

AARDVARK has been incorporated since May of 1995. AARDVARK has ten (10) pest control technicians with over 175 years of combined experience and two (2) office employees.

**AARDVARK** has 240 accounts that range from some small (restaurants, stores) commercial accounts to very large (university, municipalities) commercial accounts.

We list all the pesticides that may be used in your facilities. That does not mean that pesticides will be our first course of action. AARDVARK uses an IPM Program. IPM is a pest control program, that addresses why and how the pests enter and occupy a facility. If these problems have been corrected and there has not been an improvement, we may choose to apply a pesticide. We only use pesticides according to its label (Labels are also available on our website).

AARDVARK PEST MANAGEMENT INC. practices integrated pest management. IPM is a form of pest management that involves the teamwork between the account and the pest management company (AARDVARK). IPM relies primarily on non-chemical means to control and prevent infestation. Such means are managing climate, food sources, and building entry points.

**AARDVARK** will work with each account to achieve the best possible result. If all nonchemical means have been exhausted then AARDVARK may have to use a chemical pesticide. Before any pesticide is used it will be discussed with the building manager and or the property environmental control officer.

**Although** no pesticide is 100% safe to everyone, there are ways to minimize the potential negative effects that a pesticide may have. Every pesticide has a recommended procedure on who, what, when, where and how the material should be used. AARDVARK prides itself in not having any claims or fines from any government or private company associated with the misuse of any pesticide.

All AARDVARK pest management technicians have been trained on IPM and can answer any question you may have. We continue to train and keep up with the changing times and technology.

**AARDVARK** must deal with many emergency pest related problems. We service a variety of large accounts that from time to time that have an emergency issue. Emergencies can range from mice sightings to trapped wildlife. We are equipped to handle any issue that may arise.

To combat emergencies every employee is furnished with a company cell phone that is on 24 hours day. We also have a main phone number where messages can be left for any problem (EMERGENY OR ROUTINE). Every employee lives in the Philadelphia area and is equipped with a fully stocked vehicle. Response time for emergencies will be according to contract specifications.

**AARDVARK** has a great reputation of dealing with the needs of our customers. We understand that there are situations where people cannot be around pesticides. We try to use alternatives that do not include pesticide applications.

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## To Whom It May Concern,

I am writing to notify you that Aardvark Pest Management, Inc. is QualityPro Certified, the mark of excellence in pest management. As a QualityPro Certified Company, Aardvark Pest Management, Inc. has placed itself in the top echelon of pest management companies in the nation. QualityPro is an initiative of the National Pest Management Association to encourage professionalism and recognize excellence in the industry. Less than 3% of pest control companies in America have earned this prestigious designation.

QualityPro Certified companies voluntarily ascribe to a set of qualifications that go above and beyond any state or federal requirements. As a potential consumer of pest management services, qualifications that may interest you include:

- Member of the National Pest Management Association
- Checking employee references and driving history
- · Doing criminal background checks on all employees
- · Employing only highly-trained, registered and credentialed employees
- Maintaining a drug-free workplace
- · Ensuring that technicians are highly skilled; trained professionals
- Offering a clear, easy-to-understand warranty and termite service agreement
- Maintaining an up-to-date insurance policy
- Truthful and ethical advertising

The website, <u>www.qualitypro.org</u>, contains more information about what QualityPro is and what it means to Aardvark Pest Management, Inc. The QualityPro Certification truly sets Aardvark Pest Management, Inc. apart from non-QualityPro Certified companies.

If you have any questions, call me at 703-352-6762 or email me at aallen@pestworld.org.

Sincerely,

Allison Allen, BCE

Director of Certification, QualityPro



QualityPro is administered by the Foundation for Professional Pest Management in partnership with the National Pest Management Association. QualityPro is an independent organization that develops good business practices and standards for pest management companies in the US and Canada.