

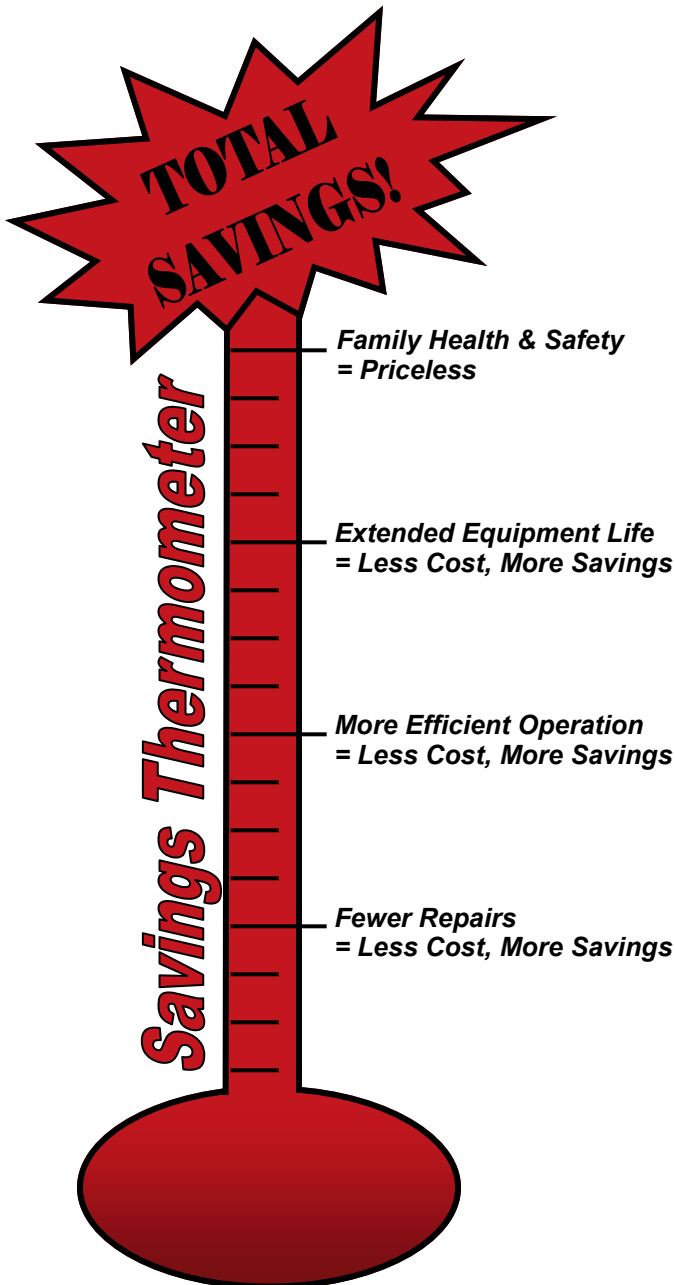
# Benefits of a

# JD Vigil

# Extra Savings Plan

## HEATING & AIR CONDITIONING

*The Good Guys You Heard About.*



- ✓ "Front of the Line" Priority Service
- ✓ The Most Comprehensive Precision Tune-Up Available
- ✓ No Overtime Service Charges
- ✓ Discounts up to 33% On Repairs
- ✓ One Year Full Guarantee On Repairs
- ✓ Discounts On Replacement Equipment
- ✓ Discounts On Add-On Accessories
- ✓ 24 Hour Emergency Service, 365 Days a Year
- ✓ Safer and More Efficient Equipment Operation
- ✓ Find & Correct Problems Before They Become Costly Repairs
- ✓ Extended Equipment Life
- ✓ Guaranteed One Day Equipment Replacement
- ✓ Inflation Protection
- ✓ Immediate Cash Discount Off Today's Call
- ✓ 100% Satisfaction or Your Money

### **1. “Front of the Line” Priority Service**

Simply stated, as an ESP customer, when you call in for an emergency service need, we come to you before we go to a non-ESP Customer, even if you call in after that customer is on the schedule.

### **2. The Most Comprehensive Precision Tune-Up Available**

At JD Vigil, we not only spend thousands of dollars and hundreds of hours each year training our technicians to be the best in the industry, but we are always looking for better ways to service the equipment in our customers' homes. It is through this training and research process that we learn the best ways to find potential problems as well as better ways to create efficiencies to save our customer's more money.

### **3. No Overtime Service Charges**

You will never have to pay an overtime service charge for as long as you remain a ESP Customer, no matter when you may need us. You will always only pay the regular discounted rate.

### **4. Discounts of 33% On Repairs**

As an ESP Customer, you will receive a 33% discount on repairs that may be needed to your comfort system.

### **5. One Year Full Guarantee On Repairs**

All repairs are guaranteed for one year. The “industry standard” is 30 to 60 days.

### **6. Discounts on Replacement Equipment**

When it is time to replace your equipment, as an ESP customer, you will be eligible for discounts on your new system.

### **7. Discounts on Accessories and System Add-On's**

When you decide to add accessories to your system to increase your comfort, efficiency, and/or health of your home, you will receive discounts on the items and services.

### **8. 24 Hour Emergency Service, 365 Days a Year**

We will always be there when you need us, period. And don't forget, you will never pay a higher rate when you need us after hours. That's our commitment to you our valued customer.

### **9. Safer and More Efficient Equipment Operation**

A gas furnace, if you think about it, is a controlled explosion in your home. You need to have it inspected annually to make sure it is safe for operation. That is why every manufacturer voids their warranty on new equipment if it is not maintained annually. Why take chances with your families safety? Gas leaks and carbon monoxide can become problems without showing signs until it's too late. And did you know that a 10% reduction in the air conditioner's charge can cost 33% more to operate? Without showing signs in its ability to properly cool your home? At JD Vigil, we take the safety and efficiency of your system very seriously.

### **10. Find & Correct Problems Before They Become Costly Repairs**

Our technicians are trained to understand *how* things work and not just *that* they work. With this understanding, they are able to identify problems before they become costly, inconvenient, repairs.

### **11. Extended Equipment Life**

The single biggest cause of premature failure is lack of maintenance. By having your equipment tuned-up annually, you should be able to expect your system to last long past the “average lifespan.”

### **12. Guaranteed One Day Equipment Replacement**

Replacing the system in your home is a major undertaking and we understand that. And as a result, we are committed to finishing your system installation in one day.

### **13. Inflation Protection**

With rising gas prices, steel prices, etc., the cost of business keeps going up. And with the cost of business going up, it's only logical that our prices will need to go up too. By becoming an ESP customer, you are “locking” your tune-up price in for the term of the agreement, therefore saving yourself even more money!

### **14. Immediate Cash Discount Off Today's Call**

By taking advantage of this remarkable program today, you will be qualified to receive the discounted rate on the service and/or maintenance being performed on your system today!

### **15. 100% Satisfaction or Your Money Back!**

If you are not satisfied with the savings and benefits of this program, we will refund your money to you. There is absolutely no risk!



## HEATING & AIR CONDITIONING

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### Bronze Package

**What's Included:**

- 2 Annual System Tune-Up's
- Priority Scheduling
- Up To 33% Off System Repairs

**Investment Options:**

- Annual Payment: \$215
- Monthly Payment: \$20



### Silver Package\*

**What's Included:**

- Everything in the Bronze Package, **PLUS:**
- No Service Trip Fee on Repairs
- 24/7 Emergency Service Coverage
- \$500 Repair Coverage Per Incident, Up To \$1,000 Per Year

**Investment Options:**

- Annual Payment: \$360
- Monthly Payment: \$32



### Gold Package\*

**What's Included:**

- Everything in the Bronze & Silver Package, **PLUS:**
- \$500 Credit Towards a New System Replacement

**Investment Options:**

- Annual Payment: \$396
- Monthly Payment: \$35



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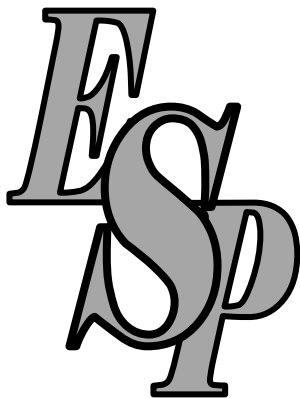
### Bronze Package

**What's Included:**

- 1 Annual System Tune-Up
- Priority Scheduling
- Up To 33% Off System Repairs

**Investment Options:**

- **Annual Payment: \$115**
- **Monthly Payment: \$12**



### Silver Package\*

**What's Included:**

- Everything in the Bronze Package, **PLUS:**
- No Service Trip Fee on Repairs
- 24/7 Emergency Service Coverage
- \$500 Repair Coverage Per Year

**Investment Options:**

- **Annual Payment: \$190**
- **Monthly Payment: \$18**



### Gold Package\*\*

**What's Included:**

- Everything in the Bronze & Silver Package, **PLUS:**
- \$500 Credit Towards a New System Replacement

**Investment Options:**

- **Annual Payment: \$208**
- **Monthly Payment: \$20**