



# WORKING AT SKY-FRAME.

Thanks to its great passion and in-depth understanding of technology, architecture and spatial design, Sky-Frame is the leading international supplier of frameless sliding door systems. Its development and production site is located in Switzerland. Sky-Frame has already carried out several thousand projects on almost every continent. The large, flush-fitted glass panels eliminate the boundary between indoors and outdoors creating exceptional living experiences in free-flowing spaces.

To join and support our team in Los Angeles we are currently looking for an experienced

## AREA SALES MANAGER

### Responsibilities

- Improve dealer performance and sales
- Manage dealer expectation for each order and for business development projects
- Expand and increase dealer market
- Supervise and overlook all B2B projects
- Participate in dealer events and visit dealer clients, architects and GC`s
- Support dealer marketing efforts and trade shows
- Responsible for dealer contracts and order process
- Monitor market trends

### Requirements

- Travel commitment of up to 60% within the United States, Canada per dealer project needs and company directions
- Proficient in CAD, Word, Excel, and Outlook
- Prior 2 year experience in Construction, Engineering or Fenestration Industry is a plus
- Highly organized, accurate, and the ability to reflect empathy to customers / dealers
- Excellent verbal and written communication skills
- Valid DL and clean driving record

### Our Benefits

- Competitive salary
- Health care insurance coverage contribution
- Dental and Vision care plan coverage
- 401(k) plan available
- Paid time off
- All the equipment you need to get your work done
- An international, exciting and fast growing work environment and a great team

If you are interested in working for a successful team, please send your resume to [jobs@sky-frame.com](mailto:jobs@sky-frame.com).