

# 3 Suzano in numbers<sup>2</sup>

[GRI 102-7, 102-8]

36,547<sup>1</sup>

**EMPLOYEES**  
(COMPANY AND  
OUTSOURCED WORKERS)



R\$ 73 million<sup>1</sup>

IN SOCIAL INVESTMENTS  
(SUZANO + PARTNERS) IN  
NEIGHBORING COMMUNITIES



10 mills  
+ VERACEL

(JOINT VENTURE  
WITH STORA ENSO)

## PULP

ARACRUZ (ES),  
IMPERATRIZ (MA),  
JACAREÍ (SP), LIMEIRA (SP),  
MUCURI (BA), SUZANO (SP),  
TRÊS LAGOAS (MS)

## PAPER

LIMEIRA (SP), MUCURI (BA),  
RIO VERDE (SP), SUZANO (SP)

## CONSUMER GOODS

BELÉM (PA), FORTALEZA (CE),  
IMPERATRIZ (MA), MUCURI (BA)

## Installed capacities:

1.4 million  
TONS OF PAPER  
ANNUALLY

10.9 million  
TONS OF PULP  
ANNUALLY  
(INCLUDING VERACEL)



ALL MILLS CLOSE TO THE COAST  
OR CONNECTED BY RAILWAYS



R\$ 10.7 billion<sup>1</sup>  
OF ADJUSTED **EBITDA**

R\$ 7.1 billion<sup>1</sup>  
IN OPERATING CASH  
GENERATION

NEARLY

35,000<sup>1</sup>  
CUSTOMERS  
IN THE PAPER  
SEGMENT



**Renewable  
energy:**

AVERAGE TRADING OF  
167.2 MWm<sup>1</sup>

HIGHER THAN THE AVERAGE  
CONSUMPTION OF ELECTRICITY  
IN THE MUNICIPALITY OF  
SANTOS (SP)<sup>3</sup>

**PAPER SALES VOLUME**  
(INCLUDING CONSUMER GOODS):

1,256 k ton<sup>1</sup>

**PULP SALES  
VOLUME:**

9,412 k ton<sup>1</sup>

**CAPEX:**  
R\$ 5.78  
billion<sup>1</sup>

<sup>1</sup> 2019 data.

<sup>2</sup> With the exception of financial data, installed capacity and total number of mills, the other indicators presented throughout this material do not include information on Veracel's operation.

<sup>3</sup> Data from the Department of Infrastructure and Environment (SIMA) of the Government of the State of São Paulo (base year 2018).

**Planted areas:**  
APPROXIMATELY  
**1.3 million<sup>1</sup>**  
HECTARES

**Areas set aside  
for conservation:**  
APPROXIMATELY  
**900,000<sup>1</sup>**  
HECTARES

**87%**  
**FSC®<sup>4</sup> AND  
PEFC/CERFLOR**  
CERTIFIED AREAS<sup>5</sup>



**5** INTERNATIONAL  
COMMERCIAL  
OFFICES

(FORT LAUDERDALE – USA;  
LUSTENAU – AUSTRIA;  
NYON – SWITZERLAND;  
SHANGHAI – CHINA;  
BUENOS AIRES – ARGENTINA)



**3** PULP EXPORT  
PORTS

**10** FULLY  
DEDICATED  
SHIPS



**5** RESEARCH  
CENTERS

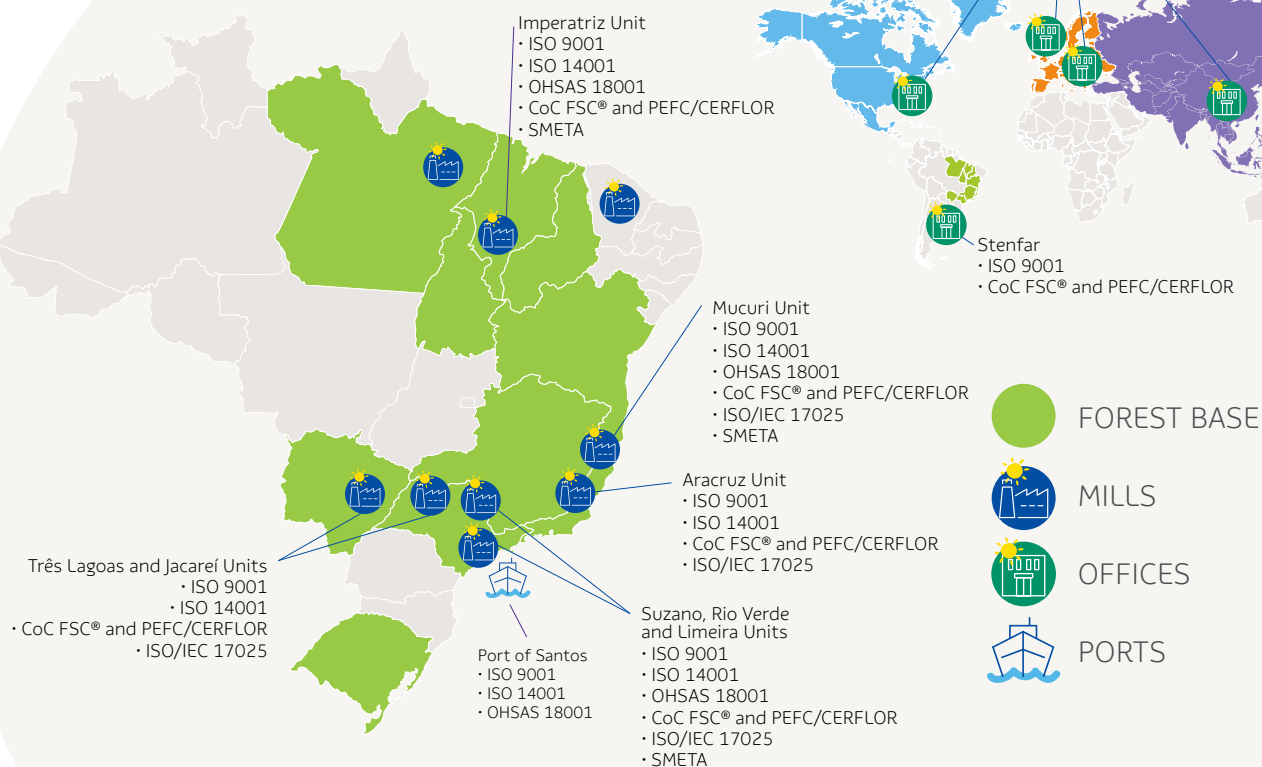
(3 IN BRAZIL,  
1 IN CANADA  
AND 1 IN ISRAEL)



**21**  
DISTRIBUTION  
CENTERS

## WHERE WE ARE AND CERTIFICATIONS

International Offices  
• ISO 9001  
• CoC FSC® and PEFC



<sup>4</sup> Forest management certificates FSC-C110130, FSC-C118283, FSC-C100704, FSC-C009927; and chain of custody FSC-C010014.

<sup>5</sup> Calculation of the percentage of certified areas considers only Suzano's operational areas (excluding those under investment fund management, under forestry partnership and not intended for supplying mills).