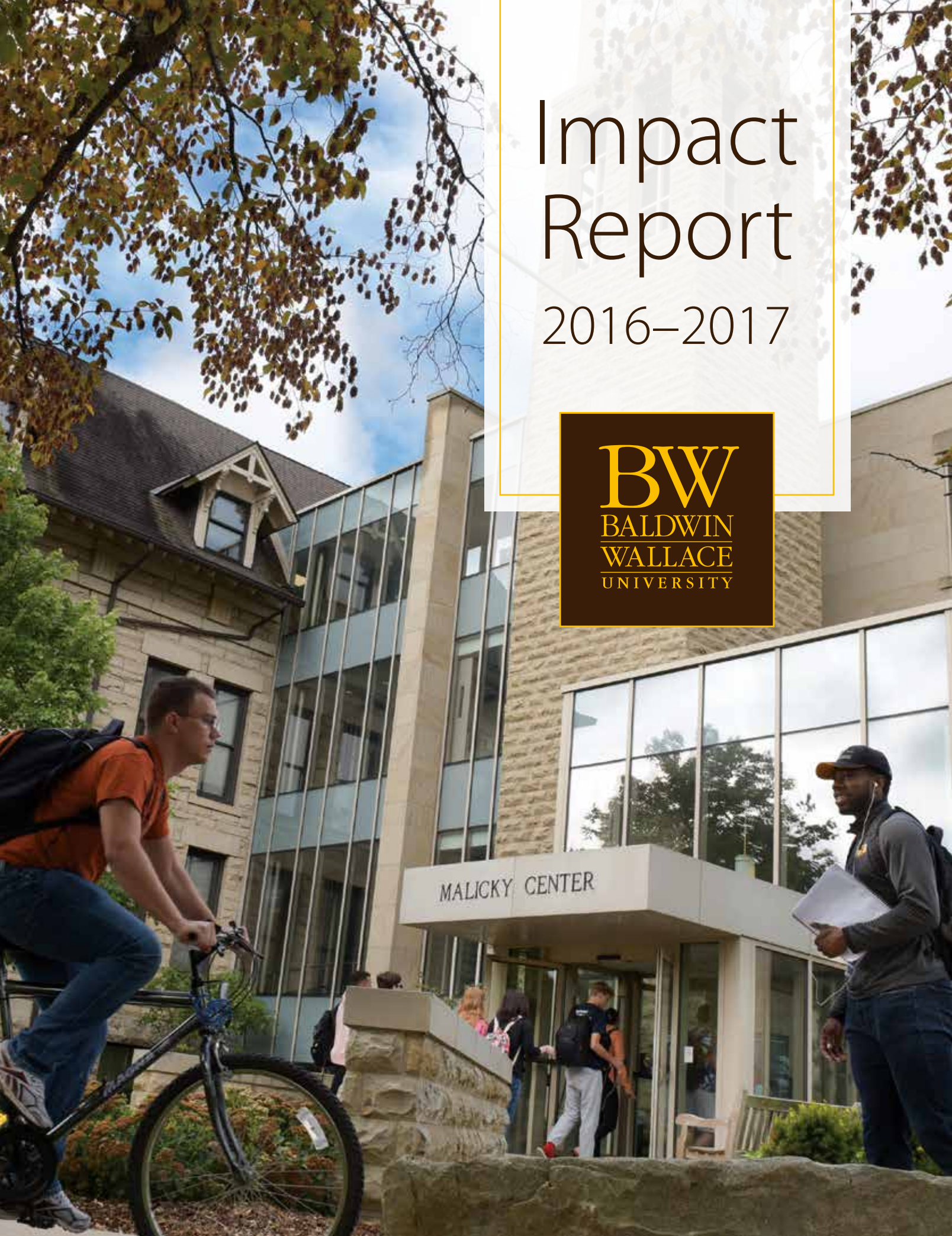


Impact Report 2016–2017

BW
BALDWIN
WALLACE
UNIVERSITY





January 2018

Dear friends,

This past summer, I celebrated my fifth anniversary at Baldwin Wallace and reflected on the journey. While I knew from day one that BW had so much to offer—from its heritage and devoted alumni to the welcoming community my family has experienced—the last five years have confirmed that BW is truly exceptional. We have all the ingredients for lasting success here through the gifts of our faculty and staff, the commitment of our students, and the enduring generosity of our alumni and friends.

As it did in 2012 and still does today, for me, BW stands for student-centered intentional excellence. From students to staff to faculty, we don't settle for "just good enough." Our new Bachelor of Fine Arts in Theatre, programs in engineering, applied mathematics and national security, and Masters in Public Health are a few examples of how we keep opportunities current, fresh and responsive, driven by market demand and the desires of our students and their families. Most importantly, we strive to keep BW affordable by containing costs and through the growing number of endowed scholarships that support our diverse and deserving student body.

In the last year, ten of our STEM majors were the first college students in the nation to spend a week at Space Center U at Houston's Johnson Space Center. There, they dove into complex problems that revealed much about themselves, their abilities and each other. BW's Cyber Defense team received top awards in national and state competition. Faculty and staff continued to build relationships in Zambia and met with the nation's president and first lady to expand study abroad and service learning opportunities. Extraordinary things are happening at BW and wherever BW students go.

At BW, the passion for student success, campus pride and the sense of community are palpable. With the contributions of our community both near and far, Baldwin Wallace is evolving into a more extraordinary version of itself, and we thank you for helping us make it happen.

All good wishes,

A handwritten signature in black ink, appearing to read "Bob". The signature is fluid and cursive, with a large initial "B" and a long, sweeping underline.

Robert C. Helmer, President





AUGUST
BW Launches BFA in Acting

Fall 2016 ushered in BW's first Bachelor of Fine Arts (BFA) in Acting. Currently the only BFA in Acting in Northeast Ohio and the only BFA in classical acting in the Midwest, the program capitalizes on BW's strengths in theatre and music theatre while offering cross-program faculty teaching and exceptional professional development opportunities for students. Course offerings include movement, stage combat, dance, theatre history, singing, stagecraft and directing. A partnership with Cleveland's acclaimed Great Lakes Theater (GLT) at Playhouse Square provides students with opportunities to understudy roles and earn equity points as well as audition opportunities with GLT's partner theatres, the Lake Tahoe Shakespeare Festival and Idaho Shakespeare Festival. The BW-GLT alliance is one of only a handful of recognized, active partnerships between an equity theatre and an undergraduate program.

NOVEMBER
New Support for Student Veterans

Just in time for Veteran's Day 2016, BW opened a Veterans Resource Center (VRC) on the lower level of BW's Student Activities Center (SAC) to create a welcome and supportive setting for military and veteran students. The VRC provides space for BW's approximately 85 student veterans to receive counseling on VA benefits including educational benefits, referrals on a variety of on-and-off-campus resources, and provides a great way for students to get involved with BW's Student Veterans Organization. The center also offers a quiet environment for hanging out or doing homework, with two computer stations, a kitchen area and TV, and provides space for veteran service organizations and community partners to conduct veteran outreach events.



JANUARY
BW Hires New Head Coach, Jim Hilvert

In January, BW announced the hiring of the Yellow Jackets head football coach, James N. Hilvert. Hilvert's resume includes serving as the head coach at LaSalle High School in Cincinnati where he won two state championships, and head coach at Thomas More College in Crestview Hills, Ky., where he amassed a 67-19 record, making him one of the winningest active coaches in the NCAA at the time. Prior to Thomas More, Hilvert was an assistant head coach and defensive coordinator at then-College of Mount St. Joseph in Cincinnati. He also coached two finalists for the Gagliardi Trophy, given to the best player in the nation in NCAA DIII football. Hilvert looks forward to building lifetime relationships with players as a coach and mentor.

FEBRUARY
Tennis Coach Reaches 500th Career Win

On Saturday, February 25, BW's tennis coach Brian Rector won his record-setting 500th career match—more than any other Ohio tennis coach at any level, male or female. Rector, now in his 28th season at BW, won the record-setting matches when the Yellow Jackets defeated both Washington & Jefferson College and Westminster College at the North Ridge Tennis and Golf Club in North Ridgeville, Ohio. Taking over the coaching position from his former coach Truman Fields in 1989, Rector is most proud of current and former student-athletes who have gone on to duplicate his own undergraduate Academic All-American recognition and to re-write the BW records for singles and doubles victories. "We have a tradition of excellence and are proud of the fact that five of our tennis student-athletes have earned Academic All-America acclaim and five have earned the OAC Player of the Year award," he said. Many of Rector's former tennis players have gone on to become teaching professionals and coach tennis at the high school and college level.

APRIL
Jacket Philanthropy Project Surpasses \$100,000 Giving Milestone

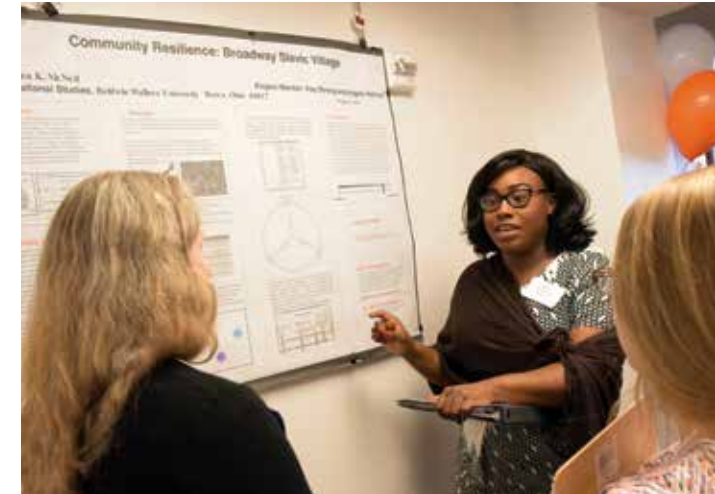
For the last eight years, BW students have taken advantage of an innovative academic service learning opportunity, the Jacket Philanthropy Project (JPP). JPP courses are offered in several subject areas, including Public Health (health and social justice), Sociology (urban community life), Psychology (child maltreatment), Business (training & development) and English (grant proposal writing). Throughout these semester-long courses, students volunteer with local nonprofit organizations, prepare a grant proposal seeking funding for the organization, and then evaluate proposals to award available funds. In spring 2017, JPP courses surpassed the \$100,000 mark in grant awards to more than 50 community partners.

JPP students report that their course experience has been life-changing – they plan to continue serving and giving to nonprofit organizations in ways they hadn't imagined prior to taking the course. To create a permanent endowment for the program and secure its future, BW is launching a JPP \$100,000 Endowment Challenge to double the program's impact – benefitting both BW students and the community. Thus far, JPP grant funding has been made possible through the generous support of the Zilber Family Foundation, a supporting foundation of the Jewish Federation of Cleveland; The George W. Codrington Charitable Foundation; Harry K. and Emma R. Fox Charitable Foundation; and BW's David & Frances Brain Center for Community Engagement.



APRIL
Expanded Ovation Festival

In its 10th year of recognizing campus excellence, a new twist on BW's Ovation celebration expanded the celebration over 10 days from April 19-28 to include an art exhibition, Conservatory of Music and theatre performances, Summer Scholars presentations and other campus events. On April 27, the Ovation Day of Excellence, Ovation's primary activities, including a kick-off celebration and displays of research posters, live presentations and performances, remained in the Conservatory of Music. New this year, activities reached across Seminary Street with a coffee house featuring beverages, snacks, live music and poetry readings in Marting Lounge, and a soapbox at Lyceum Square, where students could engage passersby in dialogue.



MAY
BW's Cyber Defense Team Celebrates Wins throughout the Year

2016 saw BW's Cyber Defense Team notch several wins in state, regional and national competition. At the end of the spring 2017 semester, a team of five students won first place in the silver bracket and fifth place overall in the postseason National Cyber League (NCL) National Championship. Their competition experience in fall 2016 semester, where they took fifth in the silver bracket and tenth overall, likely prepared them for this victory. Earlier in the year, the team won first place in the Ohio Collegiate Cyber Defense Competition (CCDC) for the fifth year in a row, their seventh victory overall, and placed in the middle of 10 schools in the Midwest Regional CCDC in Chicago. The team's coach, Ken Atchison, BW associate professor of math and computer science, credits their experiences with problem solving, troubleshooting and working as a team for their increasingly strong performances. "It speaks to the dedication of the students, the strength of the computer network security program, and the support of the BW community that we continue to compete and do well," he said.



JUNE
Business Research Center Powered by Bloomberg Opens

With a gift from BW Trustee and School of Business alumnus Stephen Boesel '68, BW students and faculty now have insider access to global financial markets, thanks to the opening of the new BW Business Research Center. This dynamic, multipurpose space in Kamm Hall, which is easily configured for lectures, independent research and student groups, features 12 new terminals equipped with Bloomberg Professional service—the software platform that has become industry standard in the financial and business sectors.

Students and faculty now have full access to the same data used by leading professionals to make real-world business decisions. The platform also offers a global news service, electronic trading, a host of analytics features and a certification program. In Fall 2017, the terminals were fully integrated into finance and accounting curricula, with students in those programs achieving full Bloomberg certification through Bloomberg Market Concepts.

JUNE
BW Forges Partnerships in Zambia

In May, 18 Speech-Language Pathology (SLP) graduate students spent a 15-day clinic practicum in Zambia serving communities around the region with speech and language services. This unique opportunity came about through the work of Chisomo Selemani, assistant professor of communication sciences and disorders. A BW graduate and native of Zambia, Chisomo played an instrumental role in establishing this partnership, which has also led to the enrollment of the first Zambian speech-language pathology graduate student in Fall 2017. First-year BW SLP graduate students will have the opportunity to pursue this practicum on an ongoing basis.



Building on the positive momentum of the SLP program, a contingent of BW faculty and staff visited Zambia in June to explore study abroad and service learning opportunities for BW students. Welcomed by the First Lady of Zambia Esther Lungu and Zambia's Permanent Secretary of the Ministry of Higher Education Owen Mugemuzulu in a meeting at the nation's Statehouse, members of the BW team included Colleen Visconti, dean of BW's School of Health Sciences, Scott Plate, associate professor of theatre, John DiGennaro, director of Institutional Planning and Effectiveness, and Christie King Shrefler, director of Study Abroad & Explorations.

2016-2017: A YEAR IN REVIEW...

opportunities made possible by generous support

To boldly go where BW has not gone before:

The Reep-Clark Space Experience at NASA Johnson Space Center's



On a bright November day in 2016, a panel of female entrepreneurs gathered in BW's Kulas Hall for the Ernst & Young Innovation Summit entitled "Winning Women," hosted by BW's Center for Innovation and Growth. Susan Bixler '72, CEO of the Bixler Consulting Group and a member of the panel, spoke to the crowd gathered of her long-standing relationship with NASA's Johnson Space Center in Houston and the entrepreneurial mindset required to travel to Mars. Her contagious passion for the innovation, flexibility, risk, and team work at NASA led to the possibility of BW students spending spring break at Johnson Space Center, a vision that came true only five months later.

Ten months later, on September 7, 2017, Susan shared the origin of the Reep-Clark Space Experience, the project that enabled ten students to spend a week at NASA's Space Center U, at the James Wallace dinner honoring leadership donors in the previous fiscal year.

"I have the great honor of telling you about two of the most meaningful relationships in my life, NASA and Baldwin Wallace, and how they came together through incredible leadership.

"Since 1954, NASA has made the impossible possible. The men and women of NASA have landed on the moon seven times. From the science and technology that led to the moon landing, we now have cell phones, GPS, solar energy, new ways to combat diseases, robots, cordless tools, and memory foam mattresses among literally thousands of other commercial products.

"Going to the moon was an incredible feat because NASA scientists had to invent, design, and problem solve EVERYTHING, including every need and issue they encountered. They selected the astronauts and ground crew, designed the spacecraft and selected and tested the food to be eaten on board. On Apollo 13, the average age of the ground crew members who solved the oxygen problem and returned those on board safely to Earth was 26 years old. There was no blueprint to follow—the crew was in uncharted territory. NASA will have to show the same inventiveness in traveling to and landing on Mars, truly a pioneering journey.

"On November 10, 2016, I was lucky enough to be on the BW campus at the Center for Innovation and Growth (CIG) having lunch with members of BW's Advancement team, faculty and staff working with STEM majors, and representatives from CIG. Our plan was to

casually discuss NASA and the leadership workshops my firm leads in Houston. We started to dream together. What if ten interested BW students could fly to Houston over spring break and spend a week at Space Center U at Johnson Space Center? Would ten students be willing to take the leap? Was this dream too big, too quick? Where would the funding come from? Would the curriculum be challenging for college students majoring in STEM fields? How could this dream come to fruition in 120 days?

"The group who came together that day went from 'what if?' to 'what's next?' First, President Helmer blessed the concept, recognizing the possibilities for BW students. His own interest in space science since childhood made this opportunity irresistible. Stephanie Forstner, BW's director of STEM student initiatives, and Dr. Jim McCargar, Dean of BW's School of Natural Sciences, Mathematics and Computing, helped tailor the Space U curriculum with STEM educators in Houston, transforming it from a program directed at talented high school students to one that truly pushed college STEM majors into new territory. The focus of the Space Center U program is to solve real problems related to a manned mission to Mars, with challenges involving rocketry, thermal and cryogenic shielding, habitation design, and robotics. BW's Advancement staff secured sponsorship from Dr. Michael Reep '93 and Wyatt Clark and other lead donors to provide scholarships for every participating student.

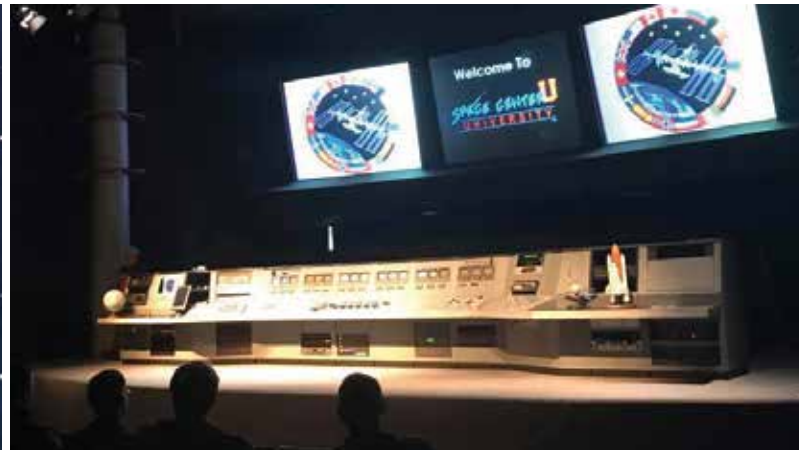


I changed after coming back from Space Center U. I am more confident about my future and within myself... I don't see failure as failure anymore; I see failure as a chance to open up my options and reinvent things.

— Helen Nguyen '19

When time to complete our tasks became [shorter], we decided to try trial and error. We realized this was much more efficient...because problems were answered immediately and we were able to see why something didn't work and how to fix it.

– Marissa Samsel '19



One significant personal takeaway is that I would like to work at NASA, or a place like it. I am interested in sustainable energy research and policy, and this trip helped me understand that NASA is not just about space – so much of their research is applied on Earth as well.

– Callie Jakuszeit '17



Staff at BW's Center for Innovation and Growth provided the glue that kept the project cohesive, on track and on time.

“Together, we were driven and passionate to create this opportunity for students, to illuminate future careers in space science and to affirm their contribution to the space industry. Just as we had pushed to create this opportunity, we encouraged them to stretch themselves and make what seemed impossible, possible in their lives.

“On March 5, 2017, the Reep-Clark Space Experience was launched with an inaugural group of ten inspiring BW students landing for a week-long adventure in Houston.”

Dr. Jim McCargar spoke of the project's impact on BW students following Susan's remarks:

“It's difficult to put into words exactly what the Reep-Clark Space Experience has come to mean to BW's School of Natural Sciences, Mathematics and Computing, and of course to our students. Susan did a wonderful job describing the genesis

of this opportunity. Two phrases that she used early on in her remarks to describe NASA are striking: “Making the impossible, possible” and “...they had to invent, design, and problem-solve EVERYTHING.” There may not be better words to describe the mission of our School.

“Simply put:

- We are committed to excellence and innovation in STEM education.
- We want our students to be aspiring, passionate, perpetual learners and problem solvers.

“The Reep-Clark Space Experience is the embodiment of this vision. The project was innovative and instilled a love of learning and problem solving within a very unique environment. Students “see” the value of solving unscripted problems, innovating and teamwork.

“As with anything new, the unexpected benefits of an experience are unknown until after the fact. For example, students had not been aware of careers in space science and just how many

disciplines are needed to address the future needs of the space industry. These careers range from engineers to computer scientists and also biologists interested in the impact of space travel on human systems, for example. By becoming passionate learners, problem solvers and innovators, BW STEM students will be preparing for careers in space science not yet even imagined.

“Bo Royer '17, the Reep-Clark team leader and a physics major who graduated in May, recently interviewed for a position at a local company that specializes in communication payload design and analysis, web portal development for engineering tools and cognitive networking with software-defined radios. This is the cutting edge of space science. We can now envision a future where students, perhaps working with our Center for Innovation and Growth, are starting their own businesses in areas related to space science.

“This year, we are looking for bigger and better. We will continue to rely on the generosity of committed donors going forward to sustain this

future-focused opportunity. With new program launches this semester in Engineering, Applied Mathematics and Environmental Science, we expect student demand to be high for the Reep-Clark Space Experience. One student recently asked about the experience and noted that he and at least 15 of his friends were interested. The experience is an opportunity that we plan not only to retain, but to expand and offer to more BW students going forward.

“Thank you to the team that pulled together to launch this opportunity at Baldwin Wallace, especially our very generous donors that provided the lead gift, Dr. Michael Reep and his partner Wyatt Clark. Dr. Reep is a BW alumnus and his partner, Wyatt Clark, works at NASA Glenn. From the outset, they were both enthusiastic supporters of this project. This gift and all of the collaborative effort surrounding the organization and launch of the inaugural Reep-Clark Space Experience was a powerful reminder of what makes this University so great. Thank you.”



I was forced out of my introverted shell to get the most out of this experience.... Some of my favorite moments were the personal moments we had just talking to the people at NASA. They were truly wonderful people who wanted nothing more than for us to succeed.

– Kyle Ray '20



After spending a significant amount of time programming, our rover was quickly dispatched by a hill—because its center of the balance did not easily allow for climbing. We learned that accounting for circumstances we cannot control is as important as designing the parameters we can control.

– Bo Royer '17



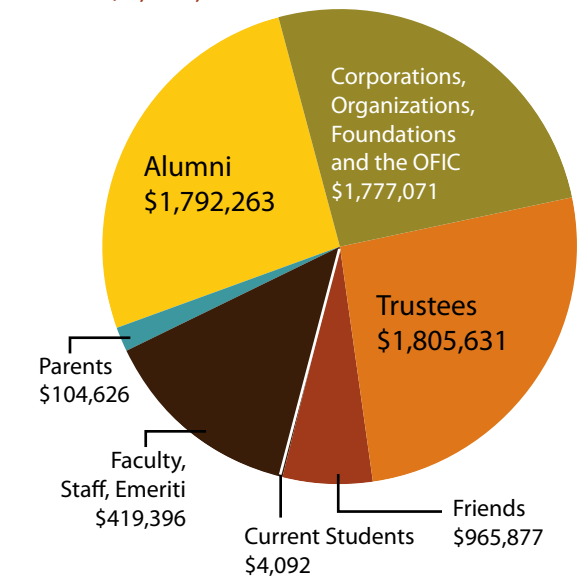
Baldwin Wallace University Impact Report 2016–2017

Profit & Loss Statement as of 6/30/2017

	Fiscal 2017 7/1/16 to 6/30/17 Unaudited	Fiscal 2016 7/1/15 to 6/30/16 Audited
Revenue		
Tuition & Fees	\$ 106,934,554	\$ 103,750,486
Operating Gifts	1,333,571	1,197,160
Auxiliary Revenue	20,290,064	20,445,073
Endowment Earnings & Interest	1,739,089	1,762,539
Seminars	634,668	511,920
Federal Work Study & Organized Activities	662,871	645,309
Total Revenue	\$ 131,594,817	\$ 128,322,469
Student Financial Aid	(39,630,195)	(37,948,803)
Adjusted Revenue	\$ 91,964,622	\$ 90,373,666
Expenses		
Labor		
Faculty Salaries	\$ 22,257,198	\$ 21,150,941
Administrative & Staff Salaries	21,474,052	20,454,823
Student Wages	2,648,894	2,663,937
Other Wages	381,820	411,171
Total Salaries & Wages	46,761,964	44,680,872
Benefits	13,744,994	13,130,771
Total Labor	\$ 60,506,958	\$ 57,811,643
Non-Labor		
Overhead Costs	11,531,176	11,954,085
Contracted Services	4,423,916	4,358,898
Cost of Goods Sold	5,534,156	5,768,173
Other	2,678,575	2,403,993
Debt Interest	624,465	631,113
Depreciation	5,576,512	5,163,518
Total Non-Labor	\$ 30,368,801	\$ 30,279,780
Total Expenses	\$ 90,875,759	\$ 88,091,423
Positive Margin	\$ 1,088,863	\$ 2,282,243

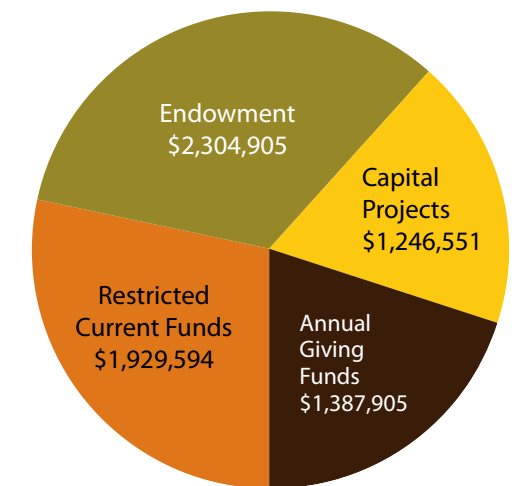
SOURCES OF GIFT INCOME

Total: \$6,868,955

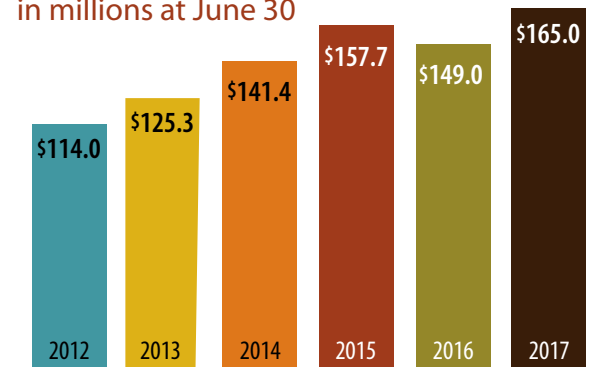


WHERE GIFTS ARE DESIGNATED

Total: \$6,868,955



ENDOWMENT in millions at June 30



Honor Roll of Donors

Baldwin Wallace University acknowledges and thanks the following donors who have supported BW at the \$500 and more level in the last fiscal year. While all gifts are important to the University, we honor and celebrate philanthropy at this level for its significant impact on BW students, programs and facilities. For a complete list of donors, go to www.bw.edu/giving/thank-you

\$10,000 and above

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The Rev. Dr. Paul and Josephine Mayer Rare Book Scholar

Justin Frankeny '18

Under the leadership of John DiGennaro, Director of Library Services, the Rev. Dr. Paul and Josephine Mayer Rare Book Room in Ritter Library has become a treasure trove for lovers of books, history and music. With support from the Mayer Rare Book Room fund, BW students interested in special collections have had opportunities to conduct research projects while receiving a stipend for their work. Most recently, Justin Frankeny, a senior composition and music history and literature student from Moon Township, Pennsylvania, conducted a project organizing and cataloging materials from the Ridenour Folk Songs of Rural Ohio collection with the fund's support and direction from Librarian John Curtis. Interested in studying music history at the graduate level, Justin gave a presentation on his work at a summer 2017 conference and at a Conservatory of Music convocation recital this fall. He looks forward to turning his efforts into the creation of a search tool for the collection later this year.

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IMPACT • 208 full-time students studied abroad in 31 different countries in 2016–17.

IMPACT • 750 meals for the residents of Quarrytown, an affordable housing complex for seniors in Berea, were prepared by BW's Campus Kitchen program.

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Halcik Family Scholarship Recipient Bailee D'Amore '18

Seeking to honor his parents, Daniel, Sr. and Edith "Eadie," and the health care professionals who provided gentle, quality care to them over the years, Dan Halcik, Jr. initiated the Daniel, Sr. and Edith "Eadie" E. (Meinhardt) Halcik Scholarship to support students pursuing careers in health care.

The first recipient of the fund, senior Bailee D'Amore of McDonald, Ohio, not only plans to pursue a career in medicine, she's already been accepted into medical school. Bailee, a public health major and biology minor, is part of BW's Primary Healthcare Advancement Program and plans to become a primary care physician in an underserved community. The scholarship also supports students in BW's nursing and physician assistant programs.

Bailee, a Student Ambassador, had an unexpected opportunity to meet Dan, Jr. and his father, Dan, Sr. at the 2016 James Wallace dinner honoring BW's leadership donors. "Meeting your father and listening to all the wonderful things you both said about your mother makes me all the more honored to have received a scholarship in their name. I hope to be as positive as she was and as hardworking through all my life's endeavors," she writes in a letter of gratitude to the Halcik family. Bailee will begin medical school at Ohio University's Heritage College of Osteopathic Medicine after graduating from BW in May 2018.

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IMPACT • 2016-17 • **5,688** hours of service to needy organizations were provided by 114 BW students who participated in Alternative Break trips to 12 cities in the U.S.

IMPACT • 2016-17 • **212** students were enrolled in 14 different service-learning courses focused on topics from ecology to nutrition to community resiliency.

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Ronald McDonald House Intern Receives Expy Award

Margaret Currie '18

Recognized for her ability to bring her classroom skills to the workplace, Margaret Currie, a BW senior English creative writing major from Parma, Ohio, was honored as Northeast Ohio's "Best Intern" at the spring 2017 Expys luncheon.

Margaret, who held a yearlong internship at Ronald McDonald House Charities of Northeast Ohio, was one of hundreds of interns nominated for the award. A panel of independent judges selected her based on her contributions in feature writing, web and social media content creation, event planning and board presentations.

Initially, Margaret began her semester-long internship as part of BW's Humanities at Work Program, supported by The Cleveland Foundation's Fenn Educational Fund. She extended her experience for a full year with encouragement from her supervisor and mentor, Ann Newman, CEO of Ronald McDonald House Charities of Northeast Ohio, Inc., and continues to serve the organization. Now in its seventh year, The Expys is an annual event that recognizes the best interns, advisors, mentors and internship programs in Northeast Ohio. The name is derived from 'experiential' internships.

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Barbara Geiser Popeney Scholarship Recipient

Patrick Peralta '17

A 13th birthday present set Patrick Peralta on a path he pursued at BW—studying and performing classical guitar. Patrick, the oldest of seven children, received the gift of guitar lessons, and after many years of study, graduated in May 2017

as a guitar performance major in BW's Conservatory of Music. Another gift, the Barbara Geiser Popeney Scholarship, relieved some of the financial burden of tuition and enabled him to devote more time to practice and honing his craft. "The financial support I received from this scholarship for two years was converted into time spent practicing my instrument and preparing myself for my graduate school auditions." Patrick's long-term goal is to perform and become a studio professor at a conservatory of music. He credits the Popeney family and their gift for helping him become a more skilled and disciplined musician, and he hopes to pass these attributes on to his own students one day. "I believe one-on-one teaching is the highest form of musical education. I look forward to being able to pass on what I know to others who will do the same," he said. Patrick recently began graduate work in guitar performance and literature at the Eastman School of Music, Rochester, NY.

IMPACT: 2016-17: **\$3,786** was raised by students for students through BW's Student Giving Council, which has awarded 24 scholarships since 2012.

IMPACT: 2016-17: **214** students, representing all schools of the University, presented 122 projects ranging from performances to oral presentations to research posters at Ovation 2017.



Dr. Patrick and Angela Cosiano Education Scholarship Recipient

Angel Redman '19

Angel Redman followed in her mother's footsteps in her goal of becoming a teacher. Her mother, Patricia, a fourth grade teacher in North Royalton, attended Baldwin Wallace in the 1980s when

Dr. Pat Cosiano was chairman of BW's Education Division, and Angela Cosiano was a department lecturer and supervisor in BW's student teaching program. Nearly 30 years later, Angel received the Dr. Patrick and Angela Cosiano Education Scholarship to support her pursuit of an Early Childhood Education degree with a Generalist 4-5 Endorsement and an English as a Second Language Learner's certificate. The Cosiano Scholarship provides financial support to top education majors who demonstrate a commitment to pursuing a career in teaching. In a letter to her scholarship donors, Angel described how she decided teaching was the right choice for her: "Growing up with my mother being in the field of education gave me a sense of her passion for this career, and the joy it brought her. She would always tell me she didn't consider her job 'work,' because she loved every minute she spent with her children in her classroom." Angel, a junior at BW, is currently honing her teaching skills as a preschool teacher at a Strongsville daycare center.

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In the last year, nearly 550 alumni, parents, employees, friends of the University, organizations and current students made their first gifts to BW. We thank them for making the University a philanthropic priority in their lives and for joining a community of over 4,500 annual supporters. Their gifts, whether \$5 or \$5,000, add up in a BIG way and support a wide range of initiatives -- from scholarships to experiential learning opportunities to athletic facilities. Baldwin Wallace University is pleased to welcome these donors to the YJ4L Gives community. Names of current students in the 2016-2017 academic year are boldfaced.

- | | | | |
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IMPACT: 2016-17: **100%** of first year students with financial need were awarded a need-based grant or scholarship.

IMPACT: 2016-17: **29%** of first-year students entering BW in Fall 2017 were first-generation college students.

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IMPACT • 2016-17 • **\$22,000** increase in 2017 donations to the Big Give over 2016.

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IMPACT • 2016-17 • 100% of 2017 graduates of the master's program in Speech-Language Pathology passed their professional exam and are now employed in their profession.

IMPACT • 2016-17 • 25 consecutive winning seasons as head coach of the Yellow Jacket women's basketball team earned Coach Cheri Harrer a spot in the Ohio Basketball Hall of Fame.

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Mr. Richard* and Mrs. Jeanne Link
Mr. Robert and Mrs. Maureen Lorenz
Mr. Bob* and Mrs. Joan Lowry
<i>Mr. Christopher Lytle and Mrs. Sarah McCann</i>
Ms. Carole Maatz
Rev. Richard Macha
Mr. Theodore* and Ms. JoAn Male
Dr. Neal and Mrs. Margi* Malicky
Mr. James* and Mrs. Patricia* Manning

Endowed Funds Established in 2016-2017

Named and endowed funds provide lasting support to BW programs and student scholarships. Funds are fully endowed when they reach the new level of \$50,000 and provide support to BW in perpetuity.

The Thomas S. Altvater '85 Scholarship
Thomas Altvater '85 established this scholarship to support the future generation of BW MBA students who do not receive financial support from employers to pursue advanced degrees.

celebrates the Cherrys' long careers as artists and piano faculty at BW's Conservatory of Music. The scholarship supports piano majors in good academic standing with demonstrated artistic potential.

The Richard Bement '64 Scholarship
To honor the memory of her late cousin, Richard Bement '64, a secondary science teacher in the Strongsville Public Schools, and his mother, Donna '31, Jane Delcamp '67 established this scholarship to support BW students with demonstrated financial need.

The Ward and Miriam Jones Scholarship
Established by Ward '55* and Miriam '56 Jones, both proud BW alumni, this scholarship supports students majoring in engineering and natural sciences with demonstrated financial need.

The Lynne and George Cherry Piano Scholarship
Established by Nathan Cherry, Lynne and George's son, the Lynne and George Cherry Piano Scholarship

The David Malicky Ph.D. Memorial Scholarship
Former BW president Dr. Neal Malicky established this scholarship with the support of family and friends to honor the memory of his son, David, who passed away in 2017. With a Ph.D. in engineering, David

was a scholar with varied interests and enthusiasm for learning. The scholarship will support graduates of Berea-Midpark High School who plan to major in STEM subjects at BW.

The Dr. Maria G. Marin Memorial Scholarship
Dr. Maria G. Marin, an inspiring and passionate professor of Spanish, passed away unexpectedly in 2016. This scholarship, initiated by her family and friends, recognizes an outstanding Spanish major who demonstrates academic excellence and innovative scholarship.

The Martin Family Scholarship Endowment
Established by BW Trustee Reverend David Martin and his wife Jeanne, this scholarship supports BW students with demonstrated financial need.

The Scott '90 and Julie Mawaka Scholarship
Established by Scott Mawaka '90 and his wife Julie, this scholarship supports BW Conservatory of Music students with piano as their primary instrument.

The Walter H. Meixner Scholarship
To honor his adoptive father's passion for the BW Bach Festival, Dennis Taylor established this scholarship supporting BW Conservatory students with financial need.

The Vincent K. Petrella Scholarship
Established by BW Trustee Vince Petrella '82, this scholarship supports business majors with financial need.

The Dorothy Potosnak Sotak Vocal Scholarship
Established by Eileen Sotak '97 and William Kessler to honor the memory of Eileen's mother Dorothy and her love of music, this scholarship supports vocal music majors from Cuyahoga County who demonstrate talent, promise as artists and financial need.

The Robert V. Zito '49 Scholarship
Established through an estate gift and memorial gifts from family and friends after Bob passed away in early 2017, the scholarship supports students with financial need from Cuyahoga or Lake County, Ohio.

IMPACT • 2016-17 • **30%** of first-year students in the incoming class of 2017 came from outside the state of Ohio.

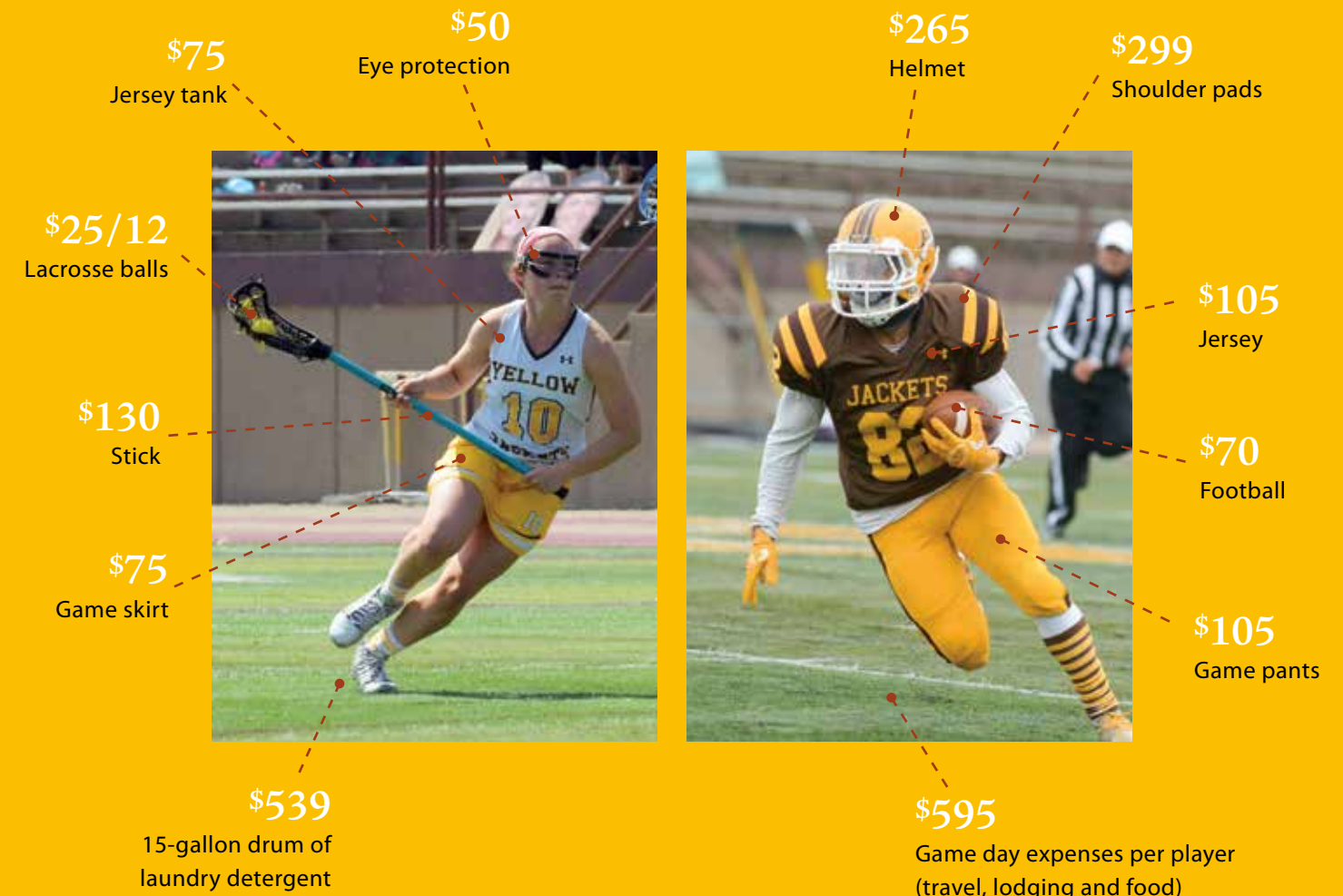
IMPACT • 2016-17 • **90%** of 2016 graduates were employed or enrolled in graduate or professional schools one year after graduation.

The Heritage Society, continued

Mr. William and Mrs. Judith Marin	Ms. Marilyn Peterson	Mr. Roger Schulte	Mr. Ted and Mrs. Irene Theodore
Rev. Dr. Russell and Mrs. Ellen Martin	Ms. Dawn Pierce	Mr. Walter* and Mrs. Marna Schulz	Mr. Roy and Mrs. Carol* Thomas
Mr. Robert and Mrs. Anita* May	Mr. Robert and Mrs. Tania Pleischl	Miss Martha Schwarz	Dr. Carol A. Thompson
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Mr. John and Mrs. Patricia McClure	Prof. David Prok	Mr. Thomas and Mrs. Bonnie Sharp	Mr. George and Mrs. Judith Trever
Mr. Thomas and Mrs. Carol McGill	Mr. Ronald and Mrs. Karen Pyles	Mr. Lawrence Sklenka	Mr. Thomas and Mrs. Diane Tyrrell
The Honorable Graydon and Mrs. Mary Ellen McKee	Dr. Frederick* and Mrs. Carol Rakowsky	Ms. Rosemarie Kaczor Sklenka	Ms. Jane Urban
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Mr. Carlos and Mrs. Katherine Melo	Mr. George Randa	Ms. Deborah Smith and Mrs. Elaine Bennethum	Dr. Evangelo and Mrs. Karen Vagianos
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Mr. Samuel and Mrs. Maria Miller	Mr. John Reeks*	Mr. Dale and Mrs. D. Lauren Smithandrews	Mr. Steven Vargo
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IMPACT: **4,550** alumni, parents, faculty, staff, students and friends gave to BW in 2016–17. All gifts, regardless of size, are meaningful to students. For a complete list of donors, go to www.bw.edu/giving/thank-you.

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