



March 16, 2016

To whom it may concern:

Lewis & Clark College is actively pursuing LED technology throughout its campus. Specific applications include; LED tube lights to replace T8 fluorescents, screw-in A-lamp bulbs for desk lamps, exterior wall and pole fixtures, full building conversions, stadium outdoor lighting, and other unique spaces applications.

Based on the calculations generated on the Energy Trust of Oregon's spreadsheet, Lewis & Clark has not only exceeded IES lighting standards but reduced the wattage in the areas listed above by an estimated 478,000 watts. Your projects are a perfect example as to how with today's L.E.D. technology you can take a project focused on safety and provide higher lumen output, better color, light control, lower maintenance and operating costs and removal of toxic mercury while securing a guaranteed return on investment.

Congratulations to your team for investing the time and "energy" to create a "green", sustainable campus. Tri-Phase Electric would like to thank Lewis & Clark for making this project another reference that qualifies us as an award-winning Energy Trust Trade Ally.

Sincerely,

Gil Newby
Lighting Specialist

Tri-Phase Electric