REPORT ON CAPITAL ADEQUACY RATIO AS AT 30 JUNE 2019

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CORPORATE INFORMATION

Establishment and operation licence

No. 11/UBCK-GPHĐKD dated 29 April 2003 issued by the State Securities Commission. The Establishment and operation licence was amended several times and the latest amendment No. 40/GPĐC-UBCK was issued on 25 June 2019.

Board of Directors

Mr. Do Hung Viet Chairman Mr. Le Anh Minh Vice Chairman Mr. Nguyen Thanh Liem Vice Chairman Mr. Pham Nghiem Xuan Bac Member Mr. Le Thang Can Member Mr. Johan Nyvene Member Mr. Le Hoang Anh Member Mr. Lam Hoai Anh Member

Board of Management

Mr. Johan Nyvene Chief Executive Officer Mr. Trinh Hoai Giang Deputy Chief Executive Officer Mr. Le Cong Thien Deputy Chief Executive Officer Mr. Le Anh Quan Managing Director Mr. Stephen James McKeever Managing Director Mr. Pham Ngoc Bich Managing Director Mr. Bach Quoc Vinh Managing Director Mr. Tran Tan Dat Managing Director Mr. Nguyen Quoc Nam Managing Director Mr. Nguyen Canh Thinh Managing Director

Legal Representative

Mr. Johan Nyvene

Chief Executive Officer

Registered office

5-6th Floor, AB Tower

76 Le Lai Street, Ben Thanh Ward, District 1

Ho Chi Minh City, Vietnam

Auditor

PwC (Vietnam) Limited

STATEMENT OF THE BOARD OF MANAGEMENT'S RESPONSIBILITY IN RESPECT OF THE REPORT ON CAPITAL ADEQUACY RATIO

The Board of Management of Ho Chi Minh City Securities Corporation ("the Company") is responsible for preparing the report on capital adequacy ratio as at 30 June 2019 ("the Report") in accordance with Circular 87/2017/TT-BTC issued by the Ministry of Financed on 15 August 2017 ("Circular 87/2017/TT-BTC") and prevailing regulations applicable to securities companies operating in Vietnam. In preparing the Report, the Board of Management is required to:

- · Select suitable accounting policies and then apply them consistently; and
- Make judgments and estimates that are reasonable and prudent.

The Board of Management is responsible for ensuring that proper accounting records are kept which disclose, with reasonable accuracy at any time the financial position of the Company and which enable the Report to be prepared which comply with the basis of accounting set out in Note 2 and Note 3 to the Report. The Board of Management is also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other errors.

APPROVAL OF THE REPORT ON CAPITAL ADEQUACY RATIO

We hereby approve the accompanying report on capital adequacy ratio as set out on pages 5 to 32. The Report was prepared and presented in accordance with Circular 87/2017/TT-BTC and prevailing regulations applicable to securities companies operating in Vietnam.

On behalf of the Board of Management

Johan Nyvene Chief Executive Officer

Ho Chi Minh City, Vietnam 12 August 2019



REPORT ON THE REVIEW OF INTERIM FINANCIAL INFORMATION TO THE SHAREHOLDERS OF HO CHI MINH CITY SECURITIES CORPORATION

We have reviewed the accompanying report on capital adequacy ratio as at 30 June 2019 ("the Report") of Ho Chi Minh City Securities Corporation ("the Company") which was approved by the Board of Management on 12 August 2019. The Report includes the report on capital adequacy ratio and explanatory notes including basis of preparation as set out on pages 5 to 32.

The Board of Management's Responsibility

The Board of Management is responsible for the preparation and presentation of the Report in accordance with Circular 87/2017/TT-BTC issued by the Ministry of Finance on 15 August 2017 ("Circular 87/2017/TT-BTC") providing guidance on capital adequacy ratio applicable to securities dealing institutions and sanctions imposed on non-compliance cases and prevailing regulations applicable to securities companies operating in Vietnam and for such internal control which the Board of Management determines is necessary to enable the preparation and fair presentation of the Report that is free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express a conclusion on the Report based on our review. We conducted our review in accordance with Vietnamese Standard on Review Engagements 2410 – Review of Interim Financial Information Performed by the Independent Auditor of the Entity.

A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Vietnamese Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.



Conclusion

Based on our review, nothing has come to our attention that causes us to believe that report on capital adequacy ratio as at 30 June 2019 of the Company is not prepared and presented, in all material respects, in accordance with Circular 87/2017/TT-BTC and the basis of preparation and reporting principles set out in Note 2 and Note 3 to the Report.

Other Matter

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The report on the review of interim financial information is prepared in Vietnamese and English. Should there be any conflict between the Vietnamese and English copies, the Vietnamese copy shall take precedence.

For and on behalf of PwC (Vietnam) Limited

Nguyen Hoang Nam

Audit Practising Licence No.

0849-2018-006-1

Authorised signatory

Report reference number: HCM8554 Ho Chi Minh City, 12 August 2019

Ho Chi Minh City Securities Corporation Ref:

SOCIALIST REPUBLIC OF VIETNAM Independence - Freedom - Happiness

Re: Report on capital adequacy ratio

Ho Chi Minh City, 12 August 2019

To: The State Securities Commission

REPORT ON CAPITAL ADEQUACY RATIO

As at 30 June 2019

We undertake that:

- (1) The Report is prepared on the basis of data updated as at the date of the report in accordance with Circular 87/2017/TT-BTC issued by the Ministry of Finance on 15 August 2017 providing guidance on capital adequacy ratio applicable to securities dealing institutions and sanctions imposed on noncompliance;
- (2) Matters that may affect the financial position of the Company after the date of this Report are updated in the next reporting period;
- (3) We are fully responsible under the laws for the accuracy and truthfulness of the contents of the Report.

Chief Financial Officer

Head of Internal Control

Chief Executive Officer

Mall

Lam Huu Ho

Bui Thi Ngoc Thao

Johan Nyvene

REPORT ON CAPITAL ADEQUACY RATIO AS AT 30 JUNE 2019

I. LIQUID CAPITAL

		Liquid capital				
No.	DESCRIPTION	Liquid capital (VND)	Deduction (VND)	Addition (VND)		
		(1)	(2)	(3)		
Α	Equity					
1	Owners' capital	3,058,822,630,000				
2	Share premium	358,946,064,000				
3	Treasury shares	(4,513,857,008)				
4	Equity component of convertible bonds	-				
5	Other components of equity					
6	Financial assets' revaluation reserve	_				
7	Supplementary capital reserve	129,756,758,000				
8	Financial and operational risk reserve	129,756,758,000				
9	Other equity funds	3,961,374,994				
10	Undistributed earnings	541,527,551,046				
11	Provision for impairments of assets	63,156,940,218				
12	Fixed assets' revaluation reserve	-				
13	Foreign currency translation reserve					
14	Convertible bonds					
15	Revaluation adjustments on financial investments carried at cost		_			
16	Others (if any)	-				
1A	Subtotal		4,28	31,414,219,2		

REPORT ON CAPITAL ADEQUACY RATIO AS AT 30 JUNE 2019

I. LIQUID CAPITAL (continued)

		Liquid capital			
No.	DESCRIPTION	Liquid capital (VND) (1)	Deduction (VND) (2)	Addition (VND) (3)	
В	Current assets	500000000000000000000000000000000000000		(3)	
1	Financial assets				
1	Cash and cash equivalents				
2	Financial assets at fair value through profit or loss (FVTPL)				
	- Those exposed to position risk				
	- Those excluded from liquid capital		_		
3	Held-to-maturity financial assets (HTM)	KENDERS.			
	- Those exposed to position risk	Biographic is			
	- Those excluded from liquid capital		-		
4	Loans				
5	Available-for-sale financial assets (AFS)				
	- Those exposed to position risk	The second			
	- Those excluded from liquid capital				
6	Provisions for impairments of financial assets and mortgages				
7	Receivables from disposal of financial assets; dividend and				
	interest receivables				
	- Those due within 90 days				
	- Those due after 90 days				
8	Covered warrants not yet issued				
9	Underlying securities designated as hedges against risk from				
	covered warrants issued				
10	Service related receivables				
	- Those due within 90 days				
	- Those due after 90 days		-		
11	Internal receivables				
	- Those due within 90 days				
	- Those due after 90 days				
12	Receivables from failed trades				
	- Those due within 90 days				
	- Those due after 90 days	THE STATE OF	-		
13	Other receivables				
	- Those due within 90 days				
	- Those due after 90 days		-		
14	Provision for doubtful debts				
11	Other current assets				
1	Advances				
	- Those due within 90 days				
	- Those due after 90 days				
2	Office tools and supplies		480		
3	Short-term prepaid expenses	Designation R	11,681,292,849		
4	Pledged assets, mortgages, security deposits in short term		3,484,832,500		
5	Value added tax to be reclaimed		5, 10 1,002,000		
6	Tax and other receivables from the State Budget				
7	Other current assets	N. C. Colonia	1,928,338,710		
8	Provisions for impairments of other current assets		1,020,000,110		
1B	Subtotal		17	094,464,059	

REPORT ON CAPITAL ADEQUACY RATIO AS AT 30 JUNE 2019

I. LIQUID CAPITAL (continued)

No.		Liquid capital			
	DESCRIPTION		Deduction (VND)	Addition (VND)	
		(1)	(2)	(3)	
С	Non-current assets		Real State Committee		
1	Non-current financial assets				
1	Long-term receivables		-		
2	Investments				
2.1	Investments held to maturity				
	- Those exposed to position risk				
	- Those excluded from liquid capital		-		
2.2	Investments in subsidiaries		-		
2.3	Investments in joint ventures and associates		-		
2.4	Other long-term assets		-		
11	Fixed assets		41,663,648,381		
111	Investment properties		_		
IV	Construction in progress		8,603,677,656		
V	Other non-current assets				
1	Pledged assets, mortgages, security deposits in long term		7,591,788,877		
2	Long-term prepaid expenses	1609835	106,393,600,285		
3	Deferred income tax assets		1,558,791,879		
4	Deposits in the Settlement support fund		20,000,000,000		
5	Other non-current assets		10,000,000,000		
VI	Provisions for impairments of non-current assets				
	Assets on which the auditor expressed a qualified opinion, an adverse opinion, or a disclaimer of opinion but not excluded from liquid capital according to Article 5 of Circular 87/2017/TT-BTC		_		
1C	Subtotal		195	,811,507,07	
D	Statutory deposits and collaterals				
1	Statutory deposits				
1.1	Statutory deposits in the Derivatives trading clearing fund	The same	-		
1.2	Statutory deposits for derivatives self-trading activities		81,946,250,100		
1.3	Cash deposits and bank guarantees for issued covered warrants		5,500,000,000	HE HELLE	
2	Value of assets used as collateral for liabilities due after 90 days		-		
1D	Subtotal		87,446,250,10		
LIQU	ID CAPITAL = 1A-1B-1C-1D			,061,998,01	

REPORT ON CAPITAL ADEQUACY RATIO AS AT 30 JUNE 2019

II. RISK VALUES

A POSITION RISK VALUE

Ite	Item		Risk exposure (VND)	Risk value (VND)
I.	Cash and cash aguivalents management	(1)	(2)	$(3) = (1) \times (2)$
١.	Cash and cash equivalents, money market instruments			
1	Cash (VND)	0	200 400 470 000	
2	Cash equivalents	0	399,460,176,268	-
3	Valuable papers, money market instruments,	0	-	2
•	certificates of deposit	_		
II.	Government bonds	0	-	
4	Zero-coupon government bonds	0		5,759,990,400
5	Government bonds with coupons	0	-	-
5.1	Government bonds, government bonds of OECD			-
	countries or bonds guaranteed by the Governments or Central Banks of these countries, bonds issued by international organisations including IBRD, ADB, IADB, AFDB, EIB and EBRD	2	404 000 000 000	
III.	Corporate bonds	3	191,999,680,000	5,759,990,400
6	Listed bonds with a remaining maturity period of less			11,163,732,379
	than 1 year, including convertible bonds	8	120 540 054 700	44 400 700 070
	Listed bonds with a remaining maturity period of 1 to	O	139,546,654,732	11,163,732,379
	less than 3 years, including convertible bonds	10		
	Listed bonds with a remaining maturity period of 3 to	10	-	-
	less than 5 years, including convertible bonds	15	127	
	Listed bonds with a remaining maturity period of 5	13	-	-
	years or more, including convertible bonds	20		
7	Unlisted bonds with a remaining maturity period of less	20	5	-
	than 1 year, including convertible bonds	25		lege.
	Unlisted bonds with a remaining maturity period of 1 to			-
	less than 3 years, including convertible bonds	30		
	Unlisted bonds with a remaining maturity period of 3 to			-
	less than 5 years, including convertible bonds	35	_	
	Unlisted bonds with a remaining maturity period of 5			
	years or more, including convertible bonds	40		_
IV.	Shares			15,427,767,381
8	Ordinary shares, preference shares of entities listed on the Ho Chi Minh City Stock Exchange; open-ended	60EE2		10,121,107,001
9	fund certificates	10	55,971,114,313	5,597,111,431
9	Ordinary shares, preference shares of entities listed on			
10	the Hanoi Stock Exchange	15	575,000	86,250
10	Ordinary shares, preference shares of unlisted public			
44	companies, registered for trading on the UPCoM	20	12,280,348,500	2,456,069,700
11	Ordinary shares, preference shares of public companies registered for depositing, but not listed or registered for trading; shares in an Initial Public Offering (IPO)	30		
12	Shares of other public companies	50	14,749,000,000	7 374 500 000
٧.	Fund certificates	50	17,143,000,000	7,374,500,000
13	Public funds, including public securities investment			-
107	companies	10		
14	Member funds, private securities investment companies	30	-	-

REPORT ON CAPITAL ADEQUACY RATIO AS AT 30 JUNE 2019

II. RISK VALUES (continued)

A POSITION RISK VALUE (continued)

Item		Risk coefficient (%)	Risk exposure (VND)	Risk value (VND)	
		(1)	(2)	$(3) = (1) \times (2)$	
VI.	Restricted securities			2,777,179	
15	Suspended securities	40	*	-	
16	Delisted, cancelled securities	50	5,554,357	2,777,179	
VII.	Derivatives			-	
17	Share-index future contracts (Note A)	8	-	-	
18	Government bond future contracts	3	4	-	
VIII.	Other securities			31,042,912,000	
19	Other shares, capital contributions and securities	80	38,803,640,000	31,042,912,000	
20	Listed shares on foreign stock exchanges with qualified indices	25	-		
21	Listed shares on foreign stock exchanges without qualified indices	100	_		
22	Covered warrants listed on the Ho Chi Minh City Stock Exchange	8	-		
23	Covered warrants listed on the Hanoi Stock Exchange	10		-	
24	Covered warrants issued by the Company. (Note B) Formula: Risk value = (P _o x Q _o x k - P ₁ x Q ₁) x R - MD	N/A			
25	Securities designated as hedges against risk from issued covered warrants (in case of out-of-the-money covered warrants)		_		
26	Difference between the value of underlying securities designated as hedges and the value of underlying securities required to hedge against risk from issued covered warrants	N/A			
IX.	Risk value of large exposures (if any) (based on equity after required provisions have been made)		-		
TC	TAL POSITION RISK VALUE (I+II+III+IV+V+VI+VII+VIII+	IX)		63,397,179,339	

REPORT ON CAPITAL ADEQUACY RATIO AS AT 30 JUNE 2019

II. RISK VALUES (continued)

A POSITION RISK VALUE (continued)

Note A - Position risk value of derivatives

	Value VND
Closing trade value (A)	630,355,770,000
Less: Value of shares purchased to fulfil the obligation under future contract (B)	(622,958,030,300)
Position risk exposure Risk coefficient	7,397,739,700
Risk value before deducting statutory deposit (C)	591,819,176
Less: Statutory deposits associated with open positions of the Company (D)	(81,946,250,100)
Position risk exposure = MAX{A-B;0} Position risk value = MAX{C-D;0}	7,397,739,700
Note B - Position risk value of covered warrants issued by the Company	
MRR MW	IG Total

	MBB	MWG	Total
Settlement price of underlying			
securities at reporting date determined and announced by the			
Stock Exchanges (Po)	21,800	95,000	
Quantity of the Company's covered	21,000	00,000	
warrants in issue (Qo)	123,740	265,000	
Conversion rate (k)	1	0.20	
Price of underlying securities (P1)	20,900	92,800	
Quantity of underlying securities held by			
the Company to guarantee the			
fulfilment of its obligation arising from	65 100	20.700	
covered warrants issued (Q1) Market risk coefficient (r)	65,100 8%	30,700 8%	
Statutory deposits (MD)	2,000,000,000	3,500,000,000	
ctatatory acposite (MD)	2,000,000,000	0,000,000,000	
Position risk value =			
MAX $\{(Po \times Qo \times k - P1 \times Q1) \times r - MD;0\}$			
	S. 		-

B COUNTERPARTY RISK VALUE

Risk value VND
78,919,497,720 39,620,292,148
118,539,789,868

The notes on pages 16 to 32 are an integral part of this Report.

REPORT ON CAPITAL ADEQUACY RATIO AS AT 30 JUNE 2019

- II. RISK VALUES (continued)
- B COUNTERPARTY RISK VALUE (continued)
- 1. Risk value of balances not due

		Risk value (VND)						
	Risk coefficient (%)	0%	0.8%	3.2%	4.8%	6%	8%	Total risk value
No.	Category of balance	(1)	(2)	(3)	(4)	(5)	(6)	(VND)
1	Term deposits, unsecured loans, receivables from brokerage service and securities trading activities and other receivables bearing counterparty risk	-	1,851,956,415	-	-	26,690,922,399	50,376,618,906	78,919,497,720
2	Financial asset lending (or agreements of similar substance)	_	_	-	_	_	-	-
3	Financial asset borrowing (or agreements of similar substance)	_	_	-	-	-	-	-
4	Reverse repo agreements (or agreements of similar substance)	_	-	5 	-	-	-	-
5	Repo agreements (or agreements of similar substance)	-	_		-		-	-
TOTA	L RISK VALUE OF BALANCES NOT DUE							78,919,497,720

REPORT ON CAPITAL ADEQUACY RATIO AS AT 30 JUNE 2019

- II. RISK VALUES (continued)
- B COUNTERPARTY RISK VALUE (continued)
- 1. Risk value of balances not due (continued)

Counterparty risk coefficient by counterparty is determined as follows:

No.	Counterparty	Counterparty risk coefficient
(1)	The Government, Government-guaranteed issuers, Governments and Central Banks of countries in the OECD; People's Committees of provinces and independent municipalities	0%
(2)	Stock Exchanges, Securities depository centres	0.8%
(3)	Credit institutions, financial institutions, securities dealing institutions incorporated in OECD countries with credit ratings meeting other internal requirements of the Company	3.2%
(4)	Credit institutions, financial institutions, securities dealing institutions incorporated outside OECD countries or incorporated in OECD countries not meeting other internal requirements of the Company	4.8%
(5)	Credit institutions, financial institutions, securities dealing institutions incorporated and operating in Vietnam	6%
(6)	Other institutions and individuals	8%

2. Risk value of balances past due

Past due period	Risk coefficient (%)	Risk exposure (VND)	Risk value (VND)
0 - 15 days from due date	16	-	-
16 - 30 days from due date	32	-	-
30 - 60 days from due date	48	-	-
Over 60 days from due date	100	39,620,292,148	39,620,292,148
TOTAL RISK VALUE OF BALAN	ICES PAST DUE		39,620,292,148

Due date is determined as follows:

Type of securities/transactions	Due date
Derivatives	According to prevailing regulations applicable to derivatives
Listed shares	T+2
Listed bonds	T+1
Over-the-counter transactions	T+n, in which "n" is subject to contractual agreements

3. Risk value of large exposures

As at the Report date, the Company did not face counterparty risk arising from large exposures.

REPORT ON CAPITAL ADEQUACY RATIO AS AT 30 JUNE 2019

II. RISK VALUES (continued)

C OPERATIONAL RISK VALUE

No.	Item	Risk value VND
1	Total operating expenses incurred in the most recent twelve- month period up to 30 June 2019	1,093,692,344,222
11	Less: Deductions from total operating expenses (Note C)	11,805,954,976
III	Total adjusted operating expenses (III = I - II)	1,081,886,389,246
IV	25% of Total adjusted operating expenses (IV = 25% x III)	270,471,597,312
٧	20% of the Company's legal capital	60,000,000,000
OP	ERATIONAL RISK VALUE (Max {IV; V})	270,471,597,312

Note C – Deductions from total operating expenses

Item	Value VND
Depreciation and amortisation	22,820,765,232
Increase in revaluation losses of FVTPL financial assets	(956,931,036)
Provision/(reversal of provision) for impairments of current financial assets	
and mortgages	(10,057,879,220)
Provision/(reversal of provision) for impairments of non-current financial	
assets	-
Provision/(reversal of provision) for doubtful debts	Ē
Provision/(reversal of provision) for impairments of other current assets	÷
Provision/(reversal of provision) for impairments of other non-current	
assets	
Total deductions from operating expenses	11,805,954,976

REPORT ON CAPITAL ADEQUACY RATIO AS AT 30 JUNE 2019

III. SUMMARY OF RISK VALUES AND LIQUID CAPITAL

No.	Item	Value VND
1	Total position risk value	63,397,179,339
2	Total counterparty risk value	118,539,789,868
3	Total operational risk value	270,471,597,312
4	Total risk value (4=1+2+3)	452,408,566,519
5	Liquid capital	3,981,061,998,013
6	CAPITAL ADEQUACY RATIO (6=5/4)	880%

Lam Huu Ho Chief Financial Officer Bui Thi Ngoc Thao Head of Internal Control Johan Nyvene Chief Executive Officer

NOTES TO THE REPORT ON CAPITAL ADEQUACY RATIO AS AT 30 JUNE 2019

1 GENERAL INFORMATION

Ho Chi Minh City Securities Corporation ("the Company") is a joint stock company incorporated in Vietnam under the Business registration certificate No. 4103001573 issued by the Department of Planning and Investment of Ho Chi Minh City on 23 April 2003 and the Establishment and operation licence No. 11/UBCK-GPHĐKD issued by the State Securities Commission ("SSC") on 29 April 2003. The Establishment and operation licence was amended several times and the latest amendment No. 40/GPĐC-UBCK was issued on 25 June 2019.

The Company was listed on the Ho Chi Minh City Stock Exchange in accordance with Decision No. 27/QĐ-SGDHCM issued by the Ho Chi Minh City Stock Exchange on 20 April 2009.

The principal activities of the Company include provision of securities brokerage service, proprietary securities trading, securities investment consultancy service, corporate finance consultancy services, and underwriting and securities custodian services.

2 BASIS OF PREPARATION

2.1 Applicable regulations and interpretations

The Company's report on capital adequacy ratio as at 30 June 2019 ("the Report") is prepared and presented in accordance with Circular 87/2017/TT-BTC issued by the Ministry of Finance on 15 August 2017 ("Circular 87/2017/TT-BTC") providing guidance on capital adequacy ratio applicable to securities dealing institutions and sanctions imposed on non-compliance.

The Report is prepared based on the Company's financial information as at 30 June 2019.

The Report in Vietnamese language is the official statutory report on capital adequacy ratio of the Company. The Report in English language has been translated from the Report in Vietnamese.

2.2 Reporting currency

The Report is measured and presented in Vietnamese Dong ("VND").

3 REPORTING PRINCIPLES

3.1 Capital adequacy ratio ("CAR")

Capital adequacy ratio is an indicator that measures the Company's financial safety and its ability to meet financial obligations and absorb certain losses resulting from risks arising during its business operation.

The Company's capital adequacy ratio is determined as below:

Capital adequacy ratio = Liquid capital x 100%

Total risk value

Where total risk value is the total of position risk value, counterparty risk value and operational risk value.

NOTES TO THE REPORT ON CAPITAL ADEQUACY RATIO AS AT 30 JUNE 2019

3 REPORTING PRINCIPLES (continued)

3.2 Liquid capital

According to Circular 87/2017/TT-BTC, liquid capital is owners' equity that can be converted into cash within ninety (90) days, including:

- a) Owners' capital, excluding redeemable preference shares (if any);
- b) Share premium excluding premium from redeemable preference shares (if any);
- Equity component of convertible bonds (applicable to securities companies issuing convertible bonds);
- d) Other owners' capital;
- e) Financial assets' revaluation reserve;
- f) Foreign currency translation reserve;
- g) Supplementary capital reserve;
- h) Financial and operational risk reserve;
- Other equity funds made in accordance with prevailing regulations;
- j) Undistributed earnings;
- k) Provision for impairments of assets;
- Fifty percent (50%) of the upward revaluation of fixed assets in accordance with prevailing regulations (if written up), or excluding all downward revaluation (if written down);
- m) Deductions specified in Note 3.2.1;
- n) Additions specified in Note 3.2.2;
- o) Other equity (if any).

3.2.1 Deductions

The following items are deducted from the Company's liquid capital:

- a) Treasury shares (if any);
- b) Statutory deposits, including:
 - Deposits in cash and securities at the settlement fund of the Vietnam Securities Depository Centre;
 - Deposits in cash and securities for speculation activities, proprietary trading activities, market making activities for derivatives;
 - Deposits in cash and bank guarantees for covered warrants issued. If the Company provides collateral assets to obtain bank guarantees for covered warrants, the deduction is the minimum of (i) bank guarantee amount and (ii) value of collateral assets determined in accordance with Circular 87/2017/TT-BTC;
- Value of assets used as collateral for liabilities of other entities or individuals that are due after ninety (90) days, which is determined in accordance with Circular 87/2107/TT-BTC;
- d) Securities excluded from liquid capital, including:
 - Securities issued by entities related to the Company including: (i) its parent company, subsidiaries, joint ventures and associates and (ii) subsidiaries, joint ventures and associate of its parent company;
 - Securities suspended from transfer for more than ninety (90) days from the reporting date.

NOTES TO THE REPORT ON CAPITAL ADEQUACY RATIO AS AT 30 JUNE 2019

3 REPORTING PRINCIPLES (continued)

3.2 Liquid capital (continued)

3.2.1 Deductions (continued)

- e) Downward revaluation of financial assets carried at cost compared to market value determined in accordance with Circular 87/2017/TT-BTC, except for those excluded from liquid capital;
- f) Current assets with remaining maturity above ninety (90) days;
- g) Items on which the auditor expressed a qualified opinion, an adverse opinion or a disclaimer of opinion (if any) in the audited/reviewed financial statements.

In determining such deductions, the Company is permitted to take into account the following reliefs:

- Relief on assets used as collaterals for the Company's own obligations is the minimum of (i) their market value determined in accordance with Circular 87/2017/TT-BTC, (ii) their book value and (iii) the remaining value of the obligations;
- Relief on assets collateralised by customers' assets is the minimum of (i) their market value in accordance with Circular 87/2017/TT-BTC and (ii) their book value.

According to Circular 87/2017/TT-BTC, the Company is not required to calculate risk values of assets excluded from liquid capital.

3.2.2 Additions

The following items are added to the Company's liquid capital up to 50% of owners' equity:

- upward revaluation of financial assets carried at cost compared to market value determined in accordance with Circular 87/2017/TT-BTC, except for those excluded from liquid capital as specified in Note 3.2.1;
- b) Debts convertible into equity

Debts convertible into equity classified in either of the two categories below and meeting all criteria listed below:

- Convertible bonds (excluding the equity component included in liquid capital), preference shares with initial preference period of at least five (5) years; or
- Debt instruments with initial term of at least ten (10) years that are only repaid, in any circumstances, after the Company has fully paid off its secured and unsecured debts;

NOTES TO THE REPORT ON CAPITAL ADEQUACY RATIO AS AT 30 JUNE 2019

3 REPORTING PRINCIPLES (continued)

3.2 Liquid capital (continued)

3.2.2 Additions (continued)

b) Debts convertible into equity (continued)

A debt is considered to be convertible into equity when meeting all of the following criteria:

- It is not secured by the Company's own assets;
- The Company is only permitted to redeem before maturity upon request of the holder, or to repurchase in the secondary market after informing the State Securities Commission as required by Circular 87/2017/TT-BTC;
- The Company is able to delay interest payments to the following year if such interest payments would result in a loss in the Company's statement of comprehensive income;
- In case of liquidation, the holder is only repaid after the Company has fully paid off its secured and unsecured debts;
- Upward revision in interest rate, including revision in interest spread, is only permitted after five (5) years since the issue date and only once during its term before conversion into ordinary shares;
- It is registered as an addition to liquid capital in accordance with Circular 87/2017/TT-BTC.

In determining additions to liquid capital from such debts convertible into equity, the Company is required to reduce these additions according to the following principles:

- During the last five (5) years before maturity/conversion, a 20% discount is applied annually on the initial value;
- During the last four (4) quarters before maturity/conversion, another 25% discount is applied on the remaining value at the end of the fourth (4th) year.

3.3 Position risk value

Position risk value represents the potential loss due to adverse changes in market value of assets currently owned or to be owned under underwriting commitments.

At the end of trading date, the Company shall determine position risk value of the following groups of asset:

- Group 1: Assets exposed to market risk on net position value;
- Group 2: Undistributed and uncollected securities under firm underwriting commitments during the underwriting period;
- Group 3: The Company's covered warrants in issue;
- Group 4: Future contracts.

NOTES TO THE REPORT ON CAPITAL ADEQUACY RATIO AS AT 30 JUNE 2019

- 3 REPORTING PRINCIPLES (continued)
- 3.3 Position risk value (continued)
- 3.3.1 Assets exposed to market risk on net position value
- a) Scope

This group includes the following items:

- Securities in the Company's proprietary trading accounts, excluding covered warrants not yet issued (for securities companies) or trading accounts at other firms (for fund management companies, securities companies without a proprietary trading function), entrusted securities and other securities investments. Such securities include those awaiting settlement from the sellers:
- Securities borrowed on behalf of the Company or on behalf of other individuals/institutions;
- Securities received as collateral, then used or lent to third parties by the Company in accordance with prevailing regulations;
- Cash, cash equivalents, transferable instruments, valuable papers owned by the Company;
- Securities under firm underwriting commitments not fully distributed and collected after the deadline of payment to issuers.

This group does not include the following items:

- Treasury shares;
- Those excluded from liquid capital as specified in Note 3.2.1;
- Matured bonds, debt instruments, valuable papers transferable on the money market;
- · Securities hedged by put warrants or future contracts;
- Put warrants and put options used to hedge against risk on underlying securities.
- b) Position risk value calculation

Position risk value = Net position of each security x Market value x Market risk coefficient

Where:

- Net position of each security at a point of time is the quantity held by the Company at reporting date, adjusted by:
 - Excluding securities lent and securities hedged by put warrants and future contracts;
 - Including securities borrowed in accordance with prevailing regulations.
- Asset valuation principles are specified in Note 3.3.5.
- Market risk coefficient is determined for each specific asset in accordance with Circular 87/2017/TT-BTC and presented in section A of Risk Values in the Report.

NOTES TO THE REPORT ON CAPITAL ADEQUACY RATIO AS AT 30 JUNE 2019

3 REPORTING PRINCIPLES (continued)

3.3 Position risk value (continued)

3.3.1 Assets exposed to market risk on net position value (continued)

c) Risk value of large exposures

Position risk of an asset is increased when the Company's long position in that asset is significant, except for securities under firm underwriting commitments during the underwriting period, Government bonds and Government-guaranteed bonds. Position risk value of large exposures is determined as follows:

- Increased by 10% where the total exposure from investment in shares and bonds of an entity accounts for 10% to 15% of the Company's owners' equity;
- Increased by 20% where the total exposure from investment in shares and bonds of an entity accounts for 15% to 25% of the Company's owners' equity;
- Increased by 30% where the total exposure from investment in shares and bonds of an entity exceeds 25% of the Company's owners' equity.

Dividends, coupons and rights (if any) or interests from deposits, cash equivalents, transferable instruments, valuable papers are included in position risk exposure.

3.3.2 Undistributed and uncollected securities under firm underwriting commitments during the underwriting period

Position risk value of this group of assets is determined as follows:

Position risk value =
$$(Q_o \times P_o - V_c) \times R \times \left(r + \frac{(P_o - P_1)}{P_o} \times 100\%\right)$$

Where:

- Qo is the quantity of securities not yet distributed or distributed but uncollected;
- P_o is the underwriting price;
- V_c is the market value of collateral assets (if any), determined in accordance with Circular 87/2017/TT-BTC;
- R is the underwriting risk coefficient, determined based on the remaining distribution period according to the agreement, but not exceeding the distribution period permitted by laws, in particular:

	Underwriting risk coefficient
Remaining distribution period	
Above sixty (60) days	20%
From thirty (30) days to sixty (60) days	40%
Below thirty (30) days	60%
Between the end of distribution period to the date of payment to issuer	80%

NOTES TO THE REPORT ON CAPITAL ADEQUACY RATIO AS AT 30 JUNE 2019

3 REPORTING PRINCIPLES (continued)

3.3 Position risk value (continued)

3.3.2 Undistributed and uncollected securities under firm underwriting commitments during the underwriting period (continued)

- r is the market risk coefficient, determined for each specific asset in accordance with Circular 87/2017/TT-BTC and presented in section A of Risk Values in the Report;
- P₁ is the transacted price, determined on the basis specified in Note 3.3.5. In case of initial
 public offering, initial equitisation auction, bond auction, the transacted price is the most recent
 book value per share of the issuer, or the opening price (if book value cannot be determined),
 or par value (for bonds).

After the date of payment to issuer, the Company is required to determine position risk value of undistributed securities in accordance with the requirements specified in Note 3.3.5.

3.3.3 The Company's covered warrants in issue

Position risk value of this group of asset is determined as follows:

Position risk value = $(P_0 \times Q_0 \times k - P_1 \times Q_1) \times r - MD$

Where:

- P₀ is the settlement price of underlying securities at reporting date determined and announced by the Stock Exchanges;
- Q_o is the quantity of the Company's covered warrants in issue;
- k is the conversion rate;
- P₁ is price of underlying securities determined on the basis specified in Note 3.3.5;
- Q₁ is the quantity of underlying securities held by the Company to guarantee the fulfilment of its obligation arising from the covered warrants issued;
- r is the market risk coefficient, determined for each specific asset in accordance with Circular 87/2017/TT-BTC and presented in section A of Risk Values in the Report;
- MD is the statutory deposits for covered warrants issued:

Underlying securities used in the calculation of position risk value as above must satisfy all of the following criteria:

- They are included in the issue plan, or registered to the State Securities Commission that they
 are held in the Company's proprietary trading account with the sole purpose of hedging against
 risk from covered warrants:
- They are underlying securities of the covered warrants.

When the covered warrants issued are out of the money, according to Circular 87/2017/TT-BTC, the Company is not required to calculate position risk value of issued covered warrants. Instead, it is required to calculate position risk value of underlying securities designated as hedges against risk from covered warrants issued.

The Company is required to calculate position risk value of the difference between the value of underlying securities designated as hedges and the value of underlying securities required to hedge against risk from issued covered warrants, which is corresponding to the hedged value.

NOTES TO THE REPORT ON CAPITAL ADEQUACY RATIO AS AT 30 JUNE 2019

- 3 REPORTING PRINCIPLES (continued)
- 3.3 Position risk value (continued)

3.3.4 Future contracts

Position risk value of future contracts is determined as follows

$$\begin{array}{ccc} \text{Position risk} & = \begin{pmatrix} \text{Closing trade} & \text{-Value of shares} \\ \text{value} & \text{-purchased} \end{pmatrix} \times \\ \begin{array}{c} \text{Risk coefficient of} \\ \text{future contracts} \end{array} \begin{array}{c} \text{Statutory} \\ \text{deposits} \end{array}$$

Where:

- Closing trade value = Closing price x Quantity of open positions;
- Value of shares purchased is the value of underlying securities purchased to fulfil the obligation under future contracts;
- Statutory deposits are assets deposited for speculation activities, proprietary trading activities, market making activities for derivatives.

NOTES TO THE REPORT ON CAPITAL ADEQUACY RATIO AS AT 30 JUNE 2019

3 REPORTING PRINCIPLES (continued)

3.3 Position risk value (continued)

3.3.5 Asset valuation

Asset valuation is in accordance with Circular 87/2017/TT-BTC, in particular:

No.	Type of asset	Valuation principles
Cash	and cash equivalents, money ma	rket instruments
1	Cash in VND	Carrying value at the reporting date
2	Foreign currencies	Amounts equivalent to VND translated at exchange rates quoted by credit institutions licensed to trade foreign currencies at the reporting date
3	Term deposits	Deposit amount plus accrued interest up to the reporting date
4	Treasury bills, banker's acceptances, commercial papers, transferable certificates of deposit, bonds and discounted money market instruments	Purchase price plus accrued interest up to the reporting date
Bond	S	
5	Listed bonds	 Quoted price of outright transactions on Stock Exchanges as at the latest trading date prior to the reporting date plus accrued interest (if clean price is quoted); If the bond is not traded within the two (2) weeks prior to the reporting date, its value is the highest of the followings: a) Purchase price plus accrued interest; b) Par value plus accrued interest; c) Price based on the Company's internal valuation policy, plus accrued interest. i.e. Max {a, b, c}
6	Unlisted bonds	 The highest of the followings: a) Quoted price on selected bond quotation system (if any) plus accrued interest; b) Purchase price plus accrued interest; c) Par value plus accrued interest; d) Price based on the Company's internal valuation policy, plus accrued interest i.e. Max {a, b, c, d}

NOTES TO THE REPORT ON CAPITAL ADEQUACY RATIO AS AT 30 JUNE 2019

3 REPORTING PRINCIPLES (continued)

3.3 Position risk value (continued)

3.3.5 Asset valuation (continued)

No.	Type of asset	Valuation principles
Share	S	
7	Shares listed on the Ho Chi Minh City Stock Exchange	 Closing price of the latest trading date prior to the reporting date; If the share is not traded within the two (2) weeks prior to the reporting date, its value is the highest of the followings: a) Book value; b) Purchase price; c) Price based on the Company's internal valuation policy. i.e. Max {a, b, c}
8	Shares listed on the Hanoi Stock Exchange	 Closing price of the latest trading date prior to the reporting date; If the share is not traded within the two (2) weeks prior to the reporting date, its value is the highest of the followings: a) Book value; b) Purchase price; c) Price based on the Company's internal valuation policy. i.e. Max {a, b, c}
9	Shares of public companies registered for trading on the UPCoM	 Closing price of the latest trading date prior to the reporting date; If the share is not traded within the two (2) weeks prior to the reporting date, its value is the highest of the followings: a) Book value; b) Purchase price; c) Price based on the Company's internal valuation policy. i.e. Max {a, b, c}

NOTES TO THE REPORT ON CAPITAL ADEQUACY RATIO AS AT 30 JUNE 2019

3 REPORTING PRINCIPLES (continued)

3.3 Position risk value (continued)

3.3.5 Asset valuation (continued)

No.	Type of asset	Valuation principles
Share	s (continued)	
10	Shares that are deposited at Vietnam Securities Depositories ("VSD") but not yet listed or registered for trading	 The average of transacted prices quoted by at least three (3) independent securities for the latest trading date prior to the reporting date. In case the Company cannot obtain quotations from at least three independent securities firms, the shares' value is the highest of: a) Price from quotations; b) Price from the most recent reporting date; c) Book value; d) Purchase price; e) Price based on the Company's internal valuation policy i.e. Max {a, b, c, d, e}
11	Suspended, delisted or cancelled securities	The highest of the followings: a) Book value; b) Purchase price; c) Price based on the Company's internal valuation policy. i.e. Max {a, b, c}
12	Securities of entities in liquidation or bankruptcy process	80% of the securities' disposal value (announced by the entities or book value) on the latest balance sheet date prior to the reporting date, or price based on the Company's internal valuation policy.
13	Other equities and investments	The highest of the followings: a) Book value; b) Purchase price; c) Price based on the Company's internal valuation policy. i.e. Max {a, b, c}

NOTES TO THE REPORT ON CAPITAL ADEQUACY RATIO AS AT 30 JUNE 2019

3 REPORTING PRINCIPLES (continued)

3.3 Position risk value (continued)

3.3.5 Asset valuation (continued)

No.	Type of asset	Valuation principles
Fund	certificates/shares of securities in	ivestment companies
14	Fund certificates of public closed-end funds/ exchange-traded funds	 Closing price of the latest trading date prior to the reporting date; If the fund certificates/shares are not traded within two (2) weeks prior to the reporting date, its value is the Net asset value ("NAV") per fund certificate at the latest valuation date prior to the reporting date.
15	Fund units of member funds/ open-end funds, privately issued shares of securities investment companies	NAV per fund unit/share at the latest valuation date prior to the reporting date.
16	Other assets	Based on the Company's internal valuation policy
Fixed	assets	
17	Land use rights	Amount reported by an independent valuer appointed by the Company
18	Buildings, including construction in progress	Amount reported by an independent valuer appointed by the Company/ accumulated cost of construction in progress
19	Machinery and equipment, motor vehicles	Net book value
20	Other fixed assets	Amount reported by an independent valuer appointed by the Company
Other	securities	
21	Covered warrants issued by other securities dealing entities	 Closing price of the latest trading date prior to the reporting date; Purchase price (for unlisted covered warrants).
22	Shares listed on foreign stock exchanges	 Price in VND translated at applicable exchange rate at reporting date; Closing price of the latest trading date prior to the reporting date; If the share is not traded within two (2) weeks prior to the reporting date, its value is the highest of the followings: a) Book value; b) Purchase price; c) Price based on the Company's internal valuation policy. i.e. Max {a, b, c}

NOTES TO THE REPORT ON CAPITAL ADEQUACY RATIO AS AT 30 JUNE 2019

3 REPORTING PRINCIPLES (continued)

3.4 Counterparty risk value

Counterparty risk value represents the potential loss due to the counterparty's failure to make payment or to transfer assets within the committed period.

At the end of trading date, the Company is required to calculate counterparty risk value on the following balances:

- Term deposits at credit institutions, loans to other institutions and individuals;
- Securities borrowing agreements in accordance with prevailing regulations;
- · Securities repo agreements in accordance with prevailing regulations;
- Securities reverse repo agreements in accordance with prevailing regulations;
- Margin lending agreements in accordance with prevailing regulations;
- Balances from co-underwriting contracts with firm underwriting commitment where the Company is the lead underwriter;
- Receivables not due, including receivables on behalf of customers relating to securities selling brokerage activities;
- Receivables that are past due, including bonds, valuable papers, debt instruments that are matured but not yet collected;
- Assets not received after transfer period, including the Company's own securities and customers' securities relating to brokerage activities.

For term deposits at credit institutions; loans to other institutions or individuals; securities borrowing agreements in accordance with prevailing regulations; securities repo agreements in accordance with prevailing regulations; securities reverse repo agreements in accordance with prevailing regulations, margin lending agreements in accordance with prevailing regulations; other receivables and other assets bearing counterparty risk, the counterparty risk value is determined as follows:

Counterparty risk value = Risk coefficient by counterparty x Counterparty risk exposure

For balances from co-underwriting contracts with firm underwriting commitment where the Company is the lead underwriter, the counterparty risk value is determined at 30% of the remaining value of outstanding contracts.

For receivables, other receivables and other assets that are past due, assets not received after transfer period including securities, uncollected term deposits at credit institutions; overdue loans to other institutions and individuals; overdue securities borrowing agreements in accordance with prevailing regulations; overdue securities repo agreements in accordance with prevailing regulations; overdue securities reverse repo agreements in accordance with prevailing regulations; overdue margin lending agreements in accordance with prevailing regulations, the counterparty risk is determined as follows:

Counterparty risk value = Risk coefficient by past due period x Counterparty risk exposure

NOTES TO THE REPORT ON CAPITAL ADEQUACY RATIO AS AT 30 JUNE 2019

3 REPORTING PRINCIPLES (continued)

3.4 Counterparty risk value (continued)

Counterparty risk coefficient is determined based on type of counterparty and past due period as stipulated in Circular 87/2017/TT-BTC.

3.4.1 Risk coefficient by counterparty

No.	Counterparty	Counterparty risk coefficient
1	The Government, Government-guaranteed issuers, Governments and Central Banks of countries in the OECD; People's Committees of provinces and independent municipalities	0%
2	Stock Exchanges, Securities depository centres	0.8%
3	Credit institutions, financial institutions, securities dealing institutions incorporated in OECD countries with credit ratings meeting other internal requirements of the Company	3.2%
4	Credit institutions, financial institutions, securities dealing institutions incorporated outside OECD countries or incorporated in OECD countries not meeting other internal requirements of the Company	4.8%
5	Credit institutions, financial institutions, securities dealing institutions incorporated and operating in Vietnam	6%
6	Other institutions and individuals	8%

3.4.2 Risk coefficient by past due period

No.	Past due period	Counterparty risk coefficient
1	0 - 15 days after due date of payment/transfer of securities	16%
2	16 - 30 days after due date of payment/transfer of securities 32%	
3	31 - 60 days after due date of payment/transfer of securities 48%	
4	Over 60 days after due date of payment/transfer of securities 100%	

NOTES TO THE REPORT ON CAPITAL ADEQUACY RATIO AS AT 30 JUNE 2019

3 REPORTING PRINCIPLES (continued)

3.4 Counterparty risk value (continued)

3.4.3 Counterparty risk exposure

No.	Type of transaction	Counterparty risk exposure
1	Term deposits, unsecured loans, receivables from brokerage service and securities trading activities and other receivables bearing counterparty risk	Entire balance
2	Financial asset lending (or agreements of similar substance)	Max {(Market value of contracts - Value of collateral assets (if any)), 0}
3	Financial asset borrowing (or agreements of similar substance)	Max {(Value of collateral assets - Market value of contracts), 0}
4	Reverse repo agreements (or agreements of similar substance)	Max {(Value of contracts at purchase price - Market value of contracts x (1 - Market risk coefficient)), 0}
5	Repo agreements (or agreements of similar substance)	Max {(Market value of contracts x (1 - Market risk coefficient) - Value of contracts at selling price), 0}
6	Margin lending agreements (or agreements of similar substance)	Max {(Loan balance - Value of collateral assets), 0}

3.4.4 Reliefs on counterparty risk exposure

In determining counter party risk exposure, the Company is permitted to take into account reliefs on the condition that the contracts or agreements meet all of the following criteria:

- The counterparty has collateral assets to secure their obligations, and collateral assets are cash, cash equivalents, valuable papers, transferable money market instruments, listed securities, securities registered for trading on Stock Exchanges, Government bonds, bonds guaranteed by the Ministry of Finance;
- The Company reserves discretion to control, use or transfer the collateral assets in case of default by the counterparty.

The value of collateral assets used as relief on counterparty risk exposure is determined as below:

Value of collateral assets = Quantity x Price x (1 - Market risk coefficient)

3.4.5 Risk value of large exposures

Counterparty risk value of large exposures is determined as follows:

- Increased by 10% where the total exposure from an entity, an individual or a group of related entities and individuals (if any) accounts for 10% to 15% of the Company's owners' equity;
- Increased by 20% where the total exposure from an entity, an individual or a group of related entities and individuals (if any) accounts for 15% to 25% of the Company's owners' equity;
- Increased by 30% where the total exposure from an entity, an individual or a group of related entities and individuals (if any), or an individual and their related parties (if any) exceeds 25% of the Company's owners' equity.

NOTES TO THE REPORT ON CAPITAL ADEQUACY RATIO AS AT 30 JUNE 2019

3 REPORTING PRINCIPLES (continued)

3.4 Counterparty risk value (continued)

3.4.6 Bilateral offsetting of counterparty risk exposure

The Company is permitted to offset counterparty risk exposure bilaterally when:

- The counterparty risks relates to the same counterparty;
- The counterparty risks arise from transactions of similar type;
- · The offsetting is agreed by both parties in writing.

3.5 Operational risk value

Operational risk value represents the potential loss due to technical failure, system malfunction, deficiencies in control, human errors, insufficient working capital due to unexpected expenses, losses from investment activities, and other objective causes.

Operational risk value of the Company is determined at the highest of the followings:

- 25% of recurring operating expenses of the Company within the most recent twelve-month period up to the reporting date;
- · 20% of the Company's legal capital.

Recurring operating expenses of the Company is determined as total operating expenses charged to the statement of comprehensive income, less the followings:

- Depreciation and amortisation;
- · Provision or reversal of provision for impairments of short-term financial assets and mortgages;
- Provision or reversal of provision for impairments of long-term financial assets:
- Provision or reversal of provision for impairments of receivables;
- Provision or reversal of provision for impairments of other current assets;
- Provision or reversal of provision for impairments of other long-term assets.

NOTES TO THE REPORT ON CAPITAL ADEQUACY RATIO AS AT 30 JUNE 2019

4 SUBSEQUENT EVENTS

There have been no significant subsequent events occurring after the reporting date that would require adjustments or disclosures to be made in this Report.

The Report was approved by the Board of Management on 12 August 2019.

Lam Huu Ho

Chief Financial Officer

Bui Thi Ngoc Thao Head of Internal Control TP. Hohan Nyvene

Chief Executive Officer

