



SUPPLY NETWORK LIMITED

ABN 12 003 135 680

1 Turnbull Close Pemulwuy NSW 2145

PO Box 3405 Wetherill Park NSW 2164

Telephone: 02 8624 8077

ASX Release

28 February 2024

Appendix 4D and Half Year Report 31 December 2023.

The Director's are pleased to announce the results for the six months ended 31 December 2023 the details of which are included in the attached Appendix 4D and Half Year Report.

The half year results have been subject to an Independent Review and are in line with our announcement 31 January 2024.

Authorised by the Board of Supply Network Limited

Robert Coleman

Chief Financial Officer/Secretary

Telephone: + 61 2 8624 8077

For personal use only

Appendix 4D

Half Year Report

Period ending 31 December 2023

Name of entity	Supply Network Limited
ABN	12 003 135 680

1. Details of reporting period

Half year ended	31 December 2023
Previous corresponding period	31 December 2022

2. Results for announcement to the market

				\$'000
Revenue from ordinary activities	up	22.0%	to	145,464
Profit from ordinary activities after income tax	up	18.3%	to	15,037
Net profit for the period attributable to members	up	18.3%	to	15,037
Dividends		Amount per Security		Franked amount per security
Interim dividend to be paid 4 April 2024		23.00¢		23.00¢
Record date for determining entitlements to dividend			21 March 2024	
Final dividend (2023) paid 3 October 2023		28.00¢		28.00¢
Brief explanation of any of the figures reported above				
Please refer to Directors' Report on page 2 of the half-year financial report attached				

3. Net tangible asset backing

	Current Period	Previous corresponding period
Net tangible asset backing per ordinary security	207.3¢	164.7¢

4. Details of entities over which control has been gained or lost during period

Nil

For personal use only

5. Details of Dividends

Refer to attached half year financial report

6. Dividend Reinvestment Plans

Supply Network Limited Dividend Reinvestment Plan operated during the period in respect of the interim dividend payable 4 April 2024

7. Details of associate and joint venture entities

Nil

8. Foreign Entities

Not applicable

9. Statement in relation to half year accounts is based on

This report is based on accounts that have been reviewed and are not subject to dispute or qualification.

This half-year report should be read in conjunction with the 2023 Annual Report.

Signature



Date 28 February 2024
Name Robert Coleman
Position Chief Financial Officer / Secretary

For personal use only

Supply Network Limited
A.B.N. 12 003 135 680

Half-Year Financial Report 31 December 2023

Contents	Page
Corporate Information	1
Directors' Report	2
Auditor's Independence Declaration	4
Statement of Profit or Loss and Other Comprehensive Income	5
Balance Sheet	6
Statement of Changes in Equity	7
Statement of Cash Flows	8
Notes to the Financial Statements	9
Directors' Declaration	14
Independent Auditor's Review Report	15

For personal use only

Supply Network Limited

Corporate Information

Directors

G J Forsyth (Chairman)
G D H Stewart (Managing Director)
P W McKenzie
P W Gill

Company Secretary

R A Coleman

Registered Office

1 Turnbull Close
Pemulwuy NSW 2145

Telephone 02 8624 8077

Email admin@supplynetwork.com.au

Corporate Governance Statement

The Corporate Governance Statement can be found at:
www.supplynetwork.com.au/governance.htm

Internet Address

www.supplynetwork.com.au

Auditors

HLB Mann Judd (NSW Partnership)

Bankers

ANZ Banking Group Limited

Solicitors

Bartier Perry

Share Registry

Computershare Investor Services Pty Limited
Level 3, 60 Carrington Street
Sydney NSW 2000

Enquiries (within Australia) 1300 850 505
Enquiries (outside Australia) 61 3 9415 4000
Facsimile 61 3 9473 2500

Stock Exchange Listing

Supply Network Limited (ASX code SNL) shares
are quoted on the Australian Securities Exchange.

For personal use only

Supply Network Limited

Directors' Report

Your directors submit their report for the half-year ended 31 December 2023.

Directors

The names of the company's directors in office during the half-year and until the date of this report are set out below. Directors were in office for this entire period unless otherwise stated.

G J Forsyth (Chairman)
G D H Stewart (Managing Director)
P W McKenzie
P W Gill

Review of Operations

Group sales revenue for the half-year was \$145.3m, which is an increase of 21.9% when compared to the same period last year.

Sales revenue in the Australian operation increased by 22.8% and in the New Zealand operation increased by 16.7% in NZ\$ terms.

Earnings before interest and tax for the half-year was \$22.4m, an increase of 18.7% on the same period last year.

Profit after income tax for the half-year was \$15.0m an increase of 18.3% on the same period last year.

Basic earnings per share for the half-year was 36.09 cents compared to 31.06 cents for the same period last year.

As at 31 December 2023, the net assets of the group was \$87.0m.

Group cash flows from operating activities for the half year were \$7.8m compared to \$12.4m for the same period last year.

There were no additional long-term borrowings as at 31 December 2023. Gearing (excluding lease liabilities) at 31 December 2023 was 12.9% (June 2023: 12.8%).

The Directors have declared a fully franked interim dividend of 23.0 cents per share payable on 4 April 2024 to shareholders registered on 21 March 2024.

The Dividend Reinvestment Plan will operate in respect of the interim dividend.

Rounding

The amounts contained in this report and in the half-year financial report have been rounded to the nearest \$1,000 (unless otherwise stated) under the option available to the company under ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191. The company is an entity to which this Instrument applies.

For personal use only

Supply Network Limited

Directors' Report (continued)

Auditor's Independence Declaration

A copy of the auditor's independence declaration as required under the Section 307C of the *Corporations Act 2001* is set out on page 4.

Signed in accordance with a resolution of directors.



G J Forsyth
Director
Sydney
28 February 2024

For personal use only

Auditor's Independence Declaration

To the directors of Supply Network Limited:

As lead auditor for the review of the financial report of Supply Network Limited for the half-year ended 31 December 2023, I declare that, to the best of my knowledge and belief, there have been no contraventions of:

- (a) the auditor independence requirements of the *Corporations Act 2001* in relation to the review; and
- (b) any applicable code of professional conduct in relation to the review.

This declaration is in respect of Supply Network Limited and the entities it controlled during the period.

Sydney, NSW
28 February 2024



S Grivas
Partner

hl**b.com.au**

HLB Mann Judd (NSW Partnership) ABN 34 482 821 289

Level 5, 10 Shelley Street Sydney NSW 2000 Australia

T: +61 (0)2 9020 4000 **E:** mailbox@hlbnsw.com.au

Liability limited by a scheme approved under Professional Standards Legislation.

Supply Network Limited

Statement of Profit or Loss and Other Comprehensive Income

for the half-year ended 31 December 2023

Note

Consolidated

31 Dec 2023
\$'000

31 Dec 2022
\$'000

	Note	31 Dec 2023 \$'000	31 Dec 2022 \$'000
Revenue	3	145,344	119,191
Finance revenue	3	114	41
Other income		6	6
Changes in inventories of finished goods		(84,820)	(69,067)
Employee benefits expense		(23,757)	(19,767)
Depreciation and amortisation		(4,456)	(3,504)
Other expenses	3	(9,888)	(7,958)
Finance costs		(1,105)	(829)
Profit before income tax		21,438	18,113
Income tax expense		(6,401)	(5,401)
Profit after income tax		15,037	12,712
Profit attributable to members of the parent		15,037	12,712
Other comprehensive income			
<i>Items that may be reclassified subsequently to profit or loss</i>			
Adjustment on translation of foreign controlled entity net of tax		189	559
Total other comprehensive income after income tax		189	559
Total comprehensive income for the half-year attributable to members of the parent		15,226	13,271
Basic earnings per share (cents per share)		36.09	31.06
Diluted earnings per share (cents per share)		35.94	30.00

The above statement of profit or loss and other comprehensive income should be read in conjunction with the accompanying notes.

Supply Network Limited

Balance Sheet

at 31 December 2023

	Note	Consolidated	
		31 Dec 2023	30 Jun 2023
		\$'000	\$'000
ASSETS			
Current assets			
Cash and cash equivalents	5	5,986	7,758
Trade and other receivables		26,927	28,020
Inventories		97,402	79,400
Other current assets		1,283	341
Total current assets		131,598	115,519
Non-current assets			
Property, plant and equipment		13,700	12,737
Right of use assets		37,480	37,691
Deferred tax assets		3,931	3,274
Total non-current assets		55,111	53,702
TOTAL ASSETS		186,709	169,221
LIABILITIES			
Current liabilities			
Trade and other payables		42,735	35,732
Interest bearing loans and borrowings		3,271	1,730
Income tax payable		1,689	2,119
Provisions		1,430	1,367
Lease liabilities		5,952	5,444
Total current liabilities		55,077	46,392
Non-current liabilities			
Interest bearing loans and borrowings		7,949	8,203
Provisions		334	340
Lease liabilities		36,309	36,498
Total non-current liabilities		44,592	45,041
TOTAL LIABILITIES		99,669	91,433
NET ASSETS		87,040	77,788
EQUITY			
Contributed equity	6	34,161	28,477
Reserves		866	699
Retained earnings		52,013	48,612
TOTAL EQUITY		87,040	77,788

The above balance sheet should be read in conjunction with the accompanying notes.

Supply Network Limited

Statement of Changes in Equity

for the half-year ended 31 December 2023

	Note	Contributed Equity \$000	Share based payment Reserve \$000	Exchange Translation Reserve \$000	Retained Earnings \$000	Total \$000
Consolidated						
Balance at 30 June 2023		28,477	430	269	48,612	77,788
Total comprehensive income for the half-year		-	-	189	15,037	15,226
		28,477	430	458	63,649	93,014
Transactions with owners in their capacity as owners						
Share based payments		174	(22)	-	-	152
Dividends provided for or paid	4	-	-	-	(11,636)	(11,636)
Contributions of equity net of transaction costs		5,510	-	-	-	5,510
Balance at 31 December 2023	6	34,161	408	458	52,013	87,040
2022						
Balance at 30 June 2022		21,272	463	(24)	37,617	59,328
Total comprehensive income for the half-year		-	-	559	12,712	13,271
		21,272	463	535	50,329	72,599
Transactions with owners in their capacity as owners						
Share based payments		285	(143)	-	-	142
Dividends provided for or paid	4	-	-	-	(8,167)	(8,167)
Contributions of equity net of transaction costs		3,313	-	-	-	3,313
Balance at 31 December 2022		24,870	320	535	42,162	67,887

The above statement of changes in equity should be read in conjunction with the accompanying notes.

For personal use only

Supply Network Limited

Statement of Cash Flows

for the half-year ended 31 December 2023

Note

Consolidated

31 Dec 2023
\$'000

31 Dec 2022
\$'000

Cash flows from operating activities

Receipts from customers		161,753	132,657
Payments to suppliers and employees		(145,446)	(113,882)
Interest received		104	41
Interest paid		(345)	(229)
Interest paid lease liabilities		(751)	(596)
Income tax paid		(7,484)	(5,632)
Net cash flows from operating activities		7,831	12,359

Cash flows from investing activities

Purchase of property, plant and equipment		(2,090)	(1,951)
Net cash flows used in investing activities		(2,090)	(1,951)

Cash flows from financing activities

Repayment of borrowings		(354)	(287)
Repayment of lease liabilities		(2,800)	(2,408)
Dividends paid		(6,126)	(4,853)
Net cash flows used in financing activities		(9,280)	(7,548)

Net increase (decrease) in cash and cash equivalents (3,539) 2,860

Cash and cash equivalents at beginning of the half-year 5 6,664 6,934

Exchange rate adjustment to balances held in foreign currencies 162 56

Cash and cash equivalents at the end of the half-year 5 3,287 9,850

The above statement of cash flows should be read in conjunction with the accompanying notes.

For personal use only

Supply Network Limited

Notes to the Financial Statements

for the half-year ended 31 December 2023

1. Corporate Information

The consolidated financial report of Supply Network Limited (“the company”) and its controlled entities (collectively “the Group”) for the half-year ended 31 December 2023 was authorised for issue in accordance with a resolution of the directors on 28 February 2024.

Supply Network Limited is a company limited by shares, incorporated in Australia, whose shares are traded on the Australian Securities Exchange.

The principal activity of the Group during the period was the provision of after-market parts for the commercial vehicle market.

2. Summary of Material accounting policies

The half-year financial report does not include all notes of the type normally included within the annual financial report and therefore cannot be expected to provide as full an understanding of the financial performance, financial position and financing and investing activities of the Group as the full financial report.

The half-year report should be read in conjunction with the annual report for the year ended 30 June 2023. It is also recommended that the half-year report be considered together with any public announcements made by Supply Network Limited during the half-year ended 31 December 2023 in accordance with the continuous disclosure obligations of the ASX Listing Rules.

(a) Basis of preparation

The half-year consolidated financial report is a general-purpose financial report, which has been prepared in accordance with AASB 134 Interim Financial Reporting and the Corporations Act 2001.

(b) Basis of consolidation

The half-year consolidated financial statements comprise the financial statements of Supply Network Limited and its subsidiaries as at 31 December 2023. The exchange differences arising on the translation of the financial statements of a foreign subsidiary are taken directly to a separate component of equity.

(c) Material accounting policies

The half-year consolidated financial statements have been prepared using the same accounting policies as used in the annual financial statements for the year ended 30 June 2023. The Group has considered the implications of new and amended Accounting Standards and determined that their application to the financial statements is either not relevant or not material.

Supply Network Limited

Notes to the Financial Statements (continued)

for the half-year ended 31 December 2023

Consolidated

	31 Dec 2023 \$'000	31 Dec 2022 \$'000
3. Revenue and expenses		
(a) Revenue and expenses from operating activities		
(i) Revenue		
<i>Revenue from contracts with customers</i>		
Sale of goods	145,344	119,191
(ii) Finance revenue		
Interest received	114	41
(iii) Other expenses		
Credit losses – trade receivables	157	106
Freight and cartage expenses	1,629	1,515
Lease expenses and outgoings	815	623
Other expenses	7,287	5,714
	9,888	7,958

(b) Seasonality of operations

The Group's operations are not subject to any seasonal or cyclical factors.

For personal use only

Supply Network Limited

Notes to the Financial Statements (continued)

for the half-year ended 31 December 2023

	Consolidated	
	31 Dec 2023 \$'000	31 Dec 2022 \$'000
4. Dividends paid and proposed on ordinary shares		
(a) Dividends declared and paid during the half-year		
Final fully franked dividend 2023 (28.00 cents per share) (2022: 20.00 cents per share)	11,636	8,167
(b) Dividends proposed subsequent to 31 December 2023 and not recognized as a liability		
Interim fully franked dividend 2023 (23.00 cents per share) (2022: 20.00 cents per share)	9,658	8,246

	Consolidated	
	31 Dec 2023 \$'000	30 June 2023 \$'000

5. Cash and cash equivalents

For the purpose of the statement of cash flows, cash and cash equivalents comprises:

Cash at bank and in hand	5,986	7,758
Bank overdraft	(699)	-
Bank trade facility	(2,000)	(1,094)
Cash at bank and in hand	3,287	6,664

6. Contributed equity

(a) Issued and paid up capital

41,991,044 ordinary shares fully paid (June 23: 41,555,422)	34,161	28,477
---	--------	--------

(b) Movements in ordinary shares on issue

	31 Dec 2023		30 Jun 2023	
	No. of Shares	\$'000	No. of Shares	\$'000
Balance at beginning of period	41,555,422	28,477	40,833,697	21,272
Plan shares issued	27,443	174	45,000	284
Shares issued under dividend reinvestment plan	408,179	5,510	676,725	6,921
Balance at end of period	41,991,044	34,161	41,555,422	28,477

For personal use only

Supply Network Limited

Notes to the Financial Statements (continued)

For the half-year ended 31 December 2023

7. Segment information

The Group operates in one business segment being the provision of after-market parts for the commercial vehicle market.

The Group's geographical segments are determined based on the location of the Group's assets. The geographical segments are unchanged from those identified and reported previously.

	Australia		New Zealand		Eliminations		Consolidated	
	31 Dec 2023 \$'000	31 Dec 2022 \$'000						
Revenue								
Sales to customers outside the group	122,833	100,276	22,511	18,915	-	-	145,344	119,191
Other revenues outside the group	119	44	1	3	-	-	120	47
Inter-segment revenues	3,908	3,999	4	10	(3,912)	(4,009)	-	-
Total segment revenues	126,860	104,319	22,516	18,928	(3,912)	(4,009)	145,464	119,238
Results								
Segment results	20,062	17,770	3,108	2,713	(1,732)	(2,370)	21,438	18,113
Profit before income tax and finance costs							22,429	18,901
Finance revenue							114	41
Finance costs							(1,105)	(829)
Profit before income tax							21,438	18,113
Income tax expense							(6,401)	(5,401)
Profit after income tax							15,037	12,712

Segment accounting policies are the same as the Group's policies.

During the period, there were no changes in segment accounting policies that had a material effect on the segment information.

The sale of goods between segments is at cost of the item plus a commercial margin.

Revenue is attributed to geographical areas based on location of the assets producing the revenues.

For personal use only

Supply Network Limited

Notes to the Financial Statements (continued)

for the half-year ended 31 December 2023

8. Related party disclosures

The following table provides the total sales to and amounts owing by related parties for the half-year ended 31 December 2023 and 2022:

Related Party		Sales to	Amounts owed
		related parties	by related parties
		\$'000	\$'000
Key management personnel of the Group:			
Other directors' interests	2023	-	-
	2022	628	250

Transactions between related parties are on normal commercial terms and conditions no more favourable than those available to other parties unless otherwise stated.

Mr P W McKenzie was a Director of a company to which the Group sold goods on normal commercial terms and conditions. Mr P W McKenzie's relationship with the related party ceased on 31 December 2022.

9. Events after the balance sheet date

Other than the interim dividend declared as noted in Note 4 (b), no other matter or circumstance has arisen since the end of the half-year that has significantly affected or may significantly affect the operations of the Group, the result of those operations or the state of affairs of the Group.

10. Changes in composition of Group

There have been no changes in the composition of the Group since the financial year ended 30 June 2023.

For personal use only

Supply Network Limited

Directors' Declaration

In accordance with a resolution of the directors of Supply Network Limited, I state that:

In the opinion of the directors:

- (a) the financial statements and notes are in accordance with the *Corporations Act 2001*, including:
 - (i) giving a true and fair view of the consolidated entity's financial position as at 31 December 2023 and of its performance for the half-year ended on that date; and
 - (ii) complying with Accounting Standards (including AASB 134 *Interim Financial Reporting*) and the *Corporations Regulations 2001*; and
- (b) there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

On behalf of the Board



G J Forsyth
Director
Sydney
28 February 2024

For personal use only

Independent Auditor's Review Report to the Members of Supply Network Limited

Report on the Half-Year Financial Report

Conclusion

We have reviewed the half-year financial report of Supply Network Limited ("the Company"), which comprises the consolidated balance sheet as at 31 December 2023, the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the half-year ended on that date, a summary of significant accounting policies and other explanatory information, and the directors' declaration, for the consolidated entity comprising the Company and the entities it controlled at the half-year end or from time to time during the half-year.

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the accompanying half-year financial report of Supply Network Limited does not comply with the *Corporations Act 2001* including:

- (a) giving a true and fair view of the consolidated entity's financial position as at 31 December 2023 and of its performance for the half-year ended on that date; and
- (b) complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*.

Basis for Conclusion

We conducted our review in accordance with ASRE 2410 *Review of a Financial Report Performed by the Independent Auditor of the Entity*. Our responsibilities are further described in the *Auditor's Responsibilities for the Review of the Financial Report* section of our report. We are independent of the Company in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the annual financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

Responsibility of the Directors for the Financial Report

The directors of the Company are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the half-year financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

Auditor's Responsibility for the Review of the Financial Report

Our responsibility is to express a conclusion on the half-year financial report based on our review. ASRE 2410 requires us to conclude whether we have become aware of any matter that makes us believe that the half-year financial report is not in accordance with the *Corporations Act 2001* including giving a true and fair view of the consolidated entity's financial position as at 31 December 2022 and its performance for the half-year ended on that date, and complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*.

hlb.com.au

HLB Mann Judd (NSW Partnership) ABN 34 482 821 289

Level 5, 10 Shelley Street Sydney NSW 2000 Australia

T: +61 (0)2 9020 4000 **E:** mailbox@hlbns.com.au

Liability limited by a scheme approved under Professional Standards Legislation.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

HLB Mann Judd

S. Grivas

**HLB Mann Judd
Chartered Accountants**

**S Grivas
Partner**

**Sydney, NSW
28 February 2024**

For personal use only