

OMNIA®

Disposable Medical Devices

Customized procedure kits *From basic to advanced surgery*



What is a procedure kit?

A customized procedure kit is the set of disposable medical devices which are assembled according to the **specific requirements** of the surgical team in order to meet the needs and features of the different surgical protocols.

Simple, functional and efficient: Omnia procedure kits assist you from basic to advanced surgery.

Through the customization of the procedure kit working **times and costs are optimized**, allowing to grant more time to the assistance of the patient.

A procedure kit includes all the disposable devices that the surgical team needs for the different kind of surgeries. The several articles are **accurately placed in order of use** according to the surgical team requirements.

Rather than spending time to collect in advance all the products that will be necessary during a specific surgery, handling the inventory of a high number of articles/suppliers, the medical personnel has only to collect a **procedure kit, containing all the products**. In the operating theatre, the surgical team will only have to open the set, taking one after the other the single products included in it.



**Omnia procedure kits:
the best way to save time.**

The aim of Omnia procedure kits is to contribute at **improving the efficiency** of the operating theatre through the simplification and reduction of preparation delays and working loads.

In this way both performance and patient assistance quality are improved.

By streamlining the process of planning and preparation of the surgical operations, **working time and costs are optimized**. Moreover the time saved will allow you to focus better on the clinical case.

More safety and functionality in the preparation of the surgical theatre.

Omnia, specialist in the development and supply of medical devices and accessories for oral and implant surgery, has developed a selection of products with the aim of training and following the surgeon step by step, from basic implant surgeries to more advanced procedures.

We offer several solutions for the surgical treatment which allow different approaches according to the complexity of the surgery or to the level of specialization of the surgeon.

The name of the commissioning Surgical Team is printed on the label of each kit.

Omnia allows you to choose the freedom of safety.



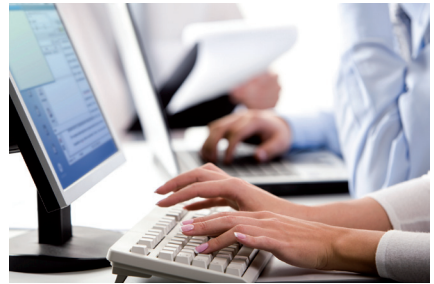
Advantages

With the introduction of procedure kits the efficiency of the personnel is improved. Flexibility in the purchasing and efficient handling of the consumption replace inefficient storage and stock management.

The advantages of procedure kits are already clear for administrative and logistic purposes.

Administrative area

1. The number of suppliers is immediately reduced, with a consequent reduction of purchase orders and payments.
2. The administrative operations are reduced: fewer suppliers, less purchasing orders, less costs to handle different payments.
3. It is possible to standardize the purchase of single use products.
4. The cost for each surgery is clear and known in advance.
5. The costs to charge in the annual budget are precise and accurate.



Warehouse area

1. The number of products in the warehouse is dramatically reduced.
2. The devices for each single surgical procedure are in a clear and identified area.
3. The inventory time is reduced.
4. Deliveries are planned according to every surgical procedure.
5. The warehouse is reduced without any structural intervention and more space is gained.



Saved costs in
picking for each single
surgery

51,7%

The use of the procedure kits helps to optimize the management of the operating room.

Operation room

1. Since all the products in kits are sterile, there is less possibility of contamination for the sterile site.
2. The package is ready to be used and needs no other preparation.
3. No risk of postponing the operation for lack of medical devices due to problems with suppliers.
4. Radical speeding of every stage that takes places in an average operation room: the patient spends less time in the operating room, since times of surgery are reduced; consequently also patient's recovery times and costs for medical and operating room's staff are reduced.
5. With the same surgery in less time, in the same number of operation room we can have a higher amount of surgical operations.



Saved costs in
pre-selection
of surgical products

14,3%

Saved costs in
operation room's
preparation

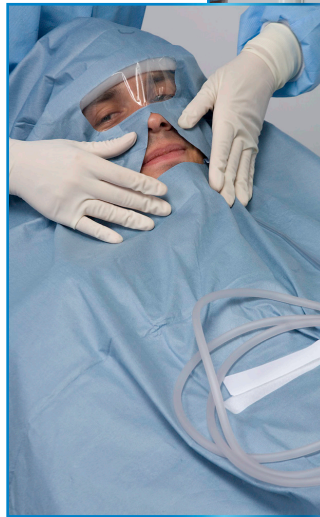
21,0%

Omnia procedure kits create an optimal working environment in dental offices and in the best clinics all over the world.

How to create a procedure kit

For a right composition of procedure kit, which will have to meet medical staff, single surgery and operation structure needs, we need a careful and detailed analysis of the following elements:

- Check list of the essential components of the kit
- Definition of materials, of quantities and measures of each component
- Definition of expected number of surgeries throughout the year
- Make an estimate of costs
- Kit samples
- Possible changes in kit composition



Gowns

Disposable sterile gowns represent a step forward in Surgical Team dressing.

Made of NWF with specific gram mages and materials on the basis of their future usage, Omnia gowns satisfy every need in terms of protection, comfort and sterility.

Patient and surface drapes

The needs in terms of cover and protection during different types of dental surgeries can differ from one to another.

Our production flexibility and versatility allow us to answer promptly to every need without compromising the safety of our clients.

The assembly of the procedure kit guarantees total flexibility in the choice of various components. We are able to meet the diverse needs of our customers thanks to a wide choice given by our extensive range of products including:

- Dressing gowns for surgical team
- Drapes for patient and surfaces
- Accessories for surgery
- Suction systems
- Irrigation systems

Suction systems

Omnia's aspiration sets are designed to be used in various disciplines of surgery and medical interventions in general. They are available with handle and different shaped terminal tips depending on the specific needs of the surgeon and are provided with or without tubing connection.



Accessories for surgery

The wide range of accessories including sleeves to protect the surgical hand pieces, stickers to fix the medical tubing and drapes, adhesive films to cover control panels, handles, switches and all user's surfaces, instant ice, tissue punch etc.

Irrigation systems

Omnia offers a wide range of mechanical irrigation lines, made especially for the great part of physiodispensers on the market.

Make the set online with your agent

With the support of your area manager it is very simple to make a procedure kit and to have a quotation. Simply use our online configurator, where you find the list of Omnia products that can be added in your set.

Being assisted by our Area Manager to decide together the components and best characteristics ideal to create a custom set, is the best way to have:



- help in finding an efficient solution to meet your requirements.
- assistance in the analysis of the types of interventions to identify the necessary components.
- a wide choice from our assortment in order to have components that meet the needs of your specific operation.
- a clear agreement on prices and deliveries, so you can decide the minimum quantity ordered and the delivery schedule.
- a non-sterile sample to verify the efficiency of the chosen configuration.
- a proper packaging to suit your practical needs.

Contact your local agent immediately to make up your own set at

www.omniaspaset.com

SUMMARY OF ITEM SELECTION			
REF.	DESCRIPTION	QUANTITY	REMOVE
10.U0019	fixing adhesives applied to absorbent/liquid proof drape cm 10x5	1	
10.M0006	Water repellent service cap - blue	1	
32.G5000	Digitosteril Gloves 6 (1 pair)	1	
30.M1309	Procedure masks 3 layers with ribbons	1	
30.D1275	Special Expo model gown, surgical folded with handtowel wrapped in medical paper (length cm 130) - blue	1	
30.Z0299	Single use tweezer	1	
32.F1003	Terminal plastic needle (cm 12) for Omnirrigator	1	
Update the Quantities			

Wrapping material:	<input checked="" type="radio"/> Medical paper <input type="radio"/> Wrapping drape (PVC + absorbent NWM)
Envelopment:	<input checked="" type="radio"/> Sterilization bag <input type="radio"/> Tyvek sterilization bag
Needed Sets:	For more than 100 sets, please contact your area manager 30 <input type="checkbox"/> 50 <input type="checkbox"/> 100 <input checked="" type="checkbox"/>
Do you need a non sterile sample of your set?	Yes <input type="radio"/> No <input checked="" type="radio"/>
Specify name and address to be placed on the label	<input type="text"/>
Specific notes and requests (if you will have specific demands and notes it will be impossible to display immediately the price of the set)	<input type="text"/>
Price calculation	

Legislation and traceability

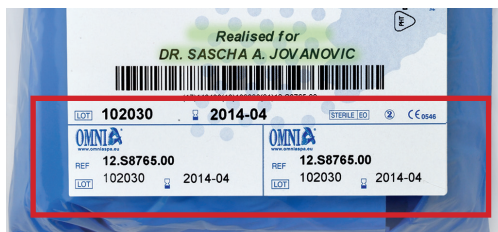
The production of Omnia's kits is classified in a controlled environment "ISO Class 8" in accordance to EN ISO 14644-1. The sets are packed in a double sterile packaging, paper, blister and medical packaging is completed in our clean room in accordance with very strict and rigorous procedures, in order to respond to the standard controls of the highest microbial and particulate load.



Our sets are devices produced in compliance with the rules of Directive 93/42/EEC concerning medical devices (updated and amended by Directive 2007/47/EC) and the requirements of UNI EN ISO 13485:2004.

Traceability is a procedure that allows us to reconstruct with ease and precision all the phases of the production process (from the entrance of raw materials / components, to sterilization) through registration on paper and / or computer for proper data storage and preservation.

The 'label used by Omnia for sterile kits contains all the information you need to identify the device (code, lot, expiration date); there are **two more cut-outs** for the end user that allow easy data storage and traceability also by end customer.



They say about us ...

“The Latins have taught us “ Primum non nocere “ as the golden rule in any medical work. When we work in the mouth, that is the contaminated environment by definition and therefore has no possibility of a proper isolation of the area during and after the intervention, the management of the flap and its proper closure, as well as a careful management of pre-operative sterility, are fundamental preventative measures to have a predictable result. Sterility is an important concept: it is actually invisible, but crucial in order to have a safe and predictable procedure. It is hard to quantify and explain how the money spent in this direction is in fact an investment to have fewer complications and more “compliance” by the patient.

In each surgery planning, from the simplest to the most complex, the team’s attention should be focused not only on the instruments but also on searching (and obtaining) the best possible sterility, of course in relation to the type of intervention we are going to have and the structure in which we are operating.

Thinking that working in a dental practice, that often is an highly contaminated environment, frustrates the attempt to get a good sterility, is a completely wrong and misleading idea.

On the contrary: it would be appropriate to get a good level of protection in order to better compensate the environmental deficiencies. In this regard, since each operator has its own requirements and its own routine, as well as its own and different working environment, it may be difficult to encode a priori what may be necessary to adequately prepare the surgical field.

In this sense, Omnia company, that has always been a recognized leader in the disposables and sterile items field due to its competent experience and valuable advice, can in fact be a precious support to make a difference. Thanks to the advice of its agents, it will be possible to create a sterile customized kit for each operator, based on his needs, his practice and the different types of surgeries that will be undertaken.

This will eliminate the concern of our coworkers to look around the office for everything that may be necessary for the surgery and will avoid at the risk of unpleasant forgetfulness or unnecessary apprehensions. Everything will be ordered and prepared in OUR kit, thus making it simple, effective and ergonomic the preparation of the surgical room, reducing stress and increasing the level of sterility, professionalism and of the performance.

My nurses (who know better than me measures of tables, trays, etc.) have made together with Omnia and under my supervision, my customized kit since many years now and I think I couldn’t stop using them anymore. Thank Omnia for this laudable contribution and for the competence they use helping operators to face this so important issue.”



Prof. Mauro LABANCA MD DDS
Milan, Italy



"We have been using Omnia procedure kits for several years both for periodontal and implant surgery. The possibility to have a direct confrontation with the company and the helpfulness of the people who work in it, allowed us to prepare custom sets, specifically designed for us, according to our demands and needs. In this way the preparation of the operative field has become a fast procedure, accurate and effective, perfectly executed by the staff of our practice. Sterility control is definitely the first step to be able to perform surgery successfully"



Dr. Daniele Cardaropoli, DDS
Dentist, SIDP and SIO Active
Member, Scientific Director PROED
Turin, Italy



Prof. Tomaso Vercellotti MD,
DDS Oral Surgeon and Periodontist,
Genova, Italy

"Thanks to the introduction of customized sets, we found more efficiency when working in implantology and oral surgery"



Dr. Gioacchino Cannizzaro
Doctor-surgeon, specializing in denti-
stry - Pavia, Italy

"The standard of management of sterility in Oral Surgery and Implantology is well supported if you use Omnia custom kits. Infact they can be individualized according to the different needs"

They say about us ...

"I have been using surgical drape kits for over 20 years and whilst we have always kept an open mind and tried other kits from time to time, we still seem to go back to Omnia's product. The quality is consistent, the deliveries prompt and the prices always competitive. These are also the kits that we teach with on our implant and nurses courses; I can recommend them to all"



Dr. Stephen L. Jacobs
Clinical Director and Principal Dentist
Glasgow, Scotland



Dr. Paul Stone BDS, FDS, RCS(Edin)
Specialist Oral Surgeon &
Clinical Director, Blackhills Clinic - UK

"Despite using surgical drapes for many years, I struggled to find the perfect kit, at a reasonable price, without too much wastage. Omnia drape packages offer the quality, value and reliability required for a busy implant clinic. The consistency from the support team is excellent and delivery is reliable"



Dr Philip J Friel
BDS BSc (Hons, MedSci), MFDS RCS
(Edin) MRCPS (Glas), Clinical Director
PF Advanced Dentistry

"The ability to provide bespoke drape and gown packs for both Specialist surgeons means that we can continue to maintain the quality of care necessary for our patients. Omnia were very helpful with setting up the different packs and their service has been excellent throughout the whole process"



“Omnia sets are the best choice for your surgical set up. It’s the safe and quick solution in order to ensure a sterile environment for your surgery”

Dr. Stavros Pelekanos
Assistant Professor, Dept. of Prosthodontics University of Athens, Greece



“The wide range of Omnia’s products enable me to choose proper kit for different clinical needs. Outstanding quality ensures comfort and safety for me and my patient during surgery. I honestly recommend to try it”

Dr. Gintautas Gumbelevicius
Oral Surgeon & Clinical Director,
St. Christofer Dental Clinic, Lithuania



“Omnia helped me create my own surgical set which completely covers all my special needs and personal surgical preferences. I have found my working relation with OMNIA to be productive , reliable and profitable”

Dr. Nikos Krompas D.D.S.
Prosthodontic and Implant Surgeon,
Athens, Greece

They say about us ...

"With the composition of a custom set, that contains the specific disposable items for our study, we achieve maximum safety in the operating room. The use of custom sets enables us to considerably reduce of the operating room preparation time, before and after the intervention"

Dr. Florian Hammer DDS
Gummersbach, Germany



Dr. Matija Gorjanc, MD, DMD
Maxillofacial surgeon
Implant institute, Ljubljana, Slovenia

"I remember when we used to use long fabric drapes to cover the patient. Luckily it is an old memory. Thanks to Omnia products, we are more efficient in time management and always up to standards"

Dr. Mario Kirste MSc
Implant Surgeon Frankfurt/Oder

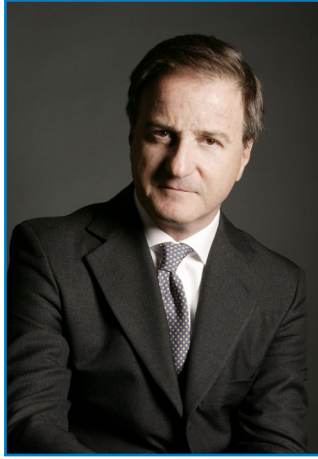


"After extensive testing and gradually introducing separate OMNIA products to our surgery, we were convinced by their quality as well as by the companies cooperative attitude in preparing our own customized set. In fact, we are today using two basic sets. By adding a few specific materials and instruments to each customized set, we are able to cover the whole scope of oral and maxillofacial surgical procedures. It seems to be like italian kitchen: spaghetti or pizza bread are the basis and various toppings cover almost every wish, preference and taste of the guest. Reasonable pricing is like a glass of wine on the house"



Dr. Sascha A. Jovanovic, D.D.S., M.S.
Periodontist and Implant Surgeon,
Los Angeles, California

"The Omnia product has given me an efficient, safe and high quality way to control sterility for my patients during surgical implant procedures"



"The sets for the operating room and patient preparation allow optimal control of sterility, an important cornerstone to have no post-operative infection problems. In addition, they are extremely practical and easy to use for the paramedics"

Prof. Tiziano Testori MD DDS
FICD, Doctor-Surgeon specialist in
dentistry and orthodontics - Como,
Italy



"I like Omnia products because of quality and reliability. I am using the individual kits for all my implant and bone regeneration surgery. The products make our surgical set-up infection resistant"

Istvan Urban DMD, MD, PhD
Associate Professor University of Szeged,
Department of Periodontology
Szeged, Hungary

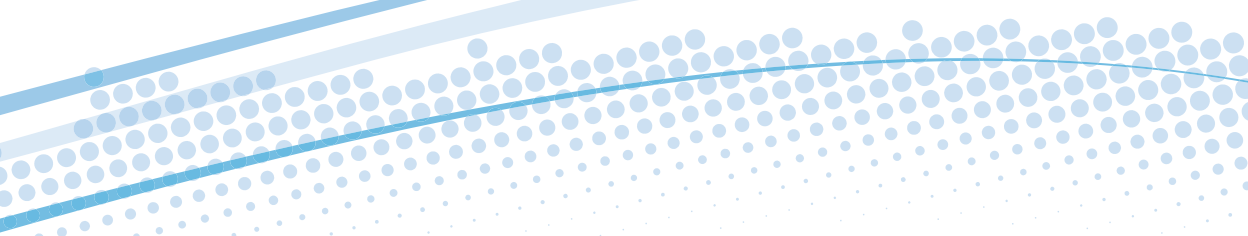


Dr. Giorgio Tabanella DDS, MS
Diplomate of the American Board of Periodontology
Periodontist and implant surgeon, Rome, Italy

"The detailed preparation of the surgical field is a prerequisite for the success in periodontics and implantology as well as tissue regeneration procedures. I find the Omnia disposable sets the most effective and safest solution for planning each implant, GBR and advanced surgeries"

Omnia procedure kits increase efficiency and simplify activities in operating rooms thanks to the attention that the specialized personnel has for details during packaging in our clean room.

"Our President Mr. Roberto Cerioli would like to thank all our customers for their trust in Omnia"



Omnia LLC
Pennsylvania

Omnia Dental S.L.
Madrid

Omnia Spa
Fidenza (PR)



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