

**NANOG, Inc**

CASH AVAILABLE

March 31, 2019

Bank Account Assets

Checking	\$468,584.16
Savings	1,002,316.06
Investments	<u>3,601,725.61</u>

Total Cash and Investments \$5,072,625.83

Liabilities

Accounts Payable	-\$1,889.00
Deferred Meeting Revenue	24,530.86
Deferred Membership Revenue	65,381.64
Deferred Sponsorship Revenue	561,335.01
Accounts Receivable Sponsors	(170,000.00)
Hotel Liabilities	<u>1,415,175.30</u>

Total Liabilities \$1,894,533.81

NET CASH AVAILABLE 3/31/19 \$3,178,092.02

# NANOG

## BUDGET VS. ACTUALS

January - March, 2019

	TOTAL		
	ACTUAL	BUDGET	% OF BUDGET
<b>Income</b>			
3000 Membership	16,109.35	14,001.00	115.06 %
3320 Donations			
3205 In Kind Contributions	9,825.00	18,636.00	52.72 %
<b>Total 3320 Donations</b>	<b>9,825.00</b>	<b>18,636.00</b>	<b>52.72 %</b>
3600 Interest	134.86	2,049.00	6.58 %
3610 Dividends	26,734.79		
3620 Unrealized gain/loss on investments	111,311.42		
3630 Capital Gains	-9,550.26		
3700 Meeting Income	<b>1,377,924.32</b>	<b>1,395,717.00</b>	<b>98.73 %</b>
3800 Program Sponsors			
3820 On-The-Road Sponsorship	0.00		
3850 Hackathon	15,000.00	0.00	
<b>Total 3800 Program Sponsors</b>	<b>15,000.00</b>	<b>0.00</b>	
<b>Total Income</b>	<b>\$1,547,489.48</b>	<b>\$1,430,403.00</b>	<b>108.19 %</b>
<b>GROSS PROFIT</b>	<b>\$1,547,489.48</b>	<b>\$1,430,403.00</b>	<b>108.19 %</b>
<b>Expenses</b>			
<b>4000 SALARIES</b>			
4001 Contracted Services	<b>39,929.45</b>	<b>59,818.00</b>	<b>66.75 %</b>
4700 Payroll Salaries	<b>178,492.18</b>	<b>174,217.63</b>	<b>102.45 %</b>
4710 Payroll Processing Fees	2,982.57	2,918.49	102.20 %
4730 Payroll Tax Contribution	16,947.15	12,833.37	132.06 %
4735 Payroll Benefits	<b>10,415.50</b>	<b>12,430.77</b>	<b>83.79 %</b>
<b>Total 4000 SALARIES</b>	<b>248,766.85</b>	<b>262,218.26</b>	<b>94.87 %</b>
4010 OVERHEAD/IN-KIND	<b>67,386.08</b>	<b>90,602.00</b>	<b>74.38 %</b>
<b>5000 Programs</b>			
5010 Scholarships	<b>7,500.00</b>	<b>7,500.00</b>	<b>100.00 %</b>
5040 Nanog On-The-Road	7,215.61	15,000.00	48.10 %
5060 College Immersion	30,431.54	30,000.00	101.44 %
5070 Future Program Research	0.00	6,000.00	0.00 %
5080 Hackathon	16,596.85	10,000.00	165.97 %
<b>Total 5000 Programs</b>	<b>61,744.00</b>	<b>68,500.00</b>	<b>90.14 %</b>
6100 Meeting Expenses	<b>844,172.80</b>	<b>853,974.00</b>	<b>98.85 %</b>
<b>Total Expenses</b>	<b>\$1,222,069.73</b>	<b>\$1,275,294.26</b>	<b>95.83 %</b>
<b>NET OPERATING INCOME</b>	<b>\$325,419.75</b>	<b>\$155,108.74</b>	<b>209.80 %</b>
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