



*“SAP Business One has given us the possibility to bring structure to a growing organisation. Vigor supports us optimally in this growth by being open to all the adjustments we would like to make to improve our business processes.”*

Cees de Vries, Technical Director, Comelit Nederland

[www.comelitgroup.com](http://www.comelitgroup.com)



## Comelit Nederland secures further growth with SAP Business One

Comelit Group develops and produces access control, camera surveillance, burglary and fire protection systems. The Dutch branch of Comelit grew enormously, increasing the need for a more adequate ERP system. SAP Business One and partner Vigor provided the structure necessary for the further development of the branch.

### OBJECTIVES

- The possibilities offered by Comelit Nederland’s old ERP system were too limited, especially in terms of logistical processes.
- Working with the previous system led to cumbersome and time-consuming working methods, in which employees had to export and import a lot of data themselves.

### WHY SAP AND VIGOR

- A friendly company had good experiences with SAP Business One.
- Several companies in the Comelit Group switched to SAP, simplifying the exchange of data between themselves and with the Italian head office.
- Vigor had already successfully implemented SAP Business One in the Belgian office, reason enough for Comelit Nederland to bring in Vigor too.

### BENEFITS

- Rapid implementation thanks to good preparation by Vigor and a self-made import module built by Comelit.
- Transparent insight into stock and goods delivery, thanks to data exchange with the Italian head office.
- Major professionalisation through the automation of many processes, allowing employees to work more effectively.
- Able to continue to develop without having to take on too many more employees.

**80%**  
of SAP Business One at Comelit Nederland works on standard functionalities, the rest is customised

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system for all business processes, eliminating the need to export and import data manually