

NANOG, Inc
CASH AVAILABLE
June 30, 2019

Bank Account Assets

Checking	\$366,272.03	
Savings	1,002,415.48	
Investments	<u>3,670,069.00</u>	
Total Cash and Investments		\$5,038,756.51

Liabilities

Accounts Payable	\$115,153.73	
Deferred Meeting Revenue	0.00	
Deferred Membership Revenue	61,243.01	
Deferred Sponsorship Revenue	580,667.01	
Accounts Receivable Sponsors	(232,042.00)	
Hotel Liabilities	<u>1,309,012.80</u>	
Total Liabilities		<u>\$1,834,034.55</u>

NET CASH AVAILABLE 6/30/19 \$3,204,721.96

NANOG

BUDGET VS. ACTUALS

January - June, 2019

	TOTAL		
	ACTUAL	BUDGET	% OF BUDGET
Income			
3000 Membership	32,707.98	28,002.00	116.81 %
3320 Donations			
3205 In Kind Contributions	16,200.00	37,272.00	43.46 %
Total 3320 Donations	16,200.00	37,272.00	43.46 %
3600 Interest	270.65	4,098.00	6.60 %
3610 Dividends	56,511.15		
3620 Unrealized gain/loss on investments	154,353.28		
3630 Capital Gains	-9,550.26		
3700 Meeting Income	2,309,960.37	2,603,133.00	88.74 %
3800 Program Sponsors			
3820 On-The-Road Sponsorship	0.00		
3850 Hackathon	30,000.00	7,500.00	400.00 %
Total 3800 Program Sponsors	30,000.00	7,500.00	400.00 %
Total Income	\$2,590,453.17	\$2,680,005.00	96.66 %
GROSS PROFIT	\$2,590,453.17	\$2,680,005.00	96.66 %
Expenses			
4000 SALARIES			
4001 Contracted Services	81,318.44	119,636.00	67.97 %
4700 Payroll Salaries	333,908.96	322,595.26	103.51 %
4710 Payroll Processing Fees	5,741.26	5,836.98	98.36 %
4730 Payroll Tax Contribution	29,916.16	25,666.74	116.56 %
4735 Payroll Benefits	19,994.43	24,861.54	80.42 %
Total 4000 SALARIES	470,879.25	498,596.52	94.44 %
4010 OVERHEAD/IN-KIND	164,810.38	203,530.00	80.98 %
5000 Programs			
5010 Scholarships	8,652.47	55,500.00	15.59 %
5040 Nanog On-The-Road	13,564.61	30,000.00	45.22 %
5060 College Immersion	68,851.97	60,000.00	114.75 %
5070 Future Program Research	100.50	12,000.00	0.84 %
5080 Hackathon	35,702.33	20,000.00	178.51 %
Total 5000 Programs	126,871.88	177,500.00	71.48 %
6100 Meeting Expenses	1,563,665.47	1,586,949.00	98.53 %
Total Expenses	\$2,326,226.98	\$2,466,575.52	94.31 %
NET OPERATING INCOME	\$264,226.19	\$213,429.48	123.80 %
NET INCOME	\$264,226.19	\$213,429.48	123.80 %