

February 19, 2015

Association for the Advancement of Sustainability in Higher Education
1536 Wynkoop Street, Suite 100
Denver, CO 80202

Subject: Letter of Affirmation – WPI STARS Innovation Credit, Gateway

Dear AASHE STARS reviewer,

WPI has gone above and beyond in its commitment to an active and involved campus community through its occupant engagement program at **Life Sciences & Bioengineering Center**. The program reinvigorated stakeholder engagement from what is typically a rote exercise to a process that empowered lab occupants of Gateway and truly integrated occupant feedback to enhance the impacts of energy engineering work taking place at the same time. With my expertise in engagement and change management for higher education institutions, I can confidently state that the integration of occupant feedback, from the ideation session through Shut the Sash program, has been an innovative process.

As Director of Change Management for GreenerU, I affirm that the occupant engagement processes conducted at WPI's **Life Sciences & Bioengineering Center**, starting in 2014 and ongoing, meets and exceeds the criteria as an innovative solution to an often omitted project component.

Sincerely Yours,



Dallase Scott
Director of Change Management

DALLASE SCOTT Director of Change Management
GreenerU, Inc. – Engineering Campus Sustainability
O: 781-891-3750 x17
C: 617-771-9981
E: Dallase.S@GreenerU.Com