

Representative Example

Jane needs £20,000 of funding to complete the final year of her MBA, which she graduates from in late 2020.

She accepts an offer through StepEx, receiving £20,000 in return for 6.5% of her gross income over 5 years.

Jane begins her first job after graduating on Jan. 1st, 2021, and she begins to share her income as shown in the table below.

Capital Required	£20,000
Income Sharing Amount (5 Year)	7.4%
Origination Fee	3%
Repayment Fee	3%

Event	Date
Funding Agreed	July 2018
MBA Commenced	August 2018
Funding Transferred	August 2019
MBA Completed	July 2020
Job Started	January 2021
Year 1 Payments	FY 2021
Year 2 Payments	FY 2022
Year 3 Payments	FY 2023
Year 4 Payments	FY 2024
Year 5 Payments	FY 2025

	19End/'20Beg	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
MBA Income	0	60,000	65,000	70,000	75,000	80,000
Student	20,000	(4,462)	(4,833)	(5,205)	(5,577)	(5,949)
Investor	(20,600)	4,328	4,688	5,049	5,410	5,770
StepEx	600	134	145	156	167	178

		5 Year
Student	Received	20,000
	Repaid	(26,026)
	Comparable Interest Rate (APR)	9.00%
Investor	Invested	(20,600)
	Dividend Value	25,245
	ROI	6.83%
StepEx	Origination Fee	600
	Repayment Servicing Fee	781
	Total	1381

Repayment Structure Example FY 2021		
Month	Repayment Amount	Quarterly Income Report Submission
January	346	
February	346	
March	346	✓
April	359	
May	359	
June	359	✓
July	384	
August	384	
September	384	✓
October	398	
November	398	
December	399	✓
Total	£4,462	

Borrowers are additionally required to submit an annual tax return. A yearly netting payment will be credited/debited to the borrower based on the total of their monthly payments.