 968,5$ | Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including: <br> - Non-team travel (conferences, etc.). <br> - Team banquets and awards. <br> If the figure is greater than $10 \%$ of total expenses, please report the top three activities included in this category in the comments section. |
| 41 | Bowl Expenses |  | Input all expenditures related to participation in a post-season bowl game, including: <br> - Team travel, lodging and meal expenses. <br> - Bonuses related to bowl participation. <br> - Spirit groups. <br> - Uniforms. <br> Note: All post-season bowl related coaching compensation/ bonuses should be reported in Category 41A, Bowl Expenses Coaching Compensation/Bonuses. |
| 41A | Bowl Expenses - <br> Coaching Compensation/Bonuses |  | Input all coaching bonuses related to participation in a post-season bowl game. <br> Note: All other post-season bowl related expenses should be reported in Category 41, Bowl Expenses. |
|  | Total Operating Expenses | \$32,563,136 | Total of Categories 20-41A. |

## Revenue/Expense Details

1 Ticket \$775,280 Input revenue received for sales of admissions to athletic events. This may include: Sales

- Public and faculty sales.
- Student sales
- Shipping and Handling fees.

Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).

| Revenues by Source | Men's Teams Only Women's Teams Only Not Allocated by Gender |  |  |
| :---: | :---: | :---: | :---: |
| Baseball | 13,337 |  |  |
| Basketball | 81,498 | 9,306 |  |
| Beach Volleyball |  |  |  |
| Football | 613,043 |  |  |
| Golf |  |  |  |
| Gymnastics |  | 5,421 |  |
| Soccer | 7,731 | 2,383 |  |
| Softball |  |  |  |
| Swimming and Diving |  |  |  |
| Tennis |  |  |  |
| Track and Field, X-Country |  |  |  |
| Volleyball |  |  |  |
| Water Polo |  |  |  |
| Others |  |  |  |
| Subtotal All Teams | 715,609 | 17,110 | 0 |
| Revenue Not Related to Specific Teams |  |  | 42,561 |
| Total Revenue | 715,609 | 17,110 | 42,561 |

2 Direct State or Other Government Support

## Revenues by Source

\$0 Input state, municipal, federal and other appropriations made in support of athletics.

This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.

This amount also includes state funded employee benefits. Corresponding expenses should be reported in Categories 22 and 24.

Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).

| Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :---: | :---: | :---: |
| Direct State or Other | Direct State or Other | Direct State or Other |
| Government Support | Government Support | Government Support |

Not Allocated by Gender Direct State or Other Government Support

Baseball
Basketball
Beach Volleyball
Football
Golf
Gymnastics
Soccer
Softball
Swimming and Diving
Tennis
Track and Field, X-
Country
Volleyball
Water Polo
Others
Subtotal All Teams $0 \quad 0 \quad 0$
Revenue Not Related to
Specific Teams
Total Revenue $0 \quad 0 \quad 0$

3 Student Fees \$8,766,136 Input student fees assessed and restricted for support of intercollegiate athletics.

Men's Teams Only Women's Teams Only Not Allocated by Gender
Revenues by Source
Student Fees Student Fees
Student Fees
Baseball
Basketball
Beach Volleyball
Football
Golf
Gymnastics
Soccer
Softball
Swimming and Diving
Tennis
Track and Field, X-Country
Volleyball
Water Polo
Others
Subtotal All Teams 0000

| Revenue Not Related to Specific Teams |  | 0 | $8,766,136$ |
| :--- | :--- | :--- | :--- |
| Total Revenue | 0 | 0 | $8,766,136$ |

4 Direct | Institutional |
| :--- |
| Support |

- | - Unrestricted funds allocated to the athletics department by the university |
| :--- |
| intercollegiate athletics including: |
| (e.g. state funds, tuition, tuition discounts/waivers, transfers) |
- Federal work study support for student workers employed by athletics.
- Endowment unrestricted income, spending policy distributions and other
investment income distributed to athletics in the reporting year to support
athletic operations. Athletics restricted endowment income for athletics
should be reported in Category 17.

|  | Men's Teams Only | Women's Teams Only | Not Allocated by |
| :--- | :---: | :---: | :---: |
| Revenues by Source | Direct Institutional | Direct Institutional | Direct Institutional |
|  | Support | Support | Support |

Baseball 32,868
Basketball $\quad 79,596 \quad 95,040$
Beach Volleyball 28,908

| Football | 82,368 |  |
| :--- | ---: | ---: |
| Golf | 50,292 | 35,640 |
| Gymnastics | 43,956 | 34,844 |
| Soccer |  | 42,868 |
| Softball | 45,936 |  |
| Swimming and Diving | 43,560 |  |
| Tennis | 66,924 |  |
| Track and Field, X-Country | 84,744 | 51,084 |
| Volleyball | 100,980 |  |
| Water Polo | 68,508 |  |
| Others |  |  |
| Subtotal All Teams | 644,292 |  |
| Revenue Not Related to Specific |  |  |
| Teams | 373,824 | 644,292 |

5 Less - $\quad \$ 0$ If the institution allocated funds to athletics as represented in Categories 3-4 and the

Transfers to Institution
athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.

| Revenues by Source | Men's Teams Only Less - Transfers to Institution | Women's Teams Only Less - Transfers to Institution | Not Allocated by Gender Less - Transfers to Institution |
| :---: | :---: | :---: | :---: |
| Baseball |  |  |  |
| Basketball |  |  |  |
| Beach Volleyball |  |  |  |
| Football |  |  |  |
| Golf |  |  |  |
| Gymnastics |  |  |  |
| Soccer |  |  |  |
| Softball |  |  |  |
| Swimming and Diving |  |  |  |
| Tennis |  |  |  |
| Track and Field, X-Country |  |  |  |
| Volleyball |  |  |  |
| Water Polo |  |  |  |
| Others |  |  |  |
| Subtotal All Teams |  | 0 | 0 |
| Revenue Not Related to Specific Teams |  |  |  |
| Total Revenue |  | 0 | 0 |

6 Indirect Institutional Support
$\$ 1,028,960$ Input value of costs covered and services provided by the institution to athletics but not charged to athletics including:

- Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.

Do not include depreciation.
Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.

## Men's Teams Only

Indirect Institutional Support

Women's Teams Only Not Allocated by Gender Indirect Institutional Support

Indirect Institutional
Support

## Baseball

Basketball
Beach Volleyball
Football
Golf
Gymnastics
Soccer
Softball
Swimming and Diving
Tennis
Track and Field, X-Country
Volleyball
Water Polo
Others
Subtotal All Teams $0 \quad 0 \quad 0$

Revenue Not Related to $\quad 1,028,960$
Specific Teams
Total Revenue
0
0
1,028,960

6A Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees
\$0 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but not charged to athletics.

Do not report depreciation.
Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.

|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :---: | :---: | :---: | :---: |
| Revenues by | Indirect Institutional | Indirect Institutional | Indirect Institutional |
| Source | Support - Athletic Facilities | Support - Athletic Facilities | Support - Athletic Facilities |
|  | Debt Service, Lease and | Debt Service, Lease and | Debt Service, Lease and |
|  | Rental Fees | Rental Fees | Rental Fees |

Baseball
Basketball
Beach Volleyball
Football
Golf
Gymnastics
Soccer
Softball
Swimming and
Diving
Tennis
Track and Field,
X-Country
Volleyball
Water Polo
Others

| Subtotal All | 0 | 0 | 0 |
| :--- | :--- | :--- | :--- |
| Teams |  |  |  |

Revenue Not
Related to
Specific Teams
Total Revenue
7 Guarantees $\$ 1,688,700$ Input revenue received from participation in away games.

| Revenues by Source | Men's Teams Only Women's Teams Only Not Allocated by Gender |  |  |
| :---: | :---: | :---: | :---: |
| Baseball | 10,000 |  |  |
| Basketball |  | 40,000 |  |
| Beach Volleyball |  | 2,500 |  |
| Football | 1,600,000 |  |  |
| Golf |  |  |  |
| Gymnastics |  |  |  |
| Soccer |  | 20,200 |  |
| Softball |  |  |  |
| Swimming and Diving |  |  |  |
| Tennis |  |  |  |
| Track and Field, X-Country |  | 15,000 |  |
| Volleyball |  | 1,000 |  |
| Water Polo |  |  |  |
| Others |  |  |  |
| Subtotal All Teams | 1,610,000 | 78,700 | 0 |
| Revenue Not Related to Specific |  |  |  |
| Total Revenue | 1,610,000 | 78,700 | 0 |

8 Contributions $\$ 2,426,657$ Input contributions provided and used by athletics in the reporting year including:

- Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.
- Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
- Amounts received above face value for tickets.

Contributions shall include cash and marketable securities.
Do not report:

- Pledges until funds are provided to athletics for use.
- Contributions to be used in other reporting years.

|  | Revenues by Source | Men's Teams Only Women's Teams Only <br> Contributions | Not Allocated by Gender <br> Contributions | Contributions |
| :--- | ---: | ---: | ---: | ---: |
| Baseball | 36,654 |  |  |  |
| Basketball | 6,260 |  |  |  |
| Beach Volleyball | 346,988 |  |  |  |
| Football | 22,238 | 44,168 |  |  |
| Golf |  | 1,921 |  |  |
| Gymnastics |  |  |  |  |
| Soccer |  | 405,292 |  |  |
| Softball |  |  |  |  |
| Swimming and Diving |  | 265,804 |  |  |
| Tennis | 35,326 | 58,986 |  |  |
| Track and Field, X-Country |  | 1,409 |  |  |
| Volleyball | 447,466 | 856,006 |  |  |
| Water Polo |  |  | $1,123,185$ |  |
| Others | 447,466 | 856,006 | $1,123,185$ |  |
| Subtotal All Teams |  |  |  |  |
| Revenue Not Related to Specific Teams |  |  |  |  |
| Total Revenue |  |  |  |  |

9 In-Kind $\$ 0$ Input market value of in-kind contributions in the reporting year including:

- Dealer provided automobiles.
- Equipment.
- Services.
- Nutritional product.

All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.

Please offset in-kind values in the appropriate expense category.


10 Compensation and Benefits provided by a third party
$\$ 0$ Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:

- Car stipend.
- Country club membership.
- Allowances for clothing, housing, entertainment.
- Speaking fees.
- Camps compensation.
- Media income.
- Shoe and apparel income.

The total of this category should equal expense Categories 23 and 25 combined.

Men's Teams Only Women's Teams Only Not Allocated by Gender
Revenues by Source Compensation and Benefits Compensation and Benefits Compensation and Benefits provided by a third party provided by a third party provided by a third party
Baseball
Basketball
Beach Volleyball
Football
Golf
Gymnastics
Soccer
Softball
Swimming and
Diving
Tennis
Track and Field, X-
Country
Volleyball
Water Polo
Others
Subtotal All Teams $0 \quad 0$

Revenue Not Related
to Specific Teams
Total Revenue
0
0

11 Media Rights
\$1,108,578 Input all revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.

Consult with your conference offices if you do not have the media rights distribution amount available.
$\left.\begin{array}{l|ccc} & \text { Men's Teams Only Women's Teams Only Not Allocated by Gender } \\ \text { Media Rights }\end{array} \quad \begin{array}{c}\text { Media Rights }\end{array}\right)$

12 NCAA $\$ 3,332,112$ Input revenues received from all NCAA distributions including NCAA Distributio championships reimbursements and payments received from the NCAA for hosting ns a championship.

In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.

|  | Men's Teams Only Women's Teams OnlyNot Allocated by Gender |
| :--- | :---: | :---: | :---: |

## 13 Conference <br> Distributions (Non <br> Media and Non Bowl) <br> \$1,578,016 Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).

Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in this category. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.

|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :--- | :---: | :---: | :---: |
| Revenues by Source | Conference Distributions <br> Conference Distributions <br> Conference Distributions |  |  |
| (Non Media and Non Bowl) (Non Media and Non Bowl) (Non Media and Non Bowl) |  |  |  |

Baseball
Basketball 68,001
Beach Volleyball

| Football | 1,403,170 |  |  |
| :---: | :---: | :---: | :---: |
| Golf |  |  |  |
| Gymnastics |  |  |  |
| Soccer |  |  |  |
| Softball |  |  |  |
| Swimming and Diving |  |  |  |
| Tennis |  |  |  |
| Track and Field, XCountry |  |  |  |
| Volleyball |  |  |  |
| Water Polo |  |  |  |
| Others |  |  |  |
| Subtotal All Teams | 1,471,171 | 0 | 0 |
| Revenue Not Related to Specific Teams |  |  | 106,845 |
| Total Revenue | 1,471,171 | 0 | 106,845 |

14 Program, Novelty, Parking and Concession Sales \$151,600 Input revenues from:

- Game Programs.
- Novelties.
- Food and Concessions.
- Parking.

Advertising should be included in Category 15.

| Revenues by Source | Men's Teams Only Program, Novelty, Parking and Concession Sales | Women's Teams Only Program, Novelty, Parking and Concession Sales | Not Allocated by Gender Program, Novelty, Parking and Concession Sales |
| :---: | :---: | :---: | :---: |
| Baseball | 330 |  |  |
| Basketball | 2,160 |  |  |
| Beach Volleyball |  |  |  |
| Football | 146,034 |  |  |
| Golf |  |  |  |
| Gymnastics |  |  |  |
| Soccer |  |  |  |
| Softball |  | 230 |  |
| Swimming and Diving |  |  |  |
| Tennis |  |  |  |
| Track and Field, XCountry |  |  |  |
| Volleyball |  |  |  |
| Water Polo |  |  |  |
| Others |  |  |  |
| Subtotal All Teams | 148,524 | 230 | 0 |
| Revenue Not Related to Specific Teams |  |  | 2,846 |
| Total Revenue | 148,524 | 230 | 2,846 |

15 Royalties, Licensing, Advertisement and Sponsorships
\$1,174,708 Input revenues from:

- Sponsorships.
- Licensing Agreements.
- Advertisement.
- Royalties.
- In-kind products and services as part of sponsorship agreement.

An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.

| Revenues by Source | Men's Teams Only Royalties, Licensing, Advertisement and Sponsorships | Women's Teams Only Royalties, Licensing, Advertisement and Sponsorships | Not Allocated by Gender Royalties, Licensing, Advertisement and Sponsorships |
| :---: | :---: | :---: | :---: |
| Baseball | 39,200 |  |  |
| Basketball | 54,510 | 54,510 |  |
| Beach Volleyball |  | 7,875 |  |
| Football | 287,500 |  |  |
| Golf | 7,200 | 5,200 |  |
| Gymnastics |  | 11,000 |  |
| Soccer | 13,000 | 32,600 |  |
| Softball |  | 14,400 |  |
| Swimming and Diving |  | 13,050 |  |
| Tennis |  | 3,525 |  |
| Track and Field, XCountry | 4,500 | 20,875 |  |
| Volleyball |  | 10,200 |  |
| Water Polo |  | 12,000 |  |
| Others |  |  |  |
| Subtotal All Teams | 405,910 | 185,235 | 0 |
| Revenue Not Related to Specific Teams |  |  | 583,563 |
| Total Revenue | 405,910 | 185,235 | 583,563 |

16 Sports Camp | $\$ 16,249$ Input amounts received by the athletics department for sports camps and |
| :--- |
| Revenues |
| clinics. |

| Revenues by Source | Men's Teams Only <br> Sports Camp Revenues | Women's Teams Only <br> Sports Camp Revenues | Not Allocated by Gender <br> Sports Camp Revenues |
| :---: | :---: | :---: | :---: |
| Baseball |  |  |  |
| Basketball |  | 893 |  |
| Beach Volleyball |  |  |  |
| Football | 12,466 |  |  |
| Golf |  |  |  |
| Gymnastics |  |  |  |
| Soccer |  |  |  |
| Softball |  |  |  |
| Swimming and Diving |  |  |  |
| Tennis |  |  |  |
| Track and Field, X-Country |  |  |  |
| Volleyball |  |  |  |
| Water Polo |  |  |  |
| Others |  |  |  |
| Subtotal All Teams | 12,466 | 893 | 0 |
| Revenue Not Related to Specific Teams |  |  | 2,890 |
| Total Revenue | 12,466 | 893 | 2,890 |

17 Athletics Restricted Endowment and Investments Income
\$0 Please report spending policy distributions from athletics restricted endowments and investment income used for athletics operations in the reporting year.

This category includes only restricted investment and endowment income used for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ""Direct Institutional Support" " and should be reported in Category 4.

Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.

|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :---: | :---: | :---: | :---: |
| Revenues by Source | Athletics Restricted | Athletics Restricted | Athletics Restricted |
|  | Endowment and | Endowment and | Endowment and |
|  | Investments Income | Investments Income | Investments Income |

## Baseball

Basketball
Beach Volleyball
Football
Golf
Gymnastics
Soccer
Softball
Swimming and
Diving
Tennis
Track and Field, X-
Country
Volleyball
Water Polo
Others
Subtotal All Teams
0
0
Revenue Not Related
to Specific Teams
Total Revenue
0
0

18 Other Operating \$122,666 Input any operating revenues received by athletics in the report year which Revenue cannot be classified into one of the stated categories.

If the figure is greater than $10 \%$ of total revenues, please report the top three activities included in this category in the comments section.

| Revenues by Source | Men's Teams Only <br> Other Operating Revenue | Women's Teams Only <br> Other Operating Revenue | Not Allocated by Gender <br> Other Operating Revenue |
| :---: | :---: | :---: | :---: |
| Baseball | 296 |  |  |
| Basketball | 471 | 40 |  |
| Beach Volleyball |  |  |  |
| Football | 18,050 |  |  |
| Golf |  | 20,500 |  |
| Gymnastics |  | 3,000 |  |
| Soccer | 29 |  |  |
| Softball |  |  |  |
| Swimming and Diving |  |  |  |
| Tennis |  |  |  |
| Track and Field, X-Country |  |  |  |
| Volleyball |  |  |  |
| Water Polo |  | 1,800 |  |
| Others |  |  |  |
| Subtotal All Teams | 18,846 | 25,340 | 0 |
| Revenue Not Related to Specific Teams |  |  | 78,480 |
| Total Revenue | 18,846 | 25,340 | 78,480 |


| 19 Bowl\$0 Input all amounts received related to participation in a post-season bowl game, <br> Revenues <br> including: |
| :--- |
|  |
|  |
|  |
|  |
|  |
|  | - Expense reimbursements.


|  | Men's Teams Only Women's Teams Only Not Allocated by Gender |  |
| :--- | :---: | :---: |
| Revenues by Source | Bowl Revenues Bowl Revenues | Bowl Revenues |


| Baseball |  |
| :--- | :--- |
| Basketball |  |
| Beach Volleyball |  |
| Football |  |
| Golf |  |
| Gymnastics |  |
| Soccer |  |
| Softball |  |
| Swimming and Diving | 0 |
| Tennis | 0 |
| Track and Field, X-Country | 0 |
| Volleyball | 0 |
| Water Polo | 0 |
| Others | 0 |
| Subtotal All Teams | 0 |
| Revenue Not Related to Specific Teams | 0 |


| Revenues by Source | $\begin{array}{c}\text { Men's Teams Only } \\ \text { Total Operating } \\ \text { Revenues }\end{array}$ | $\begin{array}{c}\text { Women's Teams Only } \\ \text { Total Operating } \\ \text { Revenues }\end{array}$ | $\begin{array}{c}\text { Not Allocated by } \\ \text { Gender }\end{array}$ |
| :--- | ---: | ---: | ---: | ---: |
| Total Operating |  |  |  |
| Revenues |  |  |  |$\}$

20 Athletic Total Dollar Student Amount Aid
\$8,108,637 Input the total amount of athletic student-aid for the reporting year including:

- Summer school.
- Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
- Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).

Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non- zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

Total
238.13

Equivalencies
Awarded
Total Students
338
Receiving Aid

Male Athlete Scholarships

| Sport | Athletic Aid Equivalency <br> (A) | Exhausted Eligibility or Medical Equivalency (B) | Total Equivalencies Awarded in 2017-2018 (A+B) | Number of Students Receiving Athletic Aid | Total Dollar Amount |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Baseball | 11.05 | 0.04 | 11.09 | 26 | 297,017 |
| Basketball | 11.59 | 0 | 11.59 | 12 | 468,843 |
| Football | 74 | 2 | 76 | 81 | 2,483,453 |
| Golf | 4.73 | 0 | 4.73 | 10 | 146,376 |
| Soccer | 9.34 | 0.19 | 9.53 | 19 | 275,191 |
| Track and Field, X-Country | 3.06 | 0 | 3.06 | 9 | 74,319 |
| Water Polo | 4.92 | 0 | 4.92 | 10 | 162,452 |
| Expenses Not Related to Specific Teams |  |  |  |  |  |
| Totals | 118.69 | 2.23 | 120.92 | 167 | 3,907,651 |

Female Athlete Scholarships

| Sport | Athletic Aid <br> Equivalency <br> (A) | Exhausted <br> Eligibility or <br> Medical | Total Equivalencies <br> Awarded in <br> Equivalency (B) | Number of <br> 2017-2018 (A+B) | Total Dollar <br> (Adents Receiving <br> Athletic Aid |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Amount |  |  |  |  |  |  |

Expenses Not
Related to
Specific Teams

| Sport | Athletic Aid <br> Equivalency <br> (A) | Exhausted <br> Eligibility or <br> Medical | Total Equivalencies <br> Awarded in <br> Equivalency (B) | Number of <br> 2017-2018 (A+B) | Total Dollar <br> Students Receiving <br> Athletic Aid | Amount |
| :--- | :---: | :---: | :---: | :---: | ---: | ---: |

Not Allocated by Gender Scholarships

| Sport | Athletic Aid <br> Equivalency (A) | Exhausted <br> Eligibility or <br> Medical | Total Equivalencies <br> Awarded in <br> 2017-2018 (A+B) | Number of <br> Students Receiving <br> Athletic Aid | Total <br> Dollar <br> Amount |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | 202,262 |
| Equivalency (B) |  |  |  |  |  |  |
| Expenses Not <br> Related to <br> Specific Teams |  |  |  | 0 | 0 | 202,262 |
| Totals | 0 |  | 0 |  |  |  |

21 Guarantees $\$ 815,000$ Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses.

| Expenses by Object of Expenditure | Men's Teams Only Guarantees | en's Teams Only Guarantees | llocated by Gender Guarantees |
| :---: | :---: | :---: | :---: |
| Baseball |  |  |  |
| Basketball | 200,000 |  |  |
| Beach Volleyball |  |  |  |
| Football | 615,000 |  |  |
| Golf |  |  |  |
| Gymnastics |  |  |  |
| Soccer |  |  |  |
| Softball |  |  |  |
| Swimming and Diving |  |  |  |
| Tennis |  |  |  |
| Track and Field, X-Country |  |  |  |
| Volleyball |  |  |  |
| Water Polo |  |  |  |
| Others |  |  |  |
| Subtotal All Teams | 815,000 | 0 | 0 |
| Expenses Not Related to Specific Teams |  |  |  |
| Total Expenses | 815,000 | 0 | 0 |

22 Coaching Salaries, Benefits and $\$ 7,910,851$ Input compensation, bonuses and benefits paid to all coaches

Bonuses paid by the University and Related Entities

23 Coaching Salaries, Benefits and Bonuses paid by a Third Party
reportable on the university or related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.
Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.
\$0 Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:

- Car stipend.
- Country club membership.
- Allowances for clothing, housing, entertainment.
- Speaking fees.
- Camps compensation.
- Media income.
- Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.
Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

## Men's Teams Coaching Expenses

| Sport | Men's Teams Head Coaches |  |  | Men's Teams Assistant Coaches |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Numbe FTE } \\ & \text { r of } \\ & \text { Positio } \\ & \text { ns } \end{aligned}$ | Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities | Coaching Salaries, Benefits and Bonuses paid by a Third Party | Numbe FTE <br> $r$ of <br> Positio <br> ns | Coaching <br> Salaries, Benefits and Bonuses paid by the University and Related Entities | Coaching Salaries, Benefits and Bonuses paid by a Third Party |
| Baseball | 1 | 214,271 |  | 22 | 199,407 |  |
| Basketball | 11 | 549,779 |  | 33 | 460,253 |  |
| Football | 11 | 704,060 |  | 99 | 2,101,489 |  |


| Sport | Men's Teams Head Coaches |  |  | Men's Teams Assistant Coaches |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Numbe FTE <br> $r$ of <br> Positio <br> ns | Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities | Coaching Salaries, Benefits and Bonuses paid by a Third Party | Numbe FTE <br> $r$ of Positio ns | Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities | Coaching Salaries, Benefits and Bonuses paid by a Third Party |
| Golf | 11 | 153,934 |  |  |  |  |
| Soccer | 11 | 175,001 |  | 1 | 75,168 |  |
| Track and Field, XCountry | 10.5 | 44,442 |  |  |  |  |
| Water Polo | 11 | 102,300 |  | 10.5 | 38,030 |  |
| Subtotal All <br> Teams | 76.5 | 1,943,787 |  | $0 \quad 1615.5$ | 2,874,347 | 0 |
| Expenses <br> Not Related <br> to Specific <br> Teams |  |  |  |  |  |  |
| Total Expenses |  | 1,943,787 |  | 0 | 2,874,347 | 0 |

## Women's Teams Coaching Expenses

| Sport | Women's Teams Head Coaches |  |  | Women's Teams Assistant Coaches |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $r$ of <br> Positio ns | Salaries, Benefits and Bonuses paid by the University and Related Entities | Salaries, Benefits and Bonuses paid by a Third Party | $r$ of <br> Positio <br> ns | Salaries, Benefits and Bonuses paid by the University and Related Entities | Salaries, Benefits and Bonuses paid by a Third Party |
| Basketball | 1 | 297,059 |  | 33 | 3 414,603 |  |
| Beach <br> Volleyball | 10.5 | 47,929 |  |  |  |  |
| Golf | 11 | 151,600 |  | 1 | 44,190 |  |
| Gymnastics | 11 | 146,607 |  | 22 | 2169,740 |  |
| Soccer | 11 | 170,145 |  | 22 | 2 208,020 |  |
| Softball | 11 | 173,515 |  | 22 | 2187,745 |  |
| Swimming and Diving | 11 | 136,167 |  | 22 | 2 153,599 |  |
| Tennis | 1 | 144,498 |  |  |  |  |


|  | Women's Teams Head Coaches |  |  | Women's Teams Assistant Coaches |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sport | $\begin{aligned} & \text { Numbe FTE } \\ & \text { r of } \\ & \text { Positio } \\ & \text { ns } \end{aligned}$ | Coaching <br> Salaries, Benefits and Bonuses paid by the University and Related Entities | Coaching Salaries, Benefits and Bonuses paid by a Third Party | $\begin{aligned} & \text { Numbe FTE } \\ & \text { r of } \\ & \text { Positio } \\ & \text { ns } \end{aligned}$ | Coaching <br> Salaries, Benefits and Bonuses paid by the University and Related Entities | Coaching Salaries, Benefits and Bonuses paid by a Third Party |
| Track and | 21 | 170,030 |  | 1 | 64,129 |  |
| Field, X- |  |  |  |  |  |  |
| Country |  |  |  |  |  |  |
| Volleyball | 11 | 168,419 |  | 21.5 | 75,327 |  |
| Water Polo | 11 | 118,622 |  | 10.5 | 50,773 |  |
| Subtotal All | 1210.5 | 1,724,591 | 0 | $0 \quad 1615.0$ | 1,368,126 | 0 |
| Teams |  |  |  |  |  |  |
| Expenses Not |  |  |  |  |  |  |
| Related to |  |  |  |  |  |  |
| Specific |  |  |  |  |  |  |
| Teams |  |  |  |  |  |  |
| Total |  | 1,724,591 | 0 | 0 | 1,368,126 | 0 |
| Expenses |  |  |  |  |  |  |

24 Support Staff/
Administrative
Compensation, Benefits and Bonuses paid by the University and Related Entities

25 Support Staff/
Administrative
Compensation, Benefits and Bonuses paid by Third Party
$\$ 5,341,355$ Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.
\$0 Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:

- Car stipend.
- Country club membership.
- Allowances for clothing, housing, entertainment.
- Speaking fees.
- Camps compensation.
- Media income.
- Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :---: | :---: | :---: | :---: |
| Expenses by Support Staff/Support Staff/ Support Staff/Support Staff/ Support Staff/ Support Staf |  |  |  |
| Object of Administrative Administrative Administrative Administrative Administrative Administrative |  |  |  |
| Expenditure Compensation, Compensation, Compensation, Compensation, Compensation, Compensation, |  |  |  |
|  | Benefits and Benefits and | Benefits and Benefits and | Benefits and Benefits and |
|  | Bonuses paid Bonuses paid by the by Third Party | Bonuses paid Bonuses paid by the by Third Party | Bonuses paid Bonuses paid by the by Third Party |
|  | University and | University and | University and |
|  | Related | Related | Related |
|  | Entities | Entities | Entities |
| Baseball | 19,572 |  |  |
| Basketball | 94,193 | 71,322 |  |


| Men's Teams Only | Women's Teams Only | Not Allocated by Gender <br> Expenses by Support Staff// Support Staff/ Support Staff// Support Staff/ | Support Staff/ Support Staff// |
| :---: | :---: | :---: | :---: | :---: |

Beach
Volleyball
Football 403,478

Golf 29,759
Gymnastics
Soccer
Softball
Swimming
and Diving

## Tennis

Track and
Field, X-
Country
Volleyball
Water Polo
Others

| Subtotal All | 547,002 | 0 | 71,322 | 0 | 0 | 0 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Teams |  |  |  |  |  |  |

$26 \begin{gathered}\text { Severance } \\ \text { Payments }\end{gathered} \quad \$ 467,615$ Input severance payments and applicable benefits recognized for past coaching
and administrative personnel. Payments and administrative personnel.

Men's Teams Only Women's Teams OnlyNot Allocated by Gender Expenses by Object of Expenditure Severance Payments Severance Payments Severance Payments
Baseball
Basketball 191,873
Beach Volleyball
Football
275,742
Golf
Gymnastics
Soccer
Softball
Swimming and Diving
Tennis
Track and Field, X-Country
Volleyball
Water Polo
Others
Subtotal All Teams $467,615 \quad 0$

Expenses Not Related to Specific
Teams
Total Expenses $467,615 \quad 0 \quad 0$

27 Recruiting \$409,818 Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as inkind value of loaned or contributed transportation.

| Expenses by Object of Expenditure | Men's Teams Only Women's Teams Only Not Allocated by Gender <br> Recruiting <br> Recruiting | Recruiting |
| :--- | :---: | :---: |
| Baseball | 24,460 | 39,076 |
| Basketball | 61,946 | 1,423 |
| Beach Volleyball | 173,212 |  |
| Football | 4,536 | 3,229 |
| Golf |  | 4,186 |
| Gymnastics | 10,712 | 10,658 |
| Soccer |  | 22,811 |
| Softball |  | 11,654 |
| Swimming and Diving | 893 | 7,480 |
| Tennis |  | 4,137 |
| Track and Field, X-Country | 5,596 | 13,561 |
| Volleyball |  | 10,248 |
| Water Polo | 281,355 |  |
| Others |  | 128,463 |
| Subtotal All Teams | 281,355 |  |
| Expenses Not Related to Specific Teams |  | 128,463 |
| Total Expenses |  |  |

28 Team \$2,879,773 Input air and ground travel, lodging, meals and incidentals (including housing costs Trave incurred during school break period) for competition related to preseason, regular season 1 and non-bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation.

Note: Expenses related to post-season bowls should be included in Category 41.

| Expenses by Object of Expenditure | Men's Teams Only Women's Teams Only Not Allocated by Gender <br> Team Travel <br> Team Travel |  |  |
| :--- | ---: | ---: | ---: |
| Baseball | 185,859 |  |  |
| Basketball | 186,019 | 157,191 |  |
| Beach Volleyball |  | 15,106 |  |
| Football | $1,164,580$ |  |  |
| Golf | 74,930 | 36,439 |  |
| Gymnastics |  | 59,084 |  |
| Soccer | 70,176 | 151,583 |  |
| Softball |  | 163,370 |  |
| Swimming and Diving |  | 184,834 |  |
| Tennis | 6,738 | 51,497 |  |
| Track and Field, X-Country |  | 104,308 |  |
| Volleyball | 45,833 | 108,600 |  |
| Water Polo |  | 77,315 |  |
| Others | $1,734,135$ |  |  |
| Subtotal All Teams |  | $1,109,327$ | 0 |
| Expenses Not Related to Specific Teams | $1,734,135$ | $1,109,327$ | 36,311 |
| Total Expenses |  | 36,311 |  |

29 Sports Equipment, $\$ 1,416,581$ Input items that are provided to the teams only. Equipment amounts are Uniforms and Supplies those expended from current or operating funds. Include value of inkind equipment provided.

Note: Expenses related to post-season bowls should be included in Category 41.

| Expenses by Object of Expenditure | Men's Teams Only Sports Equipment, Uniforms and Supplies | Women's Teams Only Sports Equipment, Uniforms and Supplies | Not Allocated by Gender Sports Equipment, Uniforms and Supplies |
| :---: | :---: | :---: | :---: |
| Baseball | 86,307 |  |  |
| Basketball | 81,850 | 83,488 |  |
| Beach Volleyball |  | 10,644 |  |
| Football | 554,453 |  |  |
| Golf | 27,726 | 20,040 |  |
| Gymnastics |  | 29,904 |  |
| Soccer | 28,924 | 45,694 |  |
| Softball |  | 43,079 |  |
| Swimming and Diving |  | 33,207 |  |
| Tennis |  | 23,182 |  |
| Track and Field, XCountry | 5,011 | 43,546 |  |
| Volleyball |  | 24,425 |  |
| Water Polo | 18,127 | 17,707 |  |
| Others |  |  |  |
| Subtotal All Teams | 802,398 | 374,916 | 0 |
| Expenses Not Related to Specific Teams |  |  | 239,267 |
| Total Expenses | 802,398 | 374,916 | 239,267 |

30 Game $\quad \$ 1,191,078$ Input game-day expenses other than travel which are necessary for intercollegiate Expense athletics competition, including officials, security, event staff, ambulance, etc. Input s any payments back to the NCAA for hosting a tournament.

Note: Expenses related to post-season bowls should be included in Category 41.

| Expenses by Object of Expenditure | Men's Teams Only Women's Teams Only Not Allocated by Gender |  |  |
| :---: | :---: | :---: | :---: |
| Baseball | 63,033 |  |  |
| Basketball | 169,333 | 104,327 |  |
| Beach Volleyball |  | 1,565 |  |
| Football | 721,096 |  |  |
| Golf | 212 | 4,756 |  |
| Gymnastics |  | 12,455 |  |
| Soccer | 12,371 | 12,570 |  |
| Softball |  | 18,846 |  |
| Swimming and Diving |  | 125 |  |
| Tennis |  | 8,000 |  |
| Track and Field, X-Country |  |  |  |
| Volleyball |  | 21,712 |  |
| Water Polo | 7,482 | 1,950 |  |
| Others |  |  |  |
| Subtotal All Teams | 973,527 | 186,306 | 0 |
| Expenses Not Related to Specific Teams |  |  | 31,245 |
| Total Expenses | 973,527 | 186,306 | 31,245 |

31 Fund Raising, Marketing \$442,115 Input costs associated with fund raising, marketing and promotion for and Promotion media guides, brochures, recruiting publications and such.
$\left.\begin{array}{llrrrr}\hline \begin{array}{c}\text { Expenses by Object of } \\ \text { Expenditure }\end{array} & \begin{array}{c}\text { Men's Teams Only } \\ \text { Fund Raising, Marketing } \\ \text { and Promotion }\end{array} & \begin{array}{c}\text { Women's Teams Only } \\ \text { Fund Raising, Marketing } \\ \text { and Promotion }\end{array} & \begin{array}{r}\text { Not Allocated by Gender }\end{array} \\ \hline \text { Faseball Raising, Marketing } \\ \text { and Promotion }\end{array}\right\}$

32 Sports $\$ 0$ Input all expenses paid by the athletics department, including non-athletics personnel Camp salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries Expenses and benefits should be reported in Categories 22-25.

|  | Men's Teams Only | Women's Teams Only | Not Allocated by <br> Gender |
| :---: | :---: | :---: | :---: |
| Expenses by Object of Expenditure | Sports Camp <br> Expenses | Sports Camp <br> Expenses | Sports Camp Expenses |


| Baseball |  |
| :--- | :--- |
| Basketball |  |
| Beach Volleyball |  |
| Football |  |
| Golf |  |
| Gymnastics |  |
| Soccer |  |
| Softball |  |
| Swimming and Diving | 0 |
| Tennis |  |
| Track and Field, X-Country | 0 |
| Volleyball |  |
| Water Polo | 0 |
| Others | 0 |
| Subtotal All Teams | 0 |
| Expenses Not Related to Specific |  |
| Teams |  |
| Total Expenses | 0 |



Note: Expenses related to post-season bowls should be included in Category 41.

## Men's Teams Only Women's Teams Only Not Allocated by Gender Spirit Groups Spirit Groups Spirit Groups

Expenses by Object of Expenditure
Baseball
Basketball
Beach Volleyball
Football
Golf
Gymnastics
Soccer
Softball
Swimming and Diving
Tennis
Track and Field, X-Country
Volleyball
Water Polo
Others
Subtotal All Teams $0 \quad 0 \quad 0$

Expenses Not Related to Specific Teams 21,462
$\begin{array}{llll}\text { Total Expenses } & 0 & 0 & 21,462\end{array}$

34 Athletic Facilities $\$ 448,101$ Input debt service payments (principal and interest, including internal loan

Debt Service, Leases and Rental Fee programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).

Do not report depreciation.
Note: If the institution is paying for all debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.

| Expenses by Object of Expenditure | Men's Teams Only Athletic Facilities Debt Service, Leases and Rental Fee | Women's Teams Only Athletic Facilities Debt Service, Leases and Rental Fee | Not Allocated by Gender Athletic Facilities Debt Service, Leases and Rental Fee |
| :---: | :---: | :---: | :---: |
| Baseball | 1,641 |  |  |
| Basketball | 91,298 | 54,465 |  |
| Beach Volleyball |  |  |  |
| Football |  |  |  |
| Golf | 195 |  |  |
| Gymnastics |  | 21,229 |  |
| Soccer |  |  |  |
| Softball |  | 34,531 |  |
| Swimming and Diving |  | 30,486 |  |
| Tennis |  | 43,229 |  |
| Track and Field, XCountry |  | 7,220 |  |
| Volleyball |  | 270 |  |
| Water Polo | 20,000 | 20,000 |  |
| Others |  |  |  |
| Subtotal All Teams | 113,134 | 211,430 | 0 |
| Expenses Not Related to Specific Teams |  |  | 123,537 |
| Total Expenses | 113,134 | 211,430 | 123,537 |

35 Direct Overhead and $\quad$ Administrative Expenses
\$0 Input overhead and administrative expenses paid by or charged directly to athletics including:

- Administrative/Overhead fees charged by the institution to athletics.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.
- Equipment Repair.
- Telephone.
- Other Administrative Expenses.

| Expenses by Object of <br> Expenditure | Men's Teams Only <br> Direct Overhead and <br> Administrative Expenses | Women's Teams Only <br> Direct Overhead and <br> Administrative Expenses | Not Allocated by Gender <br> Direct Overhead and <br> Administrative Expenses |
| :--- | :---: | :---: | :---: |
| Baseball |  |  |  |
| Basketball |  |  |  |
| Beach Volleyball |  |  |  |

Football
Golf
Gymnastics
Soccer
Softball
Swimming and Diving
Tennis
Track and Field, X-
Country
Volleyball
Water Polo
Others
Subtotal All Teams $0 \quad 0 \quad 0$

Expenses Not Related
to Specific Teams
Total Expenses $0 \quad 0 \quad 0$

36 Indirect Institutional \$1,028,960 Input overhead and administrative expenses NOT paid by or charged Support directly to athletics including:

- Administrative/Overhead fees not charged by the institution to athletics.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.
- Equipment Repair.
- Telephone.
- Other Administrative Expenses.

Do not report depreciation.
Note: This category should equal Category 6.

Expenses by Object of Expenditure

Men's Teams Only Women's Teams Only Not Allocated by Gender Indirect Institutional Indirect Institutional Indirect Institutional Support

Baseball
Basketball
Beach Volleyball
Football
Golf
Gymnastics
Soccer
Softball
Swimming and Diving
Tennis
Track and Field, X-Country
Volleyball
Water Polo
Others
Subtotal All Teams 0
0
Expenses Not Related to $\quad 1,028,960$

Specific Teams
Total Expenses
$0 \quad 0$

37 Medical Expenses and Insurance

## Expenses by Object of Expenditure

\$529,984 Input medical expenses and medical insurance premiums for student-athletes.

| Expenses by Object of Expenditure | Men's Teams Only Medical Expenses and Insurance | Women's Teams Only Medical Expenses and Insurance | Not Allocated by Gender Medical Expenses and Insurance |
| :---: | :---: | :---: | :---: |
| Baseball |  |  |  |
| Basketball |  | 1,098 |  |
| Beach Volleyball |  |  |  |
| Football |  |  |  |
| Golf |  |  |  |
| Gymnastics |  | 692 |  |
| Soccer |  |  |  |
| Softball |  | 26 |  |
| Swimming and Diving |  |  |  |
| Tennis |  |  |  |
| Track and Field, X-Country |  |  |  |
| Volleyball |  |  |  |
| Water Polo |  |  |  |
| Others |  |  |  |
| Subtotal All Teams | 0 | 1,816 | 0 |
| Expenses Not Related to Specific Teams |  |  | 528,168 |
| Total Expenses | 0 | 1,816 | 528,168 |


| Expenses by Object of Expenditure | Men's Teams Only <br> Memberships and Dues | Women's Teams Only <br> Memberships and Dues | Not Allocated by Gender Memberships and Dues |
| :---: | :---: | :---: | :---: |
| Baseball |  |  |  |
| Basketball | 3,200 | 450 |  |
| Beach Volleyball |  |  |  |
| Football | 1,114 |  |  |
| Golf |  | 485 |  |
| Gymnastics |  |  |  |
| Soccer | 4,000 |  |  |
| Softball |  | 95 |  |
| Swimming and Diving |  | 986 |  |
| Tennis |  | 585 |  |
| Track and Field, X-Country |  | 650 |  |
| Volleyball |  |  |  |
| Water Polo | 6,150 | 492 |  |
| Others |  |  |  |
| Subtotal All Teams | 14,464 | 3,743 | 0 |
| Expenses Not Related to Specific Teams |  |  | 498,260 |
| Total Expenses | 14,464 | 3,743 | 498,260 |

39 Student-Athlete Meals (nontravel)
\$66,828 Include meal allowance and food/snacks provided to studentathletes.

Note: Meals provided during team travel should be reported in Category 28.

| Expenses by Object of Expenditure | Men's Teams Only Student-Athlete Meals (non-travel) | Women's Teams Only Student-Athlete Meals (non-travel) | Not Allocated by Gender Student-Athlete Meals (non-travel) |
| :---: | :---: | :---: | :---: |
| Baseball | 469 |  |  |
| Basketball |  | 60 |  |
| Beach Volleyball |  | 730 |  |
| Football | 58,155 |  |  |
| Golf | 903 | 110 |  |
| Gymnastics |  | 90 |  |
| Soccer |  | 410 |  |
| Softball |  | 2,594 |  |
| Swimming and Diving |  |  |  |
| Tennis |  | 257 |  |
| Track and Field, XCountry | 18 | 857 |  |
| Volleyball |  | 637 |  |
| Water Polo | 379 | 1,159 |  |
| Others |  |  |  |
| Subtotal All Teams | 59,924 | 6,904 | 0 |
| Expenses Not Related to Specific Teams |  |  |  |
| Total Expenses | 59,924 | 6,904 | 0 |

40 Other Operating $\$ 968,511$ Input any operating expenses paid by athletics in the report year which cannot
Expenses be classified into one of the stated categories, including:

- Non-team travel (conferences, etc.).
- Team banquets and awards.

If the figure is greater than $10 \%$ of total expenses, please report the top three activities included in this category in the comments section.

| Expenses by Object of Expenditure | Men's Teams Only <br> Other Operating Expenses | Women's Teams Only <br> Other Operating Expenses | Not Allocated by Gender <br> Other Operating Expenses |
| :---: | :---: | :---: | :---: |
| Baseball | 5,103 |  |  |
| Basketball | 41,304 | 25,848 |  |
| Beach Volleyball |  | 3,112 |  |
| Football | 282,292 |  |  |
| Golf | 8,802 | 4,937 |  |
| Gymnastics |  | 4,067 |  |
| Soccer | 3,900 | 9,518 |  |
| Softball |  | 9,447 |  |
| Swimming and Diving |  | 4,123 |  |
| Tennis |  | 3,070 |  |
| Track and Field, X-Country | 915 | 8,695 |  |
| Volleyball |  | 8,231 |  |
| Water Polo | 5,904 | 5,324 |  |
| Others |  |  |  |
| Subtotal All Teams | 348,220 | 86,372 | 0 |
| Expenses Not Related to Specific Teams |  |  | 533,919 |
| Total Expenses | 348,220 | 86,372 | 533,919 |

41 Bowl $\$ 0$ Input all expenditures related to participation in a post-season bowl game, including:
Expenses

- Team travel, lodging and meal expenses.
- Bonuses related to bowl participation.
- Spirit groups.
- Uniforms.

Note: All post-season bowl related coaching compensation/bonuses should be reported in Category 41A, Bowl Expenses - Coaching Compensation/Bonuses.

| Expenses by Object of Expenditure | Men's Teams Only Women's Teams Only Not Allocated by Gender |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Baseball |  |  |  |  |  |
| Basketball |  |  |  |  |  |
| Beach Volleyball |  |  |  |  |  |
| Football |  |  |  |  |  |
| Golf |  |  |  |  |  |
| Gymnastics |  |  |  |  |  |
| Soccer |  |  |  |  |  |
| Softball |  |  |  |  |  |
| Swimming and Diving |  |  |  |  |  |
| Tennis |  |  |  |  |  |
| Track and Field, X-Country |  |  |  |  |  |
| Volleyball |  |  |  |  |  |
| Water Polo |  |  |  |  |  |
| Others |  |  |  |  |  |
| Subtotal All Teams |  |  | 0 |  | 0 |
| Expenses Not Related to Specific Teams |  |  |  |  |  |
| Total Expenses |  |  | 0 |  | 0 |

41A Bowl Expenses - Coaching Compensation/Bonuses

\$0 Input all coaching bonuses related to participation in a post-season bowl game.

Note: All other post-season bowl related expenses should be reported in Category 41, Bowl Expenses.

|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :---: | :---: | :---: | :---: |
| Expenses by Object of Bowl Expenses - Coaching | Bowl Expenses - Coaching | Bowl Expenses - Coaching |  |
| Expenditure | Compensation/Bonuses | Compensation/Bonuses | Compensation/Bonuses |

Baseball
Basketball
Beach Volleyball
Football
Golf
Gymnastics
Soccer
Softball
Swimming and Diving
Tennis
Track and Field, X-
Country
Volleyball
Water Polo
Others
Subtotal All Teams $0 \quad 0$

Expenses Not Related
to Specific Teams
Total Expenses $0 \quad 0 \quad 0$

| $\begin{array}{c}\text { Expenses by Object of } \\ \text { Expenditure }\end{array}$ | $\begin{array}{c}\text { Total Operating } \\ \text { Expenses }\end{array}$ | $\begin{array}{c}\text { Total Operating } \\ \text { Expenses }\end{array}$ | $\begin{array}{c}\text { Not Allocated by } \\ \text { Gender }\end{array}$ |
| :--- | ---: | ---: | ---: | ---: |
| Expenses |  |  |  |$\}$

## Athletics Participation

Table 486 Table 1-- Athletics Participation. A participant is a student-athlete who, as of the day of a varsity 1 team's first scheduled contest in the traditional season: (a) is listed as a team member; (b) practices with the varsity team and receives coaching from one or more varsity coaches; or (c) receives athletically-related student aid.

Any student who satisfies one or more of the criteria above is a participant, including a student on a team the institution designates or defines as junior varsity, freshman, or novice, or a student who does not play in a scheduled contest, whether for medical reasons or to preserve eligibility (i.e., a redshirt).

Student-athletes who participate in more than one sport should be counted in each sport. The Coed Teams column is marked based on the content of the sports sponsored table (Mixed Sports) in the School Info page. Male practice players are NOT to be included as participants in this table.

| Sport | Number of Participants Number of Participants Number of Participants Participating on a <br> Participating on a Second Team <br> Third Team |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Coed <br> Teams | Men's <br> Teams | Women's <br> Teams | Men's <br> Teams | Women's Teams | Men's <br> Teams | Women's Teams |
| Baseball |  | 35 |  |  |  |  |  |
| Basketball |  | 15 | 12 |  |  |  |  |
| Beach Volleyball |  |  | 19 |  | 15 |  |  |
| Cross Country |  | 9 | 11 |  |  |  |  |
| Football |  | 97 |  |  |  |  |  |
| Golf |  | 12 | 7 |  |  |  |  |
| Gymnastics |  |  | 17 |  |  |  |  |
| Soccer |  | 27 | 29 |  |  |  |  |
| Softball |  |  | 28 |  |  |  |  |
| Swimming and Diving |  |  | 31 |  |  |  |  |
| Tennis |  |  | 7 |  |  |  |  |
| Track, Indoor |  |  | 33 |  | 24 |  | 9 |
| Track, Outdoor |  |  | 33 |  | 24 |  | 9 |
| Volleyball |  |  | 17 |  | 15 |  |  |
| Water Polo |  | 23 | 24 |  |  |  |  |
| Others |  |  |  |  |  |  |  |
| Total Participants |  | 218 | 268 | 0 | 78 | 0 | 18 |
| Participant Proportion |  | 44.9\% | 55.1\% |  |  |  |  |


|  |  | Number of Participants | Number of Participants | Number of Participants |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Participating on a | Participating on a |

# Head Coaching Assignments - Men's Teams 

Table 2A
7 Table 2A -- Head Coaches Assignments Men's Teams


# Head Coaching Assignments - Women's Teams 

Table 2B
12 Table 2B - - Head Coaches Assignments Women's Teams

| Sport | Head Coaches of Women's Teams |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Male Coaches - Head Count |  |  |  | Female Coaches - Head Count |  |  |  |
|  | Full Time Coaching Duties | Part Time Coaching Duties | Full Time University Employee | Part Time University Employee or Volunteer | Full Time Coaching Duties | Part Time <br> Coaching <br> Duties | Full Time University Employee | Part Time University Employee or Volunteer |
| Basketball |  |  |  |  | 1 |  | 1 |  |
| Beach <br> Volleyball |  | 1 | 1 |  |  |  |  |  |
| Golf | 1 |  | 1 |  |  |  |  |  |
| Gymnastics | 1 |  | 1 |  |  |  |  |  |
| Soccer |  |  |  |  | 1 |  | 1 |  |
| Softball | 1 |  | 1 |  |  |  |  |  |
| Swimming and Diving | 1 |  | 1 |  |  |  |  |  |
| Tennis | 1 |  | 1 |  |  |  |  |  |
| Track and Field, XCountry | 1 | 1 | 2 |  |  |  |  |  |
| Volleyball |  |  |  |  | 1 |  | 1 |  |
| Water Polo | 1 |  | 1 |  |  |  |  |  |
| Others |  |  |  |  |  |  |  |  |
| Coaching <br> Position <br> Totals | 7 | 2 | 9 | 0 | 3 | 0 | 3 | 0 |

# Assistant Coaching Assignments - Men's Teams 

Table 3A

17 Table 3A - - Assistant Coaches Assignments Men's Teams

| Sport | Assistant Coaches of Men's Teams |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Male Coaches - Head Count |  |  | Female Coaches - Head Count |  |  |  |
|  | Full Time Part Time Coaching Coaching Duties Duties | Full Time <br> University <br> Employee | Part Time University Employee or Volunteer | Full Time Coaching Duties | Part Time Coaching Duties | Full Time <br> University <br> Employee | Part Time University Employee or Volunteer |
| Baseball | 2 | 2 |  |  |  |  |  |
| Basketball | 3 | 3 |  |  |  |  |  |
| Football | 9 | 9 |  |  |  |  |  |
| Golf |  |  |  |  |  |  |  |
| Soccer | $1 \quad 1$ | 1 | 1 |  |  |  |  |
| Track and Field, XCountry |  |  |  |  |  |  |  |
| Water Polo |  |  |  |  | 1 | 1 |  |
| Others |  |  |  |  |  |  |  |
| Coaching <br> Position <br> Totals | $15 \quad 1$ | 15 | 1 | 0 | 1 | 1 | 0 |

# Assistant Coaching Assignments - Women's Teams 

Table 3B
15 Table 3B - - Assistant Coaches Assignments Women's Teams


## Other Reporting Items

AUP Data Categories:

50 - Excess Transfers to Institution: \$0
51 - Conference Realignment Expenses: \$0
52 - Total Athletics Related Debt: \$0
53 - Total Institutional Debt: \$511,899,053
54 - Athletics Dedicated Endowments: \$14,403,627
55 - Institutional Endowments: \$151,355,131
56 - Athletics Related Capital Expenditures: $\$ 314,777$
Other Data Categories:

Institutional Expenses: \$551,204,546
Athletically-Related Facilities Annual Debt Service: \$0
Institution's Annual Debt Service: $\$ 34,381,534$
Institution's Education and General Expenses: \$410,593,926
Average Cost of Full Grant-in-Aid - In-State: \$27,656
Average Cost of Full Grant-in-Aid - Out-of-State: \$39,536
Average Cost of Attendance - In-State: \$27,656
Average Cost of Attendance - Out-of-State: \$39,536
Expenses Dedicated to Compliance: $\$ 448,866$
Name of Compliance Software Used: Jump Forward Compliance FTEs: 4

## Revenue Distribution - Sports Sponsored

Distribution Year: 2019
Academic Year of Sport Sponsorship Information: 2017-18

| Men's Sports | Women's Sports | Mixed Sports |
| :---: | :---: | :---: |
| x Baseball | x Softball |  |
| x Football | x Women's Basketball |  |
| x Men's Basketball | x Women's Beach Volleyball |  |
| x Men's Cross Country | x Women's Cross Country |  |
| x Men's Golf | $\mathbf{x}$ Women's Golf |  |
| x Men's Soccer | x Women's Gymnastics |  |
| Men's Track, Outdoor | x Women's Soccer |  |
| x Men's Water Polo | $\mathbf{x}$ Women's Swimming and Diving |  |
|  | $\mathbf{x}$ Women's Tennis |  |
|  | x Women's Track, Indoor |  |
|  | x Women's Track, Outdoor |  |
|  | x Women's Volleyball |  |
|  | x Women's Water Polo |  |
| Total Men's Sports Sponsored: 7 | Total Women's Sports Sponsored: 13 | Total Mixed Sports Sponsored: |
| Current Year's Submission of Sports | Previous Year's Submission of Sports | Variance: 0 |
| Sponsored: 20 | Sponsored: 20 |  |

## Revenue Distribution - Grants-in-Aid

Distribution Year: 2019
Academic Year of Grant-in-Aid Information: 2017-18

Men's Team Sports
\(\left.$$
\begin{array}{lcccc}\text { Men's Team Sport } & \begin{array}{c}\text { Athletic Aid } \\
\text { Equivalency (A) }\end{array} & \begin{array}{c}\text { Exhausted } \\
\text { Eligibility } \\
\text { or Medical } \\
\text { Equivalency (B) }\end{array} & \begin{array}{c}\text { Total Equivalencies } \\
\text { Awarded (A+B) }\end{array} & \begin{array}{c}\text { Total Revenue } \\
\text { Distribution } \\
\text { Equivalencies }\end{array}
$$ <br>

\hline Awarded\end{array}\right]\)| Aaseball | 11.05 | 0.04 | 11.09 |
| :---: | :---: | :---: | :---: |
| Basketball | 11.59 | 0 | 11.59 |
| Football | 74 | 2 | 76 |
| Golf | 4.73 | 0 | 4.73 |
| Soccer | 9.34 | 0.19 | 9.53 |
| Track and Field, X- | 3.06 | 0 | 3.06 |
| Country | 4.92 | 0 | 4.92 |
| Water Polo | 118.69 | 2.23 | 120.92 |
| Total Men's |  |  |  |

Women's Team Sports

| Women's Team Sport | Athletic Aid <br> Equivalency <br> (A) | Exhausted <br> Eligibility <br> or Medical <br> Equivalency (B) | Total Equivalencies <br> Awarded (A+B) | Total Revenue <br> Distribution <br> Equivalencies <br> Awarded |
| :--- | :---: | :---: | :---: | :---: |
| Basketball | 14.62 | 0 | 14.62 | 14.62 |
| Beach Volleyball | 1.16 | 0 | 1.16 | 1.16 |
| Golf | 5.79 | 0 | 5.79 | 5.79 |
| Gymnastics | 10.03 | 0 | 10.03 | 10.03 |
| Soccer | 14.02 | 0.3 | 14.32 | 14.3 |
| Softball | 12.98 | 0.13 | 13.11 | 12.13 |
| Swimming and Diving | 14.65 | 0.04 | 14.69 | 14.04 |
| Tennis | 7.07 | 0 | 7.07 | 7.07 |
| Track and Field, X- | 16.23 | 0 | 16.23 | 16.23 |
| Country |  | 0 | 11.18 | 11.18 |
| Volleyball | 11.18 | 0.24 | 9.01 | 8.24 |
| Water Polo | 8.77 |  |  |  |


| Women's Team Sport | Athletic Aid <br> Equivalency <br> (A) | Exhausted <br> Eligibility <br> or Medical <br> Equivalency (B) | Total Equivalencies <br> Awarded (A+B) | Total Revenue <br> Distribution <br> Equivalencies <br> Awarded |
| :--- | :---: | :---: | :---: | :---: |
| Total Women's | 116.50 | 0.71 | 117.21 | 114.79 |

Mixed Team Sports

| Mixed Team <br> Sport | Athletic Aid <br> Equivalency (A) | Exhausted <br> Eligibility <br> or Medical <br> Equivalency (B) | Total Equivalencies <br> Awarded (A+B) | Total Revenue <br> Distribution <br> Equivalencies <br> Awarded |
| :---: | :---: | :---: | :---: | :---: |
| Total Mixed | 0 | 0 | 0 | 0 |

Prior Year Total Rev Dist Equivalencies (Total Reported)
233.2 (238.64)

Current Year Total Rev Dist Equivalencies (Total Reported)
235.06 (238.13)

Variance Between Prior and Current Year
1.86 (0.80\%)

## Revenue Distribution - Pell Grants

Distribution Year: 2019
Academic Year of Pell Grant Information: 2017-18

Men's Team Sports

| Sport | 2017-18 Pell <br> Grants | Prior Year Pell <br> Grants | Variance <br> Totals | Total Dollar Amount for SAs on <br> Pell Grants |  |
| :--- | :---: | :---: | :---: | :---: | ---: |
| Baseball | 7 | 10 | -3 | 32,740 |  |
| Basketball | 4 | 5 | -1 | 23,680 |  |
| Football | 29 | 28 | 1 | 144,313 |  |
| Golf |  | 0 | 0 |  |  |
| Soccer | 10 | 8 | 2 | 53,990 |  |
| Track and Field, X- | 1 | 2 | -1 | 4,870 |  |
| Country |  | 3 | 0 | 14,860 |  |
| Water Polo | 3 | $\mathbf{5 6}$ | $\mathbf{- 2}$ | $\mathbf{2 7 4 , 4 5 3}$ |  |
| Men's Total | $\mathbf{5 4}$ |  |  |  |  |

Women's Team Sports

| Sport | 2017-18 Pell <br> Grants | Prior Year Pell Grants | Variance Totals | Total Dollar Amount for SAs on Pell Grants |
| :---: | :---: | :---: | :---: | :---: |
| Basketball | 3 | 5 | -2 | 16,510 |
| Beach Volleyball | 1 | 0 | 1 | 5,920 |
| Golf | 1 | 1 | 0 | 5,815 |
| Gymnastics | 3 | 3 | 0 | 17,160 |
| Soccer | 6 | 8 | -2 | 25,970 |
| Softball | 7 | 5 | 2 | 32,390 |
| Swimming and Diving |  | 4 | -4 |  |
| Tennis |  | 0 | 0 |  |
| Track and Field, XCountry | 15 | 18 | -3 | 72,750 |
| Volleyball | 1 | 3 | -2 | 5,920 |
| Water Polo | 2 | 2 | 0 | 11,290 |
| Women's Total | 39 | 49 | -10 | 193,725 |

Mixed Team Sports

| Sport | 2017-18 Pell <br> Grants | Prior Year Pell <br> Grants | Variance <br> Totals | Total Dollar Amount for SAs on Pell |
| :--- | :---: | :---: | :---: | :---: | ---: |
| Grants |  |  |  |  |


|  | 2017-18 Pell <br> Grants | Prior Year Pell <br> Grants | Variance <br> Totals | Total Dollar Amount for SAs on Pell |
| :---: | :---: | :---: | :---: | :---: |
| Grants |  |  |  |  |

## Comments

Comments:

## Miscellaneous Information

Note: These values are calculated from data entered earlier in the system.

| Athletically | Input the total amount of athletic student-aid for the reporting year including: |
| :--- | :--- |
| Related | - |
| Summer school. |  |
| Student Aid | - Tuition discounts and waivers (unless it is a discount or waiver available to the general |
|  | student body). |
|  | - Aid given to student-athletes who are inactive (medical reasons) or no longer eligible <br>  <br>  <br> (exhausted eligibility). |

Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non- zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

| Men's Teams | $\$ 3,907,651$ |
| :--- | :--- |
| Women's Teams | $\$ 3,998,724$ |
| Total Amount | $\$ 7,906,375$ |

Recruiting Input transportation, lodging and meals for prospective student-athletes and institutional Expenditures personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

| Men's Teams | $\$ 281,355$ |
| :--- | :--- |
| Women's Teams | $\$ 128,463$ |

Total Amount \$409,818

Head Coaches Input compensation, bonuses and benefits paid to all coaches reportable on the university or Salaries related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.
Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

| Average Salaries of Head <br> Coaches | Dollars per <br> FTE | FTE's | Dollars per <br> Position | Number of <br> Positions |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Men's Teams | $\$ 299,044$ | 6.5 | $\$ 277,684$ | 7 |
| Women's Teams | $\$ 164,247$ | 10.5 | $\$ 143,716$ | 12 |

Assistant Input compensation, bonuses and benefits paid to all coaches reportable on the university or Coaches Salaries related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.
Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

| Average Salaries of Assistant <br> Coaches | Dollars per <br> FTE | FTE's | Dollars per <br> Position | Number of <br> Positions |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Men's Teams | $\$ 185,442$ | 15.5 | $\$ 179,647$ | 16 |
| Women's Teams | $\$ 91,208$ | 15 | $\$ 85,508$ | 16 |

## Statement of Revenues and Expenses For the fiscal year ended 2018

| ID | Item | Football | Men's Basketball | Women's Basketball | Other Sports | Non-Program Specific | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues |  |  |  |  |  |  |  |
| 1 | Ticket Sales | \$613,043 | \$81,498 | \$9,306 | \$28,872 | \$42,561 | \$775,280 |
| 2 | Direct State or Other Government Support | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 3 | Student Fees | \$0 | \$0 | \$0 | \$0 | \$8,766,136 | \$8,766,136 |
| 4 | Direct Institutional Support | \$82,368 | \$79,596 | \$95,040 | \$761,112 | \$10,971,419 | 11,989,535 |
| 5 | Less - Transfers to Institution | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 6 | Indirect Institutional Support | \$0 | \$0 | \$0 | \$0 | \$1,028,960 | \$1,028,960 |
| 6A | Indirect Institutional <br> Support - Athletic <br> Facilities Debt Service, <br> Lease and Rental Fees | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 7 | Guarantees | \$1,600,000 | \$0 | \$40,000 | \$48,700 | \$0 | \$1,688,700 |
| 8 | Contributions | \$346,988 | \$6,260 | \$0 | \$950,224 | \$1,123,185 | \$2,426,657 |
| 9 | In-Kind | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 10 | Compensation and Benefits provided by a third party | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 11 | Media Rights | \$1,104,541 | \$0 | \$0 | \$0 | \$4,037 | \$1,108,578 |
| 12 | NCAA Distributions | \$0 | \$515,240 | \$0 | \$0 | \$2,816,872 | \$3,332,112 |
| 13 | Conference Distributions (Non Media and Non Bowl) | \$1,403,170 | \$68,001 | \$0 | \$0 | \$106,845 | \$1,578,016 |
| 14 | Program, Novelty, Parking and Concession Sales | \$146,034 | \$2,160 | \$0 | \$560 | \$2,846 | \$151,600 |
| 15 | Royalties, Licensing, Advertisement and Sponsorships | \$287,500 | \$54,510 | \$54,510 | \$194,625 | \$583,563 | \$1,174,708 |
| 16 | Sports Camp Revenues | \$12,466 | \$0 | \$893 | \$0 | \$2,890 | \$16,249 |


| ID | Item | Football | Men's Basketball | Women's Basketball | Other Sports | Non-Program Specific | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 17 | Athletics Restricted Endowment and Investments Income | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 18 | Other Operating Revenue | \$18,050 | \$471 | \$40 | \$25,625 | \$78,480 | \$122,666 |
| 19 | Bowl Revenues | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
|  | Total Operating Revenues | \$5,614,160 | \$807,736 | \$199,789 | \$2,009,71 | \$25,527,794 \$34,159,197 |  |
| Expenses |  |  |  |  |  |  |  |
| 20 | Athletic Student Aid | \$2,483,453 | \$468,843 | \$581,852 | \$4,372,227 | \$202,262 | \$8,108,637 |
| 21 | Guarantees | \$615,000 | \$200,000 | \$0 | \$0 | \$0 | \$815,000 |
| 22 | Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities | \$2,805,549 | \$1,010,032 | \$711,662 | \$3,383,608 | \$0 | \$7,910,851 |
| 23 | Coaching Salaries, Benefits and Bonuses paid by a Third Party | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 24 | Support Staff/ <br> Administrative <br> Compensation, Benefits and Bonuses paid by the University and Related Entities | \$403,478 | \$94,193 | \$71,322 | \$49,331 | \$4,723,031 | \$5,341,355 |
| 25 | Support Staff/ <br> Administrative <br> Compensation, Benefits and Bonuses paid by Third Party | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 26 | Severance Payments | \$275,742 | \$191,873 | \$0 | \$0 | \$0 | \$467,615 |
| 27 | Recruiting | \$173,212 | \$61,946 | \$39,076 | \$135,584 | \$0 | \$409,818 |
| 28 | Team Travel | \$1,164,580 | \$186,019 | \$157,191 | \$1,335,672 | \$36,311 | \$2,879,773 |
| 29 | Sports Equipment, Uniforms and Supplies | \$554,453 | \$81,850 | \$83,488 | \$457,523 | \$239,267 | \$1,416,581 |
| 30 | Game Expenses | \$721,096 | \$169,333 | \$104,327 | \$165,077 | \$31,245 | \$1,191,078 |
| 31 | Fund Raising, Marketing and Promotion | \$0 | \$61 | \$819 | \$139 | \$441,096 | \$442,115 |
| 32 | Sports Camp Expenses | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 33 | Spirit Groups | \$0 | \$0 | \$0 | \$0 | \$21,462 | \$21,462 |


| ID | Item | Football | Men's Basketball | Women's Basketball | Other Sports | Non-Program Specific | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 34 | Athletic Facilities Debt Service, Leases and Rental Fee | \$0 | \$91,298 | \$54,465 | \$178,801 | \$123,537 | \$448,101 |
| 35 | Direct Overhead and Administrative Expenses | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 36 | Indirect Institutional Support | \$0 | \$0 | \$0 | \$0 | \$1,028,960 | \$1,028,960 |
| 37 | Medical Expenses and Insurance | \$0 | \$0 | \$1,098 | \$718 | \$528,168 | \$529,984 |
| 38 | Memberships and Dues | \$1,114 | \$3,200 | \$450 | \$13,443 | \$498,260 | \$516,467 |
| 39 | Student-Athlete Meals (non-travel) | \$58,155 | \$0 | \$60 | \$8,613 | \$0 | \$66,828 |
| 40 | Other Operating Expenses | \$282,292 | \$41,304 | \$25,848 | \$85,148 | \$533,919 | \$968,511 |
| 41 | Bowl Expenses | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 41A | Bowl Expenses Coaching Compensation/ Bonuses | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
|  | Total Operating Expenses | \$9,538,124 | \$2,599,952 | \$1,831,658 | \$10,185,884 | \$8,407,518 | \$32,563,136 |
|  | Excess (Deficiencies) of Revenues Over (Under) Expenses | -\$3,923,964 | -\$1,792,216 | -\$1,631,869 | -\$8,176,166 | \$17,120,276 | \$1,596,061 |

