
Partnership Testimonials



Hastings and Prince Edward
District School Board

It is great to partner with Staples. Working with Staples management to pick out a technology, get the information out to students and supporting the technology has been very easy. Now when students, staff, parents ask “What should I buy for school this year?” We can point them to Staples, here is a package picked out by HPEDSB for students. The ability to choose the technology for our students to have Staples and their knowledgeable staff to supply and warranty is like having a Staples store in each of our schools.

Doug Smith

Applications Coordinator / Education Centre

Hastings and Prince Edward District School Board

Partnership Testimonials



As students have engaged more with the technology that is available in their classrooms, many families expressed interest in purchasing a device for their child to use at school and at home.

This partnership with Staples provides families the opportunity to purchase the same devices that we're using in the classroom, maintaining consistency to help support their child's continued learning. The Board is not receiving free devices nor making a profit from this partnership, but we are able to give parents key information about the best, current devices we recommend for families to purchase."

Brenda Wilson

Superintendent of Learning Technology

Ottawa Catholic School Board

Partnership Testimonials



Chatham Christian School

To Whom It May Concern:

As a school we were not prompted to seek out Staples services. Instead, Staples reached out to us, unsolicited. At first contact, we were reluctant to meet with them, but after doing so they quickly convinced us of how their products and services could address our school's technology needs.

Two of the problems that our school faced was equipping students with adequate, affordable computing devices while supporting and servicing those devices in a timely and cost efficient manner (especially when the devices broke down and needed timely repair). Staples explained and demonstrated their commitment through their partnering program how they could address those important concerns and solve both problems to our mutual benefit.

With that assurance in place we chose to switch and do business with Staples! Since then Staples have demonstrated over and over again their ability to work with us to meet our needs. They recognize that if we were to partner with them in addressing our needs that it would be a stepping stone process and they have worked with us *every step of the way*. Their general manager, Brian Furtado, is not only thorough but also easy to work with and always willing to take the time to discuss our concerns and respond to questions.

The two most significant improvements that have resulted from our working with Staples is their turnaround time on technical support issues. When devices break and need to be serviced, repaired or replaced there is immediately resolution. One visit to the store and the problem is solved. Staples delivers! ... and that, is priceless! It's good to know in partnering with Staples that students and parents can visit the store themselves and actually select their own school-approved computing device and return the device should it need replacement. That helps reduce the workload of the IT Support Staff.

We feel Staples will best serve our school's technical needs now and in the future and I am happy to recommend you the high quality services of Staples and their School Partnering Program.

I strongly recommend Staples in helping meet your school's technology needs!

Respectfully,

Gary Grover
IT Support
Chatham Christian School

Partnership Testimonials



"...Obviously you are being proactive in building relationships, leveraging resources to meet community needs and cultivating a culture of learning & innovation. The fact that you communicate with schools on a weekly basis is a clear indicator of your commitment to education. Harmen and Jessica model these same qualities and are the primary reason BYOD programs are flourishing in Abbotsford and surrounding communities."

"Effective leadership [in education] is not about moving individuals from one standardized point to another but moving individuals from their point A to their point B." George Couros

Sometime in the future, I would like to learn more about the differences between Public and Catholic school divisions and their adoption of BYOD programs. It's always seemed ironic to me that the Abbotsford BYOD program was developed at a "traditional" school. To be honest, my email to you was prompted by a few sentences I read in "Learner Centered Innovation" by Katie Martin. Please note, I have excluded some text from the paragraph(s).

The Power of a Network

New ideas and connections are the basis for creativity and innovation. If we want to continue to evolve and create schools that meet the needs of all learners, educators need to connect with diverse people in business, their community, other schools, and districts to build networks that inspire new ideas...In education, we pride ourselves on being about learning and growing people, serving others but not ourselves. Many educators characterize business as being about sales and individual rewards, and, thus doing what is the norm in business is shunned in many educator circles... Networking has had this connotation as being part of a business that is self-serving and unnecessary for educators... I too saw the world of business and education as opposite until I read To Sell Is Human by Daniel Pink. The book helped me see that, whether our "offer" comprises ideas or products, we are all in the business of sales. Pink notes that, "The ability to move others to exchange what they have for what we have is crucial to our survival and our happiness... When we build a network and create connections with people who offer divergent ideas, we have more opportunities to learn and evolve in our practice. We improve when we open ourselves up to learning from others, share our ideas, and work together to create something better. And when we improve, our students benefit.

Partnering with Staples has been a real blessing for me. Hopefully, our network will continue to grow and serve teachers/students all across this country.

"Education is the most powerful weapon which you can use to change the world." Nelson Mandela

Thanks for your ongoing support.

Doug Williams - Teacher – Abbotsford School District



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