



Member Meeting

NANOG Board

A man with dark hair, wearing a dark blue jacket over a white shirt and a yellow lanyard with a badge, is smiling and looking to his right. He is seated at a table in a conference room. In the background, other people are seated at tables, some wearing lanyards. The scene is brightly lit, suggesting an indoor event.

Thank you, Patrick!

Meeting Agenda

- Financials
- Registration Fee Increase
- NANOG 84 Ombud's Report
- Development Projects
- NCI Program
- Appointing an Interim Board Member + Fall Elections
- COVID attendance policies
- Q&A

Board of Directors



Tina Morris
Board Chair



David Siegel
Vice Chair



Vincent Celindro
Treasurer



Steve Feldman
Secretary



Benson Schliesser
Board Member



Cat Gurinsky
Program Committee Chair



Edward McNair
Member/Exec Director

Financials

Vincent Celindro, NANOG Treasurer

Claudia Bristol, NANOG Controller

Edward McNair, NANOG Executive Director

Profit and Loss

(Jan-Apr 2022)

INCOME

Membership	\$17,925
Donations	622
In Kind Contributions	2,800
Other Income	3,000
Outreach Partnerships	0
Interest	10
Dividends	35,627
Unrealized gain/loss on investments	-235,442
Capital Gains	-89,455
Meeting Income	591,769

Total Income **\$326,856**

EXPENSES

Salaries	\$368,749
Overhead	45,846
Scholarships	7,850
Outreach	14,976
Meeting Expenses	564,101

Total Expenses **\$1,001,522**

NET INCOME **\$-674,666**

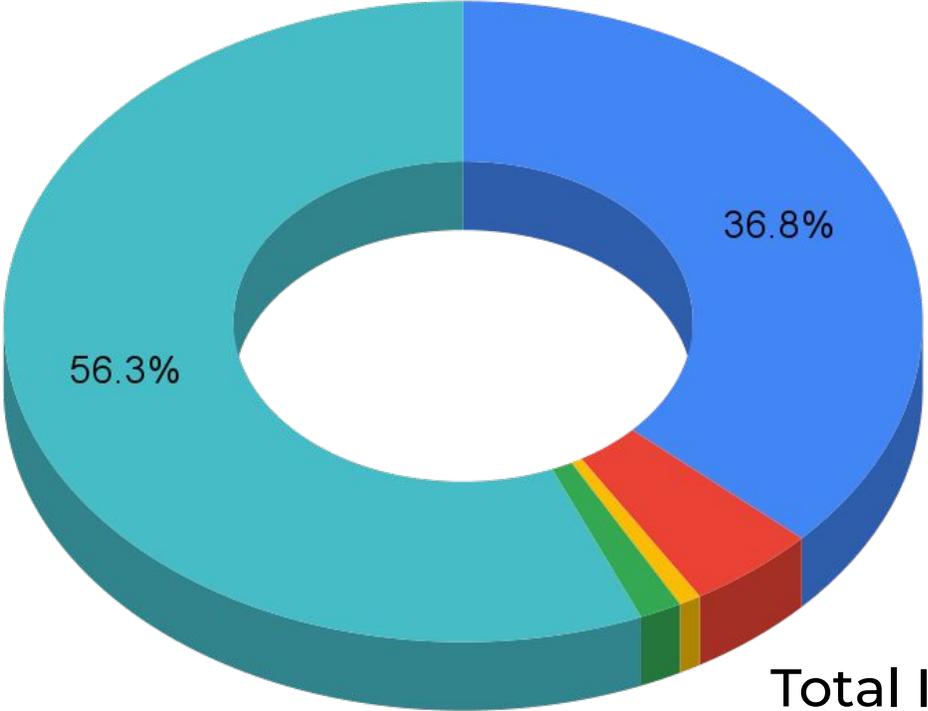
Financial Summary

- Our overall loss through April is \$675K.
- Of that, \$325K can be attributed to market losses on our investments.
- The part of our operating loss which we control is \$350K, which is actually a little better than projected.
- We currently do not budget for market fluctuations.

JAN-APR 2022

Total Expenses: \$1,001,522

- SALARIES
- OVERHEAD
- SCHOLARSHIPS
- OUTREACH PROGRAMS
- MEETING EXPENSES



Total Income: \$326,856
Total Expenses: **\$1,001,522**
Net Loss: **\$674,666**

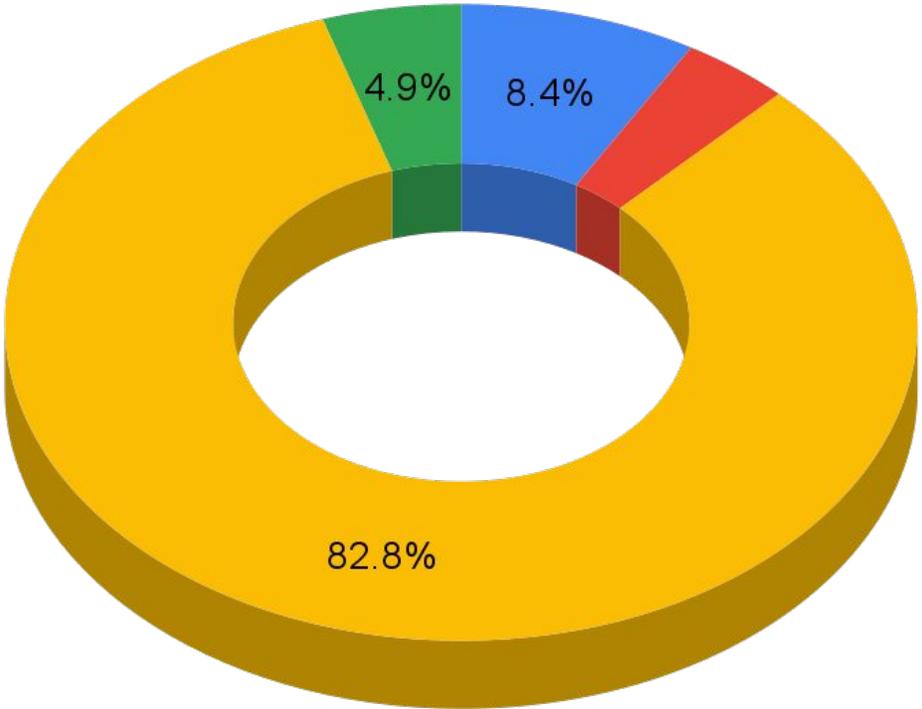
Balance Sheet Summary (As of 30 April 2022)



ASSETS	
Bank Accounts	
Chase Checking	\$332,428
Chase Savings	152,853
Fidelity	3,276,391
Total Bank Accounts	\$3,761,672
Accounts Receivable	\$194,400
Other Current Assets	214,112
Total Current Assets	\$4,170,184
Fixed Assets	\$355,472
TOTAL ASSETS	\$4,525,656
LIABILITIES AND EQUITY	
Current Liabilities	\$1,102,325
Net Assets	\$2,629,033
Donor Restricted	30,000
Meeting Commitments	1,438,964
Net Income	-674,666
Total Equity	\$3,423,331
TOTAL LIABILITIES AND EQUITY	\$4,525,656

Total Assets as of April 2022

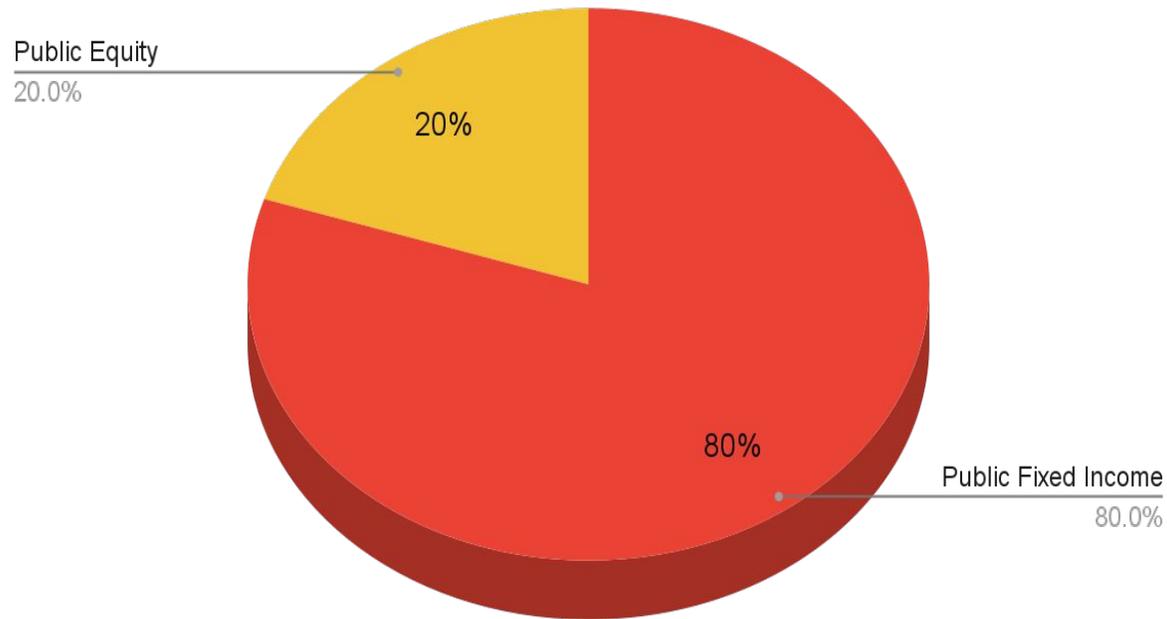
- Checking
- Savings
- Fidelity
- A/R



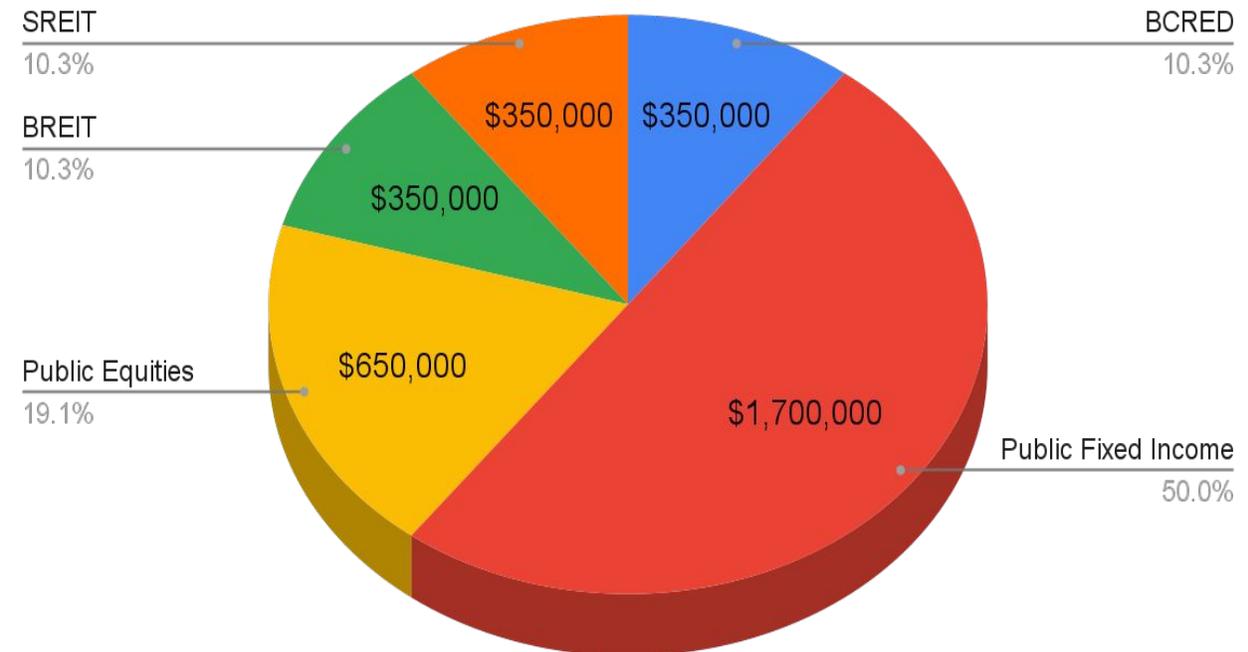
Total Assets: \$4,525,656

Investment Reallocation

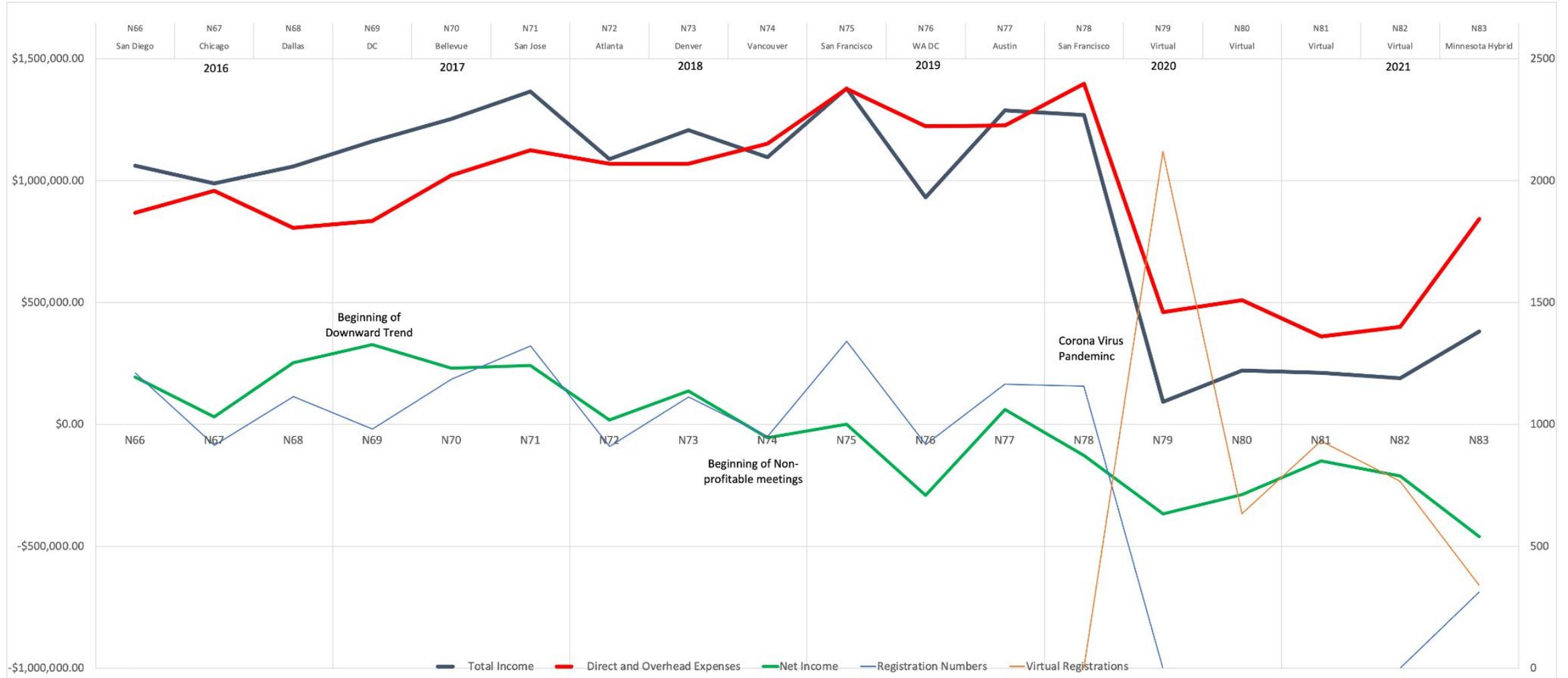
Previous Allocation of Investments



Current Allocation of Investments



Historical View



Registration Fee Increase

Registration Prices

Spring 2017

Member Pricing

- Early: \$525
- Standard: \$625
- Late: \$725
- Onsite: \$925

Non-Member Pricing

- Early: \$550
- Standard: \$650
- Late: \$750
- Onsite: \$950

Student Pricing

- Early: \$100
- Standard: \$100
- Late: \$100
- Onsite: \$100

Virtual Pricing

- Standard: \$100
- Complementary: \$0

Fall 2022

Member Pricing

- Early: \$675
- Standard: \$775
- Late: \$875
- Onsite: \$1075

Non-Member Pricing

- Early: \$700
- Standard: \$800
- Late: \$900
- Onsite: \$1100

Student Pricing

- Early: \$100
- Standard: \$100
- Late: \$100
- Onsite: \$100

Virtual Pricing

- Standard: \$100
- Complementary: \$0

Historical Prices

Members Breakfast

October 18, 2016

Dallas, TX

Attendance: 156 members

Introductions & Welcome (Board Chair)

Financial update (Board Treasurer)

- As of Dec 15, 2015 - NANOG had 2.6 M in assets
- As of Aug 16 - NANOG had 3.7 M in assets, 2M in Expenses, & 1.7 in Liability
- Reserve Policy - 2017-2018 goal to have a operating reserve of 5M
- Registration Fees - Registration fees should cover the cost of the meeting. Registration fees have not been raised since 2008. In order to keep the quality of the meetings the following changes will take place for future meetings:
 - Early from \$450 to \$550
 - Standard from \$525 to \$650
 - Late from \$575 to \$750
 - Onsite from \$675 to \$950.

Onsite registration puts a financial burden on the organization. \$25 Member discount will still apply. Even with the increase, we will fall short about 460K covering the meeting cost. This analysis will be reviewed every year.

NANOG 84 Ombuds Report

Formal Concerns of Ombuds'

Below are concerns directly expressed to the Ombuds. *Note: Numbers in parentheses reflect the number of distinct (different people at different times) concerns brought forward.

- (1) Insincere delivery of Code of Conduct
- (2) Touchy-feely and inappropriately 'playful' attendees
- (2) A lack of belonging for women
- (1) Attendees "treating this conference like a dating pool"
- (1) A lack of belonging for people of color
- (1) Challenge with a vendor in the enforcement of the conference vaccination policy
- (1) Marketing materials (blood red color)
- (3) Overbearing and controlling leaders drowning out participant's experiences

Read the full report: <https://nanog.org/resources/nanog-ombuds/nanog-84-ombuds-report/>

Development Projects

Appointment Tool

- The Appointment tool is beta
- On May 26th it was demoed to our volunteer beta testers, the board, and members of the Program Committee
- The beta testers are currently giving feedback through a dedicated Slack channel.
- The core calendaring engine is in place and additional features and bug fixes are constantly being addressed.
- The public beta of the tool will be released with the opening of NANOG 86 registration.

NANOOG College Immersion (NCI) Program

NCI Program Updates

- At the request of the board, the program was reimagined by staff.
- The qualifications for the program now mirror the standards for the scholarship program.
- The program also allows graduate students to apply as individuals.
- The program is now sponsor funded.
- Howard University, an HBCU, is the first college to participate in the new program.

Appointing an Interim Board Member + Fall Elections

COVID attendance policies

Next Steps for COVID

Global policies towards COVID are changing. Should we...

- Keep our policies as is and only allow those who are fully vaccinated.
- Take hybrid approach and allow fully vaccinated, a negative molecular (NAAT / PCR) or proctored antigen test result, or proof of recent recovery.
- Drop COVID requirements completely.
 - “Real-time” follow current CDC and local guidelines.

Q+A

