



*“Thanks to Vigor’s transparent and very thorough approach, our processes are perfectly documented in SAP Business One and our error rate is negligible.”*

Luc Renders, General Manager, Comelit

[www.comelitgroup.com](http://www.comelitgroup.com)



## Comelit is virtually error-free thanks to SAP Business One

Comelit designs, manufactures and exports door intercom, camera surveillance and security systems to installation companies in more than 70 countries worldwide. In SAP Business One, the Belgian Comelit branch found a new ERP that grows with the company. Thanks to the delicate adjustments made by IT partner Vigor, Comelit reduced its error rate to virtually zero.

### OBJECTIVES

- Comelit worked with an outdated local ERP that was limited and became slow due to the growth of the organisation.

### WHY SAP AND VIGOR

- Comelit chose SAP Business One because of its price and the possibilities for exchanging data with the Italian headquarters and other international branches.
- The company chose Vigor as its implementation partner due to good communication and the changes Vigor proposed to align SAP Business One with Comelit’s processes.

### BENEFITS

- All administration is immediately correct and fully processed, and requires virtually no checking.

**33%**  
time saving on  
administration

**PERFECT**  
documentation, from  
ordering to delivery

- All actions are traceable, which means that customer queries are solved faster and employees work increasingly efficiently.
- All logistics processes are recorded in SAP Business One, from order to payment (order to cash).
- Thanks to the built-in control mechanisms, employees hardly make any mistakes in the ordering and delivery process.
- In the CRM module, Comelit has a clear sales pipeline that is closely monitored.
- Vigor familiarises itself with Comelit’s needs down to the last detail and always proposes the most appropriate solution.