Reporting Institution: San Jose State University

School Info

We agree to release the institution's data to the conference: Yes

Institutional Contacts:

Primary Contact Jeff Pritsker Title: Assistant Athletics Director - Business

Person: Operations

Phone: 4089241462 Email: jeff.pritsker@sjsu.edu

CEO: Dr. Mary Papazian **CEO** Email: mary.papazian@sjsu.edu

University CFO: Charlie Fass University CFO charlie.faas@sjsu.edu

Email:

Audit Firm: James Moore and **AUP Report Issuance** 01/31/2019

Company Date:

Classification & Conference:

NCAA Primary Division: I-FBS

Athletic Conference: Mountain West Conference

Undergraduates by Gender:

	Number	Percent
Male Undergraduates:	11,929	51.7%
Female Undergraduates:	11,163	48.3%
Total Undergraduates:	23,092	

Sports Sponsorship:

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Acrobatics and Tumbling			
Baseball	X		
Basketball	X	X	
Beach Volleyball		X	
Bowling			
Cross Country	X	X	
Equestrian			
Fencing			
Field Hockey			

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Football	X		
Golf	X	X	
Gymnastics		X	
Ice Hockey			
Lacrosse			
Rifle			
Rowing			
Rugby			
Skiing			
Soccer	X	X	
Softball		X	
Stunt			
Swimming and Diving		X	
Tennis		X	
Track, Indoor		X	
Track, Outdoor	X	X	
Triathlon			
Volleyball		X	
Water Polo	X	X	
Wrestling			
Others			
Totals	8	13	0

Revenue/Expense Summary

ID	Item	Amount	Definition
Reve	enues		
1	Ticket Sales	\$775,280	 Input revenue received for sales of admissions to athletic events. This may include: Public and faculty sales. Student sales Shipping and Handling fees. Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).
2	Direct State or Other Government Support		Input state, municipal, federal and other appropriations made in support of athletics. This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate. This amount also includes state funded employee benefits. Corresponding expenses should be reported in Categories 22 and 24. Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).
3	Student Fees	\$8,766,136	Input student fees assessed and restricted for support of intercollegiate athletics.
4	Direct Institutional Support	\$11,989,535	 Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including: Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers) Federal work study support for student workers employed by athletics. Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

ID	Item	Amount	Definition
5	Less - Transfers to Institution	\$0	If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.
6	Indirect Institutional Support	\$1,028,960	Input value of costs covered and services provided by the institution to athletics but <u>not charged</u> to athletics including:
			• Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT.
			• Facilities maintenance.
			• Security.
			• Risk Management.
			• Utilities.
			Do not include depreciation.
			Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$0	Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but <u>not charged</u> to athletics.
			Do not report depreciation.
			Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.
7	Guarantees	\$1,688,700	Input revenue received from participation in away games.

ID	Item	Amount	Definition
8	Contributions	\$2,426,657	Input contributions provided <u>and</u> used by athletics in the reporting year including:
			• Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.
			• Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
			• Amounts received above face value for tickets.
			Contributions shall include cash and marketable securities.
			Do not report:
			• Pledges until funds are provided to athletics for use.
			• Contributions to be used in other reporting years.
9	In-Kind	\$0	Input market value of in-kind contributions in the reporting year including:
			Dealer provided automobiles.
			• Equipment.
			• Services.
			Nutritional product.
			All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.
			Please offset in-kind values in the appropriate expense category.

ID	Item	Amount	Definition
10	Compensation and Benefits provided by a third party	\$0	Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:
			• Car stipend.
			Country club membership.
			• Allowances for clothing, housing, entertainment.
			• Speaking fees.
			• Camps compensation.
			Media income.
			• Shoe and apparel income.
			The total of this category should equal expense Categories 23 and 25 combined.
11	Media Rights	\$1,108,578	Input <u>all</u> revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.
			Consult with your conference offices if you do not have the media rights distribution amount available.
12	NCAA Distributions	\$3,332,112	Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship.
			In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.
13	Conference Distributions (Non Media and Non Bowl)	\$1,578,016	Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).
			Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in this category. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.

ID	Item	Amount	Definition
14	Program, Novelty, Parking and	\$151,600	Input revenues from:
	Concession Sales		• Game Programs.
			• Novelties.
			• Food and Concessions.
			• Parking.
			Advertising should be included in Category 15.
15	Royalties, Licensing, Advertisement and	\$1,174,708	Input revenues from:
	Sponsorships		• Sponsorships.
			• Licensing Agreements.
			• Advertisement.
			• Royalties.
			• In-kind products and services as part of sponsorship agreement.
			An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.
16	Sports Camp Revenues	\$16,249	Input amounts received by the athletics department for sports camps and clinics.
17	Athletics Restricted Endowment and Investments Income	\$0	Please report <u>spending policy distributions</u> from athletics restricted endowments and <u>investment income used for athletics operations in the reporting year</u> .
			This category includes only restricted investment and endowment income <u>used</u> for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ""Direct Institutional Support"" and should be reported in Category 4.
			Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.
18	Other Operating Revenue	\$122,666	Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.
			If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.

ID	Item	Amount	Definition
19	Bowl Revenues	\$0	Input all amounts received related to participation in a post-season bowl game, including:
			• Expense reimbursements.
			• Ticket sales.
	Total Operating Revenues	\$34,159,197	Total of Categories 1-19.
Ехре	enses		
20	Athletic Student Aid	\$8,108,637	Input the total amount of athletic student-aid for the reporting year including:
			• Summer school.
			• Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
			• Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).
			Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.
			Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).
			Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.
			This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid

import feature is selected.

section within the NCAA Financial Reporting System when the CA

ID	Item	Amount	Definition
21	Guarantees	\$815,000	Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses.
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	\$7,910,851	Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:
			 Gross wages and bonuses.
			• Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.
			Place any severance payments in Category 26.
			Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$0	Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
			• Car stipend.
			Country club membership.
			• Allowances for clothing, housing, entertainment.
			• Speaking fees.
			Camps compensation.Media income.
			 Shoe and apparel income.
			Expense Category 23 and 25 should equal Category 10.
			Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

ID	Item	Amount	Definition
24	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	\$5,341,355	 Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms inclusive of: Gross wages and bonuses. Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.
			Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.
25	Support Staff/ Administrative Compensation, Benefits and Bonuses	\$0	Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
	paid by Third Party		• Car stipend.
			Country club membership.Allowances for clothing, housing, entertainment.
			 Anowances for clothing, nousing, entertainment. Speaking fees.
			• Camps compensation.
			Media income.
			• Shoe and apparel income.
			Expense Category 23 and 25 should equal Category 10.
26	Severance Payments	\$467,615	Input severance payments and applicable benefits recognized for past coaching and administrative personnel.
27	Recruiting	\$409,818	Input transportation, lodging and meals for prospective student- athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

ID	Item	Amount	Definition
28	Team Travel	\$2,879,773	Input air and ground travel, lodging, meals and incidentals (including housing costs incurred during school break period) for competition related to preseason, regular season and non-bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation. Note: Expenses related to post-season bowls should be included in Category 41.
29	Sports Equipment, Uniforms and Supplies	\$1,416,581	Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of in-kind equipment provided. Note: Expenses related to post-season bowls should be included in
			Category 41.
30	Game Expenses	\$1,191,078	Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.
			Note: Expenses related to post-season bowls should be included in Category 41.
31	Fund Raising, Marketing and Promotion	\$442,115	Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.
32	Sports Camp Expenses	\$0	Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.
33	Spirit Groups	\$21,462	Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.
			Note: Expenses related to post-season bowls should be included in Category 41.

ID	Item	Amount	Definition
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$448,101	Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).
			Do not report depreciation.
			Note: If the institution is paying for <u>all</u> debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.
35	Direct Overhead and Administrative	\$0	Input overhead and administrative expenses <u>paid by or charged</u> <u>directly to athletics</u> including:
	Expenses		 Administrative/Overhead fees charged by the institution to athletics. Facilities maintenance. Security. Risk Management. Utilities. Equipment Repair. Telephone. Other Administrative Expenses.
36	Indirect Institutional Support	\$1,028,960	Input overhead and administrative expenses NOT paid by or charged directly to athletics including:
			 Administrative/Overhead fees not charged by the institution to athletics. Facilities maintenance. Security. Risk Management. Utilities. Equipment Repair. Telephone. Other Administrative Expenses. Do not report depreciation. Note: This category should equal Category 6.

ID	Item	Amount	Definition
37	Medical Expenses and Insurance	\$529,984	Input medical expenses and medical insurance premiums for student-athletes.
38	Memberships and Dues	\$516,467	Input memberships, conference and association dues.
39	Student-Athlete Meals (non-travel)	\$66,828	Include meal allowance and food/snacks provided to student-athletes.
			Note: Meals provided during team travel should be reported in Category 28.
40	Other Operating Expenses	\$968,511	Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:
			• Non-team travel (conferences, etc.).
			• Team banquets and awards.
			If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.
41	Bowl Expenses	\$0	Input all expenditures related to participation in a post-season bowl game, including:
			• Team travel, lodging and meal expenses.
			Bonuses related to bowl participation.
			• Spirit groups.
			• Uniforms.
			Note: All post-season bowl related coaching compensation/ bonuses should be reported in Category 41A, Bowl Expenses – Coaching Compensation/Bonuses.
41A	Bowl Expenses - Coaching	\$0	Input all coaching bonuses related to participation in a post-season bowl game.
	Compensation/Bonuses		Note: All other post-season bowl related expenses should be reported in Category 41, Bowl Expenses.
	Total Operating Expenses	\$32,563,136	Total of Categories 20-41A.

Revenue/Expense Details

1 Ticket Sales \$775,280 Input revenue received for sales of admissions to athletic events. This may include:

- Public and faculty sales.
- Student sales
- Shipping and Handling fees.

Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).

Dovonuos by Course	Men's Teams Only V Ticket Sales	Vomen's Teams Only No Ticket Sales	ot Allocated by Gender Ticket Sales
Revenues by Source Baseball	13,337	Ticket Sales	Ticket Sales
Basketball	81,498	9,306	
Beach Volleyball	01,170	7,500	
Football	613,043		
Golf	,		
Gymnastics		5,421	
Soccer	7,731	2,383	
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	715,609	17,110	0
Revenue Not Related to Specific Teams			42,561
Total Revenue	715,609	17,110	42,561

- 2 Direct State or Other Government Support
- \$0 Input state, municipal, federal and other appropriations made in support of athletics.

This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.

This amount also includes state funded employee benefits. Corresponding expenses should be reported in Categories 22 and 24.

Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).

Revenues by Source	Men's Teams Only Direct State or Other Government Support	Women's Teams Only Direct State or Other Government Support	Not Allocated by Gender Direct State or Other Government Support
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0	(0
Revenue Not Related to Specific Teams			
Total Revenue	0	(0

3 Student Fees \$8,766,136 Input student fees assessed and restricted for support of intercollegiate athletics.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Student Fees	Student Fees	Student Fees
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0	C	0
Revenue Not Related to Specific Teams	S		8,766,136
Total Revenue	0	C	8,766,136

4 Direct Institutional Support

\$11,989,535 Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:

- Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers)
- Federal work study support for student workers employed by athletics.
- Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Direct Institutional Support	Direct Institutional Support	Direct Institutional Support
Baseball	32,868		
Basketball	79,596	95,040	
Beach Volleyball		28,908	
Football	82,368		
Golf	50,292	35,640	
Gymnastics		74,844	
Soccer	43,956	32,868	
Softball		45,936	
Swimming and Diving		43,560	
Tennis		66,924	
Track and Field, X-Country		51,084	
Volleyball		100,980	
Water Polo	84,744	68,508	
Others			
Subtotal All Teams	373,824	644,292	0
Revenue Not Related to Specific Teams			10,971,419
Total Revenue	373,824	644,292	10,971,419

5 Less -Transfers to Institution \$0 If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.

Revenues by Source	Men's Teams Only Less - Transfers to Institution	Women's Teams Only Less - Transfers to Institution	Not Allocated by Gender Less - Transfers to Institution
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	() (0 0
Revenue Not Related to Specific Teams			
Total Revenue	() (0 0

6 Indirect Institutional Support

\$1,028,960 Input value of costs covered and services provided by the institution to athletics but <u>not charged</u> to athletics including:

- Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.

Do not include depreciation.

Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.

Revenues by Source	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0	(0
Revenue Not Related to Specific Teams			1,028,960
Total Revenue	0	(1,028,960

- 6A Indirect Institutional
 Support Athletic Facilities
 Debt Service, Lease and
 Rental Fees
- \$0 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but <u>not charged</u> to athletics.

Do not report depreciation.

Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.

Revenues by Source	Men's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Women's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Not Allocated by Gender Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees		
Baseball					
Basketball					
Beach Volleyball					
Football					
Golf					
Gymnastics					
Soccer					
Softball					
Swimming and Diving					
Tennis					
Track and Field, X-Country					
Volleyball					
Water Polo					
Others					
Subtotal All Teams	0	0	0		
Revenue Not Related to Specific Teams					
Total Revenue	0	0	0		
NCAA Membership Financial Reporting System Page 20 of					

7 Guarantees

\$1,688,700 Input revenue received from participation in away games.

Revenues by Source	Men's Teams Only W Guarantees	omen's Teams Only N Guarantees	ot Allocated by Gender Guarantees
Baseball	10,000		
Basketball		40,000	
Beach Volleyball		2,500	
Football	1,600,000		
Golf			
Gymnastics			
Soccer		20,200	
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country		15,000	
Volleyball		1,000	
Water Polo			
Others			
Subtotal All Teams	1,610,000	78,700	0
Revenue Not Related to Specific Teams			
Total Revenue	1,610,000	78,700	0

- 8 Contributions \$2,426,657 Input contributions **provided and used by athletics** in the reporting year including:
 - Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.
 - Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
 - Amounts received above face value for tickets.

Contributions shall include cash and marketable securities.

Do not report:

- Pledges until funds are provided to athletics for use.
- Contributions to be used in other reporting years.

Revenues by Source	Men's Teams Only Contributions	Women's Teams Only I Contributions	Not Allocated by Gender Contributions
Baseball	36,654		
Basketball	6,260		
Beach Volleyball			
Football	346,988		
Golf	22,238	44,168	
Gymnastics		1,921	
Soccer			
Softball		405,292	
Swimming and Diving			
Tennis		265,804	
Track and Field, X-Country		78,486	
Volleyball		58,926	
Water Polo	35,326	1,409	
Others			
Subtotal All Teams	447,466	856,006	0
Revenue Not Related to Specific Teams			1,123,185
Total Revenue	447,466	856,006	1,123,185

- 9 In-Kind \$0 Input market value of in-kind contributions in the reporting year including:
 - Dealer provided automobiles.
 - Equipment.
 - Services.
 - Nutritional product.

All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.

Please offset in-kind values in the appropriate expense category.

Revenues by Source	Men's Teams Only In-Kind	Women's Teams Onl In-Kind	y Not Allocated by Gender In-Kind
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0	(0
Revenue Not Related to Specific Teams	S		
Total Revenue	0		0 0

- 10 Compensation and Benefits provided by a third party
- \$0 Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:
 - Car stipend.
 - Country club membership.
 - Allowances for clothing, housing, entertainment.
 - Speaking fees.
 - Camps compensation.
 - Media income.
 - Shoe and apparel income.

The total of this category should equal expense Categories 23 and 25 combined.

Men's Teams Only Revenues by Source Compensation and Bener provided by a third par		
Baseball		
Basketball		
Beach Volleyball		
Football		
Golf		
Gymnastics		
Soccer		
Softball		
Swimming and Diving		
Tennis		
Track and Field, X-Country		
Volleyball		
Water Polo		
Others		
Subtotal All Teams	0	0 0
Revenue Not Related to Specific Teams		
Total Revenue	0	0 0
NCAA Membership Financial Reporting System		Page 24 of 79

11 Media Rights \$1,108,578 Input <u>all</u> revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.

Consult with your conference offices if you do not have the media rights distribution amount available.

	Men's Teams Only V	Vomen's Teams Only	Not Allocated by Gender
Revenues by Source	Media Rights	Media Rights	Media Rights
Baseball			
Basketball			
Beach Volleyball			
Football	1,104,541		
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	1,104,541	(0
Revenue Not Related to Specific Teams			4,037
Total Revenue	1,104,541	(4,037

12 NCAA Distributio ns

\$3,332,112 Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship.

In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.

Revenues by Source	Men's Teams Only Women's Teams Only NCAA Distributions NCAA Distributions	<u> </u>
Baseball		
Basketball	515,240	
Beach Volleyball		
Football		
Golf		
Gymnastics		
Soccer		
Softball		
Swimming and Diving		
Tennis		
Track and Field, X-Country		
Volleyball		
Water Polo		
Others		
Subtotal All Teams	515,240 0	0
Revenue Not Related to Specific Teams	s	2,816,872
Total Revenue	515,240 0	2,816,872

13 Conference
Distributions (Non
Media and Non Bowl)

\$1,578,016 Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).

Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in this category. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.

Revenues by Source	Men's Teams Only Conference Distributions (Non Media and Non Bowl)	Women's Teams Only Conference Distributions (Non Media and Non Bowl)	Not Allocated by Gender Conference Distributions (Non Media and Non Bowl)
Baseball			
Basketball	68,001		
Beach Volleyball			
Football	1,403,170		
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	1,471,171	0	0
Revenue Not Related to Specific Teams			106,845
Total Revenue	1,471,171	0	106,845

14 Program, Novelty, Parking and Concession Sales \$151,600 Input revenues from:

- Game Programs.
- Novelties.
- Food and Concessions.
- Parking.

Advertising should be included in Category 15.

Revenues by Source	Men's Teams Only Program, Novelty, Parking and Concession Sales	Women's Teams Only Program, Novelty, Parking and Concession Sales	Not Allocated by Gender Program, Novelty, Parking and Concession Sales
Baseball	330		
Basketball	2,160		
Beach Volleyball			
Football	146,034		
Golf			
Gymnastics			
Soccer			
Softball		230	
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	148,524	230	0
Revenue Not Related to Specific Teams			2,846
Total Revenue	148,524	230	2,846

15 Royalties, Licensing, Advertisement and Sponsorships \$1,174,708 Input revenues from:

- Sponsorships.
- Licensing Agreements.
- Advertisement.
- Royalties.
- In-kind products and services as part of sponsorship agreement.

An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.

Revenues by Source	Men's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Women's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Not Allocated by Gender Royalties, Licensing, Advertisement and Sponsorships
Baseball	39,200		
Basketball	54,510	54,510	
Beach Volleyball		7,875	
Football	287,500		
Golf	7,200	5,200	
Gymnastics		11,000	
Soccer	13,000	32,600	
Softball		14,400	
Swimming and Diving		13,050	
Tennis		3,525	
Track and Field, X-Country	4,500	20,875	
Volleyball		10,200	
Water Polo		12,000	
Others			
Subtotal All Teams	405,910	185,235	0
Revenue Not Related to Specific Teams			583,563
Total Revenue	405,910	185,235	583,563

16 Sports Camp Revenues \$16,249 Input amounts received by the athletics department for sports camps and clinics.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Sports Camp Revenues	Sports Camp Revenues	Sports Camp Revenues
Baseball			
Basketball		893	
Beach Volleyball			
Football	12,466	5	
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	12,466	5 893	0
Revenue Not Related to Specific Teams			2,890
Total Revenue	12,466	5 893	2,890

- 17 Athletics Restricted Endowment and Investments Income
- \$0 Please report <u>spending policy distributions</u> from athletics restricted endowments and <u>investment income used for athletics operations in the reporting year</u>.

This category includes only restricted investment and endowment income <u>used</u> for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ""Direct Institutional Support"" and should be reported in Category 4.

Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.

Revenues by Source	Men's Teams Only Athletics Restricted Endowment and Investments Income	Women's Teams Only Athletics Restricted Endowment and Investments Income	Not Allocated by Gender Athletics Restricted Endowment and Investments Income
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0	() (
Revenue Not Related to Specific Teams			
Total Revenue	0	() (

18 Other Operating Revenue

\$122,666 Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.

If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Other Operating Revenue	Other Operating Revenue	Other Operating Revenue
Baseball	296		
Basketball	471	40	
Beach Volleyball			
Football	18,050		
Golf		20,500	
Gymnastics		3,000	
Soccer	29		
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo		1,800	
Others			
Subtotal All Teams	18,846	25,340	0
Revenue Not Related to Specific Teams			78,480
Total Revenue	18,846	25,340	78,480

19 Bowl Revenues

- \$0 Input all amounts received related to participation in a post-season bowl game, including:
 - Expense reimbursements.
 - Ticket sales.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Bowl Revenues	Bowl Revenues	Bowl Revenues
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams	S		
Total Revenue	0	0	0

Total Operating Revenues

\$34,159,197 Total of Categories 1-19.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Total Operating Revenues	Total Operating Revenues	Total Operating Revenues
Baseball	132,685		
Basketball	807,736	199,789	
Beach Volleyball		39,283	
Football	5,614,160		
Golf	79,730	105,508	
Gymnastics		96,186	
Soccer	64,716	88,051	
Softball		465,858	
Swimming and Diving		56,610	
Tennis		336,253	
Track and Field, X-Country	4,500	165,445	
Volleyball		171,106	
Water Polo	120,070	83,717	
Others			
Subtotal All Teams	6,823,597	1,807,806	0
Revenue Not Related to Specific Teams			25,527,794
Total Revenue	6,823,597	1,807,806	25,527,794

Reporting Institution: San Jose State University **Reporting Year (FY):** 2018

20 Athletic Total Dollar Student Amount Aid

\$8,108,637 Input the total amount of athletic student-aid for the reporting year including:

- Summer school.
- Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
- Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).

Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

Total 238.13
Equivalencies
Awarded
Total Students 338
Receiving Aid

Male Athlete Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2017-2018 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Baseball	11.05	0.04	11.09	26	297,017
Basketball	11.59	0	11.59	12	468,843
Football	74	2	76	81	2,483,453
Golf	4.73	0	4.73	10	146,376
Soccer	9.34	0.19	9.53	19	275,191
Track and Field, X-Country	3.06	0	3.06	9	74,319
Water Polo	4.92	0	4.92	10	162,452
Expenses Not Related to Specific Teams					
Totals	118.69	2.23	120.92	167	3,907,651

Female Athlete Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2017-2018 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Basketball	14.62	0	14.62	15	581,852
Beach Volleyball	1.16	0	1.16	2	42,803
Golf	5.79	0	5.79	8	182,532
Gymnastics	10.03	0	10.03	11	403,640
Soccer	14.02	0.3	14.32	21	453,078
Softball	12.98	0.13	13.11	27	377,747
Swimming and Diving	14.65	0.04	14.69	23	418,724
Tennis	7.07	0	7.07	8	316,083
Track and Field, X-Country	16.23	0	16.23	27	489,071
Volleyball	11.18	0	11.18	12	430,019
Water Polo	8.77	0.24	9.01	17	303,175

Expenses Not

Related to

Specific Teams

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2017-2018 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Totals	116.5	0.71	117.21	171	3,998,724

Not Allocated by Gender Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2017-2018 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Expenses Not Related to Specific Teams					202,262
Totals	0	(0	0	202,262

21 Guarantees \$815,000 Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses.

Expenses by Object of Expenditure	Men's Teams Only Women's T Guarantees Guara	•	ocated by Gender Guarantees
Baseball			
Basketball	200,000		
Beach Volleyball			
Football	615,000		
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	815,000	0	0
Expenses Not Related to Specific Teams			
Total Expenses	815,000	0	0

- Bonuses paid by the University and Related Entities
- 22 Coaching Salaries, Benefits and \$7,910,851 Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:
 - Gross wages and bonuses.
 - Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

- 23 Coaching Salaries, Benefits and Bonuses paid by a Third Party
- \$0 Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
 - Car stipend.
 - Country club membership.
 - Allowances for clothing, housing, entertainment.
 - Speaking fees.
 - Camps compensation.
 - Media income.
 - Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Men's Teams Coaching Expenses

	Men's Teams Head Coaches						Men's Teams Assistant Coaches			
Sport	Numbe FT	E	Coaching	Coaching	Numbe FTI	E	Coaching	Coaching		
	r of	S	alaries, Benefits	Salaries,	r of	Sa	laries, Benefits	Salaries,		
	Positio	aı	nd Bonuses paid	Benefits and	Positio	an	d Bonuses paid	Benefits and		
	ns	b	y the University	Bonuses paid	ns	by	the University	Bonuses paid		
			and Related	by a Third			and Related	by a Third		
			Entities	Party			Entities	Party		
Baseball	1	1	214,271		2	2	199,407			
Basketball	1	1	549,779		3	3	460,253			
Football	1	1	704,060		9 9	9	2,101,489			

		Mer	n's Teams Head C	oaches	Men's Teams Assistant Coaches			
Sport	Number of Positions	2	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Number of Positions		Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Golf	1	1	153,934					
Soccer	1	1	175,001		1	1	75,168	
Track and Field, X-Country	1	0.5	44,442					
Water Polo	1	1	102,300		1	0.5	38,030	
Subtotal All Teams	7	6.5	1,943,787	() 16	15.5	2,874,347	0
Expenses Not Related to Specific Teams								
Total Expenses			1,943,787	()		2,874,347	0

Women's Teams Coaching Expenses

	Women's Teams Head Coaches					Women's Teams Assistant Coaches			
Sport	Numbel r of Positio ns		Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Numbe F' r of Positio ns		Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	
Basketball	1	1	297,059	1 ul ty	3	3	414,603	1 ul vy	
Beach Volleyball	1	0.5	47,929						
Golf	1	1	151,600		1	1	44,190		
Gymnastics	1	1	146,607		2	2	169,740		
Soccer	1	1	170,145		2	2	208,020		
Softball	1	1	173,515		2	2	187,745		
Swimming and Diving	1	1	136,167		2	2	153,599		
Tennis	1	1	144,498						

	Women's Teams Head Coaches Women's Teams Assistant Coaches						t Coaches	
Sport	Number of Positions		Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Numbe r of Positio ns		Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Track and Field, X- Country	2	1	170,030		1	1	64,129	
Volleyball	1	1	168,419		2	1.5	75,327	
Water Polo	1	1	118,622		1	0.5	50,773	
Subtotal All Teams	12	10.5	1,724,591	() 16	15.0	1,368,126	0
Expenses Not Related to Specific Teams	t							
Total Expenses			1,724,591	()		1,368,126	0

- 24 Support Staff/
 Administrative
 Compensation, Benefits
 and Bonuses paid by the
 University and Related
 Entities
- \$5,341,355 Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms inclusive of:
 - Gross wages and bonuses.
 - Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.

- 25 Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party
- \$0 Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
 - Car stipend.
 - Country club membership.
 - Allowances for clothing, housing, entertainment.
 - Speaking fees.
 - Camps compensation.
 - Media income.
 - Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

	Men's Teams Only		Women's T	Teams Only	Not Allocated by Gender	
Expenses by	Support Staff/	Support Staff/	Support Staff/	Support Staff/	Support Staff/	Support Staff/
Object of	Administrative	Administrative	Administrative	Administrative	Administrative	Administrative
Expenditure	e Compensation,	Compensation,	Compensation,	Compensation,	Compensation,	Compensation,
	Benefits and	Benefits and	Benefits and	Benefits and	Benefits and	Benefits and
	Bonuses paid	Bonuses paid	Bonuses paid	Bonuses paid	Bonuses paid	Bonuses paid
	by the	by Third Party	by the	by Third Party	by the	by Third Party
	University and		University and		University and	
	Related		Related		Related	
	Entities		Entities		Entities	
Baseball	19,572					
Basketball	94,193	1	71,322	,		

Object of	Support Staff/ Administrative Compensation, Benefits and	Administrative Compensation, Benefits and Bonuses paid by Third Party	Support Staff/ Administrative Compensation, Benefits and Bonuses paid	Administrative Compensation, Benefits and Bonuses paid by Third Party	Support Staff/ Administrative Compensation, Benefits and Bonuses paid	Administrative Compensation, Benefits and Bonuses paid by Third Party
Beach Volleyball						
Football	403,478					
Golf	29,759)				
Gymnastics						
Soccer						
Softball						
Swimming and Diving						
Tennis						
Track and Field, X-Country						
Volleyball						
Water Polo						
Others						
Subtotal All Teams	547,002	0	71,322	0	0	0
Expenses Not Related to Specific Teams					4,723,031	
Total Expenses	547,002	0	71,322	0	4,723,031	0

26 Severance Payments

\$467,615 Input severance payments and applicable benefits recognized for past coaching and administrative personnel.

Expenses by Object of Expenditure	Men's Teams Only Women's Teams Only! Severance Payments Severance Payments	
Baseball		
Basketball	191,873	
Beach Volleyball		
Football	275,742	
Golf		
Gymnastics		
Soccer		
Softball		
Swimming and Diving		
Tennis		
Track and Field, X-Country		
Volleyball		
Water Polo		
Others		
Subtotal All Teams	467,615 0	0
Expenses Not Related to Specific Teams		
Total Expenses	467,615 0	0

27 Recruiting \$409,818 Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as inkind value of loaned or contributed transportation.

Expenses by Object of Expenditure	Men's Teams Only W Recruiting	Vomen's Teams Only No Recruiting	ot Allocated by Gender Recruiting
Baseball	24,460		
Basketball	61,946	39,076	
Beach Volleyball		1,423	
Football	173,212		
Golf	4,536	3,229	
Gymnastics		4,186	
Soccer	10,712	10,658	
Softball		22,811	
Swimming and Diving		11,654	
Tennis		7,480	
Track and Field, X-Country	893	4,137	
Volleyball		13,561	
Water Polo	5,596	10,248	
Others			
Subtotal All Teams	281,355	128,463	0
Expenses Not Related to Specific Teams			
Total Expenses	281,355	128,463	0

Team \$2,879,773 Input air and ground travel, lodging, meals and incidentals (including housing costs Trave incurred during school break period) for competition related to preseason, regular season and non-bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation.

Expenses by Object of Expenditure	Men's Teams Only V Team Travel	Women's Teams Only N Team Travel	ot Allocated by Gender Team Travel
Baseball	185,859		
Basketball	186,019	157,191	
Beach Volleyball		15,106	
Football	1,164,580		
Golf	74,930	36,439	
Gymnastics		59,084	
Soccer	70,176	151,583	
Softball		163,370	
Swimming and Diving		184,834	
Tennis		51,497	
Track and Field, X-Country	6,738	104,308	
Volleyball		108,600	
Water Polo	45,833	77,315	
Others			
Subtotal All Teams	1,734,135	1,109,327	0
Expenses Not Related to Specific Teams			36,311
Total Expenses	1,734,135	1,109,327	36,311

29 Sports Equipment, Uniforms and Supplies \$1,416,581 Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of inkind equipment provided.

Expenses by Object of Expenditure	Men's Teams Only Sports Equipment, Uniforms and Supplies	Women's Teams Only Sports Equipment, Uniforms and Supplies	Not Allocated by Gender Sports Equipment, Uniforms and Supplies
Baseball	86,307		
Basketball	81,850	83,488	
Beach Volleyball		10,644	
Football	554,453		
Golf	27,726	20,040	
Gymnastics		29,904	
Soccer	28,924	45,694	
Softball		43,079	
Swimming and Diving		33,207	
Tennis		23,182	
Track and Field, X-Country	5,011	43,546	
Volleyball		24,425	
Water Polo	18,127	17,707	
Others			
Subtotal All Teams	802,398	374,916	0
Expenses Not Related to Specific Teams			239,267
Total Expenses	802,398	374,916	239,267

Game \$1,191,078 Input game-day expenses other than travel which are necessary for intercollegiate Expense athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.

Expenses by Object of Expenditure	Men's Teams Only V Game Expenses	Women's Teams Only N Game Expenses	Not Allocated by Gender Game Expenses
Baseball	63,033		
Basketball	169,333	104,327	
Beach Volleyball		1,565	
Football	721,096		
Golf	212	4,756	
Gymnastics		12,455	
Soccer	12,371	12,570	
Softball		18,846	
Swimming and Diving		125	
Tennis		8,000	
Track and Field, X-Country			
Volleyball		21,712	
Water Polo	7,482	1,950	
Others			
Subtotal All Teams	973,527	186,306	0
Expenses Not Related to Specific Teams			31,245
Total Expenses	973,527	186,306	31,245

Fund Raising, Marketing \$442,115 Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.

Expenses by Object of Expenditure	Men's Teams Only Fund Raising, Marketing and Promotion	Women's Teams Only Fund Raising, Marketing and Promotion	Not Allocated by Gender Fund Raising, Marketing and Promotion
Baseball	2		
Basketball	61	819	
Beach Volleyball			
Football			
Golf	137		
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	200	819	0
Expenses Not Related to Specific Teams			441,096
Total Expenses	200	819	441,096

32 Sports
Camp
Expenses

\$0 Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	e Sports Camp Expenses	Sports Camp Expenses	Sports Camp Expenses
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	(0	0
Expenses Not Related to Specific Teams			
Total Expenses	(0	0

33 Spirit Groups \$21,462 Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.

	•		y Not Allocated by Gender
Expenses by Object of Expenditure	Spirit Groups	Spirit Groups	Spirit Groups
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0		0 0
Expenses Not Related to Specific Teams			21,462
Total Expenses	0	(0 21,462

34 Athletic Facilities
Debt Service, Leases
and Rental Fee

\$448,101 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).

Do not report depreciation.

Note: If the institution is paying for <u>all</u> debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.

Expenses by Object of Expenditure	Men's Teams Only Athletic Facilities Debt Service, Leases and Rental Fee	Women's Teams Only Athletic Facilities Debt Service, Leases and Rental Fee	Not Allocated by Gender Athletic Facilities Debt Service, Leases and Rental Fee
Baseball	1,641		
Basketball	91,298	54,465	
Beach Volleyball			
Football			
Golf	195		
Gymnastics		21,229	
Soccer			
Softball		34,531	
Swimming and Diving		30,486	
Tennis		43,229	
Track and Field, X-Country		7,220	
Volleyball		270	
Water Polo	20,000	20,000	
Others			
Subtotal All Teams	113,134	211,430	0
Expenses Not Related to Specific Teams			123,537
Total Expenses	113,134	211,430	123,537

- 35 Direct Overhead and Administrative Expenses
- \$0 Input overhead and administrative expenses <u>paid by or charged</u> <u>directly to athletics</u> including:
 - Administrative/Overhead fees charged by the institution to athletics.
 - Facilities maintenance.
 - Security.
 - Risk Management.
 - Utilities.
 - Equipment Repair.
 - Telephone.
 - Other Administrative Expenses.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Direct Overhead and Administrative Expenses	Direct Overhead and Administrative Expenses	Direct Overhead and Administrative Expenses
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

Reporting Institution: San Jose State University

36 Indirect Institutional Support \$1,028,960 Input overhead and administrative expenses **NOT** paid by or charged directly to athletics including:

- Administrative/Overhead fees <u>not charged</u> by the institution to athletics.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.
- Equipment Repair.
- Telephone.
- Other Administrative Expenses.

Do not report depreciation.

Note: This category should equal Category 6.

	Men's Teams Only adirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0	(0
Expenses Not Related to Specific Teams			1,028,960
Total Expenses	0	(1,028,960
NCAA Membership Financial Repor	ting System		Page 54 of 79

37 Medical Expenses and Insurance

\$529,984 Input medical expenses and medical insurance premiums for student-athletes.

Expenses by Object of Expenditure	Men's Teams Only Medical Expenses and Insurance	Women's Teams Only Medical Expenses and Insurance	Not Allocated by Gender Medical Expenses and Insurance
Baseball			
Basketball		1,098	3
Beach Volleyball			
Football			
Golf			
Gymnastics		692	
Soccer			
Softball		26	j
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0	1,816	0
Expenses Not Related to Specific Teams			528,168
Total Expenses	0	1,816	528,168

38 Memberships and Dues

\$516,467 Input memberships, conference and association dues.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Memberships and Dues	Memberships and Dues	Memberships and Dues
Baseball			
Basketball	3,200	450	
Beach Volleyball			
Football	1,114		
Golf		485	
Gymnastics			
Soccer	4,000		
Softball		95	
Swimming and Diving		986	<u> </u>
Tennis		585	
Track and Field, X-Country		650	
Volleyball			
Water Polo	6,150	492	
Others			
Subtotal All Teams	14,464	3,743	0
Expenses Not Related to Specific Teams			498,260
Total Expenses	14,464	3,743	498,260

39 Student-Athlete Meals (non-travel)

\$66,828 Include meal allowance and food/snacks provided to student-athletes.

Note: Meals provided during team travel should be reported in Category 28.

Expenses by Object of Expenditure	Men's Teams Only Student-Athlete Meals (non-travel)	Women's Teams Only Student-Athlete Meals (non-travel)	Not Allocated by Gender Student-Athlete Meals (non-travel)
Baseball	469		
Basketball		60	
Beach Volleyball		730	
Football	58,155		
Golf	903	110	
Gymnastics		90	
Soccer		410	
Softball		2,594	
Swimming and Diving			
Tennis		257	
Track and Field, X-Country	18	857	
Volleyball		637	
Water Polo	379	1,159	
Others			
Subtotal All Teams	59,924	6,904	0
Expenses Not Related to Specific Teams			
Total Expenses	59,924	6,904	0

- 40 Other Operating Expenses
- \$968,511 Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:
 - Non-team travel (conferences, etc.).
 - Team banquets and awards.

If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Other Operating Expenses	Other Operating Expenses	Other Operating Expenses
Baseball	5,103		
Basketball	41,304	25,848	
Beach Volleyball		3,112	
Football	282,292		
Golf	8,802	4,937	
Gymnastics		4,067	
Soccer	3,900	9,518	
Softball		9,447	
Swimming and Diving		4,123	
Tennis		3,070	
Track and Field, X-Country	915	8,695	
Volleyball		8,231	
Water Polo	5,904	5,324	
Others			
Subtotal All Teams	348,220	86,372	0
Expenses Not Related to Specific Teams			533,919
Total Expenses	348,220	86,372	533,919

- 41 Bowl Expenses
- \$0 Input all expenditures related to participation in a post-season bowl game, including:
 - Team travel, lodging and meal expenses.
 - Bonuses related to bowl participation.
 - Spirit groups.
 - Uniforms.

Note: All post-season bowl related coaching compensation/bonuses should be reported in Category 41A, Bowl Expenses – Coaching Compensation/Bonuses.

Expenses by Object of Expenditure	Men's Teams Only V Bowl Expenses	Vomen's Teams Only Bowl Expenses	Not Allocated by Gender Bowl Expenses
Baseball		•	
Basketball			
Beach Volleyball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

41A Bowl Expenses - Coaching Compensation/Bonuses

\$0 Input all coaching bonuses related to participation in a post-season bowl game.

Note: All other post-season bowl related expenses should be reported in Category 41, Bowl Expenses.

Expenses by Object of Expenditure	Men's Teams Only Bowl Expenses - Coaching Compensation/Bonuses	Women's Teams Only Bowl Expenses - Coaching Compensation/Bonuses	Not Allocated by Gender Bowl Expenses - Coaching Compensation/Bonuses
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

Total Operating Expenses

\$32,563,136 Total of Categories 20-41A.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Total Operating Expenses	Total Operating Expenses	Total Operating Expenses
Baseball	1,097,141		
Basketball	2,599,952	1,831,658	
Beach Volleyball		123,312	
Football	9,538,124		
Golf	447,510	448,318	
Gymnastics		851,694	
Soccer	655,443	1,061,676	
Softball		1,033,806	
Swimming and Diving		973,905	
Tennis		597,881	
Track and Field, X-Country	132,336	892,643	
Volleyball		851,201	
Water Polo	412,253	606,765	
Others			
Subtotal All Teams	14,882,759	9,272,859	0
Expenses Not Related to Specific Teams			8,407,518
Total Expenses	14,882,759	9,272,859	8,407,518

Athletics Participation

Table 486 Table 1 - - - Athletics Participation. A participant is a student-athlete who, as of the day of a varsity team's first scheduled contest in the traditional season: (a) is listed as a team member; (b) practices with the varsity team and receives coaching from one or more varsity coaches; or (c) receives athletically-related student aid.

Any student who satisfies one or more of the criteria above is a participant, including a student on a team the institution designates or defines as junior varsity, freshman, or novice, or a student who does not play in a scheduled contest, whether for medical reasons or to preserve eligibility (i.e., a redshirt).

Student-athletes who participate in more than one sport should be counted in each sport. The Coed Teams column is marked based on the content of the sports sponsored table (Mixed Sports) in the School Info page. Male practice players are NOT to be included as participants in this table.

	I	Number of	r of Participants Number of Participants Number of Participating on a Participating of Second Team Participating of Participants Number of			pating on a	
Sport	Coed Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams
Baseball		35					
Basketball		15	12				
Beach Volleyball			19		15		
Cross Country		9	11				
Football		97					
Golf		12	7				
Gymnastics			17				
Soccer		27	29				
Softball			28				
Swimming and Diving			31				
Tennis			7				
Track, Indoor			33		24		9
Track, Outdoor			33		24		9
Volleyball			17		15		
Water Polo		23	24				
Others							
Total Participants		218	268	0	78	0	18
Participant Proportion		44.9%	55.1%				

]	Number o	f Participants	Number o	f Participants	Number o	f Participants
				Participating on a		Participating on a	
				Secon	nd Team	Thir	d Team
Sport	Coed	Men's	Women's	Men's	Women's	Men's	Women's
	Teams	Teams	Teams	Teams	Teams	Teams	Teams
Unduplicated Count of Participants		218	226				

Head Coaching Assignments - Men's Teams

Table 2A

7 Table 2A - - - Head Coaches Assignments Men's Teams

	Head Coaches of Men's Teams						_	
Sport	Full Time	Part Time	University	Part Time University	Full Time Coaching	Part Time Coaching	University	Count Part Time University Employee or Volunteer
Baseball	1		1					
Basketball	1		1					
Football	1		1					
Golf	1		1					
Soccer	1		1					
Track and Field, X-Country		1	1					
Water Polo	1		1					
Others								
Coaching Position Totals	6	1	7	0	0	0	0	0

Head Coaching Assignments - Women's Teams

Table 2B

12 Table 2B - - - Head Coaches Assignments Women's Teams

	Head Coaches of Women's Teams							
	N	Iale Coach	nes - Head C	ount	Fe	emale Coac	ches - Head	Count
Sport			Full Time University Employee	Part Time University Employee or Volunteer	Coaching		University	Part Time University Employee or Volunteer
Basketball					1		1	
Beach Volleyball		1	1					
Golf	1		1					
Gymnastics	1		1					
Soccer					1		1	
Softball	1		1					
Swimming and Diving	1		1					
Tennis	1		1					
Track and Field, X-Country	1	1	2					
Volleyball					1		1	
Water Polo	1		1					
Others								
Coaching Position Totals	7	2	9	0	3	0	3	0

Assistant Coaching Assignments - Men's Teams

Table 3A

17 Table 3A - - - Assistant Coaches Assignments Men's Teams

	Assistant Coaches of Men's Teams							
			nes - Head C				ches - Head	
Sport			University	Part Time University Employee or Volunteer	Coaching	Coaching	University	Part Time University Employee or Volunteer
Baseball	2		2					
Basketball	3		3					
Football	9		9					
Golf								
Soccer	1	1	1	1				
Track and Field, X-Country								
Water Polo)					1	1	
Others								
Coaching Position Totals	15	1	15	1	0	1	1	0

Assistant Coaching Assignments - Women's Teams

Table 3B

15 Table 3B - - - Assistant Coaches Assignments Women's Teams

	Assistant Coaches of Women's Teams							
	\mathbf{N}	Iale Coach	nes - Head C	ount	Fe	emale Coac	hes - Head	Count
Sport			•	Part Time University Employee or Volunteer	Coaching		University	Part Time University Employee or Volunteer
Basketball	1		1	, 010111001	2		2	, 0200220002
Beach Volleyball								
Golf								
Gymnastics						2		2
Soccer	1		1			1		1
Softball	1		1		1		1	
Swimming and Diving		1		1		1		1
Tennis								
Track and Field, X-Country					1		1	
Volleyball		2	1	1				
Water Polo						1	1	
Others								
Coaching Position Totals	3	3	4	2	4	5	5	4

Other Reporting Items

AUP Data Categories:

50 - Excess Transfers to Institution: \$0

51 - Conference Realignment Expenses: \$0

52 - Total Athletics Related Debt: \$0

53 - Total Institutional Debt: \$511,899,053

54 - Athletics Dedicated Endowments: \$14,403,627

55 - Institutional Endowments: \$151,355,131

56 - Athletics Related Capital Expenditures: \$314,777

Other Data Categories:

Institutional Expenses: \$551,204,546

Athletically-Related Facilities Annual Debt Service: \$0

Institution's Annual Debt Service: \$34,381,534

Institution's Education and General Expenses: \$410,593,926

Average Cost of Full Grant-in-Aid - In-State: \$27,656

Average Cost of Full Grant-in-Aid - Out-of-State: \$39,536

Average Cost of Attendance - In-State: \$27,656

Average Cost of Attendance - Out-of-State: \$39,536

Expenses Dedicated to Compliance: \$448,866

Name of Compliance Software Used: Jump Forward

Compliance FTEs: 4

Revenue Distribution - Sports Sponsored

Distribution Year: 2019

Academic Year of Sport Sponsorship Information: 2017-18

Men's Sports	Women's Sports	Mixed Sports			
x Baseball	x Softball				
x Football	x Women's Basketball				
x Men's Basketball	x Women's Beach Volleyball				
x Men's Cross Country	x Women's Cross Country				
x Men's Golf	x Women's Golf				
x Men's Soccer	x Women's Gymnastics				
Men's Track, Outdoor	x Women's Soccer				
x Men's Water Polo	x Women's Swimming and Diving				
	x Women's Tennis				
	x Women's Track, Indoor				
	x Women's Track, Outdoor				
	x Women's Volleyball				
	x Women's Water Polo				
Total Men's Sports Sponsored: 7	Total Women's Sports Sponsored: 13	Total Mixed Sports Sponsored:			
Current Year's Submission of Sports Sponsored: 20	Previous Year's Submission of Sports Sponsored: 20	Variance: 0			

Revenue Distribution - Grants-in-Aid

Distribution Year: 2019

Academic Year of Grant-in-Aid Information: 2017-18

Men's Team Sports

Men's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded (A+B)	Total Revenue Distribution Equivalencies Awarded
Baseball	11.05	0.04	11.09	11.09
Basketball	11.59	0	11.59	11.59
Football	74	2	76	76
Golf	4.73	0	4.73	4.5
Soccer	9.34	0.19	9.53	9.53
Track and Field, X-Country	3.06	0	3.06	3.06
Water Polo	4.92	0	4.92	4.5
Total Men's	118.69	2.23	120.92	120.27

Women's Team Sports

Women's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded (A+B)	Total Revenue Distribution Equivalencies Awarded
Basketball	14.62	0	14.62	14.62
Beach Volleyball	1.16	0	1.16	1.16
Golf	5.79	0	5.79	5.79
Gymnastics	10.03	0	10.03	10.03
Soccer	14.02	0.3	14.32	14.3
Softball	12.98	0.13	13.11	12.13
Swimming and Diving	14.65	0.04	14.69	14.04
Tennis	7.07	0	7.07	7.07
Track and Field, X-Country	16.23	0	16.23	16.23
Volleyball	11.18	0	11.18	11.18
Water Polo	8.77	0.24	9.01	8.24

Women's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded (A+B)	Total Revenue Distribution Equivalencies Awarded
Total Women's	116.50	0.71	117.21	114.79

Mixed Team Sports

Mixed Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded (A+B)	Total Revenue Distribution Equivalencies Awarded
Total Mixed	0	0	0	0

Prior Year Total Rev Dist	Current Year Total Rev Dist	Variance Between Prior and	
Equivalencies (Total Reported)	Equivalencies (Total Reported)	Current Year	
233.2 (238.64)	235.06 (238.13)		

Revenue Distribution - Pell Grants

Distribution Year: 2019

Academic Year of Pell Grant Information: 2017-18

Men's Team Sports

Sport	2017-18 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Baseball	7	10	-3	32,740
Basketball	4	5	-1	23,680
Football	29	28	1	144,313
Golf		0	0	
Soccer	10	8	2	53,990
Track and Field, X-Country	1	2	-1	4,870
Water Polo	3	3	0	14,860
Men's Total	54	56	-2	274,453

Women's Team Sports

Sport	2017-18 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Basketball	3	5	-2	16,510
Beach Volleyball	1	0	1	5,920
Golf	1	1	0	5,815
Gymnastics	3	3	0	17,160
Soccer	6	8	-2	25,970
Softball	7	5	2	32,390
Swimming and Diving		4	-4	
Tennis		0	0	
Track and Field, X-Country	15	18	-3	72,750
Volleyball	1	3	-2	5,920
Water Polo	2	2	0	11,290
Women's Total	39	49	-10	193,725

Mixed Team Sports

Sport	2017-18 Pell	Prior Year Pell	Variance	Total Dollar Amount for SAs on Pell
	Grants	Grants	Totals	Grants
Mixed Total	0		0	0

	2017-18 Pell	Prior Year Pell	Variance	Total Dollar Amount for SAs on Pell
	Grants	Grants	Totals	Grants
Total	93	105	-12	\$468,178

	Comments
Comments:	

Reporting Institution: San Jose State University

Reporting Year (FY): 2018

Miscellaneous Information

Note: These values are calculated from data entered earlier in the system.

Athletically Related Student Aid

Input the total amount of athletic student-aid for the reporting year including:

- Summer school.
- Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
- Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).

Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

Men's Teams	\$3,907,651
Women's Teams	\$3,998,724
Total Amount	\$7,906,375

Recruiting Expenditures

Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

Men's Teams	\$281,355
Women's Teams	\$128,463

Total Amount	\$409,818

Head Coaches Input compensation, bonuses and benefits paid to all coaches reportable on the university or Salaries related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Average Salaries of Head Coaches	Dollars per FT FTE	ΓE's	Dollars per Position	Number of Positions
Men's Teams	\$299,044	6.5	\$277,684	7
Women's Teams	\$164,247	10.5	\$143,716	12

Assistant Input compensation, bonuses and benefits paid to all coaches reportable on the university or Coaches Salaries related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Average Salaries of Assistant Coaches	Dollars per l FTE	FTE's	Dollars per Position	Number of Positions
Men's Teams	\$185,442	15.5	\$179,647	16
Women's Teams	\$91,208	15	\$85,508	16

Statement of Revenues and Expenses For the fiscal year ended 2018

For the fiscal year ended 2018							
ID	Item	Football	Men's	Women's Basketball		Non-Program Specific	Total
Reve	enues						
1	Ticket Sales	\$613,043	\$81,498	\$9,306	\$28,872	\$42,561	\$775,280
2	Direct State or Other Government Support	\$0	\$0	\$0	\$0	\$0	\$0
3	Student Fees	\$0	\$0	\$0	\$0	\$8,766,136	\$8,766,136
4	Direct Institutional Support	\$82,368	\$79,596	\$95,040	\$761,112	\$10,971,419	\$11,989,535
5	Less - Transfers to Institution	\$0	\$0	\$0	\$0	\$0	\$0
6	Indirect Institutional Support	\$0	\$0	\$0	\$0	\$1,028,960	\$1,028,960
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$0	\$0	\$0	\$0	\$0	\$0
7	Guarantees	\$1,600,000	\$0	\$40,000	\$48,700	\$0	\$1,688,700
8	Contributions	\$346,988	\$6,260	\$0	\$950,224	\$1,123,185	\$2,426,657
9	In-Kind	\$0	\$0	\$0	\$0	\$0	\$0
10	Compensation and Benefits provided by a third party	\$0	\$0	\$0	\$0	\$0	\$0
11	Media Rights	\$1,104,541	\$0	\$0	\$0	\$4,037	\$1,108,578
12	NCAA Distributions	\$0	\$515,240	\$0	\$0	\$2,816,872	\$3,332,112
13	Conference Distributions (Non Media and Non Bowl)	\$1,403,170	\$68,001	\$0	\$0	\$106,845	\$1,578,016
14	Program, Novelty, Parking and Concession Sales	\$146,034	\$2,160	\$0	\$560	\$2,846	\$151,600
15	Royalties, Licensing, Advertisement and Sponsorships	\$287,500	\$54,510	\$54,510	\$194,625	\$583,563	\$1,174,708
16	Sports Camp Revenues	\$12,466	\$0	\$893	\$0	\$2,890	\$16,249

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
17	Athletics Restricted Endowment and Investments Income	\$0	\$0	\$0	\$0	\$0	\$0
18	Other Operating Revenue	\$18,050	\$471	\$40	\$25,625	\$78,480	\$122,666
19	Bowl Revenues	\$0	\$0	\$0	\$0	\$0	\$0
	Total Operating Revenues	\$5,614,160	\$807,736	\$199,789	\$2,009,718	\$25,527,794	\$34,159,197
Expe	enses						
20	Athletic Student Aid	\$2,483,453	\$468,843	\$581,852	\$4,372,227	\$202,262	\$8,108,637
21	Guarantees	\$615,000	\$200,000	\$0	\$0	\$0	\$815,000
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	\$2,805,549	\$1,010,032	\$711,662	\$3,383,608	\$0	\$7,910,851
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$0	\$0	\$0	\$0	\$0	\$0
24	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	\$403,478	\$94,193	\$71,322	\$49,331	\$4,723,031	\$5,341,355
25	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	\$0	\$0	\$0	\$0	\$0	\$0
26	Severance Payments	\$275,742	\$191,873	\$0	\$0	\$0	\$467,615
27	Recruiting	\$173,212	\$61,946	\$39,076	\$135,584	\$0	\$409,818
28	Team Travel	\$1,164,580	\$186,019	\$157,191	\$1,335,672	\$36,311	\$2,879,773
29	Sports Equipment, Uniforms and Supplies	\$554,453	\$81,850	\$83,488	\$457,523	\$239,267	\$1,416,581
30	Game Expenses	\$721,096	\$169,333	\$104,327	\$165,077	\$31,245	\$1,191,078
31	Fund Raising, Marketing and Promotion	\$0	\$61	\$819	\$139	\$441,096	\$442,115
32	Sports Camp Expenses	\$0	\$0	\$0	\$0	\$0	\$0
33	Spirit Groups	\$0	\$0	\$0	\$0	\$21,462	\$21,462

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$0	\$91,298	\$54,465	\$178,801	\$123,537	\$448,101
35	Direct Overhead and Administrative Expenses	\$0	\$0	\$0	\$0	\$0	\$0
36	Indirect Institutional Support	\$0	\$0	\$0	\$0	\$1,028,960	\$1,028,960
37	Medical Expenses and Insurance	\$0	\$0	\$1,098	\$718	\$528,168	\$529,984
38	Memberships and Dues	\$1,114	\$3,200	\$450	\$13,443	\$498,260	\$516,467
39	Student-Athlete Meals (non-travel)	\$58,155	\$0	\$60	\$8,613	\$0	\$66,828
40	Other Operating Expenses	\$282,292	\$41,304	\$25,848	\$85,148	\$533,919	\$968,511
41	Bowl Expenses	\$0	\$0	\$0	\$0	\$0	\$0
41A	Bowl Expenses - Coaching Compensation/ Bonuses	\$0	\$0	\$0	\$0	\$0	\$0
	Total Operating Expenses	\$9,538,124	\$2,599,952	\$1,831,658	\$10,185,884	\$8,407,518	\$32,563,136
	Evenes (Deficiencies) of	¢2 022 074	¢1 702 217	¢1 (21 0(0	¢Q 176 166	\$17 120 276	¢1 507 071

Excess (Deficiencies) of -\$3,923,964 -\$1,792,216 -\$1,631,869 -\$8,176,166 \$17,120,276 \$1,596,061 Revenues Over (Under)

Expenses