

**LECTRA**  
Belgium

**INDUSTRY**  
High tech and Electronics //  
Industry Machinery & components

**PRODUCTS AND SERVICES**  
CAD software and CAM cutting systems

**EMPLOYEES**  
50

**LECTRA**

*“Reliability is crucial to a listed company. We rely on accurate figures, a stable tool and reliable support. The combination of SAP and Vigor is therefore perfect for us!”*

Carlo Keersse, Director Finance & Administration  
Northern Europe, Lectra

[www.lectra.com](http://www.lectra.com)



## SAP Business One perfectly suits Lectra's accounting departments

Lectra supplies software and cutting systems for the process from design to cutting soft materials in the fashion, furniture and automotive industries. Thanks to SAP Business One and Vigor, the Northern European part of the listed company can count on reliable figures and the right support.

### OBJECTIVES

- Northern European entities had different accounting packages which caused problems in consolidation and meant that there was no central back-up of the systems.
- Native language use made it difficult to maintain control over the whole of Northern Europe from Belgium.

### WHY SAP AND VIGOR

- Confidence in Vigor was immediate, convincing Lectra to roll out SAP in all countries, in addition to Sweden where it was already used.
- With SAP Business One, Lectra ensures the continuity of the financial administrations into the future.

### BENEFITS•

- Accounting for the whole of Northern Europe in a single system, so that all countries work in the same way.
- Data security, storage and back-ups properly and centrally arranged.

**FROM 5 TO 2**  
accountants because  
the structure and  
interface is now the  
same in all countries

**1 LANGUAGE**  
using English as the  
working language makes  
insight, control and  
communication easier

- Greater efficiency, better insight and more control over the different entities, because they all work in the same way and use the same interface.
- Stability and continuity safeguarded by SAP's robust solution.
- Lots of manual work turned into queries, which saves a lot of time and work.
- Lectra's finance departments in other countries have also switched to SAP Business One due to the success in Northern Europe.