

NANOG Member Meeting

NANOG 79

Meeting Agenda

- Welcome - L Sean Kennedy
- Financial update, David Siegel
- Meetings update, Edward McNair
- Interim and October elections, Edward McNair & Tina Morris
- Member Q&A and Closing, L Sean Kennedy

Committee Appointments

L Sean Kennedy, NANOG Chair

Members newly appointed to Committees

Elections

Dan Chioreanu
Tom Kacprzyński
Edward McNair
Kendra Pignotti
Alankar Sharma
Michael Starr
Steve Ulrich

Scholarship

Frank Basso
Bryan Brooks
Alicca Hudson
Ron Kovac
Edward McNair
Benson Schliesser

Financials

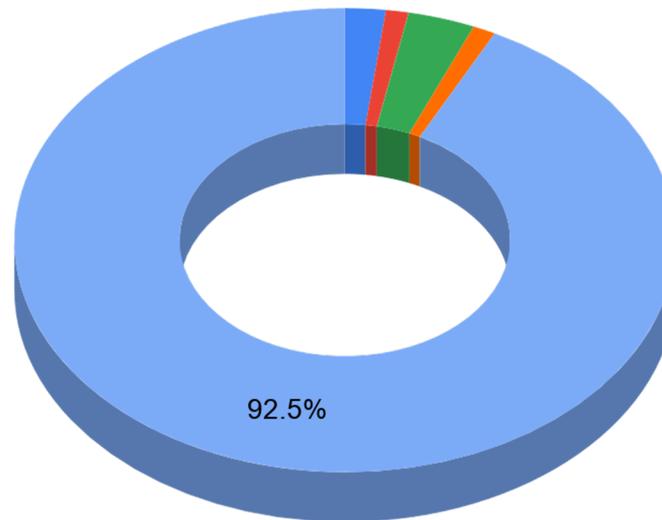
David Siegel, NANOG Treasurer

Profit and Loss (Jan-Jun 2020)

INCOME	
3000 Membership	29,148.06
3205 In Kind Contributions	\$16,200.06
3600 Interest	111.80
3610 Dividends	48,063.43
3620 Unrealized gain/loss on investments	16,292.34
3630 Capital Gains	-60,348.96
3700 Meeting Income	1,356,568.50
Total Income	\$1,406,035.17
Expenses	
4000 Salaries	493,862.02
4010 Overhead	104,769.76
5010 Scholarships	7,500.00
5040 Outreach	830.52
5060 College Immersion	50,050.79
6100 Meeting Expenses	926,906.88
Total Expenses	\$1,583,919.92
NET INCOME	\$-177,884.75

JAN-JUN 2020 Total Income: \$1,406,035.17

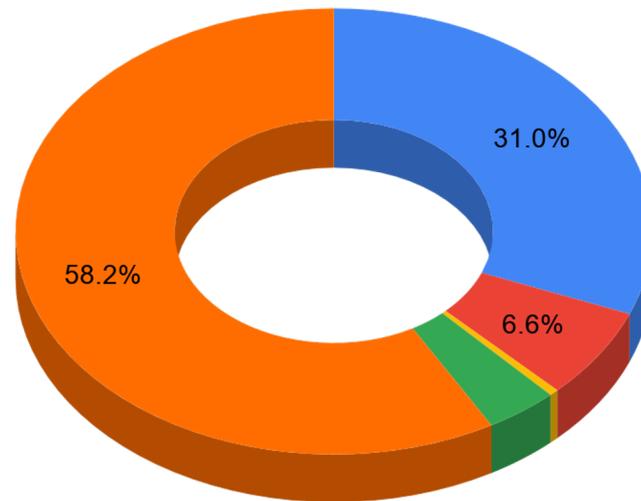
- MEMBERSHIP
- DONATIONS
- INTEREST
- DIVIDENDS
- INVESTMENTS
- MEETING INCOME



Total Income: \$1,406,035.17
Total Expenses: \$1,583,919.92
Net Income: \$ -177,884.75

JAN-JUN 2020 Total Expenses: \$1,583,919.92

- SALARIES
- OVERHEAD
- SCHOLARSHIPS
- PROGRAMS
- MEETING EXPENSES



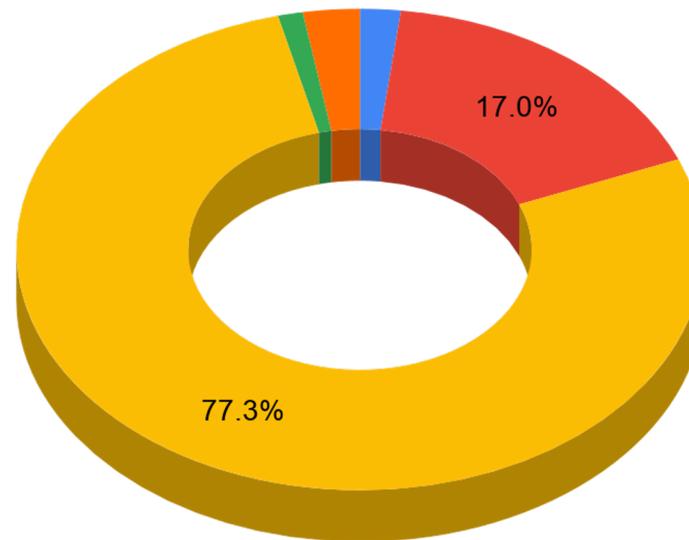
Total Income: \$1,406,035.17
Total Expenses: **\$1,583,919.92**
Net Income: \$-177,884.75

Balance Sheet Summary (As of 31 Jun 2020)

Assets	
Bank Accounts	
1065 Chase Checking	92,968.88
1070 Chase Savings	827,729.22
1075 Fidelity	3,766,768.27
Total Bank Accounts	\$4,687,466.37
Accounts Receivable	\$57,000.00
Other Current Assets	\$130,242.86
Total Current Assets	\$4,874,709.23
Fixed Assets	\$110,666.15
TOTAL ASSETS	\$4,985,375.38
LIABILITIES AND EQUITY	
3900 Net Assets	3,283,484.00
3950 Meeting Commitments	1,331,625.21
Net Income	-177,884.75
Total Equity	\$4,437,224.46
TOTAL LIABILITIES AND EQUITY	\$4,985,375.38

Total Assets as of June 2020

- Checking
- Savings
- Fidelity
- A/R
- Other Assets



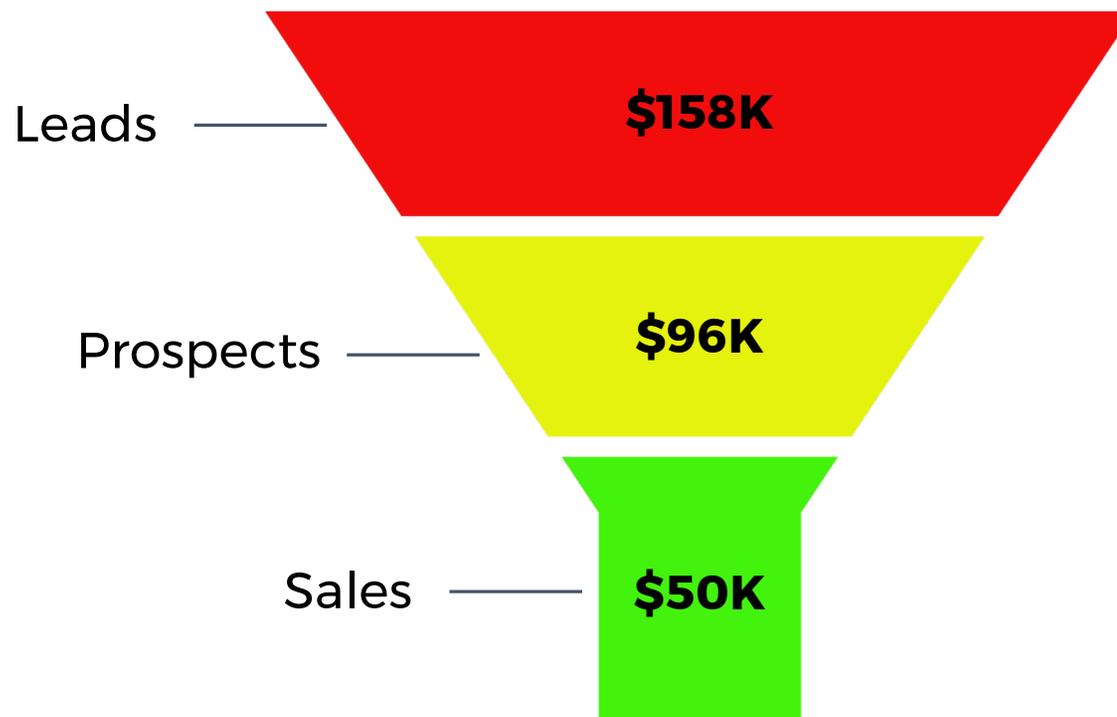
Total Assets: \$4,874,709.23

Projected Cash Flow (May 1 - Dec 31, 2020)

Beginning Cash 5/1/20	
Checking	101,095
Savings	1,002,714
	1,103,809
Expected Receipts	
A/R	70,000
Membership (New & Renewals)	38,000
Registration Fees (N80)	125,000
Virtual Sponsorships	
N78	52,666
N79	75,000
Projected additional cash	\$360,666
Projected Cash Available	\$1,464,475

Projected Outflow	
Refund of Sponsorships	
N79	79,000
N80	57,000
Contractors	156,500
P/R, Taxes, Benefits	566,000
Regular Overhead Expenses	101,800
Scholarships	45,000
Virtual Meeting Expenses (N79 & N80)	75,000
Total Projected Outflow	\$1,080,300
Projected Cash Balance @ 12/31/20	\$384,175

NANOG 80 Sponsorship Funnel



NANOG 79

Edward McNair, NANOG Executive Director

NANOG 79 Notable Statistics

Registrations: 2,119

Attendees: 1,535

Average viewing time: 27 min. (average session was 30 min.)

Top Attendance

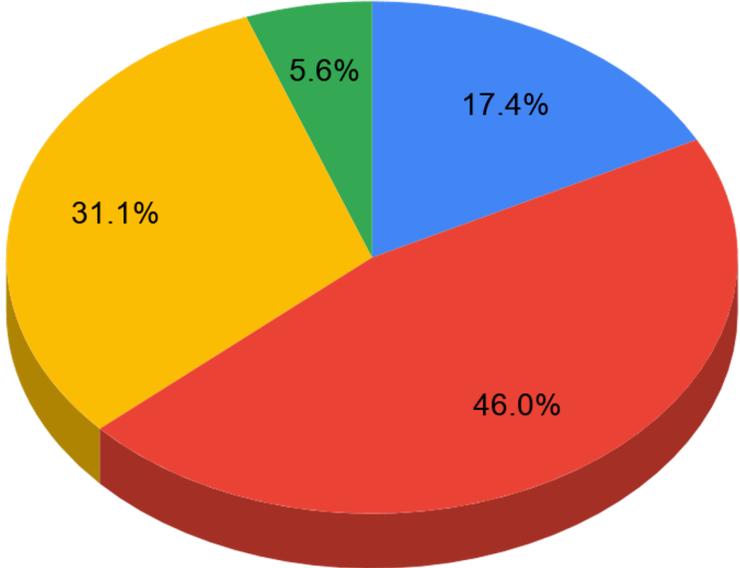
- Networks' responses to Covid-19: 741
- Dynamic Flooding in Supernodes: 707
- Demystifying Open Source Network Operating Systems: 697
- Characterizing Transnational Internet Performance and the Great Bottleneck of China: 689
- Whiteboarding 101: 660

NANOG 80 Survey Results

Edward McNair, NANOG Executive Director

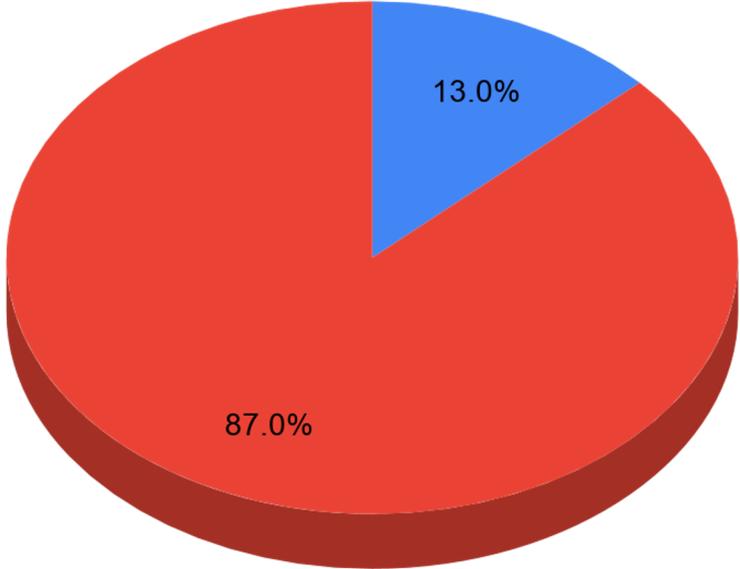
If NANOG 80 (Seattle, WA — October 19-21, 2020) is held as both a virtual and face-to-face conference, how do you plan to attend?

- In person
- Remotely
- Not sure yet
- Don't plan to attend



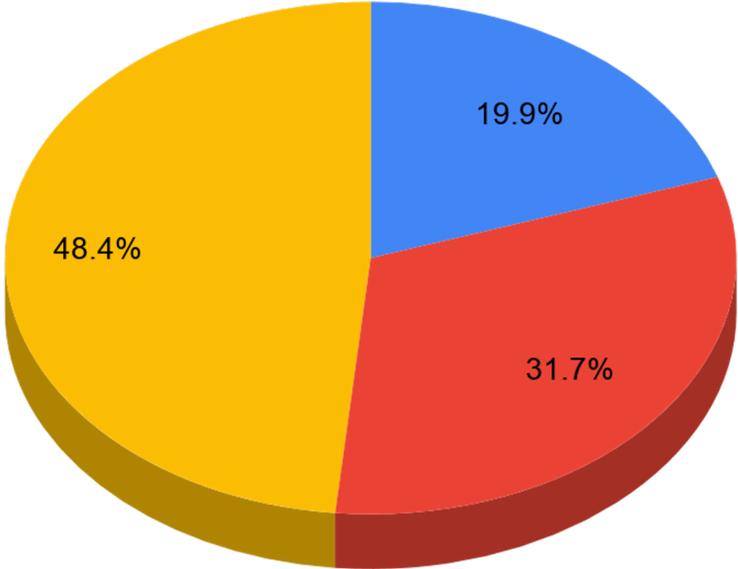
Do you live within driving distance to Seattle?

- Yes
- No



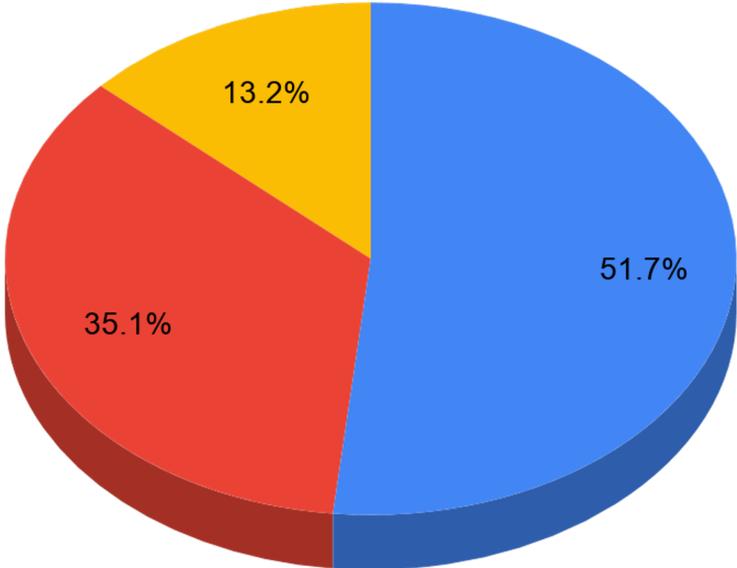
Will your company/organization allow you to travel in October, 2020?

- Yes
- No
- Not Sure



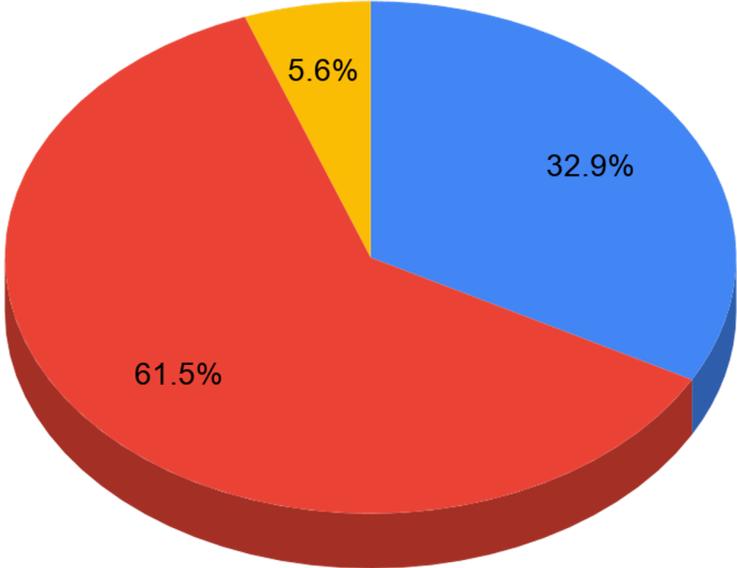
If you're concerned about travel, what would make you feel comfortable enough to travel again?

- Widely available COVID-19 vaccine
- Effective COVID-19 treatment(s)
- Other (please specify)



If CDC-recommended safety protocols are in place at NANOG 80, would it impact your decision to attend in person?

- Yes
- No
- Other



Election Process Update

Edward McNair, NANOG Executive Director

What is new in 2020

- New software solution - SimplyVoting
 - Using an SSO - better security
 - ONLY ONE SUBMISSION - no option to change your vote
- Special Bylaws Election - taking place now
 - Voting closes at 3:00 pm EDT, Wednesday, July 22
 - Results sent to Members and posted on website July 23
- Board of Director Candidate Nominations and Statements of Support will be hosted on NANOG website

2020 Candidate Election Timeline

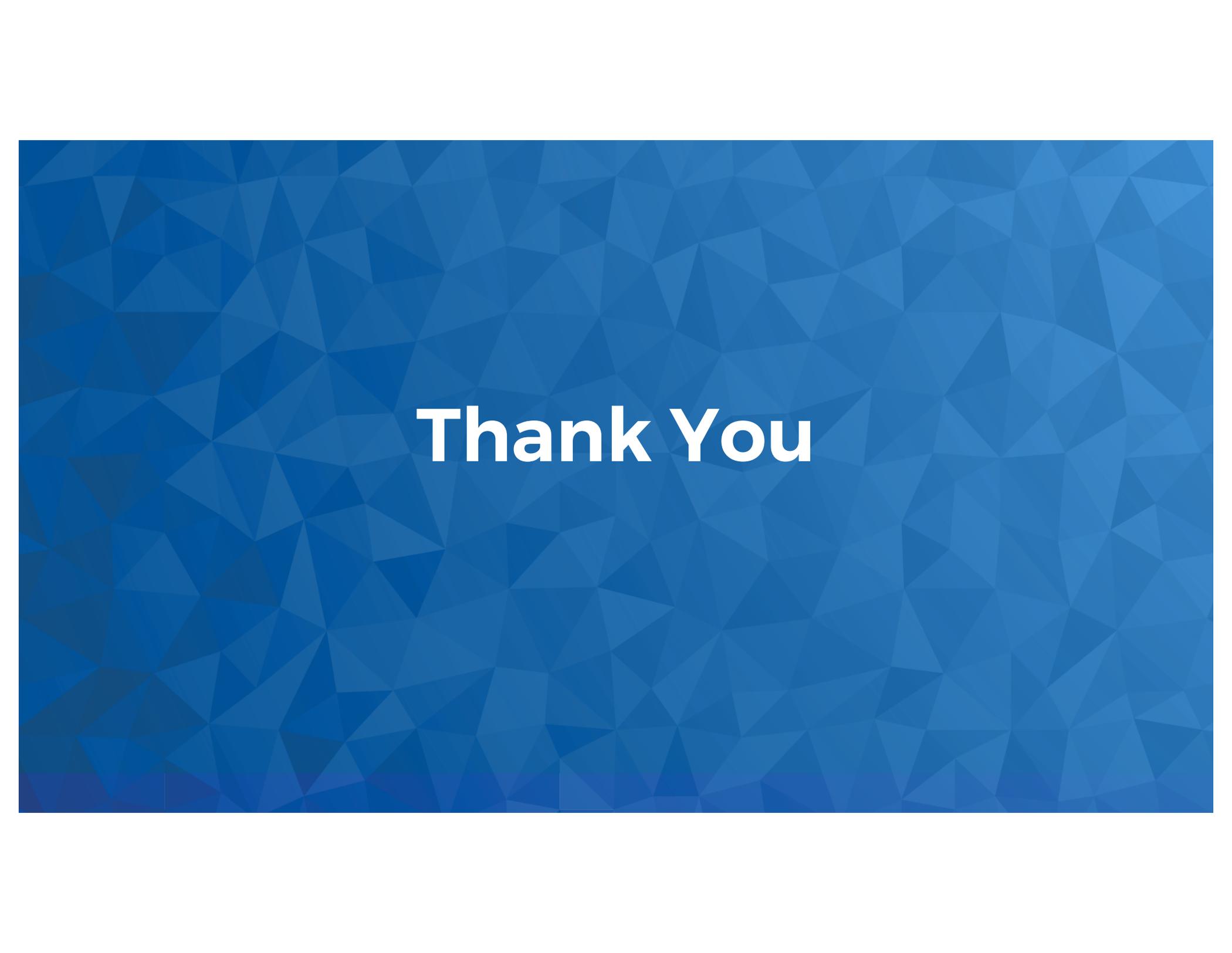
- August 17 - Call for Candidates
 - Nomination form hosted on NANOG website - must be logged in to access
 - Nominate yourself or another NANOG Member to run for the Board of Directors
- September 14 - Statements of Support open
 - Complete a form hosted on NANOG website to provide a statement of support for candidate(s) - must be logged in to access
- October 19-21 - Voting for Board Candidates
 - Using SimplyVoting solution - SSO access to ballot from your NANOG Member Profile page

Bylaw Changes

Tina Morris, NANOG Vice Chair



Q&A

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Thank You