



“SAP Business One is the ideal tool and Vigor the ideal partner to guide us towards growth. Our environment is scalable and easy to adapt to our changing needs and wishes. We are ready for the future. That provides peace of mind.”

Diether Claeys, Chief Customer Officer, Impermo



www.impermo.be/nl

Impermo is ready for the future with SAP Business One

Impermo is one of the largest players in Belgium in the field of tiles, natural stone and parquet. The SME does its utmost to always offer the widest range at the best price. Together with Vigor, Impermo built a streamlined, highly successful multi-channel experience with SAP Business One at its heart. As a result, Impermo can steadily build on a successful future.

OBJECTIVES

- Impermo used all kinds of different systems for different functions.
- The company grew to ten stores in a short period of time and was looking for a new system that suited that new scale.
- Marketing, sales and retail needed to work seamlessly together.
- Impermo wanted to offer customers a flawless experience that seamlessly combines online and offline.

WHY SAP AND VIGOR

- SAP is widely known and has a good name.
- SAP Business One is a user-friendly, open solution that easily interacts with other systems.
- Impermo is changing a lot, evolving rapidly and was looking for a partner that can match that.
- Vigor has a lot of knowledge of the retail sector and understands the construction sector.

BENEFITS

- All business processes - quotations, orders, accounting, payments - are handled in a single system.
- Impermo extracts every conceivable report from SAP and always has a clear overview of the business.
- In the showroom, salespeople use a sexy sales tool that integrates seamlessly with SAP.
- The sales tool, the web shop and SAP Business One act as a single, integrated and ultra-stable system.
- Enormous time savings and more approved quotations because customers can easily adjust their orders online, change delivery dates and confirm orders.

1500
items with 50
different attributes
in a single system

1
single, reliable
and stable system
for all processes