



Dear Advantage Members,

We are excited to announce that we have partnered with JNL Climate Control to provide you with an even better customer experience. JNL specializes in after-market service and installation of heating and cooling equipment. They will be a great addition to our residential new construction division.

JNL has been in business for over 30 years (just like Advantage) and has the same company mindset of “doing the right thing”. We are excited to add them to our team.

The JNL team will be supporting our service team and we will be transitioning our field management software to a new platform over the next few weeks. You will still hear and see some familiar faces along with meeting some new ones.

With this change we will be making some minor changes to our Advantage Monthly membership program effective April 1st.

*(Note: For those of you currently on the annual plan, there will be no changes to your plan at this time)*

- Rebranding to “JNL Advantage Membership”
- All monthly payments will be taken out on the 5<sup>th</sup> of the month (5/5/2024 will be the first charge under the new program)
  - Charge on your credit card will show as JNL Climate Control (East Dundee, IL)
- \$20 per month for AC/Furnace maintenance per system
  - Humidifier water panel if applicable will now be included on the fall visit
  - We will also complete a visual hot water heater inspection during your maintenance visits
- Additional equipment will be charged @ \$10 per month (AC, Furnace, Garage Heater etc)
- Members will now receive a 50% discount on the Service Call/Dispatch fee (\$60 vs the standard \$120 fee)
- Members NEVER pay any overtime rates for after hours or weekend calls, just the standard \$120 rate
- Members receive a 15% discount on all parts, filters, freon & labor
- Members receive 15% discount on an IAQ accessories (Humidifier, Dehumidifier, Air Cleaner, UV light, Thermostat, etc)
- Members will accrue \$50 per year credit toward new equipment purchase (max \$500 per piece of equipment)

We will start reaching out to schedule your spring AC visit in early May when the weather warms up.

Finally, please update the phone number you have to 847.358.2251 as all service/maintenance calls will be routed to the JNL office moving forward.

Thank you,

Advantage Heating & Cooling & JNL Team

JNL: 847.358-2251

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