(Translation from the Italian original which remains the definitive version)

## Results for the first nine months of 2004; Net consolidated profit +27.5%

Life premiums + 26.9%; Non life premiums + 13.4%

The board of directors of Vittoria Assicurazioni met today in Milan to discuss the results for the first nine months of 2004, and approved the consolidated third quarter report.

The consolidated net profit amounted to Euro 19.3 million (Euro 12.4 million in the same period of the previous year). The increase is partially due to the adoption, for the group real estate activities, of the completion method rather than the completed contract method for the real estate units under construction were there already is a firm commitment of the purchaser. Had this criteria been used in past years, consolidated net profit would have amounted to Euro 16.4 million (12.8 million at 30 September 2004), up 27,5%.

The current year is characterised by a notable improvement of investments income and, at the technical level, by an improvement of life and non motor – non life results and by a reduction of the motor technical margin as a normal and prudent consequence of the growth policy.

Total premiums amount to Euro 359.4 million with an increase of 16.1%

Life premiums rose 26.9%. Periodic recurring premiums account for 43.6% of premiums underwritten, while single premiums account for 56.4%.

Non life direct premiums increased 13.4%.

Premiums of the motor lines of business increased 15.4%, mainly thanks to new customers.

Other non-life premiums excluding aviation, marine, bonds and credit rose 6.1%. Premiums relating to aviation, marine, bonds and credit increased 18.3%.

Overheads as a percentage of premiums decreased from 11.4% to 10.3%.

Investments totalled Euro 1,249.2 million up 6.7% on 31 Decembre 2003. They are split between investments where policyholders bear the risk (Euro 123.1 million) and investments where the Group bears the risk (Euro 1,126.1 million). Net ordinary income for the period of investments where the Group bears the risk amounted to Euro 40.0 million

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(Euro 32.6 million at 30 September 2003), including Euro 3.1 million deriving from the

company's share of ordinary profits of the associate companies which are accounted for

using the equity method (Euro 1.6 million in the same period of 2003). The securities

portfolio at 11 November 2004 shows unrealised gains of Euro 52.4 million.

The results of real estate companies consolidated on a line-by-line basis, net of

intercompany transactions, include turnover from services of Euro 2.4 million mainly

arising from real estate brokerage services (30 September 2003: Euro 1.7 million) and

profit on real estate trading of Euro 8.8 million (30 September 2003: Euro 0.5 million).

Group shareholders' equity amounted to Euro 138.0 million. Minority interests account for

Euro 10.3 million.

The company's key financial figures will be presented to the market on 25 November at

5.30 pm at Palazzo Affari ai Giureconsulti, Piazza Mercanti, 2, Milan. They will also be

available on the company's website in the "investor relations" section

(www.vittoriaassicurazioni.com).

Milan, 12 November 2004

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Annex:

reclassified profit and loss account and consolidated profit and loss account

## Reclassified profit and loss account

(in thousands of Euros)

(iii tilousailus oi Euros)			
	Vittoria Assicurazioni S.p.A.		
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	30/09/04	30/09/03	31/12/03
Technical account			
Life business:			
Direct insurance			
(+) Gross premiums accounted for	75.248	59.321	94.021
(-) Charges relating to claims	50.317	37.512	61.346
(-) Change in mathematical and other			
technical reserves	34.159	33.262	44.186
(+) Other technical captions, net	864	826	1.080
(-) Operating costs	8.967	9.574	14.010
(+) Income on investments where			
the company bears the risk - Class C - net of			
the portion transferred to the non-technical account	17.018	16.435	22.069
(+) Income on investments where			
policyholders bear the risk - Class D	5.329	5.249	6.768
Direct insurance result	5.016	1.483	4.396
Outwards reinsurance result	188	-10	131
Retained direct insurance result	5.204	1.473	4.527
Indirect and retroceded insurance result	-8	11	-36
Result of life business technical account	5.196	1.484	4.491
Non-life business:			
Direct insurance			
(+) Gross premiums accounted for	283.182	249.702	362.908
(-) Change in premium reserve	-1.078	2.052	18.855
(-) Charges relating to claims	202.801	173.372	240.877
(-) Change in other technical reserves	295	218	487
(+) Other technical captions, net	-2.419	-2.551	-3.308
(-) Operating costs	71.938	63.962	89.668
Direct insurance result	6.807	7.547	9.713
Outwards reinsurance result	844	2.108	1.906
Retained direct insurance result	7.651	9.655	11.619
Indirect and retroceded insurance result	56	203	187
Total retained insurance result	7.707	9.858	11.806
(-) Change in equalisation reserves	160	137	212
(+) Income on investments transferred			
from the non-technical account	9.204	9.676	12.620
Result of non-life business technical account	16.751	19.397	24.214
Result of technical account	21.947	20.881	28.705
(+) Income on non-life business net of the			
portion transferred to the technical account	2.306	2.461	3.141
(+) Income on investments transferred			
from the life business technical account	1.447	1.356	1.787
(+) Other income	1.213		1.942
(-) Interest on financial payables	743	-	990
(-) Other charges	5.617	6.114	6.784
Result of ordinary business	20.553	19.942	27.801
(+) Extraordinary income	41	84	612
(-) Extraordinary expense	78	157	1.267
Profit before taxation	20.516	19.869	27.146
(-) Taxation on profit for the period/year	8.479	8.618	11.999
Net profit for the period/year	12.037	11.251	15.147
not profit for the periodijour	12.037	11.201	10.14/

## **Reclassified Consolidated Profit and Loss Account**

(in thousands of Euros) 30/09/03 31/12/03 30/09/04 30/09/03 30/09/04 31/12/03 (\*) (\*) (\*) Technical account Life business: Direct insurance (+) Gross premiums accounted for 75.248 59.321 94.021 75.248 59 321 94.021 (-) Charges relating to claims 50.317 37.512 61.346 50.317 37.512 61.346 (-) Change in mathematical and other technical reserves 38.314 33.040 44.271 38.314 33.429 45.076 (+) Other technical captions, net 864 1.080 1.080 864 826 826 (-) Operating costs 8.967 14.010 8.967 14.010 9.574 9.574 (+) Income on investments where the company bears the risk - Class C - net of 21.836 16.213 22.375 21.836 16.602 23 180 the portion transferred to the non-technical account (+) Income on investments where policyholders bear the risk - Class D 5.329 6.768 5.329 6.768 5.249 5.249 Direct insurance result 5.679 1.483 4.617 5.679 1.483 4.617 Outwards reinsurance result 188 -10 131 188 -10 131 Retained direct insurance result 1.473 5.867 1.473 4.748 4.748 5.867 Indirect and retroceded insurance result -36 -36 -8 Result of life business technical account 5.859 1.484 4.712 5.859 1.484 4.712 Non-life business: **Direct insurance** (+) Gross premiums accounted for 283.182 249.702 362.908 283.182 249.702 362.908 -1.07818 855 (-) Change in premium reserve 2 052 18 855 -1.0782.052 (-) Charges relating to claims 202.735 173.372 240.816 202.735 173.372 240.816 (-) Change in other technical reserves 295 218 487 295 218 487 (+) Other technical captions, net -2.419 -3.308 -2.419 -3.308 -2 551 -2 551 (-) Operating costs 71.713 89.593 71.713 89.593 63.830 63.830 Direct insurance result 9.849 9.849 7.098 7.679 7.098 7.679 Outwards reinsurance result 844 1.906 844 1.906 2.108 2.108 11.755 Retained direct insurance result 7.942 9.787 11.755 7.942 9.787 Indirect and retroceded insurance result 56 203 187 56 203 187 Total retained insurance result 7.998 9.990 11.942 7.998 9.990 11.942 (-) Change in equalisation reserve 160 137 212 160 137 212 (+) Income on investments transferred from the non-technical account 9 204 9.676 12 621 9.204 9.676 12.621 Result of non-life business technical account 17.042 19.529 24.351 17.042 19.529 24.351 Result of technical account 21.013 29.063 22.901 21.013 29.063 22.901 (+) Income on investments net of the 19.761 10.298 19.761 14.379 portion transferred to the technical account 5.757 7.675 4.081 5.082 4.081 5.082 (+) Other income 3.182 3.182 1.633 (-) Interest on financial payables 1 191 1 633 1.298 1 191 1.298 (-) Other charges 10.166 7.646 9.759 10.166 7.646 9.759 Result of ordinary business 35.386 21.008 33.051 35.386 22.926 37.132 812 (+) Extraordinary income 812 212 212 (-) Extraordinary expense 125 1.351 125 179 1.351 179 35.338 21.041 32.512 35.338 36.593 22.959 (+) Income on the change in accounting policy, before minority interests and taxation 6.779 Profit before taxation 21.041 42.117 32.512 35.338 22.959 36.593 (-) Taxation on profit for the period/year 9.492 14.594 12.984 16.814 8.770 14.882 Net profit for the period/year 25.303 12.271 19.528 20.456 13.467 21.999 (-) Minority interests (ordinary) 4 069 -102 238 4.069 619 1.872 (-) Minority interests share in the change in accounting policy 1.908 Consolidated profit for the period/year 19.326 12.373 19.290 16.387 12.848 20.127

<sup>(\*)</sup> These figures have been recalculated as if the stage of completion method had been applied to buildings under construction constantly over time.