

## PRESS RELEASE

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In case of doubt the Italian version prevails.

### 1<sup>st</sup> Half 2012 Results

#### Group Consolidated Results

- Net Group Profit: € 24.8 million (+48.9%)
- Group Shareholders' equity: € 368.4 (+10.4% vs. 31 December 2011)
- Total Premium: € 504.6 million (+11.8%)
- 2012 Profit Targets confirmed

#### Vittoria Assicurazioni S.p.A. Results

- Net Profit: € 30.8 million (+53.4%)
- Life Premium: € 62.9 million (+7.1%)
- Non-Life Premium: € 442.0 million (+12.6%)
- Non-life retained Loss Ratio: 67.6% (69.8% in 1st half 2011)
- Non-Life retained Combined Ratio: 93.9% (96.8% in 1st half 2011)

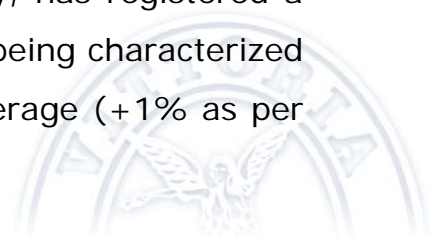
#### Co-optation of a Board Member

The Vittoria Assicurazioni Board of Directors, which met today in Milan, has reviewed the results for 1st half of 2012.

#### Consolidated Results (IFRS GAAP)

Results for the 1st half 2012 show a Group Net Profit (i.e. profit attributable to parent company shareholders) of € 24.8 million vs. € 16.6 million for the same period in 2011 (+48.9%).

The growth reported is due to an improvement in the Non-Life technical performance which, despite a worsening in the preferred lines of business due to both the atmospheric disturbance occurred in the first quarter 2012 and the earthquake occurred in the northern part of Italy, has registered a satisfactory trend in the Motor line of business, the latter being characterized by an increase in premium (+13%) above the market average (+1% as per



ANIA statistics) and by a decreasing trend in the loss frequency which, overall, resulted in a decrease of the loss ratio.

Total insurance revenues for the 1st half 2012 amount to € 504.6 million (+11.8 % vs. 1st half 2011, which amounted to € 451.3 million). The growth is due to the prosecution of the development plan with a further increase of the agents' network by 6 units and to the constant focus placed on the development of the Affinity Groups.

The portfolio development accompanied by a conscientious selection of the risks underwritten and an constant attention placed on cost control, has allowed a further improvement of the combined ratio from 96.8% in 1st half 2011 to the current 93,9%.

The Real Estate segment contribution to the Group bottom-line is a loss of € -2.0 million (vs. a loss of € 0.6 million achieved in 1st half 2011) caused by a slow down of sales in the Italian Real Estate market. Margins on deed of sales for 1st half of 2012 amount to € 0.2 million vs 4.7 million of prior period 2011 as the main real estate projects are still in progress.

Of total investments of € 2,355.2 million (+7.7% vs. 31 December 2011), € 61.8 million (-3.8%) related to investments with risk borne by policyholders and € 2,293.4 million (+8.1%) to investments with risk borne by the Group.

Net income from investments with risk borne by the Group amounts to € 32.4 million as opposed to € 33.7 million in 1st half 2011 (-3.8%).

Group Shareholders' equity amounts to 368.4 million, with an increase of 10.4% vs. the amount of € 333.6 million reported as at 31 December 2011.

Notwithstanding the favourable period's performance, the uncertainties implicit in the current economic situation led the Company to confirm the consolidated bottom-line target already disclosed.

Vittoria Assicurazioni S.p.A. Results (as per Italian GAAPs)

Results for 1<sup>st</sup> half 2012 show a net profit of € 30.8 million (vs. € 20.1 million in 2011) with an increase of 53.4%.

Total premium written amount to € 505.3 million with a 11.8% increase over the first half 2011. More in detail:

- Life direct premium (€ 62.9 million) increase by 7.1% vs. 2011. Annual premium account for 29.8% of premium written, while single premium accounted for 70.2%;
- Non-Life direct premium (€442.0 million) increase overall by 12.6% vs. 1<sup>st</sup> half 2011;
- Motor premium (€ 338.5 million) increase by 13.0%;
- Preferred premium (€ 96.8 million) increase by 16.3%;
- Other premium decrease by 32.0% to € 6.7 million.

Non-Life retained loss ratio is 67.6% (vs. 69.8% in 1<sup>st</sup> half 2011)<sup>1</sup>.

Non-Life retained combined ratio<sup>2</sup> improves from 96,8.% to 93.9%.

In 1<sup>st</sup> half 2012 overhead costs<sup>3</sup> as a percentage of premium written decrease to 8.3% from 8.7% in 1<sup>st</sup> half 2011.

The Parent Company's net equity amounts to € 338.0 million (€ 318.7 million as at 31 December 2011).

The Board of Directors also approved a plan for the increase of the share capital of the subsidiary Vittoria Immobiliare S.p.A. from the current € 22.0 million to a maximum of € 60.0 million to be carried out within 5 years. The increase will enable a greater flexibility in the financing of the real estate projects.

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<sup>1</sup> Claims/earned premiums (retained business)

<sup>2</sup> (Claims + operating expenses + amortisation of intangible assets + technical accounts) / earned premiums

<sup>3</sup> Total amount of labour cost, miscellaneous expenses and portions of amortization before allocation to specific functions.

Co-optation of a Board Member

The Board of Directors has appointed Fulvia Ferragamo Visconti as independent Board Member until the next Shareholders' Meeting, pursuant article 2386 of the Italian Civil Code. Mrs Ferragamo Visconti has a significant experience in the industrial sector, having operated in the Salvatore Ferragamo Group since 1970 where she is currently a Board member. The related Curriculum vitae can be viewed in the Company's website under the Governance section ([www.vittoriaassicurazioni.com](http://www.vittoriaassicurazioni.com)).

*The Corporate Financial Reporting Manager of Vittoria Assicurazioni SpA, Mario Ravasio, herewith declares, pursuant to paragraph 2, Article 154/2 of the Italian Consolidated Finance Act (Testo Unico della Finanza), that the accounting disclosure contained in this press release matches documentary evidence, corporate books, and accounting records.*

Milan, 2 August 2012

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Attachments:

- Consolidated balance sheet and income statement; reclassified individual income statement (as per Italian GAAPs), the documentation of which has been given to the Board of Statutory Auditors. The audit company Deloitte & Touche S.p.A. is closing the limited independent audit.

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#### **About Vittoria Assicurazioni**

Vittoria Assicurazioni is an independent insurance company, founded in Milan in 1921. The company is active in all life and non-life lines, covering the whole of Italy via an extensive commercial network featuring over 350 agencies and 570 sub-agencies. Vittoria's mission is to be the elective insurer of families and small and medium enterprises.

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Consolidated interim financial statements as at 30 June 2012

### BALANCE SHEET - ASSETS

(€/000)

		30/06/2012	31/12/2011
<b>1</b>	<b>INTANGIBLE ASSETS</b>	<b>38,601</b>	<b>38,959</b>
1.1	Goodwill	1,795	1,795
1.2	Other intangible assets	36,806	37,164
<b>2</b>	<b>PROPERTY, PLANT AND EQUIPMENT</b>	<b>559,949</b>	<b>528,102</b>
2.1	Property	549,891	517,749
2.2	Other items of property, plant and equipment	10,058	10,353
<b>3</b>	<b>REINSURERS' SHARE OF TECHNICAL RESERVES</b>	<b>72,555</b>	<b>73,215</b>
<b>4</b>	<b>INVESTMENTS</b>	<b>1,690,928</b>	<b>1,581,171</b>
4.1	Investment property	0	0
4.2	Investments in subsidiaries and associates and interests in joint ven	83,201	104,479
4.3	Held to maturity investments	101,402	98,047
4.4	Loans and receivables	43,983	37,987
4.5	Financial assets available for sale	1,399,570	1,273,622
4.6	Financial assets at fair value through profit or loss	62,772	67,036
<b>5</b>	<b>OTHER RECEIVABLES</b>	<b>221,133</b>	<b>248,638</b>
5.1	Receivables relating to direct insurance	173,719	208,114
5.2	Receivables relating to reinsurance business	5,820	3,818
5.3	Other receivables	41,594	36,706
<b>6</b>	<b>OTHER ASSETS</b>	<b>106,361</b>	<b>83,671</b>
6.1	Non-current assets or assets of a disposal group classified as held for sale	0	0
6.2	Deferred acquisition costs	8,360	8,335
6.3	Deferred tax assets	48,444	43,101
6.4	Current tax assets	37,000	24,946
6.5	Other assets	12,557	7,289
<b>7</b>	<b>CASH AND CASH EQUIVALENTS</b>	<b>114,351</b>	<b>87,117</b>
	<b>TOTAL ASSETS</b>	<b>2,803,878</b>	<b>2,640,873</b>



Consolidated interim financial statements as at 30 June 2012

### BALANCE SHEET - EQUITY AND LIABILITIES

(€/000)

	30/06/2012	31/12/2011	
<b>1</b>	<b>EQUITY</b>	<b>392,380</b>	<b>358,355</b>
<b>1.1</b>	<b>attributable to the shareholders of the parent</b>	<b>368,445</b>	<b>333,625</b>
1.1.1	Share capital	67,379	67,379
1.1.2	Other equity instruments	0	0
1.1.3	Equity-related reserves	33,874	33,874
1.1.4	Income-related and other reserves	260,277	234,506
1.1.5	(Treasury shares)	0	0
1.1.6	Translation reserve	-56	-115
1.1.7	Fair value reserve	-17,917	-39,314
1.1.8	Other gains or losses recognised directly in equity	127	70
1.1.9	Profit for the year attributable to the shareholders of the parent	24,761	37,225
<b>1.2</b>	<b>attributable to minority interests</b>	<b>23,935</b>	<b>24,730</b>
1.2.1	Share capital and reserves attributable to minority interests	24,611	24,336
1.2.2	Gains or losses recognised directly in equity	0	0
1.2.3	Profit for the year attributable to minority interests	-676	394
<b>2</b>	<b>PROVISIONS</b>	<b>3,752</b>	<b>2,828</b>
<b>3</b>	<b>TECHNICAL RESERVES</b>	<b>1,831,439</b>	<b>1,762,011</b>
<b>4</b>	<b>FINANCIAL LIABILITIES</b>	<b>384,573</b>	<b>354,681</b>
4.1	Financial liabilities at fair value through profit or loss	61,805	64,249
4.2	Other financial liabilities	322,768	290,432
<b>5</b>	<b>PAYABLES</b>	<b>114,536</b>	<b>103,429</b>
5.1	Payables arising from direct insurance business	11,794	10,733
5.2	Payables arising from reinsurance business	11,298	11,190
5.3	Other sums payable	91,444	81,506
<b>6</b>	<b>OTHER LIABILITIES</b>	<b>77,198</b>	<b>59,569</b>
6.1	Liabilities of a disposal group held for sale	0	0
6.2	Deferred tax liabilities	20,267	16,717
6.3	Current tax liabilities	25,956	12,924
6.4	Other liabilities	30,975	29,928
	<b>TOTAL EQUITY AND LIABILITIES</b>	<b>2,803,878</b>	<b>2,640,873</b>



Consolidated interim financial statements as at 30 June 2012

### INCOME (LOSS) STATEMENT

(€/000)

		30/06/2012	30/06/2011
1.1	Net premiums	474,778	407,933
1.1.1	<i>Gross premiums</i>	487,243	419,281
1.1.2	<i>Ceded premiums</i>	12,465	11,348
1.2	Commission income	209	562
1.3	Gains or losses on remeasurement of financial instruments at fair value through profit or loss	99	124
1.4	Gains on investments in subsidiaries and associates and interests in joint ventures	429	1,026
1.5	Gains on other financial instruments and investment property	39,345	46,990
1.5.1	<i>Interest income</i>	31,236	25,614
1.5.2	<i>Other income</i>	157	185
1.5.3	<i>Realised gains</i>	7,930	7,153
1.5.4	<i>Unrealised gains</i>	22	-1
1.6	Other income	3,728	9,147
<b>1</b>	<b>TOTAL REVENUE</b>	<b>518,588</b>	<b>573,576</b>
2.1	Net charges relating to claims	343,378	375,909
2.1.1	<i>Amounts paid and change in technical reserves</i>	352,765	305,772
2.1.2	<i>Reinsurers' share</i>	-9,387	-1,278
2.2	Commission expense	16	34
2.3	Losses on investments in subsidiaries and associates and interests in joint ventures	2,118	2,175
2.4	Losses on other financial instruments and investment property	5,962	3,135
2.4.1	<i>Interest expense</i>	2,883	2,032
2.4.2	<i>Other expense</i>	0	0
2.4.3	<i>Realised losses</i>	46	5
2.4.4	<i>Unrealised losses</i>	3,033	1,098
2.5	Operating costs	106,702	98,055
2.5.1	<i>Commissions and other acquisition costs</i>	88,946	81,190
2.5.2	<i>Investment management costs</i>	611	392
2.5.3	<i>Other administrative costs</i>	17,145	16,473
2.6	Other costs	19,549	14,195
<b>2</b>	<b>TOTAL COSTS</b>	<b>477,725</b>	<b>422,088</b>
	<b>PROFIT FOR THE YEAR BEFORE TAXATION</b>	<b>40,863</b>	<b>29,655</b>
<b>3</b>	Income taxes	16,778	12,546
	<b>PROFIT FOR THE YEAR</b>	<b>24,085</b>	<b>17,109</b>
<b>4</b>	<b>GAIN (LOSS) ON DISCONTINUED OPERATIONS</b>	<b>0</b>	<b>0</b>
	<b>CONSOLIDATED PROFIT (LOSS)</b>	<b>24,085</b>	<b>17,109</b>
	<b>of which attributable to the shareholders of the parent</b>	<b>24,761</b>	<b>16,626</b>
	<b>of which attributable to minority interests</b>	<b>-676</b>	<b>483</b>

Basic EARNINGS per share	0.37	0.25
Diluted EARNINGS per share	0.37	0.25

OTHER COMPREHENSIVE INCOME (LOSS)	30/06/2012	30/06/2011
<b>CONSOLIDATED PROFIT (LOSS)</b>	<b>24,085</b>	<b>17,109</b>
Translation reserve	59	0
Fair value reserve	21,397	-4,109
Hedging reserve	0	0
Gains or losses on hedging instruments of net investment in foreign operations	0	0
Reserve for changes in the equity of investees	57	-122
Intangible asset revaluation reserve	0	0
Property, plant and equipment revaluation reserve	0	0
Gains or losses on non-current assets or assets of a disposal group classified as held for sale	0	0
Other reserves	0	0
<b>OTHER COMPREHENSIVE INCOME (LOSS) NET OF TAX</b>	<b>21,513</b>	<b>-4,231</b>
<b>COMPREHENSIVE INCOME (LOSS)</b>	<b>45,598</b>	<b>12,878</b>
<b>of which attributable to the shareholders of the parent</b>	<b>46,274</b>	<b>12,395</b>
<b>of which attributable to minority interests</b>	<b>-676</b>	<b>483</b>





### ITALIAN GAAPs - RECLASSIFIED INDIVIDUAL PROFIT AND LOSS

(€/000)

	30/06/2012	30/06/2011	31/12/2011
<b>Technical account</b>			
<b>Life businesses:</b>			
<b>Direct insurance</b>			
(+) Gross premiums accounted for	62,898	58,756	127,273
(-) Charges relating to claims	69,343	55,020	135,211
(-) Change in mathematical and other technical reserves	-3,070	7,245	-9,650
(+) Other technical captions, net	217	232	456
(-) Operating costs	7,260	8,130	15,863
(+) Return on investments where the company bears the risk net of the portion transferred to the non-technical account	12,770	13,969	23,840
(+) income on investments where policyholders bear the risk - Class D	2,885	592	-5,474
<b>Direct insurance result</b>	<b>5,237</b>	<b>3,154</b>	<b>4,671</b>
Outwards reinsurance result	-146	-451	-365
Retained direct insurance result	5,091	2,703	4,306
Indirect and retroceded insurance result	-509	241	213
<b>Result of life business technical account</b>	<b>4,582</b>	<b>2,944</b>	<b>4,519</b>
<b>Non-life businesses:</b>			
<b>Direct insurance</b>			
(+) Gross premiums accounted for	441,979	392,660	809,904
(-) Change in premium reserve	17,550	32,086	45,842
(-) Charges relating to claims	288,007	245,199	542,385
(+) Other technical captions, net	-6,077	-2,590	-4,259
(-) Operating costs	100,966	91,403	188,218
<b>Direct insurance result</b>	<b>29,379</b>	<b>21,382</b>	<b>29,200</b>
Outwards reinsurance result	-138	-5,783	-1,635
Retained direct insurance result	29,241	15,599	27,565
Indirect and retroceded insurance result	36	3	52
<b>Total retained direct insurance result</b>	<b>29,277</b>	<b>15,602</b>	<b>27,617</b>
(-) Change in equalisation reserves	212	350	562
(+) Income on investments transferred from the non-technical account	9,693	8,118	10,402
<b>Result of non-life business technical account</b>	<b>38,758</b>	<b>23,370</b>	<b>37,457</b>
<b>Result of technical account</b>	<b>43,340</b>	<b>26,314</b>	<b>41,976</b>
(+) Income on non-life business investments net of the portion transferred to the technical account	2,311	1,936	2,463
(+) Income on investments transferred from the life business technical account	905	1,741	-
(+) Other income	1,877	1,419	5,117
(-) Other charges	6,391	6,155	11,756
<b>Result of ordinary business</b>	<b>42,042</b>	<b>25,255</b>	<b>37,800</b>
(+) Extraordinary income	7,267	6,346	15,151
(-) Extraordinary expense	171	280	3,047
<b>Profit (loss) before taxation</b>	<b>49,138</b>	<b>31,321</b>	<b>49,904</b>
(-) Taxation on profit for the year	18,363	11,264	14,575
<b>Net profit (loss)</b>	<b>30,775</b>	<b>20,057</b>	<b>35,329</b>