Belgium

Fabricated metal products



"For me. SAP Business One means efficiency, overview and speed. Vigor continues to proactively contribute towards improvements that make those values even stronger."

Jeroen de Smedt, General Manager, Profit



www.profittings.eu

Profit finds the perfect match with SAP Business One

Profit Europe supplies components for above-ground sprinkler installations to wholesalers and installers of fire protection solutions in more than 25 European countries. With Vigor's help, the company implemented both SAP Business One and a fully integrated webshop, thus improving its grip on business processes.

OBJECTIVES

- When the company began to grow rapidly in 2010, it did not yet have ERP.
- Profit was looking for an ERP tool that suited the size of the company and was also suitable for its international companies.

WHY SAP AND VIGOR

- Profit chose Vigor as its IT partner because of a good reference and the customisation possibilities it outlined for SAP Business One.
- SAP Business One best matched Profit's needs: support for purchasing, inventory, pick and pack management and the webshop.

10% more sales thanks to the integrated webshop

4X as much turnover since implementing SAP Business One

BENEFITS

- Internal invoices and stock transfers are no longer processed manually, but automatically exchanged via SAP Business One.
- Quotations, invoices and purchase orders are generated quickly and automatically.
- Seamless integration with SAP Analytics Cloud makes data visually understandable.
- The webshop processes orders automatically and saves a lot of manual work.
- SAP Business One detects low stock levels and automatically incorporates them in purchase orders to maintain stock levels.