Start time: 1:04 p.m. EST

Roll Call / Call to order:
Tina confirmed that all Board members were present as well as NANOG staff Claudia and Valerie.

Tina wished to acknowledge and thank Benson Schliesser for his time and services.

Agenda Review
Tina reviewed the agenda with no changes or additions requested.

Elect Board Officers

These are the new officers and committee liaisons after the board made its elections:

<table>
<thead>
<tr>
<th>Board Members and Officer Title if applicable</th>
<th>Additional committees board member serves on</th>
</tr>
</thead>
<tbody>
<tr>
<td>Leslie Daigle, Chair</td>
<td>Compensation</td>
</tr>
<tr>
<td>Vincent Celindro, Vice Chair</td>
<td>Audit, Mentorship (primary)</td>
</tr>
<tr>
<td>Cat Gurinsky, Secretary / PC Chair</td>
<td></td>
</tr>
<tr>
<td>David Siegel, Treasurer</td>
<td>Compensation, Education (primary)</td>
</tr>
<tr>
<td>Tina Morris, Member</td>
<td>Compensation, DEI, Mentorship (secondary)</td>
</tr>
<tr>
<td>Steven Feldman, Member</td>
<td>Compensation, Elections, PC</td>
</tr>
<tr>
<td>Michael Costello, Member</td>
<td>Education (secondary), Scholarship</td>
</tr>
</tbody>
</table>

Review and approve previous minutes
No new minutes ready for review and approval, but all remaining ones should be completed before NANOG 87.

Staff Report (Edward)
Financials
• Reviewed the current numbers for cash in checking, Fidelity account, losses, overhead operating expense, net income from meetings, and projected meeting net income.
• Discussed plans for future additional funding mechanisms.
• A link to the December 31, 2022 Financial Statements was provided to the board.

Revenue Report
• Sponsorship
  ○ Reviewed the N87 and N88 sponsorship sales so far and how they compare to targets.
• Membership
  ○ 712 current members
  ○ 15 memberships were set to expire in Dec 2022
  ○ 33 new memberships/renewals were purchased in Dec 2022

Events
• NANOG Registration Trends (3 weeks out):
  ○ NANOG 87 (Atlanta) - 352
  ○ NANOG 86 (Hollywood) - 435
  ○ NANOG 85 (Montreal) - 239
• Guest Room Report
  ○ We have met our commitment goals for N87 hotel guest rooms.

Marketing
• Marketing for NANOG 87 is now in high gear. We will send out bi-weekly announcements and post content on all social media platforms.
• We are also paying for targeted advertisements for the Atlanta market on LinkedIn and Google.
• A recap video of N86 is being used as a social media promotional item.

Social Media Stats
• Social media fans, followers and engagement is trending upwards on all platforms.

Development
• Table Management Tool: We are building a tool to manage table rentals. It will be tested in beta once ready, and if successful it will be incorporated into the meeting tool.
• Updates + Bug Fixes: Program Tool, Registration System, Membership Tool, and updated reporting and refinements to Stripe.

Community
• Continued work is being done to promote Affinity Groups. Suggestions to further enhance and promote affinity group participation were discussed.
For Board Consideration

- We are rewriting the Audit Committee Charter to decrease confusion. If completed in time, it will be submitted for Board review and approval at NANOG 87 in Atlanta.
- Slide deck templates for NANOG 87 have been created.

Committee Notifications

- Plan to incorporate committee updates into the Community Meeting during all future events.
- Each committee will need to select a representative to present the committee’s progress and be prepared to answer potential questions posed by the audience.

Planning for NANOG 87

Membership Meeting

- Financials
- Changes since last meeting
- Elections Committee to explain new voting format

NANOG 87 Board Meeting Preliminary Agenda

- Strategic Plan
- Affinity Groups
- Outreach
- Board meeting schedule

Strategic Plan Discussion

- NANOG founded on working with anyone involved in network operations providing guidance, shared knowledge about operational matters and education.
- Discussion to be continued at face to face in Atlanta with a revised version of 2023-2028 Strategic Plan.

Program Committee Update

- The committee has accepted 125 talks
- General session is 99% filled
- Breakout room is 57% filled

Education Committee Update

- Eddy Winstead will host a DNS course
- More courses are in development

Mentorship Committee Update

- Currently pairing up 12 mentees and 6 mentors
- Hoping to expand the program at NANOG 87

Conclusion
The Chair announced that the next scheduled meeting will be Thursday, February 16, 2023 at 1 p.m. EDT, and adjourned the meeting.

**End time:** 3:00 p.m. EST