



NANOG
ATLANTA

N87

2023

13-15 FEB

Member Meeting



NANOG®

Agenda

- Newly Elected Board Officers + Staff
- Financials
- Election Process Discussion
- Development Updates
- Q+A

Board of Directors



Leslie Daigle
Board Chair



Vincent Celindro
Vice Chair



David Siegel
Treasurer



Cat Gurinsky
Secretary/ PC Chair



Michael Costello
Board Member



Steve Feldman
Board Member



Tina Morris
Board Member



Edward McNair
Member/Exec Director

Staff



Edward McNair
Executive Director



Darriex "Dé" Harvey
Meeting + Events
Director



Valerie Wittkop
Program Director



Claudia Bristol
Controller + HR



Leigh Brooks
Senior Designer



Elizabeth Drolet
Marketing
Content Creator



Shawn Winstead
Bus. Development
Specialist



Greg Newman
Software Craftsperson

A man wearing a light-colored hat and glasses is speaking into a microphone. He is gesturing with his right hand. The background is blurred, showing other people at a conference.

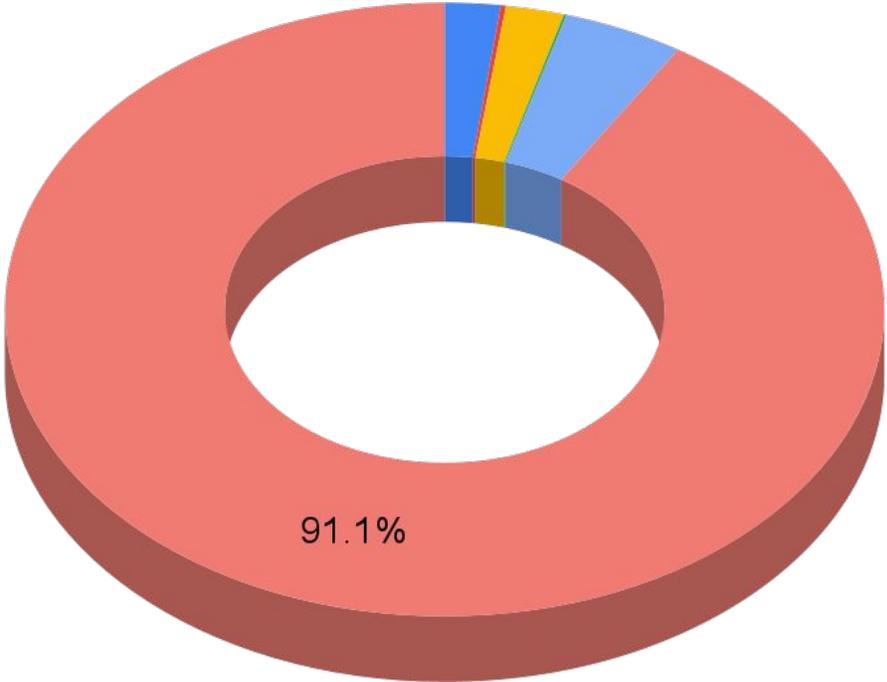
Financials - 2022 Year in Review

Vincent Celindro

JAN-DEC 2022

Total Income: \$2,393,566

- MEMBERSHIP
- DONATIONS
- OUTREACH PARTNERSHIP
- OTHER INCOME
- INTEREST
- DIVIDENDS
- MEETING INCOME



Total Income: \$2,393,566
Total Expenses: \$3,300,783
Net Loss: \$907,217

Profit and Loss

(Jan-Dec 2022)

INCOME

Membership	\$59,358
Donations	3,107
In Kind Contributions	2,400
Other Income	3,000
Outreach Partnerships	62,180
Interest	55
Dividends	128,436
Unrealized gain/loss on investments	-373,245
Capital Gains	-134,826
Meeting Income	2,643,101

Total Income **\$2,393,566**

Expenses

Salaries	\$1,165,119
Overhead	287,826
Scholarships	26,450
Outreach	50,182
Meeting Expenses	1,771,206

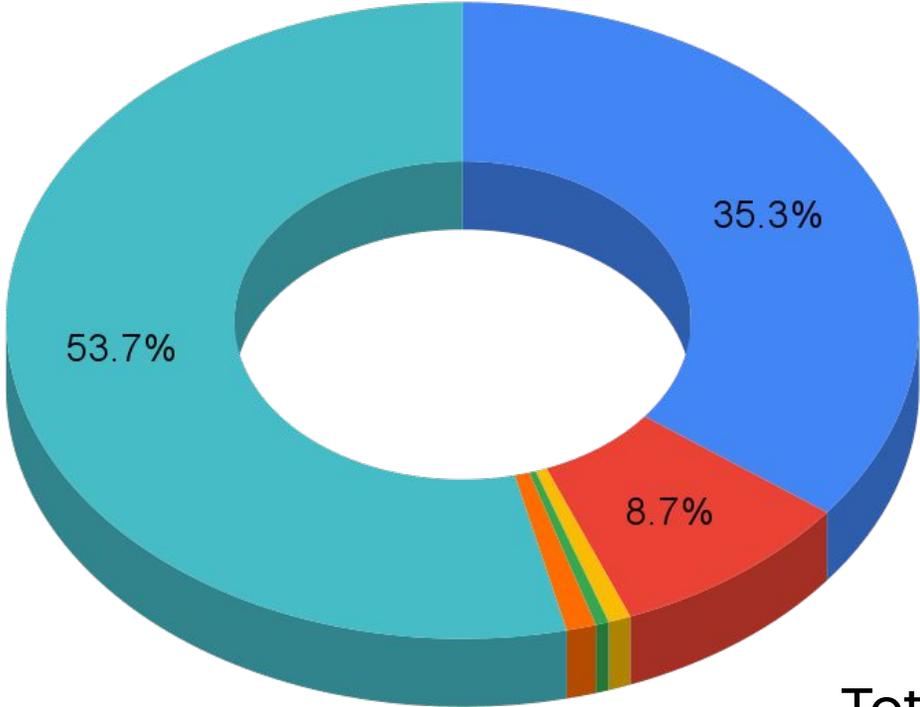
Total Expenses **\$3,300,783**

NET INCOME **\$-907,217**

JAN-DEC 2022

Total Expenses: \$907,217

- SALARIES
- OVERHEAD
- SCHOLARSHIPS
- OUTREACH PROGRAMS
- NCI
- MEETING EXPENSES



Total Income: \$2,393,566
Total Expenses: **\$3,300,783**
Net Loss: **\$907,217**

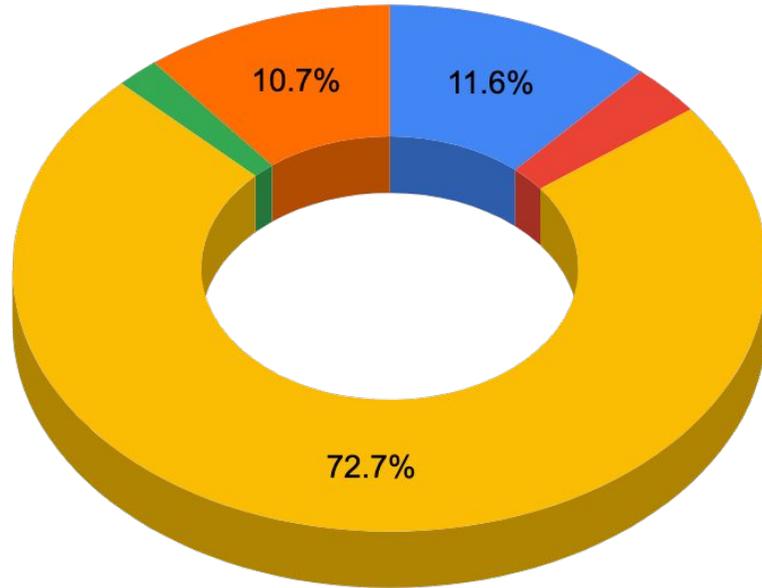
Balance Sheet Summary

(As of 31 Dec 2022)

Assets	
Bank Accounts	
Chase Checking	\$396,876
Chase Savings	152,873
Fidelity	2,923,962
Total Bank Accounts	\$3,473,711
Accounts Receivable	\$168,500
Other Current Assets	157,985
Total Current Assets	\$3,800,196
Fixed Assets	\$369,111
TOTAL ASSETS	\$4,169,307
LIABILITIES AND EQUITY	
Current Liabilities	\$978,528
Net Assets	\$3,030,993
Donor Restricted	30,000
Meeting Commitments	1,037,003
Net Income	-907,217
Total Equity	\$3,190,779
TOTAL LIABILITIES AND EQUITY	\$4,169,307

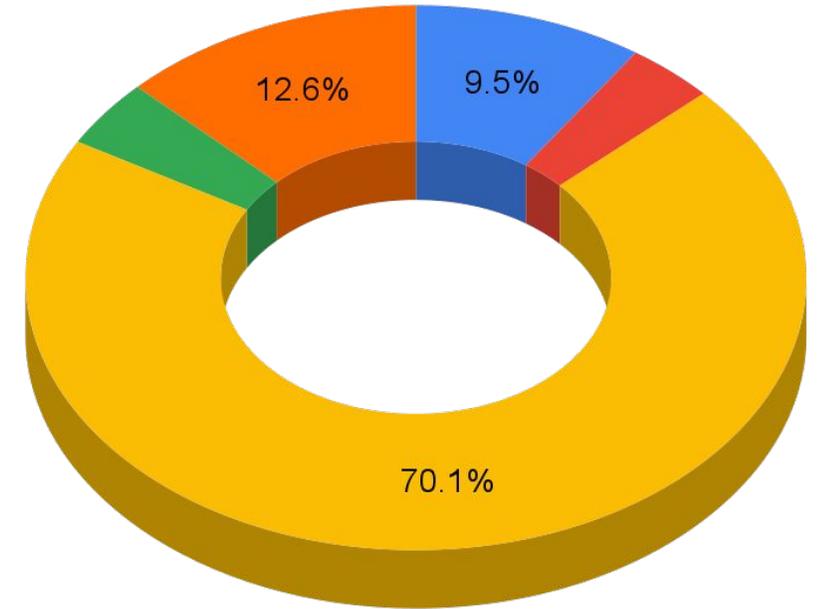
Total Assets as of Dec 2021 + 2022

- Checking
- Savings
- Fidelity
- A/R
- Other Assets



Total Assets 2021: \$4,912,031

- Checking
- Savings
- Fidelity
- A/R
- Other Assets



Total Assets 2022: \$4,169,307

2022 Continued Pandemic Impact

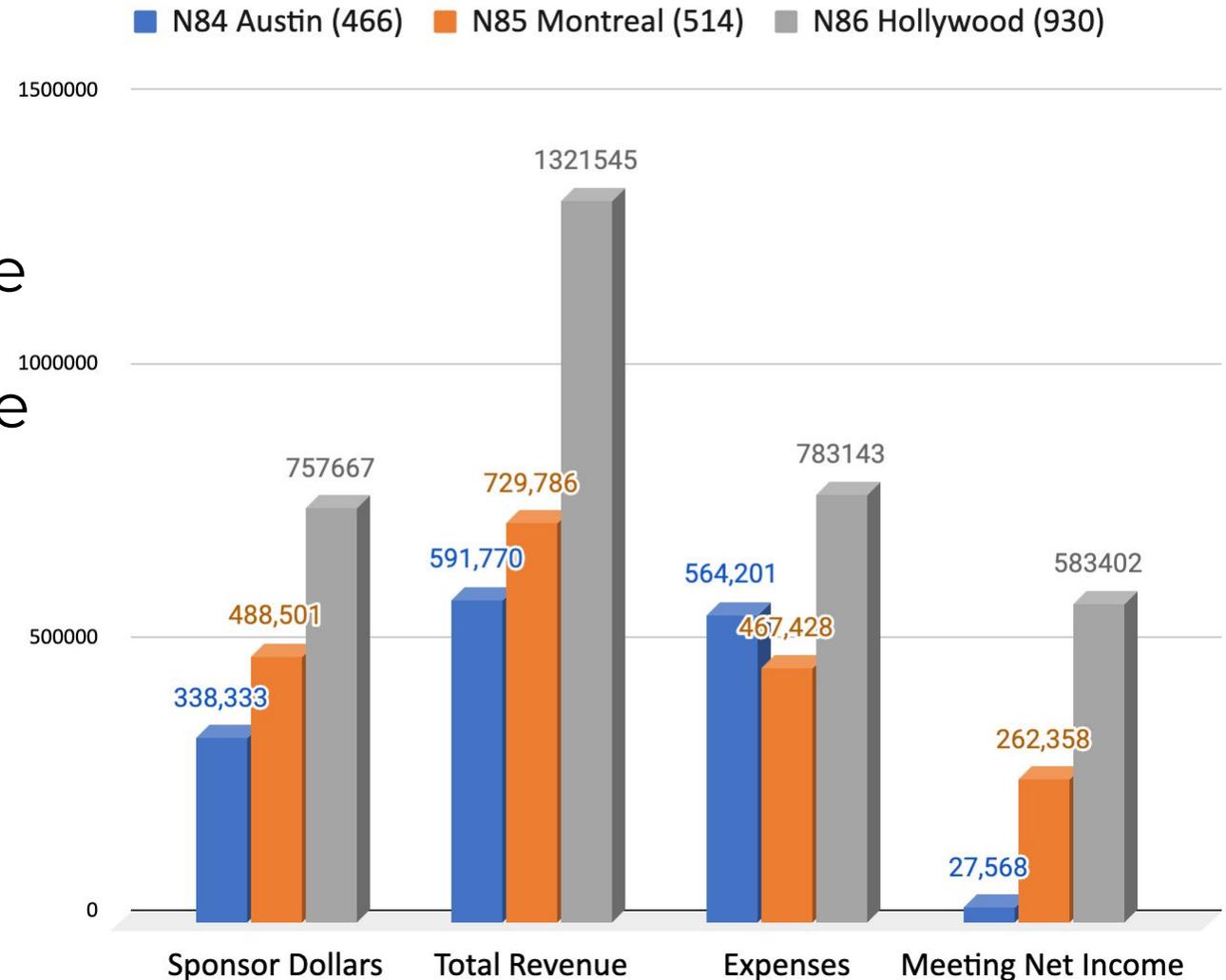
With the lessening of pandemic restrictions on travel and other restriction, the in-person attendance increased with each meeting which directly impacts revenue from sponsorship and registrations.

- N84 Austin - In-person attendees: 466, Sponsors \$338K, Total Revenue \$591.8K, Expenses \$564K, Net Income \$27.5K
- N85 Montreal - In-person attendees: 514, Sponsors \$488.5K, Total Revenue \$729.8K, Expenses \$467.4K, Net Income \$262.3K
- N86 Hollywood - In-person attendees: 930, Sponsors \$757.7K, Total Revenue \$1.3M, Expenses \$783K, Net Income \$583.4K

Economic Impact

- Offsetting the positive direction in meetings, was the negative impact on the market.
- The financial impact on the P&L was a loss of \$508K in investments.
 - Unrealized loss on investments of \$373K
 - Realized capital loss of \$135K

2022 Conferences





Failproof vs Failfast
(detect quickly, mitigate in 1 sec or less)

Elections Update

Mike Starr, Elections Committee Chair



Annual Election Voting Method

Feedback or concerns regarding a shift to ranked choice voting for NANOG elections or thoughts regarding encouraging voter turnout are appreciated. We would like to encourage you to send your feedback to elections@nanog.org.

Next Steps

- Solicit feedback from the membership through <date>
- Board decision on voting system <date>
- Announcement of voting system decision <date>

Rank choice voting





5%



28%



33%



21%



13%

Votes -> $\frac{100\%}{3} = 33\%$ <- To win
Reps -> 3



5%



28%



33%



21%



13%

Votes -> $\frac{100\%}{3} = 33\%$ <- To win
Reps -> 3



5%



28%



33%



21%



13%

Votes -> $\frac{100\%}{3} = 33\%$ <- To win
Reps -> 3

	2
	
	1
	
	





33%



33%



21%



13%



33%



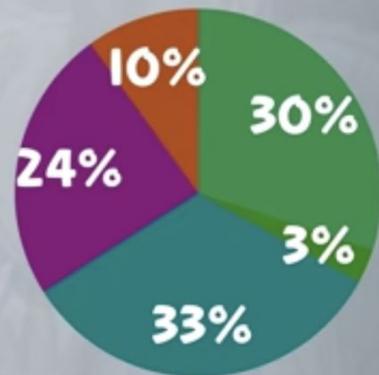
33%



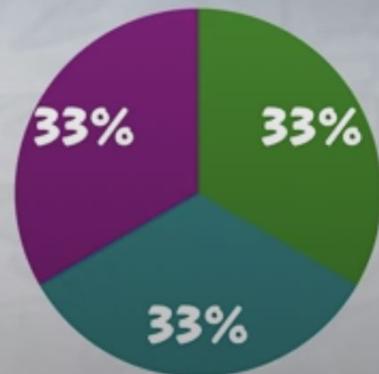
34%



Citizens:



Representatives:



Questions?

A photograph of two men in a workshop or office setting. The man on the left has dark hair, a beard, and glasses, wearing a maroon polo shirt. The man on the right has short hair and glasses, wearing a light blue hoodie. They are both looking intently at a laptop screen. The background is blurred, showing other people and computer monitors.

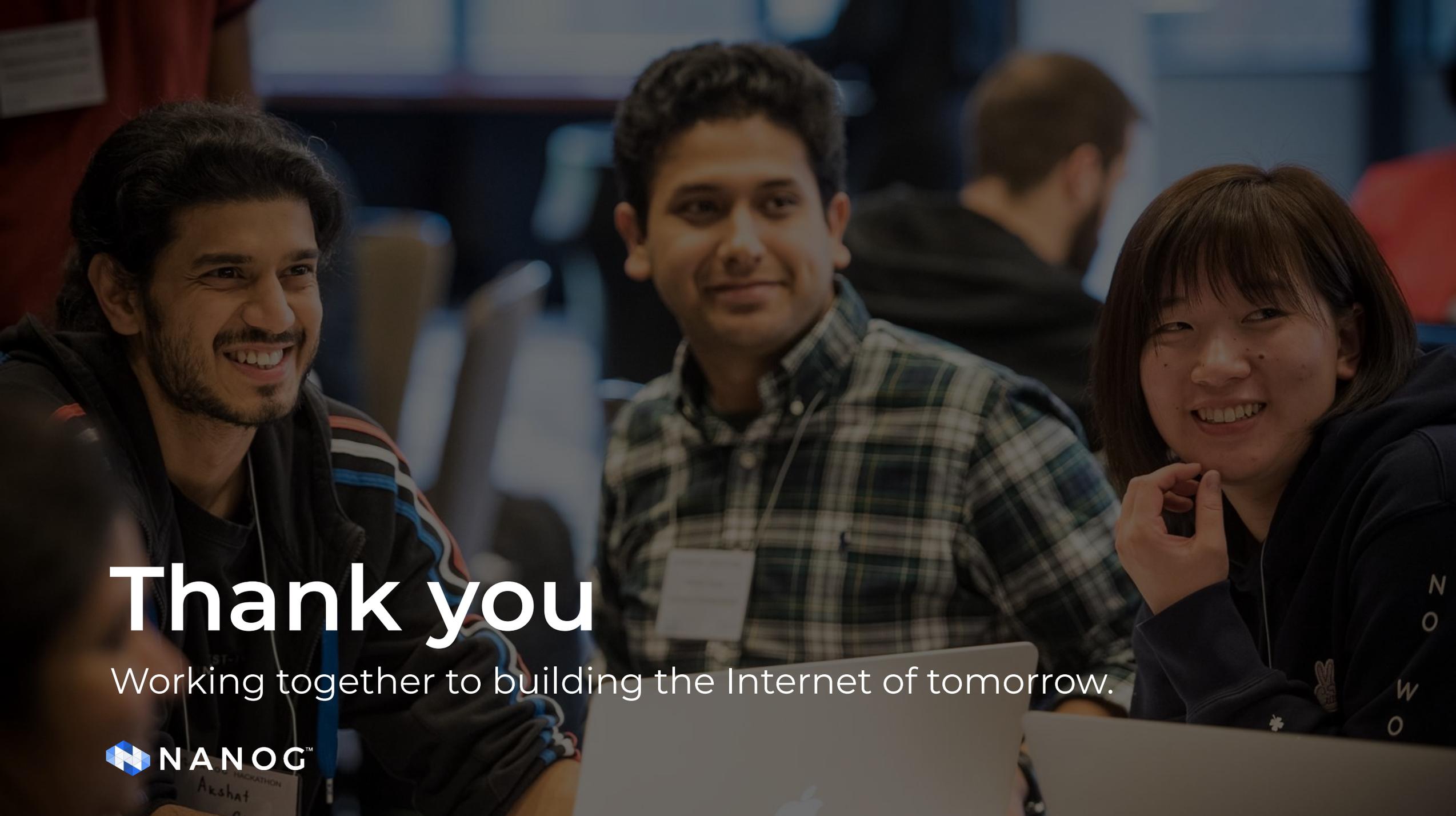
Development Updates

Recent Software Releases

- Program Tool version two has been released and is now in full use by the PC.
- NANOG's top level navigation has been optimized for improved accessibility and ease to use.
- A new section on the home page highlights featured stories and news of note.
- To support smaller meetings we are now offering table rentals. An alpha release tool has been created to manage the process.

2023 Development Projects

- Update site navigation, UI + staff administration tools
- Registration System Upgrades
- Sponsor Tool
- Badge Printing
- Appointment Tool v1
- Virtual Platform Upgrades
- Meeting Room/Table Assignment
- Interactive Reporting
- Enabling NOGs to use our Event tools

A photograph of three people, two men and one woman, sitting around a laptop. They are all smiling and looking towards the camera. The man on the left has a beard and is wearing a dark jacket with colorful stripes on the sleeve. The man in the middle is wearing a plaid shirt and a lanyard with a badge. The woman on the right is wearing a dark hoodie with a peace sign and the letters 'N O W O' on it. The background is a blurred indoor setting, likely a hackathon or workshop.

Thank you

Working together to building the Internet of tomorrow.



Akshat

Q+A