

PROPOSAL
ANNUAL GENERAL MEETING OF SHAREHOLDERS FY2021
HO CHI MINH CITY SECURITIES CORPORATION

Subject: Profit distribution plan 2021

Based on:

- In accordance with Law on Enterprises No.59/2020/QH14 issued by the National Assembly of the Socialist Republic of Vietnam on June 17, 2020 and the documents guiding the implementation of Law on Enterprise;
- In accordance with Law on Securities No.54/2019/QH14 issued by the National Assembly of the Socialist Republic of Vietnam on November 26, 2019 and some documents guiding the implementation of Securities Law;
- HSC's Corporate Charter according to AGM Resolution No.02/2021/NQ-DHĐCĐ dated 22 April 2021,

Based on FY2021 Income Statement of the Board of Management, Report of the Supervisory Board on the Company's activities 2021; FY2021 Financial Statements audited by the independent auditing firm to be approved by the Board of Directors ("BOD") and the regulations on appropriation rate to funds as set forth in HSC's Corporate Charter, the BOD would like to submit FY2021 profit distribution plan to the Annual General Meeting ("AGM") for your respective consideration and approval.

The profit after tax for the fiscal year 2021 is VND **1,430,335,317,647**. The BOD would like to propose the profit distribution plan with the following details:

STT	Items (VND)	Plan 2021		Actual 2020	
		%/PAT	(VND)	%/PAT	(VND))
I	Profit before tax		1,430,335,317,647		660,305,435,709
II	Profit after tax	100%	1,147,062,381,087	100%	530,451,694,165
III	Profit distribution	98.00%	1,124,630,678,413	100%	530,451,694,165
1	Provisions	15.00%	172,059,357,163	29.49%	156,444,704,753
	Charter capital supplement fund	5.00%	57,353,119,054	13.00%	68,958,720,241
	Compulsory reserve fund	5.00%	57,353,119,054	13.00%	68,958,720,241
	Welfare and reward fund	5.00%	57,353,119,054	3.49%	18,527,264,270
2	Budget for the BOD and BOS	0.00%	0	1.50%	7,956,775,412
3	Dividends (*)	83.00%	952,571,321,250	69.01%	366,050,214,000
	1 st payment in cash (5%)	13.30%	152,450,410,500	28.75%	152,520,922,500
	2 nd payment in cash (2.5%)	10.00%	114,302,987,250	40.25%	213,529,291,500
	2 nd payment in stocks (15%)	59.80%	685,817,923,500	-	-
IV	Retained profit (IV)=(II)-(III)	2.00%	22,431,702,674	0.00%	0
V	Retained profit from previous years		350,409,027,898		350,409,027,898
VI	Total retained profit		372,840,730,572		350,409,027,898

(*) Temporary figures depending to the AGM's decision on the FY2021 final dividend rates.

The Board of Directors would like to submit to the AGM for your respective approval.

**FOR AND BEHALF OF
THE BOARD OF DIRECTORS
CHAIRMAN**



A handwritten signature in blue ink that reads "Johan Nyvene".

JOHAN NYVENE

To:

- *As above-mentioned*
- *BOD Office for archiving*