NANOG Board of Directors
March 18, 2022/Board Conference Call
1:00 p.m. EDT

<table>
<thead>
<tr>
<th>Tina Morris, Chair</th>
<th>Edward McNair, Executive Director</th>
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<tr>
<td>David Siegel, Vice Chair</td>
<td>Darrieux Harvey, NANOG Staff</td>
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<td>Steven Feldman, Secretary</td>
<td>Claudia Bristol, NANOG Staff</td>
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<td>Vincent Celindro, Treasurer</td>
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<td>Catherine Gurinsky, PC Chair</td>
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<td>Patrick Gilmore, Member</td>
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<td>Benson Schliesser, PC Liaison</td>
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Start time: 1:06 EDT

Roll Call / Call to order:
All are present and the meeting is called to order.

Agenda Review & Disclosure of Conflicts of Interest
- Requests to add a discussion on the June Board Meeting at N85, and to change the PC Liaison.
- No conflicts of interest to report, but two notes:
  - Benson Schliesser is now employed by Google.
  - A fellow employee of Vincent’s company is going to be giving a talk at N85 and he is limited to only introducing them without talking about the company.

Staff Report
- Meetings
  - Registration for NANOG 85 opens on March 28, 2022.
  - The Meetings team visited the Montreal hotel on Tuesday, March 17, 2022.
- Sponsorship
  - Sponsorship sales are moving at a faster pace than NANOG 84, but is below normal compared to pre-pandemic meetings.
  - There is also a great deal of sponsor interest in NANOG 86 in Hollywood.
- Development
  - The Meetings team had requested further registration updates which have been done and the Meetings team is testing for bugs.
- Strategic Objectives
  - Edward demonstrated a new tool that staff is using for project management and objective tracking.

2022 Budget and Other Financial
- Discussion of the expected budget shortfall resulted in the following proposed cuts:
  - Fundraising Consultant
  - Board Offsite - to be done virtually
- Reduction in awarded scholarships, however, NANOG will continue to fund the Jon Postel and Abha Ahuja awards
- College Immersion for N85 & N86
- Photographer for N85 & N86
- Compensation for speakers
- The possibility of different registration increases, timing, and the effect on the budget were discussed.
  - **MOTION:** increase registration by $150 beginning in October for N86 in Hollywood, seconded by Vincent. A roll call vote was taken and unanimously approved.
  - **MOTION:** Approve the 2022 budget with the proposed cuts and registration fee increase. A roll call vote was taken and unanimously approved.
- Vincent prepared and shared graphs of historical revenues and expenses. Even prior to the pandemic, revenues were declining while expenses were increasing.
  - Alternative revenue stream discussion:
    - Explorer other organizations to support existing NANOGoutreach programs including scholarships and NCI.
    - Other sponsorship opportunities
    - Monetize education program
    - Discussion of conducting 2 meetings a year versus 3..
  - Discussion regarding meeting passes.
    - **ACTION:** The staff will provide a report to the Board.
- Vincent expressed concern if our current investments are appropriate.
  - **ACTION:** Edward will set up a meeting with our investment advisors for Vincent, Benson, Claudia and himself.

**Board Procedures**
- **ACTION:** Tina and Edward will formalize a Board procedures to include electronic voting and voting for Board officers.

**COVID-19 Protocols**
- Discussion to leave the current safety protocols for meeting attendance in place for NANOG 85.
  - **ACTION:** A poll be conducted to determine vaccination requirements for future meetings.

**Ombuds - NANOG 84 Report**
- Review the report from the contracted Ombuds. The overall score was 71/100.
  - **ACTION:** Choose two of the most relevant concerns and create a matrix to track progress.

**Program Committee Update** (Catherine Gurinsky)
- 23 talks are in the hopper including IPv6 talks.
- It is going well and she expects the number of talks to increase.
Subcommittees are being formed.

**Education Committee Update** (David Siegel)
- A proposal has been received from ISOC for utilizing their training program.
- Concerns of the committee:
  - Implications of having both live and virtual participants
  - Want to do a quality assessment to determine if the training level is appropriate
- They will be having another call with ISOC to discuss concerns.
- Start with ISOC but continue to seek other proposals
- ISOC has given us a grant to support the development of educational and training courses.

**Mentorship Committee Update** (Vincent Celindro)
- On track for mentors as they have received volunteers wishing to serve.
- Training document is in preparation to include an actual test for the Code of Conduct. Not a simple yes checkmark that it has been read and understood.

**June Board Meeting at NANOG 85**
- With the annual offsite canceled for 2022, a full day Board meeting at NANOG 85 is being planned.
- Tina will solicit opinions and choose between Sunday and Thursday for the meeting date.

**PC Liaison**
Patrick had reported a work conflict with the scheduled PC call and Benson had volunteered for the assignment. A motion was made to appoint Benson as PC Liaison. The motion passed 6-0, with Steven not being present for the vote.

**Other Business:**
For the record of NANOG Board business - An electronic vote of the Board was held and the following Board minutes were approved for publication:
- May 21, 2021 Minutes
- June 2, 2021 Minutes
- June 18, 2021 Minutes
- July 16, 2021 Minutes
- August 20, 2021 Minutes
- September 17, 2021 Minutes

**Conclusion:**
The Chair announced the next scheduled meeting would be Friday, April 15, 2022 at 1 p.m. EDT and adjourned the meeting.

**End time:** 2:57 p.m. EDT