FY24 FINANCIAL RESULTS

19 AUGUST 2024

nuix

AGENDA

01

KEY MESSAGES & METRICS

02

FINANCIAL RESULTS

03

NUIX NEO UPDATE

04

OUTLOOK

1. KEY MESSAGES & METRICS

JONATHAN RUBINSZTEIN

CHIEF EXECUTIVE OFFICER

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NUIX: OUR FOUNDATION FOR GROWTH

Nuix creates **intelligent software** to enable our customers to identify risk, evidence and value in large amounts of unstructured and structured data

400+

EMPLOYEES

collaborating through 4 key client-facing hubs:

- Sydney (HQ)
- Washington DC
- London
- Frankfurt

$211.5m

ANNUALISED CONTRACT VALUE

95%

from software licences

75%

CUSTOMERS

have a tenure with Nuix of

>5 YEARS

OUR PLATFORM – centred around our world leading data processing engine, amplified with AI and simplified with enterprise automation

OUR CUSTOMERS – leading global and local government agencies, law firms, corporates and advisories

OUR REACH – offices, experts and partners in key business and political centres

CREATING VALUE – we sell our platform in three customer-centric solutions:

- Data Privacy
- Forensic Investigations
- Legal Processing & Review

FY24 KEY MESSAGES

1. ACV and Revenue growth in excess of strategic objective
2. Successful launch of Nuix Neo solutions with strong Nuix Neo ACV growth
3. Diversified sources of growth between new and existing customers, and new and existing product offerings
4. Strong growth in Underlying and Statutory EBITDA
5. Underlying and overall cash flow positive

FY24 KEY FINANCIAL METRICS

Annualised Contract Value (ACV)[1]
$211.5m
▲ Up 14.0% on FY23

Underlying EBITDA
$64.4m
▲ Up 38.7% on FY23

Net Dollar Retention
112.9%
▲ Up 3.7% on FY23

Statutory Revenue
$220.6m
▲ Up 20.9% on FY23

Statutory EBITDA
$55.9m
▲ Up 60.2% on FY23

Net Cash
$38.0m
▲ Up 28.5% on FY23

Notes: 1. Refer Glossary for definitions of Annualised Contract Value (ACV) and Net Dollar Retention
Constant Currency Comparisons are provided in the financial results section

ALL FY24 STRATEGIC OBJECTIVES DELIVERED

STRATEGIC OBJECTIVE	OUTCOME
• Targeting ~10% ACV and Statutory Revenue growth in constant currency	✓ ACV $211.5m, up 14.0%, up 12.0% in constant currency ✓ Revenue $220.6m, up 20.9%, up 18.0% in constant currency
• Successful rollout of Nuix Neo and associated Solutions to Early Adopters	✓ Nuix Neo platform launched, including Data Privacy, Investigations and Legal solutions ✓ Nuix Neo ACV: $12.1m, up 195% on 1H
• Broadened sales focus to further drive new business	✓ Growth in component sales through new customers and new offerings such as Rampiva and Advantage ✓ New Nuix Neo solutions a significant contributor to growth
• Revenue growth to exceed operating cost growth[1]	✓ Underlying EBITDA $64.4m, up 38.7%
• Underlying Cash Flow positive for the full year	✓ Underlying Cash Flow positive $24.7m, up 171% ✓ Overall Cash Flow positive $11.9m, from -$12.9m in pcp

Notes: 1. Excluding non-operational legal costs

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2. FINANCIAL RESULTS

CHAD BARTON

CHIEF OPERATING OFFICER AND
CHIEF FINANCIAL OFFICER

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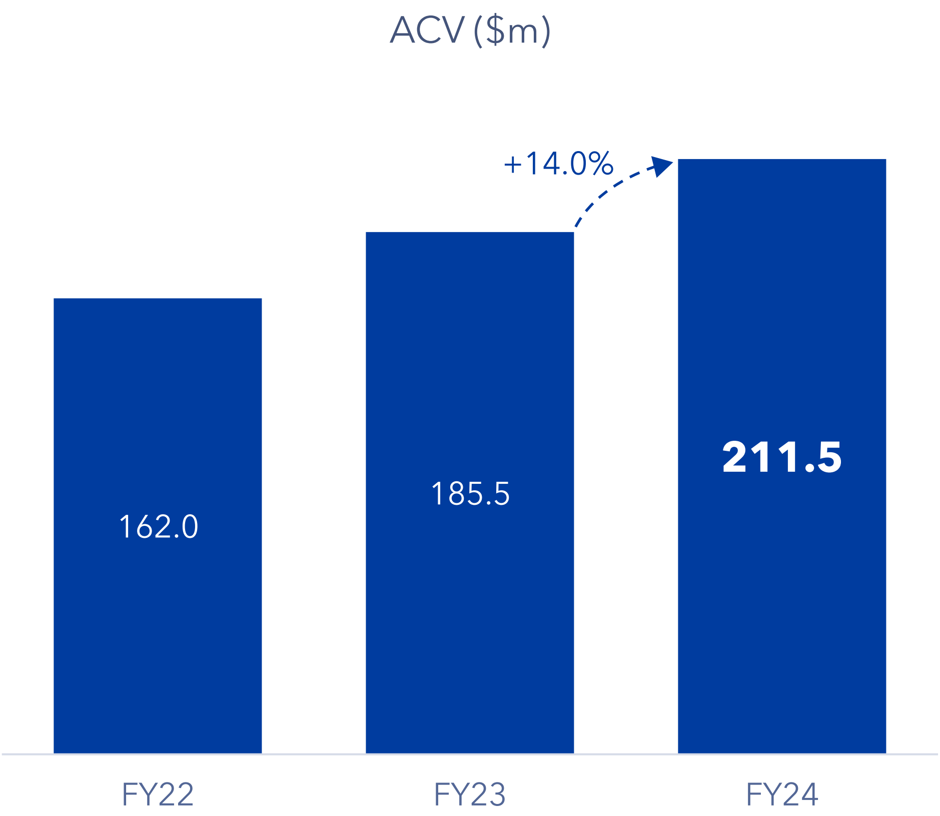
ANNUALISED CONTRACT VALUE (ACV)

Growth in excess of strategic target with higher Subscription component



FY24 ACV

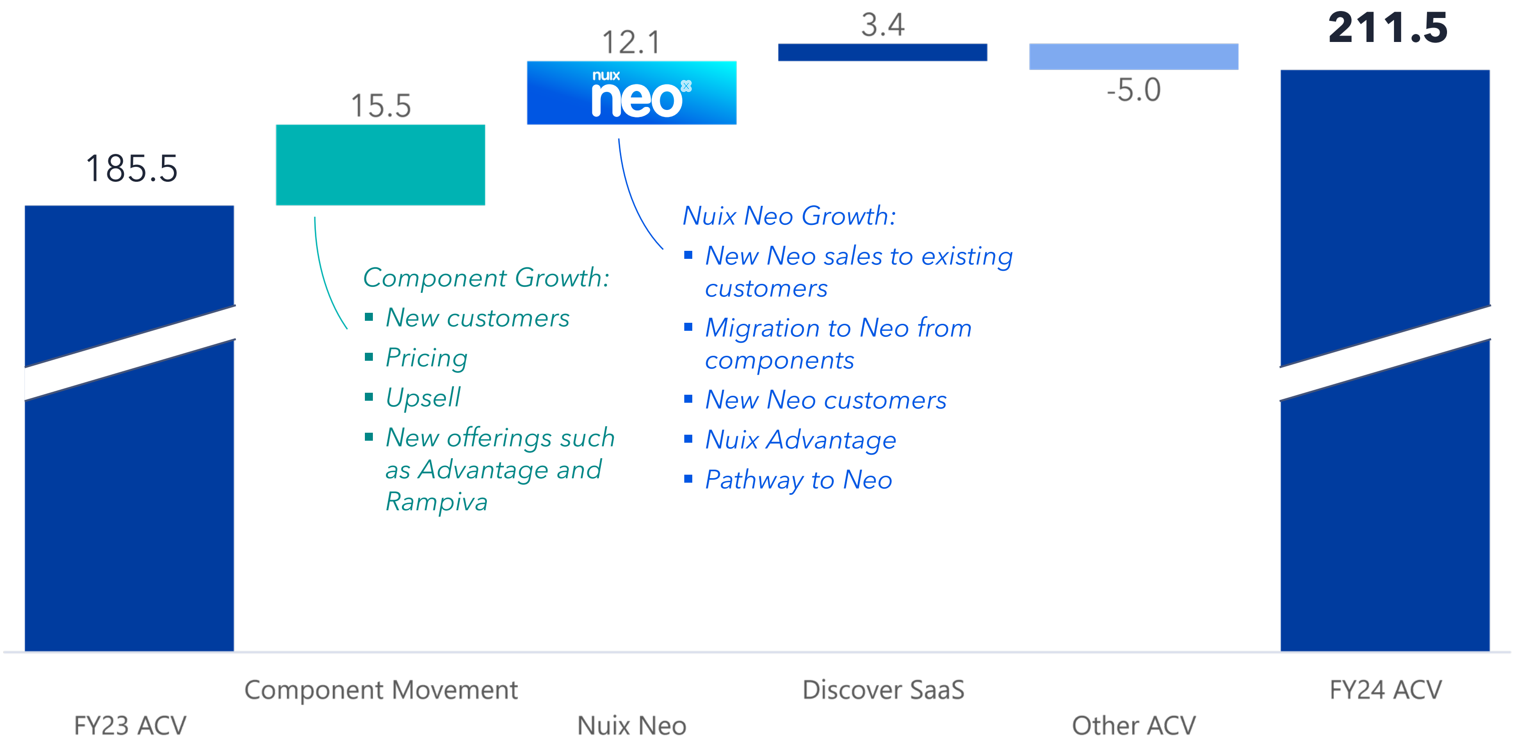
$211.5m, up 14.0% as at 30/06/24

- Total ACV up 14.0% on pcp, up 12.0% in constant currency[1]
- Exceeds strategic target of ~10% ACV growth in constant currency
- Subscription ACV[2], an indicator of recurring ACV, increased to 95% of Total ACV, up from 92% in the prior year
- Growth driven by sales to existing and new customers, across both traditional component sales and Nuix Neo
- Module and Consumption licence growth, with Perpetual licence sales lower

Notes: 1. Refer page 38 for comments on constant currency calculation
2. Refer Glossary for definitions of ACV, Subscription ACV and Other ACV

ACV GROWTH DRIVERS

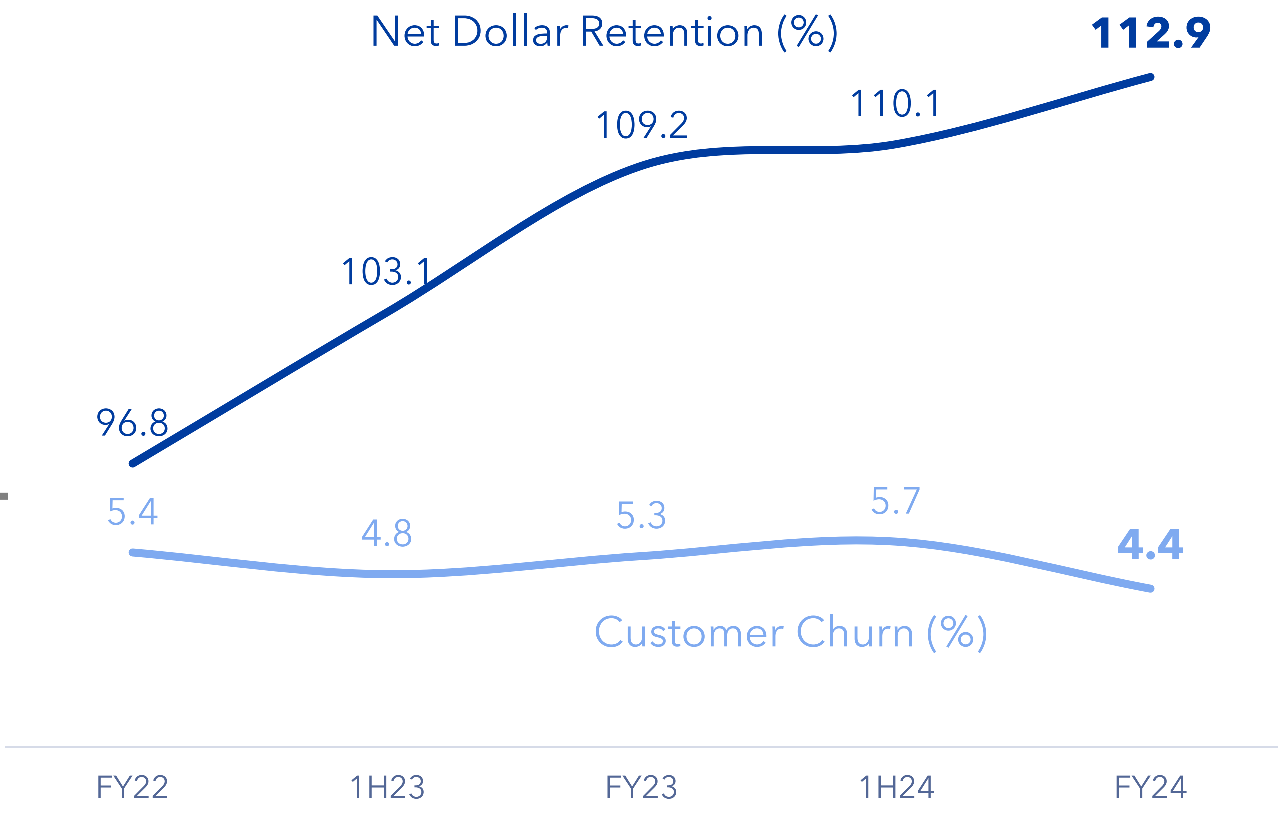
Nuix Neo contributed ~45% of ACV growth



- Growth achieved in traditional component sales, with new offerings such as Advantage and Rampiva significant contributors
- Nuix Neo sales a strong contributor to overall ACV growth
- Further growth in Discover SaaS, up 17% on prior year
- Other ACV down on lower Perpetual licence sales compared to previous year

CREATING CUSTOMER VALUE

Net Dollar Retention has lifted with Customer Churn contained

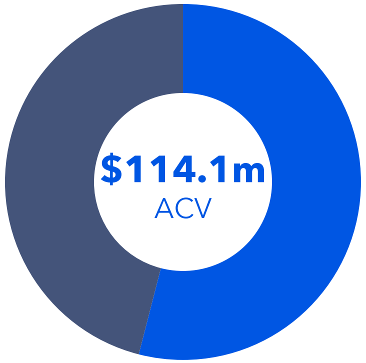


- The strategic focus on existing customers has continued to yield value benefits, while customer churn has been limited
- NDR reflects the lift in ACV achieved from Nuix's existing customer base over a 12-month period
- Net Dollar Retention (NDR) rose to 112.9% in FY24.
- Customer churn fell to 4.4%[1]
- Opportunity to lift NDR further through Nuix Neo rollout, consumption volume uplift and other initiatives such as Rampiva and Advantage
- Investment in Nuix's offering, and programs such as Nuix Advantage customer support and training, assist in minimising churn

Notes: 1. Customer churn is a component of NDR, with lower churn beneficial to NDR

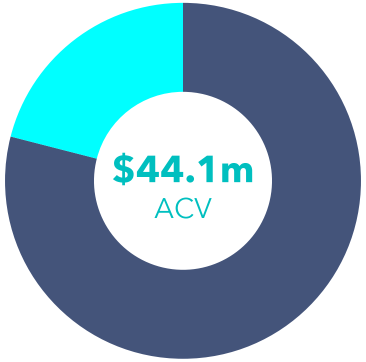
REGIONAL ACV

Growth led by North America



North America
up **18.8%**

EMEA
up **6.4%**



Asia Pacific
up **11.8%**

North America

- North America ACV up 18.8% on pcp, up 17.0% in constant currency[1]
- Strong upsell to existing customers, particularly in Corporate and US Government
- Success in sales of new Nuix Neo solutions to both existing and new customers

EMEA

- EMEA ACV up 6.4% on pcp, up 2.8% in constant currency
- Upsell in Advisory and Government domains including key Nuix Neo wins
- Rollout of Nuix Neo Investigations and initiatives for non-English speaking markets expected to drive growth

Asia Pacific

- APAC ACV up 11.8% on pcp, up 11.4% in constant currency
- Strong upsell in Government and Law Firms with solid momentum in Nuix Neo Sales
- Nuix Neo success in Australian Government sector

Notes: 1. Refer page 38 for comments on constant currency calculations

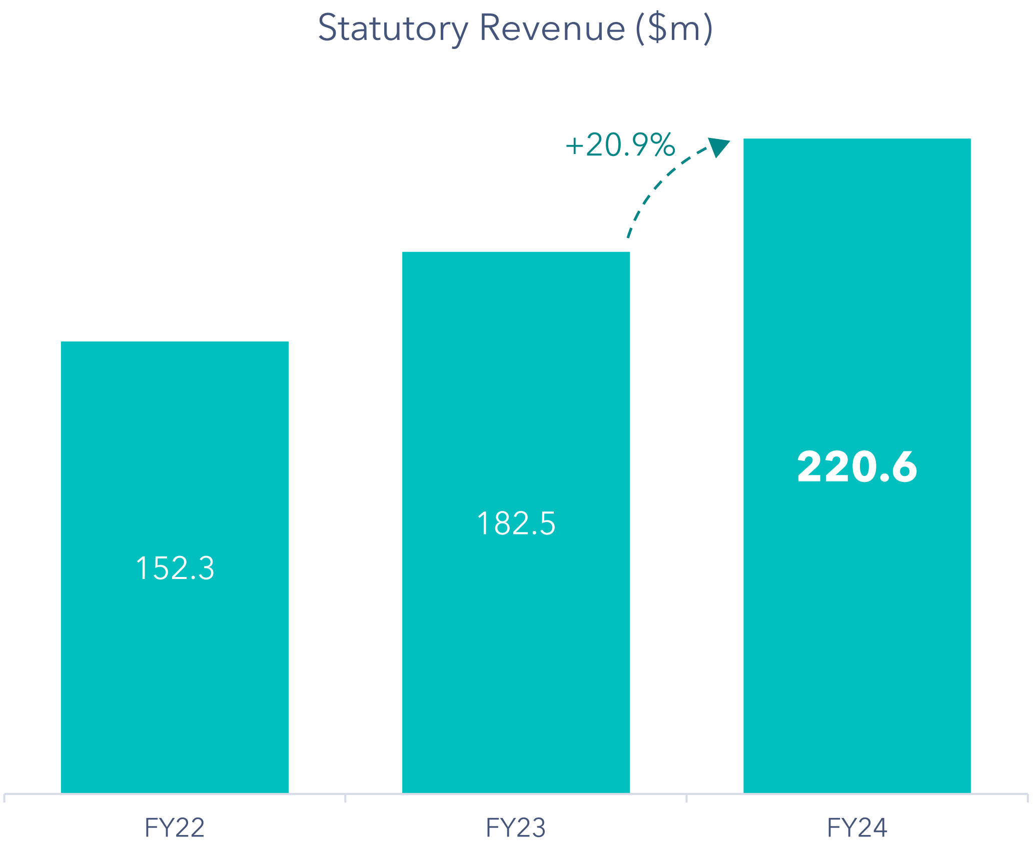
REVENUE

Revenue well above strategic target with key renewals

FY24 REVENUE

$220.6m, up 20.9%

- Revenue up 20.9% on pcp, up 18.0% in constant currency[1]
- Exceeds strategic target of ~10% revenue growth in constant currency
- Subscription revenue[2], an indicator of recurring revenue, grew to 95% of total revenue, from 94% in the prior year
- Key multi-year deals renewed with upsell
- Multi-year deals represented 31% of revenue, up from 30% in pcp

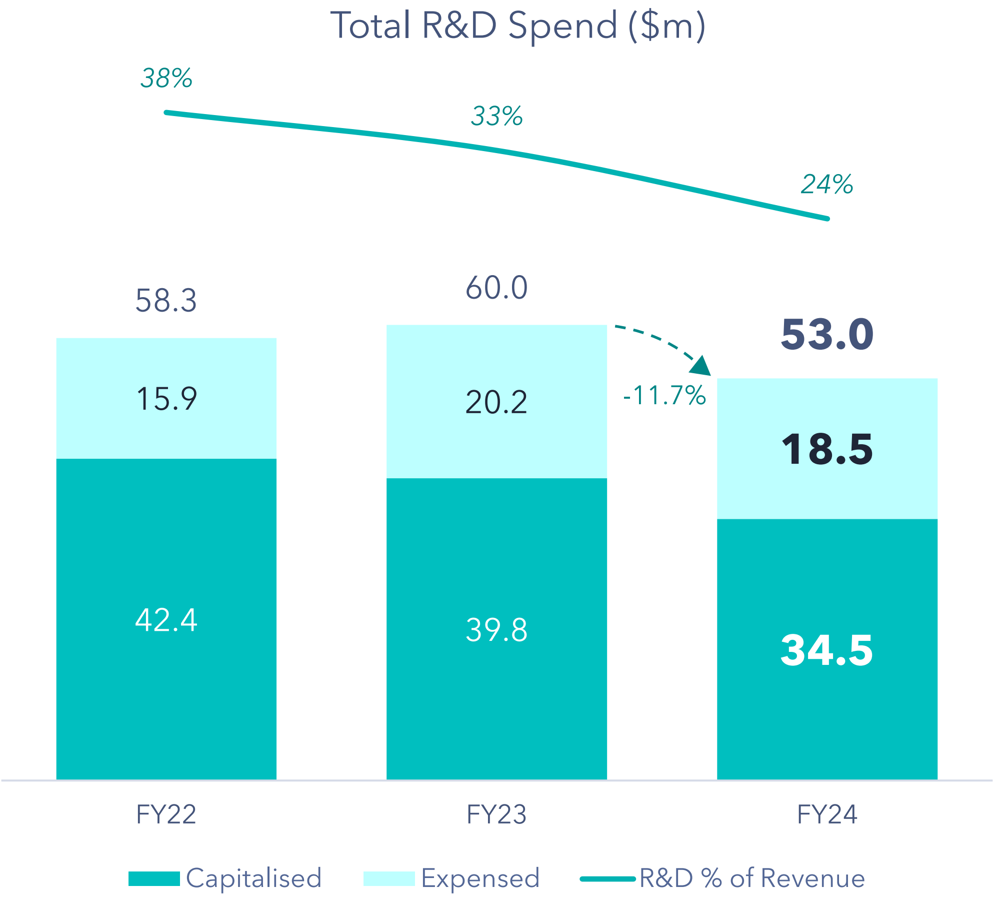


Notes: 1. Refer page 38 for comments on constant currency calculations
2. Refer page 34 for more information on licence types , including components of Subscription Revenue

RESEARCH & DEVELOPMENT

Efficiency benefits realised alongside project delivery

- Research and Development investment funded from underlying cash flow and remains focused on growth initiatives
- Successful delivery of Nuix Neo solutions achieved during the year
- Total R&D spend down 11.7% on implementation of efficiency initiatives, in line with outcome at 1H result
- 65% of R&D capitalised, slightly lower than prior year
- R&D investment expected to rise in FY25, in both absolute terms and as a proportion of revenue, to pursue further growth initiatives



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STRONG GROWTH IN EBITDA

Driving operational leverage in line with objectives

FY24 UNDERLYING EBITDA

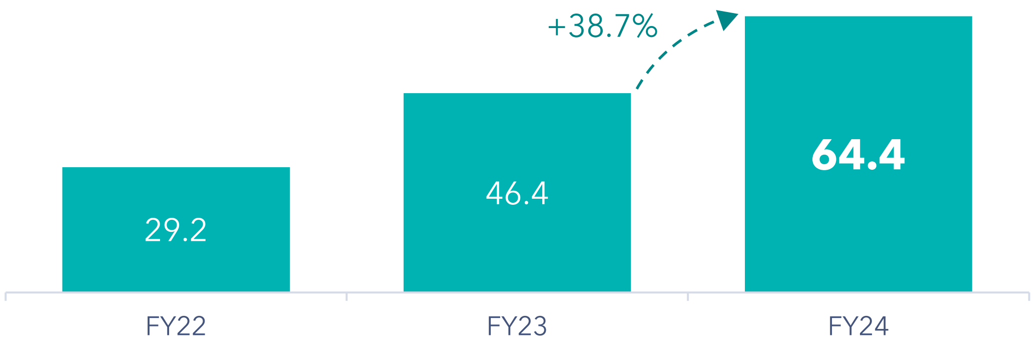
$64.4m, up 38.7%

FY24 STATUTORY EBITDA

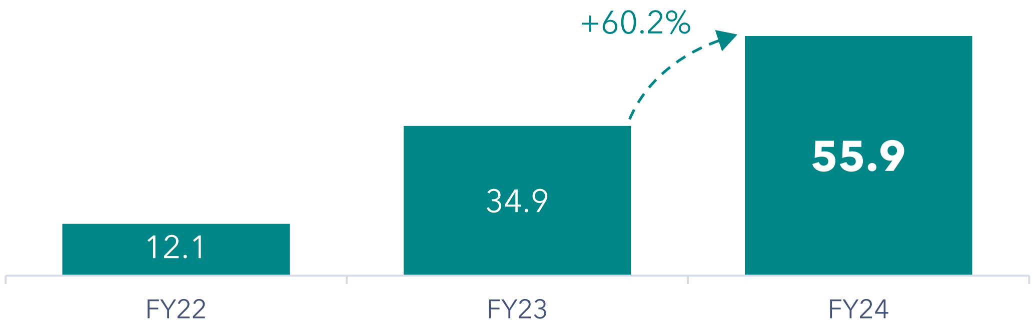
$55.9m, up 60.2%

- Revenue growth combined with focus on cost containment contributed to strong lift in both Underlying and Statutory EBITDA
- Underlying and Statutory EBITDA in line with the expected ranges provided to the ASX in June 2024
- Meets strategic objective for revenue growth to exceed operating cost growth
- Underlying EBITDA margin 29.2%, up from 25.5% in pcp
- Statutory EBITDA margin 25.3%, up from 19.1% in pcp

Underlying EBITDA ($m)



Statutory EBITDA ($m)



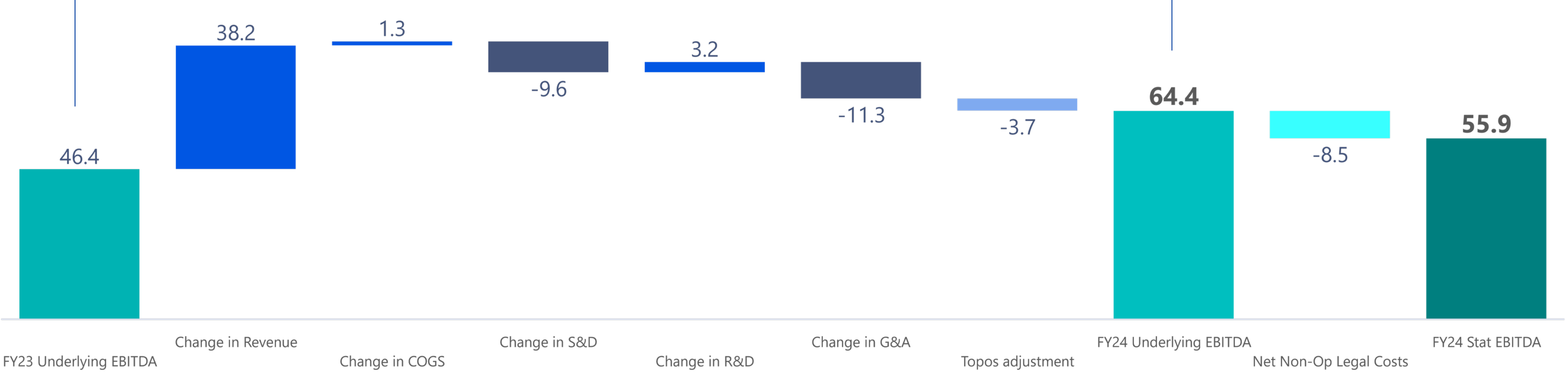
STATUTORY VS UNDERLYING EBITDA

Operating leverage driven by revenue growth and cost containment

Topos operating costs included in Underlying EBITDA from FY24 onwards on full integration

Net non-operational legal costs[1] in line with prior year

Underlying EBITDA **+38.7%** on pcp



Notes: 1. Non-Operational Legal Costs net of insurance recoveries

$ millions	FY24	FY23	Change[5]
Software Revenue	212.4	176.7	20.2%
Other Revenue	8.2	5.8	42.1%
Total Revenue	**220.6**	**182.5**	**20.9%**
Cost of Goods Sold	-21.6	-23.0	5.7%
Gross Profit	**199.0**	**159.5**	**24.7%**
Gross margin	*90.2%*	*87.4%*	*2.8%*
Sales and Distribution	-72.4	-60.6	-19.5%
Research and Development	-18.5	-20.2	8.4%
General and Administrative	-43.6	-32.3	-35.1%
Operating Expenses	**-134.6**	**-113.1**	**-19.0%**
Underlying EBITDA[1]	**64.4**	**46.4**	**38.7%**
Underlying EBITDA margin	*29.2%*	*25.5%*	*3.7%*
Net Non-Operational Legal Costs[3]	-8.5	-7.8	-9.3%
Topos Adjustment[4]	0.0	-3.7	-100.0%
Statutory EBITDA	**55.9**	**34.9**	**60.2%**
EBITDA margin	*25.3%*	*19.1%*	*6.2%*
Depreciation & Amortisation	-50.1	-40.7	-23.2%
EBIT	**5.8**	**-5.8**	**>100%**
Net Finance income (expense)	2.4	0.5	>100%
Profit/Loss Before Tax	**8.2**	**-5.3**	**>100%**
Tax Expense	-3.1	-0.3	>-100%
Profit/Loss After Tax	**5.0**	**-5.6**	**>100%**

INCOME STATEMENT

Underlying EBITDA up 38.7%[1] on pcp, up 34.2%[2] in constant currency

Statutory EBITDA up 60.2% on pcp, up 54.3% in constant currency

> Statutory Revenue gains driven by sales to existing customers and new customers, across both traditional component sales and Nuix Neo

> COGS slightly lower on mix shift in channel vs direct sales

> Sales and Distribution expenses higher on investment in key roles and growth-related expenses

> Research and Development expense lower on rationalisation in headcount at the beginning of year coupled with offshoring of some quality assurance functions

> General and Administrative higher on costs relating to ATO review and derecognition of R&D deferred tax asset, along with higher equity compensation costs

> Net Non-Operational Legal Costs in line with prior year, incorporating higher spend, particularly associated with ASIC trial, partially offset by insurance recoveries

> Net Profit after Tax $5.0 million vs loss of $5.6 million in pcp

Notes: 1. Underlying EBITDA excludes net non-operational legal costs
2. Refer page 38 for comments on constant currency calculations
3. Non-Operational Legal Costs net of insurance recoveries
4. Since 1H24, Topos costs are included in Underlying EBITDA
5. Positive percentage change indicates improvement

CASH EBITDA

Lift in Cash EBITDA and margin

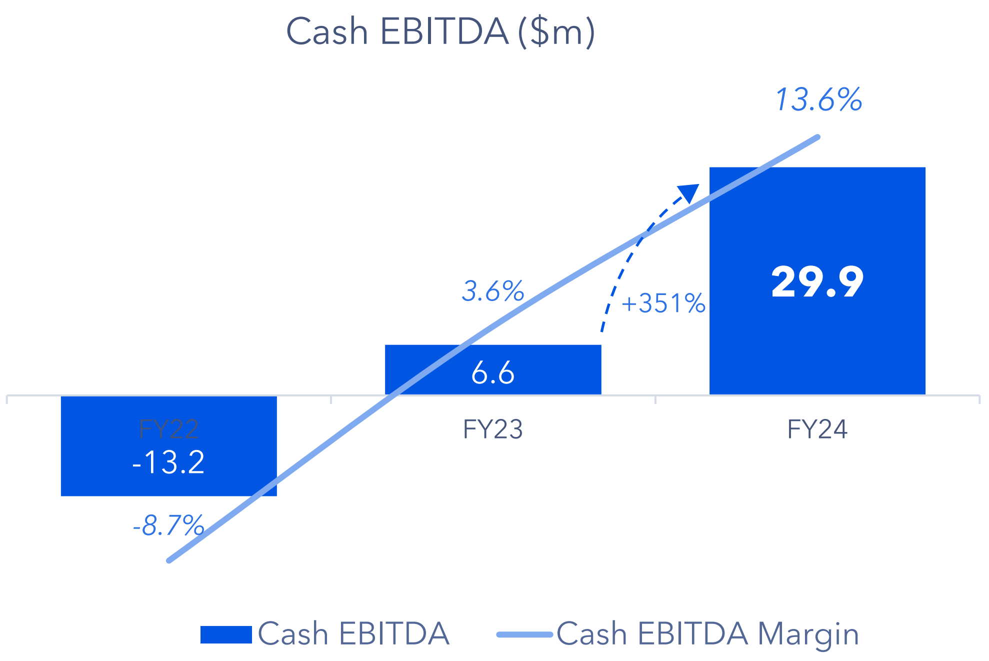
FY24 CASH EBITDA

$29.9m, up 351%

> Cash EBITDA incorporates the full Research & Development investment spend, including capitalised component, but excludes net non-operational legal costs

> Cash EBITDA up 351% in FY24 on stronger revenue growth and overall cost containment, including the realisation of R&D efficiencies

> Similarly, Cash EBITDA margin has also increased, rising to 13.6% in FY24, from 3.6% in pcp



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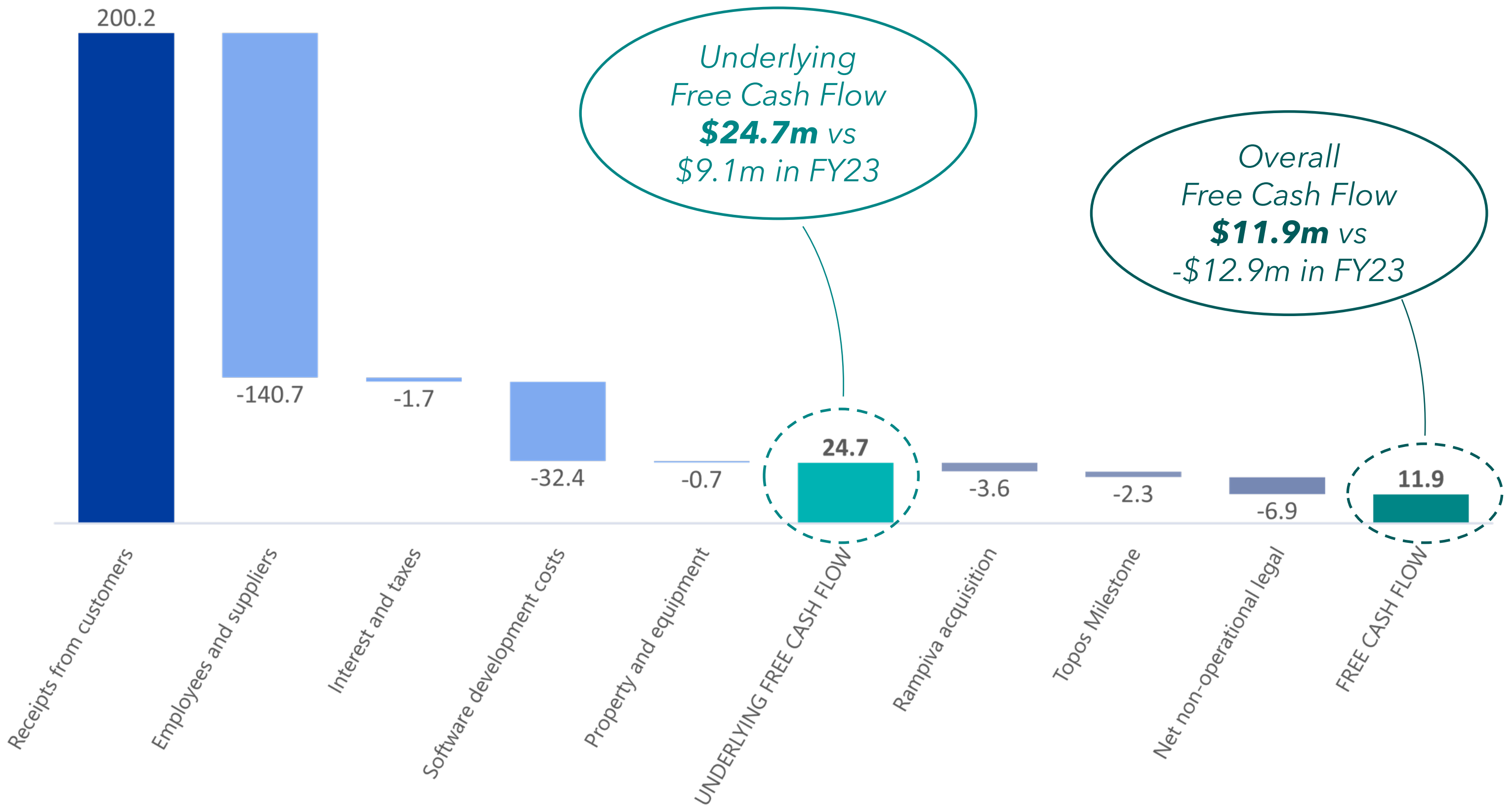
FREE CASH FLOW

Overall Cash Flow positive



- Positive cash flow from operations, in line with full year objective
- As in prior years, software development costs funded from free cash flow
- Rampiva acquisition cash payment of A$3.6m (US$2.4m)
- Topos final milestone cash payment of A$2.3m (US$1.5m)
- Net non-operational legal cash payments (net of insurance recoveries) $6.9m
- **Overall Free Cash Flow positive $11.9m**

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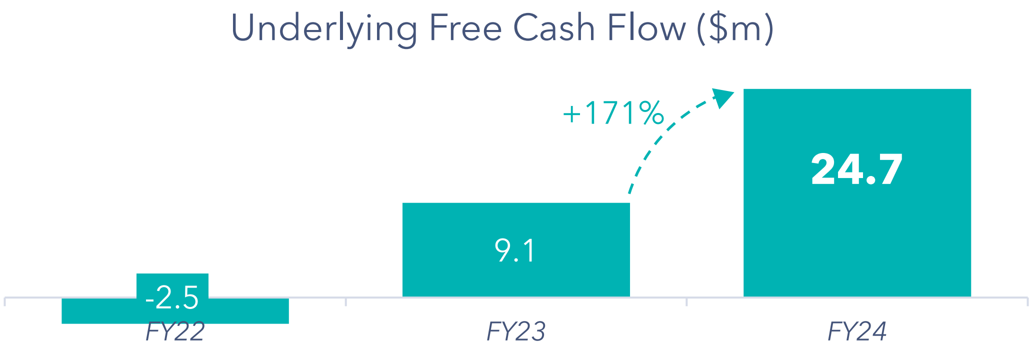
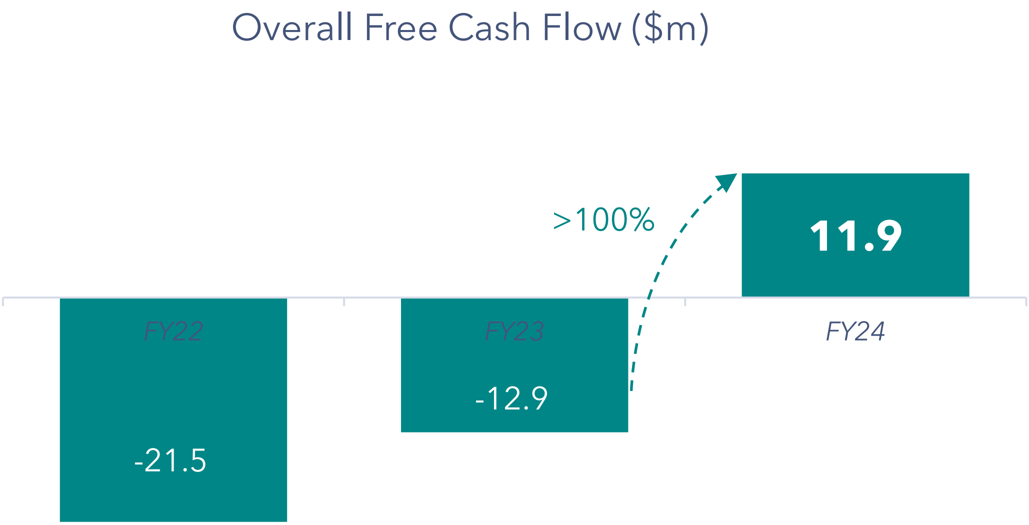
STRONG CASH FLOW GENERATION

Turnaround in underlying and total free cash flow





- Operating leverage also reflected in operational cash flow performance, with underlying free cash flow up 171% on the prior year

- Overall cash flow rose to $11.9m, from -$12.9m in pcp
- This improvement incorporates the impact of net non-operational legal payments, and payments associated with the acquisitions of Topos and Rampiva

3. NUIX NEO UPDATE

JONATHAN RUBINSZTEIN

CHIEF EXECUTIVE OFFICER

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nuix neo™

LAUNCHED FY24

Nuix Neo™ is an **AI-enriched single platform** that helps customers identify, process and understand complex data, in ways that are…

FASTER

DO MORE, SAVE TIME

On-demand scalability and significant efficiency benefits for users

EASIER

REDUCE FRICTION

End-to-end, web-based, automated, template-driven platform

SMARTER

AI ENRICHED SOLUTIONS

Leverages Nuix AI to risk-assess and prioritise most relevant information

NUIX NEO

One platform for a broad range of complex data challenges

nuixneo

COLLECT	PROCESS	REVIEW	ACTION
Identity & Collect	Ingest, Process with AI Enrichment	Review & Analyse	Report, Protect, Delete & Export

DATA PRIVACY

- FOI Response
- Data Breach Readiness
- Data Breach Notification
- PII Identification and Remediation

INVESTIGATIONS

- Fraud
- Insider Threat
- Serious and Organised Crime
- Corruption

LEGAL

- End-to-End Discovery
- Early Case Assessment
- Legal Processing
- Litigation and Case Management

Integrated, Automated, No Code UI, and Scalable Architecture nuix neo™

FY24 PRODUCT ROADMAP COMPLETED

Nuix Neo solutions released to early adopters in line with the timetable previously outlined with Legal launched in June 2024

1. DATA PRIVACY

Provides customers with forensic depth and defensibility to analyse sensitive data and protect businesses and customers

Launched to early adopters 1H24

2. INVESTIGATIONS

Apply an array of collaborative AI techniques to quickly make connections between digital evidence and human behaviour in a single platform

Launched to early adopters 1H24

3. LEGAL

Quickly ingest data and uncover critical information faster to accelerate timelines and improve the legal decision-making process

Launched June 2024

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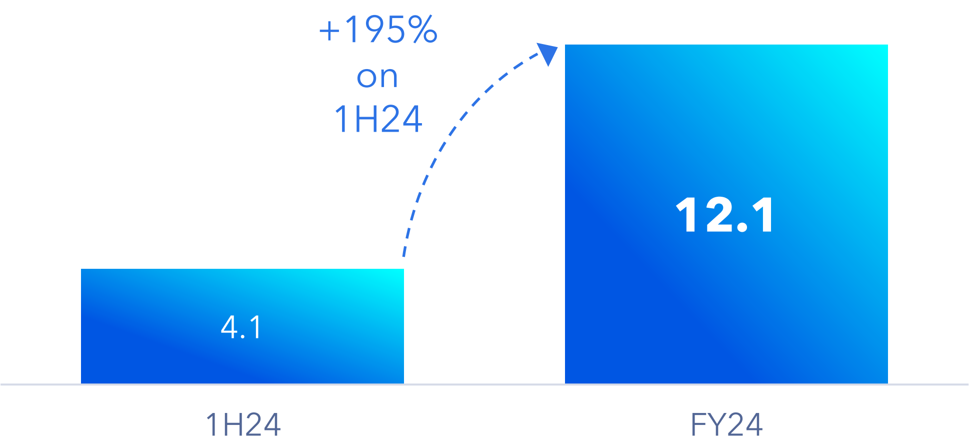
nuix neo

NUIX NEO ACV

Rollout gathering momentum

Nuix Neo ACV ($m)



FY24 NUIX NEO ACV

$12.1m (+195% on 1H) as at 30/06/24

- After launch in 1H, early adopter program expanded in the 2H to 23 customers
- Combination of sales across Data Privacy and Investigations
- Sales to both new and existing customers
- Significant take-up of new, incremental Neo solutions by customers with other existing Nuix products
- Average New Nuix Neo sale is 2-3x the size of a non-Neo sale
- Nuix Neo Legal launched June 2024 – commercial conversations now underway for FY25
- All Nuix Neo packages include Nuix Advantage customer support subscriptions
- Further expansion of early adopter group in FY25

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NUIX NEO FY25 PRIORITIES

Expand and further commercialise the three core use cases

nuix neo

1. DATA PRIVACY
2. INVESTIGATIONS
3. LEGAL

Legal launched June 2024

FY25

- Drive Nuix Neo adoption across a broader customer base
- Expand capabilities of each use case solution
- Invest in Deep Learning (AI) innovation
- Increase support for non-English markets

4. OUTLOOK

JONATHAN RUBINSZTEIN

CHIEF EXECUTIVE OFFICER

nuix

OUTLOOK

STRATEGIC TARGETS FY25:

- Targeting ~15% ACV growth in constant currency
- Continued successful rollout of Nuix Neo
- Revenue growth to exceed operating cost growth[1]
- Underlying Cash Flow positive for the full year

Notes: 1. Excluding net non-operational legal costs

Q&A

APPENDIX

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$ millions, as at	30 Jun 24	30 Jun 23
ASSETS		
Cash and cash equivalents	38.0	29.6
Trade and other receivables	35.2	41.4
Contract assets	53.3	39.0
Other current assets	10.5	9.5
Property, plant and equipment	2.3	2.9
Intangibles	244.4	244.6
Deferred tax assets & lease assets	13.8	12.6
Total assets	**397.5**	**379.6**
LIABILITIES		
Trade and other payables	35.3	28.7
Deferred tax and lease liabilities	18.4	11.1
Deferred revenue	46.1	54.9
Provisions	4.4	4.2
Other liabilities	6.7	9.8
Total liabilities	**110.9**	**108.7**
EQUITY		
Issued capital	376.9	370.7
Reserves	(151.6)	(156.2)
Retained earnings	61.3	56.3
Total equity	**286.6**	**270.8**

BALANCE SHEET

- Cash Balance $38.0m
- Rampiva acquisition payment made July 2023 A$3.6m (US$2.4m)
- Topos final milestone payment made April 2024 A$2.3m (US$1.5m)
- Rise in contract assets due to significant multi year deal win with outer years not yet billed
- A$30m revolving debt facility remains undrawn

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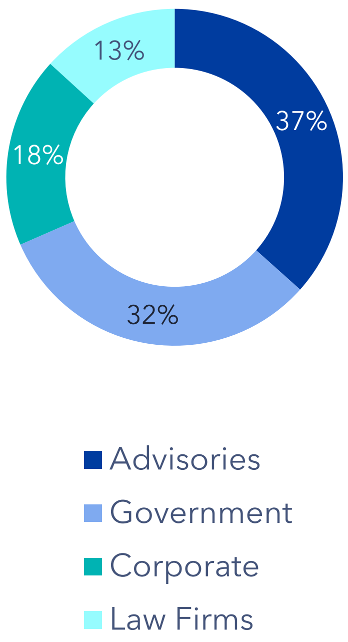
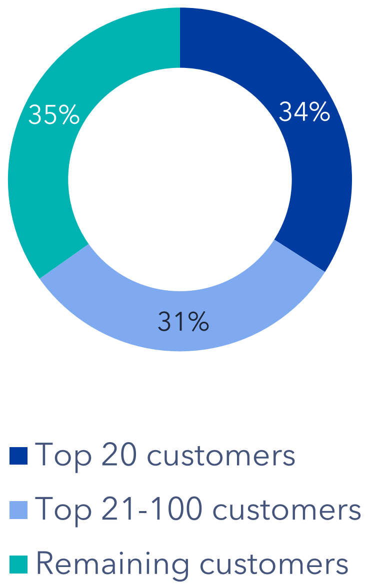
CUSTOMER BASE

Long tenured, well-diversified customer base

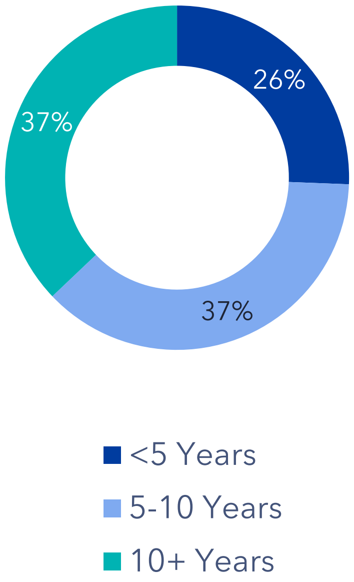
ACV by Industry Group



Customer Concentration



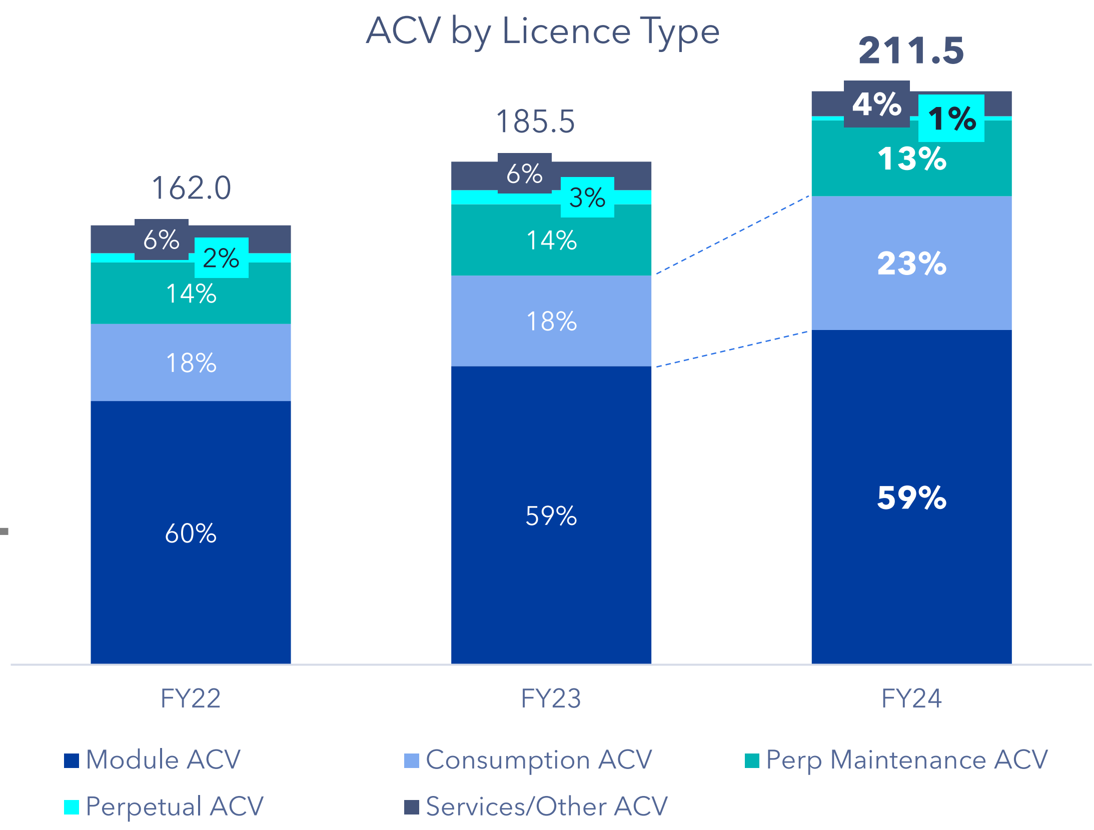
Customer Tenure



- ~85% of ACV generated outside Australia
- No customer represents more than 3% of ACV
- 37% of ACV derived from customers with a tenure over 10 years

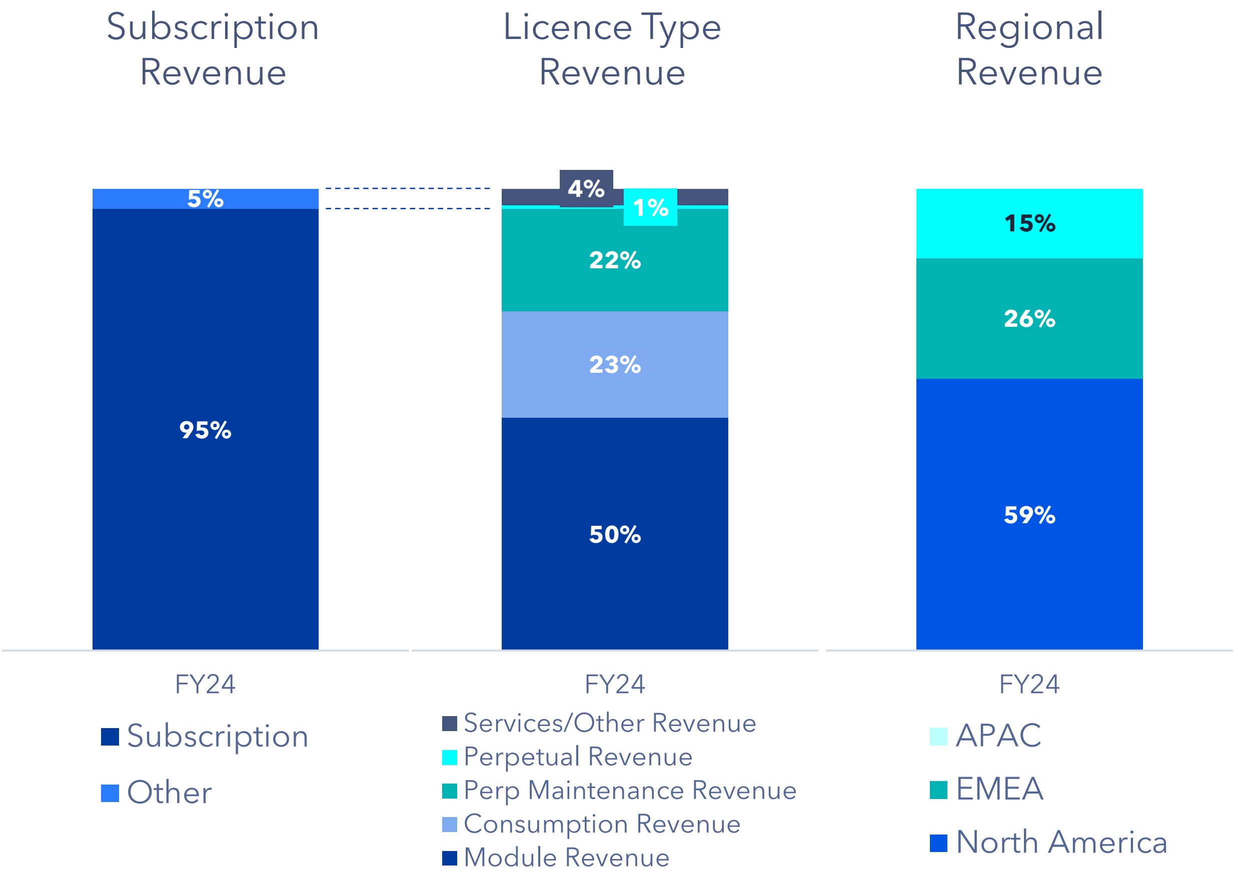
ACV BY LICENCE TYPE

Large lift in Consumption driven by Nuix Neo



- Consumption licences growing as a proportion of total ACV, driven by Nuix Neo and Discover SaaS
- Module licence ACV has grown, but remains a relatively constant proportion of overall ACV
- Perpetual licence sales lower in line with strategy
- Services remain a further growth opportunity

STATUTORY REVENUE COMPONENTS



- Statutory revenue includes the majority of multi-year deal revenue up front, while ACV smooths multi-year deal contracts across relevant years
- Subscription revenue, which reflects the generally recurring component of revenue, represented 95% of total revenue
- 'Other' revenue incorporates Perpetual Sales and Services revenue
- Consumption licences represented 23% of total revenue

REVENUE MIX AND LICENCE TYPES

Revenue Type	**Software Revenue** *(96% FY24 Total Revenue)*				**Other Revenue** *(4% FY24 Total Revenue)*
Software Licence	**Subscription** *(95% FY24 Total Revenue)*			**Perpetual Sales** *(1% FY24 Total Revenue)*	**Hardware / Services**
	Module	Consumption	Perpetual Maintenance		
Primary Volume Drivers	Number of Module Licenses	Gigabytes processed or under management	Perpetual Licences held	Perpetual Licences held	Ad-hoc
Typical Pricing / Tenure Model	Annual / Multi Year Deals (MYD)			Upfront fee *Often paired with Subscription Maintenance*	
	Generally priced on an annual “cost per Core” or “cost per user” basis	Tiered “cost per gigabyte” processed (often with minimum volume commitments) or “cost per user” basis	Priced on a “cost per Perpetual Licence” basis	Priced on a one time “cost per Core” basis	

- Subscription Revenue is recurring in nature and includes Module, Consumption and Perpetual Maintenance
- Software Revenue comprises all Subscription Revenue, along with new Perpetual Sales licence revenue

LICENCE TYPE IMPLICATIONS ON REVENUE RECOGNITION

Delivery model	Licence type	1 year licence example Impact in month 1		3 year MYD licence example Impact in month 1		
		Statutory	ACV	Statutory	ACV	
On-premise or customer-hosted cloud	Subscription or Consumption licence (including Nuix Neo)[1]	1.2	1.2	3.6	1.2	• $1.2m on-premise module licence – 1 year • $3.6m on-premise module licence – 3 years (typically an up-front payment discount)
	Perpetual	1.2	1.2	**N/A**		• $1.2m perpetual licence
Nuix-hosted cloud	Nuix SaaS	0.1	1.2	0.1	1.2	• $1.2m Discover SaaS consumption licence – 1 year • $3.6m Discover SaaS consumption licence – 3 years
Other	Maintenance	0.1	1.2	0.1	1.2	• $1.2m maintenance subscription – 1 year • $3.6m maintenance subscription – 3 years
	Professional services[2]	1.2	1.2	**N/A**		• $1.2m professional services

1. Excluding the impact of recognising related support and maintenance over time
2. Assuming completion and acceptance of services delivered

STRATEGIC ACQUISITIONS

Build, buy or partner strategy further enhancing customer offering

Rampiva

- > Announced 23 May 2023, completed 1 July 2023
- > Rampiva is a workflow automation and job scheduling provider and formerly Nuix technology partner
- > Initial cost ~US$2m cash and US$2m in shares, paid in July 23
- > A further US$3m in shares payable in the three years post-acquisition for meeting ACV growth and cost management milestones
- > Rampiva team and technology now fully into embedded into Nuix, driving greater productivity, efficiency and risk reduction for customers
- > Good take up and cross sell into existing Nuix customer base

Topos LABS

- > Announced and completed September 2021
- > Natural Language Processing (NLP) technology which has become the cornerstone of Nuix Neo AI capability
- > Final milestone payment of US1.5m in cash and US$2.1m in equity made in April/May 24
- > No further milestone payments remaining
- > Team now fully integrated into Nuix

GLOSSARY

1) **Annualised Contract Value (ACV)** is an adjusted, non-IFRS measure and does not represent Total Revenue in accordance with AAS or Nuix's accounting policies or cash receipts from customers. ACV is used by Nuix to assess the total contract value of its software contracts on an annualised basis (removing fluctuations from Multi-Year Deal contracts in Nuix's Total Revenue which results from its revenue recognition policies). The calculation of ACV at the end of the relevant financial period adjusts Total Revenue to account for: A) Revenue generated from Subscription Licences with a term of 12 months or more, as well as Consumption Licences which exist at the end of the relevant financial period as if those contracts' revenues were generated (and recognised) in each financial year on a rateable basis over the relevant contract period, expressed on an annualised basis B) last 12 month contribution from short term Software Licences (including Perpetual Licences) or other Software Licences with a term of less than 12 months, excluding Consumption Licences; and C) the last 12 month contribution of services and third party software sales.

2) **Net Dollar Retention (NDR)**, expressed as a percentage, represents the ACV from the sale of Subscription Licences (excluding short-term Software Licences, or licences with a term of less than 12 months, but including Consumption Licences) from a constant set of customers (the "NDR Constant Customer Set") across comparable periods (i.e. it excludes the impact of new customers acquired in the subsequent (i.e. more recent period), taking into account the impact of Upsell, Downsell and Churn between these two periods.

3) **Churn**, expressed as a percentage, reflects the lost customer ACV from Subscription Licences (excluding short-term Software Licences, or licences with a term of less than 12 months, but including Consumption Licences) in respect of a twelve-month period which are terminated or not renewed (a contract will not count towards Churn if it was renewed or recommenced within three months of the end of the given period), as a proportion of ACV from Subscription Licences (excluding short-term Software Licences, or licences with a term of less than 12 months, but including Consumption Licences) at the start of that period.

4) **Subscription ACV** reflects revenue generated from Subscription Licences with a term of 12 months and Consumption Licences which exists at the end of the relevant financial period as if those contracts' revenues were generated (and recognised) in each financial year on a straight-line basis over the relevant contract period, expressed on an annualised basis. It also includes "Nuix Advantage" which consists of renewable consulting services with a minimum term of 12 months. Subscription ACV excludes short term Software Licences (including Perpetual Licences) or other Software Licences with a term of less than 12 months, but includes Consumption Licences.

5) **Other ACV** reflects the last twelve-month contribution of Perpetual Licence sales, services and third-party software and short-term Software Licences, or licences with a term of less than 12 months but excluding Consumption Licences.

6) **Consumption ACV** is a sub-component of Subscription ACV and reflects the monthly contribution generated relating to gigabytes processed or under management relating to SaaS Consumption ACV and Non-SaaS Consumption ACV at the end of the relevant period, expressed on an annualised basis.

7) **SaaS Consumption ACV** is a sub-component of Consumption ACV and reflects monthly contribution generated relating to gigabytes processed or under management hosted in Nuix's cloud environments, expressed on an annualised basis.

8) **Non-SaaS Consumption ACV** is a sub-component of Consumption ACV and reflects monthly contribution generated relating to gigabytes processed or under management that is not hosted in Nuix's cloud environments, expressed on an annualised basis.

CONSTANT CURRENCY

Constant Currency has been calculated using the below methodology:

1. Constant currency rates are calculated by dividing the total FY23 consolidated AUD revenue associated with a currency by the total FY23 transaction currency revenue of the same currency, providing a weighted average exchange rate based on statutory revenue transactions in FY23. This is then checked against the average daily rate provided by the RBA for appropriateness.

2. This modified rate is then applied at a transaction level across FY24 data to ensure that all metrics (region, domain, P&L department etc.) are re-weighted appropriately.

3. Where there is a cost transaction in a currency where there have been no revenue transactions, the average RBA rate for FY23 is used.

4. Exchange rates used for constant currency calculations:
    - USD 1.489
    - EUR 1.553
    - GBP 1.802
    - CAD 1.138

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