



DEALER ACCOUNT APPLICATION

Chesbro Music Co
P.O. Box 2009
Idaho Falls, ID 83403-2009
800.243.7276 - Fax 208.522.8712

Legal Name of Company _____

[] Sole Owner [] Partnership [] Corporation, State of _____

dba _____

Federal Tax ID # _____ [] LLC, State of _____

Billing Address _____

Phone _____

City, State, Zip _____

Fax _____

Shipping Address _____

Web Address _____

City, State, Zip _____

E-mail Address _____

Names, titles & complete home address of all officers, owners or partners:

Name _____ Title _____

Name _____ Title _____

Address _____

Address _____

City, State, Zip _____

City, State, Zip _____

Phone _____ Social Security # _____

Phone _____ Social Security # _____

Purchase Order number required? [] Yes [] No

Type of account desired: [] Credit Card [] Net 30 Days [] C.O.D.

Name of Authorized Buyer(s) _____

Checking Account # _____

Name of Bank _____

Savings Account # _____

Bank Officer _____

Loan Account # _____

Bank Address _____

Phone _____ Fax _____

City, State, Zip _____

Credit Line \$ _____

Years in Business _____ Hours & Days Open for Business _____ Annual Gross Volume _____

Brand names of products I currently sell: _____

I am interested in these types of products:

[] Accessories [] Fretted Instruments [] Print Music [] Pro Audio [] Percussion [] Band [] Instruments [] Keyboards [] Gifts [] _____

CREDIT REFERENCES

Please list four music related credit references including complete name, address, phone and fax number.

1. Name _____ Phone _____ Fax _____
Address _____ City, State, Zip _____

2. Name _____ Phone _____ Fax _____
Address _____ City, State, Zip _____

3. Name _____ Phone _____ Fax _____
Address _____ City, State, Zip _____

4. Name _____ Phone _____ Fax _____
Address _____ City, State, Zip _____

CREDIT CARD PAYMENTS

Name on Credit Card _____ Billing Address _____

Credit Card Number _____ City, State, Zip _____

Credit Card Number _____ Expiration Date _____ Authorization Code _____

Signature of Credit Card Holder _____



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STATE RESALE CERTIFICATE

Store Name _____

Address _____ City, State, Zip _____

In compliance with state resale laws, Chesbro Music Co. must have a State Resale Certificate on file. List each State into which Chesbro Music Co. would deliver product and the associated Seller's Permit number for the State.

I HEREBY CERTIFY that I hold a valid seller's permit number issued pursuant to the Sales and Use Tax Laws as follows:

State(s) of _____ State(s) of _____ State(s) of _____
Seller's Permit # _____ Seller's Permit # _____ Seller's Permit # _____

I FURTHER CERTIFY that I am generally engaged in the business of selling MUSICAL MERCHANDISE. That the tangible personal property described herein which I shall purchase from Chesbro Music Co. will be sold by me in the form of tangible personal property. Provided, however, in the event of any such property is used for any purpose other than retention, demonstration, or display while holding it for sale in the regular course of business, it is understood that I am required by the State Sales and Use Tax Law to report and pay taxes, measured by the purchase price of such property or other authorized amount.

Description of Property to be purchased: MUSICAL MERCHANDISE

Signature _____ Title _____ Date _____ Phone _____

DECLARATION

The undersigned hereby declare and affirm that they are duly authorized to execute this DEALER ACCOUNT APPLICATION (herein after referred to as Application) and further declare that this Application is complete, accurate and true to the best of their knowledge; and is for the purpose of obtaining credit and doing business with Chesbro Music Co. The undersigned acknowledge that Chesbro Music Co. reserves the right to grant, deny or modify any credit terms at Chesbro Music Co.'s sole discretion without prior notification to the undersigned. The undersigned further authorizes Chesbro Music Co. to conduct an investigation of credit worthiness and to contact all references, including bank references, identified in this Application.

Owner(s) Signature _____ Title _____ Date _____

Printed Name _____ [] I have read Chesbro Music Co Wholesale Dealer Information & Policies

Owner(s) Signature _____ Title _____ Date _____

Printed Name _____ [] I have read Chesbro Music Co Wholesale Dealer Information & Policies

Financial statements (balance sheet & profit/loss statement) should be included when returning the original of this signed document for all open account requests.

GUARANTEE

In consideration of, and in order to induce Chesbro Music Co. to extend credit to the Dealer named in this DEALER ACCOUNT APPLICATION (herein after referred to as Application) for a Dealer Account, the undersigned Guarantor(s) do(es) hereby unconditionally and absolutely guarantee the full, faithful & prompt payment and discharge by the Dealer Account of all debts, obligations and payments due and owing by said Dealer in the payment of any debts or obligations due and owing to Chesbro Music Co. by said Dealer. The undersigned Guarantor(s), upon demand, will immediately pay the total unpaid balance due and owing by said Dealer to Chesbro Music Co. without requiring any proceedings to be taken by Chesbro Music Co. against the Dealer. The undersigned Guarantor(s) agree(s) to pay all associated costs of collection, including but not limited to, reasonable attorney's fees & further agree(s) that without the consent of the undersigned and without giving notice to the undersigned, Chesbro Music Co. may compound, compromise and adjust its claims against said Dealer without affecting the obligations of the undersigned Guarantor(s) hereunder.

Open Account Terms: Terms are Net 30 days from the Invoice date, or as otherwise expressly agreed. The undersigned hereby agree to pay Chesbro Music Co. a service charge of 1.75% per month (APR 21%) with a minimum monthly \$4.00 charge on unpaid invoices for the added cost of maintaining this account. The undersigned further agree to pay all costs of collection, including reasonable attorney's fees in the event accounts are not paid by the due date. The undersigned further agree to pay a service charge of Forty Dollars (\$40.00) plus any additional bank collection costs and reasonable attorney's fees for all checks returned for any reason.

As part of the consideration for the Dealer obtaining goods under the account to be opened with Chesbro Music Co. pursuant to this Application, both the Dealer and Guarantor(s) specifically agree(s) that any and all actions or proceeding arising directly or indirectly from the Agreement or in connection with the collection of any accounts due to Chesbro Music Co. under the Dealer's account with Chesbro Music Co. shall be litigated only in courts having situs within the State of Idaho and each hereby consent to the jurisdiction of any local or state tribunal located within the State of Idaho.

CHESBRO MUSIC CO. RESERVES THE RIGHT TO MAKE CHANGES TO CUSTOMER TERMS AND CREDIT LINE DUE TO PAYMENT HISTORY AND CHANGES IN CREDIT INFORMATION.

Date: _____

Signature of 1st Guarantor _____ Signature of Spouse _____

Signature of 2nd Guarantor _____ Signature of Spouse _____



WHOLESALE DEALER INFORMATION & POLICIES

Chesbro Music Co
P.O. Box 2009
Idaho Falls, ID 83403-2009
800.243.7276 • Fax 208.522.8712

ORDERING INFORMATION

- Orders will be processed and sent the same day as received. Any delays may be attributed, but not limited to: credit issues, high average order volume, or time of day order is received. Orders with instruments may require additional time for quality control.
- Dealers are encouraged to place music accessories, printed music, and music gift orders together to minimize shipping costs.
- Special Orders: Please allow 3 to 4 weeks—vendors and publishers require this amount of time to fill special orders. Additional time may be required to obtain foreign or print-on-demand publications. Please remind your customers that Special Order items cannot be cancelled or returned.
 - Special Orders are defined as: Any non-stock products.
- No order minimum. Orders are processed immediately, therefore cannot be held for additions to the same order. A new order will be created for additional products.
- When ordering, please provide the Chesbro item number, vendor item number, and/or publisher item number. If the item number is not available, please provide as much information as possible including the complete name of product, and if applicable, title, publisher, composer, arranger, instrument, key, etc. as available.
- Unless otherwise requested, items out of stock will be backordered and shipped when available.
- All orders are shipped UPS unless otherwise specified.

BACKORDERS

- Please allow 3 to 4 weeks for backorders.
- Most backorders cannot be cancelled (i.e. Special Orders).
- If backordered items are in stock the same day another order is placed, Chesbro Music Co. will make every attempt to consolidate the orders to minimize shipping costs.
- Chesbro Music Co. will hold backordered product with a total value less than \$100.00 for a maximum of 10 business days before shipping.
- Backorders totaling more than \$100.00 will be shipped automatically. You may or may not be called concerning backorders due to an automated process. Sorry, no freight/postage credits will be allowed for product shipped in this manner but we will make every effort to ship the most economical method.
- If additional orders are placed during the 10-day period, the backordered product will be consolidated with your other orders and shipped together. Please contact your Customer Service Representative to ship backordered immediately, regardless of value.

RETURNS

- All products should be inspected immediately upon receipt. Any discrepancies or damage must be reported to Chesbro Music Co. within five (5) business days to be considered for return. If shipment is freight damaged, please call Chesbro Music Co. immediately for a UPS claim to be initiated. The claim must be made by Chesbro Music Co. Do not call the freight carrier.
- Chesbro Music Co. accepts returns for defective products due to manufacturer or publisher errors, shipment errors, and damaged products. Please contact your Customer Service Representative to obtain your Return Authorization number (RA#) and instructions for returning product. You must obtain a Return Authorization number for all returns. Mouth blown instruments must be returned to the manufacturer according to Federal Laws.
- Chesbro Music Co. reserves the right to determine the distribution of Return Shipping Tags.
 - Return Shipping Tags are not issued for: Customer owned product, print music, and product weighing less than five (5) pounds.
 - Issued Return Shipping Tags are for the product on the referenced RA only. Using the tag for product not on the RA may result in restocking or shipping fees.

TERMS OF SALE

- Chesbro Music Co. offers the following terms upon credit approval:
 - Credit Card/Immediate Billing – Visa, MasterCard & Discover
 - Open Account – Net 30 days
 - C.O.D. (Certain fees will apply)
- Past due balances are charged a service charge of 1.75% per month (APR 21%). Minimum Monthly charge \$4.00.
- A \$40.00 charge will apply to NSF checks.

CHESBRO MUSIC CO. CORPORATE OFFICES

PO Box 2009, Idaho Falls, ID 83402-2009
Monday through Friday 8:00am – 6:00pm (Mountain Time Zone)
Call: 800.243.7276 (800.CHESBRO)
Email: sales@chesbromusic.com
Fax: 208.522.8712
Online: www.chesbrowholesale.com