6



"SAP Business One constitutes the foundations upon which our day-to-day activity is built."

Dominique Jeangille, Director General, Spare Parts Services

www.spares-for-pumps.com



# SPS sees rapid expansion with SAP Business One

This Belgian distributor of industrial pumps and their spare parts boasts a catalog of 185,000 items. Their ERP allows them to trace each unit sold throughout its product life cycle.

## **OBJECTIVES**

• The company wanted to have a tool to enable good management of the flow of purchase/sale documents and that had an integrated accounting system.

#### WHY SAP AND VIGOR

- The directors of SPS knew about SAP Business One based on past professional experience.
- The directors of SPS wanted to continue the good momentum of the relationship that began with the integrator who supported them at the time.

# 2.5 months taken to implement the solution within the company

### **BENEFITS**

- The tool allows a 360° overview of the customer via complete technical knowledge of its fleet of equipment.
- Building an adapted price quotation processed within a constrained time frame for fast maintenance service.