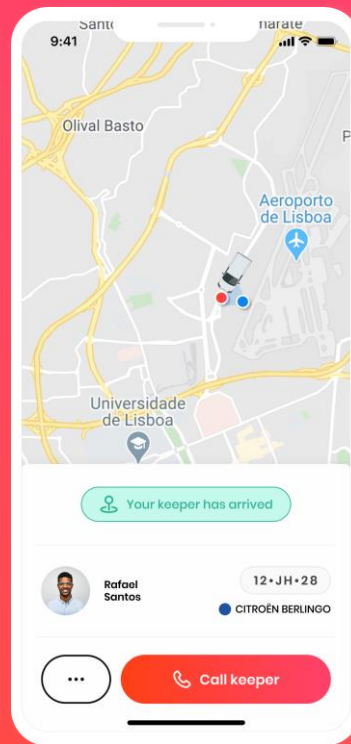
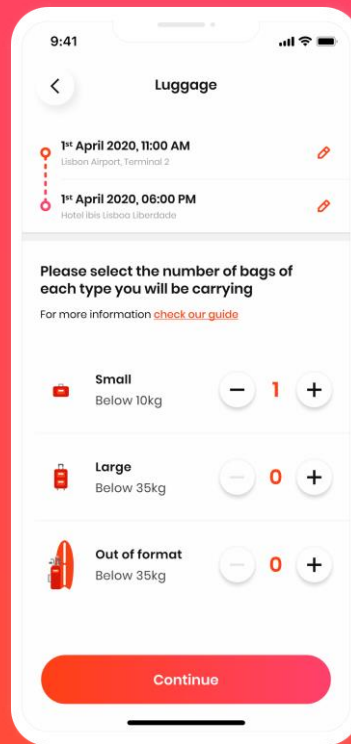


LUGGiT

Enjoy every moment of your travel,
without luggage

4,8 rating in all platforms



Download on the
App Store



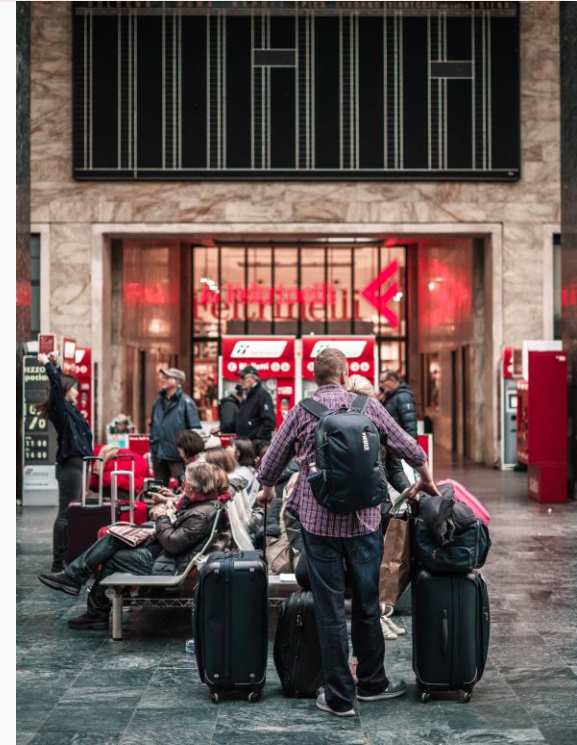
Download on the
Google Play



Airbnb managers don't know how to deal with **guests' requests to check-in earlier or check-out later**

How we travel is **changing**.
The luggage constraints are not.

Travellers waste precious time **carrying luggage before check-in or after check-out**

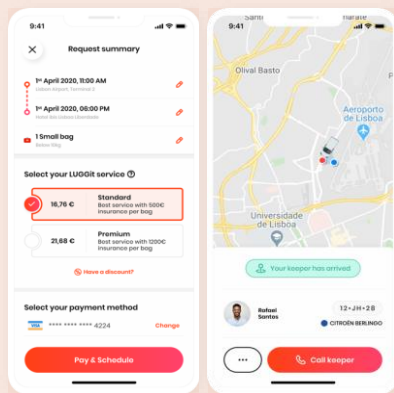


The all-in-one marketplace

LUGGIt is a **real-time luggage pick-up and delivery service performed by independent drivers (Keepers)**

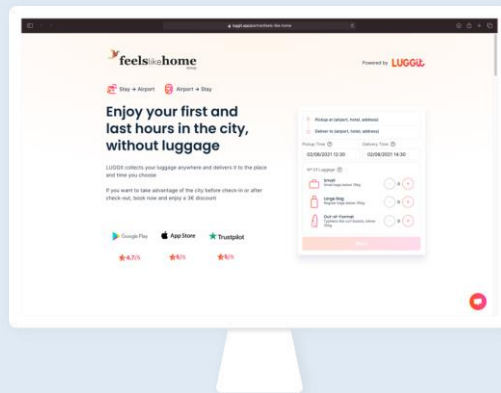
Travellers

Mobile app (ios and Android)



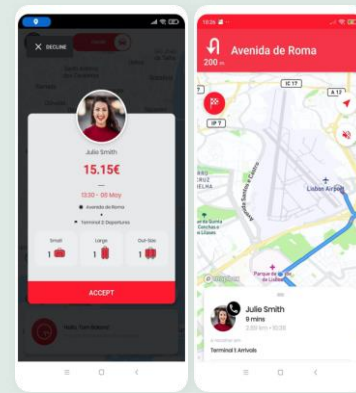
Airbnb Managers

Personalised websites



Keepers

Logistics platform



Mobile app

For travellers

Request a Keeper in real-time to collect their luggage where they want and deliver it at the place and time they choose



Select the pick and drop locations



Select the delivery hour



Access the information in real-time

9:41

< Pick up location

Search bar

Current location
Enable location services in phone settings

Our suggestions

- Lisbon Airport
Alameda das Comunidades Portuguesas, 1700-181 Lisboa
- Porto Airport
4470-558 Maia
- Gare do Oriente Train Station
3605 Parker Rd undefined Corpus Christi, Iowa 82738

Q W E R T Y U I O P
A S D F G H J K L
123 space Go

9:41

< Luggage

1st April 2020, 11:00 AM
Lisbon Airport, Terminal 2

1st April 2020, 06:00 PM
Hotel Rose Lisboa Liberdade

Please select the number of bags of each type you will be carrying
For more information [check our guide](#)

Small
Below 10kg - 1 +

Large
Below 35kg - 0 +

Out of format
Below 35kg - 0 +

Continue

9:41

CHELAS

Museu Nacional do Azulejo

Lisboa

ALFAMA

Your keeper has arrived

Rafael Santos 12 • JH • 28

CITROËN BERLINGO

Call keeper

Personalised websites

For Airbnb managers

Are **integrated** into their communications
so that guests can book the service



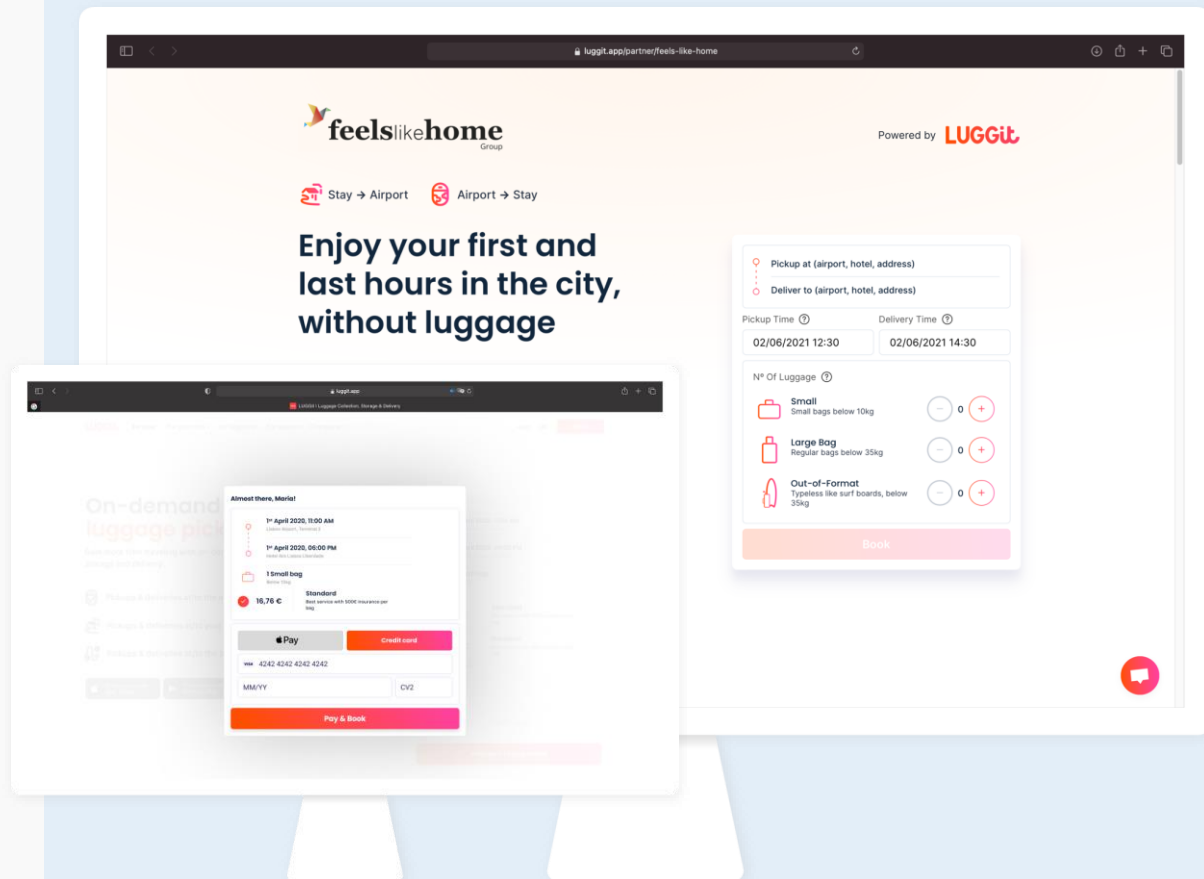
Personalised pages for
each accommodation



Guests access all the
information



Guests can book the
service and pay directly



Logistic platform

For Keepers

Use it to **perform the collection and delivery of luggage**, allowing them to **manage all logistics details**



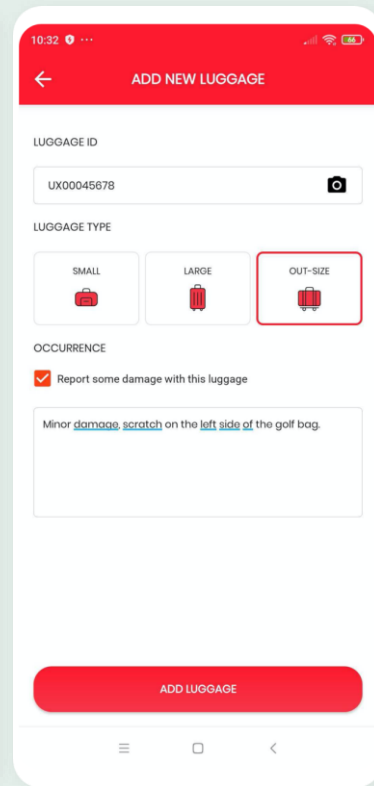
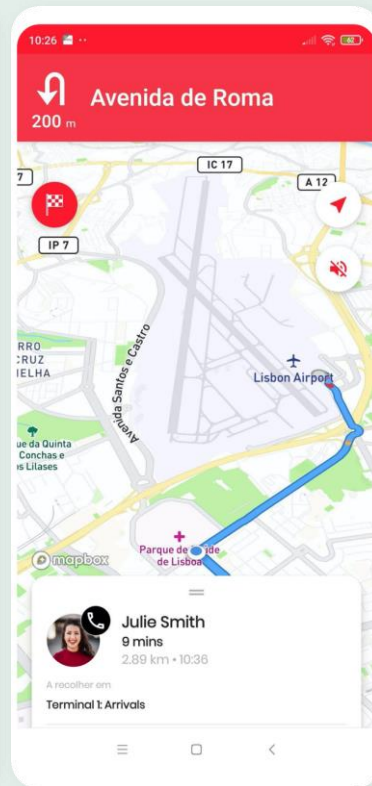
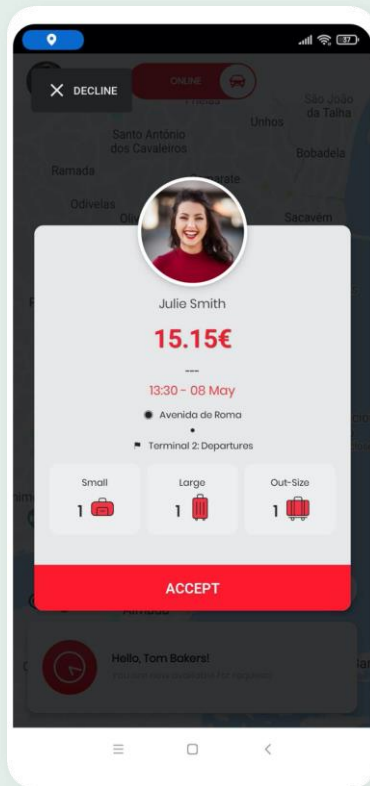
Multiple pick-ups in the same route



Performance-based optimisation



No exclusivity



We move luggage, but deliver trust

Our main priority is to provide a **reliable**, **trustable** and **secure** experience

Keepers Recruitment Process



Application



Legal



Recruitment



Training

Tags



Each bag will be **sealed**
with a **unique tag**

Luggage insurance



Standard

500€

Premium

1.200€

Our Keepers and Customers



Our revenue model

Works as **revenue-share** and has an **average price of 20€**



Number and Type of Luggage

2,40€ - 4,80€ (per bag)



Storage Hours

3,50€ - 7,00€ (1st day)



Distance

0,23€/km

Other Variables

Multiple days storage,
Premium insurance,
Airport fee

LUGGIt

LUGGIt

30%

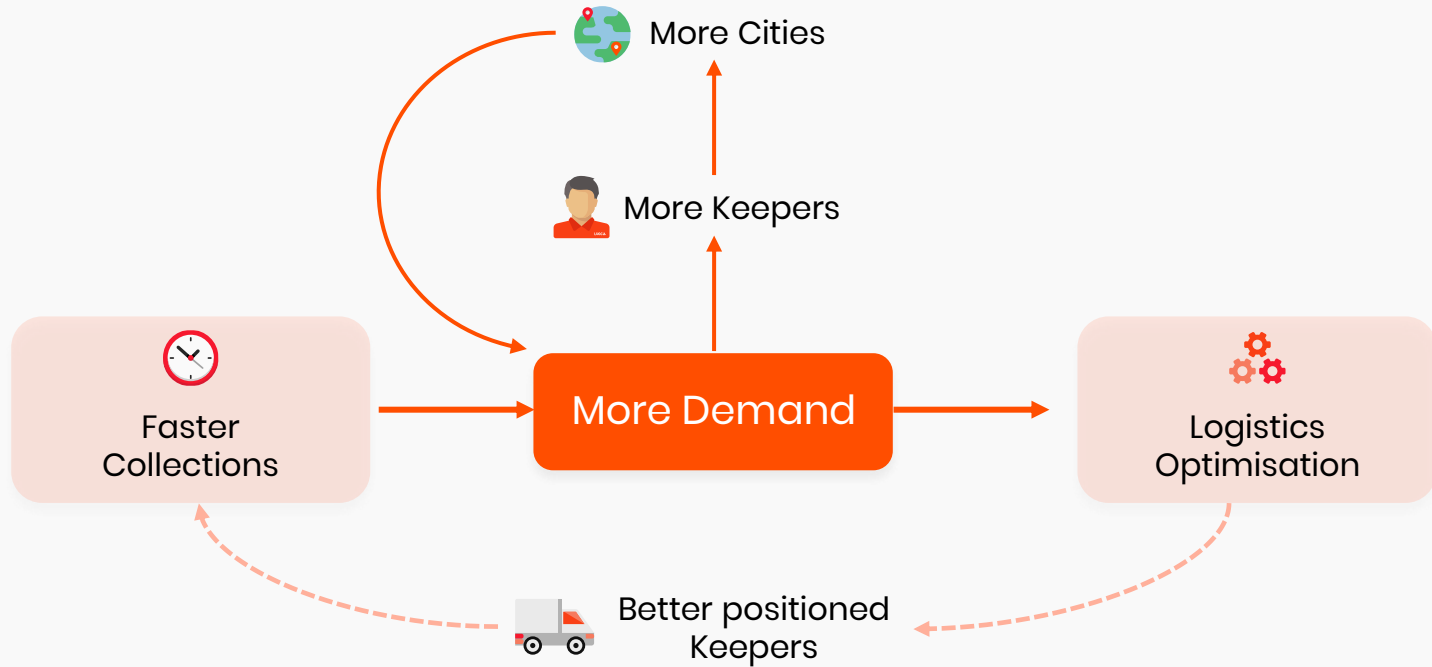


Keeper

70%

Network effect framework

The **more customers** we have, the **more Keepers** will be willing to work with us, and therefore **allow us to expand**



The opportunity lies in the growth of travel

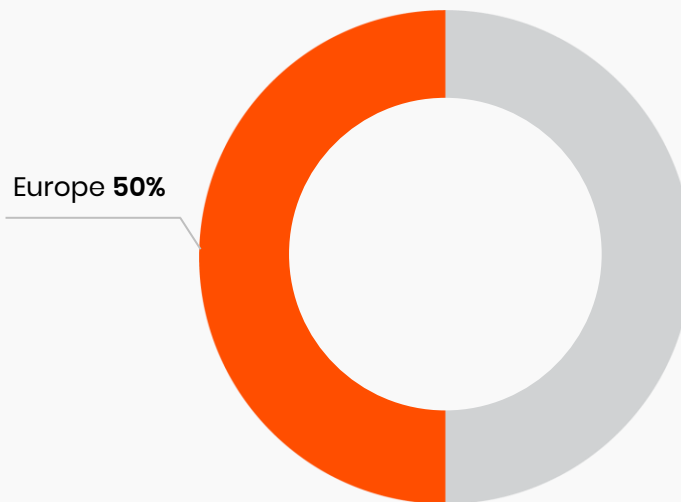
Travelers demand **flexibility** and the **short-term rental market** is booming

By 2030, there will be 1800M international tourist arrivals*

64% will travel by mass transportation means** and 75% will be Millennials***

60% of who have ever **booked on Airbnb** are **millennials with a YOY growth rate of 128%*****

Europe accounts for 50% of the global market and
it's our 1st target



The other companies in the market

Both sides lack in providing the expected experience in today's world

Network of physical luggage storages



- No mobility
- No differentiation between them
- Lack of innovation

Airlines luggage check-in



- No scalability
- Airline sector - hard to move fast
- No real-time logistics optimization

Our value proposition is clear

LUGGit is **flexible, convenient and scalable** – adapted to today's expectations



- Real-time pick-up and delivery
- Scalable business model
- Scale first, add integrations later



Use this service!



Netherlands

Found this app by chance the day before leaving Lisbon. It's easy and incredibly convenient to use! It saved us from the hassle of either finding a luggage locker facility in the city or having to lug around our bags all day. The pick-up was right on time and the delivery at the end of the day was smooth as butter! When in Lisbon or Porto, **USE THIS SERVICE!** Seriously, you'll thanks me... And LUGGit.










Featured in:



"The app that wants to be the Uber of luggage."

Even though, competition is fundable...

Understanding **how much money were raised by companies that don't provide the best experience** help us see the value of our opportunity

	 Radical Storage	 LUGGAGE HERO	 Stasher	 nannybag	 airportr	 bob
 Total Funding	2.5M€	3.4M€	4.9M€	2M€	16.6M€	4.3M€
 Cities	350	45	650	500	1	7
 Founding year	2016	2016	2015	2016	2012	2017

- * - 2019 data
- All data refers to 2020

What distinguishes us is excellence

We are obsessed about our customers' experience – **we know it is all about trust**



CO Cornelia
1 review AT

★★★★★ Inverted

3 days ago

Big recommendation :)

I've never used an app for my luggage before. In the beginning I was even a bit unsure about it, but then from the 1st contact on, the team of Luggit was so trustful, friendly and professional. Everything worked out really well (gave them my luggage for more than 2 weeks). I can really recommend the app and will definitely use it again! Thanks Luggit, you are great :)

SM Sigrid Mays
1 review US

★★★★★

Jun 13, 2021

Best service

Best service, I had in a long time. I arrived at the airport in the afternoon and was in a time crunch to go sightseeing. They met me at the airport and took my luggage and I didn't have to deal with it until I arrived at the hotel at 10 pm. And the price was very reasonable. The service is very reliable and secure. Olavo my suitcase handler was amazing. He was very friendly and respectful. I recommend LUGGit to anybody, who needs luggage stored!

CA Casper
2 reviews NL

★★★★★ Inverted

Sep 23, 2021

This is so good

Didn't know about this service, but this is great!

Airbnb host told us about it. App and website work great, driver was right on time and we even could follow him on his way to us.

Bags were there at the pick up point hours later, so we could spend the whole day without our big bags in the city Lisbon.

TJ Mr Thomas Juettemann
7 reviews DE

★★★★★

Sep 13, 2021

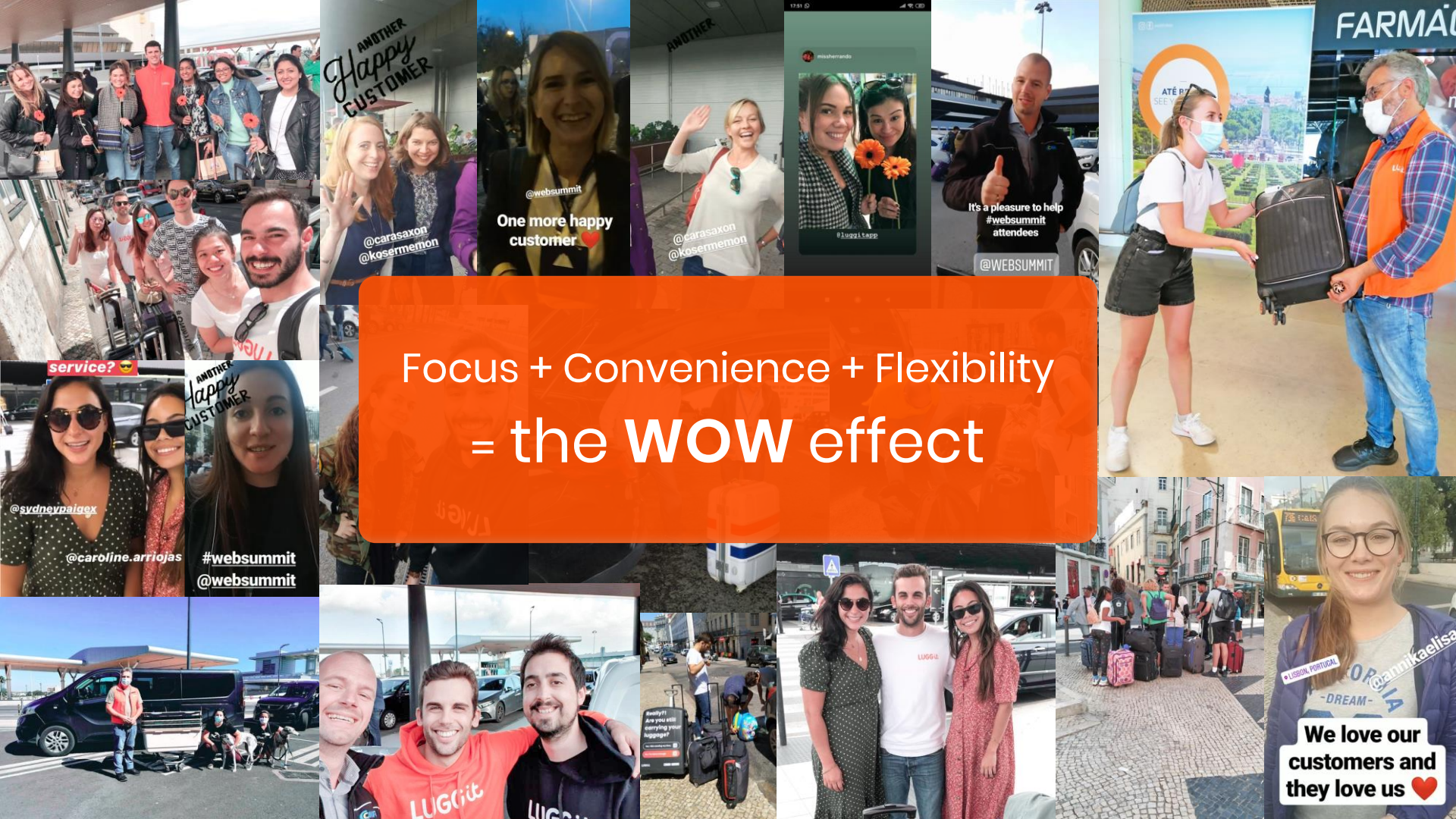
Amazing service!

Great experience. Excellent and detailed customer service, it could not have been better. I hope they expand to other countries soon.

We arrived quite early, and this service was recommended by our Airbnb host as the apartment was not available yet. The initial contact was via the app, but then all communication happened via WhatsApp, which was really helpful.

Pickup and delivery where timely.

Highly recommended!

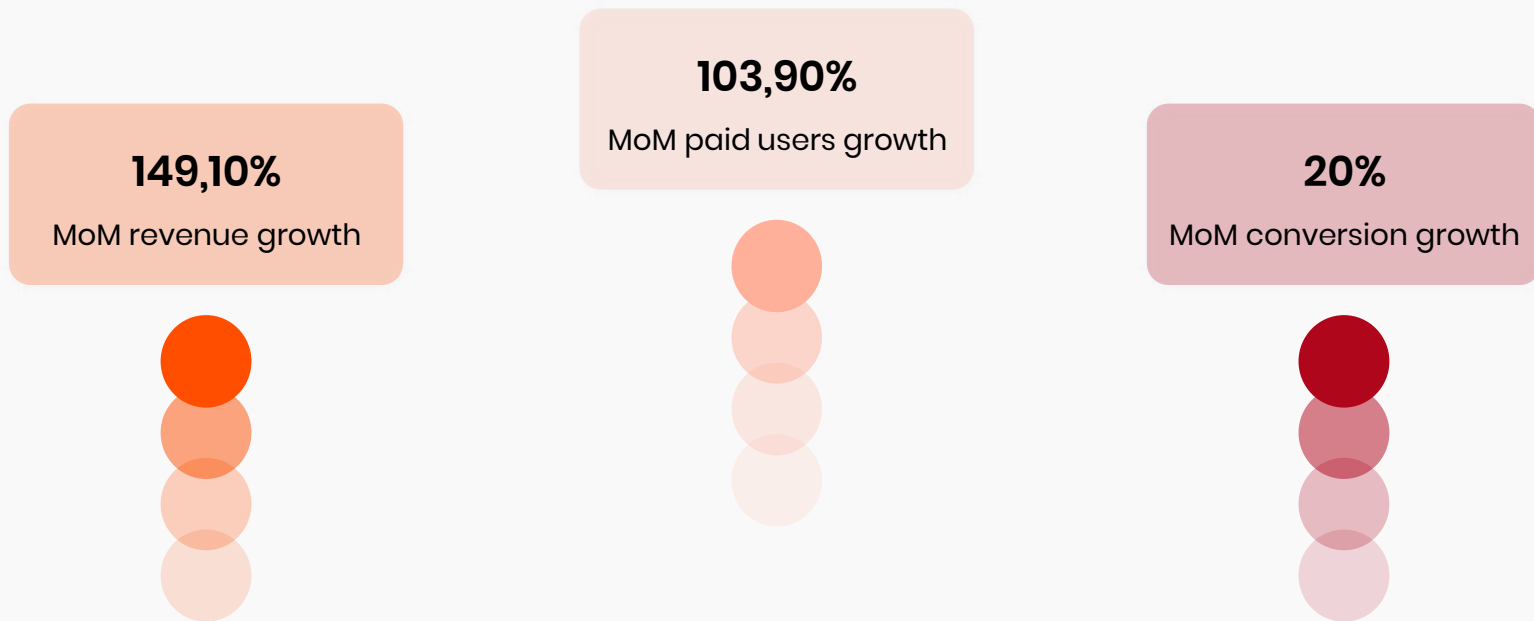


Focus + Convenience + Flexibility
= the **WOW** effect

We love our
customers and
they love us ❤️

Explosive growth since the 1st signs of recovery (Jun. – Oct. 2021)

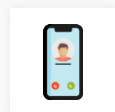
We saw this coming. **We took time during the pandemic to hire key people and develop technology**



We've been able to execute fast

October marks the launch of **LUGGit first international city, Vienna**

Jul – Oct 2019



Launch
in Lisbon and Oporto

Dec 2019



Pre-seed round
400k€ led by
Portugal Ventures

Jan 2020



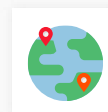
**2nd Most Innovative
Solution in the World**
By UNWTO

Dec 2020



Seal of Excellence
By the European
Commission

Oct 2021



**International
Expansion**
to Vienna

Institutional Partners



TURISMO DE
PORTUGAL



N e S T



aicep Portugal Global

StartUP
Portugal

Awards



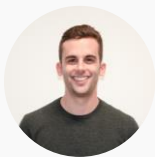
THE JOURNEY



Team

We're an **energetic** team that has been working together for the past 5 years, with **industry background**, **complementary skills** and **vision to succeed** (LinkedIn profiles in the names)

Founders



Ricardo Figueiredo

CEO

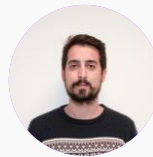
Graduated in Marketing. Founded a Guesthouse in 2017 and co-founded a startup. Member of Global Shapers, an initiative from the World Economic Forum



Diogo Correia

COO

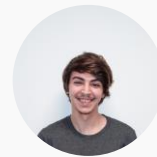
PhD finalist in Logistics and Operations Management. Worked as Smart Cities and Innovation Manager. Holds a MSc. degree in Engineering and Industrial Management



João Pedrosa

CTO

10 years of experience in Mobile Apps development. Worked as Product Champions and Project Manager. Holds an MSc. Degree in Information Systems. Co-founded multiple startups



Hugo Fonseca

Head of Development

Graduated in Systems Programming. He has more than 5 years of experience in Web and Frontend Development, and Architecture/Infrastructure

Investors



Miguel Barbosa

Portugal Ventures Board
Member representative

Mentors



Daniel Araújo

Group Product Manager at
OutSystems and former
CEO of Attentive.us



Eunice Ribeiro

Director of EC R&I
Policy and Strategy
at i2CAT Foundation

**Our vision is to build an
end-to-end luggage-free travel
experience**

And this is how we're going to achieve it

First, **scale and build a recognizable brand**. Second, **integrate airlines and other players**

Seed (2021 – 2023)

International Expansion

- Product market-fit
- Improve unit economics
- Brand recognition

Series A (2023 – forward)

Close the gap between cities

- Scale means attractiveness
- Improve customer experience
- Industry recognition

The Ask

We're raising a seed round until Q1 2022

1 600 000,00 €

500 000,00 € already secured

Business Development

3 new European cities

Hire 11 new people

Tech Development

Native apps release

Logistics Infrastructure Up and Running

Let's talk?

Ricardo Figueiredo – Co-founder, CEO

→ ricardo.figueiredo@luggit.app

