



Corporate Commercial Solicitor

Department: Corporate Commercial
Responsible to: Corporate Commercial Partner
Date: September 2021

Our specialist Corporate Commercial team has a common sense, no-nonsense approach to advising our clients and getting results.

The Thackray Williams' name and the quality of our corporate service is gaining increasing awareness in the Southeast Region and London and we are perfectly placed to provide our lawyers the platform necessary to win new clients through the provision of a high quality service whilst offering competitive pricing.

Client service remains at the heart of everything we do. We handle substantial workloads and work to tight deadlines.

We are now looking for a driven Corporate Commercial Lawyer to help progress the rapid growth goals for our specialist Corporate Commercial department.

The ideal candidate will have a solid grounding in corporate and commercial law from a recognised corporate commercial team at a London, regional or national firm.

Required knowledge and experience

- Qualified solicitor with a minimum of 3 years PQE or equivalent.
- Experience in a broad range of corporate transactions and commercial matters.
- Commitment to delivering a high level of client service.
- Technically strong.
- Ambition to be a key contributor to the growth and success of the Corporate Commercial team.
- Enthusiastic team player.
- Excellent attention to detail.
- Strong academics.
- Excellent communication skills.
- Experience of establishing and maintaining long-term client relationships.

[Bromley](#)

[London](#)

[Sevenoaks](#)

[West Wickham](#)



We expect the successful candidate to be energetic and enthusiastic with an entrepreneurial spirit. Whilst we do not require or expect the candidate to bring a client following, they should be a confident business developer with an ability to grow referral sources.

Role

As part of our specialist Corporate Commercial team this is a fee earning role requiring the confident delivery of transactional and advisory work.

The department is growing and is an integral part of the future plans for Thackray Williams. As such there will be a requirement to assist in business development and marketing of the firm in line with the contents of the departmental plans.

The successful candidate will handle a variety of deals working with a diverse client base. The team advises on a full range of corporate and commercial work including:

- Mergers and Acquisitions.
- Shareholders Agreement and Articles of Association.
- Joint Ventures.
- Commercial Contracts.
- Fundraising and investment structures.
- Share and other incentive schemes.
- LLPs and partnership matters.

Main Responsibilities

- Deliver commercially astute advice to a range of clients from a broad spectrum of sectors.
- Assist in marketing activities and maintain appropriate professional relationships with referrers and clients in an effort to secure new business.
- Be able to quote for work at the correct level and confidently convert prospects into clients.
- Promote the firm's core values and branding.

Core Competencies

The firm has a comprehensive set of core competencies that represent the behaviours we require from all staff within the firm. Incorporated within this framework are our core values of:



- Honesty and integrity.
- Open to change.
- Pursuit of excellence.
- Support of others.

The core values are central to the ethics of our firm and must be displayed to the highest level at all times. The individual core competencies aligned to this role are those are:

- Fostering Teamwork.
- Motivational Support.
- File Management.
- Building Rapport.
- Professional Development.
- Business Perspective.
- Expanding the Business.
- Organising and Prioritising.

The successful candidate will be expected to evidence that they meet these core competencies during the interview process.