# Fossil Fuel Free Core (FFF) Strategy IMPACT ASSESSMENT REPORT

81%

TRILLIUM ENGAGED WITH 81%
OF THE FOSSIL FUEL FREE CORE
(FFF) STRATEGY PORTFOLIO
DURING THE 9/30/18–9/30/19
REPORTING PERIOD.

**Corporate advocacy** includes communications with company executives, correspondence, shareholder proposals, and other tools. Through these forms of engagement, and other inputs from the market and civil society, we are able to achieve improvements in corporate policy, performance, and practices. Sometimes this takes the form of withdrawing a shareholder proposal after a commitment to

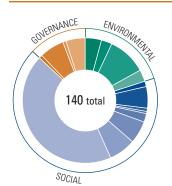
improve is made by the company (referred to as a "successful withdrawal" below). Other times shareholder proposals will go to a vote and companies will generally be responsive to those proposals that receive support in the 20%–50% range as it is difficult for company leadership to ignore such large pluralities. Another way we engage with companies is proxy voting in the best interest of our clients at annual meetings. We take this responsibility seriously as these votes communicate important information and ESG priorities to the company. The information below is a summary of our advocacy engagement covering the 9/30/18–9/30/19 reporting period, including collaborative and individual efforts led by Trillium or other organizations.

Advocacy Engagement	FFF	WIDE
Total # of engagements	140	655
# of companies engaged	69	519
% of strategy engaged	81%	-

Shareholder Proposals	FFF	FIRM WIDE
Total # of shareholder proposals filed	22	34
Successfully withdrawn proposals	9	18
Proposals with votes over 20% <sup>1</sup>	7	9

<b>Proxy Voting</b>	FFF	FIRM WIDE
Total votes cast	100%	100%
Votes cast against management	44%	45%
Support ESG proposals	87%	89%
Trillium votes NO for pay packages	99%	97%

## Advocacy Engagements under Fossil Fuel Free Core (FFF) Strategy by category



#### **ENVIRONMENTAL**

- 6 Emissions and Climate
- 4 Environmental Other
- 14 Environmental Reporting/ Disclosure
- 4 Sustainabile Agriculture

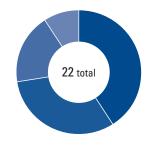
### **GOVERNANCE**

- 1 Board Accountability
- 9 Board/Executive Diversity
- 1 Executive Compensation
- 7 Political/Lobbying Spending

### SOCIAL

- 2 Community Relations/Impact
- 8 Human Rights
- 1 Privacy
- 1 Product Integrity
- 3 Responsible Lending
- 8 Social Other
- 10 Workplace Diversity
- 61 Workplace: Labor-Management Relations

#### **Proposals Filed under Fossil Fuel Free Core (FFF) Strategy**



- 9 Successfully withdrawn proposals
- 7 Proposals with votes over 20%
- 4 Proposals with votes under or equal to 20%
- 2 Omitted by Securities Exchange Commission



<sup>1.</sup> Firm-wide count includes our shareholder proposal at Facebook which received 68% support, when excluding insiders.

**Trillium's investment approach** goes well beyond traditional exclusionary screening, integrating Environmental, Social, and Governance (ESG) factors with fundamental financial analysis to provide meaningful insights into value-creation opportunities and risk profiles. Ultimately, we seek to identify the companies that are best positioned for risk-adjusted, long-term outperformance relative to their peers. The **Fossil Fuel Free Core (FFF) strategy** invests across the range of market capitalizations and economic sectors with no direct exposure to fossil fuels.

Environmental Metrics <sup>1</sup>	FFF	S&P 1500
Total Carbon Emissions (metric tons) <sup>2</sup>	1,130,263	6,000,163
Total Carbon Emissions Intensity (t/USD million sales) <sup>2</sup>	84.2	183.1
CDP Participant <sup>3</sup>	68%	29%
Governance Metrics	FFF	S&P 1500
Governance Metrics  Companies with 20% or More Women on the Board <sup>4</sup>	<b>FFF</b> 86%	<b>S&amp;P 1500</b> 66%
Companies with 20% or More Women on the Board <sup>4</sup>	86%	66%

The Fossil Fuel Free strategy avoids investing in companies with material involvement in:

- Private Prisons
- Agricultural Biotechnology
- Nuclear Power
- Weapons
- Fossil Fuels

The risk-based, revenue-driven criteria above only eliminate a small portion of the investable universe for the strategy. While we still consider this as an important risk-mitigation step, we focus the vast majority of our analytical efforts on using ESG information to help identify the best companies, not simply screening out the worst.

Trillium's Fossil Fuel Free Core Strategy is 54% less carbon intense than its benchmark, the S&P 1500

- 1. Source: MSCI ESG data as of 9/30/19 for the Trillium Fossil Fuel Free Core Strategy in comparison to a portfolio replicating the strategy benchmark.
- 2. Total Carbon Emissions represents the companies' most recently reported or estimated Scope 1 (direct emissions from owned or controlled sources) + Scope 2 (indirect emissions from the generation of purchased energy) greenhouse gas emissions. The Total Carbon Emissions Intensity, or the carbon footprint, represents the Total Carbon Emissions normalized by sales in USD, which allows for comparison between companies of different sizes. Data represents weighted averages and reflects 100% of the Trillium Fossil Fuel Free Core Strategy and 99% of the S&P 1500.
- 3. CDP supports companies, cities, states and regions to measure and manage their risks and opportunities on climate change, water security and deforestation.
- 4. Source: MSCI data as of 9/30/19 for the Trillium Fossil Fuel Free Core Strategy in comparison to a portfolio replicating the strategy benchmark.
- 5. Source: Bloomberg data as of 9/30/19. Data represents weighted averages and reflects 100% of the Trillium Fossil Fuel Free Core Strategy and 99% of the S&P 1500.

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