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qbe.com



8 August 2025

The Manager

Market Announcements Office
ASX Limited
Level 4
Exchange Centre
20 Bridge Street
SYDNEY NSW 2000

Dear Sir / Madam,

QBE Presentation on the 2025 half year results

Further to the announcement today of our results for the half year ended 30 June 2025, please find attached the presentation to be delivered to investors and analysts this morning.

This release has been authorised by the QBE Board of Directors.

Yours faithfully,

A handwritten signature in blue ink, appearing to read 'Carolyn Scobie'.

Carolyn Scobie
Company Secretary
Attachment

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1H25 Half Year Result

8 August 2025

QBE Insurance Group Limited

Important information

Disclaimer

This presentation contains general background information about the Group's activities current as at 8 August 2025. This presentation should be read in conjunction with all information which QBE has lodged with the Australian Securities Exchange (ASX). Copies of those lodgements are available from either the ASX website at www.asx.com.au or QBE's website www.qbe.com. The information is supplied in summary form and is therefore not necessarily complete. It is not intended to be and should not be relied upon as advice to investors or potential investors, and does not take into account the investment objectives, financial situation or needs of any particular investor. Prior to making a decision in relation to QBE's securities, products or services, investors, potential investors and customers must undertake their own due diligence as to the merits and risks associated with that decision, which includes obtaining independent financial, legal and tax advice on their personal circumstances.

Forward-looking statements

This presentation may contain forward-looking statements. The words 'anticipate', 'believe', 'expect', 'project', 'forecast', 'estimate', 'likely', 'intend', 'should', 'could', 'may', 'target', 'plan', 'outlook', 'ambition' and other similar expressions are intended to identify forward-looking statements. Indications of, and guidance on, future earnings and financial position and performance are also forward-looking statements. Such forward-looking statements are not guarantees of future performance and involve known and unknown risks, uncertainties and other factors, many of which are beyond the control of QBE that may cause actual results to differ materially from those either expressed or implied in such statements. There can be no assurance that actual outcomes will not differ materially from these statements. You are cautioned not to place undue reliance on forward-looking statements. Such forward-looking statements only speak as of the date of this presentation and QBE assumes no obligation to update such information.

Any forward-looking statements in respect of earnings and financial position and performance assume ex-cat and catastrophe claims do not exceed the allowance in our business plans, no changes in premium rates in excess of our business plans, no significant change in equity markets and interest rates, no major movement in budgeted foreign exchange rates, recoveries from our reinsurance panel, no unplanned asset sales, no substantial change in regulation, and no material change to key inflation and economic growth forecasts; in each case, materially from the expectations described in this presentation. Should one or more of these assumptions prove incorrect, actual results may differ.

Basis of presentation (unless otherwise stated)

1. All figures are in US dollars.
2. Premium growth rates are quoted on a constant currency basis.
3. Premium rate change excludes North America Crop and/or Australian compulsory third party motor (CTP).
4. Core fixed income excludes enhanced fixed income risk assets which comprise emerging market debt, high yield debt and private credit.
5. Funds under management comprise cash and cash equivalents, investments and investment properties.
6. Total core fixed income yield includes assets measured at fair value through profit and loss, and fair value through other comprehensive income.
7. Adjusted net profit after income tax adjusts for Additional Tier 1 capital coupon accruals.
8. Adjusted return on equity (ROE) refers to adjusted net profit after income tax expressed as a percentage of adjusted average shareholders' equity. Adjusted closing and average shareholders' equity excludes the carrying value of Additional Tier 1 capital notes, and in 2025, the fair value through other comprehensive income (FVOCI) reserve.
9. Total investment income excludes fixed income gains or losses from changes in risk-free rates.
10. 2021 and prior periods are presented on an adjusted AASB 1023 basis as presented in prior reports.
11. APRA PCA calculations at 30 June 2025 are indicative. Prior period calculations have been updated to be consistent with APRA returns finalised subsequent to year end.
12. 30 June 2024 Shareholders' equity has been restated to reflect an updated transitional adjustment relating to discounting on initial application of AASB 17 Insurance Contracts. Adjusted return on equity and other related balance sheet metrics have been restated accordingly.

1H25 Financial results

Strong performance continues

+6%

Gross written premium growth

Or 8% excluding ~\$200M non-core exits

+5%

Ex-rate growth



92.8%

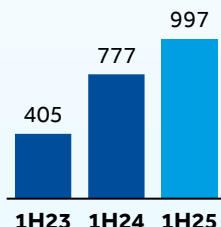
Combined operating ratio



\$997M

Adj. Net profit after tax

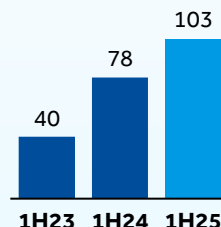
Increase of 28% on 1H24



A¢103

Adj. EPS (diluted basis)

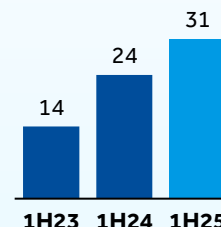
Increase of 32% on 1H24



A¢31

Dividend per share

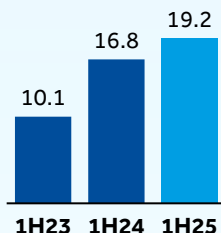
30% payout, 25% franked



19.2%

Adj. Return on equity

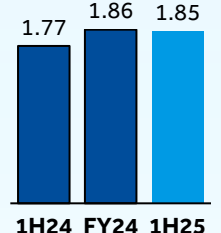
16.8% in 1H24



1.85x

APRA PCA Multiple

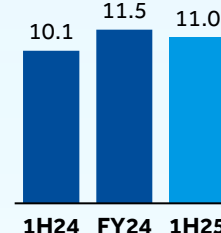
Target range 1.6x to 1.8x



A\$11.0

Book value per share

Up 1% in USD on FY24



Performance summary

Consistent, disciplined execution against our plan

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Growth

+6%

Gross written premium

or +8% excluding drag from non-core exits

Ex-rate growth (ex-Crop & exits)
+7%

Underwriting result

92.8%

Combined operating ratio

Catastrophe claims below allowance

Favourable prior year development

Investment result

4.8%

Annualised investment return

Total investment income of \$788M

3.8% exit fixed income yield

Balance sheet

1.85x

Regulatory capital

Capital above S&P 'AA' level

Debt to total capital 25.2%

Dividend

A¢31

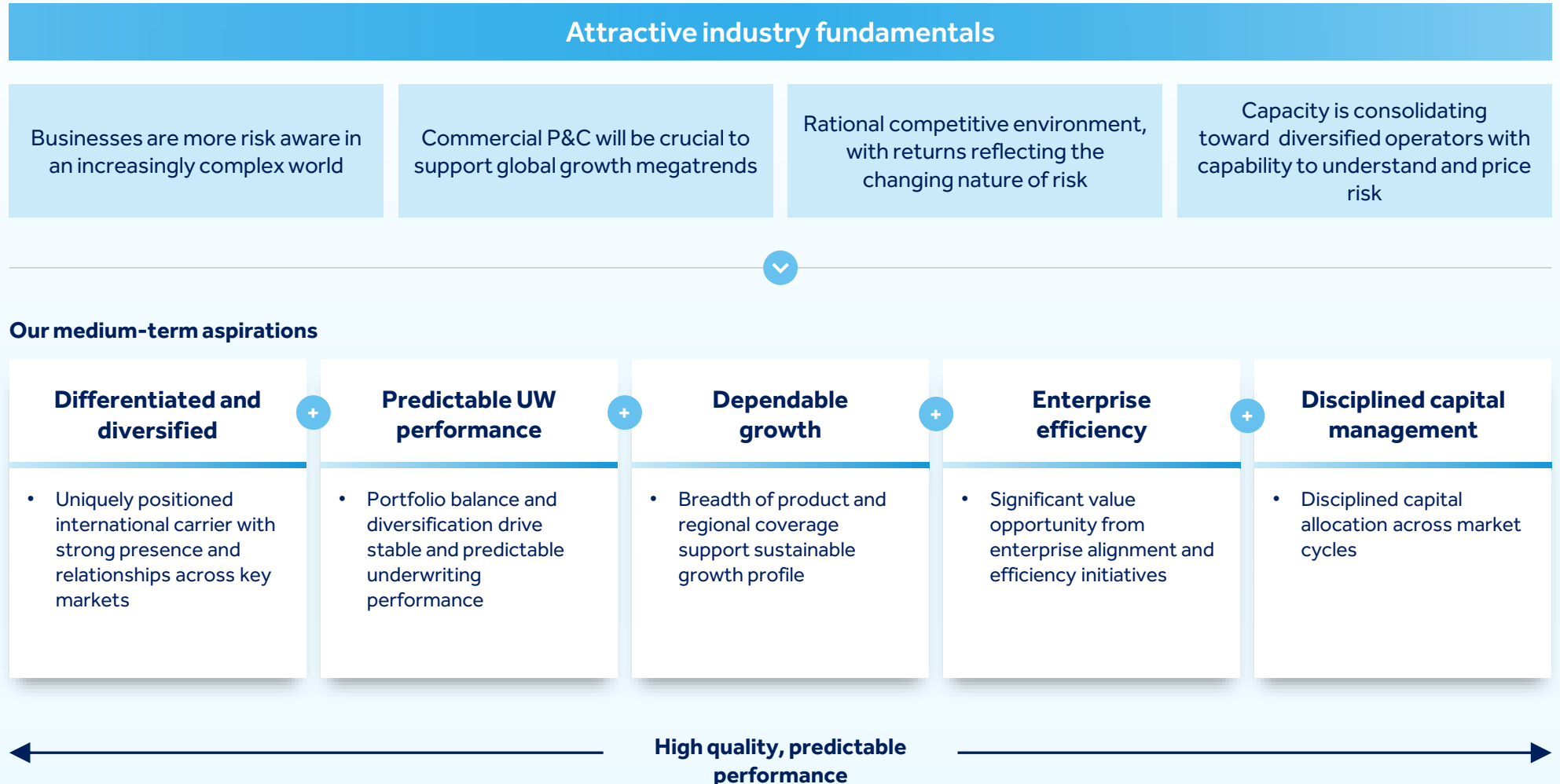
Interim dividend

30% payout ratio

25% franked

A high quality, consistent business

Well placed to capitalise on attractive industry fundamentals



The evolution of our strategic priorities

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Strategic priority	From		To
 Sustainable Growth	Broad-based growth opportunities	>	Enterprise alignment around targeted structural opportunities
 Portfolio optimisation	Fix, Repair, Exit	>	Active portfolio management to optimise performance
 Modernisation	Simplify and organise	>	Industry leading tools, automation and AI deployment across the organisation
 Customer	Fragmented approach to distribution	>	More strategic distribution, better understanding of our customers
 Bringing the enterprise together	Build greater alignment and cohesion	>	Drive change with greater pace, organise ourselves for future success
 People	Stabilise leadership, attract and retain leading talent	>	Advanced workforce planning

Uniquely positioned international carrier with strong presence and relationships across key markets

Portfolio balance and diversification drive stable and predictable underwriting performance

Breadth of product and regional coverage support sustainable growth profile

Significant value opportunity from enterprise alignment and efficiency initiatives

Disciplined capital allocation across market cycles

Diversification enables consistent performance

Differentiated and diversified portfolio; now in better balance

Broad, diverse underwriting platform, differentiated and relevant in key markets

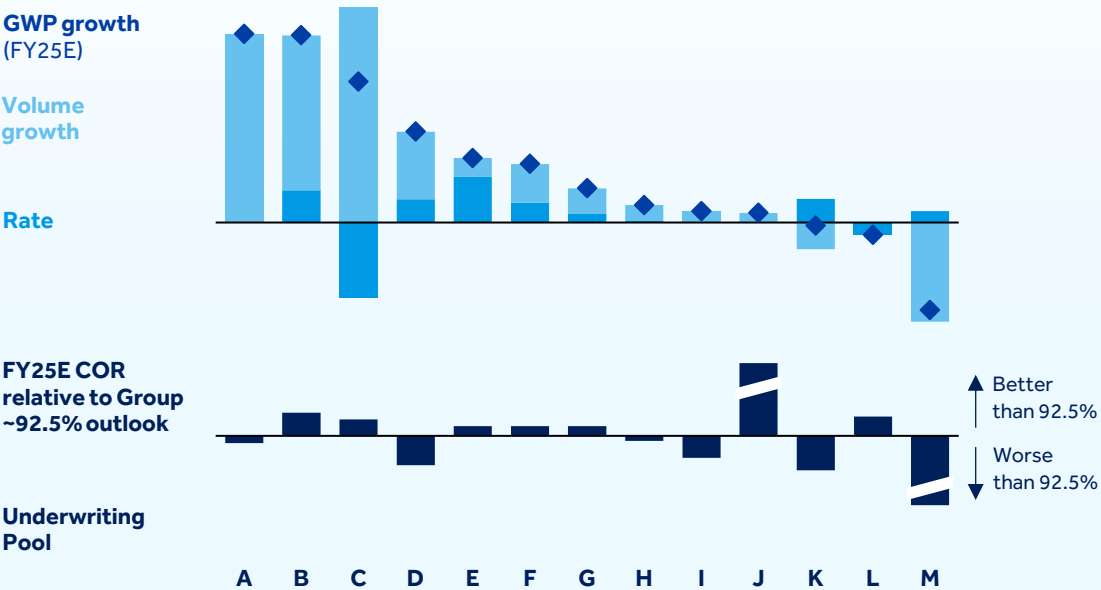
% of FY24 NIR

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Active portfolio management is key to driving consistent performance

A view of growth, and underwriting performance across our 13 underwriting pools



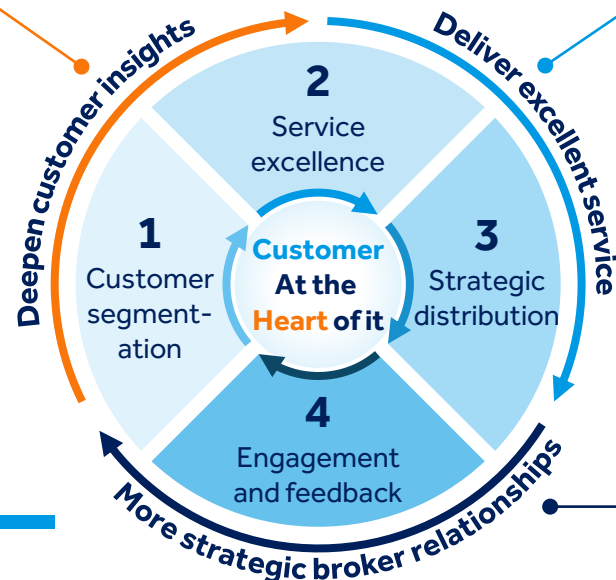
QBE aggregates its underwriting cells into 13 'Underwriting pools' – this exhibit illustrates the role that active portfolio management plays in driving performance.

At any point in time, there is a wide spread of profitability across our portfolios, with varying price, claims, combined ratio and ROE dynamics – our diversification gives us many levers to optimise performance

Customer is at the heart of our growth strategy

Our evolving customer strategic priority

Embedding a customer-centric culture at QBE...



- Better understand and serve the unique needs of customers
- Proactively articulate our differentiated value proposition by customer segment
- Capture critical customer and broker data consistently to drive digital insights, growth and tailored service

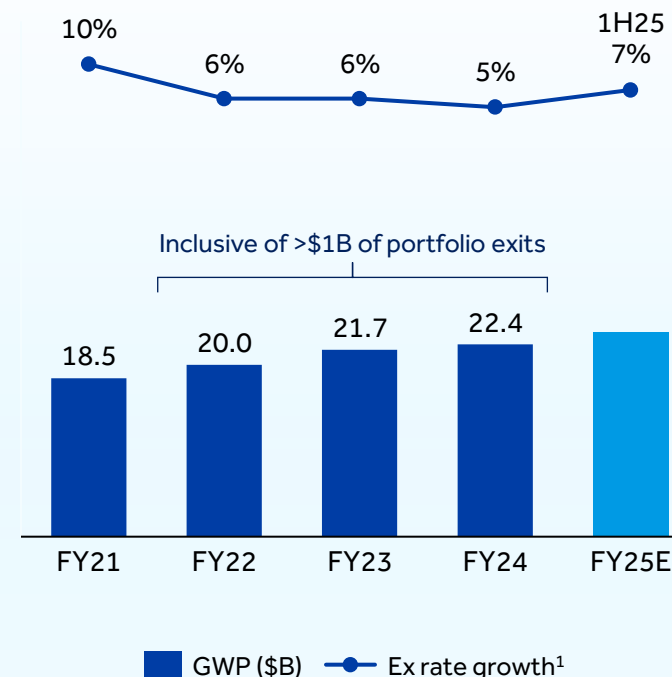
Key outcomes for growth

- Improved retention
- Successful expansion into adjacencies
- Deepen core franchises

- Deliver an excellent experience for our customers and partners
- Solicit feedback to measure performance
- Leverage our global brand and build a customer-centric culture

- Drive an enterprise approach to distribution
- Become an easier partner to do business with
- Build deeper broker relationships to be a more relevant partner in key markets and priority growth areas

...To support our ambition for sustainable growth



8 Note: (1) Excludes Crop and the impact from portfolio exits.

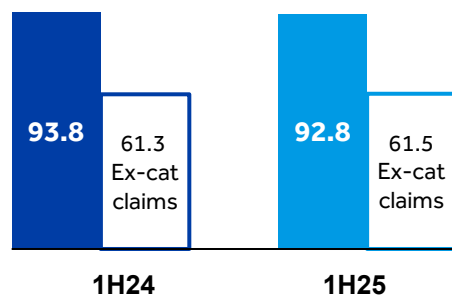
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Financial Performance

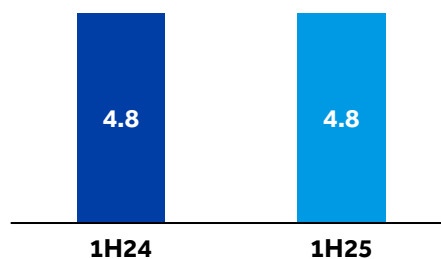
Result snapshot

Excellent financial returns

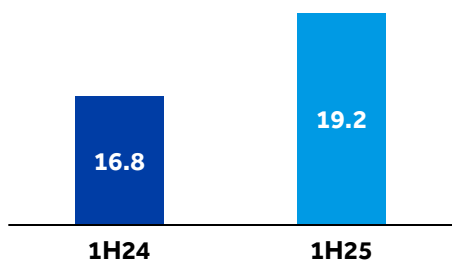
Combined operating ratio (%)



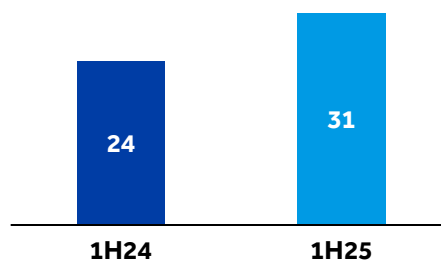
Investment return (%)
(Annualised)



Adjusted ROE (%)



Dividends per share (A\$ cps)

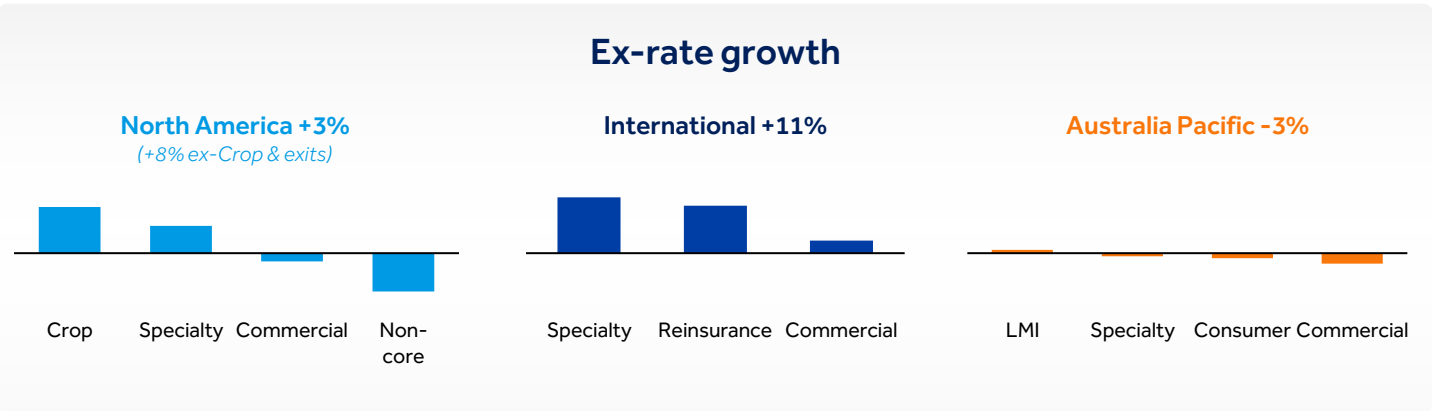
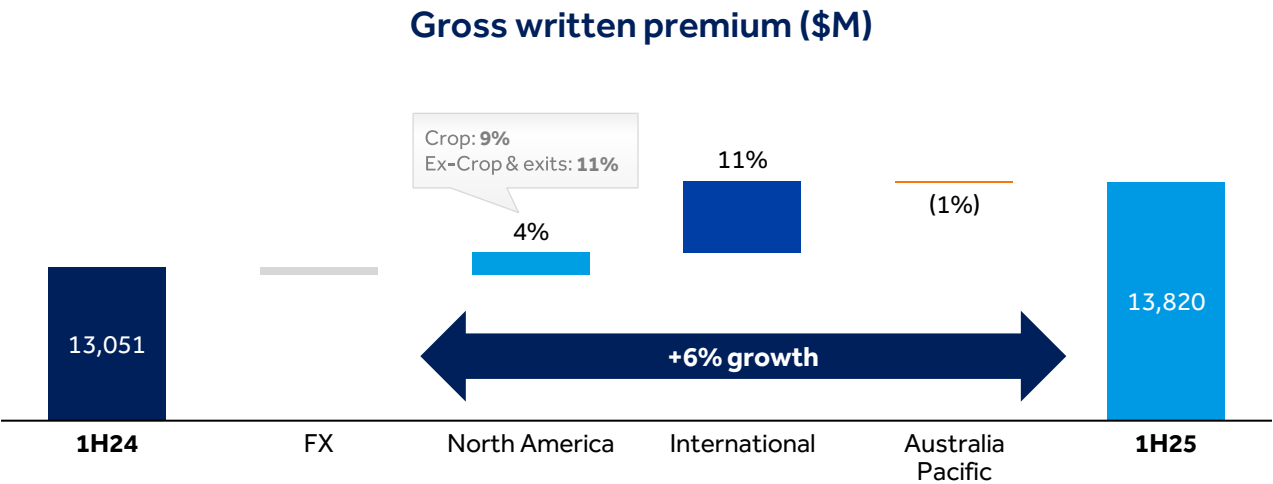
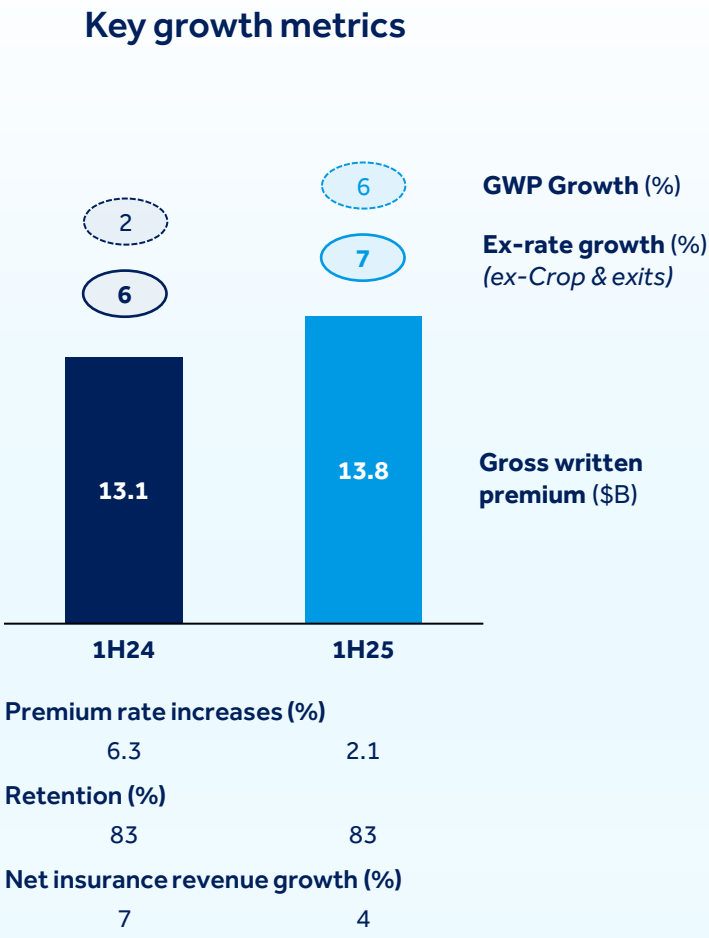


		1H24	1H25
Gross written premium	\$M	13,051	13,820
Net insurance revenue	\$M	8,512	8,814
Net claims ratio	%	64.2	62.8
Net commission ratio	%	17.6	17.9
Expense ratio	%	12.0	12.1
Combined operating ratio	%	93.8	92.8
Insurance operating result	\$M	525	639
Net insurance finance income (loss)	\$M	223	(132)
Investment income (loss) from risk-free rate Δ	\$M	(231)	141
Net investment income	\$M	733	788
Net profit after income tax	\$M	802	1,022
Adjusted profit after income tax	\$M	777	997
Adjusted return on equity	%	16.8	19.2

Gross written premium

Strong organic growth continues

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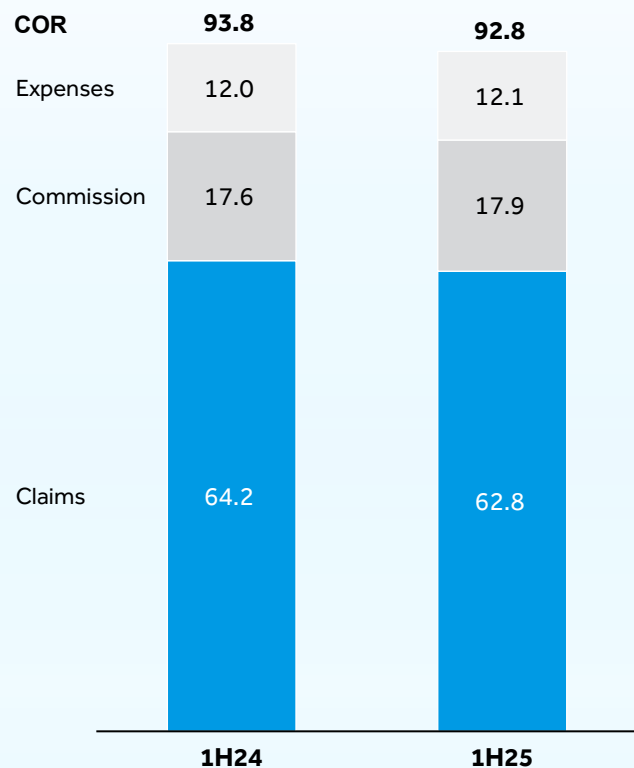


Group underwriting performance

Underwriting performance tracking in line with full year outlook

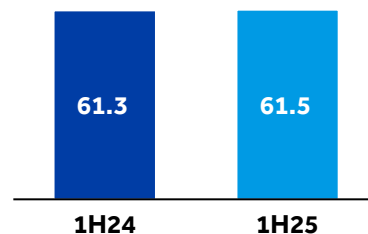
Combined operating ratio (%)

Underwriting result on track vs plan



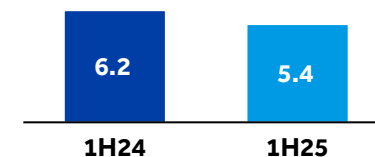
Ex-cat claims (%)

Large losses and mix partially offset by benefit from favourable rate increases



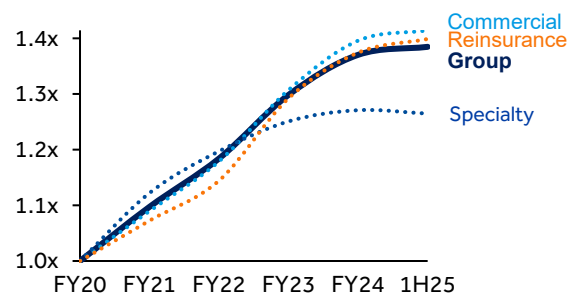
Catastrophe claims (%)

Comfortably below allowance



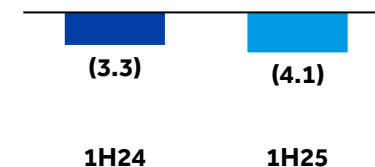
Cumulative rate trend

Drives healthy levels of embedded profitability



Prior year reserve development (%)

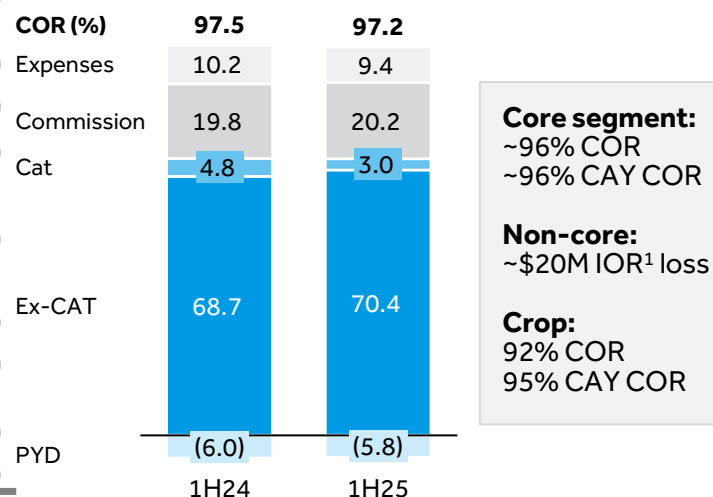
Favourable central estimate development



Divisional underwriting performance

North America

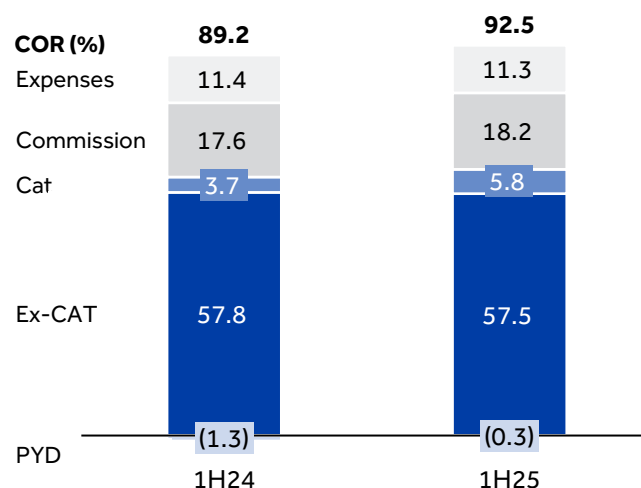
Reduced drag from non-core lines, strong core business growth



- Non-core run-off tracking well, benefitting from modest favourable PYD
- Core segment CAY COR of ~96% increased from ~94% in prior period due to mix and large aviation loss. Refreshed Crop strategy for 2025 to achieve better profitability

International

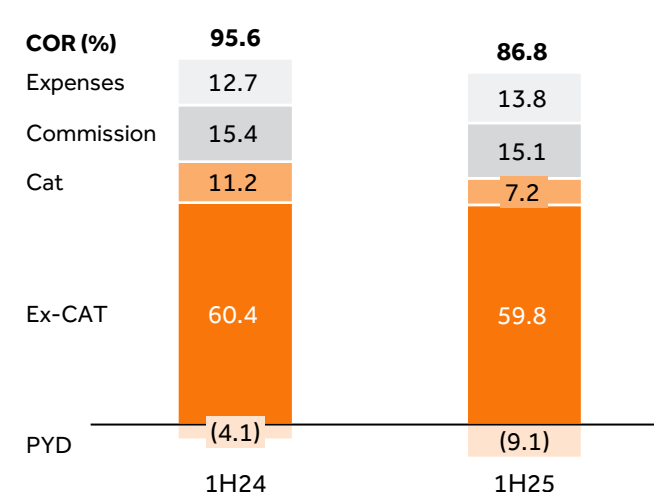
Resilient underwriting performance, continued organic growth



- Elevated catastrophe experience attributable to the California wildfires
- Resilient underwriting performance in the low 90s for insurance and reinsurance
- Active period for large industry losses tempered benefit from favourable rate increases

Australia Pacific

Excellent underwriting performance aided by favourable prior year development



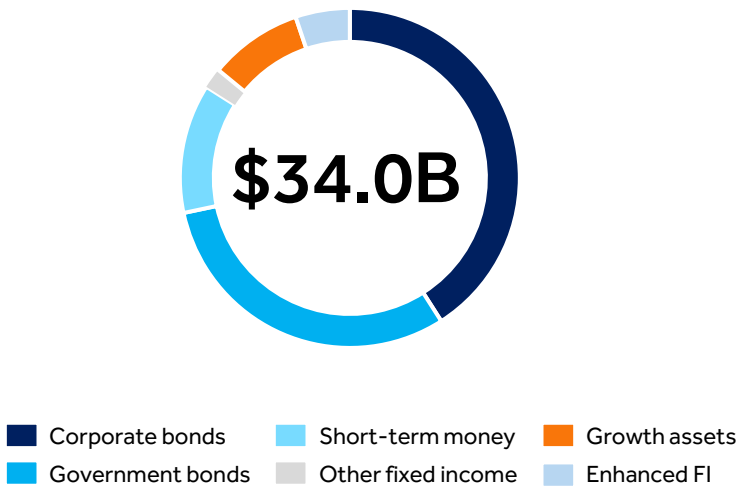
- Favourable PYD driven by LMI, CTP and multiple short-tail portfolios, as inflation gradually moderates
- Improved catastrophe experience, despite cyclone Alfred and several storm and flooding events on the east coast

Investment performance

1H25 investment return	\$M	%
CFI return (ex-risk-free rate)	571	2.1
Credit spreads MTM	(14)	(0.1)
Risk assets	209	4.6
Expenses and other	22	0.1
Net return	788	2.4

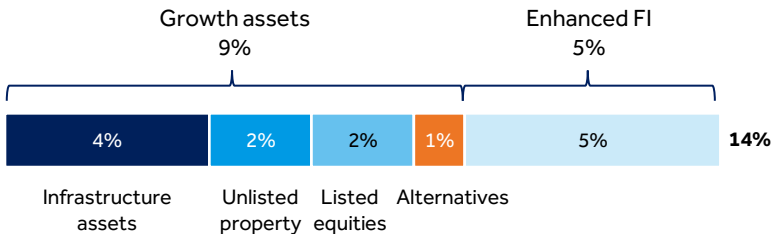
- Core fixed income yield moderated but remains strong, exiting 1H25 at 3.8%
- Total core fixed income duration of 2.5 years
- Expenses and other line includes \$36 million gain associated with FX

Investment portfolio

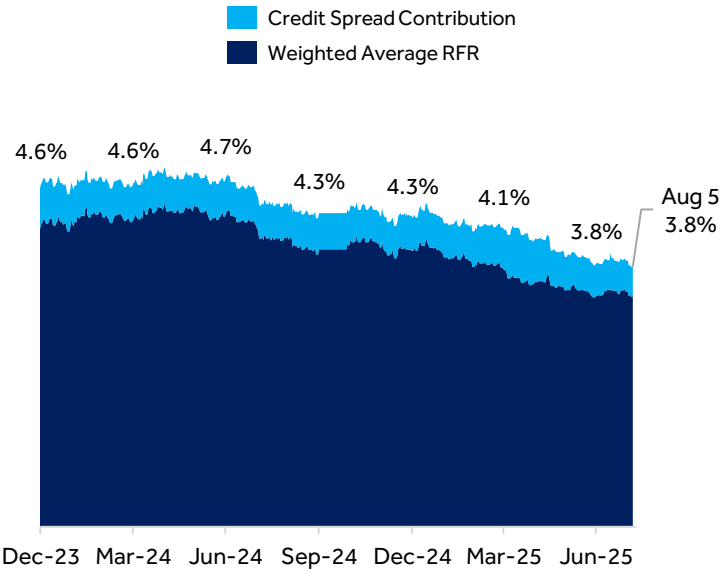


Risk assets

14% of total FUM



Core fixed income yield



S&P security grading

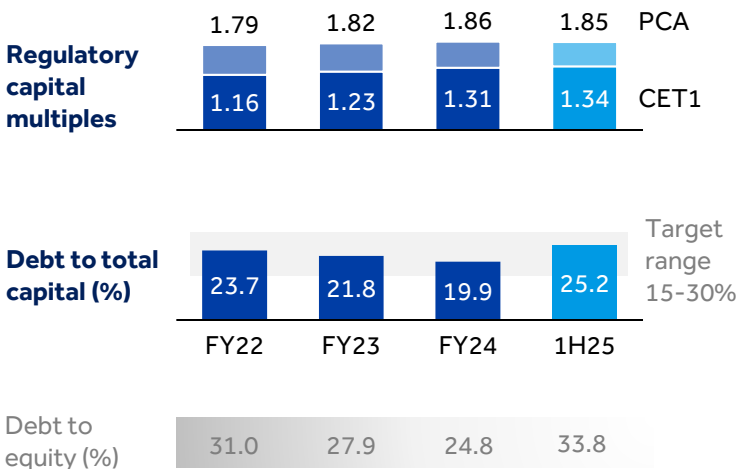
Fixed income and enhanced fixed income



Balance sheet and capital management

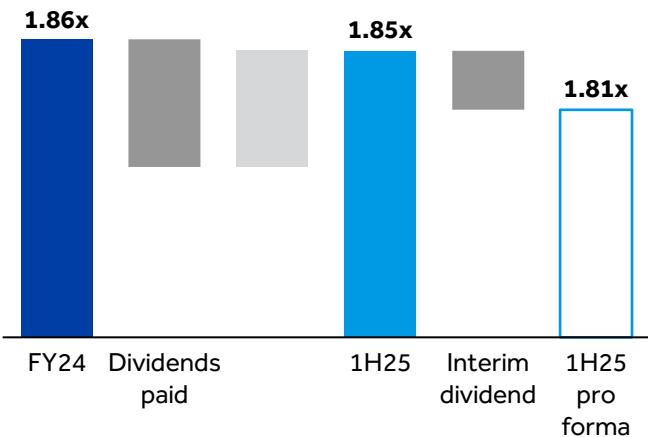
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Key capital metrics



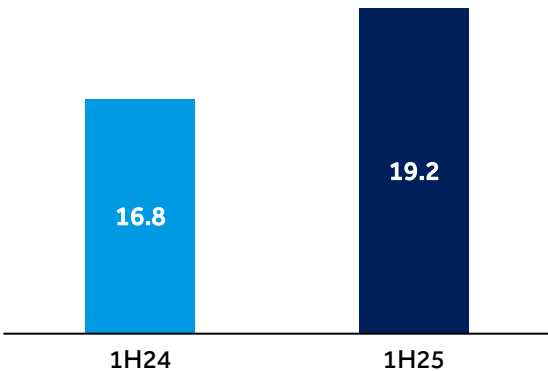
- Strong capitalisation, with continued improvement in the quality of capital
- ~\$900M of equity AT1 capital notes were fully replaced with Tier 2 Debt issuance
- S&P and Fitch credit rating upgraded to AA- from A+ for financial strength rating

APRA capital
PCA multiple



- Regulatory capital at the top end of our 1.6x-1.8x target range
- Interim dividend to reduce capital by ~4pts
- Capital above S&P 'AA' level

Adjusted return on equity (%)



- Strong improvement in return on equity
- Disciplined and transparent approach to capital allocation and management

FY25 outlook

Extending a track record of growth, strong returns and greater resilience

Gross written premium

- 2025 constant currency GWP growth of around the mid-single digits

- Markets remain supportive for further growth
- Portfolio exits to impact GWP by ~\$250M for the full year

Combined operating ratio

- Consistent low-to-mid 90s COR through-cycle
- FY25 COR of ~92.5%

- Underlying business settings continue to improve
- Underwriting drag from the non-core segment to be less than \$100M
- 3Q25 update on 27 November 2025

Investment returns

- 1H25 exit yield of 3.8%

- Investment portfolio broadly at target mix



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Appendix

Key metrics summary

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		Group		North America		International		Australia Pacific	
		1H24	1H25	1H24	1H25	1H24	1H25	1H24	1H25
Gross written premium	\$M	13,051	13,820	4,645	4,847	5,708	6,406	2,698	2,583
Insurance revenue	\$M	10,438	10,875	3,331	3,489	4,404	4,844	2,703	2,542
Net insurance revenue	\$M	8,512	8,814	2,243	2,191	3,803	4,306	2,468	2,319
NIR (ex-Crop and LMI)	\$M	7,693	8,061	1,506	1,501	3,803	4,306	2,387	2,256
Net claims expense	\$M	(5,466)	(5,535)	(1,513)	(1,481)	(2,288)	(2,711)	(1,667)	(1,343)
Net commission	\$M	(1,500)	(1,574)	(445)	(442)	(670)	(783)	(380)	(350)
Expenses and other income	\$M	(1,021)	(1,066)	(229)	(206)	(435)	(487)	(313)	(321)
Insurance operating result	\$M	525	639	56	62	410	325	108	305
Ex-cat (ex-Crop, LMI, RA)	%	55.1	55.6	57.2	59.7	53.3	53.6	56.9	56.5
Ex-cat (ex-RA)	%	56.9	57.4	64.6	66.5	53.3	53.6	55.8	55.7
Ex-cat claims ratio	%	61.3	61.5	68.7	70.4	57.8	57.5	60.4	59.8
Catastrophe claims	%	6.2	5.4	4.8	3.0	3.7	5.8	11.2	7.2
Prior year development	%	(3.3)	(4.1)	(6.0)	(5.8)	(1.3)	(0.3)	(4.1)	(9.1)
Net claims ratio	%	64.2	62.8	67.5	67.6	60.2	63.0	67.5	57.9
Net claims ratio	%	64.2	62.8	67.5	67.6	60.2	63.0	67.5	57.9
Net commission ratio	%	17.6	17.9	19.8	20.2	17.6	18.2	15.4	15.1
Expense ratio	%	12.0	12.1	10.2	9.4	11.4	11.3	12.7	13.8
Combined operating ratio	%	93.8	92.8	97.5	97.2	89.2	92.5	95.6	86.8

		Group		North America		International		Australia Pacific	
		1H24	1H25	1H24	1H25	1H24	1H25	1H24	1H25
Ex-cat claims	\$M	(5,221)	(5,416)	(1,539)	(1,543)	(2,196)	(2,478)	(1,490)	(1,386)
- CAY risk adjustment	\$M	(376)	(358)	(90)	(86)	(170)	(169)	(112)	(94)
Catastrophe claims	\$M	(527)	(479)	(108)	(64)	(142)	(248)	(277)	(167)
Prior year development	\$M	282	360	134	126	50	15	100	210
- PYD (Central estimate)	\$M	(18)	91	35	56	(68)	(87)	16	122
- PYD (Risk adjustment)	\$M	300	269	99	70	118	102	84	88
Net claims incurred	\$M	(5,466)	(5,535)	(1,513)	(1,481)	(2,288)	(2,711)	(1,667)	(1,343)
Ex-cat claims	%	61.3	61.5	68.7	70.4	57.8	57.5	60.4	59.8
- CAY risk adjustment	%	4.4	4.1	4.1	3.9	4.5	3.9	4.6	4.1
Catastrophe claims	%	6.2	5.4	4.8	3.0	3.7	5.8	11.2	7.2
Prior year development	%	(3.3)	(4.1)	(6.0)	(5.8)	(1.3)	(0.3)	(4.1)	(9.1)
- PYD (Central estimate)	%	0.2	(1.0)	(1.6)	(2.6)	1.8	2.1	(0.6)	(5.3)
- PYD (Risk adjustment)	%	(3.5)	(3.1)	(4.4)	(3.2)	(3.1)	(2.4)	(3.5)	(3.8)
Net claims ratio	%	64.2	62.8	67.5	67.6	60.2	63.0	67.5	57.9

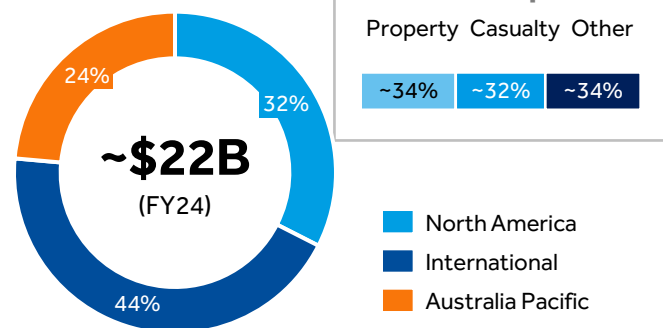
Premium renewal rate change and retention metrics¹

	1Q24	2Q24	3Q24	4Q24	1Q25	2Q25
North America						
+5.7% YTD	◀ 9.3% ▶		◀ 4.9% ▶		◀ 5.7% ▶	
	10.9%	6.9%	6.4%	3.0%	8.1%	1.9%
Retention (including non-core)	67%	68%	68%	68%	69%	67%
International						
+0.9% YTD	◀ 4.2% ▶		◀ 2.8% ▶		◀ 0.9% ▶	
	4.4%	4.0%	2.9%	2.7%	1.6%	0.1%
Retention	88%	88%	88%	87%	88%	88%
Australia Pacific						
+3.3% YTD	◀ 9.9% ▶		◀ 7.0% ▶		◀ 3.3% ▶	
	11.0%	9.0%	7.3%	6.7%	5.2%	1.8%
Retention	76%	81%	81%	81%	80%	81%
Group						
+2.1% YTD	◀ 6.3% ▶		◀ 4.5% ▶		◀ 2.1% ▶	
	6.9%	5.7%	5.1%	3.9%	3.4%	0.8%
Retention	81%	83%	82%	82%	82%	83%

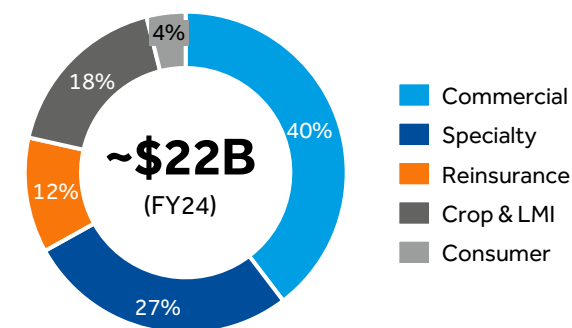
About us

QBE is an international P&C insurer focused on commercial and specialty (re)insurance, organised over three divisions

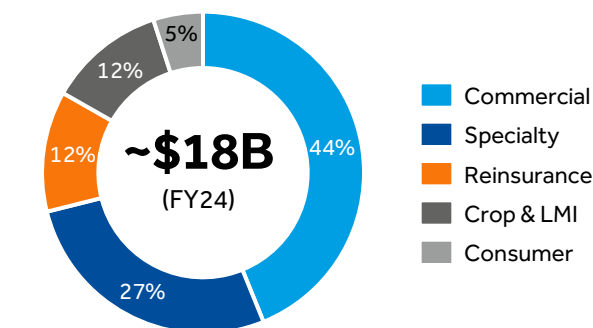
Gross written premium
by division



Gross written premium
by segment



Net insurance revenue
by segment



Commercial

QBE holds long-established leading market shares in SME through middle-market commercial P&C segments in Australia and the UK, with a strong presence in Continental Europe and Asia

Notable franchises

- UK & Europe commercial
- Australia commercial
- Australia farm
- NZ commercial

Specialty

QBE is known for underwriting expertise across a diverse group of specialty classes, underpinned by our leading Lloyd's franchise

Notable franchises

- Lloyd's specialty business
- North America Accident & Health
- North America Financial lines
- Australia engineering

Reinsurance

QBE Re is a full platform, well diversified global reinsurance business, with presence in property, casualty and specialty segments

Crop & LMI

QBE holds leading market shares in two non-traditional P&C lines, providing crop insurance in North America, and lenders mortgage insurance in Australia

Consumer

QBE has presence in the Australian personal lines segment, with a focus on home and motor products

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