



"Thanks to SAP Business One, our IT is now as solid as a rock. With the help of Vigor's professionals, we're applying the finishing touches to use it even more productively."

Dirk Puylaert, CEO, Callot

www.callot.com



Callot lays modern business foundation with SAP Business One

In 130 years, the family business Callot has become one of the most important suppliers of needles, parts and accessories for the clothing industry and the sewing machine industry. With the help of IT partner Vigor and SAP Business One, Callot modernized its ERP in order to deliver its huge product range as efficiently as possible throughout Europe.

400,000
items in different
categories are
now conveniently
arranged

1
central, integrated
platform, in which
everyone works with
the same information

OBJECTIVES

- Until the beginning of 2018, Callot still used outdated, user-unfriendly software.
- Finding and presenting necessary supplier and sales information was time consuming.
- Product information on no fewer than 400,000 items was kept in various locations.
- There were discrepancies between purchasing and sales figures, and transactions were not traceable.

WHY SAP AND VIGOR

- Callot was looking for an IT partner that could renew and integrate both the ERP system and the website.
- Vigor was able to answer all the questions and showed an understanding of Callot's specific challenges.
- Vigor convinced Callot of the extensive capabilities of SAP Business One.

BENEFITS

- SAP Business One centrally records all of Callot's digital processes: from procurement and invoicing to control and dispatch.
- User-friendly interfaces help users perform the right actions.
- Extensive authorization options ensure that users only have access to the functionality they need.
- Different product streams follow specific processes and are sent in combination.
- Callot employees have good insight into the progress of orders.
- Thanks to good communication and the click with Vigor, the IT setup of Callot is improving all the time.