



No.: 05/2015/TT- HDQT

Ho Chi Minh City, April 01st 2015

THE 2014 ANNUAL GENERAL MEETING PROPOSAL

Subject: The profit distribution for the fiscal year 2014

Pursuant to:

- The Law on Enterprises No.60/2005/QH11 issued by the National Assembly of the Socialist Republic of Vietnam on November 29th, 2005 and the documents guiding the implementation of Law on Enterprise;
- The Law on Securities No.70/2006/QH11 issued by the National Assembly of the Socialist Republic of Vietnam on June 29th, 2006 and Amendment, Law amending and supplementing a number of articles of Securities Law No.62./2010/QH12 issued by the National Assembly of the Socialist Republic of Vietnam on November 24th, 2010 and some documents guiding the implementation of Securities Law;
- The ninth amendment of HSC Charter according to the AGM Resolution No.01/2013/NQ-ĐHĐCĐ dated December 24th, 2013;

Based on the Income Statement for the year 2014 of the Board of Management; report on the Company's activities of the Supervisory Board; the financial statements for the year 2014 audited by the independent audit firm and approved by The Board of Directors (*the "BOD"*); and the regulations on appropriation rate to funds as set forth in the Company's Charter, the BOD would like to submit the profit distribution plan to the Annual General Meeting of Shareholders (*the AGM*) for your respective consideration and approval.

Profit after tax for the year 2014 is VND **376,152,047,249** the BOD would like to propose the profit distribution plan as follows:

Unit: Vietnam dong

| No | ITEMS | PERFORMANCE Y2014 | | PERFORMANCE Y2013 | |
|-----|----------------------------------------|-----------------------|-----------------|-----------------------|-----------------|
| | | % of profit after tax | AMOUNT (VND) | % of profit after tax | AMOUNT (VND) |
| I | PROFIT BEFORE TAX | | 481,447,406,089 | | 375,428,362,311 |
| II | PROFIT AFTER TAX | 100% | 376,152,047,249 | 100% | 282,174,310,748 |
| III | PROPOSED PROFIT AFTER TAX DISTRIBUTION | 87.5% | 329,304,279,596 | 90,5% | 255,298,702,788 |
| 1 | Appropriation to Equity Funds | 15.5% | 58,303,567,324 | 17,5% | 49,380,604,381 |
| | <i>Supplementary capital reserve</i> | 5.0% | 18,807,602,362 | 5% | 14,108,715,538 |
| | <i>Compulsory reserve fund</i> | 5.0% | 18,807,602,362 | 5% | 14,108,715,538 |
| | <i>Welfare and reward fund</i> | 5.5% | 20,688,362,599 | 7,5% | 21,163,173,306 |
| 2 | | 71.0% | 267,239,191,800 | | |

| No | ITEMS | PERFORMANCE Y2014 | | PERFORMANCE Y2013 | |
|-----------|------------------------------------------------------------------------------|-----------------------|------------------------|-----------------------|-----------------------------|
| | | % of profit after tax | AMOUNT (VND) | % of profit after tax | AMOUNT (VND) |
| | Cash dividend payment | | | 72% | 203,096,355,300 |
| | <i>Interim dividend (5% of per value)</i> | 16.9% | 63,628,379,000 | 17,9% | 50,420,806,500 |
| | <i>Proposed final dividend (16% of per value) (*)</i> | 54.1% | 203,610,812,800 | 54,1% | 152,675,548,800 |
| 3 | Remuneration and budget for the Board of Directors and the Supervisory Board | 1.0% | 3,761,520,472 | 1% | 2,821,743,107 |
| IV | RETAINED PROFIT (IV)=(II)-(III) | 12.5% | 46,847,767,653 | 9,5% | 26,875,607,959 |
| V | RETAINED PROFITS OF AT THE BEGINNING OF THE YEAR | | 314.521.878.475 | | 312.436.387.883 |
| VI | TOTAL RETAINED EARNINGS AT THE END OF THE YEAR (VI)=(IV)+(V) | | 361.369.646.128 | | 314.521.878.475 (**) |

- (*) *Temporary figures and subject to the AGM's decision on the 2014 final dividend rate.*
- (**) *Total retained earnings carried forward after the corporate income tax from Y2011 to Y2013 to be paid.*

The BOD would like to submit to the AGM for your respective approval.

**For and on behalf of the Board of Directors
CHAIRMAN**

(signed and seal)

DO HUNG VIET

To:

- As mentioned above;
- BOD Office for record