

RW SANITAIR
Belgium

INDUSTRY
Distribution and trading

PRODUCTS AND SERVICES
Material distribution for the plumbing sector
and heating specialists

EMPLOYEES
3



RW Sanitair

“SAP has allowed me to make my business more sustainable; I now have a well structured company. While small, I’ve remained in the marketplace by being profitable. I owe this in part to SAP Business One.”

Renaud WERIS, RW SANITAIR Managing Director

www.rwsanitair.be/fr-be/



Whether in the B2B or B2C sphere, RW SANITAIR trusts SAP Business One for its management

RW SAINTAIR was taken over by Renaud WERIS in 2005, giving it a new lease of life. Initially specialized in heating and plumbing, the company now provides a wide range of products for bathrooms, washrooms, and kitchens. The company refuses to sell cheap, entry-level products, and instead focuses only on the best European manufacturers. In 2008, SAP Business One was chosen for management.

OBJECTIVES

- DOS program became unstable when switching to Windows.
- Incorrect stock quantities.

WHY SAP AND VIGOR

- A collaborator had a good experience with R/3 and SAP Business One.
- Several integrators on the market.
- Has a single database.
- Consultants have SAP expertise and are nearby.

BENEFITS

- Supplier rates automatically updated.
- Additional time devoted to manual correction of prices.
- Complete integration of the eCommerce site with SAP Business One.
- Reliable stocks.
- Supplier purchases made easier with MRP.

242,000
items managed in
SAP Business One

3
business managed with
SAP Business One: RW
SANITAIR RW SERVICES
Weris Renaud