



NANOG Member Meeting

Meeting Agenda

- NANOOG 2020 Financials
- Strategic Plan Updates + Timeline
- Beta Tester needed
- Committee Appointments
- NANOOG 82 Plans
- Member Q&A

Financials

Susan Forney, NANOG Treasurer

Assets

(Dec 31, 2020 vs 2019)

ASSETS	Dec 31 2020	Dec 31 2019	\$ Change
Current Assets			
Bank Accounts			
1065 Chase Bank	139,842.09	346,097.94	-206,255.85
1070 Chase Savings	452,788.00	1,002,618.73	-549,830.73
1075 Fidelity	4,044,441.14	3,771,928.90	272,512.24
Total Bank Accounts	\$4,637,071.23	\$5,120,645.57	\$ -483,574.34
Accounts Receivable	\$35,000.00	\$396,000.00	\$ -361,000.00
Other Current Assets	\$117,891.97	\$126,933.27	\$ -9,041.30
Total Current Assets	\$4,789,963.20	\$5,643,578.84	\$ -853,615.64
Fixed Assets	\$228,120.32	\$110,666.15	\$117,454.17
TOTAL ASSETS	\$5,018,083.52	\$5,754,244.99	\$ -736,161.47

Liabilities + Equity (Dec 31, 2020 vs 2019)

LIABILITIES AND EQUITY	Dec 31 2020	Dec 31 2019	\$ Change
Liabilities			
Current Liabilities			
Accounts Payable	\$19,694.67	\$36,495.93	\$-16,801.26
Accrued Payroll	0.00	16,194.34	-16,194.34
2080 PPP Loan	126,800.00	0.00	126,800.00
2500 Deferred Membership Revenue	52,570.92	60,188.51	-7,617.59
2510 Deferred Sponsorship Revenue	444,749.00	913,332.00	-468,583.00
2520 Deferred Meeting Revenue	0.00	112,925.00	-112,925.00
Total Other Current Liabilities	\$624,119.92	\$1,102,639.85	\$ -478,519.93
Total Liabilities	\$643,814.59	\$1,139,135.78	\$ -495,321.19
Equity			
3900 Net Assets	3,243,502.95	2,984,504.97	258,997.98
3950 Meeting Commitments	1,371,606.26	1,412,547.21	-40,940.95
Net Income	-240,840.28	218,057.03	-458,897.31
Total Equity	\$4,374,268.93	\$4,615,109.21	\$ -240,840.28
Total Liabilities and Equity	\$5,018,083.52	\$5,754,244.99	\$ -736,161.47

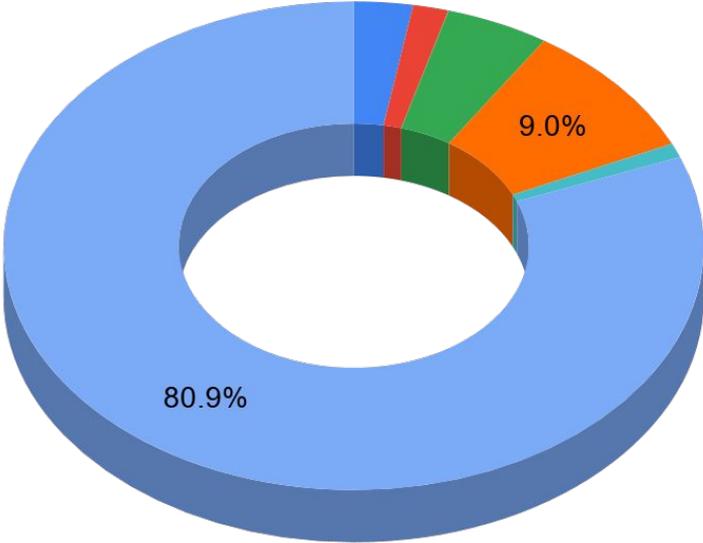
Profit + Loss

(Dec 31, 2020)

Income	
3000 Membership	53,798.07
3320 Donations (In-kind)	32,400.00
3600 Interest	170.93
3610 Dividends	94,636.88
3620 Unrealized gain/loss on investments	178,024.95
3630 Capital Gains	18,777.59
3700 Meeting Income	1,600,837.02
Total Income	\$1,978,645.44
Expenses	
4000 SALARIES	916,764.92
4010 OVERHEAD	239,995.36
5000 Programs	47,500.00
5010 Scholarships	
5040 Outreach Events	1,993.73
5060 College Immersion	50,050.79
Total 5000 Programs	99,544.52
6100 Meeting Expenses	963,180.92
Total Expenses	\$2,219,485.72
NET OPERATING INCOME	\$ -240,840.28

Jan-Dec 2020 Total Income: \$1,978,645.44

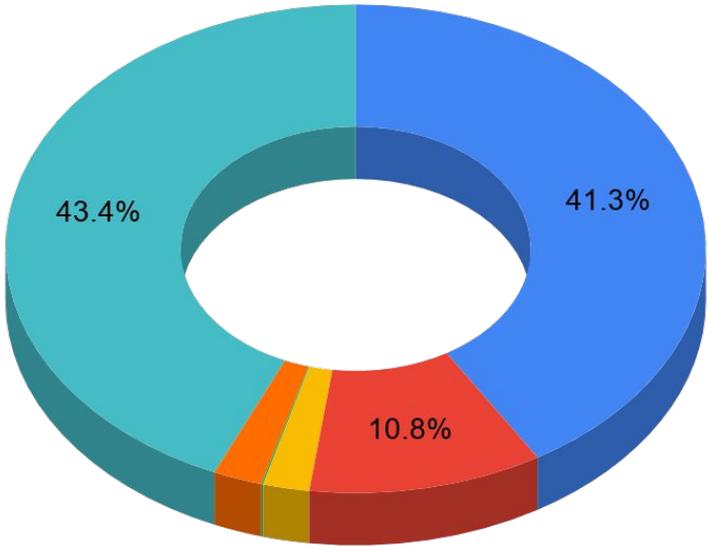
- MEMBERSHIP
- DONATIONS
- INTEREST
- DIVIDENDS
- INVESTMENTS
- CAPITAL GAINS
- MEETING INCOME



Total Income: \$1,978,645.44
Total Expenses: \$2,219,485.72
Net Income: \$ -240,840.28

JAN-DEC 2020 Total Expenses: \$2,219,485.72

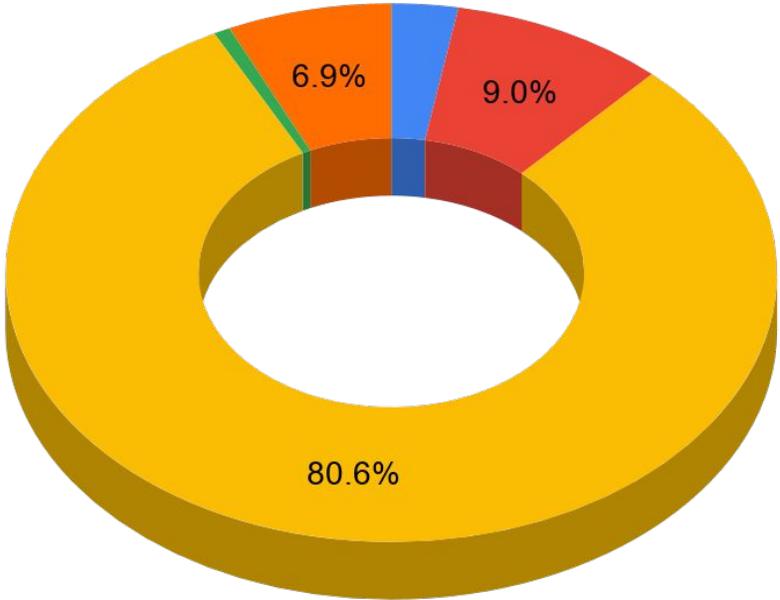
- SALARIES
- OVERHEAD
- SCHOLARSHIPS
- PROGRAMS
- NCI
- MEETING EXPENSES



Total Income: \$1,978,645.44
Total Expenses: **\$2,219,485.72**
Net Income: \$-240,840.28

Total Assets as of December 2020

- Checking
- Savings
- Fidelity
- A/R
- Other Assets



Total Assets: \$5,018,083.52

Strategic Plan Updates + Timeline

Edward McNair, NANOG Executive Director

Strategic Plan Updates

For simplicity we narrowed our strategic plan into three key areas:

- Education
- Meeting Experience
- Online Collaboration

www.nanog.org/strategic-plan

Education

- Classroom education at conferences
- Structured online education
- Training and education outside of conferences
- Monthly educational webinars
- Non-technical, professional-development programs
- Content developed in collaboration with the Program Committee
- Educate veterans, NOGs, and people with disabilities about resources available to them

Education (Cont.)

- Mentorship:
 - Mentorship programs to support the next generation of Internet technology professionals
 - Mentors and Mentees meet face-to-face at each meeting
 - Mentorship sessions should be facilitated and topic-based
 - Mentorship training programs for volunteers
 - Mentorship portal to support continued engagement
 - Develop mentorship guidelines and a code of conduct

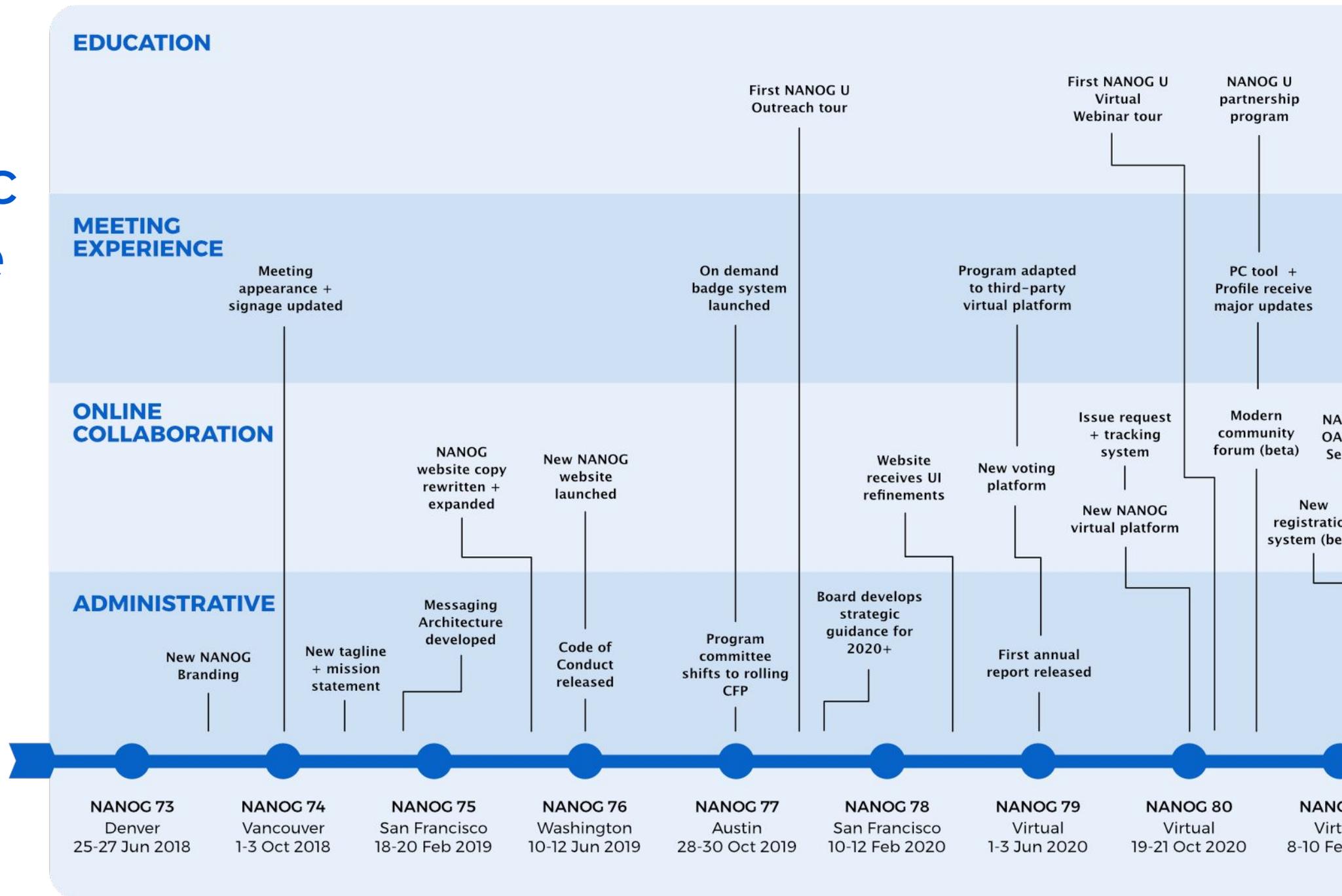
Meeting Experience

- Build smaller communities based on affinities and specialties
- Reach out to local NOGs to recruit speakers for upcoming meetings in their vicinity
- Provide more private-meeting space
- Encourage participation of industry executives
- Provide better support for NANOG Premium Sponsors at conferences
- Provide resources for parents attending a conference

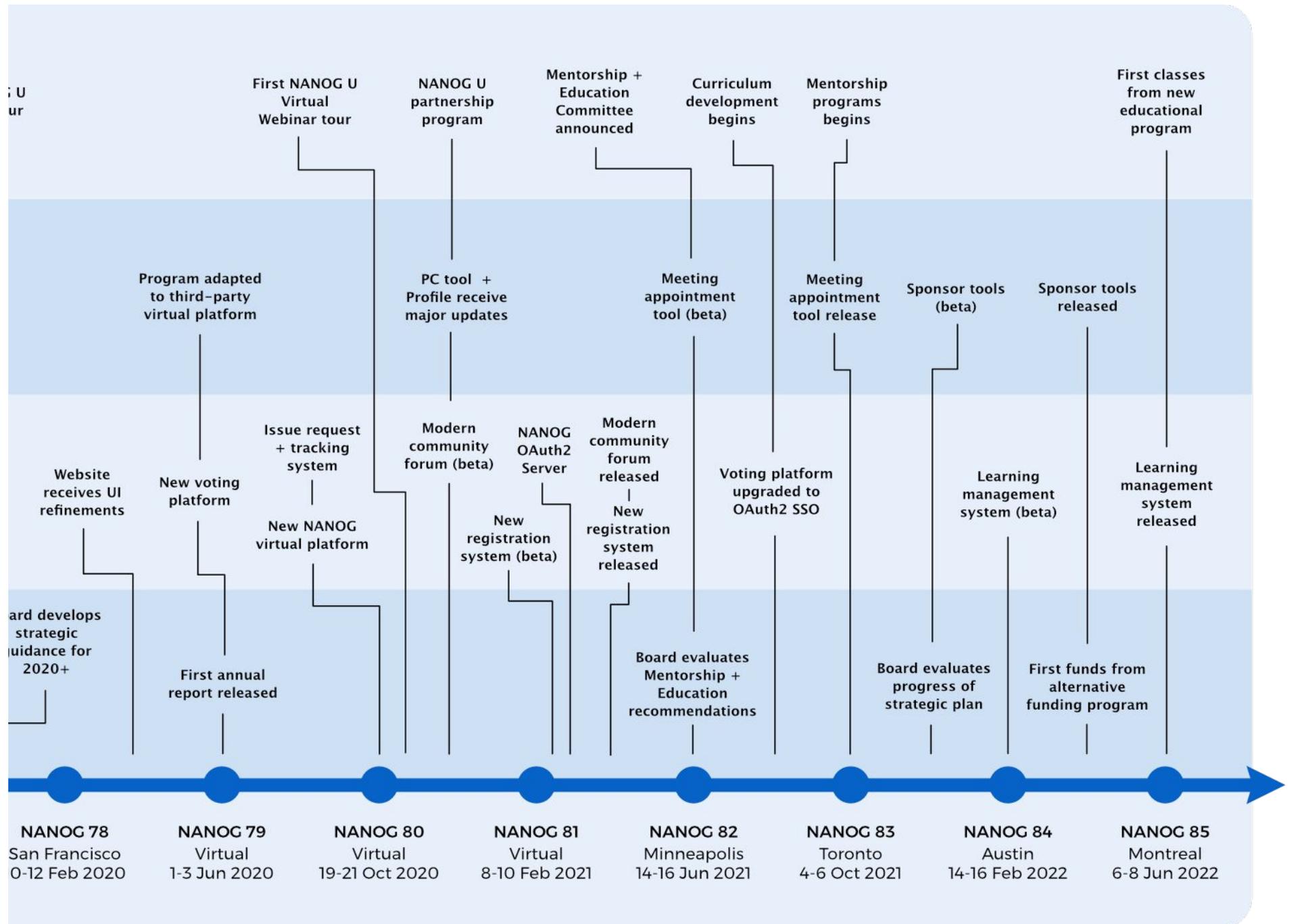
Online Collaboration

- Knowledge Base for Internet technology professionals
- Modern online forums
- Improve online presence to reach new audiences
- Effective use of social-media platforms
- Better tools to support conference attendees
- Improve mobile accessibility of current tools
- Systems for tracking community requests
- Online room-reservation system
- Easy scheduling system
- Premium meeting tool features for sponsors

NANOG Strategic Timeline



NANOG Strategic Timeline



Beta Testers

Edward McNair, NANOG Executive Director

We need Beta Testers

We will need beta testers for:

- Meeting Data Tool
- Community Forum
- New Registration system and more

Go to nanog.org/nominations to learn more and volunteer

Committee Appointments

Tina Morris, NANOG Board Chair

Program Committee Appointments

- Currently have 14 seats to fill and 13 candidates that have completed the candidate form
- Please consider standing
 - a. **[Go to nanog.org/nominations](https://nanog.org/nominations)**
 - b. Candidate form needs to be completed by this evening

Other opportunities to serve

Scholarship Committee

- Seeking multiple candidates for this year's process

The board is also establishing two new ad hoc

Committees:

- Mentorship Committee
- Education Committee

**Go to
nanog.org/nominations
to learn more and
volunteer**

NANOG 82 Plans

Tina Morris, NANOG Board Chair

COVID-19

- We are planning a hybrid (in-person + virtual) meeting for NANOG 82
- We will be monitoring CDC guidelines
- The safety of our community is our number one concern

Q&A

