

31.10.2025 | ASX ANNOUNCEMENT

Continued Global Momentum with Contract Expansion

DataWorks Group Limited (ASX: DWG) (DWG or the Company), a global leader in advanced self-exclusion technologies addressing problem gambling, is pleased to release its Appendix 4C Report and accompanying business update for the first quarter of FY26, ending 30 September 2025.

Q1 Highlights:

- **Contract Expansion in Canada:** Secured an extension to the ~A\$10 million iGaming Ontario Centralised Self-Exclusion (**CSE**) contract, adding advanced call centre capabilities that reinforce DWG's reputation as a global leader in responsible gambling technologies.
- **New Revenue Stream:** The call centre workstream is expected to generate >A\$1.0 million in additional revenue, with ~70% of that to be realised in FY26.
- **Global Reference Growth:** With both Australia's BetStop™ and Ontario's CSE solutions now operational or near-completion, DWG remains the only company globally delivering two large-scale, government-backed self-exclusion systems.
- **Strong Contract Performance:** All Ontario CSE milestones achieved on schedule, with associated milestone payments received.
- **Financial Momentum:** Cost discipline continues to drive lower operating costs and lower subsequent cash outflows, positioning DWG to achieve positive operating cash flow.
- **Operational Excellence:** Over 31 billion verification checks with negligible operator and customer friction have been made on the BetStop system in the 26 months since launch, with real-time connections to all gambling operators in Australia, which includes many of the leading gambling operators globally.

During the quarter, the Company continued to strengthen its operational and financial performance, driven by disciplined execution across existing contracts and the successful expansion of key client relationships. Revenues increased in line with expectations, supported by milestone achievements under the Ontario iGaming (iGO) Centralised Self-Exclusion (**CSE**) contract, while operating expenditure remained tightly controlled. As a result, DWG delivered another quarter of sound cash management, achieving further reductions in key operating costs and a further 18% reduction in operating cash outflows quarter on quarter.

A major highlight of the quarter was the expansion of the ~A\$10 million Ontario CSE contract, which now includes the provision of advanced call centre capabilities¹. This enhancement extends the scope of DWG's engagement with iGaming Ontario and further validates DWG's standing as a global leader in responsible gambling technology. The additional workstream is expected to generate >A\$1.0 million in incremental revenue, with approximately 70% of that revenue anticipated to be recognised in FY26.

All contracted Ontario milestones have been achieved on or ahead of schedule, with corresponding milestone payments received. The CSE program continues to perform well, demonstrating DWG's proven capability to deliver complex, regulated technology platforms with high reliability and client satisfaction.

With both Australia's BetStop™ and Ontario's CSE systems now operational or nearing completion, DWG remains the only company globally to be delivering two large-scale, government-backed self-exclusion systems. These projects serve as powerful global references, positioning the Company strongly for future international opportunities as governments increasingly prioritise responsible gambling and consumer protection measures.

¹ Refer to ASX Announcement dated 14th August 2025



DWG has continued to engage stakeholders regarding its proposal for a major domestic land-based CSE contract, with discussions progressing, albeit at a pace which remains slower than anticipated. The Company also continues to progress multiple new opportunities in regulated markets internationally, with a particular focus on jurisdictions adopting broad CSE frameworks. This growing recognition of DWG's technology and delivery capability continues to underpin strong pipeline momentum into FY26.

Q1 FY26 Key Results:

- Quarterly cash receipts: \$1.7 million (lower quarter on quarter due to timing of contracted revenue receipt with receivables collected post end of quarter adding materially to the cash position of the Company)
- Operating cash outflow: <\$0.6 million (**18% lower quarter on quarter**, although the outflow would have been materially lower had certain receivables, since received, been collected prior to quarter-end)
 - Administration and corporate costs fell >35% quarter on quarter, reflecting ongoing expense discipline.
 - Staff costs also fell 12% quarter on quarter, as the Company continues to focus on efficiency gains.
- DWG remains on track to achieve positive quarterly operating cash flow in coming quarters, assuming customer contract delivery and cash receipts continue to align with existing milestone schedules. While the Company remains confident in this outlook, the timing of government payment cycles may influence the quarter in which breakeven is reached.
- At quarter end, the Company's cash, term and security deposits totalled \$0.3 million, inclusive of \$250,000 utilised from a liquidity management/working capital facility designed to support the Company's liquidity position relative to the timing of cash inflows and outflows (see further detail below).
- The Company notes that significant additional milestone and annual contract payments are scheduled to be received in the coming months, which are expected to materially strengthen DWG's cash position and support ongoing operations.
- DWG continues to progress multiple advanced global sales opportunities. Any successful contract awards in the RegTech division will materially enhance the financial outlook of the Company.

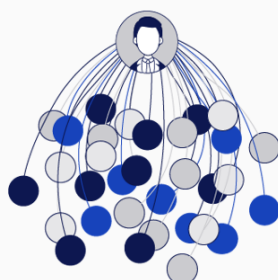
Liquidity Management Facility

During the quarter, the Company implemented a short-term liquidity management (working capital) facility of \$250,000 (facility limit), to prudently manage timing differences between contracted cash inflows and operational payments. At the end of the quarter the Company had fully drawn the facility, ahead of receipt of contracted payments from customers. This short tenor (90-day) facility, provided by Stroud Agricultural Company Pty Ltd as trustee for the Vernon Trust, accrues interest at the 3-month BBSW plus a 11.45% margin. No security has been granted, and standard events of default apply. The Company anticipates repaying the facility in full on or before the facilities expiry date of 8th December 2025, with repayment from contracted revenue receipts.

RegTech Division

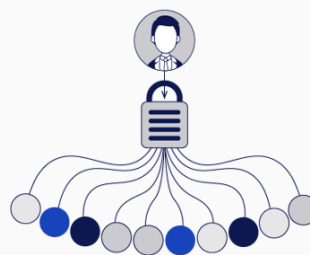
Traditional Self-Exclusion Model

This approach requires players to exclude themselves from each individual iGaming site—an ineffective, insecure, and impractical solution.



Centralised Self-Exclusion

Players self-exclude once, instantly blocking access to all sites. This approach is effective, secure, and straightforward while also providing valuable data for harm minimisation initiatives.



BetStop™ – The National Self Exclusion Register - Australia

- **Contract Update:** The BetStop contract continues to deliver in line with expectations providing meaningful cash generation for the Company.
- **User Growth:** More than 50,000 registrations since launch, with more than 32,000 currently active individuals utilising the BetStop platform
- **System Performance:**
 - Exceeded 31 billion verification checks since inception (26 months ago).
 - The DataWorks Matching Service has achieved 100% uptime since launch in August 2023.
 - Consistent response times averaging under 5 milliseconds per check.
 - Completed integrations with 212 operators, including seamless integrations and operations with most of the major international gambling organisations.
- **Operating Performance:** DWG maintained strong operational momentum throughout the quarter, reaffirming its leadership as the leading global provider of advanced CSE technology. This ongoing success continues to highlight the Company's unique market position and strengthens its advantage as new regulatory and commercial opportunities emerge.

iGO - Ontario, Canada

- The solution build phase is progressing and development work remains on schedule.
- Key project milestones are being met in accordance with contractual expectations:
 - **Milestone 5** has been successfully delivered by DWG and accepted by iGO.
 - **Secured additional services and revenue** related to the provision of Contact Centre services to support iGO with a successful rollout of the CSE.
- The overall delivery timeline remains on track.

RegTech Sales Pipeline & Growth Opportunities

- **Domestic Expansion:** DWG's proposal for a major domestic land-based CSE contract remains under active consideration, with discussions progressing, albeit at a pace which remains slower than anticipated. While a decision, originally anticipated in the first half of calendar year 2025, is still pending, the Company continues to view the opportunity positively.
- **Omni-Channel Vision:** The Company continues to advance its strategy to deliver an integrated online and on-premise ("omni-channel") CSE solution. This approach is designed to offer enhanced protection for at-risk individuals while significantly expanding DWG's total addressable market (TAM) from purely online, to also encompass the much larger land-based gambling sector.
- **International Pipeline:** Several advanced sales opportunities remain active, including in Alberta, Canada, where developments in iGaming legislation continue to progress in line with expectations. Additional contract discussions are advancing across several jurisdictions, though final timing remains dependent on the respective government procurement processes.
- **Global Reference Sites:** DWG currently operates Australia's only CSE solution and is deploying Canada's first in Ontario - representing the world's only commercially available real time CSE implementations. These sites serve as critical references for international regulators and prospective clients
- **Proactive Market Engagement:** The Company is actively engaged in multiple international markets where iGaming regulation is newly enacted or forthcoming. In parallel, DWG is pursuing emerging land-based opportunities as they arise.

Secure Data Engine Division

The SEAF technology solution, powered by DWG's Secure Data Engine (**SDE**), remains in the pilot phase, with further expansion related to ongoing funding discussions, in which DWG is not directly involved. Further updates will be provided by the Company when available.



DataWorks Group - Financial Highlights

- **Cash Receipts and Cash Flow**
 - Quarterly cash receipts: \$1.7m (lower quarter on quarter due to the timing of contracted revenue receipts, with a substantial receivables balance collected post quarter-end that has since materially strengthened the Company's cash position).
 - Operating cash outflow of <\$0.6m (18% lower than the prior quarter although the outflow would have been materially lower had certain receivables, since received, been collected prior to quarter-end).
- **Staff Costs Reflect Operational Discipline Amid Ongoing Business Expansion**
 - Staff-related expenses reduced a further 12% quarter-on-quarter.
 - The underlying stability of the core staff costs provides DWG with a reliable platform for continued execution of Group strategic initiatives with a focus on operating efficiencies and appropriate margin delivery as the business looks to deliver positive operating cash flow.
- **Financial and Strategic Outlook**
 - DWG's cost structure has now been broadly aligned with its revenue profile, delivering the planned efficiency gains and establishing a sustainable operating base for future growth.
 - The Company's efforts are now fully concentrated on the disciplined execution of existing contracts and the conversion of new business opportunities within its expanding pipeline.
 - Further significant reductions in operating cash outflows is expected in future quarters, supported by growing cash receipts from the iGaming Ontario (iGO) contract.
 - DWG remains confident in achieving positive quarterly operating cash flow in coming quarters, supported by existing cash position and prudent liquidity management facilities, subject to the timing of customer receipts and payments being in line with current contract milestone schedules.
 - The Company continues to advance multiple late-stage sales opportunities internationally, with the securing of any additional contracts during the calendar year expected to deliver a material uplift in overall financial outlook.
- **Update on M&A Potential**
 - The global iGaming market continues to expand rapidly, accompanied by increasing regulatory attention on player protection and responsible gambling frameworks.
 - Against this backdrop, DWG's unique technology position and proven delivery record have attracted growing industry recognition, reflecting the strategic and unique nature of the Company's world leading responsible gaming solutions.

Q4 FY25 Financial Update

Net operating cash outflows for the quarter were <\$0.6 million, which was an 18% reduction on the prior quarter although the outflow would have been materially lower had certain receivables, since received, been collected prior to quarter-end. The continued reduction in cash burn was underpinned by contracted revenue. With the iGO solution build ongoing, a further substantial uplift in cash receipts is expected into calendar 2026.

Cash, term and security deposits at the end of the quarter amounted to \$0.3 million (including \$250k owing on the unsecured liquidity management facility), which was slightly lower than expected due to the timing of some receivables which were collected post end of the quarter and which have added materially to the cash position of the Company.

Net cash outflows from investing activities were \$34,977 for the quarter.

Net cash inflows from financing activities were \$242,500 for the quarter.



Directors, being related parties of the Company, were paid remuneration in the amount of \$118,606 during the September quarter. No other related party payments were made.

-ENDS-

This announcement has been approved for release by the Board of DWG.

For enquiries regarding this release please contact:

Dataworks Group

Mr Al Watson
Chief Executive Officer
contact@dataworksgroup.com.au

To learn more, please visit: www.dataworksgroup.com.au. DataWorks' registered address is Level 11, 201 Miller Street, North Sydney, NSW 2060.



About DataWorks

DataWorks Group Limited (ASX:DWG) is a leading Regulated Gaming Technology (RegTech) company, specializing in unique innovative technologies to combat problem gambling.

DWG's solutions, including **BetStop™ National Self-Exclusion Register**, which enable vulnerable individuals to safeguard themselves from the harms of gambling addiction. the NSER, operated exclusively for the Australian Government, empowers Australians to self-exclude from all licensed interactive wagering services for periods ranging from three months to a lifetime.

As a pioneer in regulated gaming technology, DWG is driving social impact by delivering secure, scalable, and ESG-aligned solutions for governments and operators worldwide. Leveraging its deep expertise in data security and compliance, DWG is redefining the future of responsible gambling technologies on a global scale.



Appendix 4C

Quarterly cash flow report for entities subject to Listing Rule 4.7B

Name of entity

Dataworks Group Ltd

ABN

85 612 182 368

Quarter ended ("current quarter")

Sep-25

Consolidated statement of cash flows		Current quarter \$A	Year to date (3 months) \$A
1. Cash flows from operating activities			
1.1 Receipts from customers		1,724,312	1,724,312
1.2 Payments for			
(a) research and development		(135,285)	(135,285)
(b) product manufacturing and operating costs		(10,874)	(10,874)
(c) advertising and marketing		(2,900)	(2,900)
(d) leased assets		(8,198)	(8,198)
(e) staff costs		(1,480,051)	(1,480,051)
(f) administration and corporate costs		(683,128)	(683,128)
1.3 Dividends received (see note 3)		-	-
1.4 Interest received		9,572	9,572
1.5 Interest and other costs of finance paid		-	-
1.6 Income taxes paid		-	-
1.7 Government grants and tax incentives		-	-
1.8 Other		16,182	16,182
1.9 Net cash from / (used in) operating activities		(570,370)	(570,370)
2. Cash flows from investing activities			
2.1 Payments to acquire or for:			
(a) entities		-	-
(b) businesses		-	-
(c) property, plant and equipment		-	-
(d) investments		-	-
(e) intellectual property		-	-
(f) other non-current assets		-	-

Consolidated statement of cash flows		Current quarter \$A	Year to date (3 months) \$A
2.2	Proceeds from disposal of:		
	(a) entities	-	-
	(b) businesses	-	-
	(c) property, plant and equipment	-	-
	(d) investments	-	-
	(e) intellectual property	-	-
	(f) other non-current assets	34,977	34,977
2.3	Cash flows from loans to other entities	-	-
2.4	Dividends received (see note 3)	-	-
2.5	Other	-	-
2.6	Net cash from / (used in) investing activities	34,977	34,977

3.	Cash flows from financing activities		
3.1	Proceeds from issues of equity securities (excluding convertible debt securities)	-	-
3.2	Proceeds from issue of convertible debt securities	-	-
3.3	Proceeds from exercise of options	-	-
3.4	Transaction costs related to issues of equity securities or convertible debt securities	-	-
3.5	Proceeds from borrowings	242,500	242,500
3.6	Repayment of borrowings	-	-
3.7	Transaction costs related to loans and borrowings	-	-
3.8	Dividends paid	-	-
3.9	Other (provide details if material)	-	-
3.10	Net cash from / (used in) financing activities	242,500	242,500

4.	Net increase / (decrease) in cash and cash equivalents for the period		
4.1	Cash and cash equivalents at beginning of period	354,476	354,476
4.2	Net cash from / (used in) operating activities (item 1.9 above)	(570,370)	(570,370)
4.3	Net cash from / (used in) investing activities (item 2.6 above)	34,976	34,976

Consolidated statement of cash flows		Current quarter \$A	Year to date (3 months) \$A
4.4	Net cash from / (used in) financing activities (item 3.10 above)	242,500	242,500
4.5	Effect of movement in exchange rates on cash held	(5,296)	(5,296)
4.6	Cash and cash equivalents at end of period	56,286	56,286

5.	Reconciliation of cash and cash equivalents at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	Current quarter \$A	Previous quarter \$A
5.1	Bank balances	56,286	354,476
5.2	Call deposits	-	-
5.3	Bank overdrafts	-	-
5.4	Other	240,273	283,214
5.5	Cash and cash equivalents at end of quarter (should equal item 4.6 above). As at 30 September 2025 DWG's cash, term deposits and security deposits at the end of the quarter totalled \$240,273.	296,558	637,690

6.	Payments to related parties of the entity and their associates	Current quarter \$A
6.1	Aggregate amount of payments to these parties included in item 1.2	(118,606)
6.2	Aggregate amount of cash flow from loans to these parties included in item 2.3	-
<i>"Notes</i> 6.1 Directors, being related parties of the Company, were paid remuneration in the amount of \$118,606 during the September quarter. No other related party payments were made.		

7.	Financing facilities	Total facility amount at quarter end \$A	Amount drawn at quarter end \$A
7.1	Loan facilities	250,000	250,000
7.2	Credit standby arrangements	-	-
7.3	Other	240,273	236,241
7.4	Total financing facilities	490,273	486,241
7.5	Unused financing facilities available at quarter end		4,032
7.6	Include in the box below a description of each facility above, including the lender, interest rate, maturity date and whether it is secured or unsecured. If any additional financing facilities have been entered into or are proposed to be entered into after quarter end, include a note providing details of those facilities as well. St George Term Deposit \$50,000, interest rate 4.17% p.a., maturity date 09/10/2026. This Term Deposit secures credit card facilities. A security deposit of \$190,273 related to office space leased on North Sydney is being held by St George to secure the bank guarantee.		

8.	Estimated cash available for future operating activities	\$A
8.1	Net cash from / (used in) operating activities (item 1.9)	(570,370)
8.2	Cash and cash equivalents at quarter end (item 4.6)	56,287
8.3	Unused finance facilities available at quarter end (item 7.5)	4,032
8.4	Total available funding (item 8.2 + item 8.3)	60,319
8.5	Estimated quarters of funding available (item 8.4 divided by item 8.1)	0.11
	<i>Note: if the entity has reported positive net operating cash flows in item 1.9, answer item 8.5 as "N/A". Otherwise, a figure for the estimated quarters of funding available must be included in item 8.5.</i>	
8.6	If item 8.5 is less than 2 quarters, please provide answers to the following questions: 8.6.1 Does the entity expect that it will continue to have the current level of net operating cash flows for the time being and, if not, why not? Answer: The Company notes that a material receivables balance owing to the Company at the end of the September quarter has since been collected, materially strengthening the Company's cash position. As outlined in the previous quarter, the Company has implemented substantial reductions in operating costs to align its ongoing cost base with current and anticipated revenue-generating contracts. Subject to the timing of cash receipts and related contract delivery milestones, the Company expects continued improvement in net operating cash flows in future quarters, with a target of achieving cash flow breakeven.	

- 8.6.2 Has the entity taken any steps, or does it propose to take any steps, to raise further cash to fund its operations and, if so, what are those steps and how likely does it believe that they will be successful?

Answer:

As outlined in item 8.6.1 above, the Company does not currently anticipate the need to raise additional capital, given the collection of a material receivables balance post quarter end as well and the expected receipt of additional ongoing contracted payments.

In addition, the Company expects to receive a substantial milestone payment under one of its government contracts, which is anticipated to further strengthen the cash position and improve net operating cash flows over the coming quarters.

Should additional funding be required in the future, the Company remains confident in its ability to access a range of potential funding avenues, including both debt and equity alternatives. The Company has a demonstrated track record of successfully raising capital when required and does not foresee any material impediments to securing funding to support ongoing operations or strategic growth initiatives, if necessary.

- 8.6.3 Does the entity expect to be able to continue its operations and to meet its business objectives and, if so, on what basis?

Answer:

Yes. The Company expects forecast revenue, together with anticipated receipts and a materially reduced cost base, to support ongoing operations. On this basis, the Board expects the Company to continue to meet its business objectives.

Note: where item 8.5 is less than 2 quarters, all of questions 8.6.1, 8.6.2 and 8.6.3 above must be answered.

Compliance statement

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

Date:31 October 2025

Authorised by:By the Board.....
(Name of body or officer authorising release – see note 4)

Notes

1. This quarterly cash flow report and the accompanying activity report provide a basis for informing the market about the entity's activities for the past quarter, how they have been financed and the effect this has had on its cash position. An entity that wishes to disclose additional information over and above the minimum required under the Listing Rules is encouraged to do so.
2. If this quarterly cash flow report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report. If this quarterly cash flow report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.
4. If this report has been authorised for release to the market by your board of directors, you can insert here: "By the board". If it has been authorised for release to the market by a committee of your board of directors, you can insert here: "By the [name of board committee – eg Audit and Risk Committee]". If it has been authorised for release to the market by a disclosure committee, you can insert here: "By the Disclosure Committee".

5. If this report has been authorised for release to the market by your board of directors and you wish to hold yourself out as complying with recommendation 4.2 of the ASX Corporate Governance Council's *Corporate Governance Principles and Recommendations*, the board should have received a declaration from its CEO and CFO that, in their opinion, the financial records of the entity have been properly maintained, that this report complies with the appropriate accounting standards and gives a true and fair view of the cash flows of the entity, and that their opinion has been formed on the basis of a sound system of risk management and internal control which is operating effectively.