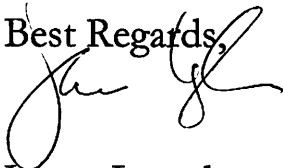


To Whom It May Concern:

As the leader of the Grounds Department since 2008, I've had the opportunity to utilize multiple vendors and resources to accomplish a wide variety of projects centered on water management and use. One of the techniques we have implemented here at CSUN is turf injection with a water absorbing polymer (hydrogel) through AquaCents Water Management, LLC. The resultant effect of using this process has allowed CSUN to maintain our quality of turf and drastically reduce water use to large turf areas of our campus. As the only campus in Southern California to use this particular process, we have already begun to collect positive water conservation data. The L.A. Department of Water and Power has evaluated our use of the process and to date has granted CSUN an incentive payment that will be monitored for the next 5 years.

Monitoring of the water savings through our computerized weather based system in multiple locations throughout campus, has substantiated our initial assessments of the hydrogel injection as a valuable water savings tool.

Best Regards,


James Logsdon

Assistant Director, Grounds and Events

Physical Plant Management

California State University Northridge