



“Vigor immediately knew what was needed. This resulted in SAP Business One: a logical and coherent ERP package on a human scale. All of our important processes and needs are organised. I say this from the bottom of my heart.”

Kristin Beirens, COO, Mauquoy Token Company



www.tokencompany.com

Mauquoy Token Company gets the best out of SAP Business One

Mauquoy Token Company has been producing tokens and coins in all shapes and sizes for more than a century and a half. Millions of largely automatically produced coins find their way into such places as casinos, tourist attractions, fairs, vending machines and car washes all over the world. Vigor helped Mauquoy to optimise all business and production processes with SAP Business One.

OBJECTIVES

- Quotations were drawn up by hand in Word and pro forma invoices in Excel.
- Limited consistency in processes: production, finance and commerce were organised separately from each other.
- Business knowledge was mainly contained in the minds of individuals.
- Lots of online sales but too little control information for high-quality online marketing.

WHY SAP AND VIGOR

- SAP Business One could easily be set up for all aspects of the coin business.
- A single integrated system from purchasing and sales to production and finance.
- There was an immediate click with Vigor; both the approach and the human interaction matched the team's expectations.

BENEFITS

- Significantly easier and much quicker quotations, meaning that orders are approved sooner.
- Quicker and easier decision making thanks to high-quality information.
- Information from SAP Business One ensures better and more targeted use of the marketing budget.
- Direct insight into the history, specifications and underlying documents of each customer order.
- No more searching for papers thanks to fully digitised processes.

10%
time-saving in the
administrative
process

90%
of the ERP process
runs completely
automatically