



To all of our valued customers,

The past few months have been unprecedented, as the country and our community have struggled with the COVID-19 virus. It is times like these when we see perseverance, innovation and human strength come to light.

One of our vendor partners, Global Plasma Solutions (GPS), began testing its needlepoint bipolar ionization technology in an independent laboratory against SARS-CoV-2, which causes COVID-19. Those tests have been completed and the results have been released. We are excited to announce that the GPS ionization testing results demonstrated a 99.4% reduction rate on a SARS-CoV-2 (COVID-19) surface strain within 30 minutes. To neutralize the pathogen, Global Plasma Solutions utilized its proprietary needlepoint bipolar ionization, which both removes harmful pathogens from the air, as well as any particulate matter that intensifies the spread of a pathogen.

In this laboratory study, Aviation Clean Air designated a test to mimic ionization conditions like that of a commercial aircraft's fuselage. Based on viral titrations, it was determined that at 10 minutes, 84.2% of the virus was inactivated. At 15 minutes, 92.6% of the virus was inactivated, and at 30 minutes, 99.4% of the virus was inactivated.

We are very excited to have this technology at our fingertips and to be able to offer it to all of our customers here at Babbitt's Inc. We thank each and every one of you for your continued business and perseverance through these tough times. We are truly blessed with the best customers, friends, and vendors in the CSRA. We look forward to providing quality HVAC and plumbing services to you and your family for many years to come. If you would like additional information on the GPS Ionization device, please call our office at 706-733-0417 or send us an email at [dispatch@babbittsinc.net](mailto:dispatch@babbittsinc.net)

Sincerely,

Lawrence Babbitt

President