Reporting Institution: San Jose State University

School Info

We agree to release the institution's data to the conference: Yes

Institutional Contacts:

Primary Contact Matt Witty

Title: Associate Athletics

Person: Director

Phone: 4089241312 Email: matt.witty@sjsu.edu

CEO: Dr. Mohammad CEO Email: sjsupres@sjsu.edu

Qayoumi

University CFO: Shawn Bibb University CFO Email: shawn.bibb@sjsu.edu

Audit Firm: KPMG AUP Report Issuance
Date:

Current Classification:

NCAA Primary Division: I-A

Undergraduates by Gender:

	Number	Percent
Male Undergraduates:	11,121	48.7%
Female Undergraduates:	11,717	51.3%
Total Undergraduates:	22,838	

Sports Sponsorship:

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Acrobatics and Tumbling			
Baseball	X		
Basketball	X	X	
Beach Volleyball			
Bowling			
Cross Country	X	X	
Equestrian			
Fencing			
Field Hockey			
Football	X		

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Golf	X	X	
Gymnastics		X	
Ice Hockey			
Lacrosse			
Rifle			
Rowing			
Rugby			
Skiing			
Soccer	X	X	
Softball		X	
Stunt			
Swimming and Diving		X	
Tennis		X	
Track, Indoor			
Track, Outdoor			
Triathlon			
Volleyball		X	
Water Polo		X	
Wrestling			
Others			
Totals	6	10	0

Revenue/Expense Summary

ID	T4		Dec.:4:			
ID		Amount	Definition			
Re	Revenues					
1	Ticket Sales.	\$846,636	Include revenue received for sales of admissions to athletics events. Include ticket sales to the public, faculty and students, and money received for shipping and handling of tickets. Do not include ticket sales for conference and national tournaments that are pass-through transactions. Report amounts in excess of a ticket's face value paid by ticket purchasers (for example, to obtain preferential seating) in Category 4 (Contributions).			
2	Student Fees	\$4,507,307	Include student fees assessed and restricted for support of intercollegiate athletics.			
3	Guarantees.	\$2,045,500	Include revenue received from participation in away games.			
4	Contributions.	\$1,373,276	Include amounts received directly from individuals, corporations, associations, foundations, clubs or other organizations that are designated, restricted or unrestricted by the donor for the operation of the athletics program. Report amounts paid in excess of a ticket's value. Contributions shall include cash, marketable securities and in-kind contributions. In-kind contributions may include dealer-provided automobiles (market value of the use of a car), apparel and soft-drink products for use by staff and teams. Do not report pledges until funds are allocated. Report gifts and merchandise from corporate sponsorship agreements in Category 12 (Royalties, Licensing, Advertisement and Sponsorship).			
5	Compensation and Benefits Provided by a Third Party.	\$0	Include all amounts provided by a third party and contractually guaranteed by the institution, but not included on the institution?s W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, and shoe and apparel income). This should equal Expense Categories 20 and 22 combined.			
6	Direct State or Other Government Support.	\$0	Include state, municipal, federal and other government appropriations made in support of the operations of intercollegiate athletics. This amount includes funding specifically earmarked to the athletics department by government agencies for which the institution has no discretion to reallocate. Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (item 7).			

ID	Item	Amount	Definition
7	Direct Institutional Support.	\$6,251,914	Include value of institutional resources for the current operations of intercollegiate athletics, as well as all unrestricted funds allocated to the athletics department by the university (e.g., state funds, tuition, tuition waivers and transfers). Also include Federal Work Study support for student workers employed by athletics. Report actual amounts and do not net with Transfers to Institution (category 37).
8	Indirect Facilities and Administrative Support.	\$608,578	Include value of facilities and services provided by the institution not charged to athletics. This support may include an allocation for institutional administrative cost, facilities and maintenance, grounds and field maintenance, security, risk management, utilities, depreciation and debt service. If your institution does not currently track indirect institutional support, consult your business office for a reasonable allocation. If counted here, include offsetting expenditure equal in value in Expense Category 32 (Indirect Facilities and Administrative Support).
9	NCAA/Conference Distributions including all tournament revenues.	\$2,619,776	Include revenue received from participation in bowl games, tournaments and all NCAA distributions. This category includes amounts received for direct participation or through a sharing arrangement with an athletics conference, including shares of conference television agreements. If known by sport, report as such. Include any payments received from the NCAA for hosting a championship (permissible to include in Revenue Not Related to Specific Teams).
10	Broadcast, Television, Radio, and Internet Rights.	\$4,116	Include institutional revenue received directly for radio and television broadcasts, Internet and e-commerce rights received through institutionnegotiated contracts.
11	Program Sales, Concessions, Novelty Sales, and Parking.	\$205,862	Include revenue of game programs, novelties, food or other concessions, and parking revenues. Revenue from sales of game program advertising is to be included in Revenue Category 12 (Royalties, Licensing, Advertisements and Sponsorships).
12	Royalties, Licensing, Advertisements and Sponsorships.	\$257,221	Include all revenue from corporate sponsorships, licensing, sales of advertisements, trademarks and royalties. An allocation will be necessary to distinguish revenues generated by athletics versus the university if payments are combined. Include the value of in-kind products and services provided as part of the sponsorship (e.g., equipment, apparel, soft drinks, water and isotonic products).
13	Sports Camp Revenues.	\$0	Include amounts received by the athletics department for sports-camps and clinics.
14	Endowment and Investment Income.	\$67,649	Include endowment spending policy distribution and other investment income in support of the athletics department. These categories include only restricted investment and endowment income for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ?Direct Institutional Support.?

ID	Item	Amount	Definition
15	Other Operating Revenue.	\$73,278	Less than 5% of total revenues may appear on this line. If the number is greater than 5%, please reclassify adequate revenue to the appropriate category(ies) above to bring the category to less than 5% of the total operating revenue.
16	Total Operating Revenue.	\$18,861,113	Add Categories 1-15.
Ex	penses		
17	Athletic Student Aid.	\$3,921,952	Include the total amount of athletically related student aid awarded, including summer school and tuition discounts and waivers (including aid given to student-athletes who have exhausted their eligibility or who are inactive due to medical reasons). Athletics aid awarded to nonathletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required) for at least one sport.
18	Guarantees.	\$733,000	Include amounts paid to visiting participating institutions.
19	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	\$4,678,217	Include gross salaries, bonuses and benefits provided to head and assistant coaches, which includes all gross wages, benefits and bonuses attributable to coaching that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Place any payment made to previous coaches to satisfy a contractual agreement for coaching in Category 23 (Severance Payments).
20	Coaching Other Compensation and Benefits Paid by a Third Party.	\$0	Include all compensation paid to the coaching staff by a third party and contractually guaranteed by the institution, but not included on the institution?s W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). Expense Categories 20 and 22 combined should equal Revenue Category 5 (Compensation and Benefits Provided by a Third Party).

ID	Item	Amount	Definition
21	Support Staff/ Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities.	\$3,787,263	Include gross salaries, bonuses and benefits paid to administrative staff (i.e., football secretary, sport-specific trainer) that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men?s athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men?s and women?s teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.
22	Support Staff/ Administrative Other Compensation and Benefits Paid by a Third Party.	\$0	Include all compensation paid to the support staff by a third party and contractually guaranteed by the institution, but not included on the institution?s W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). Expense Categories 20 and 22 combined should equal Revenue Category 5 (Compensation and Benefits Provided by a Third Party).
23	Severance Payments.	\$0	Include severance payments and applicable benefits recognized for past coaching and administrative personnel.
24	Recruiting.	\$317,283	Include transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution?s own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.
25	Team Travel	\$1,952,878	Include air and ground travel, lodging, meals and incidentals for competition related to preseason, regular season and postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Include value of use of the institution?s own vehicles or airplanes as well as in-kind value of donor-provided transportation.
26	Equipment, Uniforms and Supplies.	\$525,711	Include items that are provided to the teams only. Equipment amounts are those expended from current or operating funds.
27	Game Expenses.	\$719,916	Include game-day expenses other than travel that are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance and such.

ID	Item	Amount	Definition
28	Fund Raising, Marketing and Promotion.	\$532,662	Include costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.
29	Sports Camp Expenses.	\$0	Include all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 19, 20, 21 or 22.
30	Direct Facilities, Maintenance, and Rental.	\$509,628	Include direct facilities costs charged to intercollegiate athletics, including building and grounds maintenance, utilities, rental fees, operating leases, equipment repair and maintenance, and debt service.
31	Spirit Groups	\$125,000	Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.
32	Indirect Facilities and Administrative Support.	\$608,578	Include value of facilities and services provided by the institution not charged to athletics. This support may include an allocation for institutional administrative cost, facilities and maintenance, grounds and field maintenance, security, risk management, utilities, depreciation and debt service. If your institution does not currently track indirect institutional support, consult your business office for a reasonable allocation. If counted here, include offsetting amount equal in value in Revenue in Category 8 (Indirect Facilities and Administrative Support).
33	Medical Expenses and Medical Insurance	\$324,506	Include medical expenses and medical insurance premiums for student-athletes.
34	Memberships and Dues.	\$425,355	Include memberships, conference and association dues.
35	Other Operating Expenses.	\$488,493	Other operating expenses include printing and duplicating, subscriptions, business insurance, telephone, postage, operating and equipment leases, non-team travel and any other operating expense not reported elsewhere. Do not include indirect administration overhead provided by the university (use Category 32) or salaries and benefits (use Categories 19 or 21). Attempt to allocate all expenses to Categories 17 through 34 before using this category. As a guide, please limit this category to 10% of total operating expenses. If the number is greater than 10%, please provide the top three categories and amounts in the comments section below.
36	Total Operating Expenses.	\$19,650,442	Add Categories 17-35.
37	Transfers to Institution	\$0	Include, if applicable, the amount of athletic-generated revenues or athletic reserves that are contributed back to your institution for other institutional initiatives outside of athletics. Amount reported should not be deducted from Direct Institutional Support (category 7) allocated to athletics by your institution.

Reporting Institution: San Jose State University

Reporting Year (FY): 2011

ID	Item	Amount	Definition
38 Total	Expenses	\$19,650,442 Add Categories 36-37.	

Revenue/Expense Details

1 Ticket \$846,636 Include revenue received for sales of admissions to athletics events. Include ticket sales to Sales.

Sales. The public, faculty and students, and money received for shipping and handling of tickets.

Do not include ticket sales for conference and national tournaments that are pass-through transactions. Report amounts in excess of a ticket's face value paid by ticket purchasers (for example, to obtain preferential seating) in Category 4 (Contributions).

Revenues by Source	Men's Teams Only V Ticket Sales.	Women's Teams Only N Ticket Sales.	Not Allocated by Gender Ticket Sales.
Baseball	15,154		
Basketball	107,345	4,204	
Football	674,238		
Golf	0	0	
Gymnastics		6,499	
Soccer	5,006	3,887	
Softball		2,445	
Swimming and Diving		0	
Tennis		0	
Track and Field, X-Country	0	0	
Volleyball		3,823	
Water Polo		13,395	
Others			
Subtotal All Teams	801,743	34,253	0
Revenue Not Related to Specific Teams			10,640
Total Revenue	801,743	34,253	10,640

2 Student Fees \$4,507,307 Include student fees assessed and restricted for support of intercollegiate athletics.

	Men's Teams Only Women's Teams Only Not Allocated by Gender			
Revenues by Source	Student Fees	Student Fees	Student Fees	
Baseball				
Basketball				
Football				
Golf				
Gymnastics				
Soccer				
Softball				
Swimming and Diving				
Tennis				
Track and Field, X-Country				
Volleyball				
Water Polo				
Others				
Subtotal All Teams	0	(0	
Revenue Not Related to Specific Teams	·		4,507,307	
Total Revenue	0	(4,507,307	

3 Guarantees.

\$2,045,500 Include revenue received from participation in away games.

Revenues by Source	Men's Teams Only W Guarantees.	omen's Teams Only No Guarantees.	t Allocated by Gende Guarantees.
Baseball	6,000		
Basketball	65,000	20,000	
Football	1,950,000		
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo		4,500	
Others			
Subtotal All Teams	2,021,000	24,500	C
Revenue Not Related to Specific Teams			
Total Revenue	2,021,000	24,500	C

4 Contributions. \$1,373,276 Include amounts received directly from individuals, corporations, associations, foundations, clubs or other organizations that are designated, restricted or unrestricted by the donor for the operation of the athletics program. Report amounts paid in excess of a ticket's value. Contributions shall include cash, marketable securities and in-kind contributions. In-kind contributions may include dealer-provided automobiles (market value of the use of a car), apparel and soft-drink products for use by staff and teams. Do not report pledges until funds are allocated. Report gifts and merchandise from corporate sponsorship agreements in Category 12 (Royalties, Licensing, Advertisement and Sponsorship).

Revenues by Source	Men's Teams Only V Contributions.	Women's Teams Only N Contributions.	ot Allocated by Gender Contributions.
Baseball	10,198		
Basketball		570	
Football	159,387		
Golf	17,817	2,907	
Gymnastics		6,850	
Soccer	12,783		
Softball		7,705	
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	200,185	18,032	0
Revenue Not Related to Specific Teams			1,155,059
Total Revenue	200,185	18,032	1,155,059

- 5 Compensation and Benefits Provided by a Third Party.
- \$0 Include all amounts provided by a third party and contractually guaranteed by the institution, but not included on the institution?s W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, and shoe and apparel income). This should equal Expense Categories 20 and 22 combined.

Revenues by Source	-	-	Not Allocated by Gender S Compensation and Benefits. Provided by a Third Party.
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0	(0
Revenue Not Related to Specific Teams			
Total Revenue	0	(0

- 6 Direct State or Other Government Support.
- \$0 Include state, municipal, federal and other government appropriations made in support of the operations of intercollegiate athletics. This amount includes funding specifically earmarked to the athletics department by government agencies for which the institution has no discretion to reallocate. Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (item 7).

Dovonuog by Corres	Men's Teams Only Direct State or Other	Women's Teams Only Direct State or Other	Not Allocated by Gender Direct State or Other
Revenues by Source	Government Support.	Government Support.	Government Support.
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0	(0
Revenue Not Related to Specific Teams			
Total Revenue	0	(0

7 Direct Institutional Support.

\$6,251,914 Include value of institutional resources for the current operations of intercollegiate athletics, as well as all unrestricted funds allocated to the athletics department by the university (e.g., state funds, tuition, tuition waivers and transfers). Also include Federal Work Study support for student workers employed by athletics. Report actual amounts and do not net with Transfers to Institution (category 37).

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Direct Institutional Support.	Direct Institutional Support.	Direct Institutional Support.
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	(0	0
Revenue Not Related to Specific Teams			6,251,914
Total Revenue	(0	6,251,914

8 Indirect
Facilities and
Administrative
Support.

\$608,578 Include value of facilities and services provided by the institution not charged to athletics. This support may include an allocation for institutional administrative cost, facilities and maintenance, grounds and field maintenance, security, risk management, utilities, depreciation and debt service. If your institution does not currently track indirect institutional support, consult your business office for a reasonable allocation. If counted here, include offsetting expenditure equal in value in Expense Category 32 (Indirect Facilities and Administrative Support).

Revenues by Source	Men's Teams Only Indirect Facilities and Administrative Support.	Women's Teams Only Indirect Facilities and Administrative Support.	Not Allocated by Gender Indirect Facilities and Administrative Support.
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			608,578
Total Revenue	0	0	608,578

Distributions including all tournament revenues.

9 NCAA/Conference \$2,619,776 Include revenue received from participation in bowl games, tournaments and all NCAA distributions. This category includes amounts received for direct participation or through a sharing arrangement with an athletics conference, including shares of conference television agreements. If known by sport, report as such. Include any payments received from the NCAA for hosting a championship (permissible to include in Revenue Not Related to Specific Teams).

Revenues by Source	Men's Teams Only NCAA/Conference Distributions including all tournament revenues.	Women's Teams Only NCAA/Conference Distributions including all tournament revenues.	Not Allocated by Gender NCAA/Conference Distributions including all tournament revenues.
Baseball			
Basketball			
Football			
Golf			
Gymnastics		1,440	
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0	1,440	0
Revenue Not Related to Specific Teams			2,618,336
Total Revenue	0	1,440	2,618,336

10 Broadcast, Television, Radio, and Internet Rights.

\$4,116 Include institutional revenue received directly for radio and television broadcasts, Internet and e-commerce rights received through institution-negotiated contracts.

Revenues by Source	Men's Teams Only Broadcast, Television, Radio, and Internet Rights.	Women's Teams Only Broadcast, Television, Radio, and Internet Rights	Not Allocated by Gender Broadcast, Television, s. Radio, and Internet Rights.
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0	(0
Revenue Not Related to Specific Teams			4,116
Total Revenue	0	(4,116

Program Sales, Concessions, Novelty Sales, and Parking. \$205,862 Include revenue of game programs, novelties, food or other concessions, and parking revenues. Revenue from sales of game program advertising is to be included in Revenue Category 12 (Royalties, Licensing, Advertisements and Sponsorships).

Revenues by Source	e ,	Women's Teams Only Program Sales, Concessions, Novelty Sales, and Parking.	Not Allocated by Gender Program Sales, Concessions, Novelty Sales, and Parking.
Baseball	377		
Basketball	160	20	
Football	159,571		
Golf			
Gymnastics		393	
Soccer	704	608	
Softball		271	
Swimming and Diving			
Tennis		130	
Track and Field, X-Country			
Volleyball			
Water Polo		3,529	
Others			
Subtotal All Teams	160,812	4,951	0
Revenue Not Related to Specific Teams			40,099
Total Revenue	160,812	4,951	40,099

12 Royalties, Licensing, Advertisements and Sponsorships.

\$257,221 Include all revenue from corporate sponsorships, licensing, sales of advertisements, trademarks and royalties. An allocation will be necessary to distinguish revenues generated by athletics versus the university if payments are combined. Include the value of in-kind products and services provided as part of the sponsorship (e.g., equipment, apparel, soft drinks, water and isotonic products).

Revenues by Source	Men's Teams Only Royalties, Licensing, Advertisements and Sponsorships.	Women's Teams Only Royalties, Licensing, Advertisements and Sponsorships.	Not Allocated by Gender Royalties, Licensing, Advertisements and Sponsorships.
Baseball			
Basketball	26,250	8,750	
Football	131,250		
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	157,500	8,750	0
Revenue Not Related to Specific Teams			90,971
Total Revenue	157,500	8,750	90,971

13 Sports Camp Revenues.

\$0 Include amounts received by the athletics department for sports-camps and clinics.

Revenues by Source	Men's Teams Only Sports Camp Revenues.	Women's Teams Only Sports Camp Revenues.	Not Allocated by Gender Sports Camp Revenues.
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	() (0
Revenue Not Related to Specific Teams			
Total Revenue	() (0

Investment Income.

14 Endowment and \$67,649 Include endowment spending policy distribution and other investment income in support of the athletics department. These categories include only restricted investment and endowment income for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ? Direct Institutional Support.?

Revenues by Source	Men's Teams Only Endowment and Investment Income.	Women's Teams Only Endowment and Investment Income.	Not Allocated by Gender Endowment and Investment Income.
Baseball	4,355		
Basketball		1,715	
Football	14,318		
Golf	5,192	9,378	}
Gymnastics			
Soccer	1,244	1,244	
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country	1,218		
Volleyball			
Water Polo			
Others			
Subtotal All Teams	26,327	12,337	0
Revenue Not Related to Specific Teams			28,985
Total Revenue	26,327	12,337	28,985

15 Other Operating Revenue.

\$73,278 Less than 5% of total revenues may appear on this line. If the number is greater than 5%, please reclassify adequate revenue to the appropriate category(ies) above to bring the category to less than 5% of the total operating revenue.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Other Operating Revenue.	Other Operating Revenue.	Other Operating Revenue.
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	(0	0
Revenue Not Related to Specific Teams			73,278
Total Revenue	(0	73,278

16

Total Operating Revenue.

\$18,861,113 Add Categories 1-15.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender	
Revenues by Source	Total Operating Revenue.	Total Operating Revenue.	Total Operating Revenue.	
Baseball	36,084			
Basketball	198,755	35,259		
Football	3,088,764			
Golf	23,009	12,285		
Gymnastics		15,182		
Soccer	19,737	5,739		
Softball		10,421		
Swimming and Diving		0		
Tennis		130		
Track and Field, X-Country	1,218	0		
Volleyball		3,823		
Water Polo		21,424		
Others				
Subtotal All Teams	3,367,567	104,263	0	
Revenue Not Related to Specific Teams			15,389,283	
Total Revenue	3,367,567	104,263	15,389,283	

1	7 Athletic Student Aid.	Total Dollar Amount	\$3,921,952	Include the total amount of athletically related student aid awarded, including summer school and tuition discounts and waivers (including aid given to student-athletes who have exhausted their eligibility or who are inactive due to medical reasons). Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required) for at least one sport.
		Total Equivalencies Awarded	227.48	
		Total Students Receiving Aid	333	

Male Athlete Scholarships

Sport	Equivalencies Awarded in 2010-2011	Number of Students Receiving Athletic Aid	Total Dollar Amount
Baseball	11.69	27	187,107
Basketball	11	11	169,828
Football	80	87	1,516,805
Golf	3.86	8	60,964
Soccer	7.74	16	120,553
Track and Field, X-Country	3.51	8	51,886
Expenses Not Related to Specific Teams			
Totals	117.8	157	2,107,143

Female Athlete Scholarships

Sport	Equivalencies Awarded in 2010-2011	Number of Students Receiving Athletic Aid	Total Dollar Amount
Basketball	13	13	200,490
Golf	5.24	8	90,556
Gymnastics	12	12	222,322
Soccer	13.73	23	211,466
Softball	11.75	22	193,387
Swimming and Diving	14	26	255,520

Sport	Equivalencies Awarded in 2010-2011	Number of Students Receiving Athletic Aid	Total Dollar Amount
Tennis	8	8	130,582
Track and Field, X-Country	5.72	14	91,076
Volleyball	12	12	182,822
Water Polo	7.99	19	139,347
Expenses Not Related to Specific Teams			
Totals	103.43	157	1,717,568

Not Allocated by Gender Scholarships

Sport	Equivalencies Awarded in 2010-2011	Number of Students Receiving Athletic Aid	Total Dollar Amount
Expenses Not Related to Specific Teams	6.25	19	97,241
Totals	6.25	19	97,241

18 Guarantees.

\$733,000 Include amounts paid to visiting participating institutions.

	•		y Not Allocated by Gende
Expenses by Object of Expenditure	Guarantees.	Guarantees.	Guarantees.
Baseball	1,500		
Basketball	6,500		
Football	725,000		
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	733,000	(0
Expenses Not Related to Specific Teams			
Total Expenses	733,000	(0

19 Coaching Salaries, \$4,678,217 Include gross salaries, bonuses and benefits provided to head and assistant coaches, which includes all gross wages, benefits and bonuses attributable Bonuses Paid by to coaching that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Place any payment made to previous coaches to satisfy a contractual agreement for coaching in Category 23

(Severance Payments).

- 20 Coaching Other Compensation and Benefits Paid by a Third Party.
- \$0 Include all compensation paid to the coaching staff by a third party and contractually guaranteed by the institution, but not included on the institution?s W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). Expense Categories 20 and 22 combined should equal Revenue Category 5 (Compensation and Benefits Provided by a Third Party).

Men's Teams Coaching Expenses

Men's Teams Head Coaches							n's Teams Assistant Coaches	
Sport	Numbe F7 r of Positio ns		Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	Coaching Other Compensation and Benefits Paid by a Third Party.	r of Positio	FTE	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	Coaching Other Compensation and Benefits Paid by a Third Party.
Baseball	1	1	166,336		2	2	183,660	
Basketball	1	1	250,306		3	3	234,337	
Football	1	1	506,274		9	9	1,279,608	
Golf	1	1	123,215					
Soccer	1	1	118,700		2		56,078	
Track and Field, X- Country			17,498				16,779	
Subtotal All Teams	. 5	5	1,182,329	0	16	14	1,770,462	0

	Me	Men	Men's Teams Assistant Coaches			
Sport	Numbe FTE	Coaching	Coaching Other	NumbeFTE	Coaching	Coaching Other
	r of	Salaries,	Compensation	r of	Salaries,	Compensation
	Positio	Benefits, and	and Benefits	Positio	Benefits, and	and Benefits
	ns	Bonuses Paid by	Paid by a Third	ns	Bonuses Paid by	Paid by a Third
		the University	Party.		the University	Party.
		and Related			and Related	
		Entities.			Entities.	
Expenses						
Not Related						
to Specific						
Teams						
Total		1,182,329	0		1,770,462	0
Expenses		, ,			, , , -	

Women's Teams Coaching Expenses

Sport	Wo NumbeFT r of Positio ns		nen's Teams Head Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	Coaching Other Compensation and Benefits	r o Posi	ibe F of tio	TE	n's Teams Assista Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	Coaching Other Compensation and Benefits
Basketball	1	1	231,077			3	3	224,185	
Golf	1	1	110,523					31,164	
Gymnastics	1	1	107,399					89,522	
Soccer		1	100,238					70,182	
Softball	1		87,442					60,053	
Swimming and Diving	1	1	82,630					36,902	
Tennis	1	1	85,800					14,374	
Track and Field, X-Country			47,405					7,359	
Volleyball	1	1	123,881					78,670	
Water Polo	1	1	77,831					58,789	
Subtotal All Teams	8	8	1,054,226	0		3	3	671,200	0

	Wom	Wome	Women's Teams Assistant Coaches			
Sport	NumbeFTE	Coaching	Coaching Other	NumbeFTE	Coaching	Coaching Other
	r of	Salaries,	Compensation	r of	Salaries,	Compensation
	Positio	Benefits, and	and Benefits	Positio	Benefits, and	and Benefits
	ns	Bonuses Paid by	Paid by a Third	ns	Bonuses Paid by	Paid by a Third
		the University	Party.		the University	Party.
		and Related			and Related	
		Entities.			Entities.	
Expenses						
Not Related						
to Specific						
Teams						
Total		1,054,226	0		671,200	0
Expenses						

- 21 Support Staff/ Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities.
- \$3,787,263 Include gross salaries, bonuses and benefits paid to administrative staff (i.e., football secretary, sport-specific trainer) that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men?s athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men?s and women?s teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.
- 22 Support Staff/ Administrative Other Compensation and Benefits Paid by a Third Party.
- \$0 Include all compensation paid to the support staff by a third party and contractually guaranteed by the institution, but not included on the institution?s W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). Expense Categories 20 and 22 combined should equal Revenue Category 5 (Compensation and Benefits Provided by a Third Party).

	Men's Tea	ams Only	Women's T	Teams Only	Not Allocated by Gender		
	Support Staff/ Administrative						
Expenditure	Salaries,	Other Compensation	Salaries, Benefits and Bonuses Paid	Other Compensation	Salaries, Benefits and Bonuses Paid by the	Other	
	University and Related Entities.	•	•	•	University and Related Entities.	•	
Baseball	4,500						
Basketball	38,125		6,241				
Football	140,012						
Golf							
Gymnastics							
Soccer							
Softball							
Swimming and Diving							

	Support Staff/ Administrative	Administrative Other Compensation and Benefits Paid by a	Support Staff/ Administrative Salaries, Benefits and Bonuses Paid by the	Administrative Other Compensation and Benefits Paid by a	Not Allocated Support Staff/ Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities.	Support Staff/ Administrative Other Compensation and Benefits Paid by a
Tennis						
Track and Field, X-Country						
Volleyball						
Water Polo						
Others						
Subtotal All Teams	182,637	0	6,241	0	0	0
Expenses Not Related to Specific Teams					3,598,385	
Total Expenses	182,637	0	6,241	0	3,598,385	0

23 Severance Payments.

\$0 Include severance payments and applicable benefits recognized for past coaching and administrative personnel.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Severance Payments.	•	Severance Payments.
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	(0	0
Expenses Not Related to Specific Teams			
Total Expenses	(0	0

24 Recruiting. \$317,283 Include transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution?s own vehicles or airplanes as well as inkind value of loaned or contributed transportation.

Expenses by Object of Expenditure	Men's Teams Only Recruiting.	Women's Teams Only I Recruiting.	Not Allocated by Gender Recruiting.
Baseball	8,566		
Basketball	32,137	32,726	
Football	169,644		
Golf	426	3,199	
Gymnastics		4,274	
Soccer	8,126	10,010	
Softball		9,647	
Swimming and Diving		7,899	
Tennis		3,964	
Track and Field, X-Country	757	981	
Volleyball		6,032	
Water Polo			
Others			
Subtotal All Teams	219,656	78,732	0
Expenses Not Related to Specific Teams			18,895
Total Expenses	219,656	78,732	18,895

Trave preseason, regular season and postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Include value of use of the institution?s own vehicles or airplanes as well as in-kind value of donor-provided transportation.

	Men's Teams Only V	Women's Teams Only N	ot Allocated by Gender
Expenses by Object of Expenditure	Team Travel	Team Travel	Team Travel
Baseball	141,354		
Basketball	164,570	149,353	
Football	833,097		
Golf	66,539	42,949	
Gymnastics		46,868	
Soccer	52,105	92,386	
Softball		73,107	
Swimming and Diving		70,989	
Tennis		27,353	
Track and Field, X-Country	10,787	24,826	
Volleyball		74,362	
Water Polo		54,491	
Others			
Subtotal All Teams	1,268,452	656,684	0
Expenses Not Related to Specific Teams			27,742
Total Expenses	1,268,452	656,684	27,742

26 Equipment, Uniforms and Supplies.

\$525,711 Include items that are provided to the teams only. Equipment amounts are those expended from current or operating funds.

Expenses by Object of Expenditure	Men's Teams Only Equipment, Uniforms and Supplies.	Women's Teams Only Equipment, Uniforms and Supplies.	Not Allocated by Gender Equipment, Uniforms and Supplies.
Baseball	14,584		
Basketball	11,783	22,550	
Football	184,734		
Golf	2,640	12,455	
Gymnastics		12,626	
Soccer	11,355	12,307	
Softball		13,921	
Swimming and Diving		13,710	
Tennis		6,687	
Track and Field, X-Country	3,762	10,024	
Volleyball		10,407	
Water Polo		10,002	
Others			
Subtotal All Teams	228,858	124,689	0
Expenses Not Related to Specific Teams			172,164
Total Expenses	228,858	124,689	172,164

27 Game \$719,916 Include game-day expenses other than travel that are necessary for intercollegiate Expenses. athletics competition, including officials, security, event staff, ambulance and such.

Expenses by Object of Expenditure	Men's Teams Only Game Expenses.	Women's Teams Only No Game Expenses.	ot Allocated by Gender Game Expenses.
Baseball	27,081		
Basketball	85,110	61,148	
Football	426,310		
Golf			
Gymnastics		12,361	
Soccer	11,228	7,907	
Softball		13,912	
Swimming and Diving		3,200	
Tennis		2,335	
Track and Field, X-Country			
Volleyball		23,699	
Water Polo		19,405	
Others			
Subtotal All Teams	549,729	143,967	0
Expenses Not Related to Specific Teams	}		26,220
Total Expenses	549,729	143,967	26,220

Fund Raising, Marketing \$532,662 Include costs associated with fund raising, marketing and promotion and Promotion. for media guides, brochures, recruiting publications and such.

Expenses by Object of Expenditure	Men's Teams Only Fund Raising, Marketing and Promotion.	Women's Teams Only Fund Raising, Marketing and Promotion.	Not Allocated by Gender Fund Raising, Marketing and Promotion.
Baseball			
Basketball		29,286	
Football			
Golf			
Gymnastics		208	
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo		5,477	
Others			
Subtotal All Teams	0	34,971	0
Expenses Not Related to Specific Teams			497,691
Total Expenses	0	34,971	497,691

29 Sports
Camp
Expenses.

\$0 Include all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 19, 20, 21 or 22.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Sports Camp Expenses.	Sports Camp Expenses.	Sports Camp Expenses.
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	() (0
Expenses Not Related to Specific Teams			
Total Expenses	() (0

30 Direct Facilities, Maintenance, and Rental. \$509,628 Include direct facilities costs charged to intercollegiate athletics, including building and grounds maintenance, utilities, rental fees, operating leases, equipment repair and maintenance, and debt service.

Expenses by Object of Expenditure	Men's Teams Only Direct Facilities, Maintenance, and Rental.	Women's Teams Only Direct Facilities, Maintenance, and Rental.	Not Allocated by Gender Direct Facilities, Maintenance, and Rental.
Baseball	8,292		
Basketball	117,334	91,004	
Football	41,282		
Golf	3,400	3,000	
Gymnastics			
Soccer	3,631	2,468	
Softball		7,259	
Swimming and Diving		30,983	
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo		44,652	
Others			
Subtotal All Teams	173,939	179,366	0
Expenses Not Related to Specific Teams			156,323
Total Expenses	173,939	179,366	156,323

31 Spirit Groups \$125,000 Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.

Expenses by Object of Expenditure	Men's Teams Only V Spirit Groups	Vomen's Teams Onl Spirit Groups	y Not Allocated by Gender Spirit Groups
Baseball	Spirit Groups	Spirit Groups	Spirit Groups
Basketball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0		0
Expenses Not Related to Specific Teams	S		125,000
Total Expenses	0		0 125,000

32 Indirect
Facilities and
Administrative
Support.

\$608,578 Include value of facilities and services provided by the institution not charged to athletics. This support may include an allocation for institutional administrative cost, facilities and maintenance, grounds and field maintenance, security, risk management, utilities, depreciation and debt service. If your institution does not currently track indirect institutional support, consult your business office for a reasonable allocation. If counted here, include offsetting amount equal in value in Revenue in Category 8 (Indirect Facilities and Administrative Support).

Expenses by Object of Expenditure	Men's Teams Only Indirect Facilities and Administrative Support.	Women's Teams Only Indirect Facilities and Administrative Support.	Not Allocated by Gender Indirect Facilities and Administrative Support.
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			608,578
Total Expenses	0	0	608,578

33 Medical Expenses and Medical Insurance

\$324,506 Include medical expenses and medical insurance premiums for student-athletes.

Expenses by Object of Expenditure	Men's Teams Only Medical Expenses and Medical Insurance	Women's Teams Only Medical Expenses and Medical Insurance	Not Allocated by Gender Medical Expenses and Medical Insurance
Baseball			
Basketball			
Football	7,657		
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	7,657	0	0
Expenses Not Related to Specific Teams			316,849
Total Expenses	7,657	C	316,849

Memberships and Dues.

\$425,355 Include memberships, conference and association dues.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Memberships and Dues.	Memberships and Dues.	Memberships and Dues.
Baseball	121		
Basketball		290	
Football			
Golf		450	
Gymnastics		295	
Soccer	375	450	
Softball			
Swimming and Diving		150	
Tennis		475	
Track and Field, X-Country	100	300	
Volleyball		335	
Water Polo		170	
Others			
Subtotal All Teams	596	2,915	0
Expenses Not Related to Specific Teams			421,844
Total Expenses	596	2,915	421,844

35 Other Operating Expenses.

\$488,493 Other operating expenses include printing and duplicating, subscriptions, business insurance, telephone, postage, operating and equipment leases, non-team travel and any other operating expense not reported elsewhere. Do not include indirect administration overhead provided by the university (use Category 32) or salaries and benefits (use Categories 19 or 21). Attempt to allocate all expenses to Categories 17 through 34 before using this category. As a guide, please limit this category to 10% of total operating expenses. If the number is greater than 10%, please provide the top three categories and amounts in the comments section below.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Other Operating Expenses.	Other Operating Expenses.	Other Operating Expenses.
Baseball	2,499		
Basketball	13,441	8,847	
Football	150,152		
Golf	650	726	
Gymnastics		1,850	
Soccer	9,050	11,105	
Softball		4,353	
Swimming and Diving		965	
Tennis		189	
Track and Field, X-Country	247	791	
Volleyball		9,659	
Water Polo		911	
Others			
Subtotal All Teams	176,039	39,396	0
Expenses Not Related to Specific Teams			273,058
Total Expenses	176,039	39,396	273,058

Total Operating Expenses.

\$19,650,442 Add Categories 17-35.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Total Operating Expenses.	Total Operating Expenses.	Total Operating Expenses.
Baseball	745,600		
Basketball	1,123,471	1,057,197	
Football	5,980,575		
Golf	257,834	295,022	
Gymnastics		497,725	
Soccer	391,201	518,519	
Softball		463,081	
Swimming and Diving		502,948	
Tennis		271,759	
Track and Field, X-Country	101,816	182,762	
Volleyball		509,867	
Water Polo		411,075	
Others			
Subtotal All Teams	8,600,497	4,709,955	0
Expenses Not Related to Specific Teams			6,339,990
Total Expenses	8,600,497	4,709,955	6,339,990

Transfers to \$0 Include, if applicable, the amount of athletic-generated revenues or athletic reserves that are contributed back to your institution for other institutional initiatives outside of athletics.

Amount reported should not be deducted from Direct Institutional Support (category 7) allocated to athletics by your institution.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Transfers to Institution	Transfers to Institution	Transfers to Institution
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	(0	0
Expenses Not Related to Specific Teams			
Total Expenses	(0	0

38 Total Expenses

\$19,650,442 Add Categories 36-37.

Expenses by Object of Expenditure	Men's Teams Only V Total Expenses	Women's Teams Only N Total Expenses	Not Allocated by Gender Total Expenses
Baseball	745,600		
Basketball	1,123,471	1,057,197	
Football	5,980,575		
Golf	257,834	295,022	
Gymnastics		497,725	
Soccer	391,201	518,519	
Softball		463,081	
Swimming and Diving		502,948	
Tennis		271,759	
Track and Field, X-Country	101,816	182,762	
Volleyball		509,867	
Water Polo		411,075	
Others			
Subtotal All Teams	8,600,497	4,709,955	0
Expenses Not Related to Specific Teams	0	0	6,339,990
Total Expenses	8,600,497	4,709,955	6,339,990

Athletics Participation

Table 428 Table 1 - - - Athletics Participation. A participant is a student-athlete who, as of the day of a varsity team's first scheduled contest in the traditional season: (a) is listed as a team member; (b) practices with the varsity team and receives coaching from one or more varsity coaches; or (c) receives athletically-related student aid.

Any student who satisfies one or more of the criteria above is a participant, including a student on a team the institution designates or defines as junior varsity, freshman, or novice, or a student who does not play in a scheduled contest, whether for medical reasons or to preserve eligibility (i.e., a redshirt).

Student-athletes who participate in more than one sport should be counted in each sport. The Coed Teams column is marked based on the content of the sports sponsored table (Mixed Sports) in the School Info page. Male practice players are NOT to be included as participants in this table.

]	Number of Participant			f Participants pating on a nd Team	Number of Participants Participating on a Third Team	
Sport	Coed Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams
Baseball		37					
Basketball		15	17				
Cross Country		13	21				
Football		112					
Golf		17	11				
Gymnastics			17				
Soccer		37	28				
Softball			27				
Swimming and Diving			28				
Tennis			10				
Volleyball			15				
Water Polo			23				
Others							
Total Participants		231	197	0	0	0	0
Participant Proportion		54.0%	46.0%				
Unduplicated Count of Participants		231	197				

Head Coaching Assignments - Men's Teams

Table 2A

6 Table 2A - - - Head Coaches Assignments Men's Teams

	Head Coaches of Men's Teams								
	N	Iale Coach	nes - Head C	count	F	emale Coac	ches - Head	Count	
Sport			University	Part Time University Employee or Volunteer	Coaching	Coaching	University	Part Time University Employee or Volunteer	
Baseball	1		1						
Basketball	1		1						
Football	1		1						
Golf	1		1						
Soccer	1		1						
Track and Field, X-Country		1		1					
Others									
Coaching Position Totals	5	1	5	1	0	0	0	0	

Head Coaching Assignments - Women's Teams

Table 2B

10 Table 2B - - - Head Coaches Assignments Women's Teams

	Head Coaches of Women's Teams							
			nes - Head C				ches - Head	
Sport			Full Time	Part Time				Part Time
	_	_	•	University	_	_	•	University
	Duties	Duties	Employee	Employee or Volunteer	Duties	Duties	Employee	Employee or Volunteer
Basketball					1		1	
Golf	1		1					
Gymnastics	1		1					
Soccer	1		1					
Softball	1		1					
Swimming and Diving	1		1					
Tennis					1		1	
Track and Field, X-Country		1		1				
Volleyball	1		1					
Water Polo	1		1					
Others								
Coaching Position Totals	7	1	7	1	2	0	2	0

Assistant Coaching Assignments - Men's Teams

Table 3A

19 Table 3A - - - Assistant Coaches Assignments Men's Teams

	Assistant Coaches of Men's Teams									
	N	Male Coach	nes - Head C	Count	Fe	emale Coac	ches - Head	Count		
Sport			University	Part Time University Employee or Volunteer	Coaching			•		
Baseball	2	1	2	1						
Basketball	3		3							
Football	9		9							
Golf										
Soccer		3		3						
Track and Field, X-Country		1		1						
Others										
Coaching Position Totals	14	5	14	5	0	0	0	0		

Assistant Coaching Assignments - Women's Teams

Table 3B

19 Table 3B - - - Assistant Coaches Assignments Women's Teams

	Assistant Coaches of Women's Teams Male Coaches - Head Count Female Coaches - Head Count								
Sport	Full Time	Part Time	Full Time University	Part Time	Full Time Coaching	Part Time	Full Time University	Part Time University Employee or Volunteer	
Basketball	1		1			2		2	
Golf						1		1	
Gymnastics						2		2	
Soccer		3		3					
Softball		1		1		1		1	
Swimming and Diving		2		2					
Tennis		1		1					
Track and Field, X-Country						1		1	
Volleyball		1		1	1	1	1	1	
Water Polo		1		1					
Others									
Coaching Position Totals	1	9	1	9	1	8	1	8	

Other Reporting Items

Other Data Categories:

Revenues: \$397,359,600

Institutional Expenses: \$378,145,287

Institution's Education and General Expenses: \$294,727,312

Average Cost of Full Grant-in-Aid - In-State: \$15,619

Average Cost of Full Grant-in-Aid - Out-of-State: \$26,779

Average Cost of Attendance - In-State: \$21,986

Average Cost of Attendance - Out-of-State: \$33,146

Reporting Institution: San Jose State University	Reporting Year (FY): 2011		
Comments			
Comments:			

Operating Expenses

Note: These values are calculated from data entered earlier in the system.

Table 4 - Operating Expenses

\$2,972,379 All expenses an institution incurs attributable to home, away, and neutral-site intercollegiate athletic contests (commonly known as ``game-day expenses"), for (A) Lodging, meals, transportation, uniforms, and equipment for coaches, team members, support staff (including, but not limited to team managers and trainers), and others; and (B) Officials. This is calculated from data entered earlier in the system.

	Operatin	g Expenses	Per Capita Expenses		
Sport	Men's Teams	Women's Teams	Men's Teams	Women's Teams	
Baseball	183,019		4,946		
Basketball	261,463	233,051	17,431	13,709	
Football	1,444,141		12,894		
Golf	69,179	55,404	4,069	5,037	
Gymnastics		71,855		4,227	
Soccer	74,688	112,600	2,019	4,021	
Softball		100,940		3,739	
Swimming and Diving		87,899		3,139	
Tennis		36,375		3,638	
Track and Field, X-Country	14,549	34,850	1,119	1,660	
Volleyball		108,468		7,231	
Others					
Water Polo		83,898		3,648	
Total Operating Expense	2,047,039	925,340	8,862	4,697	
Percent of Total	68.9%	31.1%			

Revenues by Sport

Note: These values are calculated from data entered earlier in the system.

Table 7 \$0 You must also include revenues attributable to intercollegiate athletic activities. This means revenues from appearance guarantees and options, an athletic conference, tournament or bowl games, concessions, contributions from alumni and others, institutional support, program ues. advertising and sales, radio and television, royalties, signage and other sponsorships, sports camps, State or other government support, student activity fees, ticket and luxury box sales, and any other revenues attributable to intercollegiate athletic activities. This is calculated from data entered earlier in the system.

_	Men's Teams Only	Women's Teams Only	Not Allocated by Gender	Total
Revenues Attributable to Specific Teams	Table 7 Revenues.	Table 7 Revenues.	Table 7 Revenues.	Table 7 Revenues.
Baseball				0
Basketball				0
Football				0
Golf				0
Gymnastics				0
Soccer				0
Softball				0
Swimming and Diving				0
Tennis				0
Track and Field, X-Country				0
Volleyball				0
Water Polo				0
Others				0
Total Revenue excluding football and basketball	0	C	0	0
Total Revenue	0	0	0	0
Revenue Not Related to Specific Teams				0
Grand Total Revenue	0	C	0	0

Expenses by Sport

Note: These values are calculated from data entered earlier in the system.

Table 8 \$0 Expenses attributable to intercollegiate athletic activities. These include appearance guarantees and options, athletically related student aid, contract services, equipment, fundraising activities, expens operating expenses i.e.(game-day expenses), promotional activities, recruiting expenses, salaries and benefits, supplies, travel, and any other expenses attributable to intercollegiate athletic activities. This is calculated from data entered earlier in the system.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender	Total
Expenses Attributable to Specific Teams	Table 8 Expenses.	Table 8 Expenses.	Table 8 Expenses.	Table 8 Expenses.
Baseball				0
Basketball				0
Football				0
Golf				0
Gymnastics				0
Soccer				0
Softball				0
Swimming and Diving				0
Tennis				0
Track and Field, X-Country				0
Volleyball				0
Water Polo				0
Others				0
Total Expenses excluding football and basketball	0	0	0	0
Total Expenses	0	0	0	0
Expenses Not Related to Specific Teams				0
Grand Total Expenses	0	0	0	0

Miscellaneous Information

Note: These values are calculated from data entered earlier in the system.

Athletically Related Student Aid Include the total amount of athletically related student aid awarded, including summer school and tuition discounts and waivers (including aid given to student-athletes who have exhausted their eligibility or who are inactive due to medical reasons). Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required) for at least one sport.

Men's Teams	\$2,107,143
Women's Teams	\$1,717,568
Total Amount	\$3,824,711

Recruiting Expenditures

Include transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution?s own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

Men's Teams	\$219,656
Women's Teams	\$78,732
Total Amount	\$298,388

Head Coaches Salaries Include gross salaries, bonuses and benefits provided to head and assistant coaches, which includes all gross wages, benefits and bonuses attributable to coaching that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Place any payment made to previous coaches to satisfy a contractual agreement for coaching in Category 23 (Severance Payments).

Average Salaries of Head Coaches	Dollars per FTI FTE	E's	Dollars per Position	Number of Positions	
Men's Teams	\$236,466	5	\$236,466		5
Women's Teams	\$131,778	8	\$131,778		8

Assistant Coaches Salaries Include gross salaries, bonuses and benefits provided to head and assistant coaches, which includes all gross wages, benefits and bonuses attributable to coaching that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Place any payment made to previous coaches to satisfy a contractual agreement for coaching in Category 23 (Severance Payments).

Average Salaries of Assistant Coaches	Dollars per F FTE	TE's	Dollars per Position	Number of Positions
Men's Teams	\$126,462	14	\$110,654	16
Women's Teams	\$223,733	3	\$223,733	3

Statement of Revenues and Expenses For the fiscal year ended 2011

For the fiscal year ended 2011							
ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
Re	venues						
1	Ticket Sales.	\$674,238	\$107,345	\$4,204	\$50,209	\$10,640	\$846,636
2	Student Fees	\$0	\$0	\$0	\$0	\$4,507,307	\$4,507,307
3	Guarantees.	\$1,950,000	\$65,000	\$20,000	\$10,500	\$0	\$2,045,500
4	Contributions.	\$159,387	\$0	\$570	\$58,260	\$1,155,059	\$1,373,276
5	Compensation and Benefits Provided by a Third Party.	\$0	\$0	\$0	\$0	\$0	\$0
6	Direct State or Other Government Support.	\$0	\$0	\$0	\$0	\$0	\$0
7	Direct Institutional Support.	\$0	\$0	\$0	\$0	\$6,251,914	\$6,251,914
8	Indirect Facilities and Administrative Support.	\$0	\$0	\$0	\$0	\$608,578	\$608,578
9	NCAA/Conference Distributions including all tournament revenues.	\$0	\$0	\$0	\$1,440	\$2,618,336	\$2,619,776
10	Broadcast, Television, Radio, and Internet Rights.	\$0	\$0	\$0	\$0	\$4,116	\$4,116
11	Program Sales, Concessions, Novelty Sales, and Parking.	\$159,571	\$160	\$20	\$6,012	\$40,099	\$205,862
12	Royalties, Licensing, Advertisements and Sponsorships.	\$131,250	\$26,250	\$8,750	\$0	\$90,971	\$257,221
13	Sports Camp Revenues.	\$0	\$0	\$0	\$0	\$0	\$0
14	Endowment and Investment Income.	\$14,318	\$0	\$1,715	\$22,631	\$28,985	\$67,649
15	Other Operating Revenue.	\$0	\$0	\$0	\$0	\$73,278	\$73,278
16	Total Operating Revenue.	\$3,088,764	\$198,755	\$35,259	\$149,052	\$15,389,283	\$18,861,113
Ex_{I}	penses						
17	Athletic Student Aid.	\$1,516,805	\$169,828	\$200,490	\$1,937,588	\$97,241	\$3,921,952
18	Guarantees.	\$725,000	\$6,500	\$0	\$1,500	\$0	\$733,000
19	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	\$1,785,882	\$484,643	\$455,262	\$1,952,430	\$0	\$4,678,217

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
20	Coaching Other Compensation and Benefits Paid by a Third Party.	\$0	\$0	\$0	\$0	\$0	\$0
21	Support Staff/Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities.	\$140,012	\$38,125	\$6,241	\$4,500	\$3,598,385	\$3,787,263
22	Support Staff/Administrative Other Compensation and Benefits Paid by a Third Party.	\$0	\$0	\$0	\$0	\$0	\$0
23	Severance Payments.	\$0	\$0	\$0	\$0	\$0	\$0
24	Recruiting.	\$169,644	\$32,137	\$32,726	\$63,881	\$18,895	\$317,283
25	Team Travel	\$833,097	\$164,570	\$149,353	\$778,116	\$27,742	\$1,952,878
26	Equipment, Uniforms and Supplies.	\$184,734	\$11,783	\$22,550	\$134,480	\$172,164	\$525,711
27	Game Expenses.	\$426,310	\$85,110	\$61,148	\$121,128	\$26,220	\$719,916
28	Fund Raising, Marketing and Promotion.	\$0	\$0	\$29,286	\$5,685	\$497,691	\$532,662
29	Sports Camp Expenses.	\$0	\$0	\$0	\$0	\$0	\$0
30	Direct Facilities, Maintenance, and Rental.	\$41,282	\$117,334	\$91,004	\$103,685	\$156,323	\$509,628
31	Spirit Groups	\$0	\$0	\$0	\$0	\$125,000	\$125,000
32	Indirect Facilities and Administrative Support.	\$0	\$0	\$0	\$0	\$608,578	\$608,578
33	Medical Expenses and Medical Insurance	\$7,657	\$0	\$0	\$0	\$316,849	\$324,506
34	Memberships and Dues.	\$0	\$0	\$290	\$3,221	\$421,844	\$425,355
35	Other Operating Expenses.	\$150,152	\$13,441	\$8,847	\$42,995	\$273,058	\$488,493
36	Total Operating Expenses.	\$5,980,575	\$1,123,471	\$1,057,197	\$5,149,209	\$6,339,990	\$19,650,442
37	Transfers to Institution	\$0	\$0	\$0	\$0	\$0	\$0
38	Total Expenses	\$5,980,575	\$1,123,471	\$1,057,197	\$5,149,209	\$6,339,990	\$19,650,442
	Excess (Deficiencies) of Revenues Over (Under) Expenses	-\$2,891,811	-\$924,716	-\$1,021,938	-\$5,000,157	\$9,049,293	-\$789,329

Capital Expenditure Survey

1. Does your institution utilize an athletic facility that is not under the direct control of the university (e.g. municipal facility, professional facility)?

x Yes. Go to question 2.

No. Go to question 3.

2. If the facility(s) is not under the control of the university, check one or more of the following boxes:

Football Stadium?

Basketball Facility?

x Other

- 3. Current year additions: Additions to facilities during the current reporting period.
 - a. Football Athletics Facilities
 - b. Basketball Athletics Facilities
 - c. Other Athletics Facilities
 - d. Total Athletics Facilities (a+b+c)

\$0

e. Other Institutional Facilities

- \$3,563,307
- 4. Current year deletions: Deletions of facilities during the current reporting period.
 - a. Football Athletics Facilities
 - b. Basketball Athletics Facilities
 - c. Other Athletics Facilities
 - d. Total Athletics Facilities (a+b+c)

\$0

- e. Other Institutional Facilities
- 5. Total book value of athletically-related and university plant and equipment net of depreciation.

Athletically-Related Property Plant and Equipment balance.

\$4,357,059

Institution's Total Property Plant and Equipment balance.*

\$370,592,417

6. Total annual debt service on athletic and university facilities.

Institution's Annual Debt Service*

Athletically-Related Facilities Annual Debt Service

\$15,772,178

\$0

\$0

7. Total debt outstanding on athletic and university facilities.

Athletically-Related Outstanding Debt Balance

10 700 600

Institution's Total Outstanding Debt Balance*

\$248,589,689

Surplus/Deficit Allocation and Additional Athletics Financial Information

8. Total Athletics Revenues/Expenses (fields a. - c. are pre-populated based upon data already captured in Rev/ Exp category reporting)

a. Total Athletics Revenues	\$18,861,113
b. Total Athletics Expenses	\$19,650,442
c. Surplus(Deficit)	-\$789,329

Reporting Year (FY): 2011

How is the deficit funded or surplus allocated? (Enter amount where applicable)

d. Athletic Reserve (enter negative "-" if deficit indicated in 1.c above)

-\$789,329

- e. Auxillary Reserve (enter negative "-" if deficit indicated in 1.c above)
- f. Institutional Reserve (enter negative "-" if deficit indicated in 1.c
- g. Other (enter negative "-" if deficit indicated in 1.c above)

Comment:

Questions 9-13 apply only to DI schools. For FY2009 reporting, this was voluntary. Beginning with FY2010 reporting, questions 9 through 11 will be required as stipulated by the referenced by-laws:

9. 3.2.4.16 (d) Value of endowments at fiscal year-end that are dedicated to the sole support of athletics:

\$3,448,876

10. 3.2.4.16 (e) If applicable, value of all pledges at fiscal year-end that solely support athletics:

\$1,200,317

11. 3.2.4.16 (f) The athletics department fiscal year-end unrestricted fund balance:

\$1,791,092

Additional Financial Information (voluntary submission if applicable)

12. Direct support athletics provides back to the university/academics:

\$0

Purpose of the direct support:

13. Indirect support athletics provides back to the university/academics):

Parking

Concessions

Licensing/Royalties

Tuition

Pouring rights

Other *Please specify (Max. 50 Chars.)

Other Comment:

Total (calculated from entries above)

\$0

<u>Indirect Facilities and Administrative Support</u>

* the following questions pertain to the Financial Reporting System's category #32 - Indirect Facilities and Administrative Support.

13a. What indirect cost allocation methodology was used in determining your indirect facilities and administrative support?

Federal Indirect Cost Methodology

Square footage/space

Headcount

Salaries

Percent of budget

Other *Please specify (Max. 50 Chars.)

Other Comment:

13b. Other than the Agreed Upon Procedures Report, for what other purposes has the indirect cost methodology been used?