

8 October 2012

Ms. Helene Loiseau  
Assistant Vice President, Facilities, & Sustainability  
Valencia College  
1800 South Kirkman Road  
Orlando, FL 32811

Ref: Letter of Recognition for Energy Ed Program

Dear Helene:

I am writing to commend Valencia College on its innovative Energy Education program. This program, simply through behavioral changes, was predicted to save the college a million a year, above and beyond equipment-based energy efficiency savings.

As the Mechanical Engineer on contract with Valencia College for the past five years, we have participated in the college's exemplary energy efficiency efforts through retrofits and high efficiency equipment in new buildings, and have appreciated working with the college, due to its progressive approach to energy efficiency.

The Energy Education program takes the college's progressive and proactive approach a step beyond that which we have seen in our service area. The college's Vice President for Operations & Finance Keith Houck recently received a national Exemplary Practice Award from the Community College Business Officers (CCBO), and we expect further recognition will be received. We know that the program only began in fall 2011, with adopting of Energy Education Guidelines college-wide, so the savings, which now are nearing the \$1 million dollar per year mark, should grow.

Support of the program is confirmed through actions taken by faculty and staff. Savings are confirmed through data entered monthly for all utility invoices, through the ECAP software. Use of this software has allowed distinguishing behavioral savings from savings from equipment changes and other factors like weather.

Congratulations on the success of this innovative program.



Amir Kazeminia, PE  
President, CEO  
OCI Associates, Inc.

